



No. PMU-BOR/2017/4808
BOARD OF REVENUE SINDH
PROJECT MANAGEMENT UNIT

Karachi Dated: 28-03-2017

To,

The Director C.B,
Sindh Public Procurement Authority,
Karachi

SUBJECT: BID EVALUATION REPORT ON BIDDING PROCESS FOR TENDER NAMELY "DEVELOPMENT, DEPLOYMENT AND SUPPORT OF CUSTOMIZED SOFTWARE FOR INDEXING AND SEARCH PANEL FOR SALES CERTIFICATE" FOR "LAND ADMINISTRATION & REVENUE MANAGEMENT INFORMATION SYSTEM" OF BOARD OF REVENUE SINDH, TENDER PUBLISHED ON SPPRA WEBSITE ON 17-02-2017 VIDE SR. NO. 31736


I am directed to state that bidding process for procurement of subject tender has been finalized by the Procurement Committee which in its meeting held on 27-03-2017 under the Chairmanship of Member R&S, Board of Revenue, Sindh and award of work has been recommended to competent authority in favour of M/s. Cellucom under LARMIS of BOR.

The Bid Evaluation Report is accordingly prepared in the standard format and is hereby forwarded along with (a) minutes of technical and financial proposal opening, attendance sheet, extract of Annual Procurement Plan, individual & consolidated technical evaluation report, notification of Procurement Committee, published copies of advertisements in newspapers under Rule 45 of the Sindh Public Procurement Rules 2010 for hoisting on website of the Authority.


Assistant Director P/CM
LARMIS, PMU

C.C. To:-

- The Member R&S, Board of Revenue, Sindh
- The Project Director PMU, Board of Revenue, Sindh
- The Deputy Director F&A, PMU, Board of Revenue, Sindh
- The PS to Senior Member, Board of Revenue, Sindh
- The Network Administrator, LARMIS, PMU, with a request to upload the BER on the website of PMU, i.e. www.sindhlarms.gos.pk
- A copy of bid evaluated report is also forwarded to all the participating bidders
- Office Record


Assistant Director P/CM
LARMIS, PMU

SPPRA INWARD DIARY

NO: 2653


DATED: 29-3-17

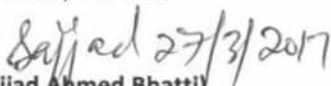
Annex E

Bid Evaluation Report

1. Name of Procuring Agency: Project Management Unit, Board of Revenue, Sindh
2. Tender Reference No: TENDER NIT NO. 31736 dated: 17-02-2017
3. Tender Description/Name: "DEVELOPMENT, DEPLOYMENT AND SUPPORT OF CUSTOMIZED SOFTWARE FOR INDEXING AND SEARCH PANEL FOR SALES CERTIFICATE" FOR "LAND ADMINISTRATION & REVENUE MANAGEMENT INFORMATION SYSTEM"
4. Method of Procurement: Single Stage Two Envelope Procedure
5. Tender Published: SPPRA Website & PMU Website at Sr. No. 31736, dated: 17-02-2017
6. Total Bid documents Sold; 02 (Two)
7. Total Bids Received: 02 (Two)
8. Technical Bid Opening date: 22-03-2017
9. No. of Bids technically qualified: 02 (Two)
10. Bid(s) Rejected: None
11. Financial Bid Opening date: 27-03-2017
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	M/s. Cellucom	Rs.970,000/-	1 st	Lowest	The Procurement Committee found the bid as the best evaluated lowest bid and recommended for award of contract.	Procurement Committee recommended the bidder for final award of contract in its meeting dated: 27-03-2017 to the competent authority.
2	M/s. Trade and Projects	Rs.1,020,000/-	2 nd	Lower	The firm was technically qualified but its bid was found higher.	The Procurement Committee found the quoted bid as higher than the bid of M/s. Cellucom


(Sumair Murad Shah)
Video Conferencing Engineer
IS&T Department, Govt. of
Sindh/Member


(Sajjad Ahmed Bhatti)
System Manager
PMU, Board of Revenue
/Member


(Zulfiqar Ali Shah)
Member R&S,
Board of Revenue, Sindh/Chairman


(Mussarat Mokhtar)
Deputy Director Inspection,
Industries Deptt., Govt. of Sindh
/Member


(Aziz Ahmed Barlas)
Project Director - PMU,
Reforms Wing & Special Cell,
Board of Revenue, Sindh/Secretary



PROJECT MANAGEMENT UNIT
BOARD OF REVENUE SINDH

SUBJECT: MINUTES OF THE MEETING OF PROCUREMENT COMMITTEE HELD ON 27-03-2017 FOR TENDER PUBLISHED ON SPPRA AND PMU WEBSITES ON 17-02-2017 VIDE SR. NO. 31736 UNDER THE LARMIS OF BOR SINDH

A meeting of Procurement Committee was held on 27-03-2017 at 02:30 PM to finalize evaluation of technical proposals in respect of subject NIT in Committee room of PMU, Board of Revenue, Sindh under chairmanship of the Member (R&S), B.O.R Sindh under SPP Rules 2010 (List of Participants at **Annex-A**)

- i) Finalization of Evaluation of Technical Proposals
- ii) Opening of Financial Proposals of technically qualified firms
- iii) Any other agenda item with the permission of the Chair.

AGENDA ITEM NO. 01: FINALIZATION OF EVALUATION OF TECHNICAL PROPOSALS BY THE PROCUREMENT COMMITTEE IN RESPECT OF THE ABOVE TENDER

As per decision of the Procurement Committee in its meeting held on 22-03-2017, the technical sub-committee comprising of members of System, Finance and Procurement of PMU was assigned the task of assessment of technical proposals of two (02) participating bidders in view of pre-defined evaluation criteria of the bid document to facilitate the Procurement Committee in evaluation of the technical bids. The sub-committee minutely evaluated the technical bids and placed its consolidated evaluation sheet before the Procurement Committee for consideration (**Annexure-B**). Individual assessment of the proposals was also carried out by the Committee members as well as its Chairman which is attached at **Annexure-C**. The individual assessment of the Procurement Committee was consolidated and is placed at **Annexure-D**.

Decision: In the light of evaluation report of sub-committee and with consensus of the Procurement Committee, the technical bids of two (02) firms namely (1) Trade and Projects and (2) M/s. Cellucom were declared responsive and technically compliant. The Committee announced the results of technical evaluation before the bidders in accordance with SPP Rules 2010.

Contd.....


AGENDA ITEM NO. 02: OPENING OF FINANCIAL PROPOSALS OF TECHNICALLY QUALIFIED FIRMS

The financial proposals of technically compliant firms were placed on board for opening by the Committee. The financial proposals of both the firms were thereafter opened one by one in alphabetical order in presence of the bidders and read out aloud. The financial bids furnished by the respective bidders are as under:


Name of firm	Price Quoted
(1) M/s. Trade and Projects	Rs.1,020,000/-
(2) M/s. Cellucom	Rs.970,000/-

Decision: In the light of evaluation report of Sub-committee and with consensus of the Procurement Committee, the lowest bid of technically qualified bidder namely M/s. Cellucom was declared as the best evaluated bid and was recommended for award of contract at total bid price of Rs. 970,000/- (Rupees Nine Hundred and Seventy Thousand Only) to the competent authority.
Further, the committee also signed the Bid Evaluation Report (Annexure-E) for intimation to participant bidders and publication on the website of SPPRA and PMU accordingly.

Meeting ended with a vote of thanks to and from the chair.


(Sumair Murad Shah)
Video Conferencing Engineer
IS&T Department, Govt. of
Sindh/Member


(Sajjad Ahmed Bhatti)
System Manager
PMU, Board of Revenue
/Member


(Zulfiqar Ali Shah)
Member R&S,
Board of Revenue, Sindh/Chairman


(Mussarat Mokhtar)
Deputy Director Inspection,
Industries Deptt., Govt. of Sindh
/Member


(Aziz Ahmed Barlas)
Project Director - PMU,
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Board of Revenue, Sindh/Secretary

Annex-A


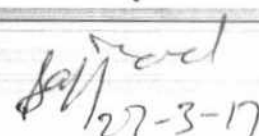
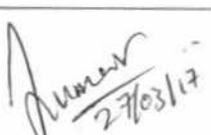


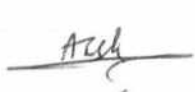
LIST OF PARTICIPANTS

MEETING OF PROCUREMENT COMMITTEE

FOR THE TENDER PUBLISHED ON THE WEBSITE OF SPPRA AND PMU AT SR. NO. 31736 FOR OPENING OF FINANCIAL PROPOSALS FOR THE TENDER NAMELY

"DEVELOPMENT AND DEPLOYMENT OF CUSTOMIZED SOFTWARE FOR VARIOUS SERVICES AT PRC HYDERABAD" UNDER THE COMPUTERIZED LAND RECORDS FACILITY OF BOR SINDH (LARMIS)

HELD ON 27-03-2017 AT 2:30 P.M, AT PMU REVENUE HOUSE, CLIFTON, KARACHI

<u>S.No.</u>	<u>Name</u>	<u>Designation</u>	<u>Signature</u>
PROCUREMENT COMMITTEE			
1	Zulfiqar Ali Shah	Member R&S, BOR	In-Chair
2	Aziz Ahmed Barlas	Project Director PMU, BOR	
3	Sajjad Bhatti	System Manager LARMIS, BOR	 27-3-17
4	Sumair Murad Shah	Video Conferencing Engineer, IS&T Department, Govt. of Sindh	 27/03/17
5	Musarrat Mokhtas	Deputy Director Inspection Industries Department, Govt. of Sindh	
6			
PARTICIPATING FIRMS			
1	Rashid	TAP	
2	Arsyad	Cellucan	
3			

Annex-B

EVALUATION OF TECHNICAL PROPOSAL BY TECHNICAL SUB-COMMITTEE OF PMU BOARD OF REVENUE FOR THE TENDER PUBLISHED ON SPPRA & PMU WEBSITES NAMEDLY "DEVELOPMENT, DEPLOYMENT AND SUPPORT OF CUSTOMIZED SOFTWARE FOR INDEXING AND SEARCH PANEL FOR SALES CERTIFICATE" UNDER LARMIS OF BOARD OF REVENUE SINDH

The Bidders must comply with the following mandatory requirements:

MANDATORY CLAUSE CHECKLIST

Mandatory Clause	M/S. CELLUCOM	M/S. TRADE AND PROJECTS
• The Bidders must be registered with Federal Board of Revenue (FBR) for Income Tax and Sales Tax and must be on FBR's Active Taxpayers List.	✓	✓
• The Bidders must be registered with Sindh Revenue Board (SRB) for Provincial Sales Tax and must be on SRB's Active Taxpayers List.	✓	✓
• The Bidders must be able to demonstrate that they have expertise in performing the tasks enlisted under scope of work.	✓	✓
• Bidders may submit bids as a Joint Venture but in such case one bidder shall be appointed as a lead bidder who shall be solely responsible for end to end delivery of the entire contract.	✓	✓
• Bidders or any of its consortium partners must not have been black listed or declared bankrupt by any Government or Financial institution.	✓	✓

BASIS OF EVALUATION AND COMPARISON OF BID


TECHNICAL BID EVALUATION CRITERIA

S.No.	Criteria	Max. Marks	Marks obtained	
(A)	COMPANY PROFILE	200	M/s. Trade & Projects	M/s. Cellucom
1.	The firm must be registered for a period given below along with marks against each: a. More than 3 year in relevant business = 50 Marks b. Less Than 3 years but more than 1 year in relevant business = 25 Marks c. No marks will be awarded for less than 1 year (Attach Certificate of Incorporation/Company Registration Certificates)	50	50	50
2.	The firm must have at least 6 Employees/Staff on company's permanent payroll in relevant category for last One (01) Year. a. 02 x Software Developer = 50 Marks (25 Marks for each Employee)	150	150	100

S.No.	Criteria	Max. Marks	Marks obtained	
	b. 02 x Database Administrator = 50Marks(25 Marks for each Employee.) c. 02 x Mobile App Developers = 50Marks(25 Marks for each Employee.) (Attach Authenticated Company's Payroll, CV and Certificate/ Degrees of Employees)			
(B)	EXPERIENCE	600		
1.	The firm must have Completed at least 03 Projects for Development of Customized Applications (100 Marks for each project) (Attach Work Order / Contract Agreement / Completion Certificate)	300	200	300
2.	The firm must have Completed at least 03 Projects for Land Management and Information System (100 Marks for each project) (Attach Work Order / Contract Agreement / Completion Certificate)	300	200	300
(C)	FINANCIAL CAPABILITY	200		
1.	The firm must have Average Financial Turnover of at least 5 Million or above in relevant business during last 3 years: (No Marks will be given below Rs. 5 Million) (Attach Financial Statements)	200	200	200
Total:		1000	800	950
Passing Marks:		800		


 Assistant Director P/CM
 LARMIS PMU

Saff
 5/8/2017
 System Manager
 LARMIS, PMU


 Assistant Director Finance
 LARMIS, PMU

EVALUATION OF TECHNICAL PROPOSAL BY INDIVIDUAL MEMBERS OF PROCUREMENT COMMITTEE OF PMU BOARD OF REVENUE FOR THE TENDER NAMEDLY "DEVELOPMENT, DEPLOYMENT AND SUPPORT OF CUSTOMIZED SOFTWARE FOR INDEXING AND SEARCH PANEL FOR SALES CERTIFICATE" UNDER THE "COMPUTERIZED LAND RECORDS SYSTEM" OF BOARD OF REVENUE SINDH PUBLISHED ON SPPRA WEBSITE 31736 DATED: 17-02-2017

MANDATORY CLAUSE

The Bidders must comply with the following mandatory requirements:

Mandatory Clause	M/s. Trade & Projects	M/s. Cellcuom
The Bidders must be registered with Federal Board of Revenue (FBR) for Income Tax and Sales Tax and must be on FBR's Active Taxpayers List.	✓	✓
The Bidders must be registered with Sindh Revenue Board (SRB) for Provincial Sales Tax and must be on SRB's Active Taxpayers List.	✓	✓
The Bidders must be able to demonstrate that they have expertise in performing the tasks enlisted under scope of work.	✓	✓
Bidders may submit bids as a Joint Venture but in such case one bidder shall be appointed as a lead bidder who shall be solely responsible for end to end delivery of the entire contract.	✓	✓
Bidders or any of its consortium partners must not have been black listed or declared bankrupt by any Government or Financial institution.	✓	✓

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2.	The firm must have at least 6 Employees/Staff on company's permanent payroll in relevant category for last One (01) Year. a. 02 x Software Developer = 50 Marks (25 Marks for each Employee) b. 02 x Database Administrator = 50Marks(25	150	150	100

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	Marks for each Employee.) c. 02 x Mobile App Developers = 50Marks(25 Marks for each Employee.) (Attach Authenticated Company's Payroll, CV and Certificate/ Degrees of Employees)			
(B)	EXPERIENCE	600		
1.	The firm must have Completed at least 03 Projects for Development of Customized Applications (100 Marks for each project) (Attach Work Order / Contract Agreement / Completion Certificate)	300	200	300
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1.	The firm must have Average Financial Turnover of at least 5 Million or above in relevant business during last 3 years: (No Marks will be given below Rs. 5 Million) (Attach Financial Statements)	200	200	200
Total:		1000	800	950
Passing Marks:		800		



(Mussarat Mokhtar)
Deputy Director Inspection,
Industries Deptt., Govt. of Sindh /Member

Annex - C

EVALUATION OF TECHNICAL PROPOSAL BY INDIVIDUAL MEMBERS OF PROCUREMENT COMMITTEE OF PMU BOARD OF REVENUE FOR THE TENDER NAMEDLY "DEVELOPMENT, DEPLOYMENT AND SUPPORT OF CUSTOMIZED SOFTWARE FOR INDEXING AND SEARCH PANEL FOR SALES CERTIFICATE" UNDER THE "COMPUTERIZED LAND RECORDS SYSTEM" OF BOARD OF REVENUE SINDH PUBLISHED ON SPPRA WEBSITE 31736 DATED: 17-02-2017

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(Sumair Murad Shah)
 Video Conferencing Engineer,
 IS&T Department
 Government of Sindh

Annex - C

EVALUATION OF TECHNICAL PROPOSAL BY INDIVIDUAL MEMBERS OF PROCUREMENT COMMITTEE OF PMU BOARD OF REVENUE FOR THE TENDER NAMEDLY "DEVELOPMENT, DEPLOYMENT AND SUPPORT OF CUSTOMIZED SOFTWARE FOR INDEXING AND SEARCH PANEL FOR SALES CERTIFICATE" UNDER THE "COMPUTERIZED LAND RECORDS SYSTEM" OF BOARD OF REVENUE SINDH PUBLISHED ON SPPRA WEBSITE 31736 DATED: 17-02-2017

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Sajjad
27/2/2017

(Sajjad Bhatti)
System Manager
LARMIS, PMU,
Board of Revenue, Sindh

Annex 'C'

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(Aziz Ahmed Barlas)
 Project Director PMU
 Board of Revenue, Sindh

Annex - C

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(C)	FINANCIAL CAPABILITY	200		
1.	The firm must have Average Financial Turnover of at least 5 Million or above in relevant business during last 3 years: (No Marks will be given below Rs. 5 Million) (Attach Financial Statements)	200	200	200
Total:		1000	800	950
Passing Marks:		800		

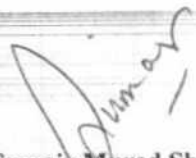



(Zulfiqar Ali Shah)
Member R&S
Board of Revenue, Sindh

Anre moti-D


CONSOLIDATED EVALUATION OF TECHNICAL PROPOSAL BY TECHNICAL SUB-COMMITTEE OF PMU BOARD OF REVENUE FOR THE TENDER PUBLISHED ON SPPRA & PMU WEBSITES NAMEDLY "DEVELOPMENT, DEPLOYMENT AND SUPPORT OF CUSTOMIZED SOFTWARE FOR INDEXING AND SEARCH PANEL FOR SALES CERTIFICATE" UNDER THE "COMPUTERIZED LAND RECORDS SYSTEM" OF BOARD OF REVENUE SINDH PUBLISHED ON SPPRA WEBSITE 31736 DATED: 17-02-2017

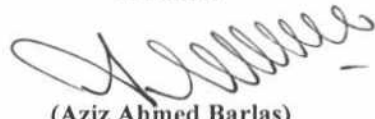
S#	MEMBERS OF PROCUREMENT COMMITTEE	M/s. Trade & Projects	M/s. Cellcuom
1	Mr. Zulfiqar Ali Shah, Member R&S/ Chairman PC	850	950
2	Mr. Aziz Ahmed Birlas, Project Director LARMIS/ Member PC	850	950
3	Mr. Sajjad Bhatti, System Manager, PMU/Member PC	850	950
4	Mr. Mussarat Mokhtar, Deputy Director Inspection, Industries Deptt: Govt. of Sindh/ Member PC	850	950
5	Mr. Sumair Murad Shah, Video Conferencing Engineer, IS&T Department, Govt. of Sindh/Member PC	850	950
	Total Marks Obtained	4250	4750
	AVERAGE CONSOLIDATED MARKS OBTAINED	850	950


(Sumair Murad Shah)
Video Conferencing Engineer
IS&T Department, Govt. of
Sindh/Member


(Sajjad Ahmed Bhatti)
System Manager
PMU, Board of Revenue
/Member


(Zulfiqar Ali Shah)
Member R&S,
Board of Revenue, Sindh/Chairman


(Mussarat Mokhtar)
Deputy Director Inspection,
Industries Deptt., Govt. of Sindh
/Member


(Aziz Ahmed Barlas)
Project Director - PMU,
Reforms Wing & Special Cell,
Board of Revenue, Sindh/Secretary



SUBJECT: MINUTES OF THE MEETING OF PROCUREMENT COMMITTEE HELD ON 22-03-2017 FOR "DEVELOPMENT, DEPLOYMENT AND SUPPORT OF CUSTOMIZED SOFTWARE FOR INDEXING AND SEARCH PANEL FOR SALES CERTIFICATE" UNDER THE "COMPUTERIZED LAND RECORDS FACILITY IN SINDH (LARMIS)

A meeting of Procurement Committee was held on 22-03-2017 at 02:30 PM under the Chairmanship of Member R&S to open the technical proposals of firms as per NIT published at SPPRA website at Sr. No. 31736 dated: 17-02-2017 for the subject tender item under SPP Rules 2010. List of participants is attached at **Annexure-"A"**

Following agenda items were discussed in detail and decisions thereupon were taken as under:

AGENDA ITEM NO.01: OPENING OF TECHNICAL PROPOSALS

As per NIT published on the website of SPPRA and PMU at SR. No. 31736 Dated: 17-02-2017 (Flag-A), the bid submission date for the subject bidding process was fixed as 22nd March 2017 till 2:00 PM and opening at 2:30 PM on the same day.

As per NIT, bids were invited under Single Stage Two Envelope Bidding Procedure of SPP Rules 2010. Upto the submission time, Two (02) firms purchased the bidding documents and submitted their bids in the prescribed format upto the closing date & time. The technical proposals were placed before the Procurement Committee for opening in presence of bidders.

Decision: The Committee opened the technical proposals of the participating bidders namely (1) M/s.Trade & Projects and (2) M/s.Cellucom

Accordingly, technical proposals of the two bidders were assigned to technical Sub-Committee for detailed evaluation to facilitate the Procurement Committee in individual assessment of the technical proposals.

The Committee further decided to finalize the evaluation of technical proposals in its next meeting fixed on Monday March 27th 2017 at 2:30 PM to be followed by opening of financial bids of qualified bidders. Representatives of bidding firms present in the meeting were also informed accordingly.

Meeting ended with a vote of thanks to and from the chair.

(Jehanzeb Memon)
Video Conferencing Engineer
IS&T Department, Govt. of
Sindh/Member


(Sajjad Ahmed Bhatti)
System Manager
PMU, Board of Revenue
/Member

(Zulfiqar Ali Shah)
Member R&S,
Board of Revenue, Sindh/Chairman

(Mussarat Mokhtar)
Deputy Director Inspection,
Industries Deptt., Govt. of Sindh
/Member

(Aziz Ahmed Barlas)
Project Director - PMU,
Reforms Wing & Special Cell,
Board of Revenue, Sindh/Secretary

Annex-A


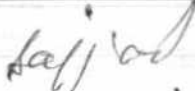


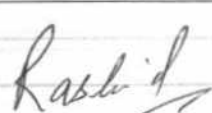


LIST OF PARTICIPANTS

MEETING OF PROCUREMENT COMMITTEE

FOR THE TENDER PUBLISHED ON THE WEBSITE OF SPPRA AND PMU AT SR. NO. 31736 FOR OPENING OF TECHNICAL PROPOSALS FOR THE TENDER NAMEDLY

"DEVELOPMENT AND DEPLOYMENT OF CUSTOMIZED SOFTWARE FOR VARIOUS SERVICES AT PRC HYDERABAD"
UNDER THE COMPUTERIZED LAND RECORDS FACILITY OF BOR SINDH (LARMIS)

HELD ON 22-03-2017 AT 2:30 P.M, AT PMU REVENUE HOUSE, CLIFTON, KARACHI

<u>S.No.</u>	<u>Name</u>	<u>Designation</u>	<u>Signature</u>
PROCUREMENT COMMITTEE			
1	Zulfiqar Ali Shah	Member R&S, BOR	In-Chair
2	Aziz Ahmed Barlas	Project Director PMU, BOR	
3	Sajjad Bhatti	System Manager LARMIS, BOR	
4	Jabanzoh Memon	Video Conferencing Engineer, IS&T Department, Govt. of Sindh	
5	Musawwar Mkhbir	Deputy Director Inspections, Industries Department, Govt. of Sindh	
6			
<u>PARTICIPATING FIRMS</u>			
1		TAP	
2	M. Arshad	Nelwin Associates M/S Cellcom	
3			