



**OFFICE OF THE DIRECTOR PLANNING & DEVELOPMENT  
DOW UNIVERSITY OF HEALTH SCIENCES**

Baba-e-Urdu Road, Karachi-74200 Pakistan. Direct No. 92-21-99216065 Fax: 99216065  
Tel: 9215754-57 Ext: 150 Website: www.duhs.edu.pk, E-mail: directorpd@duhs.edu.pk

No. DUHS/P&D/2013/4903

Dated 27 August 2013

Mr. Naveed Rajput  
Deputy Director (ENF-II)  
Sindh Public Procurement Regulatory Authority  
Government of Sindh  
Block No. 8, Sindh Secretariat No. 4-A  
Court Road, Karachi.

**Subject: NIT REF: NO. DUHS/P&D/2012/4140 DATED 14-03-2013 (PID(K)2302  
PUBLISHED IN THE DAILIES "DAWN 16.03.2013."**

Dear Sir,

I would like to refer your letter No. DD(Enf-II)U07(DUHS)/PPRA/42-1/12-13/6070 Dated 18<sup>th</sup> June 2013 on the subject noted above.

Regarding the contents of above reference I am attaching herewith the copy of letter submitted by M/s. ENDO-KARE, Karachi, addressed to undersigned and copy of the same was endorsed to PPRA Sindh, which is self explanatory.

With best regards.

Sincerely yours,

  
BARKAT ALI RAJPUT  
Director Planning & Development

c.c.  
- The Registrar, DUHS.  
- P.S to the Vice Chancellor, DUHS.

SPPRA INWARD DIARY

SPPRA INWARD DIARY

NO: 1686 002

DATED: 30/8/13



# ENDO-KARE

# OLYMPUS®

IMPORTERS EXPORTERS  
MANUFACTURER'S REPRESENTATIVES  
http://www.endo-kare.com

14-A, Aibak Block, New Garden Town, Lahore  
Ph : 042-35941751-5 Fax : 042-35941755  
E-mail : shaheryar92@hotmail.com

Date: 21<sup>st</sup> August, 2013  
Ref: EK/Ref/007/08/2013

The Project Director,  
Dow University Health Sciences,  
Karachi.

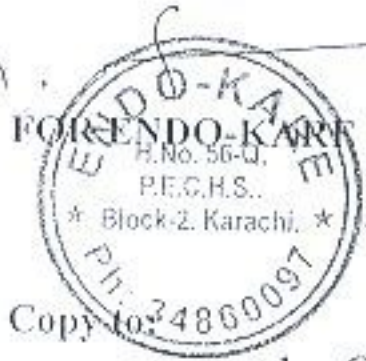
Sub: LETTER OF THANKS

Dear Sir,

With Reference to our letter no. EK/Ref/054/06/12 Dated 11.06.2013, regarding GRIEVANCES AGAINST THE TECHNICAL SCRUTINY OF TENDER FOR PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FLUOROSCOPY SYSTEM. TENDER REFERENCE NO. DUHS/P&P/2013/4140 DATED 14.03.2013, we would like to express our gratitude and satisfaction with the procurement department and the committee that they addressed our grievances for technical evaluation of the bids.

We assure you that, we would also like to extend our full support in providing you the top quality services which defines our core values.

Thanks and regards



1. Chancellor
2. Vice Chancellor
3. Director (PPRA)

Karachi: H.No. 56-Q, P.E.C.H.S., Block-2, Karachi. Tel : 92-21-34526671 Fax : 92-21-34526672  
Rawalpindi/Islamabad: 31-Shalimar Plaza, Aziz Bhatti Road, Rawalpindi Cantt. Tel : 051-5510193 Fax : 051-5518192  
Peshawar: 27-C, Khyber Medical Centre, Dobgari Garden, Peshawar. Tel : 091-2214100





# MEDILAND

Pakistan (Pvt) Ltd.

DIARY NO. 901  
 22 AUG 2013  
 VICE CHANCELLOR SECRETARIAT  
 Dow University of Health Sciences  
 Karachi.

# PENTAX

Life Care Division

Date: 17-08-2013  
 Ref No: 220-2/MLP/2013  
 27 AUG 2013  
 3359  
 Diary No.

The Vice Chancellor  
 Dow University of Health & Sciences  
 Karachi.

**SUBJECT: Grievances against comparative statement /technical comments for Procurement of Endoscopes accessories, Ultrasound system and fluoroscopy system.**

Dear Sir,

With Reference to invitation of Bid no. DUHS /P&D/2013/4140 dated 14 March 2013 opened on 02 April 2013. We Mediland Pakistan Pvt Ltd, being exclusive partner of **Pentax Medical Japan** have strong observation on unfair comparative statement /technical comments for procurement of endoscope and accessories , Ultrasound system and fluoroscopy system i.e. advertised on website.

Your honor is requested to look deeply into matter for fair and transparent decision of 55 Million Procurement.

1. Our Competitor firm M/s Endo-Kare had quoted EU-ME1 which is conventional ultrasound endoscopy unit, while the same manufacturer has an opportunity of **Aloka-5, Aloka -10** for ultrasound endoscopy, **which was demanded in specification. It is serious Deviation which has difference of 8 Million Pak rupees between competitor bids.**

Quoted model of **Ultrasound EU-Me 1**, does not have features of as motioned hereunder, the components demanded in specification.

- Contrast enhanced Ultrasound endoscopy
- Real-Time elastography features
- Non-Invasive liver biopsy
- Don't have facility of ultrasound scanning of abdominal and other regions.
- Cine-loop format is very low
- Gives black and white Ultrasound imaging.

**It has not been graded in technical comparative moreover it was rejected after technical evaluation which appeared on Dow university of health and sciences website (copy enclosed). therefore it is out of mind for us that how a technically rejected bidder to get lowest in the replaced recent comparative appeared on PPRA Sindh web site.**

Please also keep in mind that in case your institution plans to develop **Liver Transplant** facility in future, which we are sure will be developed soon, then only our Ultra Sound System model: Hitachi Avius due to its superior features is capable to assist in liver transplant procedures. M/s. Endo Kare quoted model EU-ME1 is not capable to provide such facility, which means that your institute will be forced to spend an extra amount of Pkr.10 to 10.25 million to purchase a new ultra sound system for liver transplant facility.

**Violation of clause1 section E:- "Bid with Lowest Evaluated Cost" means the bid quoting lowest cost Amongst all those bids evaluated to be substantially responsive.**

Copy



# MEDILAND

Pakistan (Pvt) Ltd.

**PENTAX**  
Life Care Division

We have strongly observation that negotiation with Bidder M.s Endo-Kare had been done without informing first lowest bidder Mediland Pakistan Pvt Ltd. Even Pakistan Procurement regulations authority gives the right to lowest bidder for final price.

**2. Violation of Sind PPRA Rule 2010 clause 52 which is stated as**

"Bar on Negotiations - Save as otherwise provided there shall be no negotiations with the bidder having submitted the lowest evaluated bid or with any other bidder."

As per comparative Mediland Pakistan Pvt Ltd had quoted lowest bid with technical accepted items which has been replaced by M/s Endo-Kare offer with same components as free of cost.

**3. Violation of Sindh PPRA rule 2010 clause 53 which is stated as.**

"Confidentiality - The procuring agency shall keep all information regarding the bid evaluation confidential until the time of announcement of evaluation report in accordance with the requirements of Rule 45".

4. Mediland Pakistan had quoted **Expensive State of the Art** equipment to your honorable institute as per advertised specification with lowest prices while M/s Endo-Kare had quoted old technology Ultrasound processor. It is completely unfair to give them an opportunity for procurement of 50 Million Pak rupees with low end technology.

We strongly request to honorable committee to take action under following Sindh PPRA rule.

The procuring agency shall constitute a committee for complaint redressal, comprising odd number of persons, with appropriate powers and authorizations, to address the complaints of bidders that may occur during the procurement proceedings.

We are hoping a fair and transparent decision from an honorable committee and institute.

Thanks and regards

Dr. Naveed Akhtar  
Director sales and Marketing  
Mediland Pakistan Pvt Ltd.

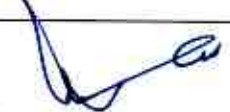

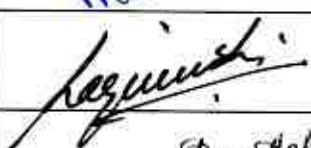
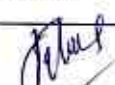


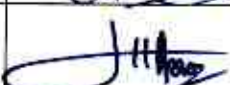
CC:

1. The Pro-Vice Chancellor, Dow University of Health Sciences, Karachi
- ✓ 2. The Principal, Dow University of Health Sciences, Karachi
- ✓ 3. The Medical Superintendent, Dow University of Health Sciences, Karachi
- ✓ 4. Bio Medical Engineer, Dow University of Health Sciences, Karachi
- ✓ 5. Manager Co-ordination, Directorate Finance, Dow University of Health Sciences, Karachi
- ✓ 6. Chairmen Pakistan Procurement Regulations Authority, Islamabad.
- ✓ 7. Managing Director, Sindh Public Procurement Regulatory Authority, Sindh



## BID EVALUATION REPORT

1. **Name of Procuring Agency:** Dow University of Health Sciences, Karachi.
2. **Tender Reference No:** DUHS/P&D/2013/4140 Dated 14 March 2013
3. **Tender Description:** Procurement of Endoscopes & Accessories, Ultrasound System and Fluoroscopy System
4. **Method of Procurement:** National Competitive Bidding (Single Stage - One Envelop)
5. **Tender Published:** The Invitation for Bid was hoisted on the DUHS and PPRA websites under PPRA I.D No. 1575211430 & at Serial No. 15817 and the same was advertised in the 16<sup>th</sup> March 2013 issue of "DAWN" (English language newspaper), "DIALY JUNG" (Urdu language newspaper) and "DAILY IBRAT" (Sindhi language newspaper). A copy of the Tender Notice is attached as **Appendix 1.**
6. **Total Bid documents Sold;** Fourteen (14) Nos.
7. **Total Bids Received:** Eight (08) Nos.
8. **Technical Bid Opening date:** Not Applicable
9. **No. of Bid technically qualified:** Not Applicable
10. **Bid(s) Rejected:** Not Applicable
11. **Financial Bid Opening date:** 02 April 2013 (Appendix 2)
12. **Bid Evaluation Report:** Attached as **Appendix 3**

1.	Pro-Vice Chancellor (Chairman) Dow University of Health Sciences, Karachi	
2.	Principal Dow International Medical College, DUHS, Karachi	
3.	Medical Superintendent Dow University Hospital, DUHS, Karachi	
4.	Senior Pathologist Civil Hospital, Karachi	
5.	Pathologist Civil Hospital, Karachi	
6.	Bio Medical Engineer Dow University of Health Sciences, Karachi	
7.	Manager Coordination, Directorate of Finance Dow University of Health Sciences, Karachi	

**DR. GHULAM FATIMA**  
Senior Consultant Pathologist  
C.H.K. Central Lab  
Civil Hospital, Karachi.

Dr. Agha Umer Drac Khan  
MBBS, MCPS (Path)  
PATHOLOGIST  
C.H.K. Central Lab  
Civil Hospital, Karachi

**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUOROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHS/P&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Total Price PPS	Grading	Remarks
High Definition Video Gastroscopy Unit	3	Endo-Kare	Olympus	GIF-HQ190	Japan	SGD	0.00	137,988.00	45,996.00	10,930,029.48		Technically Acceptable.	
High Definition Video Gastroscopy Units	1	Endo-Kare	Olympus	GIF-XP190N	Japan	SGD	0.00	46,500.00	46,500.00	3,683,265.00		Technically Acceptable.	
High Definition Dual Channel Gastroscopy	1	Endo-Kare	Olympus	GIF-2TH180	Japan	SGD	0.00	37,106.00	37,106.00	2,939,166.26		Technically Acceptable.	
High Definition Colonoscopy Video Endoscope Adult	2	Endo-Kare	Olympus	CF-HQ190L	Japan	SGD	0.00	53,137.00	53,137.00	8,417,963.54		Technically Acceptable.	
High Definition Colonoscopy Video Endoscope Adults	1	Endo-Kare	Olympus	PCF-PH190L	Japan	SGD	0.00	50,500.00	50,500.00	4,000,105.00		Technically Acceptable.	
High Definition Pump for Colonoscopy	2	Endo-Kare	Olympus	CFP-2	Japan	SGD	0.00	4,500.00	4,500.00	712,890.00		Technically Acceptable.	
High Definition (HD) Video Endoscope with Light Source	2	Endo-Kare	Olympus	CLV + CV190	Japan	SGD	0.00	56,774.00	56,774.00	8,994,137.08		Technically Acceptable with minor deviations.	
High Definition Workstation with Arm	2	Endo-Kare	Olympus	WM-NP2	Japan	SGD	0.00	9,100.00	9,100.00	1,441,622.00		Technically Acceptable	
High Definition Medical Grade LCD	2	Endo-Kare	Olympus	OEV-261H (26")	Japan	SGD	0.00	19,300.00	19,300.00	3,057,506.00		Technically Acceptable	
High Definition unit for endoscope	2	Endo-Kare	Olympus	MU-1	Japan	SGD	0.00	2,200.00	2,200.00	348,524.00		Technically Acceptable	
High Definition Pump for endoscope	2	Endo-Kare	Olympus	SSU-2	Japan	SGD	0.00	2,400.00	2,400.00	380,208.00		Technically Acceptable	
High Definition Digital Color Ultrasound Doppler System	1	Endo-Kare	Olympus	EU-ME1	Japan	SGD	0.00	77,701.00	77,701.00	6,154,696.21		Technically Acceptable with minor deviations.	
High Definition Gastro Video Scope	1	Endo-Kare	Olympus	GF-UF160	Japan	SGD	0.00	134,268.00	134,268.00	10,635,368.28		Technically Acceptable with minor deviations.	
High Definition Gastro Video Scope	1	Endo-Kare	Olympus	GF-UCT-180	Japan	SGD	0.00	130,126.00	130,126.00	10,307,280.46		Technically Acceptable with minor deviations.	
Endoscope Repressor	1	Endo-Kare	Olympus	QER-AW	Japan	SGD	0.00	43,456.00	43,456.00	3,442,149.76		Technically Acceptable	

**TOTAL ORIGINAL PACKAGE COST OF M/S. ENDO-KARE**  
**TOTAL DISCOUNTED PACKAGE COST OF M/S. ENDO-KARE**

  
**Prof. M. Ilyas Farooq**  
 PROVICE CHANCELLER  
 Dow University of Health Sciences  
 Karachi, Pakistan

  
**DR. TARIQ AHMED**  
 INCHARGE  
 ENGINEERING DEPT.  
 DOW UNIVERSITY OF HEALTH SCIENCES

  
**Principal**  
 Dow International Medical College &  
 Dow University Hospital  
 DUHS, Ojha Campus, Karachi.

  
**U. Col. Dr. Iqbal Anam Akhtar Qureshi T.I (M)**  
 Medical Superintendent  
 Dow Campus  
 Sciences.

  
**Dr. Agha Umair Khan**  
 M.F.S. (Path)  
 PA: GIST  
 C.H.K. Central Lab  
 Civil Hospital Karachi.

  
**DR. GHULAM FATMA**  
 Senior Consultant Pathologist  
 C.H.K. Central Lab  
 Civil Hospital, Karachi.

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**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHS/P&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Unit Price PHS	Total Price PHS	Grading	Remarks
<b>M/S. ENDO-KARE (ALTERNATE OFFER)</b>														
High Definition Video Gastroscope	3	Endo-Kare	Olympus	GIF-Q150	Japan	SGD	0.00	20,400.00	61,200.00	4,847,652.00				Rejected, Not HD
High Definition Video Gastroscope	1	Endo-Kare	Olympus	GIF-XP150N	Japan	SGD	0.00	22,605.00	22,605.00	1,790,542.05				Rejected, Not HD
High Definition Dual Channel Gastroscope	1	Endo-Kare	Olympus	GIF-2TH180	Japan	SGD	0.00	37,106.00	37,106.00	2,939,166.26				Technically Acceptable.
High Definition Colonoscopy Video Scope Adult	2	Endo-Kare	Olympus	CF-Q150L	Japan	SGD	0.00	21,936.00	43,872.00	3,475,101.12				Rejected, Not HD
High Definition Colonoscopy Video Scope Paeds	1	Endo-Kare	Olympus	PCF-H180AL	Japan	SGD	0.00	45,278.00	45,278.00	3,586,470.38				Technically Acceptable
Aspirating Pump for Colonoscopy	2	Endo-Kare	Olympus	OPF-2	Japan	SGD	0.00	4,500.00	9,000.00	712,890.00				Technically Acceptable
High Definition (HD) Video Processor with Light Source	2	Endo-Kare	Olympus	CV180 + CLV 180	Japan	SGD	0.00	34,139.00	68,278.00	5,408,300.38				Rejected, No image enhancement technology
High Definition Medical Grade LCD	2	Endo-Kare	Local	Local	Japan	PKS	80,000.00	80,000.00	0.00	80,000.00				Technically Acceptable but local
High Definition Medical Grade LCD	2	Endo-Kare	Sony	21" LMD-2110W	Japan	SGD	160,000.00	320,000.00	0.00	320,000.00				Rejected, Not Medical Grade LCD
Intensance unit for endoscope	2	Endo-Kare	Olympus	MU-1	Japan	SGD	0.00	2,200.00	4,400.00	348,524.00				Technically Acceptable
Aspirating Pump for endoscope	2	Endo-Kare	Olympus	SSU-2	Japan	SGD	0.00	2,400.00	4,800.00	380,208.00				Technically Acceptable
Best Digital Color Ultrasound Doppler System	1	Endo-Kare	Olympus	EU-ME1	Japan	SGD	0.00	77,701.00	77,701.00	6,154,696.71				Technically Acceptable with minor deviations.
Ultrasound Gastro Video Scope	1	Endo-Kare	Olympus	GF-UE160	Japan	SGD	0.00	134,268.00	134,268.00	10,635,368.28				Technically Acceptable with minor deviations.
Ultrasound Gastro Video Scope	1	Endo-Kare	Olympus	GF-UCT-180	Japan	SGD	0.00	130,126.00	130,126.00	10,307,280.46				Technically Acceptable with minor deviations.
Endoscope Reprocessor	1	Endo-Kare	Olympus	Viwa 3 Plus	Japan	USD	800,000.00	800,000.00		638,534.00	51,786,199.14		2nd Lowest Bid	Bid rejected as most of the offered items do not meet the requirements of Procuring Agency.
<b>TOTAL ALTERNATE OFFER PACKAGE COST OF M/S. ENDO-KARE</b>														
<b>M/S. MEDILAND PAKISTAN (PVT) LTD. (MAIN OFFER)</b>														
High Definition Video Gastroscope	3	Mediland Pakistan	Pentax	EG-2990	Japan	USD	0.00	20,000.00	60,000.00	5,898,000.00			2	Technically Acceptable
High Definition Video Gastroscope	1	Mediland Pakistan	Pentax	EG-1690K	Japan	USD	0.00	22,000.00	22,000.00	2,162,600.00			2	Technically Acceptable
High Definition Dual Channel Gastroscope	1	Mediland Pakistan	Pentax	EG-3890TK	Japan	USD	0.00	24,000.00	24,000.00	2,359,200.00			1	Technically Acceptable

**GR. TARIQ AHMED**  
 INCHARGE  
 CIVIL ENGINEERING DEPT.  
 UNIVERSITY OF HEALTH SCIENCES

**Principal**  
 Dow International Medical College &  
 Dow University Hospital  
 DUHS, G/10, G-11, G-12, Karachi.

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**Dr. Ghulam Farid**  
 Senior Consultant Pathologist  
 C.H.K. Central Lab  
 Civil Hospital, Karachi.

**Dr. Iqbal**  
 Medical Superintendent  
 Dow University Hospital, Qaha Campus  
 Dow University of Health Sciences

**PROF. M. OMAR FATOH**  
 PRO-VICEDENK/PLANK  
 University of Health Sciences

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**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUOROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHS/FP&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Total Price PPS	Grading	Remarks	
High Definition Colono Video Scope Adult	2	Mediland Pakistan	Pentax	EC-3890LU	Japan	USD	0.00	24,000.00	48,000.00	48,000.00	4,718,400.00	2	Technically Acceptable	
High Definition Colono Video Scope Paeds	1	Mediland Pakistan	Pentax	EC-3490LU	Japan	USD	0.00	26,000.00	26,000.00	2,555,800.00	1	Technically Acceptable		
Flushing Pump for Colonoscopy	2	Mediland Pakistan	Pentax	SA-IP2	Japan	USD	0.00	2,500.00	5,000.00	491,500.00	1	Technically Acceptable		
High Definition (HD) Video Processor with Light Source	2	Mediland Pakistan	Pentax	EPK-15000	Japan	USD	0.00	31,000.00	62,000.00	6,094,600.00	2	Technically Acceptable		
Mobile Workstation with Arm	2	Mediland Pakistan	Pentax	Classic Cart	Japan	USD	0.00	7,000.00	14,000.00	1,376,200.00	2	Technically Acceptable		
High Definition Medical Grade LCD	2	Mediland Pakistan	NDS	26" Radiance G2	USA	USD	0.00	9,000.00	18,000.00	1,769,400.00	3	Technically Acceptable		
Maintenance unit for endoscope	2	Mediland Pakistan	Pentax		Japan	USD	0.00	1,000.00	2,000.00	196,600.00	1	Technically Acceptable		
Injection Pump for endoscope	2	Mediland Pakistan	Airdo	Senitor Lo Vacuum	Switzerland	USD	0.00	1,800.00	3,600.00	353,880.00	1	Technically Acceptable		
Best Digital Color Ultrasound Doppler System	1	Mediland Pakistan	Hitachi	Avius	Japan	USD	0.00	82,000.00	82,000.00	8,060,600.00	4	Technically Acceptable		
Ultrasound Gastro Video Scope	1	Mediland Pakistan	Pentax	EG-3670URK	Japan	USD	0.00	80,000.00	80,000.00	7,864,000.00	1	Technically Acceptable		
Ultrasound Gastro Video Scope	1	Mediland Pakistan	Pentax	EG-3870UTK	Japan	USD	0.00	80,000.00	80,000.00	7,864,000.00	1	Technically Acceptable		
Endoscope Reprocessor	1	Mediland Pakistan	Endo Technik	Wash...Masterduo	Germany	USD	0.00	20,000.00	20,000.00	1,966,000.00	2	Technically Acceptable		
<b>TOTAL ORIGINAL PACKAGE COST OF M/S. MEDILAND PAKISTAN (PVT) LTD.</b>											546,600.00	63,730,780.00	1st	Technically Acceptable Offer with following additional 1 unit of scopes free of cost along with Item No. 16, Item No. 2, Model: EG-1690TK Item No. 3, Model: EG-3890TK Item No. 5, Model: EG-3490LU Item No. 7, Model: EPK-15000 Item No. 8, Model: Classic Cart Item No. 9, Model: 26" Radiance G2
<b>TOTAL DISCOUNTED PACKAGE COST OF M/S. MEDILAND PAKISTAN (PVT) LTD.</b>											471,600.00	46,358,280.00	Lowest Bid	

**ENGR. TARIQ AHMED**  
 INCHARGE  
 MEDICAL ENGINEERING DEPT.  
 DOW UNIVERSITY OF HEALTH SCIENCES

**Principal**  
 Dow International Medical College &  
 Dow University Hospital  
 DUHS, QJha Campus, Karachi.

**Prof. M. Umar Farooq**  
 PRO-VICE CHANCELLOR,  
 Dow University of Health Sciences  
 Karachi-75315

**Dr. Mubeen Akhtar Qureshi**  
 MBBS, MCPS T  
 MBS, MCPS T  
 PATHOLOGIST  
 PATHOLOGICAL LAB  
 H.K. Central Karachi  
 Civil Hospital, Karachi

**DR. GHULAM FATIMA**  
 Senior Consultant Pathologist  
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 Civil Hospital, Karachi











**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FLUOROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHSP&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

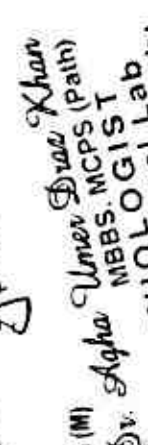
Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price CIF	Total Price CIF	Grading	Remarks
REUSABLE Hemostasis Clip / Needle x 1	1	Endo-Kare	Olympus	HX-1100R	Japan	SGD	0.00	1,989.00	1,989.00	157,548.69	2	Item Dropped as M/s. Mediland offered this item Free of Cost
REUSABLE Hemostasis Clip / Needle x 1	1	Mediland Pakistan	Pentax	H-S 2522	Japan	USD	0.00	350.00	350.00	34,405.00	1	Item Dropped as M/s. Mediland offered this item Free of Cost
REUSABLE Polyp Retrieval Basket	2	Endo-Kare	Olympus	FG-16U-1	Japan	SGD	0.00	341.00	341.00	54,021.22	1	Item Dropped as M/s. Mediland offered this item Free of Cost
REUSABLE Polyp Retrieval Basket	2	Mediland Pakistan	Pentax	G82222L1	Japan	USD	0.00	300.00	300.00	58,980.00	2	
REUSABLE Polyp Retrieval Basket	2	Raditech	Cook Medical	MPB-2X4-8	USA	PKS	64,000.00	64,000.00	0.00	64,000.00	3	
REUSABLE Polyscope Forceps with Guard end x 1	1	Mediland Pakistan	Pentax	GV222Z5	Japan	USD	0.00	300.00	300.00	29,490.00	1	Item Dropped as M/s. Mediland offered this item Free of Cost
REUSABLE Polyscope x 15	15	Endo-Kare	Olympus	MH-303 / MAJ-213 (Box of 20)	Japan	SGD	0.00	1,248.00	1,248.00	1,482,811.20	2	Item Dropped as M/s. Mediland offered this item Free of Cost
REUSABLE Polyscope x 15	15	Mediland Pakistan	Pentax	OE-AS2 (Box of 20)	Japan	USD	0.00	31.00	31.00	45,709.50	1	
REUSABLE FNA Needle x 1	1	Endo-Kare	Olympus	MA200H-8022	USA	SGD	0.00	251.00	251.00	19,881.71	2	Item Dropped as M/s. Mediland offered this item Free of Cost
REUSABLE FNA Needle x 1	1	Raditech	Cook Medical	Echo-1-32	USA	USD	0.00	500.00	500.00	45,150.00	3	
REUSABLE FNA Needle x 1	1	Raditech	Cook Medical	EUSN-1	USA	PKS	17,000.00	17,000.00	0.00	17,000.00	1	

  
**ENGR. TARIQ AHMED**  
 INCHARGE  
 BIOMEDICAL ENGINEERING DEPT.  
 DOW UNIVERSITY OF HEALTH SCIENCES

  
**Principal**  
 Dow International Medical College &  
 Dow University Hospital  
 DUHS, Ojha Campus, Karachi.

  
**Lt. Col. (R) Dr. Naem Akhtar Qureshi T.I (M)**  
 Medical Superintendent  
 Dow University Hospital, Ojha Campus  
 Dow University of Health Sciences.

  
**DR. GHULAM FATIMA**  
 Senior Consultant Pathologist  
 C.H.K. Central Lab  
 Civil Hospital, Karachi

  
**Agha Umair Durr Khan**  
 MBBS, MCPS (Path)  
 MBBS, MCPS  
 PATHOLOGIST  
 C.H.K. Central Lab  
 Civil Hospital, Karachi

  
**Prof. M. Umar Farooq**  
 PRO-VICE CHANCELLOR  
 Dow University of Health Sciences  
 KARACHI-75260-1100

  
**Manager**  
 DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI



**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**

**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUROSCOPY SYSTEM INVITATION FOR BID No. DUHSP&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Total Price PKR	Grading	Remarks
ITAL RADIOGRAPHY FUROSCOPY SYSTEM WITH T PANNEL DETECTOR	1	Bios	Stephanix	Evidence Dream	France	Euro	29,450,000	29,450,000.00	223,000.00	223,000.00	28,209,500.00		Item Dropped
ITAL RADIOGRAPHY FUROSCOPY SYSTEM WITH T PANNEL DETECTOR	1	Endo-Kare	BMI	BRG-100RF	Italy	Euro	0.00	0.00	129,500.00	129,500.00	16,381,750.00		Item Dropped
ITAL RADIOGRAPHY FUROSCOPY SYSTEM WITH T PANNEL DETECTOR	1	Mediquips	Toshiba	ZEXIRA DRX-ZX80/ESFPD	Japan	USD	0.00	0.00	366,568.00	366,568.00	36,033,634.40		Item Dropped
ITAL RADIOGRAPHY FUROSCOPY SYSTEM WITH T PANNEL DETECTOR	1	Raditech	Hitachi	Ekavista	Japan	USD	0.00	0.00	372,200.00	372,200.00	36,587,260.00		Item Dropped
ITAL RADIOGRAPHY FUROSCOPY SYSTEM WITH T PANNEL DETECTOR	1	Shirazi Trading	Stephanix	D2RS	France	USD	0.00	0.00	387,000.00	387,000.00	38,042,100.00		Item Dropped
ITAL RADIOGRAPHY FUROSCOPY SYSTEM WITH T PANNEL DETECTOR	1	Siemens	Siemens	Luminos dRF Excel	Germany	USD	45,356,000	45,356,000.00	295,000.00	295,000.00	28,998,500.00		Item Dropped
ITAL RADIOGRAPHY FUROSCOPY SYSTEM WITH T PANNEL DETECTOR	1	Technology Links	Shimadzu	Flexavison E3 DB	Japan	USD	0.00	0.00	260,000.00	260,000.00	25,558,000.00		Item Dropped

  
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 Dow University Hospital  
 DUHS, Doha Campus, Karachi.

  
**Dr. M. Umair Qureshi T.I (M)**  
 Medical Superintendent  
 Dow University Hospital, Doha Campus  
 Dow University of Health Sciences.

  
**DR. GHULAM FATMA**  
 Senior Consultant Pathologist  
 C.H.K. Central Lab  
 Civil Hospital, Karachi.

  
**Prof. M. Umar Farooq**  
 PRO-VICE CHANCELLOR  
 Dow University of Health Sciences  
 Karachi-Pakistan





**OFFICE OF THE VICE CHANCELLOR**  
**DOW UNIVERSITY OF HEALTH SCIENCES**

Baba-e-Urdu Road, Karachi-74200 Pakistan. Direct No. 92-21-2745824 Fax: 9215763  
Tel: 9215754-57 Ext: 3002 Website: www.duhs.edu.pk, E-mail: vc@duhs.edu.pk

**NOTIFICATION**

No. DUHS/VC/2013/ 4069 Following Procurement Committee is hereby constituted for the procurement of **ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FLUOROSCOPY SYSTEM** for National Institute of Liver and Gastro Intestinal Diseases, Karachi.

- |    |   |          |
|----|---|----------|
| 1. | Pro-Vice Chancellor<br>Dow University of Health Sciences, Karachi | Chairman |
| 2. | Principal<br>Dow International Medical College, Karachi           | Member   |
| 3. | Medical Superintendent<br>Dow University Hospital, DUHS, Karachi. | Member   |
| 4. | Senior Pathologist<br>Civil Hospital, Karachi                     | Member   |
| 5. | Pathologist<br>Civil Hospital, Karachi                            | Member   |
| 6. | Bio Medical Engineer<br>DUHS, Karachi                             | Member   |
| 7. | Manager Coordination, Directorate of Finance<br>DUHS, Karachi     | Member   |

The committee will ensure the transparency and merit based criteria in the purchase of goods. Moreover, the Procurement Committee with the assistance of consultant will be responsible for:

- 1) Preparing bidding documents;
- 2) Carrying out technical as well as financial evaluation of the bids;
- 3) Preparing evaluation report;
- 4) Making recommendations for the award of contract to the competent authority; and
- 5) Perform any other function ancillary and incidental to the above.

*Masood Hameed*

**Professor Dr. Masood Hameed Khan (T.I.)**  
**Vice Chancellor**

**Dow University of Health Sciences Karachi**



No. DUHS/VC/2013/ 4069

Karachi,

Dated 25-02-2013

**Distribution:**

- All concerned

**Copy for information:**

- The Registrar, DUHS, Karachi.
- The Director Finance, DUHS, Karachi.



# BID EVALUATION REPORT

1. **Name of Procuring Agency:** Dow University of Health Sciences, Karachi. ✓
2. **Tender Reference No:** DUHS/P&D/2013/4140 Dated 14 March 2013 ✓
3. **Tender Description:** Procurement of Endoscopes & Accessories, Ultrasound System and Fluoroscopy System ✓
4. **Method of Procurement:** National Competitive Bidding (Single Stage - One Envelop)
5. **Tender Published:** The Invitation for Bid was hoisted on the DUHS and PPRA websites under PPRA I.D No. 1575211430 & at Serial No. 15817 and the same was advertised in the 16<sup>th</sup> March 2013 issue of "DAWN" (English language newspaper), "DIALY JUNG" (Urdu language newspaper) and "DAILY IBRAT" (Sindhi language newspaper). A copy of the Tender Notice is attached as **Appendix 1.**
6. **Total Bid documents Sold;** Fourteen (14) Nos.
7. **Total Bids Received:** Eight (08) Nos.
8. **Technical Bid Opening date:** Not Applicable
9. **No. of Bid technically qualified:** Not Applicable
10. **Bid(s) Rejected:** Not Applicable
11. **Financial Bid Opening date:** 02 April 2013 (Appendix 2) ✓
12. **Bid Evaluation Report:** Attached as Appendix 3

**Prof. M. Umar Farooq**  
PRO-VICE CHANCELLOR.  
Dow University of Health Sciences  
Karachi-Pakistan

1.	Pro-Vice Chancellor (Chairman) Dow University of Health Sciences, Karachi	Principal
2.	Principal Dow International Medical College, DUHS, Karachi	Dow International Medical College & Dow University Hospital Dow University of Health Sciences
3.	Medical Superintendent Dow University Hospital, DUHS, Karachi	Lt. Col. (R) Dr. Naeem Akhtar Qureshi Dow University Hospital, QJna Campus Dow University of Health Sciences
4.	Senior Pathologist Civil Hospital, Karachi	DR. GHULIAM FATIMA Senior Consultant Pathologist C.H.K. Central Lab Civil Hospital, Karachi
5.	Pathologist Civil Hospital, Karachi	PATHOLOGIST C.H.K. Central Lab Civil Hospital, Karachi
6.	Bio Medical Engineer Dow University of Health Sciences, Karachi	ENGR. TARIQ AHMED INCHARGE MEDICAL ENGINEERING DEPT. DOW UNIVERSITY OF HEALTH SCIENCES
7.	Manager Coordination, Directorate of Finance Dow University of Health Sciences, Karachi	MANAGER CO-ORDINATION DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI



**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUOROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHS/P&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

S No	Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Total Price PMS	Grading	Remarks	
<b>M/S. ENDO-KARE (MAIN OFFER)</b>															
1	High Definition Video Gastroscope Adult	3	Endo-Kare	Olympus	GIF-HQ190	Japan	SGD	0.00	137,988.00	45,996.00	10,930,029.48			Technically Acceptable.	
2	High Definition Video Gastroscope Peads	1	Endo-Kare	Olympus	GIF-XP190N	Japan	SGD	0.00	46,500.00	46,500.00	3,683,265.00			Technically Acceptable.	
3	High Definition Dual Channel Video Gastroscope	1	Endo-Kare	Olympus	GIF-2TH180	Japan	SGD	0.00	37,106.00	37,106.00	2,939,166.26			Technically Acceptable.	
4	High Definition Colono Video Scope Adult	2	Endo-Kare	Olympus	CF-HQ190L	Japan	SGD	0.00	53,137.00	106,274.00	8,417,963.54			Technically Acceptable.	
5	High Definition Colono Video Scope Peads	1	Endo-Kare	Olympus	PCF-PH190L	Japan	SGD	0.00	50,500.00	50,500.00	4,000,105.00			Technically Acceptable.	
6	Flushing Pump for Colonoscopy	2	Endo-Kare	Olympus	OFF-2	Japan	SGD	0.00	4,500.00	9,000.00	712,890.00			Technically Acceptable.	
7	High Definition (HD) Video Processor with Light Source	2	Endo-Kare	Olympus	CLV + CV190	Japan	SGD	0.00	56,774.00	113,548.00	8,994,137.08			Technically Acceptable with minor deviations.	
8	Mobile Workstation with Arm	2	Endo-Kare	Olympus	WM-HP2	Japan	SGD	0.00	9,100.00	18,200.00	1,441,622.00			Technically Acceptable	
9	High Definition Medical Grade LCD	2	Endo-Kare	Olympus	DEV-263H (26")	Japan	SGD	0.00	19,300.00	38,600.00	3,057,506.00			Technically Acceptable	
10	Maintenance unit for endoscope	2	Endo-Kare	Olympus	MU-1	Japan	SGD	0.00	2,200.00	4,400.00	348,574.00			Technically Acceptable	
11	Suction Pump for endoscope	2	Endo-Kare	Olympus	SSU-2	Japan	SGD	0.00	2,400.00	4,800.00	380,208.00			Technically Acceptable	
12	Latest Digital Color Ultrasound Doppler System	1	Endo-Kare	Olympus	EU-ME1	Japan	SGD	0.00	77,701.00	77,701.00	6,154,696.21			Technically Acceptable with minor deviations.	
13	Radial Ultrasound Gastro Video Scope	1	Endo-Kare	Olympus	GF-UJ160	Japan	SGD	0.00	134,268.00	134,268.00	10,635,368.28			Technically Acceptable with minor deviations.	
14	Linear Ultrasound Gastro Video Scope	1	Endo-Kare	Olympus	GF-UJ1180	Japan	SGD	0.00	130,126.00	130,126.00	10,307,280.46			Technically Acceptable with minor deviations.	
15	Endoscope Repressor	1	Endo-Kare	Olympus	OER-AW	Japan	SGD	0.00	43,456.00	43,456.00	3,442,149.76			Technically Acceptable.	
<b>TOTAL ORIGINAL PACKAGE COST OF M/S. ENDO-KARE</b>											<b>952,467.00</b>				
<b>TOTAL DISCOUNTED PACKAGE COST OF M/S. ENDO-KARE</b>											<b>675,419.77</b>		<b>75,444,911.07</b>	<b>2nd Lowest Bid</b>	<b>Offer Accepted being the lowest evaluated responsive bid with following additional 1 unit of scopes free of cost</b>

*(Signature)*  
**ENGR. TARIQ AHMED**  
 INCHARGE  
 BIOMEDICAL ENGINEERING DEPT.  
 DOW UNIVERSITY OF HEALTH SCIENCES

*(Signature)*  
**Principal**  
 Dow International Medical College &  
 Dow University Hospital  
 Dow University of Health Sciences

*(Signature)*  
**DR. GHULAM FATIMA**  
 Senior Consultant Pathologist  
 C.H.K. Central Lab  
 Civil Hospital, Karachi.

*(Signature)*  
**Dr. Haseem Akhtar Gureshi T.I (M)**  
 Medical Superintendent  
 Dow University Hospital, Quina Campus  
 Dow University of Health Sciences

*(Signature)*  
 MBBS MCPS (Path)  
**PATHOLOGIST**  
 C.H.K. Central Lab  
 Civil Hospital, Karachi

*(Signature)*  
**Dr. Agha Umair Saad Khan**  
 MBBS MCPS (Path)  
**PATHOLOGIST**  
 C.H.K. Central Lab  
 Civil Hospital, Karachi



**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUOROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHS/P&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

S No	Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Total Price P&S	Grading	Remarks
<b>M/S. ENDO-KARE (ALTERNATE OFFER)</b>														
1	High Definition Video Gastroscope Adult	3	Endo-Kare	Olympus	GIF-Q150	Japan	SGD	0.00	0.00	20,400.00	61,200.00	4,847,652.00		Rejected, Not HD
2	High Definition Video Gastroscope Peads	1	Endo-Kare	Olympus	GIF-XP150N	Japan	SGD	0.00	0.00	22,605.00	22,605.00	1,790,542.05		Rejected, Not HD
3	High Definition Dual Channel Video Gastroscope	1	Endo-Kare	Olympus	GIF-2TH180	Japan	SGD	0.00	0.00	37,106.00	37,106.00	2,239,166.26		Technically Acceptable.
4	High Definition Colono Video Scope Adult	2	Endo-Kare	Olympus	CF-Q150L	Japan	SGD	0.00	0.00	21,936.00	43,872.00	3,475,101.12		Rejected, Not HD
5	High Definition Colono Video Scope Peads	1	Endo-Kare	Olympus	PCF-H180AL	Japan	SGD	0.00	0.00	45,278.00	45,278.00	3,586,470.38		Technically Acceptable
6	Flushing Pump for Colonoscopy	2	Endo-Kare	Olympus	CFP-2	Japan	SGD	0.00	0.00	4,500.00	9,000.00	712,890.00		Technically Acceptable
7	High Definition (HD) Video Processor with Light Source	2	Endo-Kare	Olympus	CV180 + CLV 180	Japan	SGD	0.00	0.00	34,139.00	68,278.00	5,408,300.38		Rejected, No image enhancement technology
8	Mobile Workstation with Arm	2	Endo-Kare	Local	Local	Japan	PKS	40,000	80,000.00	0.00	0.00	80,000.00		Technically Acceptable but local
9	High Definition Medical Grade LCD	2	Endo-Kare	Sony	21" LMD-2110W	Japan	SGD	160,000	320,000.00	0.00	0.00	320,000.00		Rejected, Not Medical Grade LCD
10	Maintenance unit for endoscope	2	Endo-Kare	Olympus	MU-1	Japan	SGD	0.00	0.00	2,200.00	4,400.00	348,524.00		Technically Acceptable
11	Suction Pump for endoscope	2	Endo-Kare	Olympus	SSU-2	Japan	SGD	0.00	0.00	3,400.00	6,800.00	380,208.00		Technically Acceptable
12	Latest Digital Color Ultrasound Doppler System	1	Endo-Kare	Olympus	EU-ME1	Japan	SGD	0.00	0.00	77,701.00	77,701.00	6,154,696.21		Technically Acceptable with minor deviations.
13	Radial Ultrasound Gastro Video Scope	1	Endo-Kare	Olympus	GF-UE160	Japan	SGD	0.00	0.00	134,268.00	134,268.00	10,635,368.28		Technically Acceptable with minor deviations.
14	Linear Ultrasound Gastro Video Scope	1	Endo-Kare	Olympus	GF-UCT-180	Japan	SGD	0.00	0.00	130,126.00	130,126.00	10,307,280.46		Technically Acceptable with minor deviations.
15	Endoscope Reprocessor	1	Endo-Kare	Olympus	Viva 3 Plus	Japan	USD	800,000	800,000.00	0.00	0.00	800,000.00		Technically Acceptable
<b>TOTAL ALTERNATE OFFER PACKAGE COST OF M/S. ENDO-KARE</b>											<b>638,634.00</b>	<b>51,786,199.14</b>	<b>1st Lowest Bid</b>	<b>Bid rejected as most of the offered items do not meet the requirements of Procuring Agency.</b>
<b>M/S. MEDILAND PAKISTAN (PVT) LTD. (MAIN OFFER)</b>														
1	High Definition Video Gastroscope Adult	3	Mediland Pakistan	Pentax	EG-2990h	Japan	USD	0.00	0.00	20,000.00	60,000.00	5,898,000.00	2	Technically Acceptable
2	High Definition Video Gastroscope Peads	1	Mediland Pakistan	Pentax	EG-1690K	Japan	USD	0.00	0.00	22,000.00	22,000.00	2,162,600.00	2	Technically Acceptable
3	High Definition Dual Channel Video Gastroscope	1	Mediland Pakistan	Pentax	EG-3890TK	Japan	USD	0.00	0.00	24,000.00	24,000.00	2,359,200.00	1	Technically Acceptable

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**Dr. Agha Unwar Draz Khan**  
MBBS, MCPS (Path)  
**PATHOLOGIST**  
C.H.K. Central Lab  
Civil Hospital, Karachi

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Dow University Hospital  
Dow University of Health Sciences

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**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUOROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHS/P&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

S No	Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Total Price P&S	Grading	Remarks
4	High Definition Colono Video Scope Adult	2	Mediland Pakistan	Pentax	EC-3890LI	Japan	USD	0.00	74,000.00	48,000.00	4,718,400.00	2	Technically Acceptable	
5	High Definition Colono Video Scope Peads	1	Mediland Pakistan	Pentax	EC-3490LI	Japan	USD	0.00	26,000.00	26,000.00	2,555,800.00	1	Technically Acceptable	
6	Flushing Pump for Colonoscopy	2	Mediland Pakistan	Pentax	SA-P2	Japan	USD	0.00	2,500.00	5,000.00	491,500.00	1	Technically Acceptable	
7	High Definition (HD) Video Processor with Light Source	2	Mediland Pakistan	Pentax	EPK-15000	Japan	USD	0.00	31,000.00	62,000.00	6,094,600.00	2	Technically Acceptable	
8	Mobile Workstation with Arm	2	Mediland Pakistan	Pentax	Classic Cart	Japan	USD	0.00	7,000.00	14,000.00	1,376,200.00	2	Technically Acceptable	
9	High Definition Medical Grade LCD	2	Mediland Pakistan	NDS	26" Radiance G2	USA	USD	0.00	9,000.00	18,000.00	1,769,400.00	3	Technically Acceptable	
10	Maintenance unit for endoscope	2	Mediland Pakistan	Pentax		Japan	USD	0.00	1,000.00	2,000.00	196,600.00	1	Technically Acceptable	
11	Suction Pump for endoscope	2	Mediland Pakistan	Ardo	Sentor Lo Vacuum	Switzerland	USD	0.00	1,800.00	3,600.00	353,880.00	1	Technically Acceptable	
12	Latest Digital Color Ultrasound Doppler System	1	Mediland Pakistan	Hitachi	Avis	Japan	USD	0.00	82,000.00	82,000.00	8,060,600.00	4	Technically Acceptable	
13	Ultrasound Gastro Video Scope Radial	1	Mediland Pakistan	Pentax	EG-3670URK	Japan	USD	0.00	80,000.00	80,000.00	7,864,000.00	1	Technically Acceptable	
14	Ultrasound Gastro Video Scope Linear	1	Mediland Pakistan	Pentax	EG-3870JTK	Japan	USD	0.00	80,000.00	80,000.00	7,864,000.00	1	Technically Acceptable	
15	Endoscope Reprocessor	1	Mediland Pakistan	Endo Technik	Wash.-Masterdub	Germany	USD	0.00	20,000.00	20,000.00	1,966,000.00	2	Technically Acceptable	
<b>TOTAL ORIGINAL PACKAGE COST OF M/S. MEDILAND PAKISTAN (PVT) LTD.</b> <b>TOTAL DISCOUNTED PACKAGE COST OF M/S. MEDILAND PAKISTAN (PVT) LTD.</b>													3rd Lowest Bid	Technically Acceptable Offer with following additional 1 unit of scopes free of cost Item No. 2, Model: EG-1090K Item No. 3, Model: EG-3890TK Item No. 5, Model: EC-3490LI Item No. 7, Model: EPK-15000 Item No. 8, Model: Classic Cart Item No. 9, Model: 26" Radiance G2

*Dr. Agha Umair Dras Khan*  
**MBBS, MCPS (Path)**  
**PATHOLOGIST**  
**C.H.K Central Lab**  
**Civil Hospital Karachi**

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 Civil Hospital, Karachi.

**Principal**  
 Dow International Medical College &  
 Dow University Hospital  
 Dow University of Health Sciences

*J.H.*

*Sp. of Health Services*  
 MANAGER CO-ORDINATION  
 DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI

*Dr. N. N. Khan*  
 Director  
 Dow International Medical College &  
 Dow University Hospital  
 Dow University of Health Sciences



**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUOROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHS/P&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

S No	Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Total Price PKR.	Grading	Remarks
9	High Definition Medical Grade LCD	2	Mediland Pakistan	Sony	19" LMD-19S1MD	Japan	USD	6,000.00	0.00	6,000.00	12,000.00	1,179,600.00	2	Technically Acceptable
11	Latest Digital Color Ultrasound Doppler System	1	Mediqlips	Toshiba	Apilo 400	Germany	USD	55,700.00	0.00	55,700.00	55,700.00	5,475,310.00	2	Rejected, not compatible with Ultrasound Flexible Scopes.
12	Latest Digital Color Ultrasound Doppler System	1	Shirazi Trading	IGE	LogicP6	USA	USD	46,350.00	0.00	46,350.00	46,350.00	4,556,205.00	1	Rejected, not compatible with Ultrasound Flexible Scopes.
12	Latest Digital Color Ultrasound Doppler System	1	Siemens	Siemens	Acuson S2000	Germany	USD	115,000.00	16,008,000.00	115,000.00	115,000.00	11,309,500.00	5	Rejected, not compatible with Ultrasound Flexible Scopes.
16a	REUSABLE Biopsy Forceps For Gastroscopce x 5	5	Endo-Kare	Olympus	FB-25K-1	Japan	SGD	290.00	0.00	290.00	1,450.00	114,854.50	1	Technically Accepted, as compatible with the main units of Endoscopes.
16a	REUSABLE Biopsy Forceps For Gastroscopce x 5	5	Mediland Pakistan	Pentax	KW22155	Japan	USD	300.00	0.00	300.00	1,500.00	147,450.00	2	Not acceptable due to non-compatibility with main units of Endoscopes
16a	REUSABLE Biopsy Forceps For Gastroscopce x 5	5	Raditech	Cook Medical	GBF-1.8-160	USA	PKR	35,600	178,000.00	0.00	0.00	178,000.00	3	Not acceptable due to non-compatibility with main units of Endoscopes
16b	REUSABLE Biopsy Forceps For Colonoscope x 5	5	Endo-Kare	Olympus	FB-24U-1	Japan	SGD	395.00	0.00	395.00	1,975.00	156,439.75	2	Technically Accepted, as compatible with the main units of Endoscopes.
16b	REUSABLE Biopsy Forceps For Colonoscope x 5	5	Mediland Pakistan	Pentax	KW31225	Japan	USD	280.00	0.00	280.00	1,400.00	137,620.00	1	Not acceptable due to non-compatibility with main units of Endoscopes
16b	REUSABLE Biopsy Forceps For Colonoscope x 5	5	Raditech	Cook Medical	CBF-2.5-230	USA	PKR	35,600	178,000.00	0.00	0.00	178,000.00	3	Not acceptable due to non-compatibility with main units of Endoscopes
16c	REUSABLE Hot Biopsy Forceps x 5	5	Endo-Kare	Olympus	FD-1U-1	Japan	SGD	694.00	0.00	694.00	3,470.00	274,858.70	3	Technically Accepted, as compatible with the main units of Endoscopes.
16c	REUSABLE Hot Biopsy Forceps x 5	5	Mediland Pakistan	Pentax	DKQ522	Japan	USD	460.00	0.00	460.00	2,300.00	226,090.00	2	Not acceptable due to non-compatibility with main units of Endoscopes
16c	REUSABLE Hot Biopsy Forceps x 5	5	Raditech	Cook Medical	HMF-2.5-230	USA	PKR	37,300	186,500.00	0.00	0.00	186,500.00	1	Not acceptable due to non-compatibility with main units of Endoscopes
16d	REUSABLE Grasping Forceps For Tripod for Colonoscope x 5	5	Endo-Kare	Olympus	FG-45U-1	Japan	SGD	641.00	0.00	641.00	3,205.00	253,868.05	3	Technically Accepted, as compatible with the main units of Endoscopes.
16d	REUSABLE Grasping Forceps For Tripod for Colonoscope x 5	5	Mediland Pakistan	Pentax	GB2222L1	Japan	USD	280.00	0.00	280.00	1,400.00	137,620.00	2	Not acceptable due to compatibility with main units of Endoscopes
16d	REUSABLE Grasping Forceps For Tripod for Colonoscope x 5	5	Raditech	Cook Medical	CGF-1.240	USA	PKR	13,500	67,500.00	0.00	0.00	67,500.00	1	Not acceptable due to compatibility with main units of Endoscopes

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**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**

**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUOROSCOPY SYSTEM INVITATION FOR BID No. DUHS/P&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

S No	Equipment	Qty	Supplier	Manufacturer	Model	Country of Origin	Currency of offer	Unit Price DDP	Total Price DDP	Unit Price C&F	Total Price C&F	Total Price PRS	Grading	Remarks
15e	REUSABLE Rotatable Grasping Forceps Bar Tooth with Alligator Jaw for Gastroscopy x 3	5	Endo-Kare	Olympus	FG-47-LL	Japan	SGD	891.00	0.00	891.00	4,455.00	352,800.55	3	Technically Accepted, as compatible with the main units of Endoscopes.
15f	REUSABLE Rotatable Grasping Forceps Bar Tooth with Alligator Jaw for Gastroscopy x 3	5	Mediland Pakistan	Pentax	KA22355	Japan	USD	300.00	0.00	300.00	1,500.00	147,450.00	1	Not acceptable due to non-compatibility with main units of Endoscopes
15f	REUSABLE Rotatable Grasping Forceps Bar Tooth with Alligator Jaw for Gastroscopy x 3	5	Raditech	Cook Medical	RTF-1B-160	USA	PRS	35,600	178,000.00	0.00	0.00	178,000.00	2	Not acceptable due to non-compatibility with main units of Endoscopes
16f	REUSABLE Square For Gastroscopy x 3	5	Endo-Kare	Olympus	SD-9L-1	Japan	SGD	0.00	0.00	570.00	2,850.00	225,748.50	2	Technically Accepted, as compatible with the main units of Endoscopes.
16f	REUSABLE Square For Gastroscopy x 3	5	Mediland Pakistan	Pentax	DT21165	Japan	USD	0.00	0.00	560.00	2,800.00	275,240.00	3	Not acceptable due to compatibility with main units of Endoscopes
16f	REUSABLE Square For Gastroscopy x 3	5	Raditech	Cook Medical	AS-1-S	USA	PRS	2,500.00	12,500.00	0.00	0.00	12,500.00	1	Not acceptable due to compatibility with main units of Endoscopes.
16g	REUSABLE Square For Colonoscopy x 3	5	Endo-Kare	Olympus	SD-9U-1	Japan	SGD	0.00	0.00	570.00	2,850.00	225,748.50	2	Technically Accepted, as compatible with the main units of Endoscopes.
16g	REUSABLE Square For Colonoscopy x 3	5	Mediland Pakistan	Pentax	DT27215	Japan	USD	0.00	0.00	560.00	2,800.00	275,240.00	3	Not acceptable due to non-compatibility with main units of Endoscopes
16g	REUSABLE Square For Colonoscopy x 3	5	Raditech	Cook Medical	SAS-1-S	USA	PRS	2,500.00	12,500.00	0.00	0.00	12,500.00	1	Not acceptable due to non-compatibility with main units of Endoscopes
16h	REUSABLE Heat Probe for Colonoscopy x 2	2	Endo-Kare	Olympus	CD-110J	Japan	SGD	0.00	0.00	1,244.00	2,488.00	197,074.48	3	Technically Accepted, as compatible with the main units of Endoscopes.
16h	REUSABLE Heat Probe for Colonoscopy x 2	2	Mediland Pakistan	ERBE	83394 AC-VCA	Germany	USD	0.00	0.00	250.00	500.00	49,156.00	2	Not acceptable due to compatibility with main units of Endoscopes
16h	REUSABLE Heat Probe for Colonoscopy x 2	2	Raditech	Cook Medical	BICP-7A	USA	PRS	23,000.00	46,000.00	0.00	0.00	46,000.00	1	Not acceptable due to compatibility with main units of Endoscopes
16i	REUSABLE Sclerotherapy Needle x 2	1	Endo-Kare	Olympus	MM-200L-0421	Japan	SGD	0.00	0.00	50.00	50.00	3,960.50	3	Technically Accepted, as compatible with the main units of Endoscopes.
16i	REUSABLE Sclerotherapy Needle x 2	2	Mediland Pakistan	Pentax	NS221S-2304	Japan	USD	0.00	0.00	200.00	400.00	39,320.00	2	Not acceptable due to non-compatibility with main units of Endoscopes
16i	REUSABLE Sclerotherapy Needle x 2	2	Raditech	Cook Medical	LDVI-23-MH	USA	PRS	3,600.00	7,200.00	0.00	0.00	7,200.00	1	Not acceptable due to non-compatibility with main units of Endoscopes
16j	REUSABLE Mucosium x 2	2	Mediland Pakistan	Pentax	DP-02622	Japan	USD	0.00	0.00	350.00	700.00	68,810.00	1	Item Dropped
16k	REUSABLE Swan Blade x 1	1	Mediland Pakistan	Pentax				0.00	0.00	350.00	350.00	34,405.00	1	Item Dropped
16l	REUSABLE K-Suare x 2	2	Mediland Pakistan	Pentax	DO-02	USA	USD	0.00	0.00	350.00	700.00	68,810.00	1	Item Dropped

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**COMPARATIVE STATEMENT / TECHNICAL COMMENTS**  
**PROCUREMENT OF ENDOSCOPES & ACCESSORIES, ULTRASOUND SYSTEM AND FUOROSCOPY SYSTEM**  
**INVITATION FOR BID No. DUHS/P&D/2013/4140 Dated 14 MARCH 2013 - OPENED ON 02 APRIL 2013**

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15m	REUSABLE Hemostasis Clip / Needle x 1	1	Endo-Kare	Olympus	HK-110QR	Japan	SGD	0.00	0.00	1,989.00	1,989.00	157,548.69	2	Technically Accepted, as compatible with the main units of Endoscopes.
15m	REUSABLE Hemostasis Clip / Needle x 1	1	Mediland Pakistan	Pentax	H-S 2522	Japan	USD	0.00	0.00	350.00	350.00	34,405.00	1	Not acceptable due to non-compatibility with main units of Endoscopes
15n	REUSABLE Polyp Retrieval Basket x 2	2	Endo-Kare	Olympus	FG-16J-1	Japan	SGD	0.00	0.00	341.00	682.00	54,021.22	1	Technically Accepted, as compatible with the main units of Endoscopes.
15n	REUSABLE Polyp Retrieval Basket x 2	2	Mediland Pakistan	Pentax	GB2222L1	Japan	USD	0.00	0.00	300.00	600.00	58,980.00	2	Not acceptable due to compatibility with main units of Endoscopes.
15n	REUSABLE Polyp Retrieval Basket x 2	2	Radtech.	Cook Medical	MPB-204-8	USA	PKS	32,000.00	64,000.00	0.00	0.00	64,000.00	3	Not acceptable due to compatibility with main units of Endoscopes.
16a	REUSABLE Polytome Forceps with 3 round end x 1	1	Mediland Pakistan	Pentax	GV2222S	Japan	USD	0.00	0.00	300.00	300.00	29,450.00	1	Item Dropped
16p	Balloon for US scopes x 15	15	Endo-Kare	Olympus	MH-303 / MAI-213 (Box of 20)	Japan	SGD	0.00	0.00	1,248.00	18,720.00	1,482,811.20	2	Technically Accepted, as compatible with the main units of Endoscopes.
16p	Balloon for US scopes x 15	15	Mediland Pakistan	Pentax	OE-452 (Box of 20)	Japan	USD	0.00	0.00	31.00	465.00	45,709.50	1	Not acceptable due to compatibility with main units of Endoscopes
16q	REUSABLE FNA Needle x 1	1	Endo-Kare	Olympus	NA200H-8022	USA	SGD	0.00	0.00	251.00	251.00	19,881.71	2	Technically Accepted, as compatible with the main units of Endoscopes.
16q	REUSABLE FNA Needle x 1	1	Mediland Pakistan	Cook Medical	Echo-1-22	USA	USD	0.00	0.00	500.00	500.00	49,150.00	3	Not acceptable due to non-compatibility with main units of Endoscopes
16q	REUSABLE FNA Needle x 1	1	Radtech	Cook Medical	EU5N-1	USA	PKS	17,000.00	17,000.00	0.00	0.00	17,000.00	1	Not acceptable due to non-compatibility with main units of Endoscopes

  
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17	DIGITAL RADIOGRAPHY FLOURSCOPY SYSTEM WITH FLAT PANNEL DETECTOR	1	Bios	Stephanix	Evidence Dream	France	Euro	29,450,000.00	29,450,000.00	223,000.00	223,000.00	28,209,500.00		Item Dropped
17	DIGITAL RADIOGRAPHY FLOURSCOPY SYSTEM WITH FLAT PANNEL DETECTOR	1	Endo-Kare	BMI	BRG-IGORF	Italy	Euro	0.00	0.00	129,500.00	129,500.00	16,381,750.00		Item Dropped
17	DIGITAL RADIOGRAPHY FLOURSCOPY SYSTEM WITH FLAT PANNEL DETECTOR	1	Mediquips	Toshiba	ZEXIRA DREX-ZX80/ES/PS	Japan	USD	0.00	0.00	366,568.00	366,568.00	36,033,634.40		Item Dropped
17	DIGITAL RADIOGRAPHY FLOURSCOPY SYSTEM WITH FLAT PANNEL DETECTOR	1	Raditech	Hitachi	Exavista	Japan	USD	0.00	0.00	372,200.00	372,200.00	36,587,260.00		Item Dropped
17	DIGITAL RADIOGRAPHY FLOURSCOPY SYSTEM WITH FLAT PANNEL DETECTOR	1	Shirazi Trading	Stephanix	D2RS	France	USD	0.00	0.00	387,000.00	387,000.00	38,042,100.00		Item Dropped
17	DIGITAL RADIOGRAPHY FLOURSCOPY SYSTEM WITH FLAT PANNEL DETECTOR	1	Siemens	Siemens	Luminos DRF Excel	Germany	USD	45,356,000.00	45,356,000.00	295,000.00	295,000.00	28,998,500.00		Item Dropped
17	DIGITAL RADIOGRAPHY FLOURSCOPY SYSTEM WITH FLAT PANNEL DETECTOR	1	Technology Links	Shimadzu	Flexavision F3 DB	Japan	USD	0.00	0.00	260,000.00	260,000.00	25,558,000.00		Item Dropped

  
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