



**National Industrial Parks
Development and Management Company**

**INFRASTRUCTURE DEVELOPMENT WORKS AT KHAIRPUR SPECIAL ECONOMIC
ZONE (KSEZ)**

PRE-QUALIFICATION OF CONTRACTORS

- 1. Project office Khairpur Special Economic Zone (KSEZ), District Khairpur, Government of Sindh** (Procuring Agency) has received funds from **Government of Sindh** and invites Pre-qualification of Contractors through National Industrial Parks Development and Management Company (Project Management Unit-PMU) for the works are as under:-

S. N	Name of Work	PEC Category Required
1	Construction of Main Electrical Sub-Station, complete civil and electrical work including Sub-Station equipment	C-4 or above with the discipline of CE-10 & EE-05
2	Construction of Tube Well and Pump House	C-5 or above with discipline of CE-10

2. Eligibility:

The interested Bidders must have the following qualifications (Documentary evidences to submitted with the Proposal for each work separately)

- Valid Pakistan Engineering Council (PEC) registration in Category stated above.
- Valid NTN Certificate from Income Tax Authorities
- Valid registration Certificate from Sindh Revenue Board (SRB)
- Provided affidavit that the firm is not Blacklisted or engaged in any Litigation on any project or by any organization.

- 3. Pre-qualification (PQ) documents:** Applications are invited from interested firms for short listing. Interested firms can obtain the pre-qualification documents upon written request from the address mentioned below. The request must clearly state "Request for Pre-qualification Documents". The documents are available for a non-refundable fee of Rs. 1,000/-. In case of downloading the PQ Document from NIP or SPPRA website, nominated fee must be submitted at the time submission of Proposal.

- 4. Issuance:** Documents will be issued from date of publication up till August 30, 2017 in working hours, on payment of tender fee (*Non- refundable*) in the shape of Pay order in the name of National Industrial Parks Development and Management Company.

Documents will be issued only on submission of copies of Valid PEC Registration Certificate in category stated above and Valid NTN Certificate.

Submission: Last date will be: August 31, 2017 up till 2:30 p.m.

Opening: will be opened on August 31, 2017 at 3:00 p.m.

5. Terms & Conditions.

Under following conditions Proposal will be rejected:-

- Proposals not meeting eligibility criteria as stated above and in PQ Documents.
- Black listed firms.

- 6.** Applicants will be informed, in due course, of the result of the evaluation of applications. Only the firms of constructors and joint ventures prequalified under this process will be invited to bid. Procuring Agency reserves the right to reject all or any bids subject to the relevant provisions of SPPRA Rules 2010.

Pre-Qualification Documents/ Proposals will be collected and returned as per said dates to the following address:

Sr. Manager Technical, NIP

National Industrial Parks Development & Management Company,

2nd Floor, Block-C, FTC Building, Shahr-e-Faisal, Karachi-74400, Pakistan.

Phone: 021-99205035-9, 021-35631046-8, Fax: 021-35631069, Web: www.nip.com.pk



PRE-QUALIFICATION OF CONTRACTORS

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Sr. Manager/Engineer, Mr.
National Industrial Parks Development & Management Company
2nd Floor, Block-C, FTC Building, Shahrah-e-Faisal, Karachi-74400, Pakistan.
Phone: 071-99205035-9. 021-35631046-8. Fax: 021-35631069

Web: www.nip.com.pk



National Industrial Parks
Development and Management Company
47 of the Companies Ordinance (1964)

Government of Pakistan

PID(K)# 547/17

PRE-QUALIFICATION OF CONTRACTORS

INFRASTRUCTURE DEVELOPMENT WORKS AT
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Web: www.nip.com.pk



**NIP National Industrial Parks
Development and Management Company**

(A Company set up under Section 42 of the Companies Ordinance, 1984)



Government of Pakistan

PID/KH/547/17

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**NATIONAL INDUSTRIAL PARKS DEVELOPMENT &
MANAGEMENT COMPANY**

**PACKAGE-A CONSTRUCTION OF TUBE WELL & PUMP HOUSE
AT KHAIRPUR SPECIAL ECONOMIC ZONE**

PREQUALIFICATION DOCUMENT



EA Consulting Pvt Ltd

(Formerly Engineering Associates)

Engineering, Architecture & Project Management
Head Office: AL-9, 15th Lane, Khayaban-e-Hilal,
Phase VII, D.H.A., Karachi-75500.,
Tel: UAN: 111-111-584, Fax: (021) 3584-1825

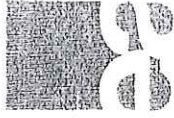




**NATIONAL INDUSTRIAL PARKS DEVELOPMENT &
MANAGEMENT COMPANY**

**PACKAGE-A CONSTRUCTION OF TUBE WELL & PUMP HOUSE
AT KHAIRPUR SPECIAL ECONOMIC ZONE**

PREQUALIFICATION DOCUMENT



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TABLE OF CONTENT

S.#	DESCRIPTION	PAGE #
1	INTRODUCTION	03
1.1	Advantages of Prequalification	03
2	INVITATION FOR PREQUALIFICATION	04
3	QUALIFICATION CRITERIA	05
3.1	General	05
3.1.1	Financial Position	05
3.1.2	Experience Record	06
3.1.3	Personnel Capabilities	06
3.1.4	Equipment Capabilities	07
3.2	Joint Venture (JV)	07
3.3	Conflict of Interest	08
3.4	Updating Prequalification Information	08

FORMS:-

Application Form A-1.	General Information
Application Form A-2.	General Experience Record
Application Form A-3.	Joint Venture Summary
Application Form A-5.	Details of Contracts of Similar Nature and Complexity
Application Form A-6.	Summary Sheet: Current Contract Commitments/ Works in Progress
Application Form A-7.	Personnel Capabilities
Application Form A-8.	Candidate Summary
Application Form A-9.	Equipment Capabilities
Application Form A-10.	Financial Capability



1 Introduction

1.1 Advantages of Prequalification

Pre-qualification is an assessment made by the Employer, of the appropriate level of experience and capacity of firms expressing interest in undertaking a particular contract, before inviting them to bid.

Pre-qualification of constructors is very useful for the Employer (also to the constructors) to carry out selection of firms for award of contracts. The basic aim of the pre-qualification is intended to eliminate, early in procurement proceedings, Constructors that are not suitably qualified to perform the Contract. Also sometimes Constructors are reluctant to participate in procurement proceedings for high value Contracts, if the competitive field is too large and where they run the risk of having to compete with unrealistic tenders submitted by unqualified or disreputable Constructors. Furthermore, the Prequalification is the basic tool to:

- i. Encourage realistic bids by the Bidders because they know that they are competing against qualified bidders who have cleared the minimum competence criteria;
- ii. Assess the interest of the prospective bidders in the bidding process;
- iii. Make any adjustments/modifications in the bidding documents if a pointer is available from the lack of interest by the prospective bidders applying for pre-qualification;
- iv. Reduce the effort and so the time in evaluation of bids from un-qualified bidders;
- v. Help the bidders to evaluate and take stock of their capability and consequently to form joint ventures with other firms;
- vi. Reduce the problems associated with low priced bids from bidders of doubtful capability and;
- vii. Help the bidders who are insufficiently qualified to avoid the expense of bidding.



2.0 INVITATION FOR PRE-QUALIFICATION

Date: _____ (Notice issue date)

Contract No. _____
(s)

1. The **District Government Khairpur** has been entrusted by the Sindh Government of Province and provided funds to finance the cost of **Package-A: Construction of Tube Well & Pump House at Khairpur Special Economic Zone (KSEZ)** to eligible payments under the contract(s) for which this Invitation for Pre-qualification is issued.
2. The **District Government Khairpur** hereinafter the Employer intends to prequalify constructors for the following Works under this project:

Package-A: Construction of Tube Well & Pump House at Khairpur Special Economic Zone (KSEZ)
3. It is expected that Invitation for Prequalification will be issued by 2017.
4. Pre-qualification is open to constructors/joint ventures of constructors who are registered with PEC in Category C – 5 (CE-10) above for Construction and Operation of Engineering Works, described in para 2 mentioned hereinabove. Applications may be submitted for pre-qualification for the above Works.
5. Appropriate category PEC registered constructors may obtain the prequalification documents from the office of the **Senior Manager Technical**, National Industrial Parks Development and Management Company, at 2nd Floor, Block C, FTC Building, Shahrah-e-Faisal Karachi-74400, Pakistan or may request to send the same through mail at the specified address mentioned above.
6. The request must clearly state **“Request for Pre-qualification Documents” for Package-A: Construction of Tube Well & Pump House at Khairpur Special Economic Zone (KSEZ)**

The documents if requested by mail will be promptly dispatched by registered mail for which cost of mail will be borne by the Applicant, however, under no circumstances the Employer will be responsible for late delivery or loss of the documents so mailed.
7. A minimum requirement for pre-qualification will be to have successfully completed three projects of similar nature.
8. Applications for Pre-qualification must be delivered in sealed envelopes by hand or through registered mail, to:-

Head Office, National Industrial Parks Development and Management Company, 2nd Floor, Block C, FTC Building, Shahrah-e-Faisal Karachi-74400, Pakistan, not later than: dated _____, and be clearly marked “Application for Pre-qualification for: **Package-A: Construction of Tube Well & Pump House at Khairpur Special Economic Zone (KSEZ)**”
9. The **District Government Khairpur** reserves the right to accept or reject late applications.

Applicants will be informed, in due course, of the result of the evaluation of applications. Only the firms of constructors and joint ventures prequalified under this process will be invited to bid.



3 Qualification Criteria

3.1 General

Pre-qualification will be based on the criteria given in succeeding pases 1.1.1 to 1.1.4 regarding the Applicant's Financial Soundness, Experience Record, Personnel Capabilities and Equipment Capabilities as demonstrated by the Applicant's responses in the forms attached to this letter. The Employer reserves the right to waive minor deviations, if these don't materially affect the capability of an applicant to perform the contract. Sub-contractor's experience and resources shall not be taken into account in determining the Applicant's compliance with the qualifying criteria. However, Joint Venture experience & resources shall be considered. Consortium or Association of firms will be considered for similar treatment as in case of Joint Venture.

CATEGORY	WEIGHTAGE /MARKS
MANDATORY REQUIREMENT	
PEC Certificate	C – 5 (CE-10)
NTN Certificate	
Sales Tax on Services	
DISCRETIONARY REQUIREMENT	
FINANCIAL SOUNDNESS	25
EXPERIENCE RECORD	25
PERSONNEL CAPABILITIES	25
EQUIPMENT CAPABILITIES	25
TOTAL:	100

Note:

*Prequalification status shall be decided on the basis of Pass/Fail basis.
The applicant must secure at least 50% score in each category.*

The further detailed criteria for each category may be developed as given under the each head as follows:

3.1.1 Financial Position

Credit Marks shall be awarded on the basis of the following criteria:

Sr. No.	Description	Maximum Marks
i)	Bank Credit Line - up to 50 million	7.5
ii)	Working Capital in last 3 years – 2:1 Ratio	7.5
iii)	Affidavit of no Litigation History where decision went against the Firm.	5
iv)	Affidavit of no Blacklisting from any Agency	5
SUB-TOTAL:		25



3.1.2 Experience Record

Credit Marks for experience shall be awarded on the basis of following qualifications:

SR. NO.	DESCRIPTION	MAXIMUM	POINTS
i)	Projects of similar nature and complexity (50 million or above) completed in last 3 years. a) 3 or Above Projects b) 2 Projects c) 1 Projects	10	10 6 2
ii)	Projects of similar nature and complexity (50 million or above) in hand. a) 3 or Above Projects b) 2 Projects c) 1 Projects	10	10 6 2
iii)	Status of enlistment with Government Organizations and other agencies.	5	5
SUB-TOTAL:		25	

3.1.3 Personnel Capabilities

Credit Marks shall be awarded under this category using the following criteria:

SR. NO.	DESCRIPTION	MAXIMUM	POINTS
i)	Engineers Registered with PEC a) Project Manager with 15 years' Experience. (1 No.) b) Site Engineers Civil with 5 years' Experience. (1 No.)	15	10 5
ii)	Diploma Engineers in Employment of the Firm a) Site Supervisors (Civil) (1 No.) b) Site Supervisor (Electrical) (1 No.) c) Surveyor (1 No.)	10	4 3 3
SUB-TOTAL:		25	



3.1.4 Equipment Capabilities

Credit Marks shall be granted on the basis of the following criteria for various kinds of equipment relevant for the Project:

S.NO:	Equipment Type & Characteristics	Min. Nr. required	Marks
1	Surveying Equipment (Including Total Station) (01 Set)	1 Set	2
2	Excavator	1	2
3	Mobile Crane up to 10 tons capacity (1 No.)		2
4	Steel Cutting & Bending Machine Electrical (02 Nos)		2
5	Concrete Mixer machine (01 No)		2
6	Plate Compactors 01 No)		2
7	Pickups / Trucks (01 No)		2
8	Water Browser (01 No)		2
9	Steel Shuttering including Scaffolding (3,000 Sft)		2
10	Concrete vibrators (2 Nos)		2
11	Generator (100 KVA, 01 No)		2
12	Pilling Rig (01 Set)		3
SUB-TOTAL:		25	

3.2 Joint Venture (JV)

3.2.1 Joint Venture must comply with the following requirements:

- a) Following are minimum qualification requirements:-
- The lead partner shall meet not less than 70 percent of all qualifying criteria given in paras 3.1.1 and 3.1.2 heretofore.
 - Each of the partners shall meet not less than 50 percent of all the qualifying criteria given in paras 3.1.1 and 3.1.2 heretofore.
 - The joint venture must collectively satisfy the criteria of 3.1.3, & 3.1.4 for which purpose the relevant figures for each of the partners shall be added together to arrive at the JV's total capacity.
- b) Any change in a prequalified JV after prequalification, shall be subject to the written approval of the Employer prior to the deadline for submission of bids. Such approval may be denied if:-
- Partner(s) withdraw from a JV and remaining partners do not meet the qualifying requirements;
 - The new partners to a JV are not qualified individually or as another JV; or
 - In the opinion of the Employer, a substantial reduction in competition would result.
- c) Bid shall be signed by all members in the JV so as to legally bind all partners, jointly and severally, and any bid shall be submitted with a copy of the JV agreement providing the joint and several liabilities with respect to the contract.



3.2.2 The prequalification of a JV does not necessarily prequalify any of its partners individually or as a partner in any other JV or association. In case of dissolution of a JV, each one of the constituent firms may prequalify if they meet all the prequalification requirements and any partner of J.V has requested/shall request for the same and then his prequalification shall be subject to the written approval of the Employer.

3.3 Conflict of Interest

3.3.1 The Applicant (including all members of a JV) must not be associated, nor have been associated in the past, with the consultant or any other entity that has prepared the design, specifications, and other prequalification and bidding documents for the project, or was proposed as Engineer for the contract, over the last five years. Any such association may result in disqualification of the Applicant.

3.4 Updating Prequalification Information

3.4.1 Bidders shall be required to update the financial, personnel and equipment information used for prequalification at the time of submitting their bids, to confirm their continued compliance with the qualification criteria and verification of the information provided at the time of prequalification. A bid shall be rejected if the Applicant's qualification thresholds are no longer met at the time of bidding.



Application Form A-1

General Information

All individual firms and each partner of a joint venture applying for prequalification are requested to complete the information in this form. Nationality information is also to be provided for foreign owners or applicants who are forming part of the Joint Ventures as required under the PEC Bye-Laws as a Partnership/Joint Venture.

1.	Name of Firm	
2.	Head Office Address	
3.	Telephone	Contact Person: Name: Title:
4.	Fax	Telex
5.	Place of Incorporation/Registration	Year of incorporation/registration

NATIONALITY OF OWNERS	
	NATIONALITY
1.	
2.	
3.	



Application Form A-2

General Experience Record

Name of Applicant or partner of a joint venture

All individual firms and all partners of a joint venture are requested to complete the information in this form. The information supplied should be the annual turnover of the Applicant for each member of a joint venture), in terms of the amounts billed to clients for each year for work in progress or completed over the past five years.

Use a separate sheet for each partner of a joint venture.

Annual Turnover (Construction only)		
Year	Turnover (in actual currency)	Equivalent Rupees in Millions.
1.		
2.		
3.		
4.		
5.		



Application Form A-3

Joint Venture Summary

Names of all Partners of a Joint Venture	
1. Lead Partner	
2. Partner	
3. Partner	
4. Partner	
5. Partner	
6. Partner	

Total value of annual construction turnover, in terms of work billed to clients,

Annual Turnover Data (Construction only; Equivalent in Pak Rupees, Millions)						
Partner	Form A-2 Page No.	Year 1	Year 2	Year 3	Year 4	Year 5
1. Lead Partner						
2. Partner						
3. Partner						
4. Partner						
5. Partner						
6. Partner						
Total:						



Application Form A-4

Details of Contracts of Similar Nature and Complexity

Name of Applicant or partner of a joint venture

Use a separate sheet for each contract.

1.	Name of Contract
	Country
2.	Name of Employer
3.	Employer Address
4.	Nature of works and special features relevant to the contract for which the Applicant wishes to prequalify
5.	Contract Role (Tick One) (a) Sole Contractor (b) Sub- Contractor (c) Partner in a Joint Venture
6.	Value of the total contract (in specified currencies) at completion, or at date of award for current contract Currency..... Currency.....
7.	Equivalent in Pak/Rs.
8.	Date of Award
9.	Date of Completion
10.	Contract Duration (Years and Months) _____ Years _____ Months
11.	Specified Requirements1



Application Form A-5

Summary Sheet: Current Contract Commitments/Works in Progress

Name of Applicant or partner of a joint venture

Applicants and each partner to an application should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which substantial Completion Certificate has yet to be issued.

Name of Contract	Value of Outstanding work (Equivalent Pak Rs. Millions)	Estimated Completion Date
1.		
2.		
3.		
4.		
5.		
6.		



Application Form A-6

Personnel Capabilities

Name of Applicant

For specific positions essential to contract implementation, Applicants should provide the names of at least two candidates qualified to meet the specified requirements stated for each position. The data on their experience should be supplied on separate sheets using one Form for each candidate (Application Form A-7).

1.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
2.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
3.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
4.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate



Application Form A-7

Candidate Summary

<i>Name of Applicant</i>

Position		Candidate [Tick appropriate one]
Candidate information	1. Name of Candidate	☐ Prime ☐ Alternate
	2. Date of Birth	
	3. Professional Qualification	
Present employment	4. Name of employer	
	Address of employer	
	Telephone	Contact (manager/personnel officer)
	Fax	Telex
	Job title of candidate	Years with present employer

Summarize professional experience over the last 20 years, in reverse chronological order. Indicate particular technical and managerial experience relevant to the Project.

Month/ Dates/Years	Company / Project / Position / Relevant technical and management experience	
	From	To



Application Form A-8

Equipment Capabilities

Name of Applicant

The Applicant shall provide adequate information to demonstrate clearly that he has the capability to meet the requirements for each and all items of equipment listed in the Instructions to Applicants. A separate Form shall be prepared for each item of equipment listed in para 3.2.4 of the Instructions to Applicants, or for alternative equipment proposed by the Applicant.

Item of Equipment					
Equipment information	1. Name of manufacturer	2. Model and power rating			
	3. Capacity	4. Year of manufacture			
	5. Current location				
Current status	6. Details of current commitments				
Source	7. Indicate source of the equipment				
	☐ Owned ☐ Rented ☐ Leased				

Omit the following information if it is owned by the Applicant or partner.

Owner	8. Name of owner				
	9. Address of owner				
	Telephone	Contact name and title			
	Fax	Telex			
Agreement	Details of rental/lease specific to the Project.				



Application Form A-9-1

Financial Capability

Name of Applicant or Partner of a Joint Venture

Applicants, including each partner of a joint venture, should provide financial information to demonstrate that they meet the requirements stated in the Instructions to Applicants. Each applicant or partner of a joint venture must fill-in this form. If necessary, use separate sheets to provide complete banker information. A copy of the audited balance sheets should be attached.

Banker	Name of banker	
	Address of banker	
	Telephone	Contact name and title
	Fax	Telex

Summarize actual assets and liabilities in Pak Rupees (Equivalent at the current rate of exchange at the end of each year) for the previous five years, based upon known commitments, projected assets and liabilities in pak Rupees equivalent for the next two years.

Financial information in Pak Rs. or equivalent	Actual: previous five year							Projected: next two years
	1	2	3	4	5	6	7	
1. Total assets								
2. Current assets								
3. Total liabilities								
4. Current liabilities								
5. Profits before taxes								
6. Profits after taxes								



Application Form A-9-2

Source of financing	Amount (Pak Rs. or equivalent)
1.	
2.	
3.	
4.	

Attach audited financial statements for the last five years (for individual applicant or each partner of joint venture).





**NATIONAL INDUSTRIAL PARKS DEVELOPMENT &
MANAGEMENT COMPANY**

**PACKAGE-B CONSTRUCTION OF MAIN ELECTRICAL SUB-STATION.
AT KHAIRPUR SPECIAL ECONOMIC ZONE**

PREQUALIFICATION DOCUMENT



EA Consulting Pvt Ltd

(Formerly Engineering Associates)

Engineering, Architecture & Project Management
Head Office: AL-9, 15th Lane, Khayaban-e-Hilal,
Phase VII, D.H.A., Karachi-75500.,
Tel: UAN: 111-111-584, Fax: (021) 3584-1825



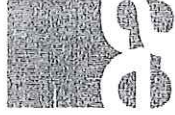
Approved
15/8/17



**NATIONAL INDUSTRIAL PARKS DEVELOPMENT &
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TABLE OF CONTENT

S.#	DESCRIPTION	PAGE #
1	INTRODUCTION	03
1.1	Advantages of Prequalification	03
2	INVITATION FOR PREQUALIFICATION	04
3	QUALIFICATION CRITERIA	05
3.1	General	05
3.1.1	Financial Position	05
3.1.2	Experience Record	06
3.1.3	Personnel Capabilities	06
3.1.4	Equipment Capabilities	07
3.2	Joint Venture (JV)	07
3.3	Conflict of Interest	08
3.4	Updating Prequalification Information	08

FORMS:-

Application Form A-1.	General Information
Application Form A-2.	General Experience Record
Application Form A-3.	Joint Venture Summary
Application Form A-5.	Details of Contracts of Similar Nature and Complexity
Application Form A-6.	Summary Sheet: Current Contract Commitments/ Works in Progress
Application Form A-7.	Personnel Capabilities
Application Form A-8.	Candidate Summary
Application Form A-9.	Equipment Capabilities
Application Form A-10.	Financial Capability



1 Introduction

1.1 Advantages of Prequalification

Pre-qualification is an assessment made by the Employer, of the appropriate level of experience and capacity of firms expressing interest in undertaking a particular contract, before inviting them to bid.

Pre-qualification of constructors is very useful for the Employer (also to the constructors) to carry out selection of firms for award of contracts. The basic aim of the pre-qualification is intended to eliminate, early in procurement proceedings, Constructors that are not suitably qualified to perform the Contract. Also sometimes Constructors are reluctant to participate in procurement proceedings for high value Contracts, if the competitive field is too large and where they run the risk of having to compete with unrealistic tenders submitted by unqualified or disreputable Constructors. Furthermore, the Prequalification is the basic tool to:

- i. Encourage realistic bids by the Bidders because they know that they are competing against qualified bidders who have cleared the minimum competence criteria;
- ii. Assess the interest of the prospective bidders in the bidding process;
- iii. Make any adjustments/modifications in the bidding documents if a pointer is available from the lack of interest by the prospective bidders applying for pre-qualification;
- iv. Reduce the effort and so the time in evaluation of bids from un-qualified bidders;
- v. Help the bidders to evaluate and take stock of their capability and consequently to form joint ventures with other firms;
- vi. Reduce the problems associated with low priced bids from bidders of doubtful capability and;
- vii. Help the bidders who are insufficiently qualified to avoid the expense of bidding.



2.0 INVITATION FOR PRE-QUALIFICATION

Date: _____ (Notice issue date)

Contract No. _____
(s)

1. The District Government Khairpur has been entrusted by the Sindh Government of Province and provided funds to finance the cost of **Package-B: Construction of Main Electrical Sub-Station at Khairpur Special Economic Zone (KSEZ)** to eligible payments under the contract(s) for which this invitation for Pre-qualification is issued.
2. The District Government Khairpur hereinafter the Employer intends to prequalify constructors for the following Works under this project:
Package-B: Construction of Main Electrical Sub-Station at Khairpur Special Economic Zone (KSEZ)
3. It is expected that Invitation for Prequalification will be issued by 2017.
4. Pre-qualification is open to constructors/joint ventures of constructors who are registered with PEC in Category C – 4 (CE-10 & EE-05) above for Construction and Operation of Engineering Works, described in para 2 mentioned hereinabove. Applications may be submitted for pre-qualification for the above Works.
5. Appropriate category PEC registered constructors may obtain the prequalification documents from the office of the office of **Senior Manager Technical**, National Industrial Parks Development and Management Company, at 2nd Floor, Block C, FTC Building, Shahrah-e-Faisal Karachi-74400, Pakistan or may request to send the same through mail at the specified address mentioned above.
6. The request must clearly state “Request for Pre-qualification Documents” for **Package-B: Construction of Main Electrical Sub-Station at Khairpur Special Economic Zone (KSEZ)**
The documents if requested by mail will be promptly dispatched by registered mail for which cost of mail will be borne by the Applicant, however, under no circumstances the Employer will be responsible for late delivery or loss of the documents so mailed.
7. A minimum requirement for pre-qualification will be to have successfully completed three projects of similar nature.
8. Applications for Pre-qualification must be delivered in sealed envelopes by hand or through registered mail, to:-
Head Office, National Industrial Parks Development and Management Company, 2nd Floor, Block C, FTC Building, Shahrah-e-Faisal Karachi-74400, Pakistan, not later than: dated _____, and be clearly marked “Application for Pre-qualification for:
Package-B: Construction of Main Electrical Sub-Station at Khairpur Special Economic Zone (KSEZ)
9. The District Government Khairpur reserves the right to accept or reject late applications.



Applicants will be informed, in due course, of the result of the evaluation of applications. Only the firms of constructors and joint ventures prequalified under this process will be invited to bid.

3 Qualification Criteria

3.1 General

Pre-qualification will be based on the criteria given in succeeding pases 1.1.1 to 1.1.4 regarding the Applicant's Financial Soundness, Experience Record, Personnel Capabilities and Equipment Capabilities as demonstrated by the Applicant's responses in the forms attached to this letter. The Employer reserves the right to waive minor deviations, if these don't materially affect the capability of an applicant to perform the contract. Sub-contractor's experience and resources shall not be taken into account in determining the Applicant's compliance with the qualifying criteria. However, Joint Venture experience & resources shall be considered. Consortium or Association of firms will be considered for similar treatment as in case of Joint Venture.

CATEGORY	WEIGHTAGE /MARKS
MANDATORY REQUIREMENT	
PEC Certificate	C – 4 (CE-10 & EE-05)
NTN Certificate	
Sales Tax on Services	
DISCRETIONARY REQUIREMENT	
FINANCIAL SOUNDNESS	25
EXPERIENCE RECORD	25
PERSONNEL CAPABILITIES	25
EQUIPMENT CAPABILITIES	25
TOTAL:	100

Note: *Prequalification status shall be decided on the basis of Pass/Fail basis.
The applicant must secure at least 50% score in each category.*

The further detailed criteria for each category may be developed as given under the each head as follows:

3.1.1 Financial Position

Credit Marks shall be awarded on the basis of the following criteria:

Sr. No.	Description	Maximum Marks
i)	Bank Credit Line - up to 100 million	7.5
ii)	Working Capital in last 3 years – 2:1 Ratio	7.5
iii)	Affidavit of no Litigation History where decision went against the Firm.	5
iv)	Affidavit of no Blacklisting from any Agency	5
SUB-TOTAL:		25



3.1.1.2 Experience Record

Credit Marks for experience shall be awarded on the basis of following qualifications:

SR. NO.	DESCRIPTION	MAXIMUM	POINTS
i)	Projects of similar nature and complexity (100 million or above) completed in last 3 years. a) 3 or Above Projects b) 2 Projects c) 1 Projects	10	10 5 2
ii)	Projects of similar nature and complexity (100 million or above) in hand. a) 3 or Above Projects b) 2 Projects c) 1 Projects	10	10 5 2
iii)	Status of enlistment with Government Organizations and other agencies.	5	5
SUB-TOTAL:		25	

3.1.1.3 Personnel Capabilities

Credit Marks shall be awarded under this category using the following criteria:

SR. NO.	DESCRIPTION	MAXIMUM	POINTS
i)	Engineers Registered with PEC a) Project Manager with 15 years' Experience. (1 No.) b) Construction Manager with 10 years' Experience. (1 No.) c) Electrical Engineer with 10 years' Experience. (1 No.) d) Site Engineers Civil with 5 years' Experience. (1 No.) e) Mechanical Engineer with 5 years' Experience. (1 No.)	20	5 5 4 3 3
ii)	Diploma Engineers in Employment of the Firm a) Site Supervisors (Civil) (1 No.) b) Site Supervisor (Electrical) (1 No.) c) Surveyor (1 No.)	5	2 2 1
SUB-TOTAL:		25	



3.1.4 Equipment Capabilities

Credit Marks shall be granted on the basis of the following criteria for various kinds of equipment relevant for the Project:

S.NO:	Equipment Type & Characteristics	Min. Nr. required	Marks
1	Surveying Equipment (Including Total Station) (01 Set)	1 Set	3
2	Excavator (01 No)	1	1
3	Mobile Crane up to 20 tons capacity (1 No.)		2
4	Steel Cutting & Bending Machine Electrical (02 No)		1
5	Concrete Mixer machine (01 No)		1
6	Plate Compactors (01 No)		1
7	Pickups / Trucks (01 No)		1
8	Meggaring Equipment (01 No)		3
9	Water Browser (01 No)		1
10	Steel Shuttering including Scaffolding (5,000 Sft)		1
11	Concrete vibrators (4 No.s)		1
12	Generator (100 KVA, 01 No)		2
13	Lugs Punching Machine (1 set)		2
14	Relay Tester Equipment (01 No)		2
15	Medium Voltage Tester Equipment (01 No)		3
SUB-TOTAL:		25	

3.2 Joint Venture (JV)

3.2.1 Joint Venture must comply with the following requirements:

a) Following are minimum qualification requirements:-

- i) The lead partner shall meet not less than 70 percent of all qualifying criteria given in paras 3.1.1 and 3.1.2 heretofore.
 - ii) Each of the partners shall meet not less than 50 percent of all the qualifying criteria given in paras 3.1.1 and 3.1.2 heretofore.
 - iii) The joint venture must collectively satisfy the criteria of paras 1.1.2, 3.1.3, & 3.1.4 for which purpose the relevant figures for each of the partners shall be added together to arrive at the JV's total capacity.
- b) Any change in a prequalified JV after prequalification, shall be subject to the written approval of the Employer prior to the deadline for submission of bids. Such approval may be denied if:-
- i) Partner(s) withdraw from a JV and remaining partners do not meet the qualifying requirements;
 - ii) The new partners to a JV are not qualified individually or as another JV; or
 - iii) In the opinion of the Employer, a substantial reduction in competition would result.
- c) Bid shall be signed by all members in the JV so as to legally bind all partners, jointly and severally, and any bid shall be submitted with a copy of the JV agreement providing the joint and several liabilities with respect to the contract.



3.2.2 The prequalification of a JV does not necessarily prequalify any of its partners individually or as a partner in any other JV or association. In case of dissolution of a JV, each one of the constituent firms may prequalify if they meet all the prequalification requirements and any partner of J.V has requested/shall request for the same and then his prequalification shall be subject to the written approval of the Employer.

3.3 Conflict of Interest

3.3.1 The Applicant (including all members of a JV) must not be associated, nor have been associated in the past with the consultant or any other entity that has prepared the design, specifications, and other prequalification and bidding documents for the project, or was proposed as Engineer for the contract, over the last five years. Any such association may result in disqualification of the Applicant.

3.4 Updating Prequalification Information

3.4.1 Bidders shall be required to update the financial, personnel and equipment information used for prequalification at the time of submitting their bids, to confirm their continued compliance with the qualification criteria and verification of the information provided at the time of prequalification. A bid shall be rejected if the Applicant's qualification thresholds are no longer met at the time of bidding.



Application Form A-1

General Information

All individual firms and each partner of a joint venture applying for prequalification are requested to complete the information in this form. Nationality information is also to be provided for foreign owners or applicants who are forming part of the Joint Ventures as required under the PEC Bye-Laws as a Partnership/Joint Venture.

1.	Name of Firm	
2.	Head Office Address	
3.	Telephone	Contact Person: Name: Title:
4.	Fax	Telex
5.	Place of Incorporation/Registration	Year of incorporation/registration

NATIONALITY OF OWNERS	
	NATIONALITY
1.	
2.	
3.	



Application Form A-2

General Experience Record

Name of Applicant or partner of a joint venture

All individual firms and all partners of a joint venture are requested to complete the information in this form. The information supplied should be the annual turnover of the Applicant (or each member of a joint venture), in terms of the amounts billed to clients for each year for work in progress or completed over the past five years.

Use a separate sheet for each partner of a joint venture.

Annual Turnover (Construction only)		
Year	Turnover (in actual currency)	Equivalent Rupees in Millions.
1.		
2.		
3.		
4.		
5.		



Application Form A-3

Joint Venture Summary

Names of all Partners of a Joint Venture	
1. Lead Partner	
2. Partner	
3. Partner	
4. Partner	
5. Partner	
6. Partner	

Total value of annual construction turnover, in terms of work billed to clients,

Annual Turnover Data						
(Construction only; Equivalent in Pak Rupees, Millions)						
Partner	Form A-2 Page No.	Year 1	Year 2	Year 3	Year 4	Year 5
1. Lead Partner						
2. Partner						
3. Partner						
4. Partner						
5. Partner						
6. Partner						
Total:						



Application Form A-4

Details of Contracts of Similar Nature and Complexity

Name of Applicant or partner of a joint venture

Use a separate sheet for each contract.

1.	Name of Contract
	Country
2.	Name of Employer
3.	Employer Address
4.	Nature of works and special features relevant to the contract for which the Applicant wishes to prequalify
5.	Contract Role (Tick One) (a) Sole Contractor (b) Sub- Contractor (c) Partner in a Joint Venture
6.	Value of the total contract (in specified currencies) at completion, or at date of award for current contract Currency..... Currency.....
7.	Equivalent in Pak/Rs.
8.	Date of Award
9.	Date of Completion
10.	Contract Duration (Years and Months) Years Months
11.	Specified Requirements1



Application Form A-5

Summary Sheet: Current Contract Commitments/Works in Progress

Name of Applicant or partner of a joint venture

Applicants and each partner to an application should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which substantial Completion Certificate has yet to be issued.

Name of Contract	Value of Outstanding work (Equivalent Pak Rs. Millions)	Estimated Completion Date
1.		
2.		
3.		
4.		
5.		
6.		



Application Form A-6

Personnel Capabilities

Name of Applicant

For specific positions essential to contract implementation, Applicants should provide the names of at least two candidates qualified to meet the specified requirements stated for each position. The data on their experience should be supplied on separate sheets using one Form for each candidate (Application Form A-7).

1.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
2.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
3.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
4.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate



Application Form A-7

Candidate Summary

Name of Applicant

Position		Candidate [Tick appropriate one]
		☐ Prime ☐ Alternate
Candidate information	1. Name of Candidate	2. Date of Birth
	3. Professional Qualification	
Present employment	4. Name of employer	
	Address of employer	
	Telephone	Contact (manager/personnel officer)
	Fax	Telex
	Job title of candidate	Years with present employer

Summarize professional experience over the last 20 years, in reverse chronological order. Indicate particular technical and managerial experience relevant to the Project.

Month/ Dates/Years	Company / Project / Position / Relevant technical and management experience	
	From	To



Application Form A-8

Equipment Capabilities

Name of Applicant

The Applicant shall provide adequate information to demonstrate clearly that he has the capability to meet the requirements for each and all items of equipment listed in the Instructions to Applicants. A separate Form shall be prepared for each item of equipment listed in para 3.2.4 of the Instructions to Applicants, or for alternative equipment proposed by the Applicant.

Item of Equipment					
Equipment information	1. Name of manufacturer	2. Model and power rating			
	3. Capacity	4. Year of manufacture			
	5. Current location				
Current status	6. Details of current commitments				
Source	7. Indicate source of the equipment				
	☐ Owned ☐ Rented ☐ Leased				

Omit the following information if it is owned by the Applicant or partner.

Owner	8. Name of owner				
	9. Address of owner				
	Telephone	Contact name and title			
	Fax	Telex			
Agreement	Details of rental/lease specific to the Project.				



Application Form A-9-1

Financial Capability

Name of Applicant or Partner of a Joint Venture

Applicants, including each partner of a joint venture, should provide financial information to demonstrate that they meet the requirements stated in the Instructions to Applicants. Each applicant or partner of a joint venture must fill-in this form. If necessary, use separate sheets to provide complete banker information. A copy of the audited balance sheets should be attached.

Banker	Name of banker	
	Address of banker	
	Telephone	Contact name and title
	Fax	Telex

Summarize actual assets and liabilities in Pak Rupees (Equivalent at the current rate of exchange at the end of each year) for the previous five years, based upon known commitments, projected assets and liabilities in pak Rupees equivalent for the next two years.

Financial information in Pak Rs. or equivalent	Actual: previous five year							Projected: next two years	
	1	2	3	4	5	6	7		
1. Total assets									
2. Current assets									
3. Total liabilities									
4. Current liabilities									
5. Profits before taxes									
6. Profits after taxes									



Application Form A-9-2

Source of financing	Amount (Pak Rs. or equivalent)
1.	
2.	
3.	
4.	

Attach audited financial statements for the last five years (for individual applicant or each partner of joint venture).





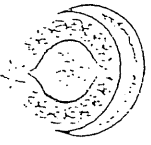
OFFICE OF THE PROJECT DIRECTOR
KHAIRPUR SPECIAL ECONOMIC ZONE
KHAIRPUR

INFRASTRUCTURE DEVELOPMENT WORKS,
AT KHAIRPUR SPECIAL ECONOMIC ZONE, DISTRICT KHAIRPUR

ANNUAL PROCUREMENT PLAN-2016-2017

Sr. No	Description of Procurement	Quantity	Estimated Unit Cost	Estimated Cost (PKR- Million)	Source of Funds	Timing of Procurement			
						1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
1	Construction of Stone & Brick Masonry Retaining Wall along MC-02 + MC-03 Periphery and Exit Gate along with Gate Office	01	N/A	25.00	ADP	Feb, 2017	-	-	-
2	Construction of Treated Effluent plant, Disposal off at KSEZ to Rohri Canal. (Subjected to start the Industries)	01	N/A	34.439	ADP	Feb, 2017	-	-	-
3	Construction of 4Nos. Tube Wells Including conversion of Test Bore into Tube Well for water Supply system of KSEZ.	01	N/A	35.00	ADP	Feb, 2017	-	-	-
4	Construction of Sub Station for Main Distribution System.	01	N/A	78.00	ADP	Feb, 2017	-	-	-
5	Land Development Package	01	N/A	28.00	ADP	-	May, 2017	-	-
6	C.C TV Cameras and Security System.	01	N/A	10.00	ADP	-	May, 2017	-	-
7	Office Equipment	01	N/A	5.00	ADP	-	May, 2017	-	-

Latif
Approved & Signed By
The Project Director
Khairpur Special Economic Zone



NOTIFICATION

No.DIR(P)/SBI/KSEZ/2011-12/34//35: In continuation to this office notification of even no.DIR(P)/SBI/KSEZ/2011-12/34, dated: 10th September, 2014, the competent authority has been pleased to re-notify the Redressal Committee of Grievances & Settlement of Disputes for the Khairpur Special Economic Zone, Deh Tando Nazar Ali, District Khairpur.

The Committee shall comprise of the following:

1. Project Director, Khairpur Special Economic Zone	Chairman
2. Representative of National Industrial Park (NIP), Karachi	Member
3. Divisional Accounts Officer (Representative of the Accountant General)	Member

The above Redressal Committee shall address the complaints of bidders that may according the procurement proceedings.

Naheed Memon
Chairperson
Sindh Board of Investment

Karachi, dated: 26th December, 2016.

No.DIR (P)/SBI/KSEZ/2011-12/34/

A copy is forwarded for information and necessary action to:

1. The Additional Chief Secretary, Planning & Development Department, Karachi.
2. The Secretary Finance, Government of Sindh, Karachi.
3. The Director Procurement, SPPRA, Karachi.
4. The Chief Executive Officer, NIP Karachi.
5. The Districts Accounts Officer, Khairpur.

29/12/16
KS FZ
Shaikh Munan Ali
Section Officer Admin
Sindh Board of Investment

NOTIFICATION

No.DIR(P)/SBI/KSEZ/2011-12/34/84 : In continuation to this office notification of even no.DIR(P)/SBI/KSEZ/2011-12/34/110, dated: 10th June, 2016, the competent authority has been pleased to re-notify a procurement committee for the Civil Works, Goods & Services for Khairpur Special Economic Zone, Deh Tando Nazar Ali, District Khairpur.

The Committee shall comprise of the following:

✓ Project Director, Khairpur Special Economic Zone	Chairman
2. Representative of National Industrial Park (NIP), Karachi	Member
3. Representative of Commissioner Office Sukkur	Member

Functions and Responsibilities of Procurement Committee(s) – Procurement committee(s) shall be responsible for;

1. Preparing bidding documents;
2. Carrying out technical as well as financial evaluation of the bids;
3. Preparing evaluation report as provided in Rule 45 of SPP Rules;
4. Making recommendations for the award of contract to the competent authority; and
5. Perform any other function ancillary and incidental to the above.

The above Procurement Committee to evaluate all the processes of Civil Works, Goods & Services for KSEZ Project.

Naheed Memon
Chairperson
Sindh Board of Investment

No.DIR (P)/SBI/KSEZ/2011-12/34/ Karachi, dated: 26th December, 2016.

A copy is forwarded for information and necessary action to:

1. The Additional Chief Secretary, Planning & Development Department, Karachi.
2. The Secretary Finance, Government of Sindh, Karachi
3. The Director Procurement, SPPRA, Karachi.
4. The Chief Executive Officer, NIP Karachi.
5. The Districts Accounts Officer, Khairpur


Shailor Adnan Ali
Section Officer Admin
Sindh Board of Investment