



PROJECT MANAGEMENT TEAM SINDH RESILIENCE PROJECT (SRP) IRRIGATION DEPARTMENT GOVERNMENT OF SINDH

No: PD/SRP/Gen:/54

Dated 3t - 10-2016

INVITATION OF EXPRESSIONS OF INTEREST (EOI) FOR

CONSULTANCY SERVICES FOR SOCIAL AND ENVIRONMENTAL ASSESSMENT OF DISASTER AND CLIMATE RESILIENCE ENHANCEMENT PROGRAM (DACREP)/SINDH RESILIENCE PROJECT (SRP)

The Government of Sindh has received a credit from International Development Association for Implementing Sindh Disaster and Climate Resilience Enhancement Program. The Disaster and Climate Resilience Improvement Program for Pakistan aims to support restoration of flood protection infrastructure and strengthening Government capacity to manage disaster and climate variability. The works include construction of 33 new small dams in Nagarparkar and Kohistan area, strengthening of 63 reaches of dikes (bunds) along Indus River and construction of 84 small reservoirs in Thar. (these numbers need to be reviewed and revised based upon the agreed scope of the Project).

The consulting services would be responsible for undertaking Initial Environmental Examination (IEE), Environmental Impacts Assessment (EIA), Social Impact Assessment (SIA) and Resettlements studies of the selected Sub-projects in Sindh Province. The Consultant will carry out the site specific IEE and EIAs as required under the Sindh Environmental Protection Act;2014 and SEPA IEE,EIA Review Regulations, 2014 and the World Bank Guidelines and Operational Policies (Operational Policies 4.01) therefore the consultants will be responsible for preparing and updating (the previous feasibility reports) these documents as needed to meet such requirements. the consultant will also prepare an overall Environmental and Social Management Framework (ESMF) for the entire project.

The Consultant will gather necessary data and information and prepare all the environment related documents for all works to be implemented under the project that may be necessary for getting location, construction and other permits and approvals of Sindh Environmental Protection Agency (Sindh EPA) for constructing works and carrying out activities for obtaining financing from the World Bank.

The consultant will help to operationalize the finding of the EAs and EIAs and implementation of Environment Management Plan (EMP) plans for any adverse impact of the construction activities, and operation of the project may have on the environment. EMP will consist of mitigation measures, monitoring program and institutional development/strengthening program for implementation of EMP. Prepare cost estimates for implementation of EMP, scope of work, terms of reference and a plan of how various mitigating measures will be implemented either through modification of construction contracts for project facilities or through additional works for which consultants will prepare designs or through technical assistance and training which the consultants will carry out for operation of the project facilities.

EOI is invited from reputed Engineering Consulting Firms having experience in the Initial Environmental Examination (IEE), Environmental Impacts Assessment (EIA), Social Impact Assessment (SIA) and Resettlements studies in Sindh Province.

 Interested Consultants / Firms are invited to register their Expression of Interest for participation in short-listing of eligible consultants / firms. The consultants/firms will be eligible for applying issue of request for proposal office of the undersigned.



- 2. The consultants having renewal certificates of PEC for the year 2016, with allocation of code 1205, shall only be eligible for participation and will be shortlisted.
- The EOI, in English shall be submitted in duplicate (One Original and Two copies) duly related information completed in all respects should reach the office of undersigned at address given below on or before 25-11-2016 at 11:30 A.M.
- 4. Application received after closing date and time shall not be entertained.
- The Procuring Agency reserves the right to accept or reject any or all EOI without assigning any reason thereof under relevant provisions of SPPRA Rules.

Project Director
Sindh Resilience Project (SRP)
(Irrigation Component)
1st Floor Adjacent Chief Engineer,
Kotri Barrage Region Office, Hyderabad
Phone No. 92-22-9210133
Email: srp.sindhirrig@gmail.com

(JAWED AHMED MEMON)
PROJECT DIRECTOR
SINDH RESILIENCE PROJECT (SRP)
IRRIGATION COMPONENT HYDERABAD

C.c to:-

- The Secretary to Government of Sindh, Irrigation Department Karachi for kind information.
 - The Director Information (Advertisement) Government of Sindh Karachi, alongwith seven (07) copies of N.I.T, for publishing separately in three (03) leading newspapers i.e English, Sindhi & Urdu.
 - The Managing Director Government of Sindh, Sindh Public Procurement Regulatory Authority (SPPRA), Barrack-8, Secretariat 4A, Court Road Karachi, with to upload the N.I.T in SPPRA website.

(JAWED AHMED MEMON)
Project director

SINDH RESILIENCE PROJECT (SRP)
IRRIGATION COMPONENT HYDERABAD



GOVERNMENT OF SINDH IRRIGATION DEPARTMENT

NOTIFICATION

No.SO(R&S)8-110/2015-16/Part-VIII: The Government of Sindh has pleased to constitute a Procurement Committee in terms of Rule 7 of Sindh Public Procurement Rules-2010 for Sindh Resilience Project (SRP) with the following composition:-

 Project Director Sindh Resilience Project (SRP) Hyderabad Chairman

 Additional Director, Sindh Resilience Project Irrigation Department, Hyderabad Member

 Divisional Accounts Officer Representative of Accountant General Sindh Member

T.O.R's of the Committee are as provided under Rule 7 of Sindh Public Procurement Rules-2010 and also perform any other function ancillary and incidental to the above.

> SYED ZAHEER HYDER SHAH SECRETARY TO GOVT OF SINDH

No.SO(R&S)8-110/2015-16/Part-VIII

Karachi, dated the 31st Oct. 2016

A copy is forwarded for information & necessary action to:-

- The Accountant General Sindh, Karachi.
- 2. The M. D. Sindh Public Procurement Regulatory Authority Karachi.
- 3. The Chief Engineer, Development-II in Sindh, Hyderabad
- 4 Mr. Javed Ahmed Memon Project Director, Sindh Resilience Project (SRP) Barrage Colony Hyderabad with reference to letter No.PD/SRP/Gen/48 dated 26.10, 2016
- The Additional Director, Sindh Resilience Project, Irrigation Department, Hyderabad.
- 6. The Section Officer (Planning), Irrigation Department, Govt. of Sindh, Karachi.
- 7. The Section Officer (B&A), Irrigation Department, Govt of Sindh, Karachi.
- 8. P.S. to Secretary Irrigation Department. Govt of Sindh. Karachi

SECTION OFFICER (RR&S.)
For Secretary to Government of Singh



GOVERNMENT OF SINDII IRRIGATION DEPARTMENT



NOTIFICATION

No.SO(R&S)8-110/2015-16/Part-VIII: The Government of Sindh has pleased to constitute a Consultants Selection Committee in terms of Rule 67 of Sindh Public Procurement Rules-2010, for the selection of consultants regarding Sindh Resilience Project (SRP) for prequalification of Consultant firms for the work of Social & Environmental Assessment with the following composition:-

 Chairman

 Mr. Zahid Hussain Shaikh, Superintending Engineer Small Dam Organization Sindh, Hyderabad Member

 Mr. Shah Nawaz Jatoi Divisional Accounts Officer Member/Secretary

Nominee/Representative of Planning
 & Development Department Govt. of Sindh

Member

 Nominee/Representative Finance Department Govt. of Sindh

Member

T.O.R's of the Committee are as provided under Rule 67 of Sindh Public Procurement Rules-2010 and also perform any other function ancillary and incidental to the above.

> SYED ZAHEER HYDER SHAH SECRETARY TO GOVT. OF SINDH

> > Karachi, dated the Extl. Qct. 2010.

No SO(R&S)8-110/2015-16/Part-VIII

A copy is forwarded for information & necessary action to:-

The Additional Chief Secretary (Dev), P&D Department, Govt. of Sindh Karachi with the request to nominate representative of your department as member for the above said Consultants Selection Committee.

The Secretary Finance Department, Govt. of Sindh Karachi with the request to nominate representative of your department as member for the above said Consultants Selection Committee.

The Accountant General Sindh, Karachi.

The Chief Engineer, Development-II in Sindh, Hyderabad.

Mr. Javed Ahmed Memon Project Director, Sindh Resilience Project (SRP) Barrage Colony Hyderabad with reference to letter No.PD/SRP/Gen/33 dated 10.10.2016. Mr. Zahid Hussain Shaikh Superintending Engineer, Small Dam Organization Sindh, Hyderabad.

The Section Officer (Planning), Irrigation Department, Govt. of Sindh, Karachi. The Section Officer (B&A), Irrigation Department, Govt. of Sindh, Karachi. P.S. to Secretary Irrigation Department, Govt. of Sindh, Karachi.

705/x

SECTION OFFICER (RR&S.)

For Secretary to Government of Sindh

25/x/16-

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DISSEATCHER Depressions



"SAY NO TO CORRUPTION"

No. WR (W) 10 (P&D) 152/Misc/15

GOVERNMENT OF SINDH PLANNING, DEVELOPMENT & DEPARTMENT (Water & Drainage Section)

Karachi dated 31st October, 2016

To.

The Secretary to Govt. of Sindh, Irrigation Department, Karachi

SUBJECT: NOTIFICATION

SINDH RESILIENCE PROJECT (SRP), (IRRIGATION COMPONENT)

I am directed to refer to Irrigation Department's notification No. \$O(R&S) 8-110/2015-16/Part-VIII dated 24.10.2016 on the subject noted above and to inform that Mr. Ghulam Murtaza Abro Assistant Chief (W&D) has been nominated as a member from P&D Department in the above committee.

(ABDUL BASIT SOOMRO) PLANNING OFFICER-II (W&D)

C.C. to:

- The Mr. Ghulam Murtaza Abro, Assistant Chief (W&D) Section P&D Department.
- The P.S to the ACS (Dev.), P&D Department.
- Master File.

PLANNING OFFICER-II (W&D)



No. FD/E&A/10(221)/2016

GOVERNMENT OF SINDH FINANCE DEPARTMENT

Karachi, dated the 28th October, 2016

To.

The Section Officer (RR&S.), Irrigation Department, Government of Sindh, Karachi.

SUBJECT:

NOMINATION AS A MEMBER OF THIS DEPARTMENT FOR CONSULTANTS SELECTION COMMITTEE.

I am directed to refer your department's notification No.SO(R&S)8-110/2015-16/Part-VIII, dated 24-10-2016 on the subject noted above and to inform that Finance Department has nominated Deputy Secretary (Dev-I) to represent this department as a member of said committee, constituted for Pre-qualification of Consultant firms for the work of Social & Environmental Assessment.

(MUHAMMAD MUSHTAQUE BHATTI)
Section Officer (Admn)

A copy is forwarded for information and necessary action to:-

- 1. The Additional Finance Secretary (SR/Admn)/ (Dev), Finance Department.
- 2. The Deputy Secretary (SR-I/Admn.), Finance Department.
- 3. R.O. to Secretary Finance.
- 4. Officer concerned.
- 5. Office order file.

Section Officer (Admn)

D\FD-ADMN\Oxt-16\Nomination DS Devidor



GOVERNMENT OF SINDH IRRIGATION DEPARTMENT

NOTIFICATION

No.SO(R&S)8-110/2016-17/Part-VIII: With the approval of competent authority, a Complaint Redressal Committee is hereby constituted in terms of Rule 31(2) of Sindh Public Procurement Rule 2010 (Amended 2013) regarding procurement of works of Sindh Resilience Project during the year 2016-17 with the following composition:-

Chief Engineer,

Chairman

Small Dams Organization,

Irrigation Department, Hyderabad

2. Project Director,

Member

Lining & distributaries Project, Irrigation Deptt. Hyderabad

 Additional Director, Sindh Resilience Project,
 Indianal P Member

Irrigation Deptt, Hyderabad 4. Superintending Engineer.

Member

Lower Drainage Circle
Hyderabad

Member

 Divisional Accounts Officer Representative of Accountant General Sindh

<u>T.O.R's</u> of the Committee are as provided under Rule 31 of Sindh Public Procurement Rule 2010 and also perform any other function ancillary and incidental to the above

SYED ZAHEER HYDER SHAH SECRETARY TO GOVT OF SINDH

No.SO(R&S)8-110/2016-17/Part-VIII

Karachi dated the 31st Oct. 2016

A copy is forwarded for information & necessary action to -

- 1. The Accountant General Sindh, Karachi with the request to nominate your representative for the above Complaint Redressal Committee.
- 2. The M. D. Sindh Public Procurement Regulatory Authority Karachi.
- 3. Mr. Javed Ahmed Memon Project Director, Sindh Resilience Project (SRP) Barrage Colony Hyderabad with reference to letter No PD/SRP/Gen/53 dated 31 10 2016
- 4. The Chief Engineer, Small Dams Organization, Irrigation Department, Hyderabad.
- 5. The Project Director, Lining & Distributaries Project, Irrigation Depit. Hyderabad,
- 6. The Additional Director, Sindh Resilience Project, Irrigation Department, Hyderabad.
- 7. The Superintending Engineer, Lower Drainage Circle, Hyderabad.
- 8. The Section Officer (Planning), Irrigation Department, Govt. of Sindh, Karachi.
- 9. The Section Officer (B&A), Irrigation Department, Govt of Sindh Karachi.
- 10. P.S. to Secretary Irrigation Department, Govt of Sindh Karachi.

SECTION OFFICER (RR&S.)
For Secretary to Government of Sindh

ANNUAL PROCUREMENT PLAN

Name of the Procuring Agency:- Sindh Resilience Project (Irrigation Component)

Remarks (If any)	8	
Tentative date of Cempletion	7	February, 2016
Centative date of Award of Centract	9	December, 2016
Procurement Notice Publication	5	October, 2016
Procurement Mothod	4	Selection to Consultant (Least-Cost Selection)
	3	13,112 Million
Name of Procurement (Description)	2	Consultancy Services for Social and Environmental Assessment of Disaster and Climate Resilience Enhancement Program
G. P. S.	-	~

(Jawed Ahmed Memon)
Project Director
Sindh Resilience Project
Irrigation Component Hyderabad

SPPRA REQUEST FOR PROPOSALS DOCUMENT SELECTION OF CONSULTANTS



Name of Work:

CONSULTANCY SERVICES FOR SOCIAL AND ENVIRONMENTAL ASSESSMENT OF DISASTER AND CLIMATE RESILIENCE ENHANCEMENT PROGRAM

OFFICE OF THE PROJECT DIRECTOR
SINDH RESILIENCE PROJECT (IRRIGATION COMPONENT)

Foreword

This Standard Request for Proposals is applicable to consultant assignments by the procuring agencies of Sindh province whose legal agreement makes reference to the Sindh Public Procurement Rules, 2010

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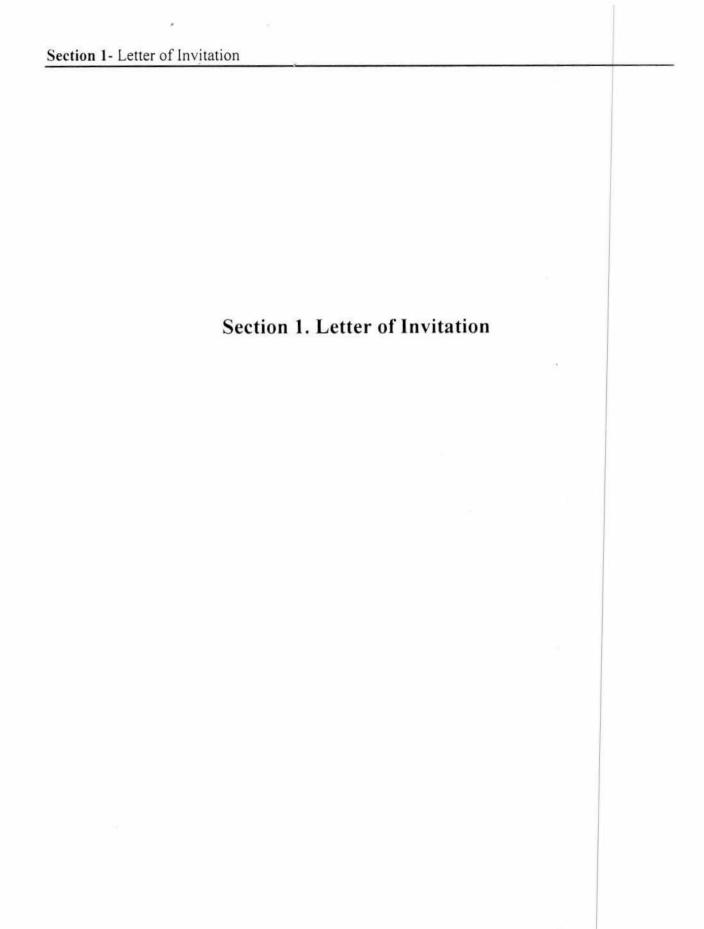
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Preface

- 1. This document Standard Request for Proposals (SRFP) is to be used for various selection methods described in the SPPR 2010.
- 2. Before preparing an RFP, the procuring agency/ user must be familiar with the SPPR 2010, and Rule No 72
- 3. Rule No 72 (1) shall be adopted for assignments of standard or routine nature where well-established practices and standards exist.
- 3. In case Rule No 72 (1) is not to be used, as the assignment is not an standard or routine nature, and standards and practices are not well-established, and procuring agency choses other method of selection according to Rule No 72 (2), (3), (4), (5), and (6), the reason shall be recorded in writing by the competent authority, and also sent to SPPRA with RFP.
- 4. The SRFP includes a standard Letter of Invitation, standard Instructions to Consultants. Terms of Reference, and a standard Form of Contract. The standard Instruction to Consultants and the standard General Conditions of Contract may not be modified under any circumstances. However, the Data Sheet and the Special Conditions of Contract may be used to reflect particular assignment conditions.

Preface

- 1. This document Standard Request for Proposals (SRFP) is to be used for various selection methods described in the SPPR 2010.
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- 4. The SRFP includes a standard Letter of Invitation, standard Instructions to Consultants. Terms of Reference, and a standard Form of Contract. The standard Instruction to Consultants and the standard General Conditions of Contract may not be modified under any circumstances. However, the Data Sheet and the Special Conditions of Contract may be used to reflect particular assignment conditions.



Letter of Invitation

insert: Invitation/File No....;
[insert: Location and Date]

[insert: Name and Address of Consultant]

Dear Mr./Ms.:

- The [insert: Name of department/line department / implementing Unit] (hereinafter called "Procuring Agency") now invites proposals to provide the following consulting services:
 [insert: name of consulting services assignment]. More details on the services are provided in the Terms of Reference.
- This Request for Proposal (RFP) has been addressed to the following shortlisted/prequalified/interested Consultants:

[insert: List of Shortlisted Consultants]

It is not permissible to transfer this invitation to any other firm.

- 4. A firm will be selected under [insert: Selection Method] and procedures described in this RFP, in accordance with the SPPR 2010.
- 5. The RFP includes the following documents:
 - Section 1 Letter of Invitation
 - Section 2 Instructions to Consultants (including Data

Sheet) Section 3 - Technical Proposal - Standard Forms

Section 4 - Financial Proposal - Standard Forms

Section 5 - Terms of Reference

Section 6 - Standard Forms of Contract

- 6. Please inform us in writing at the following address [insert address], upon receipt:
- (a) that you received the Letter of Invitation; and
- (b) whether you will submit a proposal alone or in association.

Yours sincerely,

[insert: Signature, name, and title of head of the department/ PA "s representative]

dh Resilience Project (Irrigation Component)		
	**	
Section 2. Their actions to Consultants		
Section 2. Instructions to Consultants		
	,	

Instructions to Consultants

[Note to the Procuring Agency, this Section 2 - Instructions to Consultants shall not be modified. Any necessary changes, acceptable to the Procuring Agency, shall be introduced only through the Data Sheet (e.g., by adding new reference paragraphs)]

Definitions

- (a) "Procuring Agency (PA)" means the department with which the selected Consultant signs the Contract for the Services.
- (b) "Consultant" means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals
- (c) "Contract" means an agreement enforceable by law and includes General and Special Conditions of the contract.
- (d) "Data Sheet" means such part of the Instructions to Consultants that is used to reflect specific assignment conditions.
- (e) "Day" means calendar day including holiday.
- (f) "Government" means the Government of Sindh.
- (g) "Instructions to Consultants" (Section 2 of the RFP) means the document which provides shortlisted Consultants with all information needed to prepare their Proposals.
- (h) "LOI" (Section 1 of the RFP) means the Letter of Invitation sent by the procuring agency to the Consultant.
- (i) "Proposal" means the Technical Proposal and the Financial Proposal.
- (j) "RFP" means the Request For Proposal prepared by the procuring Agency for the selection of Consultants.
- (k) "Sub-Consultant" means any person or entity to whom the Consultant subcontracts any part of the Services.
- (1) "Terms of Reference" (TOR) means the document included in the RFP as Section 5 which explains the objectives, scope of work, activities, tasks to be performed. respective responsibilities of the procuring agency and the Consultant, and expected results and deliverables of the assignment.

- 2. Introduction 2.1 The Procuring agency named in the Data Sheet will select a consulting firm/organization (the Consultant) from those listed in the Letter of Invitation, in accordance with the method of selection specified in the Data Sheet.
 - 2.2 The eligible Consultants (shortlisted if so) are invited to submit a Technical Proposal and a Financial Proposal, or a Technical Proposal only, as specified in the Data Sheet. The Proposal will be the basis for contract negotiations and ultimately for a signed Contract with the selected Consultant.
 - 2.3 Consultants should familiarize themselves with rules / conditions and take them into account while preparing their Proposals. Consultants are encouraged to attend a pre-proposal conference if one is specified in the Data Sheet. Attending the pre-proposal conference is, however optional. Consultants may liaise with procuring agency's representative named in the Data Sheet for gaining better insight into the assignment.
 - 2.4 Consultants shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The Procuring Agency reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultants.
 - Procuring Agency may provide facilities and inputs as specified in Data Sheet.

3. Conflict of Interest

- 3.1.1 Consultants are required to provide professional, objective, and impartial advice and holding the Procuring Agency interest paramount. They shall strictly avoid conflict with other assignments or their own corporate interest. Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of the Procuring Agency, or that may reasonably be perceived as having such effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.
- 3.1.2 Without limitation on the generality of the foregoing.

 Consultants, and any of their affiliates, shall be considered to have a conflict of interest and shall not be recruited, under any of the circumstances set forth below:
 - (i) A consultant that has been engaged by the procuring agency to provide goods, works or services other than

consulting services for a project, any of its affiliates, shall be disqualified from providing consulting services related to those goods, works or services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, any of its affiliates, shall be disqualified from subsequently providing goods or works or services other than consulting services resulting from or directly related to the firm's consulting services for such preparation or implementation.

- (ii) A Consultant (including its Personnel and Sub-Consultants) or any of its affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant to be executed for the same or for another Procuring Agency.
- (iii) A Consultant (including its Personnel and Sub-Consultants) that has a business or family relationship with a member of the Procuring Agency's staff who is directly or indirectly involved in any part of (i) the preparation of the Terms of Reference of the assignment. (ii) the selection process for such assignment, or (iii) supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved.

Conflicting Relationships

- 3.2 Government officials and civil servants may be hired as consultants only if:
 - (i) They are on leave of absence without pay:
 - (ii) They are not being hired by the agency they were working for, six months prior to going on leave; and
 - (iii) Their employment would not give rise to any conflict of interest.

4. Fraud and Corruption

It is Government's policy that Consultants—under the contract(s), observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy, the Procuring Agency follows the instructions contained in Sindh Public procurement Rules 2010 which defines:

"corrupt and fraudulent practices" includes the offering, giving, receiving, or soliciting, directly or indirectly of anything of value to influence the act of another party for wrongful gain or any act or omission, including misrepresentation, that knowingly or recklessly misleads or attempt mislead a party to obtain a financial or other benefit or to avoid an obligation;

Under Rule 35 of SPPR2010, "The PA can inter-alia blacklist Bidders found to be indulging in corrupt or fraudulent practices. Such

barring action shall be duly publicized and communicated to the SPPRA. Provided that any supplier or contractor who is to be blacklisted shall be accorded adequate opportunity of being heard".

5. Integrity Pact

Pursuant to Rule 89 of SPPR 2010 Consultant undertakes to sign an Integrity pact in accordance with prescribed format attached hereto for all the procurements estimated to exceed Rs. 2.5 million. (Annex-A)

6. Eligible Consultants

- 6.1 If short listing process has been undertaken through REOL as outlined under Rule 73 and 74 of SPPR2010 for the Contract(s) for which these RFP documents are being issued, those firms in case of Joint Ventures with the same partner(s) and Joint Venture structure - that had been pre-qualified are eligible.
- 6.2 Short listed consultants emerging from request of expression of interest are eligible.

Consultants

7. Eligibility of Sub- A shortlisted Consultant would not be allowed to associate with Consultants who have failed to qualify the short listing process.

8. Only one Proposal

Shortlisted Consultants may only submit one proposal. If a Consultant submits or participates in more than one proposal, such proposals shall be disqualified. Participation of the same Sub-Consultant, including individual experts, to more than one proposal is not allowed.

9. Proposal Validity

9.1 The Data Sheet indicates Proposals validity that shall not be more than 90 days in case of National Competitive Bidding (NCB) and 120 days in case of International competitive Bidding (ICB). During this period, Consultants shall maintain the availability of Professional staff nominated in the Proposal.

The Procuring Agency will make its best effort to complete negotiations within this period. Should the need arise; however, the Procuring Agency may request Consultants to extend the validity period of their proposals. Consultants who agree to such extension shall confirm that they maintain the availability of the Professional staff nominated in the Proposal, or in their confirmation of extension of validity of the Proposal. Consultants may submit new staff in replacement, who would be considered in the final evaluation for contract award. Consultants who do not agree have the right to refuse to extend the validity of their Proposals.

9.2 Consultants shall submit required bid security along with financial proposal defined in the data sheet (which shall not be

less than one percent and shall not exceed five percent of bid amount).

10. Clarification and Amendment in RFP Documents

- 10.1 Consultants may request for a clarification of contents of the bidding document in writing, and procuring agency shall respond to such queries in writing within three calendar days. provided they are received at least five calendar days prior to the date of opening of proposal. The procuring agency shall communicate such response to all parties who have obtained RFP document without identifying the source of inquiry Should the PA deem it necessary to amend the RFP as a result of a clarification, it shall do so.
- 10.2 At any time before the submission of Proposals, the Procuring Agency may amend the RFP by issuing an addendum/ corrigendum in writing. The addendum shall be sent to all Consultants and will be binding on them. Consultants shall acknowledge receipt of all amendments. To give Consultants reasonable time in which to take an amendment into account in their Proposals the Procuring Agency may, if the amendment is substantial, extend the deadline for the submission of Proposals.

Proposals

- 11. Preparation of 11.1 In preparing their Proposal, Consultants are expected to examine in detail the documents comprising the RFP. Material deficiencies (deviation from scope, experience and qualification of personnel) in providing the information requested may result in rejection of a Proposal.
 - 11.2 The estimate number of professional staff months or the budget required for executing the assignment should be shown in the data sheet, but not both. However, proposal shall be based on the professional staff month or budget estimated by the consultant.

12. Language

The Proposal as well as all related correspondence exchanged by the Consultants and the Procuring Agency shall be written in English However it is desirable that the firm's Personnel have a working knowledge of the national and regional languages of Islamic Republic of Pakistan.

13. Technical Proposal Format and Content

- 13.1 While preparing the Technical Proposal, consultants must give particular attention to the following:
 - (i) If a consultant considers that it does not have all the expertise for the assignment, it may obtain a full range of expertise by associating with individual consultant(s) and/or other firms or entities in a joint venture or sub-

- consultancy, as appropriate. The international consultants are encouraged to seek the participation of local consultants by entering into a joint venture with. or subcontracting part of the assignment to, national consultants.
- (ii) For assignments on a staff-time basis, the estimated number of professional staff-months is given in the Data Sheet. The proposal shall, however, be based on the number of professional staff-months estimated by the firm. For fixed-budget-based assignments, the budget is given in the Data Sheet, and the Financial Proposal shall not exceed this budget.
- (iii) It is desirable that the majority of the key professional staff proposed be permanent employees of the firm or have an extended and stable working relationship with it.
- (iv) Proposed professional staff must, at a minimum, have the experience indicated in the Data Sheet, preferably working under similar geographical condition.
- (v) Alternative professional staff shall not be proposed, and only one curriculum vitae (CV) shall submitted for each position.
- 13.2 The Technical Proposal shall provide the following information using the attached Standard Forms (Section 3):
 - (i) A brief description of the consultant organization and an outline of recent experience on assignments (Section 3B) of a similar nature. For each assignment, the outline should indicate, inter alia, the profiles of duration of the assignment, contract amount, and firm's involvement.
 - (ii) Any comments or suggestions on the Terms of Reference and on the data, a list of services, and facilities to be provided by the PA (Section 3C).
 - (iii) The list of the proposed staff team by specialty, the tasks that would be assigned to each staff team member, and their timing (Section 3E).
 - (iv) CVs recently signed by the proposed professional staff and the authorized representative submitting the proposal (Section 3F). Key information should include number of years working for the consultant and degree of responsibility held in various assignments during the last
 - PA may give number of years as per their requirement) years.
 - (v) Estimates of the total staff input (professional and support

- staff; staff time) needed to carry out the assignment, supported by bar chart diagrams showing the time proposed for each professional staff team (Sections 3E and 3G).
- (vi) A detailed description of the proposed methodology, work plan for performing the assignment, staffing, and monitoring of training, if the Data Sheet specifies training as a major component of the assignment (Section 3D).
- (vii) Any additional information requested in the Data Sheet.
- 13.3 The Technical Proposal shall not include any financial information.

14. Financial 14.1 The Financial Proposal shall be prepared using the attached Proposals Standard Forms (Section 4). It shall list all costs a

Standard Forms (Section 4). It shall list all costs associated with the assignment, including (a) remuneration for staff (in the field and at the Consultants' office), and (b) reimbursable expenses indicated in the Data Sheet (if applicable). Alternatively Consultant may provide their own list of cost. If appropriate, these costs should be broken down by activity. All activities and items described in the Technical Proposal must be priced separately; activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items.

15. Taxes

15.1 The Consultant will be subject to all admissible taxes including stamp duty and service charges at a rate prevailing on the date of contract agreement unless exempted by relevant tax authority.

16. Submission, Receipt, and Opening of Proposals

- 16.1 Proposal shall contain no interlineations or overwriting.

 Submission letters for both Technical and Financial Proposals should respectively be in the format of TECH-1 of Section 3. and FIN-1 of Section 4. All pages of the original Technical and Financial Proposals will be initialed by an authorized representative of the Consultants (Individual Consultant). The authorization shall be in the form of a written power of attorney accompanying the Proposal
- 16.2 All required copies of the Technical Proposal are to be made from the original. If there are discrepancies between the original and the copies of the Technical Proposal, the original governs.
- 16.3 The original and all copies of the Technical Proposal shall be placed in a sealed envelope clearly marked "TECHNICAL PROPOSAL" Similarly, the original Financial Proposal (if required under the selection method indicated in the Data Sheet)

shall be placed in a sealed envelope clearly marked "FINANCIAL PROPOSAL" followed by name of the assignment, and with a warning "Do Not Open With The Technical Proposal." If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.

16.4 The Proposals must be sent to the address indicated in the Data Sheet and received by the PA no later than the time and the date indicated in the Data Sheet, or any extension to this date. Any proposal received by the PA after the deadline for submission shall be returned unopened. In order to avoid any delay arising from the postal or PA's internal despatch workings. Consultants should ensure that proposals to be sent through couriers should reach a day before the deadline for submission.

17. Proposal Evaluation

17.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultants should not contact the PA on any matter related to its Technical and/or Financial Proposal. Any effort by Consultants to influence the PA in the examination, evaluation, ranking of Proposals, and recommendation for award of Contract may result in the rejection of the Consultants' Proposal.

Evaluators of Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.

18. Evaluation of Technical Proposals

Proposals on the basis of their responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified in the Data Sheet. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it fails to achieve the minimum technical score indicated in the Data Sheet.

In the case of Quality-Based Selection, Selection Based on Consultant's Qualifications, and Single-Source Selection, the highest ranked consultant or firm selected on a single-source basis is invited to negotiate its proposal and the contract on the basis of the Technical Proposal and the Financial Proposal submitted.

Public Opening and Evaluation of Financial Proposals: (LCS, QCBS, and Fixed Budget Selection Methods Only)

18.2 After the technical evaluation is completed, the PA shall notify in writing Consultants that have secured the minimum

qualifying marks, the date, time and location, allowing a reasonable time, for opening the Financial Proposals. Consultants' attendance at the opening of Financial Proposals is optional.

Financial proposals of those consultants who failed to secure minimum qualifying marks shall be returned un opened.

19. Evaluation of Financial Proposals

- 19.1 Financial Proposals shall be opened publicly in the presence of the Consultants' representatives who choose to attend. The name of the Consultants and the technical scores of the Consultants shall be read aloud. The Financial Proposal of the Consultants who met the minimum qualifying mark will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copy of the record shall be sent to all Consultants.
- 19.2 The Evaluation Committee will correct any computational errors. When correcting computational errors, in case of discrepancy between a partial amount and the total amount, or between word and figures the formers will prevail. In addition to the above corrections, activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items.
- 19.3 In case of Least Cost Selection LCS Method, the bid found to be the lowest evaluated bid shall be accepted.
- 19.4 In case of Quality and Cost Based Selection QCBS Method the lowest evaluated Financial Proposal (Fm) will be given the maximum financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be computed as indicated in the Data Sheet. Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; T + P = 1) indicated in the Data Sheet: S = St x T% + Sf x P%. The firm achieving the highest combined technical and financial score will be invited for negotiations.
- 19.5 In the case of Fixed-Budget and Quality Based Selection, the Procuring Agency will select the firm that submitted the highest ranked Technical Proposal.

20. Negotiations

20.1 Negotiations will be held at the date and address indicated in the Data Sheet. The invited Consultant will, as a pre-requisite for attendance at the negotiations, confirm availability of all Professional staff. Failure in satisfying such requirements may result in the PA proceeding to negotiate with the next-ranked Consultant. Representatives conducting negotiations on behalf of the Consultant must have written authority to negotiate and conclude a Contract.

21. Technical negotiations

21.1 Technical Negotiations will include a discussion of the Technical Proposal, the proposed technical approach and methodology, work plan, organization and staffing, and any suggestions made by the Consultant to improve the Terms of Reference. The PA and the Consultants will finalize the Terms of Reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Services". Minutes of negotiations, which will be signed by the PA and the Consultant, will become part of Contract Agreement.

22. Financial negotiations

22.1 If applicable, it is the responsibility of the Consultant, before starting financial negotiations, to contact the local tax authorities to determine the tax amount to be paid by the Consultant under the Contract. The financial negotiations will include a clarification (if any) of the firm's tax liability, and the manner in which it will be reflected in the Contract; and will reflect the agreed technical modifications in the cost of the services. Consultants will provide the PA with the information on remuneration rates described in the Appendix attached to Section 4 (i.e. Financial Proposal - Standard Forms of this RFP.

23. Availability of Professional staff/experts

23.1 Having selected the Consultant on the basis of, among other things, an evaluation of proposed Professional staff, the PA expects to negotiate a Contract on the basis of the Professional staff named in the Proposal. Before contract negotiations, the PA will require assurances that the Professional staff will be actually available. The PA will not consider substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity. If this is not the case and if it is established that Professional staff were offered in the proposal without confirming their availability, the Consultant may be disqualified. Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate and be submitted by the Consultant within

the period of time specified in the letter of invitation to negotiate.

24. Award of Contract

- 24.1 After completing negotiations, the Procuring Agency shall award the Contract to the selected Consultant and within seven of the award of contract, Procuring Agency shall publish on the website of the Authority and on its own website, if such a website exists, the result of the bidding process, identifying the bid through procuring identifying number, if any and the following information, evaluation report, form of contract and letter of award, bill of quantity or schedule of requirement, as the case may be.
- 24.2 After publishing of award of contract consultant required to submit a performance security at the rate indicated in date sheet.
- 24.3 The Consultant is expected to commence the assignment on the date and at the location specified in the Data Sheet.
- 25. ConfidentialityInformation relating to evaluation of Proposals and recommendations concerning awards shall not be disclosed to the Consultants who submitted the Proposals or to other persons not officially concerned with the process, until the publication of the award of Contract. The undue use by any Consultant of confidential information related to the process may result in the rejection of its Proposal.

Data Sheet

	Name of the Assignment is: Consultancy Services for Social & Environmental		
1.1	Assessment of Disaster & Climate Resilience Enhancement Program		
	The Name of the PA's official (s):		
	Address: 1st Floor Adjacent Chief Engineer, Kotri Barrage Region Office,		
	Hyderabad		
1	Telephone: 022-9210133 Facsimile:		
	E-mail: srp.sindhirrig@gmail.com		
1.2			
1.2	The method of selection is: Least Cost Selection		
6	The Edition of the Guidelines is:NA		
	The Ballion of the Galacines is.		
1.3	Financial Proposal to be submitted together with Technical Proposal:		
1.5	Yes No ×		
	165 100		
1.4	The PA will provide the following inputs and facilities:		
1.4	The FA will provide the following inputs and facilities.		
1.5	The December 19 Chief Chief Chief		
1.5	The Proposal submission address is: 1st Floor Adjacent Chief Engineer,		
l	Kotri Barrage Region Office, Hyderabad		
1	Proposals must be submitted no later than the following date and time:		
	25-11-2016 @11.30 A.M		
1.7			
1.6	Expected date for commencement of consulting services		
	December, 2016 [Insert date]		
	at: Sindh Province		
	[Insert location]		
9.1	Proposals validity that shall not be more than 90 days in case of National		
l	Competitive Bidding (NCB) and 120 days in case of International		
	competitive Bidding (ICB).		
10.1	Clarifications may be requested not later than <u>five</u> days before the		
1	submission date.		
l	The address for requesting clarifications is: 1st Floor Adjacent Chief Eng:		
	Kotri Barrage Region Office, Hyderabad		
h h	Facsimile: E-mail: srp.sindhirrig@gmail.com		
12	The Proposal as well as all related correspondence exchanged by the		
	Consultants and the Procuring Agency shall be written in English However it		
	is desirable that the firm's Personnel have a working knowledge of the		
	national and regional languages of Islamic Republic of Pakistan.		
6.1	Shortlisted Consultants may associate with other shortlisted Consultants:		
	YesNo		

11.2	[Select one of the following two sentences] The estimated number of professional staff-months required for the		
	assignment is:		
	or:		
	The available budget is: 13.112 Million		
	[In the case of Selection under a Fixed Budget (FBS), select the following sentence] The Financial Proposal shall not exceed the available budget of:		
13.1	The format of the Technical Proposal to be submitted is: FTP NA or STP (Simply Technical Proposal) [check the applicable format]		
13.2(vii)	Training is a specific component of this assignment: Yes No [// yes, provide appropriate information]:		
14.1	[List the applicable Reimbursable expenses in foreign and in local currency. A sample list is provided below for guidance: items that are not applicable should be deleted, others may be added. If the PA wants to define ceilings for unit prices of certain Reimbursable expenses, such ceilings should be indicated in this Section]NA		
	(1) a per diem allowance in respect of Personnel of the Consultant for every day in which the Personnel shall be absent from the home office and, as applicable, outside the beneficiary country for purposes of the Services;		
	(2) cost of necessary travel, including transportation of the Personnel by the most appropriate means of transport and the most direct practicable route:		
	(3) cost of office accommodation, investigations and surveys:		
	(4) cost of applicable international or local communications such as the use of telephone and facsimile required for the purpose of Consulting Services:		
	(5) cost, rental and freight of any instruments or equipment required to be provided by the Consultants for the purposes of Consulting Services;		
	(6) cost of printing and dispatching of the reports to be produced for Consulting Services;		
	(7) other allowances where applicable and provisional or fixed sums (if any); and		
	(8) cost of such further items required for purposes of the Services not		

	covered in the foregoing.		
	covered in the folegoing.		
15.1	Amounts payable by the PA to the Consultant under the contract to be subject to local taxation, stamp duty and service charges, if applicable Yes:		
6.3	Consultants to state local cost in the national currency (in case of ICB only): YesNoNA-		
16.2	Consultant must submit the original and [Insert number] copies of the Technical Proposal, and the original of the Financial Proposal.		
13.1	Choose only one of the below options:		
	Option A -NA-		
	Criteria, sub-criteria, and point system for the evaluation of Full Technical Proposals are:		
	 (i) Specific experience of the Consultants relevant to the assignment: [0 - 10] Since all consultants have been shortlisted based on experience, ideally their experience should not be rated normally less than satisfactory, that is, not less than 70 percent. (ii) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference: 		
	a) Technical approach and methodology b) Work plan c) Organization and staffing Total points for criterion (ii): [Insert points] [Insert points]		
	(iii) Key professional staff qualifications and competence for the assignment: a) Team Leader b) [Insert position or discipline as appropriate] c) [Insert position or discipline as appropriate] d) [Insert position or discipline as appropriate] e) [Insert position or discipline as appropriate] Total points for criterion (iii): [30 - 60]		
	The number of points to be assigned to each of the above positions or disciplines shall be determined considering the following three sub criteria and relevant percentage weights: 1) General qualifications 2) Adequacy for the assignment 3) Experience in region and language [Insert weight between 20 and 30%] [Insert weight between 50 and 60%] [Insert weight between 10 and 20%] Total weight: 100%		
	(iv) Suitability of the transfer of knowledge (training) program: [Normally not to exceed 10 points. When transfer of knowledge is a particularly important component of the assignment, more than 10 points may be allocated; the		

following sub-criteria may be provided]	
	t points]
	t points]
	t points]
Total points for criterion (iv):	[0 - 10]
(v) Participation by nationals among proposed key staff	[0 - 10]
(not to exceed 10 points)	
Total points for the five criteria:	100
The minimum technical score St required to pass is: Points [/	nsert
number of points]	
Option B	
Criteria, sub criteria, and point system for the evaluation of Simplif	ed
Technical Proposals are:	
	Points
(i) Adequacy of the proposed technical approach, methodology	
and work plan in responding to the Terms of Reference 1:	[30]
(ii) Key professional staff qualifications and competence for the assignment:	
a) Team Leader	[20]
b) [Social Safeguard / Resettlement Specialist]	[10]
c) [Environment Specialist]	[10]
d) [Ecologist]	[10]
e) [Gender Specialist]	[10]
f) [GIS Specialist]	[10]
Total points for criterion (ii):	[70]
The number of points to be assigned to each of the above positions or discipations	olines
shall be determined considering the following three subcriteria and relevant	
percentage weights:	
General qualifications [Insert weight between 20 of the content of the c	ind 30%
2) Adequacy for the assignment [Insert weight between 50 a	
3) Experience in region and language [Insert weight between 10 a	inel 20%[
Total weight:	10000
Total points for the two criteria:	100
When sub criteria are provided, which is always the case for "adequ	ings of the
proposed methodology and work plan" and "qualifications and com	
proposed methodology and work plan and quantications and com-	d be kept
of key staff", for practical reasons the number of sub-criteria should be a minimum (typically no more than three for each criterian)	u de kept
to a minimum (typically no more than three for each criterion).	
Since sub criteria and their weighting determine the outcome of the	
evaluation, they should be chosen considering the aspects that are c	ritical to
the success of the assignment.	
Evaluation criteria and sub-criteria, associated points, and the rating	gsystem
form an arithmetic model to assess the technical merit of the propos	

Consideration may also be given to the number of pages submitted as compared to the number recommended under para. 3.4 (c) (ii) of these Instructions.

	All adopted sub-criteria should be specified in the RFP. The points allocated to each of the sub-criteria under "qualifications and competence of key staff" must be indicated in the RFP.	
	The minimum technical score St required to pass is: Points [Insert number of points]	
	Remuneration Type (Insert either "Time Based" or "Lump	
	Sum"):	
	The single currency for price conversions is: PKR	
20.1	Expected date and address for contract negotiations:NA-	
24.2	Successful consultant is required to submit performance security in form of pay order, demand draft or bank guarantee (PA shall insert amount but not more than 10% of the contract amount). (5% of Contract Amount)	
5.1	Consultant undertake to sign Integrity Pact for the procurement estimated to exceed Pak Rs.2.5 million.	

Section 3. Technical Proposal - Standard Forms

[Comments in brackets] provide guidance to the shortlisted Consultants for the preparation of their Technical Proposals; they should be deleted from the Technical Proposals to be submitted.]

Refer to Reference Paragraph 3.4 of the Data Sheet for format of Technical Proposal to be submitted, and paragraph 3.4 of Section 2 of the RFP for Standard Forms required and number of pages recommended.

Form TECH-1.	Technical Proposal Submission Form	
Form TECH-2.	Consultant's Organization and Experience	22
A - Consulta	nt's Organization	
B - Consulta	nt's Experience	23
	Comments and Suggestions on the Terms of Reference and on ies to be Provided by the PA	
A - On the T	erms of Reference	24
B - On Cour	terpart Staff and Facilities	25
Form TECH-4.	Description of Approach, Methodology and Work Plan for Perf	orming the
Assignment		26
Form TECH-5.	Team Composition and Task Assignments	27
Form TECH-6.	Curriculum Vitae (CV) for Proposed Professional Staff	28
Form TECH-7.	Staffing Schedule 1	30
	Work Schedule	

FORM TECH-1. TECHNICAL PROPOSAL SUBMISSION FORM

Loca	tion	Date
LUCU	riceri.	Delle

To: [Name and address of PA]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal, and a Financial Proposal sealed under a separate envelope.

We are submitting our Proposal in association with: [Insert a list with full name and address of each associated Consultant] 2

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

If negotiations are held during the period of validity of the Proposal, i.e., before the date indicated in the Data Sheet, we undertake to negotiate on the basis of the proposed staff. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

We undertake, if our Proposal is accepted, to initiate the consulting services related to the assignment not later than the date indicated in the Data Sheet.

We understand you are not bound to accept any Proposal you receive.

We remain.

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm:

Address:

^{1 [}In case Paragraph Reference 1.2 of the Data Sheet requires to submit a Technical Proposal only, replace this sentence with: "We are hereby submitting our Proposal, which includes this Technical Proposal only."]

^{2 [}Delete in case no association is foreseen.]

For FTP Only

FORM TECH-2. CONSULTANT'S ORGANIZATION AND EXPERIENCE

A - Consultant's Organization

[Provide here a brief (two pages) description of the background and organization of your firm/entity and each associate for this assignment.]

B - Consultant's Experience

[Using the format below, provide information on each assignment for which your firm, and each associate for this assignment, was legally contracted either individually or as a corporate entity or as one of the major companies within an association, for carrying out consulting services similar to the ones requested under this assignment. Use 20 pages.]

Assignment name:	Approx. value of the contract (in current US\$ or Euro):
Country: Location within country:	Duration of assignment (months):
Name of PA:	Total No of staff-months of the assignment:
Address:	Approx. value of the services provided by your firm under the contract (in current US\$ or Euro):
Start date (month/year): Completion date (month/year):	No of professional staff-months provided by associated Consultants:
Name of associated Consultants, if any:	Name of senior professional staff of your firm involved and functions performed (indicate most significant profiles such as Project Director/Coordinator, Team Leader):
Narrative description of Project:	*
Description of actual services provided by your	*
Firm's Name:	
Sindh Resilience Project (Irrigation Com	nonent)

For FTP Only

FORM TECH-3. COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE AND ON COUNTERPART STAFF AND FACILITIES TO BE PROVIDED BY THE PA

A - On the Terms of Reference

[Present and justify here any modifications or improvement to the Terms of Reference you are proposing to improve performance in carrying out the assignment (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities). Such suggestions should be concise and to the point, and incorporated in your Proposal.]

B - On Counterpart Staff and Facilities

[Comment here on counterpart staff and facilities to be provided by the PA according to Paragraph Reference 1.4 of the Data Sheet including: administrative support. office space. local transportation, equipment, data, etc.]

FORM TECH-4. DESCRIPTION OF APPROACH, METHODOLOGY AND WORK PLAN FOR PERFORMING THE ASSIGNMENT

(For small or very simple assignments the PA should omit the following text in Italic)

[Technical approach, methodology and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal (50 pages, inclusive of charts and diagrams) divided into the following three chapters:

- a) Technical Approach and Methodology.
- b) Work Plan, and
- c) Organization and Staffing,
- a) <u>Technical Approach and Methodology</u>. In this chapter you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.
- b) Work Plan. In this chapter you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the PA), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The work plan should be consistent with the Work Schedule of Form TECH-8.
- c) Organization and Staffing. In this chapter you should propose the structure and composition of your team. You should list the main disciplines of the assignment, the key expert responsible, and proposed technical and support staff.]

Section 3. Technical Proposal - Standard Forms

FORM TECH-5. TEAM COMPOSITION AND TASK ASSIGNMENTS

		_	T -			1
	Task Assigned					
	Position Assigned					
	Area of Expertise					
•	Firm					
	Professional Staff Name of Staff					

77

FORM TECH-6. CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

Firm [Insert name of firm p	
Staff [Insert full name]:	
irth:	Nationality:
	o and other specialized education of staff member, giving names of sof obtainment]:
hip of Professional As	ssociations:
aining [Indicate significant	t training since degrees under 5 - Education were obtained]:
s of Work Experience	: [List countries where staff has worked in the last ten years]:
es [For each language indice	ate proficiency: good, fair, or poor in speaking, reading, and writing]:
그 그 그 그는 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그	h present position, list in reverse order every employment held by staff ich employment (see format here below): dates of employment, name eld.];
To [Year]:	
l:	a d
	To [Year]: I:

[List all tasks to be performed under this assignment]	12. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned [Among the assignments in which the staff has been involved, indicate the following information for those assignments that best illustrate staff capability to handle the tasks listed under point [1] Name of assignment or project: Year: Location: PA: Main project features:
	Positions held:
	Activities performed:
describes me, my qualification	to the best of my knowledge and belief, this CV correctly s, and my experience. I understand that any wilful misstatemy disqualification or dismissal, if engaged.
describes me, my qualification described herein may lead to n	s, and my experience. I understand that any wilful misstatement of disqualification or dismissal, if engaged. Date:
describes me, my qualification	s, and my experience. I understand that any wilful misstatement disqualification or dismissal, if engaged. Date: Day Month Year

Section 3. Technical Proposal - Standard Forms

	a bar chart) A p 10 11 12 n Home Field Total	1				Subtotal				Subtotal	Total
FORM TECH-7. STAFFING SCHEDULE	ont (ir	1 2 3 4 5 6	Foreign [Home]	2	3	u	Local	[Field]	2	u	

For Professional Staff the input should be indicated individually, for Support Staff it should be indicated by category (e.g.: 6 Months are counted from the start of the assignment. For each staff indicate separately staff input for home and field work. Field work means work carried out at a place other than the Consultant's home office.

Full time input

Part time input

Sindh Resilience Project (Irrigation Component)

30

FORM TECH-8. WORK SCHEDULE

3															V	,	4	ω	2	-	Z _o	
																					Activity	
																					-	
																					2	
																					3	
																					4	
																					Ŋ	
		1																			6	5
						1															7	Months
																					8	
																					9	
-		F.3																			10	
-	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2																				=	
-				-						1											12	
-			-	+	+		-	+	+	+	-	-	+	1		+	7				=	7

Indicate all main activities of the assignment, including delivery of reports (e.g.: inception, interim, and final reports), and other benchmarks such as PA approvals. For phased assignments indicate activities, delivery of reports, and benchmarks separately for each phase.

² Duration of activities shall be indicated in the form of a bar chart.

Section 4. Financial Proposal - Standard Forms

[Comments in drackets [] provide guidance to the shortlisted Consultants for the preparation of their Financial Proposals; they should be deleted from the Financial Proposals to be submitted.]

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided under para. 3.6 of Section 2. Such Forms are to be used whichever is the selection method indicated in para. 4 of the Letter of Invitation.

The Appendix "Financial Negotiations - Breakdown of Remuneration Rates" is to be only used for financial negotiations when Quality-Based Selection, Selection Based on Qualifications, or Single-Source Selection method is adopted, according to the indications provided under pura.

6.3 of Section 2.]

of Remuneration Rates42	Financial Negotiations - Breakdown	Appendix.
ıtti	Breakdown of Reimbursable Expe	Form FIN-5.
68 sesa	Breakdown of Reimbursable Expe	Form FIN-5.
88	Breakdown of Remuneration	Form FIN-4.
98	Breakdown of Remuneration	Form FIN-4.
۶٤	Breakdown of Costs by Activity	Form FIN-3.
τ ξ	Summary of Costs	Form FIN-2.
££m	Financial Proposal Submission Fo	Form FIN-1.

FORM FIN-1. FINANCIAL PROPOSAL SUBMISSION FORM

[Location.	Date
------------	------

To:

[Name and address of PA]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date] and our Technical Proposal. Our attached Financial Proposal is for the sum of [Insert amount(s) in words and figures].

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph Reference 1.12 of the Data Sheet.

Commissions and gratuities paid or to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below:

	*
ound to accept any Propose	al you receive.
	and initials]:

¹ Amounts must coincide with the ones indicated under Total Cost of Financial proposal in Form FIN-2.

² If applicable, replace this paragraph with: "No commissions or gratuities have been or are to paid by us to agents relating to this Proposal and Contract execution."

FORM FIN-2. SUMMARY OF COSTS

Total Costs of Financial Proposal 2	Item	
	Indicate Foreign Currency	C
	Indicate Local Currency	Costs

- Indicate between brackets the name of the foreign currency. Maximum of three currencies; use as many columns as needed, and delete the others.
- 2 Indicate the total costs excluding local taxes to be paid by the PA in each currency. Such total costs must coincide with the sum of the relevant Subtotals indicated in all Forms FIN-3 provided with the Proposal.

FORM FIN-3. BREAKDOWN OF COSTS BY ACTIVITY

Group of Activities (Phase): 2	Description: 3		t (ig tag) summer	
			rymanis di 1	
			gH4	
		Co	Costs	
Cost component	[Indicate Foreign [Indicate Foreign Currency # 1] 4 Currency # 2]	[Indicate Foreign Currency # 2] ⁴	[Indicate Foreign	[Indicate
Remuneration S		,	3.	Boom Carretary
Reimbursable Expenses 5			ens. La	
Subtotals			- 4. -	

Form FIN-3 shall be filled at least for the whole assignment. In case some of the activities require different modes of billing and payment (e.g.: the assignment is phased, and each phase has a different payment schedule), the Consultant shall fill a separate Form FIN-3 for each group of activities. For each currency, the sum of the relevant Subtotals of all Forms FIN-3 provided must coincide with the Total Costs of Financial Proposal indicated in

Names of activities (phase) should be the same as, or correspond to the ones indicated in the second column of Form TECH-8.

Short description of the activities whose cost breakdown is provided in this Form.

Indicate between brackets the name of the foreign currency. Use the same columns and currencies of Form FIN-2.

For each currency. Remuneration and Reimbursable Expenses must respectively coincide with relevant Total Costs indicated in Forms FIN-4, and FIN-5.

FORM FIN-4. BREAKDOWN OF REMUNERATION

(This Form FIN-4 shall only be used when it is indicated in Reference Paragraph 5.6 of the Data Sheet that remuneration shall be Time Based)

			Local Staff
		[Field]	
Total Costs			
i i i i	-1.00	n n / .	me v _o

Form FIN-4 shall be filled for each of the Forms FIN-3 provided.

Professional Staff should be indicated individually: Support Staff should be indicated per category (e.g.: draftsmen. clerical staff).

- 3 Positions of Professional Staff shall coincide with the ones indicated in Form TECH-5.
- 4 Indicate separately staff-month rate and currency for home and field work.
- 5 Indicate, separately for home and field work, the total expected input of staff for carrying out the group of activities or phase indicated in the Form.
- Indicate between brackets the name of the foreign currency. Use the same columns and currencies of Form FIN-2. For each staff indicate the remuneration in the column of the relevant currency, separately for home and field work. Remuneration = Staff-month Rate x Input.

FORM FIN-4. Breakdown of Remuneration 1

(This Form FIN-4 shall only be used when it is indicated in Reference Paragraph 5.6 of the Data Sheet that remuneration shall be Lump-Sum. Information to be provided in this Form shall only be used to establish payments to the Consultant for possible additional services requested by the PA)

Name ²	Position ³	Staff-month Rate ⁴
Foreign Staff		
		[Home] [Field]
		(1)
		The second second second
		in the second of
Local Staff		
Docur Starr		[Home]
		[Field]
Approximate the second		

Form FIN-4 shall be filled in for the same Professional and Support Staff listed in Form TECH-7.

² Professional Staff should be indicated individually; Support Staff should be indicated per category (e.g.: draftsmen, clerical staff).

³ Positions of the Professional Staff shall coincide with the ones indicated in Form TECH-5.

⁴ Indicate separately staff-month rate and currency for home and field work.

FORM FIN-5. BREAKDOWN OF REIMBURSABLE EXPENSES

(This Form FIN-5 shall only be used when it is indicated in Reference Paragraph 5.6 of the Data Sheet that remuneration shall be Time Based)

No Description Unit Unit Cost Quantity Currency # 1]	Foreign 4	
	_	Currency # 3]
	\dashv	-
Per diem allowances Day		
International flights 5		
Miscellaneous travel expenses Trip		
Communication costs between		
[Insert place] and [Insert place]		
Drafting, reproduction of reports		
Equipment, instruments,		
Shipment of personal effects Trip		
Use of computers, software		
l ahoratory tests.		
Subcontracts		
to the control of the		
Local transportation costs		
Office rent, clerical assistance		
Training of the PA's personnel		

- 1 Form FIN-5 should be filled for each of the Forms FIN-3 provided, if needed.
- 2 Delete items that are not applicable or add other items according to Paragraph Reference 3.6 of the Data Sheet.
- 3 Indicate unit cost and currency.
- 4 Indicate between brackets the name of the foreign currency. Use the same columns and currencies of Form FIN-2. Indicate the cost of each reimbursable item in the column of the relevant currency. Cost = Unit Cost x Quantity.
- 5 Indicate route of each flight, and if the trip is one- or two-ways.
- 6 Only if the training is a major component of the assignment, defined as such in the TOR.

FORM FIN-5. Breakdown of Reimbursable Expenses

(This Form FIN-5 shall only be used when it is indicated in Reference Paragraph 5.6 of the Data Sheet that remuneration shall be Lump Sum. Information to be provided in this Form shall only be used to establish payments to the Consultant for possible additional services requested by the PA)

N°	Description 1	Unit	Unit Cost ²
	Per diem allowances	Day	
	International flights ³	Trip	
	Miscellaneous travel expenses	Trip	9
	Communication costs between [Insert place] and [Insert place]		
	Drafting, reproduction of reports		
	Equipment, instruments, materials, supplies, etc.		
	Shipment of personal effects	Trip	1
	Use of computers, software		
	Laboratory tests.		
	Subcontracts		
	Local transportation costs		
	Office rent, clerical assistance		
	Training of the PA's personnel 4		

¹ Delete items that are not applicable or add other items according to Paragraph Reference 3.6 of the Data Sheet.

² Indicate unit cost and currency.

³ Indicate route of each flight, and if the trip is one- or two-ways.

⁴ Only if the training is a major component of the assignment, defined as such in the TOR.

APPENDIX. FINANCIAL NEGOTIATIONS - BREAKDOWN OF REMUNERATION RATES

(Not to be used when cost is a factor in the evaluation of Proposals)

1. Review of Remuneration Rates

- The remuneration rates for staff are made up of salary, social costs, overheads, fee that is profit, and any premium or allowance paid for assignments away from headquarters. To assist the firm in preparing financial negotiations, a Sample Form giving a breakdown of rates is attached (no financial information should be included in the Technical Proposal). Agreed breakdown sheets shall form part of the negotiated contract.
- 1.2 The PA is charged with the custody of funds from Government of Sindh and is expected to exercise prudence in the expenditure of these funds. The PA is, therefore, concerned with the reasonableness of the firm's Financial Proposal, and, during negotiations, it expects to be able to review audited financial statements backing up the firm's remuneration rates, certified by an independent auditor. The firm shall be prepared to disclose such audited financial statements for the last three years, to substantiate its rates, and accept that its proposed rates and other financial matters are subject to scrutiny. Rate details are discussed below.

(i) Salary

This is the gross regular cash salary paid to the individual in the firm's home office. It shall not contain any premium for work away from headquarters or bonus.

(ii) Social Costs

Social costs are the costs to the firm of staff's non-monetary benefits. These items include, *inter alia*, social security including pension, medical and life insurance costs, and the cost of a staff member being sick or on vacation. In this regard, the cost of leave for public holidays is not an acceptable social cost nor is the cost of leave taken during an assignment if no additional staff replacement has been provided. Additional leave taken at the end of an assignment in accordance with the firm's leave policy is acceptable as a social cost.

(iii) Cost of Leave

The principles of calculating the cost of total days leave per annum as a percentage of basic salary shall normally be as follows:

Leave cost as percentage of salary $\frac{1}{[365 - w - ph - v - s]}$

Where w = weekends, ph = public holidays, v = vacation, and s = sick leave.

It is important to note that leave can be considered a social cost only if the PA is not charged for the leave taken.

(iv) Overheads

Overhead expenses are the firm's business costs that are not directly related to the execution of the assignment and shall not be reimbursed as separate items under the contract. Typical items are home office costs (partner's time, nonbillable time, time of senior staff monitoring the project, rent, support staff, research, staff training, marketing, etc.), the cost of staff not currently employed on revenue-earning projects, taxes on business activities and business promotion costs. During negotiations, audited financial statements, certified as correct by an independent auditor and supporting the last three years' overheads, shall be available for discussion, together with detailed lists of items making up the overheads and the percentage by which each relates to basic salary. The PA does not accept an add-on margin for social charges, overhead expenses, etc., for staff who are not permanent employees of the firm. In such case, the firm shall be entitled only to administrative costs and fee on the monthly payments charged for subcontracted staff.

(v) Fee or Profit

The fee or profit shall be based on the sum of the salary, social costs, and overhead. If any bonuses paid on a regular basis are listed, a corresponding reduction in the profit element shall be expected. Fee or profit shall not be allowed on travel or other reimbursable expenses, unless in the latter case an unusually large amount of procurement of equipment is required. The firm shall note that payments shall be made against an agreed estimated payment schedule as described in the draft form of the contract.

(vi) Away from Headquarters Allowance or Premium

Some Consultants pay allowances to staff working away from headquarters. Such allowances are calculated as a percentage of salary and shall not draw overheads or profit.

(vii) Subsistence Allowances

Subsistence allowances are not included in the rates, but are paid separately and in local currency. No additional subsistence is payable for dependents—the subsistence rate shall be the same for married and single team members.

Standard rates for the particular country may be used as reference to determine subsistence allowances.

2. Reimbursable expenses

2.1 The financial negotiations shall further focus on such items as out-of-pocket expenses and other reimbursable expenses. These costs may include, but are not restricted to cost of surveys, equipment, office rent, supplies, international and local travel, computer

rental, mobilization and demobilization, insurance, and printing. These costs may be either unit rates or reimbursable on the presentation of invoices, in foreign or local currency.

PA Guarantee

1.5

.ε

Payments to the firm, including payment of any advance based on cash flow projections covered by a PA guarantee, shall be made according to an agreed estimated schedule ensuring the consultant regular payments in local and foreign currency, as long as the services proceed as planned.

Sample Form

	tle:
	ame:
Date	gnature of Authorized Representative
	ame of Consulting Firm]
	.S.v.vmvo
lo not include any bonuses or other means of	said factors for overhead and social charges d
	atements; and
	the factors listed in the attached table for so m's average cost experiences for the latest three
	the away from headquarters allowances indive agreed to pay for this assignment to the staff me
ps of the staff members listed;	attached are true copies of the latest salary sli
listed which have not been raised other than	the basic salaries indicated in the attached tal d reflect the current salaries of the staff members thin the normal annual salary increase policy as ap
	е регеру сопптт так:
garding Costs and Charges	Consultant's Representations Re-
Date:	szignment:
Country:	:mri Firm:

Consultant's Representations Regarding Costs and Charges

(Expressed in [insert name of currency])

		Fi	0.00		Home Office		Name	Perso
		Field			Office		Position	Personnel
						Month/Day/Year	Basic Salary per Working	1
						Charges	Social	2
							Overhead'	s
							Subtotal	4
							Fee 2	5
						Allowance	Away from Headquarters	6
						Month/Day/Hour	Proposed Fixed Rate per Working	7
						Month/Day/Hour	Proposed Fixed Rate per Working	8

- Expressed as percentage of 1 Expressed as percentage of 4
- 2 :

II. General Conditions of Contract

1. GENERAL PROVISIONS

- 1.1 Definitions Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:
- (a) "Applicable Law" means the Sindh Public Procurement Act, thereunder Rules 2010.
- (b) "Procuring Agency PA" means the implementing department which signs the contract
- (c) "Consultant" means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, investment and merchant banks, universities, research institutions, investment and merchant banks, universities, research institutions, individuals.
- (d) "Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1, that is General Conditions (GC), the Special Conditions (SC), and the Appendices.
- (e) "Contract Price" means the price to be paid for the performance of the Services, in accordance with Clause 6;
- (f) "Effective Date" means the date on which this Contract comes into force and effect pursuant to Clause GC 2.1.
- (g) "Foreign Currency" means any currency other than the currency of the PA's country.
- (h) "GC" means these General Conditions of Contract.
- (i) "Government" means the Government of Sindh.
- (j) "Local Currency" means Pak Rupees.
- (k) "Member" means any of the entities that make up the joint venture/consortium/association, and "Members" means all these entities.
- (I) "Party" means the PA or the Consultant, as the case may be. and "Parties" means both of them.

I.4 Notices

- (m) "Personnel" means persons hired by the Consultant or by any Sub-Consultants and assigned to the performance of the Services or any part thereof.
- "SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.
- (o) "Services" means the consulting services to be performed by the Consultant pursuant to this Contract, as described in the Terms of References.
- (p) "Sub-Consultants" means any person or entity to whom/which the Consultant subcontracts any part of the Services.
- (q) "In writing" means communicated in written form with proof of receipt.
- 1.2 Law Governing This Contract, its meaning and interpretation, and the relation between Contract the Parties shall be governed by the applicable law.
- LanguageThis Contract is executed in the language specified in the SC, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.
- I.4.1 Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SC.
- 1.4.2 A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SC.
- Location The Services shall be performed at such locations as are specified in special condition of contract and, where the location of a particular task is not so specified, at such locations, whether in the Government's country or elsewhere, as the PA may approve.
- Member in of more than one individual firms, the Members hereby authorize the individual firms, the Members hereby authorize the individual firms or specified in the SC to act on their behalf in exercising all the Consultant's rights and obligations towards the PA under this Contract, including without limitation the receiving of instructions and payments from the PA.

Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the PA or the Consultant may be taken or executed by the officials specified in the SC.

1.7 Authorized Representatives

The Consultant, Sub-Consultants, and their Personnel shall pay such direct or indirect taxes, duties, fees, and other impositions levied under the Applicable Law as specified in the SC, the amount of which is deemed to have been included in the Contract Price.

1.8 Taxes and Duties

If the PA determines that the Consultant and/or its Personnel, sub-contractors, sub-consultants, services providers and suppliers has engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices, in competing for or in executing the Contract, then the PA may, after giving 14 days notice to the Consultant, terminate the Consultant's employment under the Consultant, terminate the Consultant's employment under the Dataset, and may resort to other remedies including blacklisting/disqualification as provided in SPPR 2010.

1.9 Fraud and Corruption

Any personnel of the Consultant who engages in corrupt, fraudulent, collusive, coercive, or obstructive practice during the execution of the Contract, shall be removed in accordance with Sub-Clause 4.2.

Integrity Pact

B.

If the Consultant or any of his Sub-consultants, agents or servants is found to have violated or involved in violation of the Integrity Pact signed by the Consultant as Appendix-C to this Form of Contract, then the Client shall be entitled to:

- (a) recover from the Consultant an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Consultant or any of his Sub-consultant, agents or servants;
- (b) terminate the Contract; and
- (c) recover from the Consultant any loss or damage to the Client as a result of such termination or of any other corrupt business practices of the Consultant or any of his Sub-consultant, agents or servants.

On termination of the Contract under Sub-Para (b) of this Sub-Clause, the Consultant shall proceed in accordance with Sub-Clause 1.9 A. Payment upon such termination shall be made under Sub-Clause 1.9 A after having deducted the amounts due to the Client under 19 B Sub-Para (a) and (c).

CONTRACT 2, COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF

date the Contract comes into effect is defined as the Effective Date. by both Parties or such other later date as may be stated in the SC. The Contract This Contract shall come into effect on the date the Contract is signed 2.1 Effectiveness of

number of days after the Effective Date specified in the SC. of Services The Consultant shall begin carrying out the Services not later than the 2.2 Commencement

specified in the SC. shall expire at the end of such time period after the Effective Date as Contract Unless terminated earlier pursuant to Clause GC 2.6 hereof, this Contract 2.3 Expiration of

modification or variation made by the other Party. However, each Party shall give due consideration to any proposals for Services, may only be made by written agreement between the Parties. Contract, including any modification or variation of the scope of the 2.4 Modifications or Any modification or variation of the terms and conditions of this

natural calamities, disasters and circumstances beyond the control of the contract will not be considered a default if such failure is the result of The failure on the part of the parties to perform their obligation under the 2.5 Force Majeure

carry out the terms and conditions of this Contract, and (b) has informed precautions, due care and reasonable alternative measures in order to that the Party affected by such an event (a) has taken all reasonable insofar as such inability arises from an event of Force Majeure, provided shall not be considered to be a breach of, or default under, this Contract The failure of a Party to fulfill any of its obligations under the contract 2.5.2 No Breach of

the other Party as soon as possible about the occurrence of such an event.

result of Force Majeure. time during which such Party was unable to perform such action as a Time complete any action or task, shall be extended for a period equal to the Any period within which a Party shall, pursuant to this Contract. 2.5.3 Extension of

after the end of such period. period for the purposes of the Services and in reactivating the Service additional costs reasonably and necessarily incurred by them during such be paid under the terms of this Contract, as well as to be reimbursed for an event of Force Majeure, the Consultant shall be entitled to continue to During the period of their inability to perform the Services as a result of

parties.

2.5.4 Payments

Contract

Variations

2.6 Termination

2.6.1 By the PA

The PA may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause GC 2.6.1. In such an occurrence the PA shall give a not less than thirty (30) days' written notice of termination to the Consultant, and sixty (60) days' in the case of the event referred to in (e).

- (a) If the Consultant does not remedy the failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as the PA may have subsequently approved in writing.
- (b) If the Consultant becomes insolvent or bankrupt.
- (c) If the Consultant, in the judgment of the PA has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.
- (d) If, as the result of Force Majeure, the Consultant(s) are unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- (e) If the PA, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.
- (f) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause GC 8 hereof.

2.6.2 By the Consultant

The Consultants may terminate this Contract, by not less than thirty (30) days' written notice to the PA, such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (c) of this Clause GC 2.6.2:

- (a) If the PA fails to pay any money due to the Consultant pursuant to this Contract without consultants fault.
- (b) Pursuant to Clause GC 7 hereof within forty-five (45) days after receiving written notice from the Consultant that such payment is overdue.
- (c) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- (d) If the PA fails to comply with any final decision reached as a result of arbitration pursuant to Clause GC 8 hereof.

2.6.3Payment upon Termination

Upon termination of this Contract pursuant to Clauses GC 2.6.1 or GC 2.6.2, the PA shall make the following payments to the Consultant:

- (a) payment pursuant to Clause GC 6 for Services satisfactorily performed prior to the effective date of termination;
- (b) except in the case of termination pursuant to paragraphs (a) through (c), and (f) of Clause GC 2.6.1, reimbursement of any reasonable cost incident to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel and their eligible dependents.

3. OBLIGATIONS OF THE CONSULTANT

3.1 General

3.1.1 Standard of Performance

The Consultant shall perform the Services and carry out their obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to the PA. and shall at all times support and safeguard the PA's legitimate interests in any dealings with Sub-Consultants or third Parties.

3.2 Conflict ofThe Consultant shall hold the PA's interests paramount, without any **Interests** consideration for future work, and strictly avoid conflict with other assignments or

their own corporate interests.

 Consultants not to Benefit from Commissions, Discounts, etc. The payment of the Consultant pursuant to Clause GC 6 shall constitute the Consultant's only payment in connection with this Contract or the Services, and the Consultant shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Consultant shall use their best efforts to ensure that the Personnel, any Sub-Consultants, and agents of either of them similarly shall not receive any such additional payment.

3.2.2 Consultant and Affiliates not to be Otherwise Interested in Project The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-Consultants and any entity affiliated with such Sub-Consultants, shall be disqualified from providing goods, works or services (other than consulting services) resulting from or directly related to the Consultant's Services for the preparation or implementation of the project.

3.2.3 Prohibition of Conflicting Activities

The Consultant shall not engage, and shall cause their Personnel as well as their Sub-Consultants and their Personnel not to engage, either directly or indirectly, in any business or professional activities which would conflict with the activities assigned to them under this Contract.

3.3

Confidentiality Except with the prior written consent of the PA, the Consultant and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services.

3.4 Insurance to The Consultant (a) shall take out and maintain, and shall cause any Sub-

be Taken Out Consultants to take out and maintain, at their (or the Sub-Consultants', as the case may be) own cost but on terms and conditions approved by the by the Consultant PA, insurance against the risks, and for the coverage, as shall be specified in the SC; and (b) at the PA's request, shall provide evidence to the PA showing that such insurance has been taken out and maintained and that the current premiums have been paid.

3.5 Consultant's Actions Requiring

PA's Prior

Approval

The Consultant shall obtain the PA's prior approval in writing before taking any of the following actions:

- (a) entering into a subcontract for the performance of any part of the Services.
- (b) appointing such members of the Personnel not listed by name in Appendix C, and
- (c) any other action that may be specified in the SC.
- 3.6 **Reporting**(a) The Consultant shall submit to the PA the reports and documents specified in (PA may insert appendix) hereto, in the form, in the Obligations numbers and within the time periods set forth in the said Appendix.
 - (b) Final reports shall be delivered in CD ROM in addition to the hard copies specified in said Appendix.
- 3.7 Prepared by the Consultant to be the Property of the PA

Documents(a) All plans, drawings, specifications, designs, reports, other documents and software submitted by the Consultant under this Contract shall become and remain the property of the PA, and the Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the PA, together with a detailed inventory thereof.

> (b) The Consultant may retain a copy of such documents and software. Restrictions about the future use of these documents, if any, shall be

specified in the SC.

3.8 Inspection and Auditing

Accounting, 3.8.1 The Consultant shall keep, and shall cause its Sub-consultants to keep, accurate and systematic accounts and records in respect of the Contract. in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify relevant time changes and costs.

> 3.8.2 The Consultant shall permit, and shall cause its Sub-consultants to permit, the PA and/or persons appointed by the PA to inspect its accounts and records relating to the performance of the Contract and the submission of the Proposal to provide the Services, and to have such accounts and records audited by auditors appointed by the PA if requested by the PA. The Consultant's attention is drawn to Clause 1.9.1 which provides, inter alia, that acts intended to materially impede the exercise of the PA's inspection and audit rights provided for under Clause 3.8 constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the PA's prevailing sanctions procedures.).

4. Consultant's Personnel

4.1 Description of Personnel

The Consultant shall employ and provide such qualified and experienced Personnel and Sub-Consultants as are required to carry out The titles, agreed job descriptions, minimum the Services. qualifications, and estimated periods of engagement in the carrying out of the Services of the Consultant's Key Personnel are described in Appendix C. The Key Personnel and Sub-Consultants listed by title as well as by name in Appendix C are hereby approved by the PA.

4.2 Removal and/or Replacement of Personnel

- (a) Except as the PA may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Key Personnel, the Consultant shall provide as a replacement a person of equivalent or better qualifications.
 - (b) If the PA finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Consultant shall, at the PA's written request specifying the grounds thereof. a replacement a person with qualifications and provide as

experience acceptable to the PA.

(c) The Consultant shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

5. OBLIGATIONS OF THE PA

- 5.1 Assistance and The PA shall use its best efforts to ensure that the Government shall Exemptions provide the Consultant such assistance and exemptions as specified in the SC.
- 5.2 Change in the If, after the date of this Contract, there is any change in the Applicable Applicable Law with respect to taxes and duties which increases or decreases the Law Related to cost incurred by the Consultant in performing the Services, then the Taxes and remuneration and reimbursable expenses otherwise payable to the Duties Consultant under this Contract shall be increased or decreased

accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred to in Clauses GC 6.2 (a) or (b), as the case may be.

5.3 Services and The PA shall make available free of charge to the Consultant the Facilities Services and Facilities listed under Appendix F.

6. PAYMENTS TO THE CONSULTANT

- 6.1 Security The consultant has to submit bid security and the performance security at the rate mention in SC.
- Payment

 The total payment due to the Consultant shall not exceed the Contract Price which is an all inclusive fixed lump-sum covering all costs required to carry out the Services described in Appendix A. Except as provided in Clause 5.2, the Contract Price may only be increased above the amounts stated in Clause 6.2 if the Parties have agreed to additional payments in accordance with Clause 2.4.
- 6.3 Contract Price The price payable in Pak Rupees/foreign currency/ is set forth in the SC.
- 6.4 Payment for For the purpose of determining the remuneration due for additional Additional services as may be agreed under Clause 2.4, a breakdown of the lump-Services sum price is provided in Appendices D and E.
- 6.5 Terms and Payments will be made to the account of the Consultant and according

 Conditions of to the payment schedule stated in the SC. Unless otherwise stated in the

 Payment SC, the first payment shall be made against the provision by the

 Consultant of an advance payment guarantee for the same amount, and

shall be valid for the period stated in the SC. Such guarantee shall be in the form set forth in Appendix G hereto, or in such other form, as the PA shall have approved in writing. Any other payment shall be made after the conditions listed in the SC for such payment have been met, and the Consultant has submitted an invoice to the PA specifying the amount due.

7. GOOD FAITH

7.1 Good FaithThe Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

8. SETTLEMENT OF DISPUTES

- 8.1 Amicable The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Contract and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.
- 8.2 Dispute Any dispute between the Parties as to matters arising pursuant to this Resolution Contract that cannot be settled amicably within thirty (30) days after receipt by one Party of the other Party's request for such amicable settlement may be submitted by either Party for settlement in accordance with the provisions specified in the SC.

III. Special Conditions of Contract

(Clauses in brackets { } are optional; all notes should be deleted in final text)

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
{1.1}	Sindh Public Procurement Act and Sindh Public Procurement Rules 2010.
1.3	The language is English.
1.4	The addresses are:
	Procuring Agency:
	Attention:
	Facsimile:
	E-mail:
	Consultant:
	Attention:
	Facsimile:
	E-mail:

{1.6} {The Member in Charge is [insert name of member]}

Note: If the Consultant consists of a joint venture/consortium/association of more than one entity, the name of the entity whose address is specified in Clause SC 1.6 should be inserted here. If the Consultant consists only of one entity, this Clause SC 1.8 should be deleted from the SC.

1.7	The Authorized Representatives are:					
	For the PA:					
	For the Consultant:					

1.8 PA shall specify all relevant taxes including stamp duty and service charges to be borne by the consultant. In case there is exemption from any rates, taxes, the same shall be mentioned here.

The Consultant must be informed in Clause Reference 3.7 of the Data Sheet about which alternative the PA wishes to apply.

The PA warrants that the Consultant, the Sub-Consultants and the Personnel shall be exempt from (or that the PA shall pay on behalf of the Consultant, the Sub-Consultants and the Personnel, or shall reimburse the Consultant, the Sub-Consultants and the Personnel for) any indirect taxes, duties, fees, levies and other impositions imposed, under the Applicable Law, on the Consultant, the Sub-Consultants and the Personnel in respect of:

- (a) any payments whatsoever made to the Consultant, Sub-Consultants and the Personnel (other than nationals or permanent residents of Pakistan), in connection with the carrying out of the Services;
- (b) any equipment, materials and supplies brought into the Government's country by the Consultant or Sub-Consultants for the purpose of carrying out the Services and which, after having been brought into such territories, will be subsequently withdrawn there from by them;
- (c) any equipment imported for the purpose of carrying out the Services and paid for out of funds provided by the PA and which is treated as property of the PA;
- (d) any property brought into the province by the international Consultant, any Sub-Consultants or the Personnel or the eligible dependents of such Personnel for their personal use and which will subsequently be withdrawn there from by them upon their respective departure from the Government's country, provided that:

- the Consultant, Sub-Consultants and Personnel, and their eligible dependents, shall follow the usual customs procedures of the Government's country in importing property into the Government's country; and
- (2) if the Consultant, Sub-Consultants or Personnel, or their eligible dependents, do not withdraw but dispose of any property in the Pakistan for which customs duties and taxes have been exempted, the Consultant, Sub-Consultants or Personnel, as the case may be, (i) shall bear such customs duties and taxes in conformity with the regulations of the Government's country, or (ii) shall reimburse them to the PA if they were paid by the PA at the time the property in question was brought into the Government's country.
- The date for the commencement of Services is [insert date].
- The time period shall be [insert time period, e.g.: twelve months, eighteen months].
- 3.4 The risks and the coverage shall be as follows:
 - (a) Third Party motor vehicle liability insurance in respect of motor vehicles operated by the Consultant or its Personnel or any Sub-Consultants or their Personnel, with a minimum coverage of [insert amount and currency];
 - (b) Third Party liability insurance, with a minimum coverage of [insert amount and currency];
 - (c) professional liability insurance, with a minimum coverage of [insert amount and currency];
 - (d) employer's liability and workers' compensation insurance in respect of the Personnel of the Consultant and of any Sub-Consultants, in accordance with the relevant provisions of the Applicable Law, as well as, with respect to such Personnel, any such life, health, accident, travel or other insurance as may be appropriate; and
 - (e) insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this Contract, (ii) the Consultant's property used in the performance of the Services, and (iii) any documents prepared by the Consultant in the performance of the Services.

Party.}

applicable	100	SI	IDYM	1)6/6/6	:010N

{(a) &. & {(b) Cher actions are: [insert actions].}

Note: If there are no other actions, delete this Clause SC 3.5 (c).

{(d) 7.E}

Note: If there is to be no restriction on the future use of these documents by either Party, this Clause SC 3.7 should be deleted. If the Parties wish to restrict such use, any of the following options, or any other option agreed to by the Parties, may be used:

{The Consultant shall not use these documents and software for purposes unrelated to this Contract without the prior written approval of the PA.}

The PA shall not use these documents and software for purposes unrelated

to this Contract without the prior written approval of the Consultant.}

(Neither Party shall use these documents and software for purposes unrelated to this Contract without the prior written approval of the other

{I.2}

Note: List here any assistance or exemptions that the PA may provide under Clause 5.1. If there is no such assistance or exemptions, state "not applicable."

1.9

Procuring Agency shall indicate bid security not less than 1% and above 5%. Performance security shall not exceed 10% of contract amount

€.9

The amount in Pak Rupees or in foreign Currency [insert amount].

Appendix A

(INTEGRITY PACT)

DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS. 10.00 MILLION OR MORE

Contract No	Dated		<u></u> 0	
Contract Value:				
Contract Title:				
induced the procureme from Government of other entity owned or o	ent of any contractions of any contraction of any c	ct, right, interest, pri	vilege or other oblig ibdivision or agency	ation or benefit
Without limiting the git has fully declared given or agreed to give either directly or indiassociate, broker, commission, gratificator otherwise, with the interest, privilege or cohas been expressly declared.	the brokerage, co we and shall not g rectly through any onsultant, directo tion, bribe, finder he object of obta other obligation or	ommission, fees etc. give or agree to give or agree to give or natural or juridical or, promoter, sharehor's fee or kickback, vining or inducing the benefit in whatsoever	paid or payable to to anyone within or of person, including its holder, sponsor or whether described as the procurement of a	anyone and not outside Pakistan affiliate, agent, subsidiary, any consultation fee contract, right,
[name of Supplier] cer arrangements with all taken any action or will warranty.	persons in respec	ct of or related to th	e transaction with G	ioS and has not
[name of Supplier] account making full disclose of this declaration, reprivilege or other oblig to any other rights and voidable at the option	sure, misrepresent epresentation and gation or benefit of remedies availab	ting facts or taking an I warranty. It agree obtained or procured	ny action likely to de s that any contract, as aforesaid shall, w	feat the purpose right, interest, ithout prejudice
Notwithstanding any agrees to indemnify G practices and further pany commission, gratiaforesaid for the purpoprivilege or other obliging	oS for any loss or ay compensation fication, bribe, for se of obtaining or	r damage incurred by to GoS in an amount inder's fee or kickbar inducing the procur	it on account of its on int equivalent to ten ack given by [name ement of any contract	corrupt business time the sum of of Supplier] as
Name of Buyer: Signature:		Name of Seller/Supp Signature:		

CONTRACT

THIS CONTRACT ("Contract") is entered into this [insert starting date of assignment], by and between [insert PA"s name] ("the PA") having its principal place of business at [insert PA"s address], and [insert Consultant"s name] ("the Consultant") having its principal office located at [insert Consultant"s address].

WHEREAS, the PA wishes to have the Consultant performing the services hereinafter referred to, and

WHEREAS, the Consultant is willing to perform these services,

NOW THEREFORE THE PARTIES hereby agree as follows:

- 1. Services
- (i) The Consultant shall perform the services specified in Annex A, "Terms of Reference and Scope of Services," which is made an integral part of this Contract ("the Services").
- (ii) The Consultant shall provide the reports listed in Annex B. "Consultant's Reporting Obligations," within the time periods listed in such Annex, and the personnel listed in Annex C, "Cost Estimate of Services, List of Personnel and Schedule of Rates" to perform the Services.
- 2. TermThe Consultant shall perform the Services during the period commencing

 [insert start date] and continuing through [insert completion date] or any other
 period as may be subsequently agreed by the parties in writing.
- 3. Payment A. Ceiling

For Services rendered pursuant to Annex A, the PA shall pay the Consultant an amount not to exceed [insert amount]. This amount has been established based on the understanding that it includes all of the Consultant's costs and profits as well as any tax obligation that may be imposed on the Consultant.

C. Payment Conditions

Payment shall be made in [specify currency], no later than 30 days following submission by the Consultant of invoices in duplicate to the Coordinator designated in paragraph 4.

4. Economic In order to adjust the remuneration for inflation, a price adjustment provision
Price Adjustment has been included if the contract has duration of more than 18 months or if the
inflation is expected to exceed ----% per annum. The adjustment will be made
every 12 months after the date of the contract for remuneration. Remuneration
will be adjusted by using the relevant index as per following provision:

"Payments for remuneration made in accordance with Clause 3 shall be
adjusted as follows:

Remuneration pursuant to the rates set forth in Annex C shall be adjusted every 12 months (and, for the first time, with effect for the remuneration earned in the [13] th calendar month after the date of the Contract) by applying the following formula:

$$R_l = R_{lo} \times \frac{I_l}{I_{lo}}$$

where R_l is the adjusted remuneration, R_{lo} is the remuneration payable on the basis of the rates set forth in Annex C for payable remuneration, I_l is the official rate of inflation for the first month for which the adjustment is to have effect and, I_{lo} is the official rate of inflation for the month of the date of the Contract."

5. Project Administratio

A. <u>Coordinator</u>

The PA designates Mr./Ms. [insert name] as PA's Coordinator; the Coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices for payment, and for acceptance of the deliverables by the PA.

B. Timesheets

During the course of their work under this Contract the Consultant's employees providing services under this Contract may be required to complete timesheets or any other document used to identify time spent. as instructed by the Coordinator.

C. Records and Accounts

The Consultant shall keep accurate and systematic records and accounts in respect of the Services, which will clearly identify all charges and expenses. The PA reserves the right to audit, or to nominate a reputable accounting firm to audit, the Consultant's records relating to amounts claimed under this Contract during its term and any extension, and for a period of three months thereafter.

- 6. Performance
 Standard
 The Consultant undertakes to perform the Services with the highest standards of professional and ethical competence and integrity. The Consultant shall promptly replace any employees assigned under this Contract that the PA considers unsatisfactory.
- 7. ConfidentiThe Consultants shall not, during the term of this Contract and within two ality
 years after its expiration, disclose any proprietary or confidential information relating to the
 Services, this Contract or the PA's business or operations
 without the prior written consent of the PA.
- 8. Ownership of Material Any studies, reports or other material, graphic, software or otherwise, prepared by the Consultant for the PA under the Contract shall belong to and remain the property of the PA. The Consultant may retain a copy of such documents and

software.

9. Consultant The Consultant agrees that, during the term of this Contract and after its Not to be termination, the Consultants and any entity affiliated with the Consultant, shall Engaged in be disqualified from providing goods, works or services (other than the Certain Services or any continuation thereof) for any project resulting from or closely Activities related to the Services.

10. Insurance

The Consultant will be responsible for taking out any appropriate insurance

coverage for their personnel and equipments.

11. Assignment

The Consultant shall not assign this Contract or Subcontract any portion

thereof it without the PA's prior written consent.

12. Law
Governing
Contract and

Language

FOR THE PA

The Contract shall be governed by the laws of Islamic Republic of Pakistan or

FOR THE CONSULTANT

the Provincial Government and the language of the Contract shall be English.

13. Dispute Any dispute arising out of this Contract, which cannot be amicably settled Resolution between the parties, shall be referred to adjudication/arbitration in accordance with the Arbitration Act of 1940

Signed by	Signed by
Title:	Title: