

## Bid Evaluation Report

1. Name of Procuring Agency: Project Director, Chotiari Reservoir Project Circle, Sanghar, Irrigation Department, Government of Sindh
2. Tender Reference No: Supdt:/PD/CRPC/1285 of 2015 Sanghar  
Dated 06/11/2015
3. Tender Description/Name of work/item: Consultancy Services for Construction of Makhi Farash Link Canal Project (Chotiari Reservoir Phase – Ii) for Water Supply to Thar Coal
4. Method of Procurement: As per Sindh Public Procurement Regulatory Authority Rules 2010 (amended 2013).
5. Tender Published: Tender Notice was published in Newspapers:-  
Daily Dawn Dated 12-11-2015  
Daily Jang Dated 13-11-2015  
Daily Kawish Dated 14-11-2015  
SPPRA ID No. 25769
6. Total Bid documents Sold; (EOI) Eleven (11)  
Total EOI Received: Nine (09)  
Total Consultants Pre-Qualified Eight (08) Summary of EOI for Consultants is attached  
Total RFP issued to Pre-Qualified Firms Eight (08)
7. Total Bids Received: Five (05)
8. Technical Bid Opening date: 20/04/2016
9. No. of Bid technically qualified: Five (05)
10. Bid(s) Rejected: Nil
11. Financial Bid Opening date: PQ Documents Opening Date: 09/05/2016
12. Bid Evaluation Report:

Sr. No.	Name of Firm	Total Pak Rupees (Bid Amount)	Technical Score (S <sub>t</sub> )	Financial Score (S <sub>f</sub> )	Combined Score (S)	Ranking
1	M/S Associated Consulting Engineering – ACE	259,925,656/-	89.10	66.46	84.57	1 <sup>st</sup>
2	M/s G3 Engineering Consultants	172,749,900/-	70.40	100.00	76.32	2 <sup>nd</sup> *
3	M/s MM Pakistan – MMP	218,816,680/-	72.10	78.95	73.47	3 <sup>rd</sup>
4	M/S National Engineering Services – NESPAK	472,584,720/-	80.50	36.55	71.71	4 <sup>th</sup>
5	M/s Umar Munshi Associates & M/s NDC JV	342,645,542/-	70.00	50.42	66.08	5 <sup>th</sup> *

SPPRA INWARD DIARY

NO: 2927

DATED: 23-05-16

*(Signature)*

\* M/S Umar Munshi submitted the Bid security @ 1 % of the total bid amount in form of cross cheque and M/s G3 did not submit Bid Security with the financial proposal. This is considered as non-responsive with the RFP document. Hence both the Firms are disqualified.

### Recommendation

As per RFP document and as per SPPR Rules, 2010 (Amended 2013) page # 76 clause 72 (3), M/s Associated Consulting Engineers - ACE (Pvt.) Ltd. has secured the highest combined technical and financial score according to criteria mentioned in RFP document.

The Committee is therefore pleased to recommend for award and signing of the contract with M/s Associated Consulting Engineers - ACE (Pvt.) Ltd. for the Project Consultancy Services for "Construction of Makhi Farash Link Canal Project Chotiari Phase - II (Water Supply to Thar Coal)".

### Signatures of the Members of the Committee

Member



Nisar Ahmed Abro  
Deputy Secretary (Dev-1)  
Finance Department  
Government of Sindh

Member



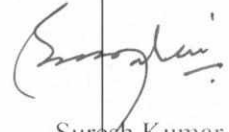
Ghulam Murtaza Abro  
Assistant Chief Water  
Planning & Development Dept.  
Karachi

Member



Shoaib Sugrio  
Technical Officer  
Development Region -II  
Hyderabad

Member



Suresh Kumar  
Executive Engineer  
Chotiari Reservoir (I) Division,  
Sanghar

Chairman



Zarif Iqbal Khoro  
Project Director/ SE  
Chotiari Reservoir Project Circle  
Sanghar

# COMPARATIVE STATEMENT

OF

CONSULTING ENGINEERING FIRMS

FOR

CONSULTANCY SERVICES FOR CONSTRUCTION OF MAKIII FARASH LINK  
CANAL CHOTIARI PHASE-II (WATER SUPPLY TO THAT COAL)

## Selection Criteria

Because assignment is of special nature and quality is prime consideration, the Quality and Cost Based Selection method was adopted as per guidelines given in Clause 72(3) of SPPRA Rules 2010 (Amended 2013). The criteria for evaluation was included as a part of RFP as Clause 2.1 and 19.4. The weights given to Technical and Financial proposal are:

Technical: 80%

Financial: 20%

As per RFP Clause 19.3 the combined technical-cum-financial score is calculated as under:

$$S = S_t \times T\% + S_f \times P\%$$

Where

- S = Combined technical-cum-financial score
- S<sub>t</sub> = Technical Score
- S<sub>f</sub> = Financial Score = The lowest of Financial Bid  
Cost of Financial Bid of firm
- T = Weight given to Technical proposal = 80%
- P = Weight given to Financial proposal = 20%

Following is the result of combined evaluation as per criteria given in the RFP document:


Sr. No.	Name of Firm	Total Pak Rupees (Bid Amount)	Technical Score (S <sub>t</sub> )	Financial Score (S <sub>f</sub> )	Combined Score (S)	Ranking
1	M/S Associated Consulting Engineering – ACE	259,925,656/-	89.10	66.46	84.57	1 <sup>st</sup>
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42

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Member



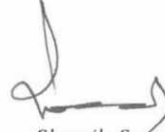
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Deputy Secretary (Dev-I)  
Finance Department  
Government of Sindh

Member



Ghulam Murtaza Abro  
Assistant Chief Water  
Planning & Development Dept.  
Karachi

Member



Shoaib Sugrio  
Technical Officer  
Development Region - II  
Hyderabad

Member



Suresh Kumar  
Executive Engineer  
Chotiari Reservoir (I) Division,  
Sanghar

Chairman



Zarif Iqbal Khoro  
Project Director/ SE  
Chotiari Reservoir Project Circle  
Sanghar

## ELIGIBILITY/ CRITERIA FOR RFP

CONSULTANCY SERVICES FOR CONSTRUCTION OF MAKHI FARSH LINK CANAL CHOTIARI PHASE-II (WATER SUPPLY TO THAR COAL)

Sr. Nr.	Description	Points System		Points Obtained				
		Sub-Criteria	Total Points	Umar Munshi Associates & NDC JV	G3	MMP	NESPAK	ACE
(i)	Specific experience of the Consultants relevant to the assignment:		10	10	5	10	10	10
(ii)	Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:							
a)	Technical approach and methodology		14	8	12	12	13	12
b)	Work plan		8	4	2	5	5	7
c)	Organization and staffing		8	5	5	2	6	7
(iii)	Key professional staff qualifications and competence for the assignment:							
a)	<b>Project Manager/ Team Leader</b>							
1)	General qualifications	2		2	2	2	2	2
2)	Adequacy for the assignment	6		2	1	4	5	6
3)	Experience in region, language and status with the firm	2		1.4	2	0	1.4	2
	Sub-Total		10					
b)	<b>Hydraulics Engineer</b>							
1)	General qualifications	1.2		1.2	1.2	1.2	1.2	1.2
2)	Adequacy for the assignment	3.6		3.6	3	1	3.6	3.6
3)	Experience in region, language and status with the firm	1.2		0.8	1.2	0.8	0.4	0.8
	Sub-Total		6					
c)	<b>Irrigation Engineer</b>							
1)	General qualifications	1.2		1.2	1.2	1.2	0	1.2
2)	Adequacy for the assignment	3.6		2.5	2	3.6	2	3.6
3)	Experience in region, language and status with the firm	1.2		0.4	1.2	0.4	0.3	1.2
	Sub-Total		6					
d)	<b>Hydrologist</b>							
1)	General qualifications	1		1	1	1	0	1
2)	Adequacy for the assignment	3		1.5	1.5	3	2	3
3)	Experience in region, language and status with the firm	1		0	1	0.5	0.5	1
	Sub-Total		5					
e)	<b>Structural Engineer</b>							
1)	General qualifications	1		1	1	1	1	1
2)	Adequacy for the assignment	3		3	2	3	3	2
3)	Experience in region, language and status with the firm	1		0.6	1	0.3	0.3	1
	Sub-Total		5					
f)	<b>Geotechnical Engineer</b>							
1)	General qualifications	1		1	1	1	1	1
2)	Adequacy for the assignment	3		3	1	3	3	2
3)	Experience in region, language and status with the firm	1		0.3	1	0	0.6	0.6
	Sub-Total		5					
g)	<b>Information Management Specialist</b>							
1)	General qualifications	1		1	1	1	1	1
2)	Adequacy for the assignment	3		1	3	1.5	3	2.5
3)	Experience in region, language and status with the firm	1		0.6	0.6	0.5	0.6	1
	Sub-Total		5					
h)	<b>Resident Engineer</b>							
1)	General qualifications	1.6		1.6	1.6	1.6	1.6	1
2)	Adequacy for the assignment	4.8		3.8	4.8	2.4	4.8	4.8
3)	Experience in region, language and status with the firm	1.6		1.6	1.6	1.6	1.6	1.6
	Sub-Total		8					
i)	<b>Material Engineer</b>							
1)	General qualifications	1		1	1	1	0.5	1
2)	Adequacy for the assignment	3		2	3	2	1.5	2
3)	Experience in region, language and status with the firm	1		1	1	1	0.3	0.5
	Sub-Total		5					
j)	<b>Contract Engineer</b>							
1)	General qualifications	1		1	1	1	1	1
2)	Adequacy for the assignment	3		1.5	1.5	1.5	3	2
3)	Experience in region, language and status with the firm	1		0.4	1	1	0.3	0.5
	Sub-Total		5					
	<b>Grand Total</b>		100	70.0	70.4	72.1	80.5	89.1

*(Signature)*

Signatures of the Members of the Committee

Member



Nisar Ahmed Abro  
Deputy Secretary (Dev-1)  
Finance Department  
Government of Sindh

Member



Ghulam Murtaza Abro  
Assistant Chief Water  
Planning & Development Dept.  
Karachi

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Zarif Iqbal Khoro  
Project Director/ SE  
Chotiari Reservoir Project Circle  
Sanghar

# MINUTES OF MEETING

## CONSULTING ENGINEERING FIRMS FOR CONSULTANCY SERVICES FOR CONSTRUCTION OF MAKHI FARASH LINK CANAL CHOTIARI PHASE-II (WATER SUPPLY TO THAR COAL)

### 1. Introduction

The Irrigation Department, Government of Sindh through Project Director/ SE, Chotiari Reservoir Project Circle, Sanghar, vide Letter No. Supdt:/PD/CRPC/1285 of 2015 Sanghar Dated 06/11/2015 requested for permission to call LOI for engaging Consultancy Services for Supervision and Monitoring the Works for "Construction of Makhi Farash Link Canal Project Chotiari Phase - II) for Water Supply to Thar Coal. Expression of Interest (EOI) for the scheme was invited from reputable Consulting firms after public advertisement in leading newspapers i.e. Daily Kawish dated 14/11/2015 and others.

The Irrigation Department has prepared PC-I of this project after conducting preliminary field surveys and associated analysis on the directives of Government of Sindh while keeping in view the needs of present and future electricity demand of the country and concluded that the proposal is feasible in all technical, environmental and social aspects.

The basic purpose of Consultancy Services is to ensure that the project is constructed satisfactorily with high standard of workmanship and high quality of material within the scheduled contract time and in conformity with approved drawings and specifications in accordance with the Client's requirement.

### 2. Shortlisting of Consultants

Total eleven (11) consultancy firms shown their interest in the project. EOI document for the consultancy services were issued to the all the following eleven (11) interested consulting firms.

1. M/s Associated Consulting Engineering – ACE (Pvt) Ltd.
2. M/s Techno Consult International (Water Division)
3. M/s MM Pakistan (Pvt) Ltd.
4. M/s Umar Munshi Associated Consulting Engineers
5. M/s National Engineering Pakistan (Pvt) Ltd. (NESPAK)
6. M/s G3 Engineering Consultants
7. M/s ABM Engineers
8. M/s A.A Associates Planners and Consulting Engineers
9. M/s Management & Development Center - MDC
10. M/s Indus Associated Consultants (Pvt) Ltd.
11. M/s EA Consulting (Pvt) Ltd.



Following Nine (09) Consulting firms submitted their EOI documents in response to the advertisement published in daily newspapers.

1. M/s National Engineering Pakistan (Pvt) Ltd. (NESPAK)
2. M/s MM Pakistan (Pvt) Ltd.
3. M/s G3 Engineering Consultants
4. M/s Techno Consult International (Water Division)
5. M/s Associated Consulting Engineering – ACE (Pvt) Ltd.
6. M/s Umar Munshi Associated Consulting Engineers & National Development Consultants Joint Venture
7. M/s A.A Associates Planners and Consulting Engineers
8. M/s Management & Development Center - MDC
9. M/s Indus Associated Consultants (Pvt) Ltd.

The firms were evaluated on the criteria mentioned in advertisement and also in the light of guidelines and regulations set by SPPRA rules 2010 (amended 2013) for procurement of Engineering Consultancy Services for such type of projects. The criteria were also well defined in expression of interest (EOI) advertisement for the short-listing of Consultants.

The adequacy/ capability of these firms to handle the similar projects resulted in qualifying Eight (8) firms. The summary of the shortlisting of the consultants is as under:

Sr. Nr.	Name of Consultant	Remarks
1	M/s National Engineering Pakistan (Pvt) Ltd. (NESPAK)	Qualified
2	M/s MM Pakistan (Pvt) Ltd.	Qualified
3	M/s G3 Engineering Consultants	Qualified
4	M/s Techno Consult International (Water Division)	Qualified
5	M/s Associated Consulting Engineering – ACE (Pvt) Ltd.	Qualified
6	M/s Umar Munshi Associated Consulting Engineers & National Development Consultants Joint Venture	Qualified
7	M/s A.A Associates Planners and Consulting Engineers	Qualified
8	M/s Management & Development Center - MDC	Disqualified
9	M/s Indus Associated Consultants (Pvt) Ltd.	Qualified

### 3. Request for Proposal (RFP)

Eight out of nine firms obtained qualification marks. Accordingly the Project Director, Chotiari Reservoir Project Circle, Sanghar, informed through letter no. Supdt:/PD/CRPC/ 381 Sanghar, Dated 28/03/2016 to all the prequalified firms and issued a set of Request for Proposal (RFP) documents from his office to the pre-qualified firms. The last date for preparation and submission of bids was fixed on 20<sup>th</sup> April 2016.



#### 4. Selection Criteria

Because assignment is of special nature and quality is prime consideration, the Quality and Cost Based Selection method was adopted as per guidelines given in Clause 72(3) of SPPRA Rules 2010 (Amended 2013). The criteria for evaluation was included as a part of RFP as Clause 2.1 and 19.4. The weightages given to Technical and Financial proposal are:

Technical:	80%
Financial:	20%

#### 5. Preparation and submission of proposals by Consultants

The bids were to be prepared and submitted under Two Envelop System. The system required that the Bid was to be submitted in a cover envelope containing two separate envelopes as under:

1. Technical Proposal in one envelope
2. Financial Proposal in second envelope

As required the bids were submitted up to 20<sup>th</sup> April 2016 at 02:00 PM by the following five consultants.

Sr. Nr.	Name of Bidder
1	M/s National Engineering Services - NESPAK
2	M/s Umar Munshi Associates & M/s NDC JV
3	M/s MM Pakistan - MMP
4	M/S Associated Consulting Engineering - ACE
5	M/s G3 Engineering Consultants

#### 6. Opening of Bids

The Bids submitted by the five Bidders were opened by a committee formed by Secretary Irrigation, Government of Sindh vide his letter no. SO(R&S)2/4 2014 Dated 18-03-2016.

The committee comprised members as under:

- |  |                   |
|--|-------------------|
| 1. Project Director/ SE, Chotiari Reservoir Project Circle             | Chairman          |
| 2. Deputy Secretary (Dev-I), Finance Department<br>Government of Sindh | Member            |
| 3. Assistant Chief Water, Planning & Development Dept.<br>Karachi      | Member            |
| 4. Executive Engineer, Nara Project Division, Sanghar                  | Member            |
| 5. Executive Engineer, Chotiari (I) Division, Sanghar                  | Member/ Secretary |

Technical Proposals of the five bidders were opened by the Committee on 20<sup>th</sup> April 2016 at 3:00 pm in the presence of authorized representatives of the firms who wish to present. The Financial Proposals of all five firms were separated and kept intact under lock and key by the Chairman of the Committee. These were supposed to be opened after the due assessment for the passing of the Technical Proposals by obtaining at least 70% points.

## 7. Evaluation of Technical Proposals

The evaluation of the Technical Proposals was carried out in detail in accordance with the Evaluation Criteria given in the RFP. For easy comparison for all the items listed under subheads are listed in the Document of Request for Proposals (RFP) and titled as:

- |  |      |
|--|------|
| (i) Specific experience of the Consultants relevant to the assignment:                           | [10] |
| (ii) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference: |      |
| a) Technical approach and methodology  | [14] |
| b) Work plan   | [08] |
| c) Organization and staffing   | [08] |
| (iii) Key professional staff qualifications and competence for the assignment:                   | [60] |

**Total points for criterion:** **100**

The bidder scoring less than 70% marks in technical proposal is to be considered non-responsive and his financial proposal was to be returned un-opened. The details of technical score secured by the consulting firms are as follows:

The following summary shows the result of evaluation of technical proposal of all the five bidders.

Sr. Nr.	Name of Bidder	Equivalent Points Obtained (%age)	Pass (P)
			Fail (F)
1	M/S Associated Consulting Engineering – ACE	89.10	P
2	M/s National Engineering Services – NESPAK	80.50	P
3	M/s MM Pakistan – MMP	72.1	P
4	M/s G3 Engineering Consultants	70.4	P
5	M/s Umar Munshi Associates & M/s NDC JV	70.0	P

The above result of scoring of points by each bidder shows that all the bidders passed in their Technical Proposals.

## 8. Opening and Evaluation of Financial Proposals

The financial proposals were opened on 09<sup>th</sup> May 2016 at 03:00 pm in the office of in the Committee Room of the Sindh Irrigation Department, 1<sup>st</sup> Floor, Tuglaq House, Sindh Secretariat, Karachi. All the committee members and authorized representatives of all the five firms were present at the time of financial bid opening ceremony. The cost of financial proposals quoted by the bidders is as under:

Sr. Nr.	Name of Bidder	Quoted Bid Amount (Rs.)
1	M/S National Engineering Services – NESPAK	472,584,720/-
2	M/s Umar Munshi Associates & M/s NDC JV	342,645,542/-
3	M/S Associated Consulting Engineering – ACE	259,925,656/-
4	M/s MM Pakistan - MMP	218,816,680/-
5	M/s G3 Engineering Consultants	172,749,900/-

M/S Umar Munshi submitted the Bid security @ 1 % of the total bid amount in form of cross cheque and M/s G3 did not submit Bid Security with the financial proposal. All other three firms submitted the required bid security in form of Pay Order. Other details of financial proposals were checked and all were found in order.

## 9. Result of Combined Evaluation

As per RFP Clause 19.3 the combined technical-cum-financial score is calculated as under:

$$S = S_t \times T \% + S_f \times P \%$$

Where

S = Combined technical-cum-financial score

S<sub>t</sub> = Technical Score

S<sub>f</sub> = Financial Score =  $\frac{\text{The lowest of Financial Bid}}{\text{Cost of Financial Bid of firm}}$

T = Weight given to Technical proposal = 80%

P = Weight given to Financial proposal = 20%

Following is the result of combined evaluation as per criteria given in the RFP document:

Sr. No.	Name of Firm	Total Pak Rupees (Bid Amount)	Technical Score (S <sub>t</sub> )	Financial Score (S <sub>r</sub> )	Combined Score (S)	Ranking
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#### 10. Recommendation

As per RFP document and as per SPPR Rules, 2010 (Amended 2013) page # 76 clause 72 (3), M/s Associated Consulting Engineers - ACE (Pvt.) Ltd. has secured the highest combined technical and financial score according to criteria mentioned in RFP document.

The Committee is therefore pleased to recommend for award and signing of the contract with M/s Associated Consulting Engineers – ACE (Pvt.) Ltd. for the Project Consultancy Services for “Construction of Makhi Farash Link Canal Project Chotiari Phase - II (Water Supply to Thar Coal)”.

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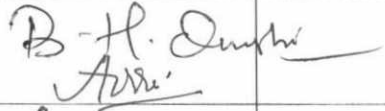

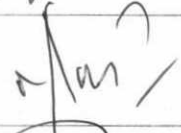
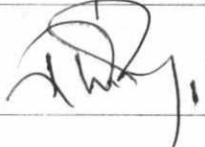


Zariq Iqbal Khoro  
Project Director/ SE  
Chotiari Reservoir Project Circle  
Sanghar

**ATTENDANCE SHEET OF PARTICIPANTS CONSULTANT /PROCUREMENT COMMITTEE WHO  
ATTENDED FOR OPENING OF FINANCIAL PROPOSAL FOR CONSULTANCY SERVICES ON  
06-05-2016 IN THE COMMITTEE ROOM OF THE SECRETARY TO GOVERNMENT OF SINDH  
IRRIGATION DEPARTMENT 1ST FLOOR TUGLAG HOUSE SINDH SECRETARIATE AT 3:00 PM**

Name of Scheme:

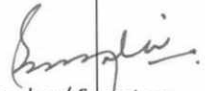
Consultancy Services for Construction of Makhi Farash Link Canal Chotiari Phase-II (Water Supply Thar Coal)

S #	Name of Consultant/ Firms	Signature
1	SAEED ILLAHI, Manager BD ACE (Pvt) Ltd.	
2	Babar Qureshi / MMP Amanullah Qureshi / MMP	
3	Mohammad Aslam Tighani Senior Engrs: NESPAK	
4	Majsood Ahmed Qadri Admn/HR Officer - LIMA/NDC	
5	Engr. Khuram Daryo G3 Engineering Consultant Pvt Ltd	

  
Member  
Deputy Secretary (Dev-I)  
Finance Department,  
Government of Sindh  
Karachi

  
Member  
Assistant Chief Water  
Planning & Development Dept:  
Karachi

  
Member  
Executive Engineer  
Nara Project Division  
Sanghar


  
Member/ Secretary  
Executive Engineer  
Chotiari Reservoir (I) Division  
Sanghar

  
Chariman  
Project Director/SE  
Chotiari Reservoir Project Circle  
Sanghar

**ATTENDANCE SHEET FOR OPENING OF TECHNICAL & FINANCIAL  
PROPOSAL ON 20-04-2016 FOR CONSULTANCY SERVICES FOR DESIGNING AND  
SUPERVISION OF MAKHI FARASH LINK CANAL CHOTIARI PHASE-II (FOR WATER SUPPLY  
TO THAR COAL)**

No. Supdt:/PD/CRPC/425, dt.11-04-2016

S#	Name of Contractors/ Firms	Signature
1	M/S M. M. Pakistan (Pvt) Ltd	M. Farhan Ali
2	M/S NESPAK (Pvt) Limited	M. Adnan Sgheri
3	M/S G-3 Engineering Consultat (Pvt) Ltd	BASHARAT RASOOL
4	M/S Associated Consulting Engg (Pvt) (ACE) Ltd	Nehal Chand
5	M/S Umam Munshi Associated	Zaboor Munawar
6		
7		
8		

  
Member  
Deputy Secretary (Dev-I)  
Finance Department,  
Government of Sindh  
Karachi

  
Member  
Assistant Chief Water  
Planning & Development Dept:  
Karachi

  
Member  
Executive Engineer  
Nara Project Division  
Sanghar

  
Member/ Secretary  
Executive Engineer  
Chotiari Reservoir (I) Division  
Sanghar

  
Chairman  
Project Director/SE  
Chotiari Reservoir Project Circle  
Sanghar