

OFFICE OF THE DIRECTOR
GAMBAT INSTITUTE OF MEDICAL SCIENCES, GAMBAT



TENDER DOCUMENT FOR HVAC AT GAMBAT INSTITUTE OF MEDICAL SCIENCES
(ACADEMIC BLOCK)
FOR FINANCIAL YEAR 2016-17

M/S _____

Due on: _____

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1(a) INVITATION FOR BIDS

Date: _____

ADP No: _____

Bid reference No: _____

1. The Director Gambat Institute of Medical Science invite sealed bids (the financial envelop should be separated with earnest money of 3% for each item), from eligible firms a foreign Bidders is entitled to bid only in joint venture with a Pakistani contractor having manufacturing facility in Pakistan.
2. Bidders may obtain further information from, inspect at and acquire the bidding documents from the office of Director Gambat Institute of Medical Sciences.
3. Bidding shall be conducted using National competitive procedures as specified in the Public Procurement Rule-2004 under 36 (b) based on single stage two envelopes Procedure. Technical and Financial proposals should be sealed in two separate envelopes and be placed in third envelope. The name of the Bidder and Tender description shall be clearly marked on the envelope separately.
4. A complete set of Bidding Documents may be purchased by an interested Bidder on submission of writing application to the above office and upon payment of non-refundable fee of Rs.3000/-
5. All Bids (Technical must be accompanied by a Bid security in the amount of 3% of Bid Amount in the form of security deposit, Bank Draft / Pay Order on Bid security from or in the form of deposit at call or from a foreign bank duly counter guaranteed by a State Bank of Pakistan in favor of Director Gambat Institute of Medical Sciences, Gambat, District Khairpur Sindh at or before 12:00noon on dated. 20-3-2017 Bids will be open at on the same day, in the presence of bidders representatives who choose to attend at same address.

Address:-

OFFICE OF THE DIRECTOR
GAMBAT INSTITUTE OF MEDICAL SCIENCES,
GAMBAT, DISTRICT KHAIRPUR SINDH.

DIRECTOR
Gambat Institute of Medical Sciences,
Gambat

1(b) CHECK LIST

The provision of this checklist is essential prerequisite along with submission of tenders.

S/NO	DETAILS	YES/ NO	PAGE# ANNEX.
KNOCK OUT CLAUSES			
1	Original receipt for purchase of tender Original receipt for purchase of tender for each alternate		
2	The financial envelopes should be separated of each item, clearly marked company name and quoted serial item number and name.		
3	Copy of earnest money without amount in technical bid		
4	Acceptance of terms and condition, tender documents duly signed and stamped		
5	Non Compliance of Technical compliance sheet specially clause related to provision of Built-in photovoltaic inverter in Outdoor unit		
6	Sole agency certificates [as per annex: A]		
7	Proof of past import of quoted items from manufacturers (copy of bill of entry &etc)		
8	Original Literature/ Boucher of product showing complete contact details of the manufacturer 9as per annex. B)		
9	Copy of previous installation reports in reputable Govt./ Private teaching hospitals		
10	Copy of GST Certificate		
11	Copy of NTN Certificate		
12	Copy of last three years paid income tax challan		
13	Copy of registration with chamber of commerce		
14	Bank certificate showing financial capability		
15	Bidders questioner Performa for bid evaluation		
16	Price should not be mentioned on technical bid		
17	Certificate/ documentary proof of the effect that the principal is the original manufacturer of the required goods (major components, mainframe, etc)		
18	Certificate regarding quality of production for conformity with international standards (Copy of certificate FDA, CE, JIS [as annex. C]		

EVALUATION CRITERIA

The following documents need to be submitted by the tenderer:

1. Technical Compliance Data:

1. Equipment Software selection sheets
2. Technical Compliance sheet to be filled(attached in Vol-I).
3. Catalogue of PV VRF All DC Inverter system
4. Details of DX Coil Air Handling units with VRF All DC Inverter Condensers.
5. Below technical evaluation criteria shall be used for finalizing the contractors

Sr.No.	Description	Marks assigned	Marks obtained
1	PV VRF All DC inverter system having built-in Photovoltaic inverter	25 Marks	
2	5 working modes of PV VRF All DC Inverter system as specified in Technical specifications	10 Marks	
3	PV VRF All DC Inverter outdoor unit have both AC & DC power Supply	10 Marks	
4	Any PV VRF reference project in Pakistan (2 Marks for each project)	10 Marks	
5	Properly filled technical compliance sheet and minimum 80% compliance	10 Marks	
6	Organization with proper technical staff, machines, engineers, sub engineers (Provide detailed data)	10 Marks	
7	Providing the complete technical submittal	10 Marks	
8	Never blacklisted from any Government/private project	5 Marks	
9	All Compressors in the PV VRF outdoor units are variable speed DC inverter type	5 Marks	
10	All Indoor units motor shall be step less variable speed	5 Marks	
Total Marks		100 Marks	

Note:

From the above technical evaluation criteria the supplier/contractor scoring greater than 70 marks shall be technically selected/qualified and shall be further considered for financial bid opening.

2. Organization and Financial Data:

1. Type of Business Organization (Corporation, Joint Venture, Partnership etc.)
2. Date Business Founded.
3. Annual Volume (Turnover) last three years in Pakistani rupees (both parties).
4. Attach the latest audited Financial Statements of the last three years of your Company which should include the following documents. In the case of JV provide the documents for all the partners:
 1. Balance Sheet.
 2. Income Statement.

3. Performance Record:

1. Please provide a brief resume of works completed by your firm in the last five years including all jobs involving similar nature of works
2. List of projects currently in progress of similar nature of works.

4. Organization:

1. Provide organization chart of your firm. Indicate lines of communication and reporting responsibility.
2. Detail of key technical staff with their qualification and experience including of those who would be deputed for the proposed project.
3. Details of execution equipment, plants, machinery and tools owned by the organization and to be utilized on the project
4. Provide the list of subcontractors to which you intend to assign work. Indicate their main area of experience, the approximate amount of work to be assigned, their brief experience record and their organization and management staff.

5. List of References:

Any reference projects of photovoltaic VRF All DC Inverter system in Pakistan.

FINANCIAL BID EVALUATION CRITERIA:

The CRITERIA for the evaluation of the financial bids shall be as follows:

The Consultant will examine the Bids to determine whether;

1. The Bid is complete and does not deviate from the scope,
2. Any computational errors have been made,
3. The required sureties have been furnished,
4. The documents have been properly signed,
5. The Bid is valid till required period,
6. The Bid prices are firm during currency of contract.
7. completion period offered is within specified limits,

The bid shall be declared substantially responsive if it satisfies all these conditions.

The bid will not be considered, if;

8. it is not accompanied with Bid Security,
9. it is unsigned,
10. its validity is less than specified,
11. it is submitted for incomplete scope of work,
12. it indicates completion period later than specified,
13. it indicates that prices quoted are not firm during currency of the contract,
14. it indicates that Goods and material to be supplied do not meet eligibility requirements,
15. it indicates that Bid prices do not include the amount of all taxes,
16. if Bidder refuses to accept arithmetic corrections,
17. If it is materially and substantially different from the Conditions/Specifications of the Bidding Documents,
18. Any conditional bid.

Arithmetical errors will be rectified on the following basis:

If there is a discrepancy between the unit price and total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected. If there is a discrepancy between the words and figures, the amount in words shall prevail. If there is a discrepancy between the total Bid Price entered in the Form of Bid and the total shown in Schedule of Prices Summary, the amount stated in the Form of Bid will be corrected by the Employer/Engineer in accordance with the Corrected Schedule of Prices.

If the Bidder does not accept the corrected amount, his Bid will be rejected and his Bid Security be forfeited.

Prior to the detailed evaluation, the Consultant will determine the substantial responsiveness of each Bid to the Bidding Documents. For purpose of these Clauses, a substantially responsive Bid is one which conforms to all the terms and conditions of the Bidding Documents without material deviations.

A material deviation or reservation is one

19. which affect in any substantial way the scope, quality or performance of the Works;
20. which limits in any substantial way, inconsistent with the Bidding Documents, the Employer's rights or the Bidder's obligations under the Contract; or
21. Whose rectification would affect unfairly the competitive position of other bidders presenting substantially responsive bids

The Engineer's determination of Bid responsiveness will be based on the contents of the Bid itself without recourse to extrinsic evidence.

A Bid determined as substantially non-responsive will be rejected and will not subsequently be made responsive by the Bidder by correction of the non-conformity.

Any minor informality or non-conformity in a Bid which does not constitute a material/substance of bid document deviation may be waived by Employer, provided such waiver does not prejudice to affect the relative ranking of any Bid.

Detailed Evaluation of Bid

The Employer/Engineer will evaluate and compare only the bids determined to be substantially responsive as per requirements given above:

Evaluation and Comparison of Bids procedure

22. Bids will be evaluated for each item for complete scope of work

In evaluating the bids, the Employer will determine for each bid in addition to the Bid Price, the following factors (adjustments) in the manner and to the extent indicated below to determine the Evaluated Bid Price.

23. Price Adjustment for Completeness in Scope of Work

In case of omission in the scope of work of a quoted item price, NO adjustment for the omitted item(s) shall be applied provided that the Bidder has mentioned in his bid that the same is covered in any other item(s).

In case of omission in the scope of work of a quoted item price, adjustment for the omitted item(s) shall be applied as the highest price quoted for that item by the other responsive bidders, provided that the Bidder has NOT mentioned in his bid that the same is covered in any other item(s).

24. Price adjustment for completion Schedule

Bids indicating completion in advance of the dates stated in Preamble to Conditions of Contract, no credit will be given in this evaluation.

The bidder whose adjusted price is the lowest after applying all the above conditions shall be declared as the lowest responsive bidder.

Submission of documents:

Original Brochure

Tender Item No	Name of Equipment	Manufacturer / Origin

Copy of NTN Certificate: _____

Copy of Sales Tax Certificate: _____

Copy of Professional Tax Certificate: _____

Copy of Chamber of Commerce Registration Certificate: _____

Copy of PNRA Registration Certificate: _____

Note:

Bidders can provide details information on extra sheet by separating them with the uses of annexure.

Name: _____

Designation: _____

Signature: _____

Name of Firm: _____

Stamp of Firm: _____

TERMS AND CONDITION

- 1 Bid should remain valid for 90 days from the date of financial opening.
- 2 Bidders shall quote their price on C.I.F basis for Gambat Basis. FOR offer should be inclusive of all duties/Taxes/Transportation etc. and all other expenses on fee delivery to consignees end at Gambat Institute of Medical Science.
- 3 Price should be quoted for both C.I.F and FOR basis in Figure and words failing and words failing which the offer will be ignored.
- 4 Free installation along with all accessories including labor charges/Demonstration at consignees end must be borne by the bidder.
- 5 01 years free service from the date of installation and undertaking regarding availability of spare parts for at least 08-10 years may also be confirmed by the bidder.
- 6 Sole agent certificate for the quoted items from the Manufacture must be attached by the bidder. Certificate should valid for three years from the date of issue which should be verifiable by concern authority.
- 7 Bidders are required to submit proof of past import of quoted items from Manufacturer by submitting copy of bill of entry (Custom Clearance documents). Bill of landing / Airway bill bid etc.Along with their bid.
- 8 The supplier will be bound to train nominated technical personnel to operate / repair and maintain the supplied equipment.
- 9 Bidders should confirm the presence of Manufacturers trained service/installation Engineers/Technicians and provide the derail of their working experience, Manufacture training Certificate, list of tools and test equipment, approximate area of workshop in the premises of their office and address along with the bid.
- 10 List of hospitals, name of department, contact numbers of the end users, in which the quoted equipment are working must be attached. Copy of previous installation report in a reputed Govt./Private/Teaching Hospitals/ repair certificate if any, of the similar quotes items from the end user should be attached along with the bid.
- 11 In this tender envelops procedure as per PPRA 2010 rules will be followed i.e., Technical and Financial proposal separately, i.e. single stage two envelops system. The envelope

must contain tender enquiry no. on the top and TECHNICAL/FINICAL PROPOSAL clearly in order to avoid any confusion. The tenders shall be submitted with all documents, drawing literature & catalogue (in equipment) I Technical proposal, with sealing wax. The name of manufacturer or supplier should be affixed on the face of envelop at the left side, moreover, financial envelops should contain financial bid each item separately.

- 12 Tender must be filled in with blue or black ink in the column provided and on separate letter head duly signed.
- 13 The tenders must be free from erasing, cutting and overwriting. In case of erasing, cutting and overwriting, authorized person should initial it.
- 14 The rates of each item should be written in figures as well as in words. In case of discrepancy the price in words will be taken as authenticate and final.
- 15 Condition tenders will be ignored and will not be considered / entertained / accepted.
- 16 Tender shall be accompanied by Earnest Money @3% of value of stores quotes by them in from of cell deposit/ pay order/demand draft in the name of project Director Strengthening of Gambat Institute of Medical Science, Gambat.
- 17 Copy of earnest money (without amount) must be attached along with the technical bid the original along with financial bid case of disclosure of price of amount of Earnest Money in the technical bid, the bid will be rejected.
- 18 Original purchase receipt must be enclosed with their technical offer.
- 19 The tender rate (FOR) price should be inclusive off all taxes. Income and sales tax etc payable to Federal and Provincial Government or local bodies and no claims on these accounts shall be entertained.
- 20 The bidder shall furnish General Sales Tax (GST) Registration Certificate of the firm failing which the offer will be ignored; In case the item is exempted from GST either documentary evidence or certificate from competent authority shall be attached with the offer.
- 21 The bidder shall furnish copy of valid Professional Tax Certificate, Income Tax Certificate: Last three years paid income tax Challan, proof of registration with Chamber of Commerce.
- 22 Bidder should submit a fresh ban certificate showing strong financial capability of firm.

- 23 The original printed catalogue / technical brochure showing detail technical specification, clear photo/picture of the quoted item, Manufactures address, Phone number, e-mail address and website must accompany with offer.
- 24 The equipment to be imported comply/ certificate at CE/FDA standard certificate should be attached along with the offer.
- 25 store is requires immediately. The tender, may however give their short guaranteed delivery period by which the supply will be completed positively.
- 26 If the Contractor fails to attain completion of the supply or installation within the time for completion, he shall pay to the purchaser liquidated damages at the rate of 3% per month (0.5% per week) of the Contract Price, or the relevant part thereof. The aggregate amount of such liquidated damages shall in on event exceed 10% of the bid amount. Once the “maximum Limit” is reached, the purchaser may consider termination of the Contract.
- 27 Tenderers are required to furnish a details technical quotation on their letter head and specify the standard and optional items / accessories as required in the tender specification. Bidder should clearly mention make, model and country of origin of the quoted items.
- 28 Choice to select / ignore any alternate offers shall rest the purchaser
- 29 Tender shall purchase separate tender documents and furnish purchase receipt for each Alternate offer in case they want to submit alternate offers without separate purchase receipt(Original) are supposed to be rejected.
- 30 No manufacturer shall authorize their distributor. Agent/ any firm or person to quote the same
Item which manufacturer quoted it-self in any tender. Failing that offer of both the Manufacturer as well as other bidder shall be ignored.
- 31 The bidder shall comprise a single package containing two separate envelops. Each Envelop shall contain separately the financial proposal and the technical proposal.
- 32 The envelops shall be marked as “**FINALCIALPROPOSAL**” and “**TECHNICAL PROPOSAL**” in bold and legible lattes to avoid confusion.

- 34 Initially only envelop marked as “**TECHNICAL PROPOSAL**” shall be retained in the custody of the procuring agency without being opened.

PURCHASER’S RIGH TO VARY QUANTITIES AT TIME OF A WARD.

The purchaser reserves the right to increase. Decrease or delete the quantities of good etc at the time of award of contract and also reserve the right to enhance the quality goods and services originally specified in the schedule of requirements without any change in unit price of other terms and conditions of good at any time during contact period.

NOTIFICATION OF AWARD / ADVANCE CONTRACT:

- 1 Prior to the expiration of the period of the bid validity, the purchaser will notify the successful bidder in writing, delivery by hand or by register by cable to be confirmed that their bid has been accepted.
- 2 The notification of award will constitute the formation of the contract.

AWARD OF CONTACT AND CONTRACT AGREEMENT.

Subject to the fulfillment of all codal formalities, the purchaser will award the contract to the successful bidder whose bid has been determinate to be qualified to perform the contract satisfactory.

PERFORMANCE SECURITY.

The successful tenders will have to deposit with the purchase security depots as under in shape of call deposit / bank guarantee at the rate of 10% of the value of the contract.

PAYMENT TERM:

In case of purchase on CIF, this office will establish letter of credit for 80% of contract value inFavor of Manufacturer, remaining 20% payment will be release in the equipment Pak. Rupees of CIF amount after successful completion of delivery of equipment at consignee end. Insurance charges for opening L/C and the difference in currency fluctuation will be borne by bidder.

Terms of payment for F.O.R purchase 100% after supply of equipment at consignee end.

UNDERTAKING:

1. That I/We agree whether our tender accepted for total partial or enhanced quantity for all or any single item. I/We also agreed to supply and accept the said item at the rates for the supply of contracted quantity within the stipulated period shown in the contract.

2. I/we understand and confirm the refund of cost different if the same good is/was supplied at lower rates to any other government/ Semi Government Institution in the Province in same fiscal year.

3. I/We undertake that: I any of the information submitted in accordance to this tender enquiry found incorrect our contract may be cancelled at any stage on our cost and risk.

CERTIFICATE:

We guarantee to supply the sores exactly in accordance with the requirement specified in the invitation to this tender.

Signature of Tenderer: _____

Name & Designation: _____

Address: _____

BID FORM AND PRICE SCHEDULE

Dated: _____

Tender No: _____

To:

[Name of address of procuring agency]

Gentlemen and/or Ladies;

Having examined the Bidding Documents including addenda no: [insert numbers], the receipt of which is hereby duly acknowledge. We, the under signed, offer the supply and deliver [description of goods and service] in conformity with the said Bidding Documents for the sum of [total Bid Amount in words and figures], or such other sums as may be ascertained in accordance with the schedule of Price attached herewith and made part of this bid.

We undertake, if our bid is accepted, to deliver the goods in accordance with deliver schedule specified in the schedule requirements.

If our bid is accepted, we will obtain a guarantee of a bank in the sum of equipment to _____percent of the Contract Price for the due performance of the Contract, in the form prescribed by the Procuring Agency.

We agree to abide by for a period of [number] days from the date fixed for bid opening as per bid term and condition, and it shall remain binging upon us and may be accepted at any time before the expiration that period.

Until a formal contact is prepared and executed, this bid, together with your written acceptance thereof and your notification of award shall constitute binding Contract between us.

Commissions of gratuities, if any, paid or to be paid by us to agents relating to this Bid, and to contract execution if we are awarded to contract, are listed below;

Name of address of agent gratuity	Amount and Currency	Purpose of Commission or
_____	_____	_____
_____	_____	_____

We understand that you are not bound to accept the lowest or any bid you may receive.

Dated this _____ day of, _____ 2015

Signature: _____

In the capacity of: _____

Duly authorized to sign bid for and on behalf of: _____

BID SECURITY FORM:

Whereas [name of Bidder] (hereinafter called the Bidder) has submitted its bid dated [date of submission of bid] for the supply of [name / or description of goods] (hereinafter called the bid.

KNOW ALL PEOPLE by these presents that we [name of bank] of [name of country], having our registered office at [address of bank] (hereinafter called the bank) are bound up tot [name of procuring agency] (hereinafter called "the Procuring Agency") in the sum of for which payment well and truly to be made to said procuring agency, the bank binds itself, its successors and assigns by these presents. Sealed with common seal of the said bank this _____ day of _____, 20____.

The conditions of this obligation are:

1. If the bidder withdraws its bid during the period of bid validity specified by the bidder on the bid for: Or
2. If the bidder, having been notified of the acceptance of its bid by the procuring agency during the period of bid validity:
3. Fails or refuses to excuse the contract form, if required; or
4. Fails or refuses to furnish the performance security, in the accordance with instruction to bidders.

We undertake to pay to the procuring agency up to the above amount upon receipt of its first written demand, without the procuring agency having to substantiate its demand, provided that in its demand the procuring agency will note that the amount claimed by it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including 28 (twenty eight) days after the period of bid validity, and any demand in respect thereof should reach the bank later than the above date.

Signature of Bank

CONTRACT AGREEMENT:

THIS AGREEMENT made at _____ day of 20____ between [name of procuring agency] of [country of procuring agency] (herein after referred to as the "Procuring Agency") of the one Part; and [name of supplier] of [city and country of supplier] (herein after called the "Supplier") of the other Part.

WHERE AS the Procuring Agency invite bids for certain goods and ancillary services, via [brief description of goods and service] and has accepted the bid by the Supplier for the supply of those goods and service in the sum of [contract price in words and figures] (herein after called the "the contract price").

Now this contract Witness As Follows:

1. In this agreement words and expressions shall have the same meanings as are respectively assigned to them in the General Conditions of this Contract herein after referred to:
2. The following documents shall be deemed to form and be read and construed as part of this agreement, via:-
 - a. The Bid form and price Schedule submitted by the Bidder;
 - b. The schedule of requirements;
 - c. The technical specifications;
 - d. The General conditions of Contract;
 - e. The Special conditions of Contract;
 - f. The Procuring Agency's Notifications of Award;
3. In consideration of the payments to be made by the Procuring Agency to the Suppliers hereinafter mentioned, the supplier hereby covenants with Procuring Agency to provide Goods and Services and to remedy defects therein conformity in all respects the provisions of this Contract.
4. The Procuring Agency hereby covenants to pay the Supplier in consideration of the Goods and Services and remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of this contract at the time manner prescribed by this Contract.

IN WITNESS where of the parties here to have caused this agreement to be executed in accordance with their respective laws the day and year first above written.

Signed, Sealed, Delivered by _____ the _____
(For the Procuring Agency)

Signed, Sealed, Delivered by _____ the _____
(For the Supplier).

PERFORMANCE SECURITY FORM:-

To,

[Name of the Procuring Agency]

[Whereas name of Supplier] (Herein after called "the Supplier") has undertaken in pursuance of Contract No. [Number] dated [date] to supply [description of goods] (herein after called "the contract").

And whereas it has been stipulated by you in the said Contract that the supplier shall furnish you with a Bank Guarantee by a reputable bank for the sum specified therein as security for compliance with the Suppliers Performance obligations in accordance with the Contract.

And whereas we have agreed to give the supplier a Guarantee.

Therefore we hereby affirm that we are Guarantors and responsible to you on behalf of the supplier up to a total [amount of the Guarantee in words and figures] and we undertake to pay upon your first written demand declaring the Supplier to be in default under the Contract and without cavil or argument, any sum or sums within limits of [Amount of Guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the _____ day of _____ 20_____.

Signature and Seal of the Guarantors / Bank: _____

Name of Bank or Financial Institution: _____

Address: _____

Date: _____