

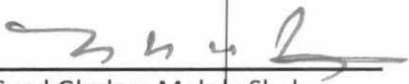
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Mr. Hidayatullah Chajro  
Director General  
Agriculture, Extension,  
Hyderabad




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Mr. Fahad Ansari  
Director PPP Unit  
Finance Department



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Syed Ghulam Mehdy Shah  
Assistant Chief (Agriculture),  
Planning & Development  
Department



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Mr. Abdul Aziz Channa  
Deputy Secretary (Technical),  
Agriculture, Supply & Prices  
Department



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Mr. Mujtaba Hussain Mirza  
Director  
Agriculture Marketing

ABSENT

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Deputy Secretary  
SGA & CD



## Minutes of Consultants Selection Committee Meeting on Larkana Fruit & Vegetable Mandi Project

A meeting of Consultant Selection Committee (the "CSC") for the Larkana Fruit & Vegetable Mandi Project (the "Project") was held on Thursday, 5<sup>th</sup> May 2016 at 12:30 p.m. at the Committee Room of PPP Unit, Finance Department, Government of Sindh under the chairmanship of Director General Agriculture Extension, Hyderabad. The meeting was convened to approve the evaluation of the Technical proposals and open the Financial Proposals of technically qualified bidders to hire consultant for the Project under Public Private Partnership ("PPP") mode. The attendance sheet copy is attached as [Annexure-A].

### Agenda # 1: Approval of the evaluation of Technical Proposals

2. The chair welcomed the CSC members and invited the Director PPP Unit to appraise the forum regarding the background of the project and findings of the evaluation of the technical bids received under the Request for Proposal. The technical proposals evaluation was discussed in detail pursuant to evaluation criteria of bidding documents. The detailed technical proposals evaluation is attached as [Annexure-B]. The forum was informed that one bid was technically disqualified, whereas two bids technically qualified (by securing more than or equal to 75 marks) as given below:

#	Bidder	Technical score	
1.	M/S KPMG Consortium	84.55	Qualified
2.	M/S IQ Capital Plus Consortium	75.85	Qualified
3.	M/S RCC Consultants & Architects	66.80	Disqualified

*Decision: The Consultant Selection Committee endorsed the evaluation of technical proposals and approved technical qualification of two (2) bids (i.e. M/S KPMG and M/S IQ Capital Plus ) disqualification of M/S RCC Consultants & Architects.*

### Agenda # 2: Opening of Financial Proposals

3. The financial proposals of two (2) technically qualified bidders were opened and the quoted financial bid price of each qualified bidder was read aloud by Director PPP Unit. Thereafter, the CSC members signed the financial proposals before the authorized representative of bidders. The financial bid price of technically qualified bidders is given below:

#	Bidder	Bid Price
1	M/S KPMG Consortium	Rs. 47,000,000/-
2	M/S IQ Capital Plus Consortium	Rs. 14,000,000/-



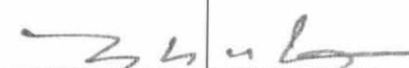


### Agenda # 3: Announcement of Successful Bidder

4. Based on financial bid price, the financial score was computed pursuant to request for proposal (bidding documents) by the CSC. The combined score calculation is attached as [Annexure-C]. The Director General, Sindh Agriculture Extension, Hyderabad being the chair of CSC announced the combined score (technical and financial) of the bidders. The break-up of score is given below:

#	Bidder	Combined Score
1	M/S IQ Capital Plus Consortium	81.89
2	M/S KPMG Consortium	70.86

Decision: *The CSC unanimously recommended M/S IQ Capital Plus Consortium being the Successful bidder based on attaining highest combined score.*

5. Meeting ended with a vote of thanks.

 <hr/> Mr. Hidayatullah Chajro Director General Agriculture, Extension, Hyderabad	 <hr/> Mr. Fahad Ansari Director PPP Unit Finance Department	 <hr/> Mr. Syed Ghulam Mehdy Shah Assistant Chief (Agriculture), Planning & Development Department
 <hr/> Mr. Abdul Aziz Channa Deputy Secretary (Technical), Agriculture, Supply & Prices Department	 <hr/> Mr. Mujtaba Hussain Mirza Director Agriculture Marketing	ABSENT <hr/> Deputy Secretary SGA & CD


**ATTENDANCE SHEET**  
**CONSULTANT SELECTION COMMITTEE MEETING FOR TRANSACTION ADVISORY SERVICES, LARAKANA**  
**FRUIT & VEGETABLE MANDI PROJECT**


Committee Room of Finance Department, 7th Floor, Sindh Secretariat No. 6, Kamal Attaturk Road, Karachi  
 05th May, 2016 (Thursday) at 12:30PM

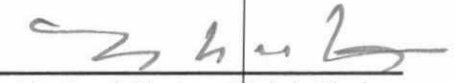
S. NO.	NAME	DESIGNATION	DEPARTMENT	CONTACT NO.	SIGNATURE
1.	Atiqul Haque Manager	D. S. Aji Director	Agriculture Agriculture Marketing	0300 92 33 887	
2.					
3.	Syeda Gulam Mehrez Sindh	A. Qureshi (CA/MS) DSI	D. D. Dept. Kandii	0331-3452910	
4.	Abdul Aziz Channa		Agriculture, Supply & PwS Department	03023473414	
5.	FAHAD ANSARI	DIRECTOR	PPP UNIT, FINANCE DEPT	9922293	
6.	MOHSIN KHAN	SENIOR ASSOCIATE	DEAL ADVISORY, KPMG TH ECo.	0333 3 168471	
7.	Amjad MURAZD	Manager Finance	IQ Capital	03343610333	
8.	Ali Asghar Shail Soudo	Site Engineer	PCC consultants	03013563885	
9.					
10.					
11.					


## SUMMARY OF TECHNICAL PROPOSAL EVALUATION

		Maximum Marks	Marks Obtained M/S KPMG Consortium	Marks Obtained M/S IQ Capital Plus Consortium	Marks Obtained M/S RCC Consultants & Architects
1.	Firm's Relevant Experience	40.00	28.00	26.00	18.00
2.	Key Professional Staff	50.00	48.55	44.85	45.80
3.	Financial Capability	04.00	04.00	00.00	01.00
4.	Appreciation of TOR	02.00	00.00	02.00	0.00
5.	Approach & Methodology	02.00	02.00	01.00	1.00
6.	Work Plan and Man-month schedule	02.00	02.00	02.00	1.00
	<b>Total</b>	<b>100</b>	<b>84.55</b>	<b>75.85</b>	<b>66.80</b>
	<b>Status</b>		<b>Pass</b>	<b>Pass</b>	<b>Fail</b>
	<i>Qualifying Marks = 75%</i>				

  
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 Director General  
 Agriculture, Extension,  
 Hyderabad

  
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 Finance Department

  
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 Assistant Chief (Agriculture),  
 Planning & Development  
 Department


  
 Mr. Abdul Aziz Channa  
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 Agriculture, Supply & Prices  
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 Mr. Mujtaba Hussain Mirza  
 Director  
 Agriculture Marketing

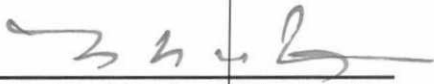
ABSENT  
 Deputy Secretary  
 SGA & CD


EVALUATION OF TECHNICAL PROPOSALS FOR TRANSACTION ADVISORY, LARKANA FRUIT & VEGETABLE MANDI PROJECT

Details	KPMG	IQ Capital Plus	RCC
Total	Score	Score	Score
<b>Firm's Relevant Experience</b>			
- <b>Transaction Advisory Experience of PPP projects</b> (1 Project = 2 points, 2 Projects = 4 points, 3 Projects = 6 points, Greater than or equal to 4 Projects = 8 points)	8.00	8.00	2.00
- <b>Feasibility study experience of agribusiness projects</b> (1 Project = 2 points, 2 Projects = 4 points, 3 Projects = 6 points, 4 Projects = 8 points, 5 Projects = 10 points, 6 Projects = 12 points, 7 Projects = 14 points, Greater than or equal to 8 Projects = 16 points)	16.00	16.00	16.00
- <b>Consultancy experience for Agriculture/Horticulture Market</b> (1 Project = 4 points, 2 Projects = 8 points, 3 Projects = 12 points, Greater than or equal to 4 Projects = 16 points)	16.00	4.00	8.00
<b>Sub-Total Firms Relevant Experience</b>	<b>40.00</b>	<b>28.00</b>	<b>26.00</b>
<b>Key Professional Staff</b>			
<b>Financial Team</b>	<b>15.00</b>		
Financial Team Leader	10.00	10.00	10.00
Financial Analyst	5.00	5.00	2.15
<b>Technical Team</b>	<b>25.00</b>		
Agribusiness Technical Expert	10.00	10.00	6.10
Infrastructure & Buildings Expert	10.00	10.00	9.50
Environment Specialist	5.00	4.05	4.75
<b>Legal Team</b>	<b>10.00</b>		
Legal Expert		9.50	10.00
<b>Sub-Total Key Professional Staff</b>	<b>50.00</b>	<b>48.55</b>	<b>44.85</b>
<b>Financial Capability</b>			
- <b>Annual Turnover</b> (PKR 40 million = 4 points, PKR 30 million = 3 points, PKR 20 million = 2 points, PKR 10 million = 1 point)	4.00	4	-
Appreciation of TOR	2.00	-	2.00
Approach and Methodology	2.00	2.00	1.00
Work Plan and Manning Schedule	2.00	2.00	2.00
<b>Sub-Total</b>	<b>10.00</b>	<b>8.00</b>	<b>5.00</b>
<b>Total</b>	<b>100.00</b>	<b>84.55</b>	<b>75.85</b>

  
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Assistant Chief (Agriculture),  
Planning & Development  
Department

  
Mr. Abdul Aziz Channa  
Deputy Secretary (Technical),  
Agriculture, Supply & Prices  
Department

  
Mr. Mujtaba Hussain Mirza  
Director  
Agriculture Marketing

ABSENT  
Deputy Secretary  
SGA & CD

**M/S KPMG CONSORTIUM**

1. KPMG - Lead Member (Financial Consulting Firm)
2. IN Consult (Pvt) Ltd - Technical Member Firm
3. HaidermotaBNR - Legal Member


Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
- Transaction Advisory experience of PPP projects	8	6	8.00
- Feasibility study of Agribusiness Project	16	13	16.00
- Consultancy experience of Agriculture/Horticulture Market	16	1	4.00
<b>Key Professional Staff</b>			
<b>Qualification, Employment with the firm &amp; Relevant Experience</b>			
<b>Financial Team</b>			
Financial Team Leader	10	KPMG	10.00
Financial Analyst	5	KPMG	5.00
<b>Technical Team</b>			
Agribusiness Technical Expert	10	Inconsult	10.00
Infrastructure & Buildings Expert	10	Inconsult	10.00
Environment Specialist	5	Inconsult	4.05
<b>Legal Team</b>			
Legal Expert	10	HMCO	9.50
<b>Financial Capability</b>			
Annual Turnover	4		4.00
Appreciation of TOR	2		0.00
Approach and Methodology	2		2.00
Work Plan and Manning Schedule	2		2.00
<b>TOTAL SCORE</b>	<b>100</b>	<b>TOTAL POINTS OBTAINED</b>	<b>84.55</b>


**BREAK-UP**

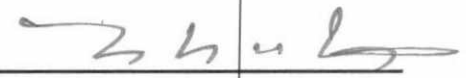
Consortium Members (2 projects KPMG, 4 HMCO, 0 IN Consult)  
 Consortium Members (0 projects KPMG, 0 HMCO, 13 IN Consult)  
 Consortium Members (0 projects KPMG, 0 HMCO, 1 IN Consult)


Financial					
	Name	Qualification	years with firm	Years experience	Points
1	Adnan Rizvi	CA (25 points)	21 (5 points)	21 (70 points)	100
2	Ali Asghar	CA (25 points)	16 (5 points)	16 (70 points)	100
Technical					
	Name	Qualification	years with firm	Years experience	Points
1	Dr. Tariq Mahmood	PHD (25 points)	13 (5 points)	13 (70 points)	100
2	Dr. Tabasum Zahoor	PHD (25 points)	22 (5 points)	24 (70 points)	100
3	Abdul Qayyum Aslam	MS (20 points)	8 (5 points)	9 (56 points)	81
Legal					
1	Ali Asghar Khan	LLB (20 points)	10 (5 points)	16 (70 points)	95

1,293,771,554


  
 Mr. Hidayatullah Chajro  
 Director General  
 Agriculture, Extension,  
 Hyderabad

  
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 Director PPP Unit  
 Finance Department

  
 Mr. Syed Ghulam Mehdy Shah  
 Assistant Chief (Agriculture),  
 Planning & Development  
 Department

  
 Mr. Abdul Aziz Channa  
 Deputy Secretary (Technical),  
 Agriculture, Supply & Prices  
 Department

  
 Mr. Mujtaba Hussain Mirza  
 Director  
 Agriculture Marketing

  
 ABSENT  
 Deputy Secretary  
 SGA & CD



**M/S IQ CAPITAL PLUS CONSORTIUM**

1. IQ Capital Plus - Lead Member (Financial Consulting Firm)
2. Ahmed & Qazi - Legal Consulting Firm
3. ECIL - Technical Consulting Firm
4. MDC - Technical Consulting Firm
5. Farmwell - Technical Consulting Firm

Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
- Transaction Advisory experience of PPP projects	8	1	2.00
- Feasibility study of Agribusiness Project	16	9	16.00
- Consultancy experience of Agriculture/Horticulture Market	16	2	8.00

Key Professional Staff	Maximum Points	Qualification, Employment with the firm & Relevant Experience	Points obtained
- Financial Team			
Financial Team Leader	10	IQ	10.00
Financial Analyst	5	IQ	5.00
- Technical Team			
Agribusiness Technical Expert	10	Farmwell	6.10
Infrastructure & Buildings Expert	10	ECIL	9.00
Environment Specialist	5	MDC	4.75
- Legal Team			
Legal Expert	10	AQ	10.00

Financial Capability	Maximum Points	Points obtained
Annual Turnover	4	0.00
Appreciation of TOR	2	2.00
Approach and Methodology	2	1.00
Work Plan and Manning Schedule	2	2.00
<b>TOTAL SCORE</b>	<b>100</b>	<b>TOTAL POINTS OBTAINED 75.85</b>

**BREAK-UP**

Consortium Members (0 projects IQ, 0 ECIL, 0 AQ, 1 FW, 0 MDC)
Consortium Members (3 projects IQ, 0 ECIL, 2 AQ, 2 FW, 2 MDC)
Consortium Members (0 projects IQ, 0 ECIL, 1 AQ, 1 FW, 0 MDC)

Financial					
Name	Qualification	years with firm	Years experience	Points	
1 Syed Shahraz Ahmed	CA (25 points)	5 (5 points)	21 (70 points)	100	
2 Asif Haider Mirza	CA (25 points)	5 (5 points)	21 (70 points)	100	


  

Technical					
Name	Qualification	years with firm	Years experience	Points	
1 M Younus Sandeela	MBA (0 points)	5 (5 points)	10 (56 points)	61	
2 M Ashraf Sulemany	BE (35 points)	33 (5 points)	22 (70 points)	90	
3 Syed Najam Khurshid	PHD (25 points)	0 (0 points)	22 (70 points)	95	


  


Legal					
Name	Qualification	years with firm	Years experience	Points	
1 Nadeem Ahmed	LLM (25 points)	15 (5 points)	15 (70 points)	100	

Financial statements of Lead not provided... ECIL and MDCs statements are provided

  
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 Director  
 Agriculture Marketing

**ABSENT**  
 Deputy Secretary  
 SGA & CD



## RCC CONSULTANTS & ARCHITECTS


### 1. RCC Consultants & Architect


Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
- Transaction Advisory experience of PPP projects	8	0	0.00
- Feasibility study of Agribusiness Project	16	1	2.00
- Consultancy experience of Agriculture/Horticulture Market	16	7	16.00
<b>Key Professional Staff</b>			
		<b>Qualification, Employment with the firm &amp; Relevant Experience</b>	
<b>- Financial Team</b>			
Financial Team Leader	10		10.00
Financial Analyst	5		2.15
<b>- Technical Team</b>			
Agribusiness Technical Expert	10		9.90
Infrastructure & Buildings Expert	10		9.50
Environment Specialist	5		4.75
<b>- Legal Team</b>			
Legal Expert	10		9.50
<b>Financial Capability</b>			
Annual Turnover	4		1.00
Appreciation of TOR	2		0.00
Approach and Methodology	2		1.00
Work Plan and Manning Schedule	2		1.00
<b>TOTAL SCORE</b>	<b>100</b>	<b>TOTAL POINTS OBTAINED</b>	<b>66.80</b>

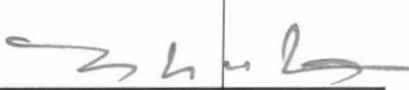
### BREAK-UP


Financial					
	Name	Qualification	years with firm	Years experience	Points
1	Mian Muhammad Shoab	CA (25 points)	8 (5 points)	15 (70 points)	100
2	Iftekhar Ahmed	MBA (25 points)	4 (4 points)	04 (14 points)	43
Technical					
	Name	Qualification	years with firm	Years experience	Points
1	Ghulam Nabi Kalwar	PhD (25 points)	4 (4 points)	50 (70 points)	99
2	Shafi Muhammad Lakho	MS (20 points)	20 (5 points)	37 (70 points)	95
3	Abdul Mujeeb Abro	ME (20 points)	9 (5 points)	34 (70 points)	95
Legal					
1	Shuaibir Shaikh	LLM (25 points)	0 (0 points)	20 (70 points)	95

45,191,898 (financial accounts provided for the year 2010-11-12-13)

  
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**TRANSACTION ADVISORY SERVICES  
LARKANA FRUIT & VEGETABLE MANDI PROJECT**

**COMBINED SCORE CALCULATION**

	KPMG	IQ Capital Plus	RCC
Raw Technical Score (RTS)	84.55	75.85	66.80
(A) Weighted Technical Score (TSw)	63.41	56.89	N/A
Raw Financial Score (RFS)	47.00	14.00	N/A
Financial Score (FS)	29.79	100.00	N/A
(B) Weighted Financial Score (FSw)	7.45	25.00	N/A
(A) + (B) Combined Score (CS)	70.86	81.89	N/A

Note:

*Calculation of Technical Score*

$$TSw = RTS \times 75\%$$


*Calculation of Financial Score*

$$FS = 100 \times (RFS_{min}/RFS)$$

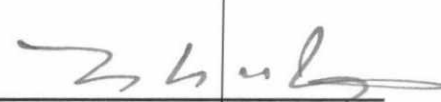
$$FSw = FS \times 25\%$$


*Calculation of Combined Score*


$$CS = TSw + FSw$$

  
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## Minutes of Consultants Selection Committee Meeting on Larkana Fruit & Vegetable Mandi Project

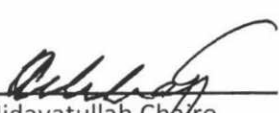
A meeting of Consultant Selection Committee (the "CSC") for the Larkana Fruit & Vegetable Mandi Project (the "Project") was held on Tuesday, 26<sup>th</sup> April 2016 at 12:00 p.m. at the Committee Room of PPP Unit, Finance Department, Government of Sindh under the chairmanship of Director General Agriculture Extension, Hyderabad. The meeting was convened to open the Technical bids to hire consultant for the Project under Public Private Partnership ("PPP") mode. The attendance sheet copy is attached as [Annexure-A].

2. The Chair initiated the discussion by welcoming the participants. The Director PPP Unit informed the forum that the technical bids will be opened first and financial proposals shall be kept un-opened. The financial bids shall be opened later only of those bidders who qualify technically and return sealed financial proposals to technically disqualified bidders. The following three bidders submitted bids:

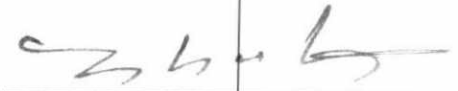
- i. M/S KPMG Consortium
- ii. M/S IQ Capital Plus Consortium
- iii. M/S RCC Consultants & Architects

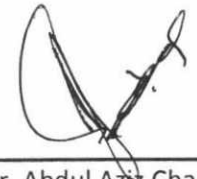
3. The technical bids were opened and signed by the committee members before the authorized representative of bidders. The financial bids were kept un-opened.


4. Meeting ended with a vote of thanks.

  
Mr. Hidayatullah Chajro  
Director General  
Agriculture, Extension,  
Hyderabad

  
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Director PPP Unit  
Finance Department

  
Mr. Syed Ghulam Mehdy Shah  
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Mr. Mujtaba Hussain Mirza  
Director  
Agriculture Marketing

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Deputy Secretary  
SGA&CD

# ATTENDANCE SHEET

## CONSULTANT SELECTION COMMITTEE MEETING FOR TRANSACTION ADVISORY SERVICES, LARAKANA FRUIT & VEGETABLE MANDI PROJECT

Committee Room of Finance Department, 7th Floor, Sindh  
Secretariat No. 6, Kamal Attaturk Road, Karachi

26th April, 2016 (Tuesday) at 12:00PM

S. NO.	NAME	DESIGNATION	DEPARTMENT	CONTACT NO.	SIGNATURE
1.	Azizayatulhikmah FAHAD ANSARI	S. S. A. P. B. A. DIRECTOR PPP UNIT	Agriculture FINANCE DEPT.	9922193	
2.	Abdul Aziz Channa	Deputy Secretary Tech	Agriculture, Supply & Prices Department	99212050	
3.	Syed Ghulam Mehrez Sindh	A. Chig (Assoc) P.D. Dept - Karachi		0331-3452546	
4.	Mujtaba Hussain Mirza	Director A. M. Sub. Agricultural Marketing Sindh		0300-9233887	
5.	MOHSIN KHAN	SENIOR ASSOCIATE KPMG T.H. & Co.	KPMG TASEER HADI & Co.	0333-3168471	
6.	OSAMA BASHIR SOOMRO	ASSOCIATE KPMG	KPMG	0345-3233663	
7.	Ali Asgher Shahid Soomro	Site Engineer	PCC Consultants	03013563885	
8.	Amjad Munir	Manager	QACP	03347361033	
9.	FRISKAL KHEDI	MANAGER TRS	IOCP	0300-0225279	
10.					
11.					

Department in marketing the project to the interested mix of investors, and administering the bidding process of implementation of the project till achieving Financial Closure.

Phone:  
021-99222193

Email:  
pppunitsindh@gmail.com

Agriculture, Supply &  
Prices Dept.

Phone: 022-9200834

Email:  
sindhagtext@yahoo.cc

INE/KRV/1092/2016



## REQUEST FOR PROPOSAL TRANSACTION ADVISORY SERVICES



### LARKANA FRUIT & VEGETABLE MANDI PROJECT

#### The Assignment

The Agriculture, Supply & Prices Department, Government of Sindh, invites proposals from reputable and experienced firm(s)/consortia to prepare a Feasibility Report along-with Transaction Advisory Services for Larkana Fruit & Vegetable Mandi project.

Wholesale market is the most important link in the supply chain of any agricultural produce. Inadequate logistics and infrastructure facilities due to congestion, human and vehicular traffic at Larkana with respect to wholesaling of fruits & vegetables have seriously restricted the development of this extremely high potential district. The Government of Sindh is desirous of encouraging the establishment of this market at a

Eligibility: Registration with Sindh Revenue Board (SRB), relevant tax authorities and relevant professional body (PEC).

Submission of Proposals: in a sealed envelop as mentioned in the RFP.

Bid Security: 1% of bid price

Issuance of Bidding Documents:  
From date of publication to April 21, 2016

Pre-Bid Meeting: 11:00 a.m April 07, 2016  
at 7<sup>th</sup> Floor, Committee Room of PPP Unit,  
Finance Department, A.K. Lodhi Block, Sindh  
Secretariat

(RFP).

Interested firm(s)/consortia need to furnish relevant documents pursuant to the RFP to demonstrate experience and expertise to undertake the Transaction Advisory for Larkana Fruit & Vegetable Mandi project.

### Brief Scope of Work

The detailed scope of work for the transaction advisor to develop the project is provided in the RFP. However, briefly, the Transaction Advisor/Consulting Firm(s) shall be expected to perform following tasks:

- a) Conduct Technical Feasibility of the proposed project.
- b) Conduct Legal, Socio-Economic, Financial viability Study; PPP options analysis and provide Transaction Advisory Services in respect of the project.
- c) Assist Agriculture, Supply & Prices Department in marketing the project to the interested mix of investors, and administering the bidding process of implementation of the project till achieving Financial Closure.

**Bid Opening:** Proposals would be opened on April 26, 2016 at 12:00 p.m.

**Bid Submission and Opening**

**Address:** Director PPP Unit, Finance

Department, 7<sup>th</sup> Floor A.K. Lodhi Block, Kamal

Atta-Turk Road, Sindh Secretariat, Karachi.

**Bidding Documents:** The RFP document

shall be available to download (free of cost) on the below mentioned websites:

[www.pprasinhd.gov.pk](http://www.pprasinhd.gov.pk)

Late Proposals shall be rejected.

### For Further Information

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## REQUEST FOR PROPOSAL TRANSACTION ADVISORY SERVICES



# LARKANA FRUIT & VEGETABLE MANDI PROJECT

## The Assignment

The Agriculture, Supply & Prices Department, Government of Sindh, invites proposals from reputable and experienced firm(s)/consortia to prepare a Feasibility Report along-with Transaction Advisory Services for Larkana Fruit & Vegetable Mandi project.

Wholesale market is the most important link in the supply chain of any agricultural produce.

Inadequate locative and infrastructure facilities

Eligibility: Registration with Sindh Revenue Board (SRB), relevant tax authorities and relevant professional body (PEC).

Submission of Proposals: in a sealed envelop as mentioned in the RFP.

Bid Security: 1% of bid price

Issuance of Bidding Documents:

From date of publication to April 21 2016



Larkana with respect to wholesaling of fruits & vegetables have seriously restricted the development of this extremely high potential district. The Government of Sindh is desirous of encouraging the establishment of this market at a new location of international standards. Further details are provided in the Request for Proposal (RFP).

Interested firm(s)/consortia need to furnish relevant documents pursuant to the RFP to demonstrate experience and expertise to undertake the Transaction Advisory for Larkana Fruit & Vegetable Mandi project.

### Brief Scope of Work

The detailed scope of work for the transaction advisor to develop the project is provided in the RFP. However, briefly, the Transaction Advisor/Consulting Firm(s) shall be expected to perform following tasks:

- a) Conduct Technical Feasibility of the proposed project.
- b) Conduct Legal, Socio-Economic, Financial viability Study; PPP options analysis and provide Transaction Advisory Services in respect of the project.

**Pre-Bid Meeting:** 11:00 am April 07, 2016 at 7<sup>th</sup> Floor, Committee Room of PPP Unit, Finance Department, A.K. Lodhi Block, Sindh Secretariat

**Bid Submission Deadline:**  
April 26, 2016 at 11:00 a.m.

**Bid Opening:** Proposals would be opened on April 26, 2016 at 12:00 p.m.

### **Bid Submission and Opening**

**Address:** Director PPP Unit, Finance Department, 7<sup>th</sup> Floor A.K. Lodhi Block, Kamal Atta-Turk Road, Sindh Secretariat, Karachi.

**Bidding Documents:** The RFP document shall be available to download (free of cost) on the below mentioned websites:

[www.pprasinindh.govpk](http://www.pprasinindh.govpk)

Late Proposals shall be rejected.

### **For Further Information**

Mr. Fahad Ansari

Mr. Mujtaba Mirza

Director PPP Unit

Director Aotirithira