



REQUEST FOR PROPOSAL

MANGO PROCESSING PROJECT

DESIGN, BUILD , FINANCE , OPERATE, MAINTAIN & TRANSFER

UNDER PUBLIC PRIVATE PARTNERSHIP (PPP) MODE



Background

- ❖ The Agriculture, Supply & Prices Department, Government of Sindh (GOS), in coordination with public private partnership (PPP) Unit, Finance Department invites proposals from interested national and/or international applicants to participate in Setting-up the Mango Processing Facility under Design, Build, Finance, Operate and Maintain under PPP Mode.
- ❖ The mango fruit industry is faced with post-harvest issues including inappropriate handling, immature fruit harvesting, improper ripening through calcium carbide, improper grading, sorting, packaging, inadequate fruit-fly treatment and lack of cold storage. Consequently 30% - 40% of fruit is wasted in the harvest-to-market system and it is the intention of the GOS to rejuvenate and improve on the above dilapidated conditions.
- ❖ The Government of Sindh aims to establish a 'Mango Processing Project' at crop growing area (Hyderabad to Mirpurkhas) to facilitate growers, exporters, processors, traders to utilize full potential of mango economy.

Interested firm(s)/consortia need to furnish relevant documents pursuant to the RFP to demonstrate experience and expertise to undertake the Mango Processing Project.

Brief Scope of Work

The detailed scope of work to develop the project is provided in the RFP. However, briefly, the following tasks are given below:

- Design , Build , Finance , Operate and Maintain (DBFOM) project facility comprising of a pack-house, treatment / processing facility (Hot Water Treatment and Vapor Heat Treatment), blast chiller , cold storage, ripening chamber, laboratory , pulping facilities and Growers Training Cell as per international standards.

Capital & PPP Structure:

- ❖ **Equity** : 50%
(Private Party Equity Minimum 30%)
(GOS Equity Maximum 20%)
- ❖ **Commercial Debt** : 50%

Eligibility: Registration with Sindh Revenue Board (SRB) or relevant tax authority. Detailed Eligibility Criteria is provided in the RFP.

Submission of Proposals: Stage 1 – Technical Proposal in a sealed envelop as mentioned in the RFP.

Bidding Documents: From date of issuance of bidding documents i.e. October 11th 2016 to 30th November, 2016

Pre-Bid Meeting:- 27th October 2016 at 11:00 am, at the Committee Room of Finance Department, 1st Floor, A.K. Lodhi Block, Sindh Secretariat, Karachi

Bid Submission Deadline: **1st December, 2016 at 11:00 a.m.**

Bid Opening: **1st December, 2016 at 12:00 p.m.**

Bid Submission and Opening Address: Director-II, PPP Unit, Finance Department, 7th Floor, A.K. Lodhi Block, Kamal Atta-Turk Road, Sindh Secretariat, Karachi.

Download Bidding Documents: The RFP document shall be available to **download** (free of cost) on the below mentioned websites:

www.pprasindh.gov.pk and www.pppunitsindh.gov.pk

Late proposals shall be rejected.

For further information

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