

Details as follows:

1.	<b>Dr. Feroz Din Memon</b> Director General Health Services Sindh Hyderabad	Chairman Procurement Committee	Outside Procuring Agency
2.	<b>Dr. Zafar Ali Qaimkhani</b> Deputy Project Manager National Program for FP & PHC Hyderabad Nominee of Additional Secretary (PM & I) Government of Sindh, Health Department	Member Procurement Committee	Outside Procuring Agency
3.	<b>Dr. Aijaz Ahmed Ursani</b> Director (Admn. & Accounts) DGHSS Hyderabad.	Member Procurement Committee	Outside Procuring Agency
4.	<b>Dr. Khan Muhammad Laghari</b> Additional Project Director CDD Sindh Hyderabad.	Member Procurement Committee	Inside Procuring Agency
5.	<b>Dr. Ubed-ur-Rehman Memon</b> CDD Program Officer, Karachi at Hyderabad	Member Procurement Committee	Inside Procuring Agency

Note: Sr. No:01 (Chairman), Sr. No:02 & 03 (Members) are outside procuring Agency out of 05.

It is therefore requested to please place/hoist the same as early as possible for further process.

*(M. Ali Laghari)*

**(Dr. Muhammad Ali Laghari)**

Program Manager, Child Health /  
Project Director CDD Sindh  
HYDERABAD.

**C.C to:-**

- ✓ The Secretary, Government of Sindh, Health Department, Karachi.
- ✓ The Additional Secretary PM & I Cell, Government of Sindh, Health Department, Karachi.
- ✓ The Director General, Health Services Sindh, Hyderabad

## EVALUATION OF TENDER DOCUMENTS.

S. No.	Evaluation Criteria	M/S Hassaan Distribution, Hyderabad		M/S Hanza Enterprises, Hyderabad		M/S Mohsin & Hassan Enterprises, Hyderabad		M/S Ozone Pharma, Hyderabad		M/S MAFH Distributor, Hyderabad	
		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
1	Registration letter with Ministry of Health Govt. of Pakistan.	yes		yes		yes		yes			
2	Fulfillment of the tender conditions of ITB clause 8 & 11	yes		yes		yes		yes			No
3	Valid Drugs sales license of Bidder.	yes		yes		yes		yes			No
4	-GMP certification	yes			No	Yes		yes		yes	
5	-Original Authority letter of Manufacturer.	yes		Yes		Yes (Copy)		yes		yes	No
6	Bank Statement last 3 years along with Bank Certificate(s) Last three years (Year wise).	yes		yes		yes		yes			No
7	Audit Reports of last three years	yes		yes		Yes		yes			
8	Manufacturer Drug license.	yes		yes		Yes		yes			No
9	Proof of General Sales Tax paid during the last three years	yes		yes		yes		yes			No
10	Proven Track Record	yes		yes		yes		yes			No
11	Proof of supply of relevant items.	yes		yes		yes		yes		yes	
12	Appropriateness of supply schedule offered by the bidder		No		No						No
13	Original Tender receipt.	yes		yes		yes		yes		yes	
14	Original Price List of quoted product mentioning MRP and Trade price (T. P)	yes		yes		Yes (Copy)		yes			
15	Bidder should submit a letter from bank that they can perform business of more / equal than Rs.10.00 Million	yes		yes		yes		yes			No
16	Registration /Member ship from Chamber of Commerce	yes		yes		yes		yes		yes	
17	Conforming technical specifications of the product	yes		yes		yes		yes			No
18	Photo copy of Professional Tax Certificate.	yes		yes		yes		yes		yes	
TOTAL		17	01	16	02	17	01	17	01	06	09
Percentage		94.44 %		88.88 %		94.44 %		94.44 %		33.33 %	
Remarks:		Qualified		Qualified		Qualified		Qualified		Dis- Qualified	

Remarks/Recommendations:

1. M/S Hassan Distribution Hyderabad, fulfilled 94.44 % evaluation criteria, and not fulfilled Sr. No: 12 of evaluation criteria, and declared Qualified.
2. M/S Hamza Enterprises Hyderabad, fulfilled 88.88 % evaluation criteria, and not fulfilled Sr. No: 04,12 of evaluation criteria, and declared Qualified.
3. M/S Mohsin & Hassan Enterprises Hyderabad, fulfilled 94.44 % evaluation criteria, and not fulfilled Sr. No: 12 of evaluation criteria, and declared Qualified.
4. M/S Ozone Pharma Hyderabad, fulfilled 94.44 % evaluation criteria, and not fulfilled Sr. No: 12 of evaluation criteria, and declared Qualified.
5. M/S MAHF Distributor Hyderabad, fulfilled 33.33 % evaluation criteria, and not fulfilled Sr. No: 01,02,04,06,08,09,12,13,15 of evaluation criteria, and declared Dis-Qualified.




**Dr. Zafar Ali Qaimkhani**  
Deputy Project Manager  
National Program for FP & PHC Hyderabad  
Nominee of  
Additional Secretary (PM & I)  
Government of Sindh, Health Department  
or his representative  
Member Procurement Committee



**Dr. Ubaid-ur-Rehman Memnon**  
CDD Program Officer,  
Karachi at Hyderabad  
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DGHS Hyderabad  
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## Bid Evaluation Report.

1. Name of Procuring Agency: = Program Manager Child Health/Project Director CDD Sindh, Hyderabad.
2. Tender Reference No: = No:PM(CH)/PD(CDD)SINDH/HYD/2012/- 1022/26 DATED:-19 11-2012  
(Advertiement No: INF-KRY No:4280/2012.)
2. Tender Description/Name of work/item: =Purchase of Drugs & Medicines.
4. Method of Procurement: =Single Stage= Single Envelop method.
5. Tender Published: =Daily Express, Daily Kawish, The News and others  
(Advertiement No: INF-KRY No:4280/2012. SPPRA ID No:10118/2012.)
6. Total Bid documents Sold: 07 (Seven)
7. Total Bids Received: 05 (Five)
8. Opening date: (if applicable) 13-12-2012.
9. No. of Bid qualified (if applicable): 04 (Four)
10. Bid(s) Rejected: 01 (One)
11. Financial Bid Opening date: N.A

### 12. Bid Evaluation Report:

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1.	M/s Hassaan Distribution Hyderabad	Mentioned in Comparative Statement (Copy attached)	1 <sup>st</sup> Lowest in item No:06 and 09	Within estimates	1 <sup>st</sup> Lowest in item No:06 and 09	Accepted being 1 <sup>st</sup> lowest rates in item No:06 and 09. (Comparative Statement attached)
2.	M/S Ozone Pharma Hyderabad	Mentioned in Comparative Statement (Copy attached)	1 <sup>st</sup> Lowest in item No:04 and 05	Within estimates	1 <sup>st</sup> Lowest in item No:04 and 05	Accepted being 1 <sup>st</sup> lowest rates in item No:04and 05. (Comparative Statement attached)

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3.	M/ Mohsin & Hassan Enterprises Hyderabad	Mentioned in Comparative Statement (Copy attached)	1 <sup>st</sup> Lowest in item No:01,02,03, 07 and 08	Within estimates	1 <sup>st</sup> Lowest in item No: 01,02,03,07 and 08	Accepted being 1 <sup>st</sup> lowest rates in item No: 01,02,03,07 and 08 (Comparative Statement attached)
4.	M/S Hamza Enterprises Hyderabad	Mentioned in Comparative Statement (Copy attached)	2 <sup>nd</sup> Lowest in item No:09	Within estimates	Highest in item No:09	Not considered due highest rates (Comparative Statement attached)

  
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# COMPARATIVE STATEMENT.

S.#	Product Name/ Technical Specification	M/S Hamza Enterprises, Hyderabad.	M/S Mohsin & Hassan Enterprises, Hyderabad	M/S MAHF Distributor, Hyderabad.	M/S Ozone Pharma Hyderabad.	M/S Hassaan Distribution, Hyderabad
1	Syp. Amoxicillin 125mg (60ml)		35.00	-	-	42.00
2	Syp. Cephadrine 125mg (60ml)		56.00	-	72.30	-
3	Syp. Paracetamol 120mg (60ml)		22	-	26.50	-
4	Syp. Ciprofloxacin 125 mg (60ml)		-	-	88.00	-
5	Syp. Iron 60 ml		-	-	68.00	-
6	Syp. Zinc Sulphate 20mg (60 ml)		-	-	-	58.75
7	Syp. Multivitamin 60 ml.		27.20	-	-	-
8	Syp. Metronidazole 200mg (60ml)		23.10	-	-	-
9	<b>Oral Rehydration Salt (Low Osmolar ORS)</b>  One ORS Sachet Contains. 1. Sodium Chloride. 2.6 gms. 2. Tri Sodium Citrate. 2.9 gms. 3. Potassium Chloride. 1.5 gms. 4. Glucose Anhydrous. 13.5 gms. <b>TO MAKE ONE LITER.</b>	8.65	-	20.62	-	8.49
10	Inj. Gentamycin 40 mg (1ml)		-	-	-	-
11	Inj. Benzyl penicillin 0.5 MIU		-	-	-	-
12	Chloramphenicol Eye Ointment 5gm.		-	-	-	-



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**MINUTES OF THE MEETING OF THE PROCUREMENT COMMITTEE FOR OPENING OF TENDER FOR PURCHASE OF DRUGS & MEDICINE, HELD ON 13-12-2012 AT 11.00 A.**

The meeting of the Procurement Committee held on 13-11-2012 at 11.00 a.m in the office of the Program Manager Child Health / Project Director CDD Sindh Hyderabad.

The Procurement Committee comprising of the following officers.

1.	<b>Dr. Feroz Din Memon</b> Director General Health Services Sindh Hyderabad Chairman Procurement Committee	Chairman Procurement Committee
2.	<b>Dr. Zafar Ali Qaimkhani</b> Deputy Project Manager National Program for FP & PHC Hyderabad Nominee of Additional Secretary (PM & I) Government of Sindh, Health Department Member Procurement Committee	Member Procurement Committee
3.	<b>Dr. Aijaz Ahmed Ursani</b> Director (Admn. & Accounts) DGHS Hyderabad. Member Procurement Committee	Member Procurement Committee
4.	<b>Dr. Khan Muhammad Laghari</b> Additional Project Director CDD Sindh Hyderabad. Member Procurement Committee	Member Procurement Committee
5.	<b>Dr. Ubed-ur-Rehman Memon</b> CDD Program Officer, Karachi at Hyderabad Member Procurement Committee	Member Procurement Committee

The Tenders for the supply of Drugs & Medicine were invited through leading news papers appeared on 14-11-2012 in Daily Kawish, The News, Daily Express and others (Advertisement No: INF-KRY No:4280/2012). And also hoisted on web site of SPPRA ID No:10118/201.

The Seven Tenders have been issued to the following Firms.

1. M/S Hassaan Distribution, Hyderabad.
2. M/S Ozone Pharma, Hyderabad.
3. M/S Hamza Enterprises, Hyderabad.
4. M/S Mohsin & Hassan Enterprises, Hyderabad.
5. M/S MAHF Distributor, Hyderabad.
6. M/S A to Zee International, Hyderabad.
7. M/S Paras Enterprises, Karachi/Mirpurkhas.

The tenders of the following firms were received on 13-12-2012 up to 10.00 A.M and were opened in presence of all the bidders or their representatives on same day at 11.00 am.

1. M/S Hassaan Distribution, Hyderabad.
2. M/S Ozone Pharma, Hyderabad.
3. M/S Hamza Enterprises, Hyderabad.
4. M/S Mohsin & Hassan Enterprises, Hyderabad.
5. M/S MAHF Distributor, Hyderabad.

The Procurement Committee Evaluated the Tender / Bid as per evaluation criteria of ALL above firms in meeting in presence of bidders or their representatives. The evaluation report has been prepared (Annex-A).

As per evaluation report, it is found that following firms fulfilled the requirements mentioned in the criteria of tender for supply of Drugs & Medicines and declared as QUALIFIED by the committee.

1. M/S Hassaan Distribution, Hyderabad.
2. M/S Ozone Pharma, Hyderabad.
3. M/S Hamza Enterprises, Hyderabad.
4. M/S Mohsin & Hassan Enterprises, Hyderabad.

As per evaluation report, M/S MAHF Distributor, Hyderabad have not fulfilled the requirements mentioned in the criteria of tender for supply of Drugs & Medicines and declared as DIS-QUALIFIED by the committee as per Annex-A.

The procurement Committee evaluated the bids of all firms in presence of bidders or their representatives and the rates offered by the bidders were also announced publically in the meeting and comparative statement has been prepared on the spot.

Therefore, it is unanimously decided that:

1. The rates offered by M/S Hassaan Distribution, Suit No:59, Mezzanine Floor, Phase-II, Al-Rahim Shopping Centre, Hyderabad for item No: 06, 09 mentioned in Comparative found lowest, may be accepted, and orders for the supply of the same may be placed with M/S Hassaan Distribution, Hyderabad.
2. The rates offered by M/S Ozone Pharma, Suit No:59, Mezzanine Floor, Phase-II, Al-Rahim Shopping Centre, Hyderabad for item No: 04, 05 mentioned in Comparative found lowest, may be accepted, and orders for the supply of the same may be placed with M/S Ozone Pharma, Hyderabad.



3. The rates offered by M/S Mohsin & Hassan Enterprises, C-53 Phase-II North Qasimabad, Hyderabad for item No: 01, 02,03,07,08 mentioned in Comparative found lowest, may be accepted, and orders for the supply of the same may be placed with M/S Mohsin & Hassan Enterprises, Hyderabad.

4. The rates for item No:10,11,12 have not been quoted by any firm.



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