

# TENDER NOTICE

The Institute of Business Administration, Karachi (IBA) invites sealed Tenders from manufacturers/firms/companies registered with Sales Tax and Income Tax departments for the supply of the following:

S. No.	Description	Tender No.	Tender Fee
1.	Supply of Fire Suppression Gas & SLA for Fire Alarm System at Main Campus IT Rooms	IT/115/2016-17	Rs. 1,000/-
2.	Establishment of internet connection in IBA City Campus	IT/115/2016-17	Rs. 1,000/-

Tender Documents will remain available at the website [www.iba.edu.pk/tenders](http://www.iba.edu.pk/tenders) from **November 01, 2016** to **November 17, 2016**. The Tender Fee shall be deposited in United Bank Ltd, Karachi University Campus Branch in A/C No. 003-0002-5 in the name of "IBA, Karachi". The copy of paid challan will be attached with the tender document at the time of submission.

**Bidding will be conducted under the provision of Public Procurement Rules-46(b) single stage-Two envelopes procedure of SPPRA Rules-2010.**

The Tender Document should be submitted at the "ICT Procurement Dept. IBA Main Campus" up to **November 17, 2016 till 11:00 am** and will be opened on the same date and venue at **11:30 am** in the presence of representatives who may wish to attend.

Kindly submit 5% Earnest Money (Bid Security) of the total cost in the shape of Pay Order or Demand Draft along with the Tender Documents. Kindly mention the 'Tender Number' on the top left corner of the envelope.

In case of any unforeseen reasons, unrest or force majeure on the bid submission/opening date, the tender shall be opened on the next working day at the same place and time.

IBA, Karachi reserves the right to accept or reject any or all Tender(s) or terminate the proceedings at any stage as per the rules and regulations framed by SPPRA.

**Director ICT**

Institute of Business Administration, Karachi  
Main Campus, University Road, Karachi 75270  
Tel: (92-21) 38104700-1 Ext. 2107  
Email: [aasad@iba.edu.pk](mailto:aasad@iba.edu.pk) Website: [www.iba.edu.pk](http://www.iba.edu.pk)

PID# 0000

# **Institute of Business Administration Karachi**

**Tender Form**

**For**

**ESTABLISHMENT OF INTERNET CONNECTION IN IBA CITY  
CAMPUS.  
ON TURNKEY BASIS**

**Date of issue : 01 / Nov /2016**

**Last date of submission: 17 /Nov /2016**

***Tender # IT/116/2016-17***



# 1. General Terms & Conditions

## a) Earnest money

An earnest money, in the shape of a bank draft / pay order in the name of "Institute of Business Administration" Karachi, equivalent to 5% of the total cost of bid, should be submitted along with the tender documents.

## b) Validity of the proposal

All proposal and prices shall remain valid for a period of 90 days from the closing date of the submission of the proposal. However, the responding organization is encouraged to state a longer period of validity for the proposal.

## c) Currency

All currency in the proposal shall be quoted in Pakistan Rupees (PKR).

## d) Sales Tax and other Taxes

The responding organization (RO) is hereby informed that the IBA shall deduct tax at the rate prescribed under the tax laws of Pakistan, from all payments for services rendered by any responding organization. The responding organization will be responsible for all taxes on transactions and / or income, which may be levied by the government. If responding organization is exempted from any specific taxes, then it is requested to provide the relevant documents with the proposal.

Prices must be quoted as per attached price sheet.

## e) OEM Relationships & Warranties

The responding organization (RO) should be an authorized business partner from the **ORIGINAL EQUIPMENT MANUFACTURER (OEM)**, for the proposed hardware, software or networking components in Pakistan. A certificate to their effect should be included in the proposal otherwise the bid is liable to be rejected. ROs having Gold, Silver or Premier Partnership with the OEM will be given preference in the final evaluation.

Selected vendor will provide maintenance / support service, after expiry of warranty, for each category of products identified, at a rate, which is not more than 10% of the initial purchase / license cost. Selected vendor should also be committed to provide maintenance / support service for a period of at least three years after expiry of warranty period. However, IBA will not be bound to avail this service.

The equipment should be supplied through verifiable distribution channel in Pakistan.



#### **f) Ownership**

The ownership of all products and services rendered under any contract arising as a result of this tender will be the sole property of IBA.

#### **g) Delivery of Equipment**

All equipment for the project will be delivered new, in packed condition directly to the location, as per the discretion of IBA. If equipment delivered is not conforming to the specifications and bill of quantity, the equipment will not be accepted. The equipment will be installed only after inspection.

#### **h) Arbitration and governing law**

This tender and any contract executed pursuant to this tender shall be governed by and construed in accordance with the laws of Pakistan. The IBA and all responding organizations responding to this tender and parties to any contract executed pursuant to this tender shall submit to the exclusive jurisdiction of the Pakistani Courts. The arbitration proceeding will be governed by the Arbitration Act, 1940, and the substantive and procedural law of Pakistan. The venue shall be Karachi.

#### **i) Acceptance of Proposals**

The IBA reserves the right not to accept the lowest or any proposal and to annul the bidding process without assigning any reason whatsoever.

#### **j) Support Capabilities**

The RO should indicate the support capabilities for all the hardware provided during the course of the project. Details of qualifications / capabilities of support staff should also be included in the corporate profile.

#### **k) Compliance to specifications**

The RO shall provide information as per requirements given in **Annexure - A**. However, RO can submit multiple solutions. RO may not propose / supply any kind of refurbished hardware equipments / components in their proposals.

#### **l) Material**

Material of this order is subject to final inspection from Technical Team at the time of delivery.



### **m) Cancellation**

IBA reserves the right to cancel any or all of the above items if material is not in accordance with its specifications or if the delivery is delayed.

### **n) Payment**

Payment will be made through crossed cheque after the delivery and complete installation of the item and receipt of the invoice. Advance payment will ONLY be made against Bank Guarantee an A Rated bank of the same amount. Monthly recurring payment would be made after end of each month.

### **o) GST**

GST will be paid on applicable items only.

### **p) Penalty**

If the Service provider fails to provide minimum 99.5% uptime, rebate / penalty would be charged to service provider. Amount would be calculated as:

$$(\text{Monthly Charges} / 720 \text{ Hours}) \times \text{Actual Downtime (Hours)}$$

This would be charged up to a maximum of 5% of the total monthly service charges. Failure of three or more times in terms of link uptime compliance (i.e. uptime of 99.5%), IBA Karachi can terminate the contract.

### **q) Increase in price**

No increase in the value of above mentioned items will be accepted on account of either unit price, total price, any or all other charges, duties, taxes, scope of supply and or any other head of account shall be allowed.

### **r) Increase in taxes**

If any taxes are reduced, the IBA should get its benefit.

### **s) Alteration**

Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason thereof.

## t) Invoice

Invoice / bill should be submitted to Finance Department.

## 2. Instructions for Responding Organizations

### a) Communication

Any request for clarification regarding this tender document should be submitted in writing to:

Manager Procurement - ICT,  
Institute of Business Administration,  
IBA Main Campus, University Road,  
Karachi  
Phone : 111-422-422 Ext 2107  
Fax : 021-9215528

### b) Submission of documents, mode of delivery and address

Proposals shall be delivered by hand or courier so as to reach the office of address given at section 2 (a) by the last date indicated for submission. **Proposals received by fax or email shall not be accepted.**

### c) Submission of proposal

The complete proposals should be submitted by 11:00AM hours on 17-Nov-2016 at the address given at section 2 (a).

The RO shall deliver two copies of technical proposal, each copy being physically separated, bound, sealed and labeled as "**Technical Proposal**" (one master and one copy, labeled as such on their respective envelopes). Both the copies should be further bound in one envelope. Format for submission of technical proposal is attached as **Annexure - A** and **Annexure - B**. Please provide original brochures of all the equipment proposed.

The RO shall deliver two copies of financial proposal, each copy being physically separated, bound, sealed and labeled as "**Financial Proposal**" (one master and one copy, labeled as such on their respective envelopes). Both the copies should be further bound in one envelope. Format for submission of financial proposal is attached as **Annexure - C**.

### d) Date of opening of technical proposal



Technical bid will be opened on 17-Nov-2016 at 11:30 at IBA Main Campus ICT Procurement office in presence of representative bidders who may care to attend.

### e) Demonstration

The Responding Organization (RO) will compulsorily provide a demonstration unit of the quoted product for testing / evaluation purposes. The demonstration unit should be exactly of the same specification as quoted by the RO. In case the demo unit isn't according to the specification required by IBA or quoted by the RO, the tender may be liable to rejection.

### f) Important

- i. Separate envelopes clearly labeled for 'Financial Proposal', 'Technical Proposal' and 'Earnest Money' must be submitted on or before last date to submit the tender documents.

The bank draft for earnest money should be enclosed in a separate envelope, labeled as 'Earnest Money', and which should be sealed. Proof of Sales Tax registration and NTN numbers should also be provided. (Please provide photocopies of relevant documents).

- ii. Competent authorities reserve the rights to accept or reject any quotation / tender without any reason thereof.
- iii. Last date for tender submission is 17-Nov-2016.
- iv. Sample, if any, of the quoted item may be provided with the tender form duly stamped by the company.
- v. Tenderers should be registered with Sales Tax department.
- vi. Payment will be made after receipt of store.
- vii. Earnest money of 5% of total amount in the form of pay order / demand draft in favor of 'Institute of Business Administration' should be submitted along with tender form in separate envelope.
- viii. Successful Bidder will deposit 10% performance security till the completion of the contract.
- ix. If the delivery of the product is delayed beyond the date specified in the Purchase Order, a penalty equivalent to 2% of the total amount quoted would be charged per month to the RO till the product is delivered. This clause will not be



applicable in cases where RO provide back-up equipment as mentioned in clause (g).

- x. Please submit copies of certificates of registration with Sales Tax and Income Tax departments.
- xi. IBA reserves the right to change / alter quantity / quality / specifications etc., without assigning any reason thereof.
- xii. No escalation in cost / price will be accepted at any stage, after approval of the quoted amount and award of the Purchase Order.
- xiii. The tender document will be accepted ONLY on the IBA's prescribed SBD available on IBA's Website.
- xiv. Strong financial standing as indicated by 3 years audited account statements.



# **Annexure - A**

## **Technical Requirements (BOQ)**

### **Requirements**

1. Internet Service Provider must provide a public pool of three different subnets to Institute of Business Administration with the listed numbers.
  - a) A separate point to point pool of 2 addresses for Internet Gateway address and at the ISP termination device.
  - b) Subnet mask of /27 for public IP addresses with 2 whitelisted IP Addresses.
  - c) Subnet mask of /29 for public IP addresses with 2 whitelisted IP Addresses.
2. Internet Service Provider must provide a dedicated CIR bandwidth of 60 Mbps for City Campus with voice & video communication enabled license, Minimum monthly service availability of 99.5% is required.

### **Internet Service Provider**

- Service provider must have redundant Infrastructure (Transmission, Power Supply, Network, etc)
- Multiple Fiber connectivity from Cable Landing Station to National Wide POPs

### **Eligibility Criteria.**

- Have a valid license from PTA for video conferencing with international or abroad.
- Services availability 24x7x365 days a year.
- Dedicated throughput with minimum latency.
- Fiber Optic based Complete network.
- Ethernet interface at media convertor
- Pro-active technical support 24x7 and real time network performance monitoring.
- At least five-year experience as bulk Internet bandwidth provider.
- Provide 100% non-blocking throughput.
- Provide connectivity to the endpoints (routers or firewalls) at City Campus of IBA. The proposed solution should include ODF and / OR media converter to connect to IBA's equipment.
- Propose a solution / media which should be scalable to cater for any increase in requirement in future by IBA.
- Provide cable and carrier level redundancy.
- Must have an independent support team with comprehensive strength and support skills to give 24x7 supports to all network links without using any other services provider's network or support facility.



- Have at least one support center based in Karachi with full range of support services and equipment readily available.
- Have redundant and resilient network with multi medium feature till last mile.
- Be able to propose architecture having high availability (99.5%) through resilient multilayer design, redundant hardware, and automatic procedures for reconfiguring network paths whenever a failure occurs. The network should be able to support L2 and L3 design.
- Be able to provide back up of primary service, through other media.
- Have a country wide fiber optic network to enable connectivity with other universities via fiber optic links.
- Have sufficient level of inventory maintained to avoid any delay in providing repair / replacement of any or all damaged or faulty equipment.

**Warranty: All equipment carry comprehensive warranties for Three years. Complete parts and onsite support (24/7) with response time 4Hrs**

Contact Person (IBA)

Network Manager  
Institute of Business Administration,  
Main Campus, University Road,  
Karachi

Tel # : 111-422-422 Ext 1111  
Email : mali@iba.edu.pk



## **Annexure - B**

### **Format for technical proposal**

<b>Information required from Responding Organization</b>	
<b>General information</b>	
Name of the firm	
Name of contact person	
Cell #	
Office address	
Office phone #	
Office fax #	
Year of establishment	
Main area of business	
GST reg #	
NTN	
Annual turnover	
Values of projects in hand	
<b>Details of staff employed</b>	
Managerial capabilities	
a) Total # of permanent staff	
b) Total # of contract staff	
Technical capabilities	
c) Total # of permanent staff	
d) Total # of contract staff	
<b>Cumulative experience</b>	
<b>Technical experience</b>	
No of years in business for similar assignments	
No and value of similar assignments completed in last 3 years	
Relationship with OEM	
Clientel�	
Technical staff expertise / skills	



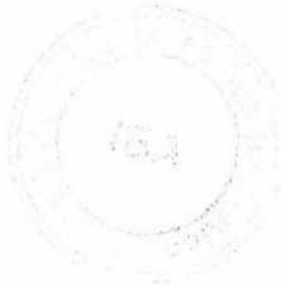
## Annexure - C

Please see the attached file, kindly fills the price sheet and submits along with all supporting documents.

Sr.No	Services details	Quantity	One Time Charges (If any)	Total Line Rent

(\*) Please clearly mention the details of taxes.

\_\_\_\_\_  
Signature and seal  
of responding organization



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**Institute of Business Administration  
Karachi**

Tender Form

For

**SUPPLY OF SUPPRESSION GAS & SLA FOR FIRE ALARM  
SYSTEM AT MAIN CAMPUS IT ROOMS**

Date of issue : 01-Nov-2016

Last date of submission: 17-Nov-2016

*Tender # IT/115/2016-17*

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## **1. General Terms & Conditions**

### **a) Earnest money**

An earnest money, in the shape of a bank draft / pay order in the name of "Institute of Business Administration" Karachi, equivalent to 5% of the total cost of bid, should be submitted along with the tender documents.

### **b) Validity of the proposal**

All proposal and prices shall remain valid for a period of 90 days from the closing date of the submission of the proposal. However, the responding organization is encouraged to state a longer period of validity for the proposal.

### **c) Currency**

All currency in the proposal shall be quoted in Pakistan Rupees (PKR).

### **d) Sales Tax and other Taxes**

The responding organization (RO) is hereby informed that the IBA shall deduct tax at the rate prescribed under the tax laws of Pakistan, from all payments for services rendered by any responding organization. The responding organization will be responsible for all taxes on transactions and / or income, which may be levied by the government. If responding organization is exempted from any specific taxes, then it is requested to provide the relevant documents with the proposal.

### **e) OEM Relationships & Warranties**

The responding organization (RO) should be an authorized business partner from the ORIGINAL EQUIPMENT MANUFACTURER (OEM), for the proposed Gas in Pakistan. A certificate to their effect should be included in the proposal otherwise the bid is liable to be rejected. ROs having Gold, Silver or Premier Partnership with the OEM will be given preference in the final evaluation.

The equipment should be supplied through verifiable distribution channel in Pakistan.

### **f) Ownership**

The ownership of all products and services rendered under any contract arising as a result of this tender will be the sole property of IBA.

### **g) Delivery of Equipment**

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All equipment's/Gas for the project will be delivered new, in packed condition directly to the location, as per the discretion of IBA. If equipment delivered is not conforming to the specifications and bill of quantity, the equipment will not be accepted. The equipment will be installed only after inspection.

#### **h) Arbitration and governing law**

This tender and any contract executed pursuant to this tender shall be governed by and construed in accordance with the laws of Pakistan. The IBA and all responding organizations responding to this tender and parties to any contract executed pursuant to this tender shall submit to the exclusive jurisdiction of the Pakistani Courts. The arbitration proceeding will be governed by the Arbitration Act, 1940, and the substantive and procedural law of Pakistan. The venue shall be Karachi.

#### **i) Acceptance of Proposals**

The IBA reserves the right not to accept the lowest or any proposal and to annul the bidding process without assigning any reason whatsoever.

#### **j) Support Capabilities**

The RO should indicate the support capabilities for all the hardware/Gas/Equipment provided during the course of the project. Details of qualifications / capabilities of support staff should also be included in the corporate profile.

#### **k) Compliance to specifications**

The RO shall provide information as per requirements given in Annexure - A. However, RO can submit multiple solutions. RO may not propose / supply any kind of refurbished hardware equipments / components in their proposals.

An RO can bid for one and more than one items. Separate items can be purchased from separate ROs on basis of their compliance and cost. RO should clearly indicate the duration of delivery of equipment after award of contract.

#### **l) Material**

Material of this order is subject to final inspection from Technical Team at the time of delivery.

#### **m) Cancellation**

IBA reserves the right to cancel any or all of the above items if material is not in accordance with its specifications or if the delivery is delayed.

**n) Payment**

80% of the total order would be paid on successful delivery, installation, commissioning and integration of the equipment subject to final acceptance by IBA, Karachi.

20% of the order would be paid after 6 months of commissioning & final acceptance by IBA.

The supplier will submit the commercial invoice directly to the Finance Department of IBA, Karachi against which payment will be released after deduction of applicable taxes.

Advance payment will ONLY be made against Bank Guarantee of "A" Rated bank of the same amount

Payment will be made in Pak Rupee only.

**o) GST**

GST will be paid on applicable items only.

**p) Penalty**

Penalty at the rate of 2% per month on actual will be imposed on delayed delivery or work up to 10% of the total contract value.

**q) Increase in price**

No increase in the value of above mentioned items will be accepted on account of either unit price, total price, any or all other charges, duties, taxes, scope of supply and or any other head of account shall be allowed.

**r) Increase in taxes**

Any increase in taxes, the IBA should not be responsible, but, if any taxes are reduced, the IBA should get its benefit.

**s) Alteration**

Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason thereof.

**t) Invoice**



Invoice / bill should be submitted to Finance Department.

## 2. Instructions for Responding Organizations

### a) Communication

Any request for clarification regarding this tender document should be submitted in writing to:

Manager Procurement ICT  
Institute of Business Administration,  
IBA Main Campus, University Road,  
Karachi  
Phone : 111-422-422 Ext 2107  
Fax : 021-9215528

### b) Submission of documents, mode of delivery and address

Proposals shall be delivered by hand or courier so as to reach the office of address given at section 2 (a) by the last date indicated for submission. **Proposals received by fax or email shall not be accepted.**

### c) Submission of proposal

The complete proposals should be submitted by 11:00AM on 17-Nov-2016 at the address given at section 2 (a).

The RO shall deliver two copies of technical proposal, each copy being physically separated, bound, sealed and labeled as **"Technical Proposal"** (one master and one copy, labeled as such on their respective envelopes). Both the copies should be further bound in one envelope. Format for submission of technical proposal is attached as **Annexure - A** and **Annexure - B**. Please provide original brochures of all the equipment proposed.

The RO shall deliver two copies of financial proposal, each copy being physically separated, bound, sealed and labeled as **"Financial Proposal"** (one master and one copy, labeled as such on their respective envelopes). Both the copies should be further bound in one envelope. Format for submission of financial proposal is attached as **Annexure - C**.

### d) Date of opening of TECHNICAL proposal

Technical bid will be opened on 17-Nov-2016 at 11:30AM at IBA main Campus in presence of representative bidders who may care to attend.

## e) Demonstration

The Responding Organization (RO) will compulsorily provide a demonstration unit of the quoted product for testing / evaluation purposes. The demonstration unit should be exactly of the same specification as quoted by the RO. In case the demo unit isn't according to the specification required by IBA or quoted by the RO, the tender may be liable to rejection.

## f) Important

- i. Separate envelopes clearly labeled for 'Financial Proposal', 'Technical Proposal' and 'Earnest Money' must be submitted on or before last date to submit the tender documents.

The bank draft for earnest money should be enclosed in a separate envelope, labeled as 'Earnest Money', and which should be sealed. Proof of Sales Tax registration and NTN numbers should also be provided. (Please provide photocopies of relevant documents).

- ii. Competent authorities reserve the rights to accept or reject any quotation / tender without any reason thereof.
- iii. Last date for tender submission is 17-Nov-2016
- iv. Supply will be on through ex-stock basis.
- v. Sample, if any, of the quoted item may be provided with the tender form duly stamped by the company.
- vi. Tenderers should be registered with Sales Tax department.
- vii. Payment will be made after receipt of store.
- viii. Earnest money of 5% of total amount in the form of pay order / demand draft in favor of 'Institute of Business Administration' should be submitted along with tender form in separate envelope.
- ix. If the delivery of the product is delayed beyond the date specified in the Purchase Order, a penalty equivalent to 2% of the total amount quoted would be charged per month to the RO till the product is delivered.
- x. Please submit copies of certificates of registration with Sales Tax and Income Tax departments.
- xi. IBA reserves the right to change / alter quantity / quality / specifications etc., without assigning any reason thereof.

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- xii. No escalation in cost / price will be accepted at any stage, after approval of the quoted amount and award of the Purchase Order.
  - xiii. Bidder must provide authorization letter from manufacturer.
  - xiv. The Responding Organization (RO) shall be conduct the site survey and evaluate the requirement.
  - xv. The delivery time of ordered goods must be mentioned in the proposal; bids of only those Firms will be accepted /entertained who will give surety of supply of ordered goods within 12-weeks.
  - xvi. Bidder has to quote the support & services price of the installed solution for second and third year.
  - xvii. The performance security is 10% of the total contract value, bidder must submit the performance security along with first invoice.

## Annexure - A

### SLA A

#### **Scope & Responsibility:**

Institute of Business Administration is requesting proposal for Annual Maintenance Contract for maintaining Fire Alarm System installed at its University Campus DR Site. Bidder scope of work shall include checking, cleaning, repairing, rectifying and keeping the system in working condition on monthly basis as per details given below:

- (i) AUTOMATIC SMOKE DETECTION CUM FIRE ALARM SYSTEM Test(s) shall be conducted to determine the functionality of the Analog Addressable Microprocessor based Main Control Panel. All indicators on the panel to be checked for its performance. All smoke detectors should be activated by smoke and check for its sensitivity. Sounder/Hooter should be checked for its optimum sound level. Manual Call Points should be checked by activating. Power supply unit should be checked for its correct voltage & current. Zone Module / Control Module should be checked for its performance.

Sl.No.	DESCRIPTION OF ITEMS	QTY
1	3 zone EP extinguishant control panel	3
2	smoke detector with base	19
3	heat detector	19
4	fire sounder	6
5	ABORT SWITCH	3
6	fire bell	6

## Part B

### Novec 1230 Gas or Equivalent

#### Bill of Quantity / Specifications:

S#	Description	Qty
1	NOVEC-1230 Filled and Pressurized (Lbs)	161
2	Cylinder Assembly, Novec 1230 Fluid, 250 lb Fill Range - 126 to 252 lbs (57.2 to 114.3 kg)	1
3	Bracket Assembly, Cylinder, 16" [includes (2) 3/8" twirl nuts, (2) 3/8"-16 1-1/4" cap screws (1) strap, & (1) back channel	1
4	Electric Valve Actuator	1
5	Manual Valve Actuator	1
6	Gauge Assembly, Pressure, Novec 1230 Fluid	1
7	Switch Assembly, Low-Pressure Supervisory	1
8	Coupling, Grooved, 2" (50 mm)	1
9	Elbow, Grooved, 2" (50 mm)	1
10	Nipple, 2" (50 mm) Grooved x MNPT	1
11	Nozzle: 360°, 1" (25 mm), Novec 1230 Fluid, Brass	1
12	Sign, Warning, Exit, "Leave Area...", Clean Agent, English	1

S#	Description	Qty
1	NOVEC-1230 Filled and Pressurized (Lbs)	102
2	Cylinder Assembly, Novec 1230 Fluid, 130 lb Fill Range - 66 to 131 lbs (29.9 to 59.4 kg)	1
3	Bracket Assembly, Cylinder, 10" [includes (2) 3/8" twirl nuts, (2) 3/8"-16 1-1/4" cap screws (1) strap, & (1) back channel	1
4	Electric Valve Actuator	1
5	Manual Valve Actuator	1

6	Nozzle: 360°, 3/4" (20 mm), Novec 1230 Fluid, Brass	2
7	Sign, Warning, Exit, "Leave Area...", Clean Agent, English	1

NOVEC1230 SUPPRESSION SYSTEM or Equivalent		
NOVEC-1230 Gas Battery Room dimension: 10' x 10' & M.D.A. Room dimension: 13' x 10'		
S#	Description	Qty
1	NOVEC-1230 Filled and Pressurized (Lbs)	113
2	Cylinder Assembly, Novec 1230 Fluid, 130 lb Fill Range - 66 to 131 lbs (29.9 to 59.4 kg)	1
3	Bracket Assembly, Cylinder, 16" [includes (2) 3/8" twirl nuts, (2) 3/8"-16 1-1/4" cap screws (1) strap, & (1) back channel	1
4	Electric Valve Actuator	1
5	Manual Valve Actuator	1
6	Gauge Assembly, Pressure, Novec 1230 Fluid	1
7	Switch Assembly, Low-Pressure Supervisory	1
8	Coupling, Grooved, 2" (50 mm)	1
9	Elbow, Grooved, 2" (50 mm)	1
10	Nipple, 2" (50 mm) Grooved x MNPT	1
11	Nozzle: 360°, 1" (25 mm), Novec 1230 Fluid, Brass	2
12	Sign, Warning, Exit, "Leave Area...", Clean Agent, English	1

NOVEC1230 SUPPRESSION SYSTEM or Equivalent		
Backup Spare Cylinder for Data Center dimensions: 23'6" x 14'		
S#	Description	Qty
1	NOVEC-1230 Filled and Pressurized (Lbs)	161
2	Cylinder Assembly, Novec 1230 Fluid, 250 lbs. Fill Range - 126 to 252 lbs (57.2 to 114.3 kg)	1

**Note:** - At the time of delivery, filling date of cylinders should not be exceeding six months.

**WARRANTY SHOULD COVER REPAIR OR FREE REPLACEMENT OF THE CYLIANDER INCLUDING ALL ACCESSORIES WITHIN 24 HOURS OF THE FAILURE.**

**Evaluation Criteria:**

Vendors who will meet the following conditions and submit the documents / statements / information as mentioned in tender documents, will be declared Qualified Vendors while others will be classified as Non-Qualified Vendors.

1. For qualifying in Technical responsiveness, bidders shall fulfill ALL the requirements as laid out in Annexure A. If any of the requirements is not met by the bidder, the bid will be rejected straightaway.
2. Holding Valid Dealership Certificate for Pakistan from the principal/ manufacturer of the Products (Copy to be provided).
3. Successful completion of at least three (03) similar projects completed within last two years. Testimonial from the customer or can be confirmed by IBA, Karachi, through the contact detail provided.
4. Proof of Company being in operation for at least 3 years or above in Pakistan in relevant business.
6. Financial proposals of only those vendors will be opened who found technically successful. Financial bids of successful technical bidders will be open and check the complete BOQ with the requirement and compliant of technical and then award the contract to the lowest evaluated responsive bidder, other vendors treated as disqualified.
7. Support, warranty will be offered for One-year plan for accessories/Equipment and Ten-year expiry for Novec 1230 Gas.

**Note:** IBA reserves the right to accept any model/brand /solution depending upon its requirements and any such decision could not be challenged.

**Warranty:** All equipments carry comprehensive warranties for One year, complete parts and on site support (24/7) with response time 4Hrs and Ten years of expiry for Novec 1230 Gas.

Contact Person (IBA)

Mushtaque Ahmed  
Manager Operations & Maintenance  
Institute of Business Administration,  
City Campus, Kayani Shaheed Road,  
Karachi-74400

Tel #

: 111-677-677 Extension 2506

Email

: mushtaqueahmed@iba.edu.pk



## **Annexure - B**

### **Format for technical proposal**

<b>Information required from Responding Organisation</b>	
<b>General information</b>	
Name of the firm	
Name of contact person	
Cell #	
Office address	
Office phone #	
Office fax #	
Year of establishment	
Main area of business	
GST reg #	
NTN	
Annual turnover	
Values of projects in hand	
<b>Details of staff employed</b>	
Managerial capabilities a) Total # of permanent staff b) Total # of contract staff	
Technical capabilities c) Total # of permanent staff d) Total # of contract staff	
Cumulative experience	
<b>Technical experience</b>	
No of years in business for similar assignments	
No and value of similar assignments completed in last 3 years	
Relationship with OEM	
Clientele	
Technical staff expertise / skills	

\_\_\_\_\_  
Signature and seal  
of responding organization



Date: August 16, 2016

**Notification of Procurement Committee**

The competent authority is pleased to constitute following committee for upcoming all the tenders of ICT Procurement Office for 2016-17.

1. Mr. Syed Jehanzeb (Assistant Manager, IBA)
2. Dr. Rameez Khalid (Assistant Professor, IBA)
3. Mr. Haris Qureshi External Member (PPRA Advisor, HEJ Karachi University)
- 4.
- 5.

TORs of committee are;

- Facilitating and recommending approval or rejection for Purchasing Authority,
- Ensure compliance with IBA Procurement Policy and Procedures (PP&P), SPPRA rules, etc,
- Recommend procurement method in case of emergency and direct contracting, etc.
- Declaring award of contracts to the lowest evaluated responsive bidders,
- Approval / preparation of bidding documents.
- Approval / preparation of evaluation report
- Responsible for technical and financial evaluation of the bids,
- Provide views and suggestion on how procurement should be taken forward and may set general rules in advance for certain types of procurements, and,
- Acts as a source of advice on contract guidance and for specific cases raised by staff.

Regards



Dr. Rameez Khalid  
Chairman, Procurement Committee  
IBA, Karachi

March 29, 2016

## NOTIFICATION

This is to inform all concerned departments that as per the requirement of the SPPRA, the Acting Dean & Director IBA has constituted the following Complaint Re-dressal Committee:

S#	Name of Member	Designation	Organization	Capacity
1	Mr. Abdul Wajed Khan	Controller of Examinations	IBA, Karachi	Chairman
2	Mr. Khurram Khalid	Manager Internal Audit	IBA, Karachi	Member
3	Mr. Fahad Jawed	Manager Finance	IBA, Karachi	Member
4	Mr. Muhammad Mabroor Khan	Admin Officer	CEMB, Karachi University	External Member
5	Representative from AG Sindh*		Accountant General Sindh	External Member

\*Nomination request sent to AG Sindh is attached.

The purpose of this committee is to review and give its deliberations on the complaints / objections raised by the contesting vendors / contractors on IBA tenders.

Thank you




Adnan Hameed  
 Head of HR

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Institute of Business Administration, Karachi  
 PROCUREMENT PLAN (REVISED 01)  
 FOR THE FINANCIAL YEAR 2016-17

S. No.	Table of Procurement	Method	Intensive / Actual / Estimated date of RTT	Intensive / Actual / Estimated date of RTT	Intensive / Actual / Estimated date of RTT	Intensive / Actual / Estimated date of RTT
1	Procurement of Desktop PC (Upgradation of Computer Lab)	Single Stage Two Envelope	Aug-16	Oct-16	Dec-16	Jun-17
2	Procurement of Server Chassis & hard Disks	Single Stage Two Envelope	Aug-16	Oct-16	Dec-16	Jun-17
3	Procurement of CCTV IP Phones including wireless CUCO IP phones (Different Departmental Requirements)	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
4	Procurement of Laptops for new staff	Single Stage Two Envelope	Aug-16	Oct-16	Dec-16	Jun-17
5	Procurement of Heavy Duty Normal Office Printers (Different Departmental Requirements)	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
6	Procurement of Color Printers	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
7	Procurement of Multimedia Projectors with Multimedia Screen (Different Departmental Requirements)	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
8	Procurement of Heavy Duty Multimedia for Auditorium Main Campus	Single Stage Two Envelope	Aug-16	Oct-16	Dec-16	Jun-17
9	Procurement of different types of Scanners including A3 size (A3KES or its eq)	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
10	Procurement of Machine MFP2900P Network or Equal	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
11	Procurement of Machine MFP2901L or Equal	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
12	Procurement of Evolve Voltage Book Reader	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
13	Procurement of Faxup Book Scanner (Scanners) (Netsu SV600 or Equal)	Single Stage Two Envelope	Aug-16	Oct-16	Dec-16	Jun-17
14	Procurement of Smart Cards System for Building Security: Aman Tower, Hostels & VPR	Direct Contracting	Aug-16	Oct-16	Dec-16	Jun-17
15	Procurement of Data Centre Monitoring System DCM	Direct Contracting	Aug-16	Oct-16	Dec-16	Jun-17
16	Networking Work for IP Based Cameras in ICI Building	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
17	Generalized Printing Solution	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
18	Procurement of Easy Pk Fusion V7 & Add On	Direct Contracting	Aug-16	Oct-16	Dec-16	Jun-17
19	Procurement of Loggly	Direct Contracting	Aug-16	Oct-16	Dec-16	Jun-17
20	Procurement of Misc. Softwares (Different Departmental Requirements)	Direct Contracting	Aug-16	Oct-16	Dec-16	Jun-17
21	Procurement of Misc. Hardware	Quotation	Aug-16	Oct-16	Dec-16	Jun-17
22	Pockey Drivers / Hard Drives / USB	Quotation	Aug-16	Oct-16	Dec-16	Jun-17
23	Procurement of Towers	Single Stage Single Envelope	Aug-16	Oct-16	Dec-16	Jun-17
24	Procurement of Supply Gas & S/A for Fire Alarm System	Single Stage Two Envelope	Aug-16	Oct-16	Dec-16	Jun-17
25	Services Required for Internet Services	Single Stage Two Envelope	Aug-16	Oct-16	Dec-16	Jun-17

Prepared By: 

Approved by: 