

# **CONTRACT EVALUATION FORM**

1.	NAME OF ORGANIZATION/DEPARTMENT:	Directorate of Alternative Energy, Energy Department, Government of Sindh									
2.	PROVINCIAL/LOCAL GOVT./OTHER	Provincial									
3.	TITLE OF CONTRACT:	Supply & Installation of Solar Home Systems & Solar Street Lights"									
4.	TENDER NUMBER:	DAE/Solar/34/2014									
5.	BRIEF DESCRIPTION OF CONTRACT:	Supply, Installation, 1 year free workmanship for operation, maintenance, replacement of equipment under warrantee period and 2 years of operation & maintenance services i.e. (3 years and 120 days) three years of operation of 140 Solar Homes Systems and 15 solar street lights in District, Sanghar will be executed under the contract by the Contractor. The Contractor has accepted the contract for the execution and completion of such works and the remedying of any defects therein.									
6.	FORUM THAT APPROVED THE SCHEME:	The Chief Minister Sindh									
7.	TENDER ESTIMATED VALUE:	Rs.38.0 m (Rupees thirty eight million only)									
8.	ENGINEER'S ESTIMATED (FOR CIVIL WORKS ONLY)	Not applicable									
9.	ESTIMATED COMPLETION PERIOD (AS PER CONTRACT):	3 years and 120 days									
10.	TENDER OPENED ON:	12 <sup>th</sup> May, 2014									
11.	NO. OF TENDER DOCUMENTS SOLD:	20 (list of buyers is annexed)									
12.	NO. OF BIDS RECEIVED:	Six (6)									
13.	NO. OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS:	Five (5)									
14.	BID EVALUATION REPORT:	Copy enclosed									
15.	NAME & ADDRESS OF THE SUCCESSFUL BIDDER:	MS Nizam Energy (Pvt.) Ltd., G-30/4, KDA Scheme No.5, Block-B, Clofton, Karachi.									
16.	CONTRACT AWARD PRICE:	Rs.36,662,000/- (Rupees thirty six million, six hundred and sixty two thousand only)									
17.	RANKING OF SUCCESSFUL BIDDERS IN EVALUATION REPORT:	<table border="0"> <tr> <td>1. MS Nizam Energy (Pvt) Limited</td> <td>1<sup>st</sup></td> </tr> <tr> <td>2. MS Orient Energy Systems Pvt Ltd</td> <td>2<sup>nd</sup></td> </tr> <tr> <td>3. MS Izhar Energy Services</td> <td>2<sup>nd</sup></td> </tr> <tr> <td>4. MS Fatima Ventures</td> <td>4<sup>th</sup></td> </tr> </table>		1. MS Nizam Energy (Pvt) Limited	1 <sup>st</sup>	2. MS Orient Energy Systems Pvt Ltd	2 <sup>nd</sup>	3. MS Izhar Energy Services	2 <sup>nd</sup>	4. MS Fatima Ventures	4 <sup>th</sup>
1. MS Nizam Energy (Pvt) Limited	1 <sup>st</sup>										
2. MS Orient Energy Systems Pvt Ltd	2 <sup>nd</sup>										
3. MS Izhar Energy Services	2 <sup>nd</sup>										
4. MS Fatima Ventures	4 <sup>th</sup>										

	METHOD OF PROCUREMENT USED:	Single Stage Two Envelope (NCB)
	APPROVING AUTHORITY FOR AWARD OF CONTRACT:	The Secretary, Energy Department, Government of Sindh
20.	WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?	No
21.	ADVERTISEMENT:	
	i. SPPRA WEBSITE	SPPRA Id No.1575215120
	ii. NEWSPAPERS	The Daily Dawn and Jang dated 25-3-2014 and the Daily Kawish dated 26-3-2014. No. INF-KRY No: 957/14
22.	NATURE OF CONTRACT:	Domestic/Local
23.	WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING/TENDER DOCUMENTS?	Yes (Copy enclosed)
24.	WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING DOCUMENTS?	No
25.	WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?	Not Applicable
26.	WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?	Yes
27.	WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID/BEST EVALUATED BID? (In case of consultancies)	Not applicable
28.	WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?	Yes
29.	WHETHER NAMES OF BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?	Yes
30.	WHETHER EVALUATION REPORT GIVEN	Yes (copy enclosed)

	NO BIDDERS BEFORE THE AWARD OF CONTRACT?	
31.	ANY COMPLAINTS RECEIVED?	No
32.	ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE/DOCUMENTS	No
33.	WAS THE EXTENSION MADE IN RESPONSE TIME?	Yes. (Because of the mandatory requirement of PEC registration under category C-3 no response of bidders was received)
34.	DEVIATION FROM QUALIFICATION CRITERIA: (If yes, give detail reasons)	Yes
35.	WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACKLISTED?	Yes. (Mandatory requirement of PEC registration under category C-3 was found the major reason for no response of bidders, therefore, the Procurement Committee in its meeting decided to relax the condition)
36.	WAS THE VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT IF ABROAD:	No
37.	WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)	Yes
38.	SPECIAL CONDITIONS (IF ANY)	No



(IFTEKHAR AHMED)

Assistant Director (Solar)

**LIST OF TENDER DOCUMENTS BUYERS**


1. Ms. Zahra Communications (Pvt.) Ltd.
2. Zindagi Services Limited
3. Ms. The Systems
4. Ms. Greaves Pakistan (Pvt.) Ltd.
5. Ms. EBR Energy Pakistan (Pvt.) Ltd.
6. Ms. EMCON Engineering
7. Ms. Progressive Engineering
8. Ms. Orient Energy Systems (Pvt.) Ltd.
9. Ms. SIRA
10. Ms. Ice Berg Industries
11. Ms. MESEC Company
12. Ms. Nizam Energy (Pvt.) Ltd.
13. Ms. Alternate Solution Engineering
14. Ms. Izhar Group of Company Energy Services
15. Ms. SERONIC
16. Ms. Sheerazi Trading
17. Ms. Kaim Khani Competition
18. Ms. Fatima Ventures
19. Ms. Wadood Engineering Services
20. Energy Vision


## BID EVALUATION REPORT

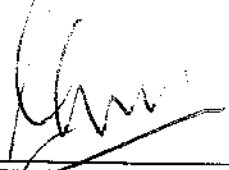
1.	Name of Procuring Agency:	Directorate of Alternative Energy, Energy Department Government of Sindh
2.	Tender Reference No	DAE/Solar/34/2014
3.	Tender Description/Name of Work/item	Supply & Installation of Solar PV Homes Systems & Solar Street Lights
4.	Method of Procurement:	NCB/Single Stage Two Envelope
5.	Tender Published:	The daily's Dawn & Jang dated 25-3-14 & Kawish dated 26-3-14. SPPRA ID. 1575215120
6.	Total Bid Document Sold:	Twenty (20)
7.	Total Bids Received:	Six (6)
8.	Technical Bids Opening Date:	24 <sup>th</sup> April, 2014
9.	No. of Bids Technically Qualified:	Four (4)
10.	Bid(s) Rejected:	Two (2)
11.	Financial Bid Opening Date:	12 <sup>th</sup> May, 2014

### Bid Evaluation Report:

S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	MS Fatima Ventures	Rs.198,484,524/-	4 <sup>th</sup>	Rs.-160,484,524/-	Least cost basis	
2.	MS Orient Energy Systems (Pvt.) Ltd	Rs. 37,478,000/-	2 <sup>nd</sup>	Rs.522,000/-	Least cost basis	
3.	MS Izhar Energy Services	Rs. 58,400,000/-	3 <sup>rd</sup>	Rs. -20,400,000/-	Least cost basis	
4.	MS Nizam Energy (Pvt.) Ltd.	Rs. 36,662,000/-	1 <sup>st</sup>	Rs.1,338,000/-	Least cost basis	

  
 (Mehfooz A Qazi)  
 Director (AE)  
 Energy Department  
 Member/Secretary

  
 (Ali Sibtain)  
 Director (PPP Unit)  
 Finance Department  
 Member

  
 (Engr. Karim Bukhsh Shaikh)  
 Additional Secretary (Power)  
 Energy Department  
 Chairman

1.2 Procuring Agency's address:

Lakson Square Building No. 3, 7<sup>th</sup> Floor, Near Karachi Press Club, Karachi, Phone: 02199206449. Fax: 02199206276.

1.3 Bid shall be quoted entirely in Pak. Rupees. The payment shall be made in Pak. Rupees.

1.4 The bidder has the financial, technical and constructional capability necessary to perform the Contract as follows: *(Insert required capabilities and documents)*

I. Financial capacity:

- a. Documentary evidence established that the bidder is financially sound and is qualified to perform the contract if its bid is accepted. Documentary evidence established that the bidder have sound technical team to perform the contract.
- b. must have turnover of Rs.30 Million);

II. Technical capacity:

- a. Bidder must be duly registered with following government department
  - i. PEC in C-3 category
  - ii. Income Tax
  - iii. General Sales Tax
- b. The bidder must have an experience of 3-5 years of similar work.
- c. Must have experienced staff available in the relevant field.
- d. Bidder will provide written Power of Attorney authorizing the signatory of the bidder to act for and on behalf of the bidder (if applicable).
- e. Affidavit on a Rs.100. Non-Judicial stamp paper that the firm is not black listed by any firm or government authority.
- f. Audited Financial statement of last three years to show bidder has financial strength to execute project.

III. Following Document shall be submitted with technical bids (one original two copies):

- i. Copy of PEC Certificate
- ii. Copy of Income Tax Certificate
- iii. Copy of General Sales Tax Certificate
- iv. Audited financial statement of last three years.
- v. List of technical staff List of Projects successfully executed
- vi. Affidavit of blacklisting
- vii. Technical Compliance sheet
- viii. Specification of the offered products

IV. Following Document shall be submitted with financial bids (one original two copies):

- i. Duly Filled Price Schedule
- ii. Bid Money of 2.5% of Total bid

1.5. (a) A detailed description of the Works, essential technical and performance characteristics.



Ph: 02199206449

GOVERNMENT OF SINDH  
Directorate of Alternative Energy  
ENERGY DEPARTMENT

Karachi dated: 13<sup>th</sup> June 2014

To,

Mr. Usman Ahmed,  
Director,  
MS Nizam Energy (Pvt.) Ltd.,  
G-30/4, KDA Scheme No. 5, Block-B, Clifton,  
Karachi.

Subject: **AWARD OF CONTRACT**

I am directed to refer the letters No. GoS/DAE/Solar/34/2014 dated 10<sup>th</sup> June, 2014 and 12<sup>th</sup> June, 2014 on the subject noted above and to enclose, herewith, form of Contract Agreement and to request to bring the formal agreement in accordance with instruction to bidder No. IB.20.3.

2. It is also requested to furnish Mobilization Advance Guarantee of an amount equal to 10% of offered bid on prescribed format given in bidding document against your request of Mobilization Advance.

Encl: As above.

  
**(IFTEKHAR AHMED)**  
Assistant Director (Solar)

Copy to:

1. P.S to the Secretary, Energy Department
2. Master File
3. Office Copy

*Received*  
*13 June 2014*  
*SDH*



## BID EVALUATION REPORT

59

1.	Name of Procuring Agency:	Directorate of Alternative Energy, Energy Department, Government of Sindh
2.	Tender Reference No.:	DAE/Solar/34/2014
3.	Tender Description/Name of Work/item:	Supply & Installation of Solar PV Homes Systems & Solar Street Lights
4.	Method of Procurement:	NCB/Single Stage Two Envelope
5.	Tender Published:	The daily's Dawn & Jang dated 25-3-14 & Kawish dated 26-3-14. SPPRA ID. 1575215120
6.	Total Bid Document Sold:	Twenty (20)
7.	Total Bids Received:	Six (6)
8.	Technical Bids Opening Date:	24 <sup>th</sup> April, 2014
9.	No. of Bids Technically Qualified:	Four (4)
10.	Bid(s) Rejected:	Two (2)
11.	Financial Bid Opening Date:	12 <sup>th</sup> May, 2014

### Bid Evaluation Report:

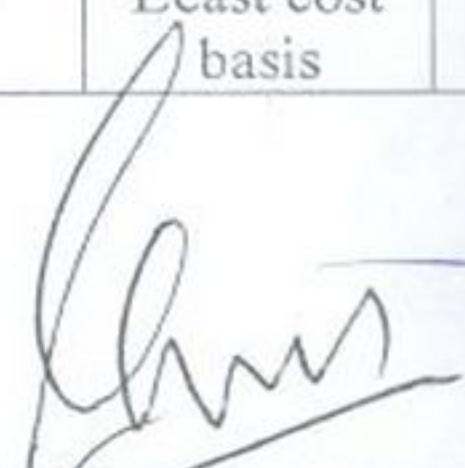
S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	MS Fatima Ventures	Rs.198,484,524/-	4 <sup>th</sup>	Rs.-160,484,524/-	Least cost basis	
2.	MS Orient Energy Systems (Pvt.) Ltd	Rs. 37,478,000/-	2 <sup>nd</sup>	Rs.522,000/-	Least cost basis	
3.	MS Izhar Energy Services	Rs. 58,400,000/-	3 <sup>rd</sup>	Rs. -20,400,000/-	Least cost basis	
4.	MS Nizam Energy (Pvt.) Ltd.	Rs. 36,662,000/-	1 <sup>st</sup>	Rs.1,338,000/-	Least cost basis	



(Mehfooz A Qazi)  
Director (AE)  
Energy Department  
Member/Secretary



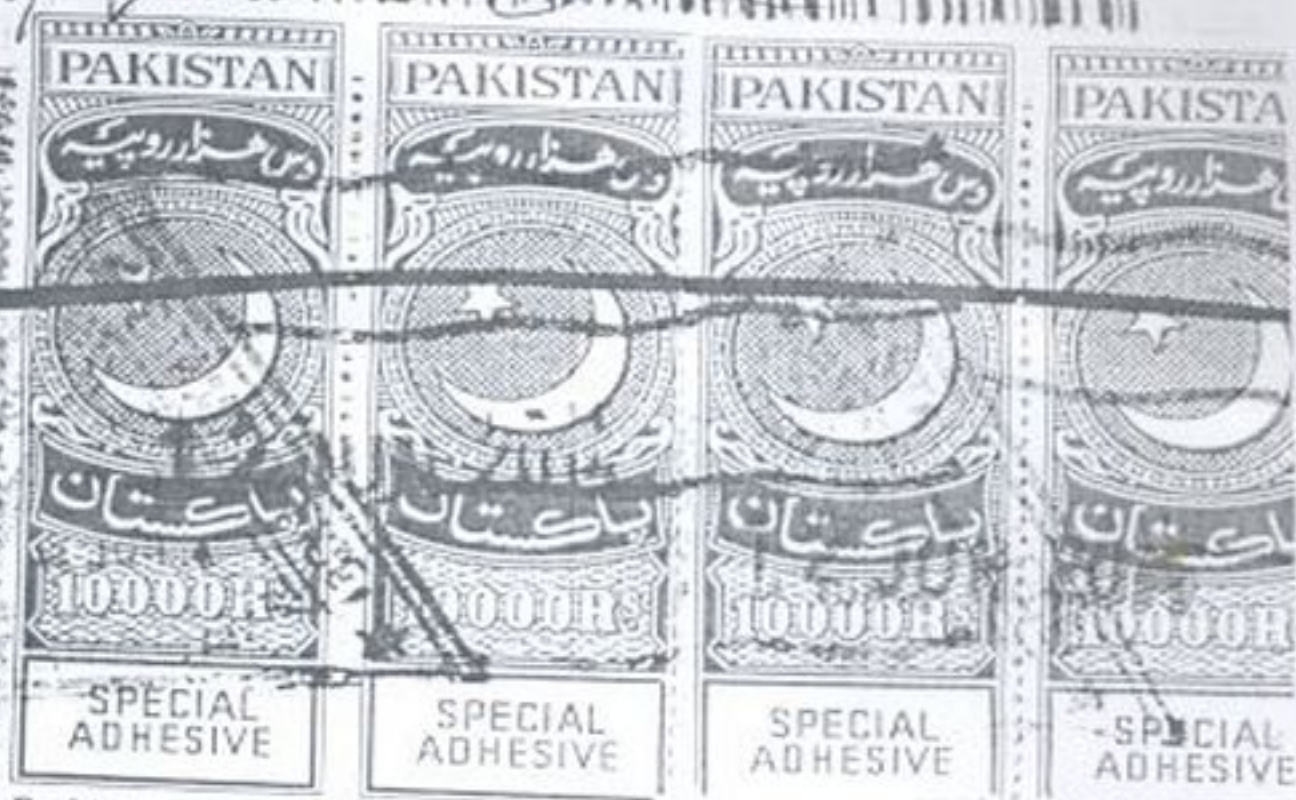
(Ali Sibtain)  
Director (PPP Unit)  
Finance Department  
Member



(Engr. Karim Bukhsh Shaikh)  
Additional Secretary (Power)  
Energy Department  
Chairman



C485292 11.2 JUN 2014



SYED NASIM JAWED IQBAL Stamp Vender  
Licence No. 98, Office in the City Court  
Shed (A) Stall No.14, Karachi-Pakistan  
S.No. 93/30 DATED 12 JUN 2014  
ISSUED TO WITH ADDRESS  
THROUGH WITH ADDRESS  
Muhammad Waris Khan Ajmeri  
Advocate-Ledger No: 3539 KBA  
City Courts Karachi  
ORIGINAL VENDOR'S SIGNATURE

12-61  
CITY COURT  
KARACHI

### FORM OF CONTRACT AGREEMENT

THIS CONTRACT AGREEMENT (hereinafter called the Agreement ) made on the 16<sup>th</sup> day of June, 2014 between Mr. Mehfooz Ahmed Qazi, Director, Directorate of Alternative Energy, Energy Department, Government of Sindh (hereinafter called the Procuring Agency ) of the one part and Mr. Usman Ahmad, Director, Nizam Energy Pvt Ltd., G-30/4 KDA Scheme No.5, Block-B, Clifton, Karachi (hereinafter called the Contractor ) of the other part.

WHEREAS the Procuring Agency is desirous that certain Works, viz "Supply & Installation of Solar Home Systems & Solar Street Lights" should be executed by the Contractor and has accepted a Bid by the Contractor for the execution and completion of such Works and the remedying of any defects therein.

NOW this Agreement witnessed as follows:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract hereinafter referred to.
2. The following documents after incorporating addenda, if any except those parts relating to Instructions to Bidders, shall be deemed to form and be read and construed as part of this Agreement, viz:

- (a) The Letter of Acceptance;
- (b) The completed Form of Bid along with Schedules to Bid
- (c) Conditions of Contract & Contract Data;
- (d) The priced Schedule

CERTIFICATE  
The statement of work and particulars  
mentioned in the above schedule to the  
No. of the contract is 11/2014, which is  
required of the



C485291



SYED NASIM JAVED LOCAL S...  
Licence No. 98, Office in the C...

S.No. 93/22 The Procuring Agency hereby covenants to pay the Contractor, in consideration of, execution and completion of the Works as per provisions of the Contract, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS WHEREOF the parties hereto have caused this Contract Agreement to be executed on the day , month and year first before written in accordance with their respective laws. JUN 2014

Signature of the Contractor  
Karachi  
(Seal)  
THE SOLAR ENERGY EXPERTS

Signature of the Procuring Agency  
(Seal)

Signed, Sealed and Delivered in the presence of:

Witness:

(Name, Title and Address)  
Shah Saleem Ahmed  
HI-PAKISTAN

Witness:

(Name, Title and Address)  
Iftikhar Ahmed





02199206449

No. DAE/Solar/34/2014  
**GOVERNMENT OF SINDH**  
**Directorate of Alternative Energy**  
**ENERGY DEPARTMENT**

Karachi, dated: 2<sup>nd</sup> June, 2014

To,

The Director,  
MS Nizam Energy (Pvt.) Ltd  
Address: G-30/4 KDA Scheme No. 5,  
Block-8, Clifton, Karachi

Subject: **NOTICE OF ACCEPTANCE OF BID**

I am directed to inform you that your offered Bid amounting Rs 36,662,000/- (Rupees thirty six million six hundred and sixty two thousand only) dated 23<sup>rd</sup> April, 2014, for the assignment titled "Supply & Installation of Solar Home Systems & Solar Street Lights", including offers of guarantees and warranties, in accordance with the bidding document, and corrigendum/addendums issued is hereby accepted.

It is also informed that in light of your offer and in accordance with bidding document, the Government of Sindh shall not be liable to pay any tax, civil works costs, unforeseen expenses and elements of costs which bidder expects to incur in accordance with bidding document's preamble to schedule to price" and clauses therein.

You are requested to do the following:

1. Confirm receipt of this "Notice of Acceptance" and confirm that it is proceeding with contract performance;
2. Valid PEC Certificate /NOC from PEC for award of contract value up to 37 Million;
3. Valid Registration from Sindh Board of Revenue;
4. Valid license of Electric Inspectorate Mirpurkhas Region;
5. Sign an Integrity Pact with Procuring Agency as on format given in Bidding Document;
6. Furnish the Performance Security within 14 days in accordance with the Conditions of Contract, using for that purpose the Performance Security Form included in bidding document and sign the contract agreement within stipulated time mentioned above; and
7. Submit request for Mobilization Advance of an amount not exceeding 10% of the quoted price if required and the mobilization advance will be paid as per conditions mentioned in Bidding Document;

**ASSISTANT DIRECTOR (SOLAR)**  
Directorate of Alternative Energy





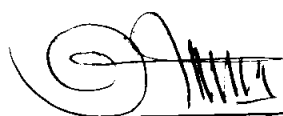
## BID EVALUATION REPORT

41

1.	Name of Procuring Agency:	Directorate of Alternative Energy, Energy Department, Government of Sindh
2.	Tender Reference No.:	DAE/Solar/34/2014
3.	Tender Description/Name of Work/item:	Supply & Installation of Solar PV Homes Systems & Solar Street Lights
4.	Method of Procurement:	NCB/Single Stage Two Envelope
5.	Tender Published:	The daily's Dawn & Jang dated 25-3-14 & Kawish dated 26-3-14. SPPRA ID. 1575215120
6.	Total Bid Document Sold:	Twenty (20)
7.	Total Bids Received:	Six (6)
8.	Technical Bids Opening Date:	24 <sup>th</sup> April, 2014
9.	No. of Bids Technically Qualified:	Four (4)
10.	Bid(s) Rejected:	Two (2)
11.	Financial Bid Opening Date:	12 <sup>th</sup> May, 2014

### Bid Evaluation Report:


S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	MS Fatima Ventures	Rs.198,484,524/-	4 <sup>th</sup>	Rs.-160,484,524/-	Least cost basis	
2.	MS Orient Energy Systems (Pvt.) Ltd	Rs. 37,478,000/-	2 <sup>nd</sup>	Rs.522,000/-	Least cost basis	
3.	MS Izhar Energy Services	Rs. 58,400,000/-	3 <sup>rd</sup>	Rs. -20,400,000/-	Least cost basis	
4.	MS Nizam Energy (Pvt.) Ltd.	Rs. 36,662,000/-	1 <sup>st</sup>	Rs.1,338,000/-	Least cost basis	



(Mehfooz A Qazi)  
Director (AE)  
Energy Department  
Member/Secretary



(Ali Sibtain)  
Director (PPP Unit)  
Finance Department  
Member



(Engr. Karim Bukhsh Shaikh)  
Additional Secretary (Power)  
Energy Department  
Chairman

**RESPONSIVE BIDS IDENTIFICATION AMONGST BIDS RECEIVED FOR THE PROJECT "SUPPLY & INSTALLATION OF SOLAR HOME SYSTEMS AND SOLAR STREET LIGHTS" AS PER CRITERIA DESCRIBED IN BIDDING DOCUMENT:**

**Responsive bid is one which conforms of Bidding Documents without material deviation. It will include determining the requirements listed in Bidding Data.**

**Technical Evaluation**

Technical Evaluation							
		Company/Bidder's Name					
S/N	Documents Requested:	M/S Fatima Ventures	M/S Izhar Energy Services	M/S Orient Energy	M/S Ice berg	M/S Nizam Energy	M/S Alternate Solution
A	Bidders Eligibility:						
1	Duly Licensed by PEC	Yes	Yes	Yes	Yes	Yes	Yes
2	Experience of similar nature works	Yes	Yes	Yes	No	Yes	No
B	Documents Submitted						
1	Copies 1 original + 2 Copies	Yes	Yes	Yes	Yes	Yes	Yes
2	Company Profile	Yes	Yes	Yes	Yes	Yes	Yes
3	Financial Statement of last 3 years	Yes	Yes	Yes	Yes	Yes	Yes
4	Income Tax Certification	Yes	Yes	Yes	Yes	Yes	Yes

5	General Sales Tax Certificate	Yes	Yes	Yes	Yes	Yes	Yes
6	Affidavit of non blacklisting	Yes	Yes	Yes	Yes	Yes	No
7	Schedule B to Bid (Specificatoin)	Yes	Yes	Yes	No	Yes	No
8	Literature & Drawings (Brochures)	Yes	Yes	Yes	No	Yes	Yes
C	Proposed Program of Works: (As per Schedule-C to Bid)	Yes	Yes	Yes	Yes	Yes	Yes
D	Method of Performing Works: (As per Schedule-D to Bid)	Yes	Yes	Yes	No	Yes	No
	Status (Responsive/Non Responsive)	Responsive	Responsive	Responsive	Non Responsive	Responsive	Non Responsive



Director  
Directorate of Alternative Energy  
Energy Department  
Member/Secretary



Director  
PPP Unit  
Finance Department  
Member



Additional Secretary (Power)  
Energy Department  
Chair





GOVERNMENT OF SINDH  
DIRECTORATE OF ALTERNATIVE ENERGY  
ENERGY DEPARTMENT

115

**MINUTES OF THE MEETING**

**Sub: 9<sup>TH</sup> MEETING OF THE PROCUREMENT COMMITTEE FOR THE PROJECTS OF THE DIRECTORATE OF ALTERNATIVE ENERGY**

A meeting of the Procurement Committee was held under the chairmanship of Additional Secretary (Power), Energy Department on 16-5-2014 in the Committee Room of Energy Department, Lakson Square Building No.3, 7<sup>th</sup> Floor, Opp: Press Club Karachi. The List of the participants is attached at **Annexure-I**.

2. The Chair welcomed the participants and asked the Secretary of the Committee to describe Agenda item wise proceedings of the Committee for detailed deliberations.

**Agenda Item – I: Supply & Installation Of 350 Solar Systems At Schools In Taluka Nangarparkar District Tharparkar**

3. The Director, Alternative Energy /Secretary of the Procurement Committee informed that following eight (8) bidders participated in bidding process:

1. M/s Progressive Engineers;
2. M/s Nizam Energy (Pvt) Limited;
3. M/S Alternate Solutions Engg (Pvt) Ltd.;
4. M/S Wadood Engg. Services;
5. M/S Orient Energy Systems Pvt Ltd;
6. M/S Izhar Energy Services;
7. M/S Information Systems Associates Ltd.; and
8. M/S MESEC

4. According to the Technical Evaluation Report of the Procurement Committee, the five (5) bids were found responsive and three were declared as non-responsive. The financial proposals of the following three non-responsive bids were returned before opening of the other financial bids:

- i) M/S Alternate Solutions Engg (Pvt) Ltd.;
- ii) M/S Information Systems Associates Ltd.; and
- iii) M/S MESEC

The financial proposals of the remaining responsive bids were opened on 2<sup>th</sup> May, 2014 in the presence of the representatives of these firms. The amounts were announced before the representatives and the details are as under:

47

S/No	Name of Firm	Offer in Rs.
1	M/S Progressive Engineers	74,165,000/- (Rupees Seventy four million. one hundred & sixty five thousand only)
2	M/S Nizam Energy	26,551,000/- (Rupees twenty six million. five hundred and fifty one thousand only)
3	M/S Wadood Engg	34,982,500/- (Rupees thirty four million. nine hundred and eighty two thousand, five hundred only)
4	M/S Orient Energy	33,250,000/- (Rupees thirty three million. two hundred and fifty thousand only)
5	M/S Izhar Energy Services	30,450,000/- (Rupees thirty million, four hundred and fifty thousand only)

6. The committee reviewed all the individual Financial Bids and prepared the ranking list in terms of lowest cost and comparison in terms of estimated costs as under:

S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	MS Progressive Engineers	Rs. 74,165,000/-	5 <sup>th</sup>	Rs.-34,165,000/-	Least cost basis	
2.	MS Nizam Energy (Pvt) Limited	Rs. 26,551,000/-	1 <sup>st</sup>	Rs.13,449,000/-	Least cost basis	
3.	MS Wadood Engineering	Rs. 34,982,500/-	4 <sup>th</sup>	Rs.5,017,500/-	Least cost basis	
4.	MS Orient Energy Systems Pvt Ltd	Rs. 33,250,000/-	3 <sup>rd</sup>	Rs.6,750,000/-	Least cost basis	
5.	MS Izhar Energy Services	Rs. 30,450,000/-	2 <sup>nd</sup>	Rs.9,550,000/-	Least cost basis	

7. The committee observed that based on lowest cost as defined in SPPRA Rules 2010, M/S Nizam Energy (Pvt.) Ltd. has offered the lowest bid. Regarding tax

exemptions for Renewable Energy an FBR SRO bearing No. 263(I)/2011 dated 19 March, 2011 has also been attached. It was also observed that the bid price was exclusive of tax, whereas, the bid document clearly make responsible to bidders for all unforeseen expenses including all taxes. i.e: "preamble to schedule to price" and clauses therein). The Committee also prepared the bid evaluation report in light of recommendations of technical report and financial evaluations of bids received.

#### Decision:

8. The Bid Evaluation Report was finalized as under:

S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	MS Progressive Engineers	Rs. 74,165,000/-	5 <sup>th</sup>	Rs.-34,165,000/-	Least cost basis	
2.	MS Nizam Energy (Pvt) Limited	Rs. 26,551,000/-	1 <sup>st</sup>	Rs.13,449,000/-	Least cost basis	
3.	MS Wadood Engineering	Rs. 34,982,500/-	4 <sup>th</sup>	Rs.5,017,500/-	Least cost basis	
4.	MS Orient Energy Systems Pvt Ltd	Rs. 33,250,000/-	3 <sup>rd</sup>	Rs.6,750,000/-	Least cost basis	
5.	MS Izhar Energy Services	Rs. 30,450,000/-	2 <sup>nd</sup>	Rs.9,550,000/-	Least cost basis	

9. The committee recommended that being lowest bidder, M/S Nizam Energy (Pvt.) Ltd. is recommended for the assignment of supply, installation & two years of operation and maintenance services for 350 solar systems for 350 schools in taluka Nangarparkar, District Tharparkar as per list provided in bidding document including their offers of Guarantees and Warrantees for the supplied equipment at their offered price and Government of Sindh shall not be liable to pay any tax, civil works costs, unforeseen expenses and elements of the costs which the bidder expects to incur the performance of the Works and shall include all such costs in the rates and amounts entered in the Schedule of Prices i.e. Rs. 26,551,000/- (Rupees twenty six million, five hundred and fifty one thousand only) . (In accordance with bidding document's "preamble to schedule to price" and clauses therein).

**Agenda Item -II: Supply & Installation Of Solar PV Home Systems & Solar Street Lights.**

10. The Secretary of the committee informed that the following six (6) bidders participated in bidding process:

1. M/s Fatima Ventures;
2. M/S Izhar Energy Services;
3. M/S Orient Energy Systems Pvt Ltd;
4. M/S Iceberg;
5. M/s Nizam Energy (Pvt) Limited; and
6. M/S Alternate Solutions Engg (Pvt) Ltd.

11. According to the Technical Evaluation Report of the Procurement Committee, the four (4) bids were found responsive and three were declared as non-responsive. The financial proposals of the M/S Iceberg was returned before opening of the other financial bids, however, the representative of M/S Alternative Solutions Engg (Pvt) Ltd was not present in the Bid opening meeting.

12. The financial proposals of the remaining responsive bids were opened on 12<sup>th</sup> May, 2014 in the presence of the representatives of these firms.

13. The amounts were announced before the representatives and the details are as under:

S/No	Name of Firm	Offer in Rs.
1	M/s Fatima Ventures	198,484,524/- (Rupees one hundred and ninety eight million, four hundred and eighty four thousand & five hundred and twenty four only)
2	M/S Izhar Energy Services	58,400,000/- (Rupees fifty eight million, four hundred thousand only)
3	M/S Orient Energy Systems Pvt Ltd	37,478,000/- (Rupees thirty seven million, four hundred and seventy eight thousand only)
4	M/s Nizam Energy (Pvt) Limited	36,662,000/- (Rupees thirty six million, six hundred and sixty two thousand only)

The committee reviewed all the individual Financial Bids and prepared the ranking list in terms of lowest cost and comparison in terms of estimated costs as under:

S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	MS Fatima Ventures	Rs.198,484,524/-	4 <sup>th</sup>	Rs.-160,484,524/-	Least cost basis	
2.	MS Orient Energy Systems (Pvt.) Ltd	Rs. 37,478,000/-	2 <sup>nd</sup>	Rs.522,000/-	Least cost basis	
3.	MS Izhar Energy Services	Rs. 58,400,000/-	3 <sup>rd</sup>	Rs. -20,400,000/-	Least cost basis	
4.	MS Nizam Energy (Pvt.) Ltd.	Rs. 36,662,000/-	1 <sup>st</sup>	Rs.1,338,000/-	Least cost basis	

15. The committee observed that based on least cost basis M/S Nizam Energy (Pvt.) Ltd. has offered the lowest bid. Regarding tax exemptions for Renewable Energy an FBR SRO bearing No. 263(I)/2011 dated 19 March, 2011 has also been attached. It was also observed that the bid price was exclusive of tax, whereas, the bid document clearly make responsible to bidders for all unforeseen expenses including all taxes. i-e: "preamble to schedule to price" and clauses therein). The Committee also prepared the bid evaluation report in light of recommendations of technical report and financial evaluations of bids received.

#### Decision:

16. The Bid Evaluation Report was finalized as under:

S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	MS Fatima Ventures	Rs.198,484,524/-	4 <sup>th</sup>	Rs.-160,484,524/-	Least cost basis	
2.	MS Orient Energy Systems (Pvt.) Ltd	Rs. 37,478,000/-	2 <sup>nd</sup>	Rs.522,000/-	Least cost basis	

	MS Izhar Energy Services	Rs. 58,400,000/-	3 <sup>rd</sup>	Rs. -20,400,000/-	Least cost basis	
4.	MS Nizam Energy (Pvt.) Ltd.	Rs. 36,662,000/-	1 <sup>st</sup>	Rs. 1,338,000/-	Least cost basis	53

17. The committee was of the view that being lowest bidder the M/S Nizam Energy (Pvt.) Ltd. is recommended for the assignment of supply, installation & two years of operation and maintenance services for 140 solar PV home systems and 15 solar street lights in Sanghar as per details provided in bidding document including their offers of Guarantees and Warranties for the supplied equipment at their offered price and Government of Sindh shall not be liable to pay any tax, civil works costs, unforeseen expenses and elements of the costs which the bidder expects to incur the performance of the Works and shall include all such costs in the rates and amounts entered in the Schedule of Prices i.e. Rs. 36,662,000/- (Rupees thirty six million, six hundred and sixty two thousand only) (In accordance with bidding document's "preamble to schedule to price" and clauses therein).

18. The bid evaluation report shall be circulated amongst all qualified bidders and hoist the same on SPPRA and Energy Department's websites.

19. The Meeting of the Procurement Committee ended with a vote of thanks by the chair

\*\*\*\*\*



LIST OF PARTICIPANTS

SUB: 9<sup>th</sup> MEETING OF THE PROCUREMENT COMMITTEE OF DIRECTORATE OF ALTERNATIVE ENERGY.

*(Held on 16 – 05 – 2014, in the Committee Room, Energy Department, 7<sup>th</sup> Floor, Lakson Square Building No.3, Karachi)*

55

S.No.	Name	Designation
-------	------	-------------

Energy Department, Govt of Sindh

1.	Engr. Karim Bukhsh Shaikh	Additional Secretary (Power)	In Chair
----	---------------------------	------------------------------	----------

Directorate of Alternative Energy, Govt of Sindh

1.	Engr. Mehfooz Ahmed Qazi	Director, Alternative Energy	Member/Secretary
2.	Iftekhhar Ahmed	Assistant Director (Solar)	

Finance Department, Govt of Sindh

1.	Mr. Ali Sibtain	Director (PPP Unit)	Member
----	-----------------	---------------------	--------

=====



# BID EVALUATION REPORT

1.	Name of Procuring Agency:	Directorate of Alternative Energy, Energy Department, Government of Sindh
2.	Tender Reference No.:	DAE/Solar/34/2014
3.	Tender Description/Name of Work/item:	Supply & Installation of Solar PV Homes Systems & Solar Street Lights
4.	Method of Procurement:	NCB/Single Stage Two Envelope
5.	Tender Published:	The daily's Dawn & Jang dated 25-3-14 & Kawish dated 26-3-14. SPPRA ID. 1575215120
6.	Total Bid Document Sold:	Twenty (20)
7.	Total Bids Received:	Six (6)
8.	Technical Bids Opening Date:	24 <sup>th</sup> April, 2014
9.	No. of Bids Technically Qualified:	Four (4)
10.	Bid(s) Rejected:	Two (2)
11.	Financial Bid Opening Date:	12 <sup>th</sup> May, 2014

## Bid Evaluation Report:

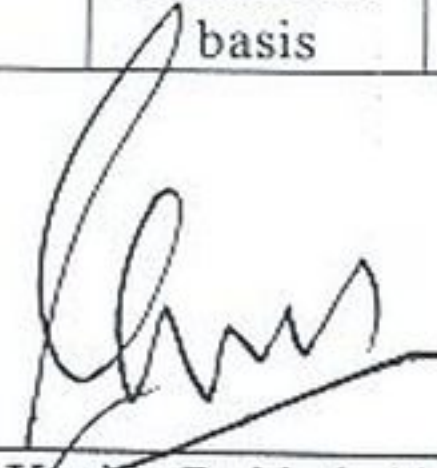
S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	MS Fatima Ventures	Rs.198,484,524/-	4 <sup>th</sup>	Rs.-160,484,524/-	Least cost basis	
2.	MS Orient Energy Systems (Pvt.) Ltd	Rs. 37,478,000/-	2 <sup>nd</sup>	Rs.522,000/-	Least cost basis	
3.	MS Izhar Energy Services	Rs. 58,400,000/-	3 <sup>rd</sup>	Rs. -20,400,000/-	Least cost basis	
4.	MS Nizam Energy (Pvt.) Ltd.	Rs. 36,662,000/-	1 <sup>st</sup>	Rs.1,338,000/-	Least cost basis	



(Mehfooz A Qazi)  
Director (AE)  
Energy Department  
Member/Secretary



(Ali Sibtain)  
Director (PPP Unit)  
Finance Department  
Member



(Engr. Karim Bukhsh Shaikh)  
Additional Secretary (Power)  
Energy Department  
Chairman