



IBA Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

LUN-2017-120-Printers

Dated: March 22, 2017

Manager
SPPRA, Karachi

IT/120/2016-17

Subject: "Procurement of Laptops"

Dear Sir / Madam,

Please find the following document to upload on SPPRA website.

- Bid Evaluation Form Original
- Technical & Financial Evaluation Sheet original
- Bidders Eligibility Criteria Report Original
- Bid Opening Meeting Minutes & Attendance Sheet on Standard SPPRA Format.
- Bidders Proposals / Quotes

Regards-


IBA, Karachi

SPPRA
LIBRARY

NO: 2886

DATE: 03-04-17

Main Campus: University Road, Karachi. Postal Code: 75270 UAN: 111-422-422 Tel: (92-21) 38104700 Fax: (92-21) 99261508

City Campus: Garden/Kiyani Shaheed Road, Karachi. Postal Code: 74550 Tel:(92-21) 38104701 Fax:(92-21) 38103008

Website: www.iba.edu.pk **E-mail:** info@iba.edu.pk

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/120/2016-17
3. Tender Description/Name of work/item: Procurement of Printers.
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 07 Feb 2017 SPPRA-S.No: 31482
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 04
8. Technical Bid Opening date: (if applicable) 23-Feb-2017
9. No. of Bid technically qualified (if applicable): 0
10. Bid(s) Rejected: 0
11. Financial Bid Opening date: 23-Feb-2017

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	ARC POINT TECHNOLOGIES	(A4 Laser Printers) Rs.35,904/-Unit Warranty :3yrs (A3 Laser Printers) Rs.276,278/-Unit Warranty :3yrs (A4 Color Printers) Rs.90,739/-Unit Warranty :3yrs	N/A	Open Market	High in Price	High in Price
2	SEE SAM	(A4 Laser Printers) Rs. 129,500/-Unit Warranty :3yrs (A3 Laser Printers) Rs. /-Unit Warranty :3yrs (A4 Color Printers) Rs. /-Unit Warranty :3yrs	N/A	Open Market		Quoted Printer A3 & Color Printer below specs. On Being Non-Responsive Rejected
3	IBL UNISYS	(A4 Laser Printers)	N/A	Open Market	Not fulfill mandatory	Quoted Printer A4,

		(A3 Laser Printers) (A4 Color Printers)			requirements of the tender	A3 & Color Printer below specs. On Being Non- Responsive Rejected
4	CMC	(A4 Laser Printers) Rs.33895/- Unit price with 3 years warranty (A3 Laser Printers) Rs.219,711/- Unit price with 3 years warranty (A4 Color Printers) Rs.76,590/- Unit price with 3 years warranty	1 st	Open Market	Lowest in Price	Lowest in Price

Recommendations: - The offered amount of Rs. For A3 Printers (Qty 08) Rs. 1,757,688/- For A4 (Qty 08) Rs. 271,160/- For Color (Qty 01) Rs. 76,590/- (C&F) by M/s. CMC has been recommended by the Procurement Committee to award the order on the basis of their technical qualifying and lowest offered price bid.




IBA (Internal Member)
Mr. Syed Jehanzeb
Assistant Manager



IBA (Internal Member)
Dr. Rameez Khalid
Professor

IBA (External Member)
Mr. Haris Quershi
HEJ Karachi University



CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



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CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

NIT NO (Tender #): IT-120-17 (Printers)

SPPRA: 31482/2016-17

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 23-02-2017 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #/e-mail	Signature
1	Sea Sam	Javed	0333-2323150 javed.inbal@seesam	<i>Javed</i> 10:15
2	CMC	Fardaf	0334-0014411	<i>Fardaf</i> 10:25
3	ARC Point	Saeed	03002298968	<i>Saeed</i> 10:35
4	I B L Unisys	Mumtaz	0301-8211005	<i>Mumtaz</i> 10:35
5				

As per 23/2/17

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security 2.5%	Pay Order No./ Date
1	Sea Sam (with GST)	A = 916,000/- B = 2352,000/- C = 45,000/-	94,500/-	03164432 (21/2/2017) Bank AL Habib Ltd.
2	Computer marketing company (CMC) (CNF)	A = 271,160/- B = 1757688/- C = 76590/-	78,000/-	2603152/103261732 20/2/17 MCB Bank.
3	ARCPPOINT (WO GST)	A = 30004.57 (RUP) B = 1898587.74 C = 67230.44	89,000/-	02108242/2170173256 22/2/17 General Bank.
4	I B L Unisys.	A = 293359/- B = 2121616/- C = 53695/-	62,000/-	01868460 22/2/17 SILK Bank.
5				

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MEMBER CENTRAL PURCHASE COMMITTEE INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

The meeting ended with the note of thanks to and from the chair.

A = B/W A4
B = B/W A3
C = Color.

(Handwritten signatures)

* Since quoted prices are in different mode so for comparison all to be calculated on symmetric basis.


Procurement of black & white (A4) printers (Tender # IT/120/2016-17)

Specifications		Vendors			
Feature	Details	SeeSam	ArcPoint	Unisys	CMC
Make		NashuaTec	HP	Phaser	HP
Model		SP 5300 DN	LaserJet Pro M402dne	3330DN	LaserJet Pro M402dne
Print speed (black, normal)	40 ppm or higher	50 ppm	40 ppm	40 ppm	40 ppm
Resolution (black)	600 X 600 or higher	Yes	4800 X 600	1200 X 1200	4800 X 600
Technology	Laser	Yes	Yes	Yes	Yes
Memory	256MB or higher	2 GB	256 MB	512 MB	256 MB
Processor	1200 MHz or higher	1.46 GHz	1.2 GHz	1.2 GHz	1.2 GHz
Trays	Standard 2	Yes	Yes	Yes	Yes
Duplex printing	Automatic	Yes	Yes	Yes	Yes
Connectivity (standard)	Hi-Speed USB 2.0 port; built-in Gigabit Ethernet 10/100/1000T Base-TX network port; Host USB	Yes	Yes	Yes	Yes
Compatible O/S	Windows XP 32/64-bit (SP3) Windows Vista • 32/64-bit Windows • 7 32/64-bit Windows • 8 32/64-bit Windows • 8.1 32/64-bit Windows • 10 32/64-bit Mac OS Mac OS X v10.7, 10.8, 10.9, 10.10 Other Mobile OS (In OS drivers): iOS, Android, Windows 8/8.1/10 RT; Linux OS (in-OS HPUP): SUSE Linux (12.2, 12.3, 13.1), Fedora(17, 18, 19, 20), Linux Mint (13, 14, 15, 16, 17), Boss (3.0, 5.0), Ubuntu (10.04, 11.10, 12.04, 12.10, 13.04, 13.10, 14.04, 14.10), Debian (6.0.x, 7.x); Other OS: UNIX	Yes	Yes	Yes	Yes
Cables	USB and power cable (multi standard)	Yes	Yes	Yes	Yes
Media size(s)	Tray 1: A4, A5, A6, B4, B5, 16k, postcards (US double), envelopes (DL, C5, B5), Tray 2 & 3: A4, A5, A6, B4, B5	Yes	Yes	Yes	Yes
Warranty (Principal)	03 years complete with parts & free service at customer premises.	Yes	Yes	Yes	Yes
Quantity		8	8	8	8
Unit price		Rs 129,500.00	Rs 35,903.86	Rs 36,660.00	Rs 33,895.00
Total price		Rs 1,036,000.00	Rs 287,230.88	Rs 293,352.00	Rs 271,160.00

Result	1) Product quoted by Unisys is below requirement in one vital specification which is necessary for smooth performance of the printer. 2) Products quoted by SeeSam, ArcPoint and CMC fulfill all the required specifications. 3) SeeSam quoted prices with tax, whereas IBA had asked for C & F price. Hence according to rules and policies, bid submitted by SeeSam stands disqualified. 4) Hence it's recommended to award the order to CMC.
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8/13/2017
 8/13/17
 8/13/17
 8/13/17


Procurement of colour printers (Tender # IT/120/2016-17)


Specifications		Vendors			
Feature	Details	SeeSam	ArcPoint	Unisys	CMC
Make		NashuaTec	HP	Xerox	HP
Model		SP C340 DN	Color LaserJet Pro M452dw	Phaser 6510 DN	Color LaserJet Pro M452dw
Functions	Print	Yes	Yes	Yes	Yes
Print Speed	Color and Black: Up to 28ppm or higher	25 ppm	38 ppm	38 ppm	28 ppm
First page out	Color and Black: As fast as 8.9 sec	12.5 sec	Yes	12.5 sec	Yes
Resolution	Black (best): 600 x 600 dpi; Up to 38,400*600 enhanced dpi; Color (best): 600*600 dpi; Up to 38,400*600 enhanced dpi or higher	1200 X 1200	Yes	1200 X 2400	Yes
Print Technology	Laser	Yes	Yes	Yes	Yes
Control panel	3 in intuitive colour touch screen	4 line LCD	Yes	4 line LCD	Yes
Monthly duty cycle	Up to 50,000 pages or higher	75,000	Yes	80,000	Yes
Processor speed	1200 MHz or higher	1.46 GHz	Yes	1.46 GHz	Yes
Memory	256MB NAND Flash, 128 MB DRAM or higher	2 GB	Yes	1 GB	Yes
Paper trays	Input: 100-sheet multipurpose tray, 550-sheet input tray 2 Output: 250-sheet output bin	Yes	Yes	Yes	Yes
Duplex printing	Automatic	Yes	Yes	Yes	Yes
Media Types	Paper (bond, brochure, colored, glossy, letterhead, photo, plain, pre-printed, prepunched, recycled, rough), postcards, labels, envelopes	Yes	Yes	Yes	Yes
Media Sizes	Tray1, Tray2: Letter, legal, executive; 3x5in, 4x6in, envelops (No 10, Monarch); Optional Tray 3: Letter, legal, executive; 3x5in, 4x6in, 5x8in	Yes	Yes	Yes	Yes
Network Capabilities	Hi-Speed USB 2.0 port; built-in Gigabit Ethernet 10/100/1000T Base-TX network port; Easy-access USB, Wireless; Host USB or equivalent	Yes	Yes	Yes	Yes
Warranty (Principal)	Three (03) years' comprehensive parts & labour warranty	Yes	Yes	Yes	Yes
Quantity		1	1	1	1
Unit price		Rs 55,000.00	Rs 90,739.25	Rs 53,695.00	Rs 76,590.00
Total price		Rs 55,000.00	Rs 90,739.25	Rs 53,695.00	Rs 76,590.00

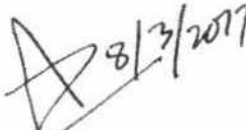
Result


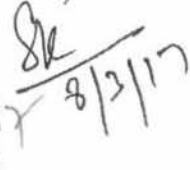
- 1) Product quoted by SeeSam is below requirement in two vital specifications which are necessary for smooth performance of the printer.
- 2) Product quoted by Unisys is below requirement in three vital specification which are necessary for smooth performance of the printer.
- 3) Products quoted by ArcPoint and CMC fulfill all the required specifications.
- 4) Price quoted by CMC is lower than ArcPoint.
- 5) SeeSam quoted prices with tax, whereas IBA had asked for C & F price: Hence according to rules and policies, bid submitted by SeeSam stands disqualified.
- 6) Hence it's recommended to award the order to CMC.


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 8/3/2017

 8/3/17
 8/3/17

 8/3/17

Procurement of black & white (A3) printers (Tender # IT/120/2016-17)

Specifications		Vendors			
Feature	Details	SeeSam	ArcPoint	Unisys	CMC
Make		NashuaTec	HP	Xerox	HP
Model		SP 8300 DN	LaserJet M712dn	Phaser 5550DN	LaserJet M712dn
Print speed (black, normal)	40 ppm or higher	50 ppm	41	50 ppm	41
Resolution (black)	1200 X 1200 or higher	1200 X 1200	Yes	1200 X 1200	Yes
Technology	Laser	Laser	Yes	Yes	Yes
Memory	512 MB or Higher	Yes	Yes	512 MB	Yes
Processor	800 MHz or higher	800 MHz	Yes	800 MHz	Yes
Trays	At least 03	Yes	Yes	Yes	Yes
Duplex printing	Automatic	Yes	Yes	Yes	Yes
Connectivity (standard)	2 Hi-Speed USB 2.0 Host, 1 Hi-Speed USB 2.0 Device, 1 Gigabit Ethernet 10/100/1000 Base-T, 1 Hi-Speed USB 2.0 Easy Access walkup Port, 1 Hardware Integration Pocket (HIP)	Yes	Yes	Yes	Yes
Compatible O/S	Windows XP 32/64-bit (SP3) Windows Vista• 32/64-bit Windows• 7 32/64 bit Windows• 8 32/64-bit Windows• 8.1 32/64-bit Windows• 10 32/64-bit MacOSMacOSv10.7, 10.8, 10.9, 10.10 Other Mobile OS (In-OS drivers): iOS, Android, Windows 8/8.1/10 RT; Linux OS (In-OS HPLIP) SUSE Linux (12.2, 12.3, 13.1), Fedora (17, 18,19, 20), Linux Mint (13, 14, 15, 16, 17), Boss (3.0, 5.0), Ubuntu (10.04, 11.10, 12.04, 12.10, 13.04, 13.10, 14.04, 14.10), Debian (6.0.x 7.x) Other OS: UNIX	Yes	Yes	Yes	Yes
Cables	USB and power cable (multi standard)	Yes	Yes	Yes	Yes
Media size(s)	Tray 1,2:Letter, Legal, executive, 8.5 X 13.1INCH in,Tray3:letter,legal,executive,8.5x13 in, 11X17 in	Yes	Yes	Yes	Yes
Warranty (Principal)	03 years complete with parts & freeservice at customer premises.	Yes	Yes	Yes	Yes
Quantity		8	8	8	8
Unit price		Rs 334,000.00	Rs 276,278.47	Rs 265,802.00	Rs 239,711.00
Total price		Rs 2,672,000.00	Rs 2,210,227.76	Rs 2,121,616.00	Rs 1,757,688.00

Result	<p>1) Product quoted by SeeSam is below requirement in two vital specifications which are necessary for smooth performance of the printer.</p> <p>2) Product quoted by Unisys is below requirement in two vital specifications which are necessary for smooth performance of the printer.</p> <p>3) Products quoted by ArcPoint and CMC fulfill all the required specifications.</p> <p>4) Price quoted by CMC is lower than ArcPoint.</p> <p>5) SeeSam quoted prices with tax, whereas IBA had asked for C & F price. Hence according to rules and policies, bid submitted by SeeSam stands disqualified.</p> <p>6) Hence it's recommended to award the order to CMC.</p>
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[Signature]
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[Signature]
CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

[Signature]
MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
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[Signature] 8/3/2017
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[Signature] 8/3/17

Bidder Eligibility Criteria (Mandatory)
IT/120/2016-17 Procurement of Printers

	Eligibility Qualification Criteria	CMC	SEESAM	ARC POINT	IBL UNISYS
1	NTN	Yes	Yes	Yes	Yes
2	Sales Tax Registration	Yes	Yes	Yes	Yes
3	Professional Tax	Yes	Yes	Yes	Yes
	Qualification Criteria				
4	Minimum 05 year experience of relevant filed	Yes	Yes	Yes	Yes
5	Required Earnest Money /Bid Security is attached	Yes	Yes	Yes	Yes
6	Turnover of at least last 05 years	Yes	Yes	Yes	Yes
7	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes	Yes
8	Manufacturer Authorization Letter as per attached sample only. (Latest, Mandatory)	Yes	Yes	Yes	Yes
		Qualify	Qualify	Qualify	Qualify

PROPOSAL FOR THE PROCUREMENT OF HIGH VOLUME PRINTER

ATTN: Senior Manager Procurement - ICT
 DEPT: I.T. Procurement
 COMPANY: Institute of Business Administration
 ADDRESS: University Enclave, University Road, Karachi
 TEL: 021-38104700-1

DATE: 23rd Feb 2017
 QT REF: APT-0987-20122016-ARC-KHI
 Tender # IT/120/2016-17

Dear Sir/ Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon.
 If you have any query, feel free to contact us.

S No.	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit	Total Amount
a)	HP LaserJet Enterprise 700 Printer M712dn Print Speed Black, Letter: Up to 40 ppm First Page Out As fast as 10.5 sec from Ready mode Processor 800 MHz Print Quality, Black Best Up to 1200 x 1200 dpi Duty Cycle, Monthly Up to 100,000 pages Recommended Monthly Volume 5,000 to 20,000 pages Memory, Std 512 MB 1 Year Standard Manufacturer Warranty	8	237,323.47	-	237,323.47	1,898,587.74
	Price with 3 Years Warranty	8	38,955.00	-	38,955.00	311,640.00
b)	HP LaserJet Pro M402dne Printer Print Speed Letter: Up to 40 ppm black; Print Resolution Black (best): Up to 4800 x 600 enhanced dpi, HP FastRes 1200 Memory Standard: 256MB DRAM; Maximum: 256MB DRAM Processor Speed 1200 MHz / Hard disk: None Duty Cycle Monthly, letter: Up to 80,000 pages Recommended Monthly Page Volume 750 to 4000 1 Year Standard Manufacturer Warranty	8	30,001.59	-	30,001.59	240,012.68
	Price with 3 Years Warranty	8	5,902.27	-	5,902.27	47,218.18
	HP Color LaserJet Pro M452dw Printer Print Speed Letter: Up to 28 ppm Print Resolution Black (best): 600 x 600 dpi, Up to 38,400 x 600 enhanced dpi; Color (best): 600 x 600 dpi, Up to 38,400 x 600 enhanced dpi Memory Standard: 256 MB NAND Flash Processor Speed 1200 MHz Duty Cycle Monthly, letter: Up to 50,000 pages Recommended Monthly Page Volume 750 to 4,000 1 Year Standard Manufacturer Warranty	1	67,230.44	-	67,230.44	67,230.44
	HP LaserJet 550 Sheet Feeder Tray	1	15,631.08	-	15,631.08	15,631.08
	Price with 3 Years Warranty	1	7,877.73	-	7,877.73	7,877.73
GRAND TOTAL						2,588,197.85

Conditions

Above prices are exclusive of all GOVT. Taxes
 8-10 weeks from the receipt of Purchase order, kindly confirm the availability of stock at the time of issuing Purchase Order.
 As mentioned above
 90 Days
 As per agreement, please issue cross cheque in favour of Arcpoint Technologies
 The above mention prices are subject to the availability and the dollar value. Any change in dollar value at the time of order will reflect accordingly.
 Price would be revised, incase the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees, customer has to pay the difference.

Signature
 Arcpoint Technologies
 Karachi

Signature
Signature
Signature

Head Office: Suite No. 809, 8th Floor, Business & Finance Center, I.I. Chundrigar Road, Karachi
 Ph: (021) 32463767-68, (021) 32462941-3 Fax: (021) 32463764 Email: info@arcpointpk.com
 Branch office Islamabad: Ph: (042) 36112070, 3611550. E-mail: saleshr@arcpointpk.com
 Branch office Lahore: Ph: (042) 36112070, 3611550. E-mail: saleslsd@arcpointpk.com

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Sr No	Description	Qty	Brand Name	Country of Origin	Unit Price (including margin)	Income Tax on Import	Custom Duty at the time of Import / unit	Sales Tax Input at the time of Import / unit	Freight and other Charges / unit	Total Final Price (Inc+20)
1	Price of Laser Black Printer / A4 Size	8	HP	china	33,895	-	-	-	Freight	271,160/-
2	Price of Laser Black Printer / A3 Size	1	HP	china	219,711	-	-	-	Freight	1757,688/-
3	Price of Colour Laser Printer	1	HP	china	76,190	-	-	-	Freight	76,590/-

Vendor should mention the amount with rate of columns 7, 8 & 9
 Note: IBA Karachi is exempted from Custom Duties, Sales Tax, import duties
 For any local items/services provide the cost as per rule.
 IBA Karachi has a right to increase or decrease the quantity



Handwritten signatures and notes:
 Ali
 Ijaz
 A. Khan

Signature
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 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

Signature
 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
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S No	Description	QTY	Brand Name	Country of Origin	Unit Price including Margin	Income Tax on Import	Custom duty at the time of import /unit	Sales Tax input at the time of import/Unit	Freight & other expenses/unit	Total Final Prices
1	Price of Lazer Black printer / A4 Size	8	HP LaserJet Pro M402dne Printer with 3years warranty	china	33,895				Included	3K (6+10) 271,160
2	Price of Lazer Black printer / A3 Size	8	HP LaserJet Enterprise 700 M712dn printer with 3 yaers warranty	china	219,711				Included	1,757,688
3	Price of color Lazer printer	1	HP Color LaserJet Pro M452dw Printer HP LaserJet 550 Sheet Feeder Tray	china	76,590				Included	76,590

NOTE: Customer will provide all the exemption certificate, sales tax, custom duties, and excise duties etc, if exemption not provided that all the taxes duties will be paid by customer.

Handwritten notes:
 271,160
 1,757,688
 76,590

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23-02-2017

ANNEXURE "C"

1	2	3	4	5	6	7	8	9	10	11
S No	Description	Qty	Brand Name	Country of Origin	Unit Price Included margin	Income Tax on Import	Custom Duty at the time of Import/Unit	Sales Tax Input at the Time of Import/Unit	Freight & Others Expenses /Unit	Total Final Price
					PKR	PKR	PKR	PKR	PKR	PKR (6+10)
1	Xerox Phaser 5550 DN - A3	8	Xerox	China	251,942	15,117	10,078	50,388	13,260	2,121,616
2	Xerox Phaser 3330 DN A4	8	Xerox	China	34,836	2,090	1,393	6,967	1,833	293,359
3	Xerox Phaser Color 6510 DN color	1	Xerox	China	51,010	3,061	2,040	10,202	2,685	53,695

Total 2,468,671

Total amount in Words : Pak rupees Two Million Four Hundred and Sixty Eight Thousand Six Hundred Seventy One on;y

Syed Mumtaz Ali
Sales Manager- Xerox Systems



[Signature]
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[Signature]
[Signature]
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Financial for IBA - Karachi

a) A3 Size Printer	Qty.	Unit Price	Total Price
nashuatec SP 8300DN	08 units	Rs. 251,282/-	Rs. 2,010,256/-
Adding GST 17 %		Rs. 42,718/-	Rs. 341,744/-
Net Payable		Rs. 294,000/-	Rs. 2,352,000/-
2 year Extended Warranty	08 units	Rs. 40,000/-	Rs. 320,000/-


(Standard Active Management Services)

Brand/Model	IBA Requirement	Quoted by Bidder
Printing Speed (black, normal)	40 ppm or higher	50 ppm
Resolution (black)	1200 x 1200 dpi	600 x 600 dpi
Technology	Laser	Yes
Memory	1 GB or higher	Yes
Processor	800 MHz or higher	533 MHz
Trays	At least 03	Yes
Duplex printing	Automatic	Yes
Connectivity (Standard)	2 Hi-Speed USB 2.0 Host, 1 Hi-Speed USB 2.0 Device, 1 Gigabit Ethernet 10/100/1000 Base-T, 1 hi-Speed USB 2.0 Easy Access walkup Port, 1 Hardware Integration Pocket (HIP)	Yes
Compatible O/S	Windows XP 32/64-bit (SP3) Windows Vista™ 32/64-bit Windows™ 7 32/64-bit Windows™ 8 32/64-bit Windows™ 8.1 32/64-bit Windows™ 10 32/64-bit Mac OS Mac OS X v10.7, 10.8, 10.9, 10.10 Other Mobile OS (In -OS drivers): iOS, Android, Windows 8/8.1-10 RT; Linux OS (In-OS HPLIP) SUSE Linux (12.2, 12.3, 13.1), Fedora (17, 18, 19, 20), Linux Mint (13, 14, 15, 16, 17), Boss (3.0, 5.0), Ubuntu (10.04, 11.10, 12.04, 12.10, 13.04, 13.10, 14.04, 14.10), Debian (6.30.x, 7.x); Other OS: UNIX	Yes
Cables	USB and power cable (multi standard)	Yes
Media size(s)	Tray 1,2: Letter, Legal, Executive, 8.5x13 inch; Tray 3: Letter Legal, Executive, 8.5x13 inch, 11x17 inch	Yes
Warranty (Principal)	03 years complete with parts & free service at customer premises.	1 year standard + 2 year extended warranty

Total Cost of Ownership (TCO)

IBA required 10,000 prints per month x 60 months = 600,000

Items	Rates	Yield	Per Print Cost	Items Required	TCO
Toner cartridge	11,050	36,000	0.31	16	176,800
Drum	28,000	160,000	0.18	3	84,000
Developer	18,000	320,000	0.06	1	18,000
Maintenance Kit	42,000	160,000	0.26	3	126,000
SP8300DN (Printer)	294,000				294,000
TCO					698,800
Per Print Cost			0.80		


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KARACHI


MEMBER
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Financial for IBA - Karachi

	Qty.	Unit Price	Total Price
b) <u>Colour Printer</u>			
nashuatec SP 5300DN	08 units	Rs. 97,863/-	Rs. 782,904/-
Adding GST 17 %		Rs. 16,637/-	Rs. 133,096/-
Net Payable		Rs. 114,500/-	Rs. 916,000/-
2 year Extended Warranty	08 units	Rs. 15,000/-	Rs. 120,000/-
<i>(Standard Active Management Services)</i>			

Brand/Model	IBA Requirement	Quoted by Bidder
Printing Speed (black, normal)	40 ppm or higher	50 ppm
Resolution (black)	600 x 600 dpi	1200 x 1200dpi
Technology	Laser	Yes
Memory	256 MB or higher	2 GB
Processor	1200 MHz or higher	1.46 GHz
Trays	At least 03	Yes
Duplex printing	Automatic	Yes
Connectivity (Standard)	Hi-Speed USB 2.0 Host; built-in Gigabit Ethernet 10/100/1000 Base-TX, network port, Host USB	Yes
Compatible O/S	<u>Windows XP</u> 32/64-bit (SP3) <u>Windows Vista™</u> 32/64-bit <u>Windows™ 7</u> 32/64-bit <u>Windows™ 8</u> 32/64-bit <u>Windows™ 8.1</u> 32/64-bit <u>Windows™ 10</u> 32/64-bit <u>Mac OS</u> Mac OS X v10.7, 10.8, 10.9,10.10 <u>Other</u> Mobile OS (In-OS drivers): iOS, Android, Windows 8/8.1-10 RT; Linux OS (In-OS HPLIP) SUSE Linux (12.2, 12.3, 13.1), Fedora (17, 18, 19, 20), Linux Mint (13, 14, 15, 16, 17), Boss (3.0, 5.0), Ubuntu (10.04, 11.10, 12.04, 12.10, 13.04, 13.10, 14.04, 14.10), Debian (6.30.x, 7.x); <u>Other OS</u> : UNIX	Yes
Cables	USB and power cable (multi standard)	Yes
Media size(s)	Tray 1: A4, A5, A6, B4, B5, 16k, postcards (JIS double), envelopes (DL, C5, B5) Tray 2 & 3: A4, A5, A6, B4, B5	Yes
Warranty (Principal)	03 years complete with parts & free service at customer premises.	1 year standard + 2 year extended warranty

Total Cost of Ownership (TCO)

IBA required 5,000 prints per month x 60 months = 300,000

Items	Rates	Yield	Per Print Cost	Items Required	TCO
Toner cartridge	19,900	21,000	0.95	14	284,286
SP5300DN (Printer)	114,500				114,500
TCO					398,786
Per Print Cost			0.95		

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RANVIR KUMAR
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



Financial for IBA - Karachi

c) Colour Printer

nashuatec SP C340DN

one unit

Rs. 38,462/-

Adding GST 17 %

Rs. ~~6,538/-~~

Net Payable

Rs. 45,000/-


2 year Extended Warranty

one unit

Rs. 10,000/-

(Standard Active Management Services)

Brand/Model	IBA Requirement	Quoted by Bidder
Functions	Print	Yes
Print Speed	Color & Black: Up to 28 ppm or higher	25 ppm
First Page out	Color & Black: As fast as 9.5 sec	13.5 sec
Resolution	Black(best): 600x600 dpi, Up to 38,400*600 enhanced dpi or higher	1200 x 1200 dpi
Print Technology	Laser	Yes
Control Panel	3.0 inch intuitive Color Touch Screen	4 line LCD Panel
Monthly Duty Cycle	Up to 50,000 page or higher	75,000 per month
Processor Speed	1200 MHz or higher	1.46 GHz
Memory	256 MB NAND Flash, 128 MB DRAM or higher	2 GB
Paper Trays	Input:100-sheet multipurpose tray, 550-sheet input tray 2 Output: 250-sheet output bin	Yes
Duplex Printing	Automatic	Yes
Media Types	Paper (bond, brochure, colored, glossy, letterhead, photo, plain, pre-printed, pre-punched, recycled, rough), postcards, labels, envelopes	Yes
Media Sizes	Tray 1 & 2: Letter, Legal, executive, 3x5in, 4x6in, envelops (No 10, Monarch); Optional Tray 3: Letter, Legal, executive, 3x5in, 4x6in, 5x8in	Yes
Network Capabilities	Hi-Speed USB 2.0 port; built-in Gigabit Ethernet 10/100/1000T Base-TX network port; Easy-access USB, Wireless; Host USB or equivalent	Yes
Warranty (Principal)	Three (03) years' comprehensive parts & labor warranty	1 year standard + 2 year extended warranty


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