Date: 27-03-2017

	Technical & Financial Evaluation Report				
14	Supply and Installation of Primary Communication Links				
1	Name of Procuring Agency	Sindh Bank Ltd.			
2	Tender Reference No.	SNDB/COK/ADMIN/TD/756/2017			
3	Tender Description	Supply and Installation of Primary Communication Links			
4	Method of Procurement	Single Stage One Envelop Bidding Procedure			
5	Tender Published	SPPRA S No. 31847			
6	Total Bid Documents Sold	1			
7	Total Bids Received	1			
8	Technical Bid Opening Date	16/03/2017			
9	Financial Bid Opening Date	16/03/2017			
10	No of Bid Technically Qualified	1			
11	Bid(s) Rejected	0			

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.170,000)	Reason for Acceptance/ Rejection	Remarks
0	1	2	. 3	4	5	6
1	M/s PTCL	Rs /- 121,286/- (Per Branch for 1 years)	Qualified Bidder	Rs. 48,714/- below the estimated cost	Rule 48 have	been compiled

<u>Note:</u> M/s PTCL is selected for Supply and Installation of Primary Communication Links to Sindh Bank Ltd being the qualified bidder.

Members Signatures - Pre & Post Evaluation Committee

nsan Ali VP. I/Operations Div.

4.

Members - Procurement Committee

(Anis Iqbal) Head of I. T. Division

(Saeed Jamal Tariq) Chief Financial Officer

(Syed Muhammad Aqeel) Chief Manager (IDBL) Karachi

Dilshad Husain Khan

Dilshad Husain Khan SVP/Finance Division

Signature 51.6.9

M.Saeed Khan SVP/I.T.Division

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



27-03-2017

Subject:

Certificate **Compliance of SPPRA Rule 48** TENDER REF NO. SNDB/ADMIN/TD/756/2017

This is to certify that as only one bid was received against the tender, so Rule 48 has been complied with detail as follows.

•	Current Market Price (Per Branch for 1 years)	Current Tender Price (Per Branch for 1 years)
	Rs.158,800/- Quotation Attached	Rs.121,286/-

MRLL

M. Rashid Memon VP/I.T. Division

Signature – Procurement Committee Members Head of IT 51.69 **Chief Financial Officer** Chief Manager (IDBL)



wateen

S#	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	Mehrabpur	Rs. 40,000/-	Rs. 9900/-
2	Khipro	Rs. 40,000/-	Rs. 9900/-
3	Birani	Rs. 40,000/-	Rs. 9900/-
4	Sultanabad	Rs. 40,000/-	Rs. 9900/-
5	Village Hujra Shah Muqeem	Rs. 40,000/-	Rs. 9900/-
6	Gawadar	Rs. 40,000/-	Rs. 9900/-
7	Islamkot	Rs. 40,000/-	Rs. 9900/-
8	DHA Phase 6, Lahore	Rs. 40,000/-	Rs. 9900/-
9	1-Link DR	Rs. 40,000/-	Rs. 9900/-
10	Off-Site ATM (For Future Provision)	Rs. 40,000/-	Rs. 9900/-
. 11	Off-Site ATM (For Future Provision)	Rs. 40,000/-	Rs. 9900/-
12	Off-Site ATM (For Future Provision)	Rs. 40,000/-	Rs. 9900/-
13	Off-Site ATM (For Future Provision)	Rs. 40,000/-	Rs. 9900/-
. 14	Off-Site ATM (For Future Provision)	Rs. 40,000/-	Rs. 9900/-
	Sub Total	560000	138,600
	Grand Total (A+B)	698,	600
*Lowest I	Evaluation Cost = Sub Total 'A' + (Sub Total 'B' x 12)	150	900
	No. Of Branches	158,	800
		Per branch	for 1 year

FINANCIAL PROPOSAL







2-E-II Oberoi House Gulberg III, Lahore UAN: 111-999-919 Fax: +92-42-35787000 Email: info@wateen.com Web: www.wateen.com

Tender # SNDB/COK/ADMIN/TD/756/2017

"Supply & Installation of Primary Communication Links"

FINANCIAL PROPOSAL





Pakistan Telecommunication Company Ltd., EVP (Busines: South Zone, Hatim Alvi Road, Clifton Block-4, Karachi. www.ptcl.com.pk

Annexure "B"

BID SECURITY FORM

Whereas [name of the Bidder] has submitted its bid dated [date of submission of bid] for the supply and installation of Internet (Bandwidth) Connection

KNOW ALL PEOPLE by these presents that WE [name of bank] of [name of country], having our registered office at [address of bank] (hereinafter called "the Bank"), are bound unto Sindh Bank (hereinafter called "the Purchaser") in the sum of Rupees for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this _____ day of _____2015.

THE CONDITIONS of this obligation are:

- 1. If the Bidder withdraw its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
- 2. If the Bidder, having been notified of the acceptance of its Bid by the Sindh Bank during the period of bid validity:
 - a. fails or refuses to execute the Contract, if required; or
 - b. fails or refuses to furnish the performance security, in accordance with the Instructions to Bidders;

We undertake to pay to the Purchaser up to the above amount upon receipt of its written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including twenty eight (28) days after the period of bid validity and any demand in respect thereof shall reach the Bank not later than the above date.

<u>Note:</u> Bid Security is submitted, along with Financial Proposal, in the form of Pay Order with PO number <u>04872261</u>



FINANCIAL PROPOSAL

PRICE SCHEDULE

Name of Bidder: Pakistan Telecommunication Company Limited

S#	Code	Branches/Locations	Media	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	0132	Mehrabpur	Radio	PKR 0	PKR 9,500
2	0434	Khipro	Radio	PKR 0	PKR 9,500
3	0435	Birani	Radio	PKR 0	PKR 9,500
4	0436	Sultanabad	Radio	PKR 0	PKR 9,500
5	0683	Village Hujra Shah Muqeem	Radio	PKR 60,000	PKR 9,500
6	0706	Gawadar	BVPN DSL	PKR 0	PKR 9,500
7	0430	Islamkot	BVPN DSL	PKR 0	PKR 9,500
8	0648	DHA Phase 6, Lahore	BVPN DSL / TDD LTE	PKR 0	PKR 9,500
9		1-Link DR	Fiber Optic	PKR 0	PKR 13,000
10	^а . с. та ^{на}	Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKR 0	PKR 9,500
11		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKR O	PKR 9,500
12		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKR 0	PKR 9,500
13		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKR 0	PKR 9,500
14		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKR 0	PKR 9,500
		Sub Total		PKR 60,000	PKR 136,500
	G	Grand Total (A+B)		PKR 19	and the second
owes	t Evaluati	on Cost = <u>Sub Total 'A' + (Sub</u> No. of Branches	Total 'B' x12)	PKR 12	1,286

*This amount will be taken as the financial bid offered by the vendor.

Cus	tom
E O PT	CL
SIGNATURE MEMBERS PC-IT	PX
Head - Fin Div. Statut	
Hember-IDSL.	
Date:	



ATTENDANCE SHEET BID OPENING -

FOR SELECTION OF SUPPLY & INSTALLATION OF PRIMARY COMMUNICATION LINK

S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
Ø	MIS PTCL	FAIZAN	83-15 2276825		ton

Signature -- Procurement Committee Members for IT Infrastructure

Head of IT

Chief Financial Officer

Chief Manager (IDBL)

1

OPENING OF BID

FINANCIAL PROPOSALS

FOR SELECTION OF SUPPLY & INSTALLATION OF PRIMARY COMMUNICATION LINK

Date: 16-03-2017

S.No	Company Name	Total Bid Offered		Signature of Company	Remarks
		Announced	Evaluated	Representative	
Ø	MIS PIEL R.	0121,287	pr Brach	Lavie	/
		1	,		
	/				
		/			
		1			

Signature – Procurement Committee Members for IT Infrastructure

Head of IT

SINI

Chief Financial Officer

Chief Manager (IDBL)

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MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

YPE OF PROCUREMENT	ADMIN / IT / CONSULTANT / MEDIA
ENDER NAME	CUPPLY & INSTALLATION OF EMPRIMARY COMMUNICATION LINK
YPE OF TENDER	SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE /TWO STAGE-TWO ENVELOPE
PENING DATE	16-03-2017
PENING TIME	12:00

TTENDANCE (MEMBER PC)

HEAD OF I.T.Division

CFO

Chief Manager, IDBL

	NAME		FIRM
TTENDANCE (REPS. OF BIDDERS)	Ir. Saiga	m/s	Pich
	0		4
			/
			/
		-+	
: 2018년 1월 2018년 1월 2018년 1월 1929년 - 1월 2018년 1월 1939년 1월 2018년 1월 201			
OTAL BIDS ACCEPTED FOR EVALUATION	0		
OTAL BIDS REJECTED	NIN		

EMARKS

Mrul SIGNATURE

DATE

Members - Procurement CommitteeSignature Head of I.T Chief Financial Office Chief Manager, IDBL

Eligibility/Technical Criteria

SNDB shall evaluate Technical Proposals using the following eligibility/technical criteria.

S. No.	Description	Marks	Marks Obtained	Remarks
	Bidder must have already deployed Data Connectivity links at more than 20 cities all over	20	20	20 and above cities
1	Pakistan for banks only. (Attach Purchase Order as documentary proof as Annexure-1)	10		10 to 19 cities
	(Attach Putchase Order as documentary proor as Annexute-1)	5		5 to 9 cities
		0		less then 5 cities
		14		5 and above banks
2	Bidder must have provided required connectivity to at least 5 Banks in last 3 years. (Attach Purchase Order as documentary proof as Annexure-2)	7	7	3 to 4 banks
		0		less than 3 banks
	The Bidder should have Verifiable Presence/Support/Branch offices in all over Pakistan. (Attach Location Details as documentary proof as Annexure-3)	16	16	10 and above cities
	(Attach Location Details as documentary proof as Annexure-3)	8		5 to 9 cities
3		4		2 to 4 cities
		0		Only in 01 city
	The Bidder must be in Data Connectivity Services Business for at least 05 Years. (Attach	10	10	If Provided
4 documentary proof as Annexure-4)	documentary proof as Annexure-4)	0		Not Provided
	The Bidder must provide list of clients other than Banks to provide the Data Connectivity	10	10	15 and above clients
5	links in last 3 years. (Attach Purchase order as documentary proof as Annexure-5)	3		7 to 14 Clients
	(Autor Fullenase order as documentary proof as Annexure-5)	0		less than 6
		20	20	50 million & Above for 3 years
	Company must have turnover of at least Rs.50-Million per year for Last 3-Years.	10		50 million for 2 years
6	(Attach audited financial statement for last 3 years as Annexure-6)	5		50 million for 1 year
		0		less than 50 million last 3years
		10	10	If Provided
7	Bidder should have its own service medium and not relying on any other 3rd party or partner (Attach Nationwide network connectivity diagram as proof as Annexure-7)	0		Not Provided
	Total Marks	100	93	Qualified / Disqualified

Note

1. Qualifying marks for the bid is minimum 70% for Technical Phase.

2. SNDB has the right to ask for evidence/justification. Fail to provide evidence or false evidence will lead to disqualification.

 Company will be considered disqualified if specification of the Communication links does not meet the specification given in the tender document.

4. If Company not active Tax payer it will consider as a disqualified (Attached Proof as Annexure-8).

5. Bidder must provide valid CVALS (Class Value Added Licensed Services) or relevant data services license from P.T.A. (Attach PTA Certificate as documentary proof as Annexure-9)

6. Bank reserves the right to verify all or any document at any time. In case any fake documents are found at any stage, the company will be disqualified as per SPPRA Rule 30(1) and may be subject to legal proceedings.

7. Attachment of GST & Sindh Revenue Board (SBR) certificate are mandatory at the time of submission of tender document. In case of non-provision of evidence, the company will be straight away disqualified.

MANDATORY

- 1. Attachment of Affidavit (specimen attached as Annexure "I") on stamp paper from the owner of the company.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be 2. responsible if the documents are not received by the Procurement Committee on time

DISQUALIFICATION

The bidder will be considered disqualified during technical/financial evaluation process or after award contract if:

- 1. On black list of SPPRA & Sindh Bank Ltd.
- 2. Issued with two (2) warning letters/emails by the Sindh Bank Ltd in the past to the bidder for unsatisfactory performances.
- Alternate bid is offered. 3.
- 4. Non Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
- The qualified bidder sublets the contract in any form/stage to any other agency. 5.
- The tender is deposited without Tender Fee. 6.
- 7. If during verification process of the cliental list the response by any of the bank is un satisfactory on account of previous performance

Ahsar Ali

AVP Operations Div.

Dilshad Husain Khan SVP/Finance Div.

Saeed Khan SVP IT Div.

SNDB\COK\ADMIN\TD\756\2017 Dated: 21-06-2017

From	Administration Division
То	Deputy Director, SPPRA

Subject: Submission – RULE 50 COMPLIANCE 1. Supply & Installation of Primary Communication Link

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Dear Sir,

Enclosed please find following documents for submission to SPPRA for Rule 50 Compliance.

S.No	Documents Attached	SPPRA
		Sr.#
	1. Contract Evaluation Form	
01	2. Letter of Award	
	3. Agreement	
	4. Buyers Record	
	5. BER	31847
	6. Financial Proposal	
	7. Minutes of Bid	
	8. Scope of Work	
	9. Integrity Pact	
	10. Email Copy	

Kindly confirm once it is get hoisted on your respective websites and subsequently please release their respective IDs for completion of tender process.

Regards,

Hina Awan Procurement Officer

	CONTRACT EVA	LUATION FORM
TO BE F		AGENCIES FOR PUBLIC CONTRACTS OF
	WORKS, SERV	ICES & GOODS
1) NAM	E OF THE ORGANIZATION / DEPTT.	SINDH BANK LTD \ I.T Division
,	VINCIAL / LOCAL GOVT./ OTHER	Scheduled Bank
,	E OF CONTRACT	Supply & Installation of Primary Communication Links
,	DER NUMBER	SNDB\COK\ADMIN\TD\756\2017
,	F DESCRIPTION OF CONTRACT	Supply & Installation of Primary Communication Links
	JM THAT APPROVED THE SCHEME	Procurment Committee
7) TEN	DER ESTIMATED VALUE	Rs. 170,000
8) ENG	NEER'S ESTIMATE	
(For	civil works only)	
9) ESTI	MATED COMPLETION PERIOD (AS P	ER CONTRACT) 12 Months
10) TEN	DER OPENED ON (DATE & TIME)	Technical(16-03-17 at 12:00pm)Finacial(16-03-17 at 12:00p
	BER OF TENDER DOCUMENTS SOLE ch list of buyers)	01
(Atta	en list of buyers)	01
	IBER OF BIDS RECEIVED	
13) NUM	BER OF BIDDERS PRESENT AT THE	
,	EVALUATION REPORT	07 April 2017
	ose a copy)	DTOL EV/D South Zong Cliffon DIL 4 KL
15) NAM	E AND ADDRESS OF THE SUCCESSF	UL BIDDER PTCL, EVP South Zone, Clifton, Blk-4, KH
16) CON	TRACT AWARD PRICE	Rs. 121,286 Per Branch
17) RAN	KING OF SUCCESSFUL BIDDER IN E ⁷ st , 2 nd , 3 rd EVALUATION BID).	VALUATION REPORT PTCL (Lowest)
(1.0.	,2,5,5,6,1,1,6,1,6,1,6,1,6,1,9,1	
18) MET	HOD OF PROCUREMENT USED : - (Ti	ick one)
a)	SINGLE STAGE – ONE ENVELOPE	E PROCEDURE YES Domestic/ Local
b)	SINGLE STAGE – TWO ENVELOP	E PROCEDURE
c)	TWO STAGE BIDDING PROCEDU	RE
d)	TWO STAGE – TWO ENVELOPE B	SIDDING PROCEDURE
	PLEASE SPECIFY IF ANY OTHER EMERGENCY, DIRECT CONTRACTIN	METHOD OF PROCUREMENT WAS ADOPTED

10)	Procurment Committee
	APPROVING AUTHORITY FOR AWARD OF CONTRACT
20)	WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?
21)	ADVERTISEMENT :
	i) SPPRA Website (If yes, give date and SPPRA Identification No.) No
	ii) News Papers (If yes, give names of newspapers and dates) Yes Express, Tribune and Sindh Express at 24th February 2017
	No
22)	NATURE OF CONTRACT Domestic/ Int.
23)	WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS? (If yes, enclose a copy)
24)	WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS? (If yes, enclose a copy)
25)	WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?
26)	WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?
27)	WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATEDYes✓NoBID / BEST EVALUATED BID (in case of Consultancies)
28)) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY Yes ✓ No COMPLIANT?
29)) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?
30)	WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT? (Attach copy of the bid evaluation report) Yes

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OFFICE US	E ONLY	I.T. Div SINDH BA Head Office	ision NK LTD
	ficial Stamp of	M. RASHIL Acting Vice	MEMON
39)Date	of Award of Contract:	21-06-2017 No	No
	AL CONDITIONS, IF ANY give Brief Description)	Yes	
	PROPER SAFEGUARDS PR ONTRACT (BANK GUARAN		NON ADVANCE PAYMENT IN
	enclose a copy)		Yes No 🗸
SUPPL BE AS	IER'S PREMISES IN CONNE CERTAINED REGARDING FI	CTION WITH THE PROCU	PROCURING AGENCY TO THE JREMENT? IF SO, DETAILS TO BROAD:
,	T ASSURED BY THE PROC K LISTED?	URING AGENCY THAT	THE SELECTED FIRM IS NOT
		No	No
(If yes,	give detailed reasons.)	Yes	
24) DEVIA	TION FROM QUALIFICATIO	NO NO	No
· · · · · · · · · · · · · · · · · · ·	give reasons)	Yes	
33) WAST	HE EXTENSION MADE IN R	ESPONSE TIME?	No
	give details)	Yes	
32) ANY D	EVIATION FROM SPECIFIC	ATIONS GIVEN IN THE TE	ENDER NOTICE / DOCUMENTS
		No	No
	OMPLAINTS RECEIVED result thereof)	Yes	
		Yes	

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print Save Reset

3/3

/	J791350 Ks. 688/= 1	6 MAY 2017 699	82 0/6/17	
			<u>Service</u>	
	R SSIN	PAKIS	TAN PAKISTAN PAK	ISTAN PAKISTAN
			12 50 B	OR AOR
	Rupees	ADHE	TAL SIVE SPECIAL ADHESIVE	ADHESIVE
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	JAMIL AKHTER SHAIKH STAMP VENDOR	1 6 MAY 2017	US NUL & D	
	Licence # 12, Ghaziabad, Block-M. I Sector 11 : Grangi Toyon, Karaght 55 - , SR. No	17	Rest man Vo. and	
	THROUGH WITH ADDRESS MR. MUZAFFARUDDIN & PURPOSE ADDRESS MR. MUZAFFARUDDIN & PURPOSE ADDRESS MR. MUZAFFARUDDIN & VALUE RS. 1001 ATTACHED	SIDDIQUI #2906/H.C		
	STAMP VENDOR SIGNATURE	CONTRACT		

This Agreement is made on this <u>21st</u> day of <u>JUNE</u> 2017 ('Effective Date'),

Between

Sindh Bank Limited having its head office at 3rd Floor, Federation House, Clifton, Karachi(hereinafter referred to as the 'Bank' / 'Purchaser' through its authorized representative which expression shall, where the context so permits, include its successors-in-interest and permitted assigns) of the one part;

And

Pakistan Telecommunication Company Limited having its Registered office at PTCL HQ, Block-E, Sector G-8/4, Islamabad(hereinafter called the '**Vendor**' through its authorized representative which expression shall, where the context so permits, include its successors-in-interest and permitted assigns) of the other part.

(The Purchaser / Bank and the Vendor shall hereinafter also be referred to individually as a "Party" and collectively as "Parties").

WHEREAS the Vendor is the Supplier/Service Provider of Communication Links, data connectivity services etc.

AND WHEREAS, the Bank is desirous of procuring services from the Vendor which will enable the Bank to establish data connectivity between its branches and the Head Office ('Services').

AND WHEREAS, to provision the Services, the Vendor shall install / commission the Fiber Optics/LTE/BVPN Communication Links with 2 Mbps CIR data link for 14 branches with Aggregation site at Karachi (Plot No. F/101, Block # 7, Scheme No.5, Kehkashan, Clifton, Karachi) and DR site at Lahore (Sindh Bank, Y Block, DHA, Lahore) as detailed below ('Links') on the terms and conditions laid down hereinafter, including the payment of the OTC = Rs 60,000 ('One Time Cost') to be made by the Bank against the installation and commissioning of the Links and MRC = Rs 136,500 ('Monthly R;ecurring Charges') against the provisioning of Services.

IV	
All	
J	

Detail of Links is as follows:

Communication Link Communication Monthly Recurring S# Code **Branches/Locations** Link One Time Cost Charges "A" "B" 1 0132 Mehrabpur Nil PKR 9,500 2 0434 Khipro Nil PKR 9,500 3 0435 Birani Nil PKR 9,500 4 0436 Sultanabad Nil PKR 9,500 5 0683 Village Hujra Shah Muqeem PKR 60,000 PKR 9,500

Assistant Manager (Legal) PTCL Headquarters Islamabad

Page 1 of 4

Grand Total (A+B) *Lowest Evaluation Cost = <u>Sub Total 'A' + (Sub Total 'B' x12)</u> No. of Branches			PKR	121,286
			PKR 196,500	
1		Sub Total	PKR 60,000	PKR 136,500
14		Off-Site ATM (For Future Provision)	Nil	PKR 9,500
13		Off-Site ATM (For Future Provision)	Nil	PKR 9,500
12		Off-Site ATM (For Future Provision)	Nil	PKR 9,500
11		Off-Site ATM (For Future Provision)	Nil	PKR 9,500
10		Off-Site ATM (For Future Provision)	Nil	PKR 9,500
9		1-Link DR	Nil	PKR 13,000
8	0648	DHA Phase 6, Lahore	Nil	PKR 9,500
7	0430	Islamkot	Nil	PKR 9,500
6	0706	Gawadar	Nil	PKR 9,500

Terms & Conditions:

The Vendor shall establish data connectivity between the branches of the Purchaser and its Head Office or any given site /location through L3 VPNs over the Vendor's MPLS based network, by installing and commissioning of Links at the sites specified hereinabove ('Sites').

- 1. All 14 Links must be installed and handed over within 30 days after the order of installation in Pakistan. The Purchaser shall impose a fine of Rs. 500/- per day in case of failure to deploy the Links at the Un-Installed Sites within 5 days of the Delivery Timelines with respect to such Sites and Rs, 1000/- per day will be charged in case of failure of deploy the Links at the Un-Installed Sites within 15 days of the Delivery Timelines up to maximum of Rs100,000/- per branch. Vendor will be issued a certificate of delivery /satisfaction by the purchaser which shall evidence that data connectivity at Un-Installed sites has been established with other sites.
- The One Time Installation Cost and the Monthly Recurring Costs includes all taxes, installation, software, 2 labour including delivery charges up to the Sites on a countrywide basis.
- 3. Within thirty (30) days, the Purchaser shall pay the Vendor agreed One Time Costs (OTC) and Monthly Recurring Charges (MRC) mentioned in Vendor proposal with respect to the Links successfully deployed at 14 Installed Sites. The Vendor shall raise an invoice with respect to the aforementioned OTC and MRC as soon as reasonably possible, however failure by the Vendor to submit a timely invoice shall not affect the Purchasers obligation to make the payment within the reasonable time subject to vendor raising the invoice even at a later date.
- 4. In consideration of the Services being provisioned by the Vendor, the Purchaser shall be liable pay the Vendor as per attached list which is already mentioned in Vendor proposal as Monthly Recurring Charges ('MRC'). The accrued Monthly Recurring Charges with respect to the period starting from the 1st link installation / provisioning till the Effective Date shall be payable within 30 days.
- Subject to Clause 4, the Monthly Recurring Charges shall be payable on a quarterly basis. Effective from 5 when circuits gets commissioned in 2017, the aggregate Monthly Recurring Charges for the relevant quarter ('Aggregate Quarterly Charges') shall be payable within 30 days from the commencement of the quarter. The Vendor shall raise an invoice with respect to the aforementioned Aggregate Quarterly Charges as soon as reasonably possible.
- All the payment due hereunder shall be effected either through wire transfer to the bank account designated 6. by the Vendor or through pay order in favour of the Vendor.
- One resident engineer shall be dedicated to the bank to resolve the day by day support issues and deployment 7 of the project without any additional cost to the bank.
- 8. The Bank would refund the bid security valuing Rs. 20,000/- submitted by the Vendor within 7 days from the submission of performance guarantee as per tender document.
- Vendor must provide min 98% link availability with the following clauses of down time in terms of the SLA
 - Equal or more than 6 hours and less than 12 hours = Rs. 1000 deducted
 - Equal or more than 12 hours and less than 18 hours = Rs. 2000 deducted
 - Equal or more than 18 hours are been as than 24 hours = Rs. 4000 deducted Equal or more than 24 hours and less than 48 hours = 10,000 deducted Per day Rs. 10,000 will be deducted after 48 hours

 - Per day Rs. 10,000 will be deducted after 48 hours
- 10. The Vendor will provide the Bank with a performance security in the form acceptable to the Bank for an amount equivalent to 10% of the total contract price. The Bank shall release the performance security after 6 months from effective date of contract

Assistant Manager (Legal) Page 2 of 4



PTCL Headquarters Islamabad

- 11. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to a sole arbitrator to be mutually agreed by the Parties. The award of the arbitrator shall be binding and final. The arbitration proceedings will be conducted in Islamabad and under the Arbitration Act 1940 (as amended) and arbitration shall be condition precedent to any step in the legal proceedings.
- 12. Neither Party will be liable to the other for indirect, consequential, special, incidental, or punitive damages, even if such damages were foreseeable. Notwithstanding anything herein, the maximum limit of the Vendor's liability arising out of or related to this Contract, including without limitation liability for negligence, will not exceed the penalties / LD envisaged in the contract.

12.1 The Purchaser may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause 12. In such an occurrence the Purchaser shall give not less than thirty days' written notice of termination to the Vendor:

a. If the Vendor does not remedy the failure in the performance of their material obligations under the Contract, within thirty (30) days after being notified or within any further period as the Purchaser may have subsequently approved in writing;

- b. If the Vendor becomes insolvent or bankrupt;
- c. If the Vendor, based on evidence gathered by the Purchaser, has engaged incorrupt or fraudulent practices in competing for or in executing the Contract; and
- d. If, as the result of Force Majeure, the Vendor is unable to perform a material portion of the Services for a period of not less than thirty consecutive (30) days;

12.2 The Vendor may terminate this Contract, by not less than thirty (30) days' written notice to the Purchaser, such notice to be given after the occurrence of any of the events specified in below paragraphs (a) and (b) of this Clause:

a. If the Purchaser fails to pay any money/amount due to the Vendor pursuant to this Contract within the specified time;

b. If, as the result of Force Majeure, the Vendor is unable to perform a material portion of the Services for a period of not less than thirty (30) days.

Upon termination (or expiry) of the Contract, the Vendor shall forthwith cease the provisioning of the Services and would be entitled to immediately retrieve all Links and parts thereof and the Purchaser shall extend full support to the representatives of the Vendor with regards to, inter alia, their entrance into the Purchaser's premises for the purpose of de-commissioning and retrieving the Links. Furthermore, immediately upon the execution of the Contract, the Purchaser shall pay the Vendor the One Time Set-Up Charges and / or Monthly Recurring Charges applicable till the date of termination or expiry of the Contract.

- 12.3 For the purpose of clarity any failure or delay due to Force Majeure shall not be construed as any failure or delay in the performance by either party of its obligation to commence or to continue to provide or complete any assignment in any manner and within the time period required by the terms of the Contract, shall not be a breach of this Contract, if such failure or delay results from any act of God, governmental action (whether in its sovereign or contractual capacity), or any other circumstance reasonably beyond the control of Parties including, but not limited to, satellite outage or malfunction, meteorological or astronomical disturbances, cable cut, earthquake, hurricane, snowstorm, fire, flood, strikes, labor disputes, war, civil disorder, epidemics, quarantines, embargoes, act of terrorism, judicial act, governmental or semi-governmental act. This list is non-exhaustive.
- 13 If any provision of this Contract is declared or held by any judicial or other competent authority to be void or otherwise unenforceable, the remaining provisions of this Contract shall remain in full force and effect. The Parties shall then attempt to find a new provision to replace the invalid or unenforceable one. The new provision shall be as close as possible to the Parties' original intentions.
- 14 The term of this Agreement shall be for a period of one year, which may be extendable up to 3 years commencing from the date at which the first Link is installed by the Vendor. After the successful completion of One (1) Year, the Parties shall enter into a duly executed Addendum which shall stipulate the extension of Contract on terms and conditions that may be agreed upon by the Parties at the time of such extension.
- 15 The Purchaser acknowledges that the ownership of all rights in the trademarks, copyrights, design rights, patent rights or other intellectual property rights (collectively, the "Intellectual Property Rights") with respect to the Links or any other equipment installed by the Vendor, as well as all Intellectual Property registered by the Vendor or its affiliated companies (if any) reside in and shall remain exclusively in the original owner of the of the Intellectual Property Rights (with whom the Vendor has a contractual arrangement) or the Vendor (as the case maybe) and the Purchaser shall not take any action or commit any omission which would jeopardize in any way the rights of the Vendor and vice versa.
- 16 No addition or modification or variation of this Contract shall be effective or binding on either of the Parties hereto unless mutually agreed in writing and executed by the respective duly authorized representatives of each of the Parties hereto.
- 17 Notwithstanding anything contained hereof the Vendor shall not be liable for any interruption or fault in the Services provided to the Purchaser due to any reasons attributable to the Purchaser and/or the third parties or due to any reason which may include Force Majeure or otherwise.

ALP

Page 3 of 4

- 18 The Vendor will not assign this Contract to any party without the consent of the Purchaser provided that it shall ensure that the assignce shall undertake to perform the obligations of the Vendor under this Contract.
- 19 Either Party may specifically waive any breach of this Contract by the other Party, provided that no such waiver shall be binding or effective unless in writing and no such waiver shall constitute a continuing waiver of similar or other breaches. A waiving Party may at any time, upon notice given in writing to the breaching Party, direct future compliance with the waived term or terms of this Contract, in which event the breaching Party shall comply as directed from such time forward.
- 20 Any notice, request, statement, intimation, reference or other communication provided for in this Contract shall be made in writing and shall be directed by registered mail or secured courier service or facsimile, as the case may be, to the Parties' authorized representatives on the address of the Parties as given below. If either Party wishes to make a change to the information below, such Party shall give a written notice to the other Party at least five (5) days in advance.

PTCL

Sindh Bank

Attn:

Attn: GM (Digital Services) South, PTCL Zonal Office, HatimAlvi Road, Block-4, Clifton, Karachi.

All notices shall only be effective on receipt.

21 Notwithstanding anything contained herein, in the event of any conflict between the Contract and the Tender document, the Contract shall take precedence.

Termination of Agreement by the Bank:

- If the Supplier, in the judgment of the Bank has engaged in corrupt or fraudulent practices in competing for or in executing the Agreement.
- If, as the result of Force Majeure, the Supplier is unable to perform a material portion of the Services for a period of not less than thirty (30) days; and
- If the Bank, in its sole discretion and for any reason whatsoever, decided to terminate this Agreement
- If issued two (2) warning letter/emails by Sindh Bank Ltd for its unsatisfactory current performance by the Sindh Bank Ltd to the bidder.

In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

Signature Signature Name Name ANIS IQBAL DesignationEVP/Head of Information Technology Company Name chief Digital Services Office PTCL Headquarters IslamaB38 Company Name DH BANK LIMITED Head Office, Karachi. Address Address Stamp Stamp Witness: Witness: Signature Signature KHAN M. SARBU Name Name SYED UZAIR AHMED General Manager Digital Services Sales South Designation Designation SUPC PTCL Karachi. Address Address Assistant Manager (Legal) PTCL Headquarters Islamabad

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



Tender Ref No.SNDB/COK/ADMIN/TD/756/2017 Dated: 21-06-2017

Hozefa Shabbir Hussain Senior Manager (Corporate Sales) PTCL Corporate Services South Zone Office, Hatim Alvi Road Clifton, Karachi.

Purchase Order for Communication Links

Dear Hozefa,

Reference to your proposal submitted for Communication Links, after detail review the Sindh Bank Ltd Management is pleased to inform you that your Tender Bid is accepted.

Kindly proceed as per tender document to supply of Communication Link of 2 Mbps in below mentioned branches:

S#	Code	Branches/Locations	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges "B"
1	0132	Mehrabpur	Nil	PKR 9,500
2	0434	Khipro	Nil	PKR 9,500
3	0435	Birani	Nil	PKR 9,500
4	0436	Sultanabad	Nil	PKR 9,500
5	0683	Village Hujra Shah Muqeem	PKR 60,000	PKR 9,500
6	0706	Gawadar	Nil	PKR 9,500
7	0430	Islamkot	Nil	PKR 9,500
8	0648	DHA Phase 6, Lahore	Nil	PKR 9,500
9		1-Link DR	Nil	PKR 13,000

Alte. Alte. M. N.

Sindh Bank Ltd. Head Office Karachi, 3rd Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi-75600

UAN : +92-21-111-333-225 Office : +92-21-358 29320 : +92-21-358 29394 Fax : +92-21-358 70543 Web : www.sindbhanklid.com

IN MEMORY OF SHAHEED MOHTARMA BENAZIR BHUTTO



*Lowest E	valuation Cost = <u>Sub Total 'A' + (Sub Total 'B' x 12)</u> No. of Branches	PKR	121,286
	Grand Total (A+B)	PKR	196,500
	Sub Total	PKR 60,000	PKR 136,500
14	Off-Site ATM (For Future Provision)	Nil	PKR 9,500
13	Off-Site ATM (For Future Provision)	Nil	PKR 9,500
12	Off-Site ATM (For Future Provision)	Nil	PKR 9,500
11	Off-Site ATM (For Future Provision)	Nil	PKR 9,500
10	Off-Site ATM (For Future Provision)	Nil	PKR 9,500

Note: Link must be installed and handed over within 20 days after the order of installation anywhere in Pakistan. Vendor shall install / commission the Fiber Optics/Radio/LTE/BVPN Communication Links with 2 Mbps CIR data link for 14 branches with Aggregation site at Karachi (Plot No. F/101, Block # 7, Scheme No.5, Kehkashan, Clifton, Karachi) and DR site at Lahore (Sindhbank Y Block DHA, Lahore).

Thank you,

Faraz Khan Officer I.T. Division

M. Rashid Memon VP/I.T. Division

M.Saeed Khan SVP/I.T Division

Anis Iqbal SEVP/Head of I.T.

Sindh Bank Ltd. Head Office Karachi, 3rd Floor, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi-75600

Date: 27-03-2017

	Technical &	Financial Evaluation Report
	Supply and Installati	on of Primary Communication Links
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/756/2017
3	Tender Description	Supply and Installation of Primary Communication Links
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA-S No. 31847
6	Total Bid Documents Sold	1 -
7	Total Bids Received	1
8	Technical Bid Opening Date	16/03/2017- Jr
9	Financial Bid Opening Date	16/03/2017.
10	No of Bid Technically Qualified	<u> </u>
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder		Comparison with Estimated Cost (Rs.170,000)		Remarks
<u> </u>	1	2	. 3	4	5	()
	M/s PTCL	Rs /- 121,286/- (Per Branch for 1 years)	Qualified Bidder	Rs. 48,714/- below the estimated cost	Rule 48 have	been compiled

Note: M/s PTCL is selected for Supply and Installation of Primary Communication Links to Sindh Bank Ltd being the qualified bidder.

Members Signatures - Pre & Post Evaluation (ommittee

Ahsan Ali VP-II/Operations Div.

Members - Procurement Committee

(Anis Iqbal) Head of I. T. Division.

(Saeed Jamal Tariq) Chief Financial Officer

(Syed Muhammad Aqeel) Chief Manager (IDBL) Karachi Dilshad Husain Khan SVP/Finance Division

Signature

51.16-9

M.Saeed Khan SVP/I.T.Division

INANCIAL PROPOSAL

Amenuice- A

5

PRICE SCHEDULE

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me of Bidder: Pakistan Telecommunication Company Limited

S#	Code	Branches/Locations	Media	Communication Link One Time Cost "A"	Communication Link Monthly Recurring Charges
2	0132	Mehrabpur	Radio	PKR 0	"B"
	0434	Khipro	Radio		PKR 9,500
3	0435	Birani	Radio	PKR 0	PKR 9,500
4	0436	Sultanabad	Radio	J- PKR O	PKR 9,500
5	0683	Village Hujra Shah Muqeem	Radio	PKR 0	PKR 9,500
6	0706	Gawadar	BVPN DSL	PKR 60,000	PKR 9,500
7	0430	Islamkot		PKR 0	PKR 9,500
8	0648	DHA Phase 6, Lahore	BVPN DSL	PKR O	PKR 9,500
9		1-Link DR	BVPN DSL / TDD LTE	PKR 0	PKR 9,500
.0			. Fiber Optic	PKR 0	PKR 13,000
1		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKRO	
2		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKRO	PKR 9,500
3		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKR 0	PKR 9,500
		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE		PKR 9,500
4		Off-Site ATM (For Future Provision)	BVPN DSL / TDD LTE	PKR 0	PKR 9,500
		Sub Total		PKR 0	PKR 9,500
	G	rand Total (A+B)		PKR 60,000	PKR 136,500
				PKR 196,	
west Evaluation Cost = <u>Sub Total 'A' + (Sub Total 'B' x12)</u> <u>No. of Branches</u> is amount will be taken as the financial bid offered by the vendor.				PKR 121	

SIGNATURE MEMBERS PC-IT Head - Fin Div. State dented Head - IT Div. Member-IDSL.
Member-193L. Date:
A S. C. S. S. C. Barrowski, S. C. S.

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

SUPPLY & INSTALLATION OF COMPARY COMMUNICATION LINK

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

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FIRM

m/s Pick

YPE OF PROCUREMENT

ATTENDANCE (MEMBER PC)

ADMIN / IT / CONSULTANT / MEDIA

FENDER NAME

FYPE OF TENDER

OPENING DATE

OPENING TIME

HEAD OF I.T.Division

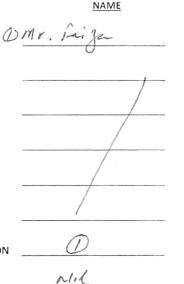
16-03-2017

12:00

Chief Manager, IDBL

CFO

ATTENDANCE (REPS. OF BIDDERS)



TOTAL BIDS ACCEPTED FOR EVALUATION

TOTAL BIDS REJECTED

REMARKS

MLL SIGNATURE

DATE

Members - Procurement CommitteeSignature Head of I.T **Chief Financial Office** Chief Manager, IDBL

SCOPE OF WORK

7

Sindh Bank Limited (SNDB) requires supply and installation of communication links in its 14 countrywide branches/sites, details are as follows:

	Technical Requirement Requirement of Communication Link				
1	Connectivity Required For 14 Branches/Sites: (List Attached as Annexure H)				
1.1	2 Mbps CIR data link is required for 14 branches with aggregation site Karachi and DR site Lahore.				
	SNDB require last mile network connectivity on layer 3 connectivity to create Virtual Private Network (VPN) over physical connectivity.				
	Bidder should quote for all the 14 branches/sites however bidder quoting less than 12 branches/sites will not be considered and disqualified from the very outset				
	Ethernet interfaces should be provided at both sides i.e branches and aggregation side.				
	Appropriate links on metro fiber for Aggregation Sites shall be provided at SNDB Office Karachi and SNDB DR Site Lahore.				
1.2	Aggregation/DR Site link cost must be covered with branch link i.e. no separate charges will be paid for Aggregation and DR site.				
	Addresses for Aggregation and DR Site are as follows:				
	Aggregation Site: Sindh Bank IT Division, Plot No. F-101, Block-7, Scheme-5, Clifton, Karachi.				
	DR Site: Sindh Bank DHA Y Block Branch, Plot 159, Sector Y, Commercial Area, D.H.A, Lahore Cantt. Lahore.				
	Location of 14 branches/sites are attached in tender document as Annexure H				
1.3	Standard sealed cabling with all the accessories (UPVC piping) should be used at branc and aggregation ends to terminate the link within the branch building/premises.				
	Service provider will be responsible for the transportation, boarding & lodging of its engineering/support team at all sites without any additional cost to SNDB.				
	Link must be installed and handed over within 20 days after the order of installation anywhere in Pakistan.				
1.4	Bidder should have its own MPLS or equivalent Network at core end to provide Layer connectivity i.e. IP based connectivity on SNDB branches and SNDB Aggregation Site				
	Link must have the capability of data bandwidth up gradation for future expansion requirements.				
	In case branch shifted from temporary to permanent location within city. Vendor will responsible to move the link on permanent location without any additional cost to bar				

The proposed solution must comply with PTA regulations for IT Infrastructure Security for all types of processes. The bidder should have all necessary licenses from PTA for data communications.

Note:

1.5

- In order to qualify, all Technical requirements as mentioned above must be met. Fail to qualify a single requirement will result disqualification.
- Any miss-commitment may lead to disqualify even after the award of contract and onus will lie on the bidder.
- In case of service provider has failed to provide the required service to the desired standards SNDB has the right to cancel the services on one month notice period and arrange the required services from other service provider.
- 98% uptime would be required and selected bidder will sign SLA with appropriate penalty clauses:
 - Equal or more than 6 hours and less than 12 hours = Rs. 1000 deducted
 - Equal or more than 12 hours and less than 18 hours = Rs. 2000 deducted
 - Equal or more than 18 hours and less than 24 hours = Rs. 4000 deducted
 - Equal or more than 24 hours and less than 48 hours = 10,000 deducted
 - Per day Rs. 10,000 will be deducted after 48 hours
- Formula for selecting lowest Financial Bid Value:

Bid Value = <u>One Time Cost</u> + <u>(12 x Monthly Recurring Charges</u>) No of Branches

OTC = One Time Cost MRC = Monthly Recurring Charges

Contract agreement is extendable / renewable upto 3 years only on mutual understanding on same terms & conditions and rates.

Danish Shaukat Officer IT Div.

Farhan Amir Officer Admin Div.

Athar Nabi Officer IT-Div.

Kamal Rashid Officer Operation Div.

M.Faraz Khan Officer IT Div.

M.Rashid Memon VP /IT Div.

Annexure "D"

INTEGRITY PACT

Pakistan Telecommunication

Company Ltd., EVP (Business South Zone, Hatim Alvi Road, Clifton Block-4, Karachi. www.ptcl.com.pk

Declaration of Fees, Commissions and Brokerage etc. Payable by the Suppliers of Services Pursuant To Rule 89 Sindh Public Procurement Rules Act, 2010

Pakistan Telecommunication Company Limited (PTCL) hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, PTCL represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

PTCL certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. PTCL accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, PTCL agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

For and On Behalf Of

Pakistan Telecommunication Company Limited

	Munt	1
Signatur	e:	\sum
Name:	Hozefa Tajani	_
NIC No:	42000-0189803-7	-

Communication Link							
S.No. 1	COMPANY NAME PTCL	AMOUNT	PO NO	BANK NAME			
	Total	300	04872262	NBP			
			300/-				