

## Bid Evaluation Report

Name of Procuring Agency:

Coal Energy Department

Tender Reference No:

No. SO(ADMN)/C&EDD/CONSULTANCY/2013

3. Tender Description/Name of work/item: Consultancy Services for hiring of Legal, Corporate Regulatory advisory services for proposed Thar Bloc-II JV agreement.

4. Method of Procurement: Quality and Cost basis Selection method

5. Tender Published: NIT NO 445, SPPRA Serial NO 16765 dated 20<sup>th</sup> June 2013 Hoisted on SPPRA and Departmental website [www.sindhcoal.gov.pk](http://www.sindhcoal.gov.pk) on 20<sup>th</sup> June 2013

6. Total Bid documents Sold: 02

7. Total Bids Received: 02

8. Technical Bid Opening date: (if applicable) 19-8-2013

9. No. of Bid technically qualified (if applicable): 02

10. Bid(s) Rejected: None

11. Financial Bid Opening date: 21-8-2013

### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	RIAA Law	900000	2 <sup>nd</sup>	Within Budgeted Estimate	Technical score of the Firm higher than other bidder	Cumulative score for the firm in technical & financial score on the 80:20 ratio is highest and ranked 1 <sup>st</sup> for offering contract
2.	KMS Law & Associates	850000	1 <sup>st</sup>	Within Budgeted Estimate	Technical score of the Firm lower than other bidder	Cumulative score for the firm in technical & financial score on the 80:20 ratio is ranked 2 <sup>nd</sup> .

*(Signature)*  
(Ghulam Haider Chaudhary)  
Dy. Secretary (Admn)

*(Signature)*  
(Chairman of the Committee).

*(Signature)*  
(Ms. Razia Shaikh)  
Asstt. Chief (Inv), P&D.

Signatures of the Members of the Committee.

*(Signature)*  
(Mahfooz Ahmed Bhutti)  
Director, (P&D), TCEB.

*(Signature)*  
(Muhammad Aslam Shaikh)  
Addl. Secretary (Law)

*(Signature)*  
(Mumtaz Ali Gopang)  
Deputy Secretary (Dev.)  
Finance Department.

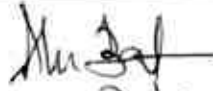
*(Signature)*  
Section Officer (ADMN).  
Capted MEMBER.

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(Chairman of the Committee)  
Signatures of the Members of the Committee.

**MINUTES OF THE MEETING HELD ON MONDAY 21ST AUGUST, 2013 FOR OPENING TECHNICAL PROPOSALS RECEIVED FROM SHORT LISTED FIRMS FOR HIRING LEGAL CONSULTANCY SERVICES FOR REQUIRED CHANGES IN JV AGREEMENT FOR PROPOSED THAR BLOCK-II.**

Following attended the meeting :

Mr. Abu Bakar Ahmed, Additional Secretary, CED,	Chairman.
Mr. Muhammad Aslam Shaikh, Addl. Secretary, Law Deptt:	Member
Mr. Mahfooz Ahmed Bhatti, Director, TCEB.	Member
Mr. Mumtaz Ali Gopang, Dy. Secretary, Finance Department	Member
Ms. Razia Shaikh, Assistant Chief (Ind), P&D Department,	Member
Mr. Mr. Ghulam Haider Chandio, Dy. Secretary, CED	Member/ Secretary

**DISCUSSIONS:**

The chairman of the committee enquired from the members that they have worked on the technical proposals and brought with them the score position assigned to the two firms qualified after receiving RFPs. After detailed discussions and aggregating the score points by the individuals, the technical proposals were finalized as under :

Evaluation Criteria	Max weight	RIAALAW		KMS Law	
		Rating	Score	Rating	Score
1. Experience in Corporate Affairs (Mining/Power Sector)	10	90	9.0	70.0	7.0
2. Experience	30		27.0		23.0
Legal Advisory on Contractual issues	10	90	9.0	80	8.0
Project Financing	10	90	9.0	70	7.0
Share Holding agreements	10	90	9.0	80	8.0
3. Experience in Developing standardized service packages including IIR & PTAS	10	90	9.0	70	7.0
4. Approach methodology and workplan	10	80	8.0	90	9.0
5. Key professional staff qualifications and competence for the assignment	40		36.0		30.0
Team leader - legal specialist	20	90	18.0	80	16.0
Contract risk analyst	10	90	9.0	70	7.0
Regulatory specialist	10	90	9.0	70	7.0
<b>TOTAL</b>	<b>100</b>		<b>89.0</b>		<b>76.0</b>

Rating: Excellent - 100% Very Good - 90% Above Average 80% Average 70% Below Average -50% Non-complying - 0%  
 Score: Maximum Weight x Rating / 100  
 Note: No inter-band ratings allowed in application of the above rating scale. For example, only a rating of 90 or 80 can be given, not 85, 87, etc.

On securing more than 70% score, the committee jointly declared both the firms as technically qualified.

**2 Financial Proposals:**

The financial proposals received from the above two law firms were opened in the presence of committee. M/s RIAALAW offered PKR 900,000/- exclusive for the local taxes whereas M/s KMS Law offered PKR 850,000/- exclusive the local taxes, which shall be identified during negotiations and shall be added to the above amount.


The firms were scored on 80:20 ratios for technical and financial bids.

Handwritten signatures and initials of committee members, including names like 'M/s RIAALAW' and 'M/s KMS Law'.

The committee considered the offer of M/s RIAALAW and awarded 87.6% score and 78.8% score to M/s KMS Law Associates on 80-20 basis criteria.

3. **Recommendations:**


In view of the technical and financial evaluation as per position given above, the committee on securing 87.6% technical and financial score declared M/s RIAALAW qualified, standing at No.1 whereas M/s KMS Law Associates securing 78.8% score at No.2. It is pertinent to mention that M/s RIAALAW clarified that no out of pocket money will be claimed but only applicable taxes would be paid by the department.

  
(Ghulam Haider Chandio)  
Dy Secretary (Admn), CED  
Coal Energy Department  
Member

  
(Ms Razia Shaikh)  
Assistant Chief (Ind)  
P&D Department  
Member

  
(Mumtaz Ali Gopang)  
Deputy Secretary (Dev)  
Finance Department  
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(Muhammad Aslam Shaikh)  
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(Mahfooz Ahmed Bhatti)  
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(Abu Bakar Ahmed)  
Additional Secretary  
Chairman