



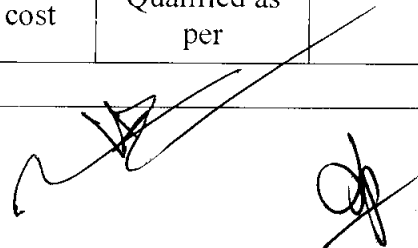
## Bid Evaluation Report

1. Name of Procuring Agency: Education & Literacy Department, Government of Sindh
2. Tender Reference No: IFB NO: SO (S-I) Edu. E&A/Pro-EMIS(DADS)/2013-14
3. Tender Description/Name of work/item: Procurement of Data Archiving & Document Security Education E-Governance PMU
4. Method of Procurement: Two Stage Bidding procedure
5. Tender Published: SPPRA ID The Daily Times 02-04-2014, Daily Jung 02-04-2014 & Daily Halchal 03-04-2014
6. Total Bid documents Sold; (04) Three
7. Total Bids Received: (04) Three
8. Technical Bid Opening date: (if applicable) 17-04-2014 (detail evaluation sheet attached)
9. No. of Bid technically qualified (if applicable): (03) Three
10. Bid(s) Rejected: (01) one
11. Financial Bid Opening date: 27-05-2014
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s AGCN	See annex - A	1 <sup>st</sup> Lowest	Within the approved cost	Qualified as per Evaluation Criteria	M/s AGCN Recommended for award of contract
2	M/s Sapphire Consulting	See annex	2 <sup>nd</sup> Lowest	Within the approved cost	Qualified as per	

  
30/5/14







	Services (PVT) Ltd	- A			Evaluation Criteria	
3	M/s Jaffer Brothers	See annex - A	3 <sup>rd</sup> Lowest	Within the approved cost	Qualified as per Evaluation Criteria	

**Signatures of the Members of the Committee.**



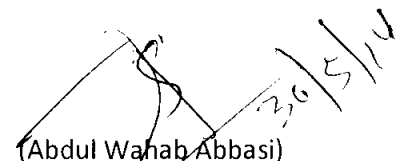
(ABDUL AZEEM)  
SECTION OFFICER (S-I)  
MEMBER / SECRETARY



(Yasir Khan Yousufi)  
Project Director  
Information Technology Department  
MEMBER



(Ajaz Ahmed Memon)  
Section Officer, Finance Department  
MEMBER



(Abdul Wahab Abbasi)  
Director School Education, Karachi  
MEMBER



(Qamar Raza Baloch)  
ADDITIONAL SECRETARY (S-I)  
CHAIRMAN OF COMMITTEE



GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT

**MINUTES OF THE MEETING OF PROCUREMENT  
COMMITTEE REGARDING TECHNICAL EVALUATION  
DATA ARCHIVING AND DOCUMENT SECURITY  
ACCORDING TO SPPRA RULE 46(3) TWO STAGE BIDDING  
PROCEDURE.**

Meeting of Procurement Committee of Education & Literacy Department, Government of Sindh was held on 30-04-2014 to make technical appraisals and evaluation of submitted bids for purchase of Data Archiving and Document Security.

The N.I.T was called on March 31<sup>st</sup> 2014 and published in national NEWS paper viz. The Daily Times 2<sup>nd</sup> April 2014, Jung 2<sup>nd</sup> April 2014, Daily Halchal 3<sup>rd</sup> April 2014. In all 05 tender documents were sold and 04 tender documents were received on 17<sup>th</sup> April 2014. Tenders were opened by Departmental Procurement Committee on 17<sup>th</sup> April 2014, in presence of all the bidders.

As per SPPRA rules 46(3) the technical proposals were submitted by the (04) Bidders i.e.

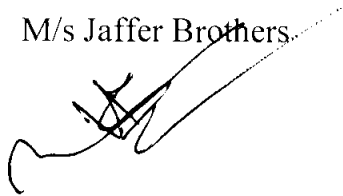
1. M/s Sapphire Consulting Services (PVT) Ltd,
2. M/s Jaffer Brothers,
3. M/s AGCN,
4. M/s Roomi Enterprises,


The bids of the above were evaluated on 30-04-2014. The proposals were evaluated according to the specified criteria mentioned in the bidding document M/s Roomi Enterprises did not qualified according to the criteria mentioned in the bidding

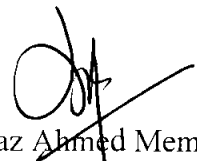
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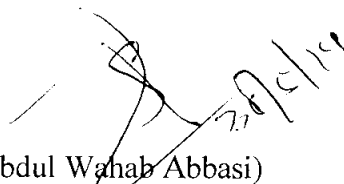
document for second stage, after detailed discussion was made with all bidders during their presentations individually. It was also discussed and advised to the bidders that the minimum requirement for Data Archiving and Document Security must be incorporated into the revised specification for the Second Stage for this they were informed vide letter No. SO (S-I) Edu. E&A/Pro-EMIS(DADS)/2013-14 dated 30-04-2014. Following three companies / bidders were called for second stage evaluation for submitting revised technical proposals.


1. M/s Sapphire Consulting Services (PVT) Ltd.
2. M/s AGCN
3. M/s Jaffer Brothers.

  
(ABDUL AZEEM)  
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(Qamar Raza Baloch)  
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# EDUCATION & LITERACY DEPARTMENT

## EVALUATION REPORT OF

### Data Archiving and Document Security


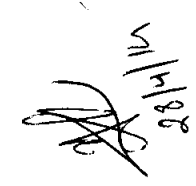


FOR THE YEAR 2013-14

S#	Evaluation Parameter for proposal	Quantity Description	Marks	Jaffer Brothers	AGCN	Sapphire Consulting	Roomi Enterprises
<b>0.0 Mandatory Requirements</b>							
	Sales Tax Registration			yes	yes	yes	Yes
	Income Tax Number			yes	yes	yes	Yes
	Authorized reseller or partner						
<b>1.0 Company Profile</b>							
a)	Period since Firm is in Information Technology business. (Submit SECP registration certificate)	From 1 to 3 years	05				
		From 4 to 7 years.	10				
		8 years and above.	25	25	10	25	0
b)	Number of office locations in Sindh (Specify addresses of all office locations along with rental agreements or any other document as proofs)	1 to 2	10				
		More than 2	25	25	25	25	10
<b>2.0 Financial Soundness /Status</b>							
a)	Income Tax Return of Firm (Submit copies of the returns)	Last year only	05				
		Last Consecutive 3 years	15				
		Last Consecutive 7 years	25	0	15	25	0
b)	Average Annual Turnover of last four (4) years (Attach copies of the Audited Accounts)	Below PKR 30 Million	05				
		B/W PKR 30 Million and PKR 60 Million	10				
		B/W PKR 60 Million and PKR 100 Million	15	25	25	25	0
		PKR 100 million and above	25				
<b>3.0 Company Experience</b>							
a)	Number of software and consultancy projects, with at least two being PKR 50 million and above, in Public Sector (Submit contracts or completion certificates with costs specified)	1 to 3	20				
		4 to 9	50	100	100	100	0
		10 and above	100				
b)	Number of Software and consultancy projects, with at least two being PKR 10 million and above, in Private sector (Submit contracts or completion certificates with costs specified)	1 to 3	20				
		4 to 9	50	100	100	100	0

*[Handwritten signatures and initials]*

	costs specified)	10 and above	100
c)	Number of Support Projects, with at least two being PKR 2 million and above annually (Submit contracts along with costs)	4 to 9	20
		10 and above	50
d)	Number of software and Consultancy projects in Education Sector with at least 2 being more 10 million. (Submit contracts or completion certificates with costs specified)	1 to 2	100
		2 to 4	100
4.0		5 or more	20
a)	Project management methodology	Methodology	50
b)	Software development methodology		40
c)	Implementation & deployment methodology		40
d)	Support & Maintenance Plan		40
e)	Training Plan		35
5.0			40
<b>Team Qualifications</b>			
a)	Proposed Project team. Project Director, Project Manager, Development Team lead, Database Lead, Functional Lead, QA lead, Release Management Lead. Submit CVs of all the Leads along with rest of the team.		100
b)	Certifications in Oracle, IBM, Microsoft, CISCO, PMP etc technologies	5 to 10	20
		11 to 24	50
c)	Full Time Resources on payroll as full time permanent employee for at least one (1) year prior to submission of bid	25 and above	100
		5 to 25	20
		26 to 74	50
		75 and above	100
			820
			830
			925
			125

\* Note: Firm must get 80% i.e 800/1000 marks in Technical Proposal for qualifying as per above mentioned criteria.



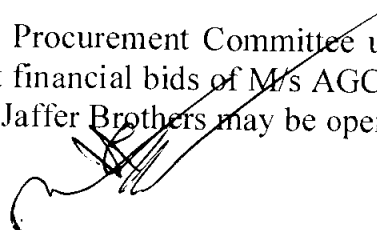
GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT


**SECOND STAGE MINUTES OF THE MEETING OF  
PROCUREMENT COMMITTEE REGARDING TECHNICAL  
EVALUATION OF DATA ARCHIVING AND DOCUMENT  
SECURITY ACCORDING TO SPPRA RULE 46(3) TWO STAGE  
BIDDING PROCEDURE.**


Second Stage Meeting of Procurement Committee of Education & Literacy Department, Government of Sindh was held on May 23<sup>rd</sup> 2014 to make technical appraisals and evaluation of submitted bids for purchase of Data Archiving and Document Security.

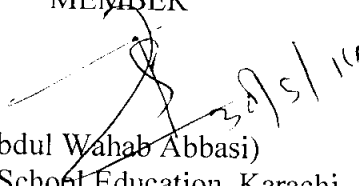
The revised technical proposals were opened and evaluated venders has complied all the requirements accordingly and committee shows satisfaction for financial assessment.


The Procurement Committee unanimously decided in view of evaluation **annexure – A** that financial bids of M/s AGCN, Jaffer and Sapphire Consulting Services (PVT) Ltd. & M/s Jaffer Brothers may be opened for further process.

  
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GOVERNMENT OF SINDH  
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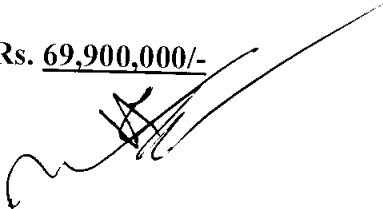
**MINUTES OF THE MEETING OF PROCUREMENT  
COMMITTEE REGARDING FINANCIAL EVALUATION  
OF DATA ARCHIVING AND DOCUMENT SECURITY.**


Meeting of Procurement Committee of Education & Literacy Department, Government of Sindh was held on 27-05-2014 to make financial appraisals and evaluation of bids for purchase of Data Archiving and Document Security.

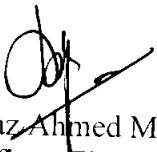
In the light of decision of technical committee meeting financial bid of M/s Sapphire Consulting Services (PVT) Ltd, AGCN and Jaffer Brothers was opened on 27-05-2014.

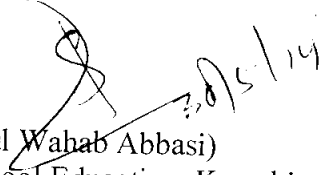
Procurement Committee unanimously decided that the required quantity and specification mentioned in the tender document be strictly observed. The following firm along with total offered price rate is recommended for issuance of work order on the basis of turnkey / merit.


1. M/s AGCN Rs. 69,900,000/-

  
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GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT

COMPARATIVE STATEMENT OF OB VAN FOR  
EDUCATION E-GOVERNANCE PMU  
EDUCATION & LITERACY DEPARTMENT  
FOR THE YEAR 2013-14

S.No	Description	Quantity	M/s Sapphire Consulting Services	M/s AGCN	M/s Jaffer Business Systems
			Unit Price	Unit Price	Unit Price
1	Scanning of Secretariat documents for 1 year	1	2,500,000	2,500,000	2,600,000
2	Enterprise Operating System Licenses for Intel based servers	2	700,000	200,000	500,000
3	Database Server License for Archiving	1	7,000,000	7,000,000	9,500,000
4	Archiving/Document Management Software License for Archiving	1	45,300,000	45,000,000	38,900,000
5	Archiving Software customization as per requirements	1	15,000,000	15,000,000	20,000,000

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11/11/14

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