

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/97/2015-16
3. Tender Description/Name of work/item: CISCO Core Network Up-gradation.
4. Method of Procurement: Single Stage Two Envelop
5. Tender Published: SPPRA 26-Nov-2015 SPPRA-S.No: 25893/2015
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 01
8. Technical Bid Opening date: (if applicable) 14-12-2015
9. No. of Bid technically qualified (if applicable): 01
10. Bid(s) Rejected: 0
11. Financial Bid Opening date: 15-1-2016
12. **Bid Evaluation Report:**

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder Unit Price</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1	M/s DWP Technologies	PKR 11,821,324/-	1 st	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract

Recommendations: - The offered amount of **Rs. 11,821,324/-(C&F)** by **M/s. DWP Technologies** has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.



IBA (Internal Member)

Mr. Syed Jehanzeb

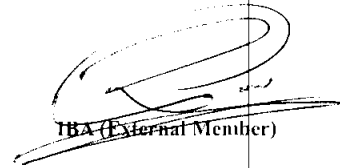
Assistant Manager



IBA (Internal Member)

Dr. Nasir Touheed

Professor



IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

Technical & Financial Evaluation of Cisco Core Network Up-Gradation Project

IT/97/2015-16

IBA Network Upgrade

Nexus 9k			DWP
S.No	Product	Description	Qty Price
1	N9K-C9504-B3	Nexus 9504 Chassis Bundle with 1 Sup 3 PS 2 SC 4 FM 3 FT	1 4,191,283
6	N9K-PAC-3000W-B	Nexus 9500 3000W AC PS Port-side Intake	3 228,615
17	N9K-X9464TX	Nexus 9500 linecard 48p 1/10G-T plus 4p QSFP P	1 1,143,077
18	N9K-X9464PX	Nexus 9500 linecard 48p 1/10G SFP+ plus 4p QSFP P	1 1,143,077
19	N95-LAN1K9=	LAN Enterprise License for Nexus 9500 Platform	1 1,143,077
20	SFP-10G-LR	10GBASE-LR SFP Module	4 1,217,758

Cisco 2911 Voice Bundle			Compliant
S.No	Product	Description	Qty DWP
1	CISCO2911-V/K9	Cisco 2911 Voice Bundle PVDM3-16 UC License PAK FL-CUBE10	1 273,958
5	FL-CUBEE-5	Unified Border Element Enterprise License - 5 sessions	2 228,234
15	PVDM3-16U64	PVDM3 16-channel to 64-channel factory upgrade	1 171,462

Cisco 2921 Security Bundle			Compliant
S.No	Product	Description	Qty DWP
1	CISCO2921-SEC/K9	Cisco 2921 Security Bundle w/SEC license PAK	1 350,163
13	HWIC-2FE	Two 10/100 routed port HWIC	1 110,497

ASA 5515 Internet Firewall			Compliant
S.No	Product	Description	Qty DWP
2	ASA5515-FPWR-K9	ASA 5515-X with FirePOWER Services 6GE AC 3DES/AES SSD	1 403,506
4	L-AC-PLS-P-G	Cisco AnyConnect Plus Perpetual License Group	1 119,642

ACS Server			Compliant
S.No	Product	Description	Qty DWP
1	CSACS-5.6-VM-K9	ACS 5.8 VMWare Software And Base License	1 1,096,973
TOTAL			11,821,322

SLA

1	Prices of SLA after three Years Warranty (Fourth Year)	1	1,222,902
2	Prices of SLA after three Years Warranty (Fifth Year)	1	1,222,902

Note:-

Only company M/s DWP Technologies has participated in the bid and qualified technically.

Syed Jalal
 MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

DR. Nasir Imdad
 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

Arif Qureshi
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

Bidders Eligibility Qualification Report

Note: - The procurement agency may modify the criteria as per their requirement.

Eligibility Qualification Criteria

NIT No:- 25893/2015

Method and procedure of procurement:-

Open Competitive Bidding (National)
(Single Stage Two Envelope)

Description of Work:-

Cisco Core Network Upgradation
Project (IT/97/2015-16)

S.No.	Eligibility Qualification Criteria	Bidder's Name M/s DWP.
1	Registration with PEC(if applicable)	-
2	NTN	Yes
3	Sales Tax Registration	Yes
4	Professional Tax	Yes
5	Registration with sindh Revenue Board(SRB)	-
	Qualification Criteria	
6	Minimum three year experience of relevant filed	Yes
7	Required Bid Security is attached	Yes
8	Turnover of at least last three years	Yes
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	-
	Qualified/ Disqualified	Qualified



Chairman
Procurement Committee
IBA Karachi

NIT NO (Tender #): IT 97 15-16 (Cisco Core Network Up-gradation)

SPPRA: 25893

Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)

MINUTES OF BID OPENING MEETING (Financial)

A meeting of the procurement committee of this department was held on 15-01-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	DWP Technologies (Pvt) Ltd	WASEEM STAK	0302 8289219	
2	—	—	—	—

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed the page of financial proposal/ bids.

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security (5%)	Pay Order No./ Date
1	Dwp Technologies (Pvt) Ltd	1821,324/2	750,000/2	SC7119211/11/1415
2	//	//	//	//

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

As per 15/1/16

15/1/16

15/1/16

CENTRAL PUBLIC INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

CHAIRMAN
 CENTRAL PUBLIC INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

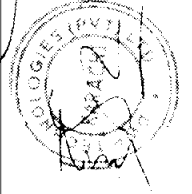
MEMBER
 CENTRAL PUBLIC INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI



Annexure-C Tender # IT/97/2015-16

Price Sheet

Sr. No	Description	Qty	Brand Name	Country of Origin	Unit Price (Including margins)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other Expenses / unit	Total Final Price
Prices of Hardware										
1	1 N9K-C9504-B3 Nexus 9504 Chassis Bundle with 1 Sup_3 PS_2 SC_4 FM_3 FT	1	Cisco	Netherlands	4,064,332	233,699	243,860	660,936	126,951	4,191,283
2	2 CON-3SNTP-N9504-R3 3YR SMARTNET 24X7x4 Nexus 9504 Chassis Bundle with 1 Sup_3	1	Cisco	Netherlands	Included					
3	3 N9K-PAC-3000W-B Nexus 9500 3000W AC PS Port-side Intake	1	Cisco	Netherlands	221,691	12,747	13,301	37,687	6,925	228,615
4	4 N9K-X94641X Nexus 9500 linecard-48p 1/10G SFP+ plus 4p QSFP P	1	Cisco	Netherlands	1,108,454	63,736	66,507	188,437	34,623	1,143,077
5	5 N9K-X94641X Nexus 9500 linecard-48p 1/10G SFP+ plus 4p QSFP P	1	Cisco	Netherlands	1,108,454	63,736	66,507	188,437	34,623	1,143,077
6	6 N95-LAN1K3E-LAN Enterprise Licorise for Nexus 9500 Platform	1	Cisco	Netherlands	1,108,454	63,736	66,507	188,437	34,623	1,143,077
7	7 SFP-10G-LR-10GBASE-LR SFP Module	4	Cisco	Netherlands	295,218	16,975	17,713	50,167	9,221	1,217,758
8	8 CSC02911-V/K9 Cisco 2911 Voice Bundle: PVDM3-16 UC License PAK E-CUBE10	1	Cisco	Netherlands	265,660	15,275	15,940	45,182	8,298	273,958
9	9 CON-3SNTP-2911V 3YR SMARTNET 24X7x4 Cisco 2911 Voice Bundle	1	Cisco	Netherlands	Included					
10	10 E-CUBE-75 Unified Border Element Enterprise License -75 sessions	1	Cisco	Netherlands	221,321	12,726	13,279	37,625	6,913	228,254
11	11 PVDM3-16U64 PVDM3 16 U-channel to 64-channel factory upgrade	1	Cisco	Netherlands	166,268	9,560	9,976	28,266	5,193	171,462
12	12 CSC02821-SF/C/K9 Cisco 2821 Security Bundle w/SEC license PAK	1	Cisco	Netherlands	339,556	19,524	20,373	57,725	10,605	350,163
13	13 CON-3SNTP-2821SEC 3YR SMARTNET 24X7x4 Cisco 2821 Security	1	Cisco	Netherlands	Included					
14	14 HW-2P-E Two 10/100 routed port HWIC	1	Cisco	Netherlands	137,151	6,161	6,429	18,210	3,347	110,497
15	15 ASA5515-FPW-R-K9 ASA 5515-X with FirePOWER Services 6GE AC JDES/AES SSD	1	Cisco	Netherlands	391,284	22,499	23,477	69,518	12,222	403,506
16	16 CON-3NTP-A10FPK9 Three year-5 SMARTNET 24X7x4 ASA 5515 X with FirePOWER Services 6GE	1	Cisco	Netherlands	Included					
17	17 AC-P-S-P-250-S Cisco AnyConnect 250 User Plus Perpetual License	1	Cisco	Netherlands	119,042			20,330		119,042
18	18 CON-3AU-ACPL250-SW APP Supp - UPGR Cisco AnyConnect 250 User Plus Perpetual	1	Cisco	Netherlands	Included					
19	19 CSACS-5.8-V4/K9 ACS 5.8 V4/Varr-Software AM Base License	1	Cisco	Netherlands	1,363,747	61,165	63,825	180,837	33,227	1,466,973
20	20 CON-SAS-CSACS58M SW APP SUPP ACS 5.8 V4/Varr-Software	1	Cisco	Netherlands	Included					
Grand Total										11,821,324

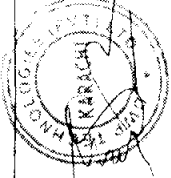


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Prices of SLA after warranty time Fourth year (Excluding TAX)	1	1,222,902
Prices of SLA after warranty time Fifth year (Excluding TAX)	1	1,222,902

Note: IBA Karachi is exempted from custom duties, sales tax & import duties



WASEEM SHER

WAS



No. MGR(Assessment)SPPRA/IBA-595/2015-16
**SINDH PUBLIC PROCUREMENT REGULATORY
AUTHORITY**
GOVERNMENT OF SINDH
Karachi, dated the 16 March, 2016

To,
The Head of ICT,
IBA,
Karachi.

SUBJECT: NIT NO. IT\96-& -97\2015-16(SPPRA SR. NO.25893

The undersigned is directed to refer to your Bid Evaluation Report letter No, IT\96\2015-16, dated 23-01-2016, on the subject NIT to observe that:-

- i. The Bid Evaluation Report is signed by Mr, Syed Jehanzeb Assistant Manager instead of Mr, Abdul Rahman, Senior Manager, Who is the original Member of procurement committee constituted vide Notification dated 20/05/2015.
- ii. Complain Redressal Committee is not constituted as per Rule- 31 of SPP Rule 2010 (amended 2013) as there is no any independent member is included.
- iii. Attendance Sheet for bidders as well as Participant is required.

2. In view of above, it is advised to furnish the above documents information and take appropriate action for rectifying the infirmities. It is the sole responsibility of Procuring Agency to ensure compliance of SPP Rules, 2010. (Amended 2013) in letter and spirit.

Copy forwarded for information:-

1. The Director IBA Karachi.
2. The Staff Officer to M.D.

Manager(Assessment)



No. MGR(Assessment)SPPRA /IBA-595/2015-16
**SINDH PUBLIC PROCUREMENT REGULATORY
AUTHORITY**
GOVERNMENT OF SINDH
Karachi, dated the March, 2016

To,
The Head of ICT,
IBA,
Karachi.

SUBJECT: NIT NO. IT\96-& -97\2015-16(SPPRA SR. NO.25893

The undersigned is directed to refer to your Bid Evaluation Report letter No, IT\96\2015-16.dated ^{23.01.}~~07-03-2016~~ ^{for the subject NIT} and to observe that:-

- i. The Bid Evaluation Report is signed by Mr. Syed Jehanzeb Assistant Manager instead of Mr. Abdul Rahman, Senior Manager, Who is the original Member of procurement committee constituted vide Notification ^{dated} 20/05/2015.
 - ii. Complain Redressal Committee is not constituted as per Rule- 31 of SPP Rule 2010 (amended 2013) as there is no independent member is included.
 - iii. Attendance Sheet for bidders as well as Participant is required.
2. In view of above, it is advised to furnish the above documents / information and take appropriate action for rectifying the infirmities. It is the sole responsibility of Procuring Agency to ensure compliance of SPP Rules, 2010, (Amended 2013) in letter and spirit.

Manager (Assessment)

Copy forwarded for information:-

1. The Director IBA Karachi.
2. The Staff Officer to M.D.

Bid Evaluation Report (REVISED)

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
 2. Tender Reference No: IT/96/2015-16
 3. Tender Description/Name of work/item: Procurement of Multimedia's.
 4. Method of Procurement: Single Stage Single Envelope
 5. Tender Published: SPPRA 28-Nov-2015 SPPRA-S.No: 25893/2015
 6. Total Bid documents sold: (Available on website)
 7. Total Bids Received: 02
 8. Technical Bid Opening date: (if applicable) 14-12-2015
 9. No. of Bid technically qualified (if applicable): 02
 10. Bid(s) Rejected: 0
 11. Financial Bid Opening date: 14-12-2015
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder Unit Price	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	M/s ABM DATA SYSTEMS	(A) PKR 2,470,000/- (C&F) Total Units : 25	1 st	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract
2	M/s. Hascombe Business Solutions	(A) PKR 4,512,625/- (C&F) Total Units : 25	2 nd	Open Market	High Price	R

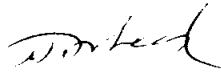
Recommendations: - The offered amount of Rs. 2,470,000/-(C&F) by M/s. ABM DATA SYSTEMS has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Quantity of multimedia's 25. EB-965H Model



IBA (Internal Member)

Mr. Syed Jehanzeb

Assistant Manager



IBA (Internal Member)

Dr. Nasir Touheed

Professor



IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
 2. Tender Reference No: IT/96/2015-16
 3. Tender Description/Name of work/item: Procurement of Multimedia's.
 4. Method of Procurement: Single Stage Single Envelope
 5. Tender Published: SPPRA 28-Nov-2015 SPPRA-S.No: 25893/2015
 6. Total Bid documents sold; (Available on website)
 7. Total Bids Received: 02
 8. Technical Bid Opening date: (if applicable) 14-12-2015
 9. No. of Bid technically qualified (if applicable): 01
 10. Bid(s) Rejected: 01
 11. Financial Bid Opening date: 14-12-2015

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder Unit Price	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	M/s ABM DATA SYSTEMS	(B) PKR 213,200/- (C&F) Total Units : 01	1 st	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract
2	M/s. Hascombe Business Solutions	(B) PKR 180,505/- (C&F) Total Units : 01	Nil	Nil	Technically Disqualified	Rejected Technically


Recommendations: - The offered amount of Rs. 213,200/-(C&F) by M/s. ABM DATA SYSTEMS has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Quantity of multimedia's 01. EB-595Wi Model


 IBA (Internal Member)

Mr. Syed Jehanzeb
 Assistant Manager


 IBA (Internal Member)

Dr. Nasir Touheed
 Professor


 IBA (External Member)

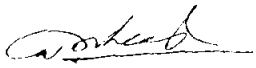
Mr. Haris Quershi
 HEJ Karachi University

**IT/96/2015-16 Procurement of Multimedia
 BIDDER'S ELIGIBILITY QUALIFICATION REPORT**

Eligibility Qualification Criteria

S.No:	Eligibility Qualification Criteria	Bidder's Name : ABM Data Systems	Bidder's Name : Hascombe Business Solutions
1	Registration with PEC (if applicable)	No	No
2	NTN	Yes	Yes
3	Sales Tax registration	Yes	Yes
4	Professional Tax	Yes	Yes
5	Registration with Sindh Revenue Board (SRB) if applicable	No	No
Qualification Criteria			
6	Minimum three year experience of relevant filed	Yes	Yes
7	Required Bid Security is attached	Yes	Yes
8	Turnover of at least last three years	Yes	Yes
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	-----	-----
	Qualified / Disqualified	Qualified	Qualified

Note: The procurement agency may modify the criteria as per their requirement.


 Chairman,
 Procurement Committee
 IBA, Karachi

Specs		Vendors			
Features	Details	ABM Data Systems		Hascombe	
Make & model		Epson EB-965H	Epson EB-X36	RICOH PJ X5371N	
Lumens	3,500 lumen-(Normal) or higher	3500	3500	5000	
Display Technology	3LCD contrast 6000:1 or higher	3LCD contrast 15000:1	3LCD contrast 15000:1	3LCD contrast 4000:1	
Lamp Life	200 W, 5,000 hourability (Normal) or higher	275 W 5000 normal / 6000 eco	275 W 5000 normal / 6000 eco	270 W	
Native Resolution	XGA, 1024 * 768, 4:3 or higher	XGA	XGA	XGA	
Resolution (supported)	1600*1200 or higher	yes	yes	Not mentioned	
Monitor out option	Required	Yes	Yes	Yes	
Input	1) HDMI (At least 02) 2) VGA(At least 02) 3) USB (At least 01) or higher	1) HDMI (02) 2) VGA (02) 3) USB (01)	1) HDMI (01) 2) VGA (02) 3) USB (01)	1) HDMI (02) 2) VGA (02) 3) USB (01)	
Output	VGA out require	Yes	Yes	Yes	
Sound System	16Watt Stereo or higher	yes	Yes	Yes	
Full Function Remote	Require	Yes	Yes	Yes	
Key Stone	Auto vertical: ±30°, Manual horizontal ±30° or better	Yes	Yes	Not mentioned	
Network Control	Require: Wireless LAN security, Network administration, Network projection, Wireless LAN capable.	yes	no	yes	
Network interface	RJ-45 Wireless LAN port: 802.11 b/g/n	yes	no	yes	
Max. Video Input (Supported)	VGA in (2x).	Yes	Yes	Yes	
Accessories	VGA Cable, Main Unit, Power Cable, Remote control incl. batteries	Yes	Yes	Yes	
Software Support	Monitor / control / projection	yes	yes	yes	
Warranty	36 months On site service, Lamp: 12months	36 months On site service, Lamp: 12months	36 months On site service, Lamp: 12months	As per tender	
Installation	On site, free of cost	As per tender	As per tender	As per tender	
Quantity		25	25	25	25
Unit price		Rs 98,800.00	Rs 83,200.00	Rs 180,505.00	
Total price		Rs 2,470,000.00	Rs 2,080,000.00	Rs 4,512,625.00	

Result	<p>1) Product quoted by Hascombe is far behind in one of the vital specification as required by us.</p> <p>2) Product quoted by Hascombe is highest in cost among all the quoted models.</p> <p>3) The higher price model of ABM (EB-965H) has a zoom ratio of 1.6, whereas the lower cost model has a zoom ratio of 1.2 which will reduce the image size, and this could be a problem keeping in view the size of IBA's classrooms and the exact location of installation.</p> <p>4) Lower price model of ABM (EB-X36) doesn't have the feature of networking (LAN port) which is a mandatory requirement, and therefore, can't be ignored.</p>
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Approved due to LAN connectivity

Sir 9/13/16

NIT NO (Tender #): IT-96-15-16 (Multimedia)

SPPRA: 25893/2015

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 14-12-2015 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	ABM Data Systems	Lishang And	03002349677	
2	Hascombe Business S.	SHAMA B US SAQIB.	03332304212	Shama
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

11:12 AM

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

(CRF)

S. No.	Name of Bidder	Offered Price <small>unit price</small>	Amount of Bid <small>Security</small>	Pay Order No./ Date
1	A Hascombe Business Solution (PVT) LTD	A: 180,505/2 <small>without taxes</small>	A: 180,505/2	156232/Sumit Bhandal
2	B	B: 180,505/2 <small>without taxes</small>	B: 45126/2	156233/Sumit Bhandal
3	A ABM Data Systems	A: 211,750/2 <small>83200/2</small>	} 211,750/2	11155993/HAAL
4	B	B: 213200/2		
5	/	/	/	/

The committee shall examine all the bids as per the Qualification/eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

14/12/15

* As per advise by our Internal Department we will extend the maximum to participate in this tender due to traffic issue.

CHAIRPERSON

MEMBER

MEMBER

MEMBER

MEMBER

Gestetner

Hascombe Business Solutions (Private) Limited

(Formerly Gestetner (Private) Limited)

H & Q Plaza, 11 Convent Road, Karachi 74000, Pakistan
Tel: (+92) (0)241-7150 & 56 Fax: (+92) (0)241-7151
Email: info@gestetner.com.pk, Web: www.gestetner.com.pk

Date: 14th Dec, 2015

ICT Procurement Department
Institute Of
Business Administration
Main Campus University Road
Karachi.

GESTETNER DIGITAL PROJECTOR

Gestetner Digital Projector Model PJ X 5371N

Special Salient Key Features

↓ Projection System 3LCD Technology

Projector Part Number	431151 431154
Replacement Lamp Part Number	1 512624
Resolution	XGA – 1024 x 768 dpi XGA – 1024 x 768 dpi
Liquid Crystal Panel Size	0.63" 0.59"
Aspect Ratio	4:3 16:10
White Light Output (brightness)	5,000 Lumens 4,500 Lumens
Contrast Ratio	4000:1 with Iris
Screen Size	25" to 300"
Projection Distance	(from rear of unit to projection surface)
Throw Ratio	26 inches to 45.25 feet 27 inches to 47.75 feet 1.3-2.2:1

↓ Lamp Type Mercury

Lamp Wattage Standard	Mode 270W
Eco Mode	1 214W
Eco Mode	2 163W
Lamp Life Standard Mode	3,500 hours
Eco Mode	1 4,000 hours
Eco Mode	2 6,000 hours

↓ Projection lens

Lens Built-in	
Shift/Method Vertical/Manual	
Zoom Ratio	1: 1.7 or 1.7

↓ Zoom/Focus Manual/Manual

Interface Input Signals NTSC, PAL, SECAM, NTSC4.43, PAL-M, PAL-N, PAL-60

Handwritten signature and date: 14/12/15

Supported Resolutions 480p/60, 576p/50, 720p/60, 720p/50, 1080p/60, 1080p/50, 480i/60, 576i/50, 1080i/60, 1080i/50

↓ Analog RGB Compatible:

Scanning Frequency

Horizontal: 24 – 100KHz, Vertical: 50 – 120Hz

Image Input D-SUB 15-pin x 1, RCA x 1, S-VIDEO x 1, HDMI type A x 2

Image Output D-SUB 15-pin x 1

Audio Input 3.5MM Stereo Mini-pin Jack x 1, RCA (L/R) x 1, Microphone Mini-pin Jack x 1

Audio Output 3.5MM Stereo L/R Mini-pin Jack x 1
Microphone Input Mini Jack

USB TYPE-A x 1 (USB 2.0 High-Speed) for Wireless LAN, keyboard, mouse, memory, TYPE-B x 1 for USB display

Wired LAN RJ45 (10BASE-T/100BASE-TX x 1)

Wireless LAN Optional IEEE802.11b/g/n compliant

Control D-SUB9 x 1

Supported OS Projection Utility Windows 7 (32-bit),

Windows Vista (32-bit), Windows XP SP3 or later (32-bit)

↓ JPEG Conversion Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista SP2 (32-bit) Ultimate, Business, Home Basic, Home Premium, Enterprise, Windows 2000 (32-bit)

Professional Edition, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit) Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium

↓ Projector Management Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista (32-bit) Ultimate, Business, Windows Vista (64-bit) Ultimate SP2, Enterprise SP2, Business SP2,

Home Premium SP2, Home Basic SP2, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit) Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium SP1, Windows 2000 (32-bit) Professional Edition

↓ Advanced Network Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista (32-bit) Ultimate, Business, Windows Vista (64-bit) Ultimate SP2, Enterprise SP2, Business SP2,

Home Premium SP2, Home Basic SP2, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit) Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium SP1, Windows 2000 (32-bit) Professional Edition

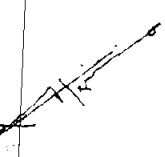
Built-in Speaker 16W Mono

Dimensions (WxDxH) 15.6" x 10.8" x 5" (398 x 276 x 127 mm)

Weight 9.46 lbs (4.3 kg)

Power Consumption While Operating Standard/Eco Mode 1/Eco Mode 2 - 374W/304W/260W

Handwritten notes:
15.6" x 10.8" x 5"
398 x 276 x 127 mm



3/

Gestetner

Hascombe Business Solutions (Private) Limited
(Formerly Gestetner (Private) Limited)

Plot 111B, 20/1, Chughtai Road, Karachi-74000, Pakistan
Tel: (+9221) 39417700 & 56 Fax: (+9221) 32417157
E-mail: info@gestetner.com.pk Web: www.gestetner.com.pk

Standby Network On 2.4W

Standby Network Off 0.2W

Storage & Transportation Environment Temperature 10 ~ 50° C, Humidity: 20 ~ 80%

Fan Noise Standard/Eco Mode 1/Eco Mode 2: 37/30/29 dB

Included with Projector 270W high pressure mercury lamp, VGA and power cables, remote with batteries and CD-ROM with User Manual, Safety Instructions, Projection Utility,

Sr. No.	Description	Unit Price	Qty	Total Cost with Inclusive of all Taxes
	Gestetner Projector Model PJ X5371N	180,505/-	20	3,610,100/-
Price For IBA Karachi				3,610,100/-

16/12/2015

TERMS AND CONDITIONS

- Validity : 90 days from hereof (As per tender Terms & Conditions)
- Delivery : 12 Weeks (As per tender Terms & Conditions)
- Payment : Against Delivery (As per tender Terms & Conditions)
- Warranty : Three Years (As per tender Terms & Conditions)
- Guarantee : Three Years free service (As per tender Terms & Conditions)

David C. Paul
Regional General Manager
03002449794

Signature
15/12/15

4

Appendix C

Price Sheet

1. Sr. No.	2. Description	3. Qty	4. Brand Name	5. Country of Origin	6. Unit Price (including all taxes)	7. Income Tax on Import	8. Sales Tax on Import (incl. of Import)	9. Freight and other Expenses (incl. of Import)	10. Total Price (incl. of Import)
			RICOH	Japan	2,996,400	216,600		397,100	3,610,100
			RICOH	Japan	749,100	54,150		99,235	902,525

without tax 85%

$\frac{180,325}{14/12/2015}$ Final Price

As per 14/12/15

14/12/15

14/12/15

~~14/12/15~~

Vendor should mention the following details in the invoice:

Note: (a) Exemption certificate has been issued by the State Government.

(b) In any case, exemption certificate is not available.

(c) Each unit should have a unique identification number.

6/6

Gestetner

Hascombe Business Solutions (Private) Limited

(Formerly Gestetner (Private) Limited)

110-11, Phase 4, Industrial Estate, G-11, Block 1, P.O. Box 1111, Feroze Road, Sector 11, Islamabad
T: +92 (0) 343 2115000
F: +92 (0) 343 2115001
E: sales@gestetner.com.pk, info@gestetner.com.pk

Date: 14th Dec, 2015

ICT Procurement Department
Institute Of
Business Administration
Main Campus University Road
Karachi.

GESTETNER DIGITAL PROJECTOR

Gestetner Digital Projector Model PJ X 5371N

Special Salient Key Features

↓ Projection System 3LCD Technology

Projector Part Number	431151 431154
Replacement Lamp Part Number	1 512574
Resolution	XGA – 1024 x 768 dpi XGA – 1024 x 768 dpi
Liquid Crystal Panel Size	0.63" 0.59"
Aspect Ratio	4:3 16:10
White Light Output (brightness)	5,000 Lumens 4,500 Lumens
Contrast Ratio	4000:1 with Iris
Screen Size	25" to 300"
Projection Distance	(from rear of unit to projection surface)
	26 inches to 45 25 feet 27 inches to 47 75 feet
Throw Ratio	1.3 2 2:1

↓ Lamp Type Mercury

Lamp Wattage Standard	Mode 270W
Eco Mode	1 214W
Eco Mode	2 163W
Lamp Life Standard Mode	3,500 hours
Eco Mode	1 4,000 hours
Eco Mode	2 6,000 hours

↓ Projection Lens

Lens Built-in	
Shift/Method Vertical/Manual	
Zoom Ratio	1: 1.7 or 1.7

↓ Zoom/Focus Manual/Manual

Interface Input Signals NTSC, PAL, SECAM, NTSC4.43, PAL-M, PAL-N, PAL-60

Pharos
P.O. Box 1111

Seahorse
P.O. Box 1111

Phoenix
P.O. Box 1111

Bluebird
P.O. Box 1111

Redstart
P.O. Box 1111

Handwritten signatures and notes in the right margin.

Handwritten signature and date: 14/12/15

Gestetner

Hascombe Business Solutions (Private) Limited
(Formerly Gestetner (Private) Limited)

11A DDP, 11th Floor, 11th Floor, 11th Floor, 11th Floor, 11th Floor
11A DDP, 11th Floor, 11th Floor, 11th Floor, 11th Floor, 11th Floor
11A DDP, 11th Floor, 11th Floor, 11th Floor, 11th Floor, 11th Floor

Supported Resolutions 480p/60; 576p/50; 720p/60; 720p/50; 1080p/60; 1080p/50; 480i/60;
576i/50; 1080i/60; 1080i/50

↓ Analog RGB Compatible

Scanning Frequency

Horizontal:

24 – 100kHz, Vertical, 50 – 120Hz

Image Input

D-SUB 15-pin x 1, RCA x 1, S-VIDEO x 1, HDMI type A x 2

Image

Output D-SUB 15-pin x 1

Audio Input

3.5MM Stereo Mini-pin Jack x 1, RCA (L/R) x 1, Microphone
Mini-pin Jack x 1

Audio Output

3.5MM Stereo L/R Mini-pin Jack x 1
Microphone Input Mini Jack

USB TYPE-A x 1

(USB 2.0 High-Speed) for Wireless LAN, keyboard, mouse,
memory, TYPE B x 1 for USB display

Wired LAN

RJ45 (10BASE-T/100BASE-TX x 1)

Wireless LAN Optional

IEEE802.11b/g/n compliant

Control

D-SUB9 x 1

Supported OS Projection Utility Windows 7 (32-bit),

Windows Vista (32-bit), Windows XP SP3 or later (32-bit)

↓ JPEG Conversion Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista SP2 (32-bit) Ultimate,

Business, Home Basic, Home Premium, Enterprise, Windows 2000 (32-bit)

Professional Edition, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit) Ultimate SP1,

Professional SP1, Enterprise SP1, Home Premium

↓ Projector Management Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista (32-bit) Ultimate, Business,

Windows Vista (64-bit) Ultimate SP2, Enterprise SP2, Business SP2,

Home Premium SP2, Home Basic SP2, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit)

Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium SP1,

Windows 2000 (32-bit) Professional Edition

↓ Advanced Network Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista (32-bit) Ultimate, Business,

Windows Vista (64-bit) Ultimate SP2, Enterprise SP2, Business SP2,

Home Premium SP2, Home Basic SP2, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit)

Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium SP1,

Windows 2000 (32-bit) Professional Edition

Built-in Speaker 1.6W Mono

Dimensions (WxDxH) 15.6" x 10.8" x 5" (398 x 276 x 127 mm)

Weight: 9.46 lbs. (4.3 kg)

Power Consumption While Operating Standard/Eco Mode 1/Eco Mode 2: 374W/304W/260W

Model No.
PMP5402-0000

Manufacturer
PMP5402-0000

Customer
PMP5402-0000

Product
PMP5402-0000

Part No.
PMP5402-0000

3/

Gestetner

Hascombe Business Solutions (Private) Limited

(Formerly Gestetner (Private) Limited)

117, 12th Floor, The Trade Centre, 2nd Stage, Phase II, F-7/3, Islamabad
Tel: 3732174/3732175 Fax: 3732176
E-mail: info@hascombe.com.pk www.hascombe.com.pk

Standby Network On 2.4W

Standby Network Off 0.2W

Storage & Transportation Environment Temperature 10 ~ 50° C; Humidity: 20 ~ 80%

Fan Noise Standard/Eco Mode 1/Eco Mode 2: 37/30/29 dB

Included with Projector 270W high pressure mercury lamp, VGA and power cables, remote with batteries and CD-ROM with User Manual, Safety Instructions, Projection Utility.

Sr. No.	Description	Unit Price	Qty	Total Cost with Inclusive of all Taxes
	Gestetner Projector Model PLX5371N	180,505/=	05	902,524/=
Price For IBA Karachi				902,525/=

TERMS AND CONDITIONS

- Validity : 90 days from hereof (As per tender Terms & Conditions)
- Delivery : 12 Weeks (As per tender Terms & Conditions)
- Payment : Against Delivery (As per tender Terms & Conditions)
- Warranty : Three Years (As per tender Terms & Conditions)
- Guarantee : Three Years free service (As per tender Terms & Conditions)

David C. Paul
Regional General Manager
03002449794

14-12-15

Annexure C
Price Sheet

1	2	3	4	5	6	7	8	9	10	11
Sr. No	Description	Qty	Brand Name	Country of Origin	Unit Price (including margin)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other expenses / unit	Total Final Price (3x10-11)
1	1) Price of the Fairware Multimedia		RICOH	JAPAN	2,996,400	216,1600			397,100	3,610,100/=
2	2) Price of the Fairware Multimedia after taxation		RICOH	JAPAN	749,100	59,150			89,235	902,525/=
3	3) Price of SA after warranty, etc.									

Vendor should mention the amount with rate of column 7 & 9.

Note: IBA Karachi is exempted from Custom Duty, Sales Tax, Import duties for any local items/vendors provide the cost as per note.

IBA Karachi has a right to receive 2% discount on the quantity.

without taxes
The final price is 18,100,000/-
Signed
28/12/2015

Approved
14/12/15
14/12/15
14/12/15

Bill of Quantity / Specifications:

Option 1 A : Normal MMP

Features	Details	(17/11/15)	(18/3/16)
Lumens	3,500 lumens (Normal) or higher	✓	✓
Display Technology	3:1 D contrast 8000:1 or higher	✓	✓
Lamp Life	200 W, 5,000 h Durability (Normal) or higher	✓	✓
Native Resolution	XGA, 1024 * 768, 4:3 or higher	✓	✓
Resolution (Supported)	1600*1200 or higher	✓	✓
Monitor out option	Required	✓	✓
Input	1) HDMI (At least 02) 2) VGA (At least 02) 3) USB (At least 01) 4) or higher	✓	✓
Output	VGA out require	✓	✓
Sound System	16Watt Stereo or higher	✓	✓
Full Function Remote	Require	✓	✓
Key Stone	Auto vertical: ±30°, Manual horizontal: ±30° or better	✓	✓
Network Control	Require: Wireless LAN security, Network administration, Network projection, Wireless LAN capable	✓	✓
Network Interface	RJ-45 Wireless LAN port 802.11 a/g/n	✓	✓
Max. Video Input (Supported)	VGA in (2x)	✓	✓
Accessories	VGA Cable, Main Unit, Power Cable, Remote control incl. batteries	✓	✓
Software Support	Monitor / Control / Projection	✓	✓
Warranty	36 months On site service, Lamp: 12 months	✓	✓
Installation	Onsite installation free of cost	✓	✓
Quantity	20		

Approved
14/12/15
14/12/15
14/12/15
14/12/15
14/12/15

41/

2/

FB 5950

Option 2 B Interactive MMP

Features	Details		
Lumens	3,300 lumen- (Normal) or higher		
Display Technology	3LCD contrast 10000:1 or higher		
Lamp Life	200 W, 4,000 hrs durability (Normal) or higher		
Native Resolution	WXGA, 16:10 or higher		
Resolution (supported)	1280 * 800 or higher		
Monitor out option	Optional		
Input	1. HDMI (At least 02) 2. VGA (At least 02) 3. USB (At least 01) or higher		
Output	VGA out require		
Sound System	16Watt Stereo or higher		
Full Function Remote	Require		
Key Stone	Vertical: -3 to +3 degrees Horizontal: -3 to +3 degrees		
Network Control	Require Wireless LAN security, Network administration, Network protection, Wireless LAN capable		
Network Interface	RJ 45 Wireless LAN port: 802.11 b/g/n		
Max. Video Input (Supported)	VGA in (2x)		
Multi user function	Required		
Interactive, touch function	Pen & finger		
Throw	Ultra short		
Accessories	VGA Cable, Main Unit, Power Cable, Remote control incl batteries.		
Software Support	Monitor / Control / Projection / interactivity		
Integrated mounting kit	Required		
Warranty	36 months On site service, Lamp: 12months		
Installation	Onsite installation free of cost		
Quantity	5		

Signature: *[Signature]*
 Name: *Vishwanath*
 Mobile Numbers: *0240234427*
 Email Address: *vishwanath@india.com*

4/12/15
[Signature]
14/12/15

[Signature]
14/12/15

5/6

Price sheet

1	2	3	4	5	6	7	8	9	10	11
Sr. No	Description	QTY	Brand Name	Country of Origin	Unit Price including Margin	Income Tax on Import	Custom Duty at time of import/unit	Sales Tax input at the time of import/unit	Freight and other Expenses/Unit	Total final price
1a	Price of the hardware Multimedia EB X36	22	Epson	China	\$ 750.00	\$ 61.06	\$ 45.00	\$ 171.30	\$ 50.00	\$ 17600.00
1b	Price of the hardware Multimedia EB 965H	22	Epson	China	\$ 900.00	\$ 69.30	\$ 54.00	\$ 189.00	\$ 50.00	\$ 20900.00
2	Price of the hardware Multimedia	5	Epson	China	2000	152.64	120	\$ 423.00	\$ 50.00	\$ 10250.00
3	Price of SLA A after warranty with out o parts				Rs. 9000/-					Rs. 180,000/-
4	Price of SLA B after warranty with out parts				Rs. 13000/-					Rs. 65,000/-

Vendor should mention the amount with rate of column 7, 8 & 9
 Note: IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.
 For any local items/services provide the cost as per rule.
 IBA Karachi has a right to increase or decrease the quantity.

3/

Category A
 Epson EB X36 5800 x 104 = 683200/-
 Epson EB 965H 9950 x 104 = 1098800/-
 Category B
 Epson EB 5950 8200 x 104 = 899200/-
 Epson EB 5950 8200 x 104 = 899200/-
 Epson EB 5950 8200 x 104 = 899200/-

ABM[®]

Data Systems (Private) Ltd

Incorporated Since 1983



EPSON

EXCEED YOUR VISION

Institute of Business Administration
Gulshan-e-Iqbal
Karachi

December 14, 2015

Sub: Quotation for Epson Multimedia Projector, Ref No 11/36/2012-13

Sir,

We refer to the above mentioned tender No. regarding Purchase of Multimedia Projectors and Being the authorized distributor of world's No.1 Brand Epson, we are quoting our best possible Price for the same.

Category A
Option 1

Qty

Handwritten: 14/12/15
R.O 98800/-

Unit Price C & F

Amount

1	Epson Multimedia Projector Model EB 965 H	22	at US\$ 950/- R.O 98800/-	US\$20900/-
	Specification:			
	Brightness	3500 Lumens	Contrast Ratio: 15000:1	
	Image set	0.64" P.S. TFT Panel x 3		
	Resolution	Native: True XGA (1024 x 768)		
		Maximum: UXGA (1600 x 1200)		
	Aspect Ratio	4:3 native, 16:9		
	Screen Size	30-300 inches diagonal		
	Projection Lens	Manual Focus 1.6X F 1.38-2.24 F 1.8 2-29.2 mm		
	Lamp	275W UHM-TORR		
	Lamp Life	5000 hours / 6000 hours ECO		
	Color System	NTSC/NTSC 4:4:3/PAL/PAL-ALPAL-N/SECAM		
	Computer Compatibility	WUXGA-WSXGA-UXGA/WXGA/SXGA-SVGA/VGA		
	HDMI 1	HDTV 720p, 1080i, 1080p		
	Communication Terminal	Computer/Component video / D-sub 15 pin x 2 S-video / Mini DIN x 1 / Composite video / RCA x 1 Audio in x 3 (RCA L & R) x 1, min. stereo x 2) Variable audio out / Mini stereo x 1, USB connector / Type B x 1 (USB display and mouse/keyboard control), Type A x 2 (for USB memory device/Epson doc. camera) Serial / RS-232c x 1 / LAN Networking / RJ-45 x 1 / Monitor out / Mini D-sub 15 pin Easy MP Network projection and Easy Network Control		
	Keystone Correction	Vertical / 30 Horizontal / 30 (Auto / Manual)		
	Audio Speaker	Built-in Audio 10Watts		
	Noise Level	37dB / 29dB / Whisper		
	Accessories	Power cord / Universal Europe, VGA/RGB Cable Remote Control with Built in pointer / CD Multi-language user guide / Easy MP Software for PC less, wired LAN and wireless LAN / USB Cable, soft carrying case and Password protect sticker		
	HDMI 2	MHL inc Android		
	Warranty Projector	3 Years with parts & Services		
	Lamp Warranty	1 Year		

Handwritten signature

HEAD OFFICE KARACHI: 405, Institute Sector Block No. 11, IBA, Opp. the Police Station, 2nd Floor, D.A. Chowk, Karachi. Tel: 35821227, 35821228, 35821229, 35821230, 35821231, 35821232, 35821233, 35821234, 35821235, 35821236, 35821237, 35821238, 35821239, 35821240, 35821241, 35821242, 35821243, 35821244, 35821245, 35821246, 35821247, 35821248, 35821249, 35821250, 35821251, 35821252, 35821253, 35821254, 35821255, 35821256, 35821257, 35821258, 35821259, 35821260, 35821261, 35821262, 35821263, 35821264, 35821265, 35821266, 35821267, 35821268, 35821269, 35821270, 35821271, 35821272, 35821273, 35821274, 35821275, 35821276, 35821277, 35821278, 35821279, 35821280, 35821281, 35821282, 35821283, 35821284, 35821285, 35821286, 35821287, 35821288, 35821289, 35821290, 35821291, 35821292, 35821293, 35821294, 35821295, 35821296, 35821297, 35821298, 35821299, 35821300, 35821301, 35821302, 35821303, 35821304, 35821305, 35821306, 35821307, 35821308, 35821309, 35821310, 35821311, 35821312, 35821313, 35821314, 35821315, 35821316, 35821317, 35821318, 35821319, 35821320, 35821321, 35821322, 35821323, 35821324, 35821325, 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S/



EPSON
EXCEED YOUR VISION

Option 2 category A
Epson Multimedia Projector

Qty	Unit Price C & F	Amount
22	US\$ 864-	US\$ 17608-

Handwritten signature and date: 14/12/15
Rs @ 53,200/-

Model EB X30

Specification
Brightness
Image size
Resolution
Aspect Ratio
Screen Size
Projection Lens
Lamp
Lamp Life
Color System
Computer Compatibility

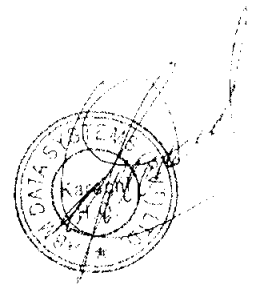
3500 Lumens Contrast Ratio 15000:1
0.63" P-SHIFT Panel x3
Native True XGA (1024 x 768)
Maximum U XGA (1600 x 1200)
4:3 native, 16:9
30-300 inches diagonal
Manual Focus 1.6X F 1.38-2.24 F 18.2-29.2 mm
275W L.H.F. U TORL
5000 hours 6000 hours ECO
NTSC NTSC 4:43 PAL PAL-M/PAL-N/SECAM
W/ XGA WSXGA-U XGA/W XGA/S
XGA/SYGA/VGA

HDMI
Communication Terminal

HDTV 720p 1080i 1080p
Computer, Component video, D-sub 15 pin x 2
S-video, Mini-DIN x 1, Composite video, RCA x 1
Audio in x 1 (RCA (L&R)) x 1, mini stereo x 2
Variable audio out, Mini stereo x 1, USB connector, Type B x 1 (USB display and mouse/keyboard control), Type A x 2 (for USB memory device/epson doc camera)
Serial RS-232C x 1 LAN Networking RJ-45 x 1 Monitor out, Mini D-sub 15 pin
Easy MP Network projection and Easy Network Control
Vertical -30 Horizontal -30 (Auto - Manual)
Built in Audio 10Watts
37dB -29dB Whisper
Power cord Universal Europe, VGA, RGB Cable Remote Control with Built in pointer
CD Multi-language user guide
Easy MP Software for PC-less, wired LAN and wireless LAN
USB Cable, soft carrying case and Password protect sticker.

Warranty Projector
Lamp Warranty

3 Years with parts & Services
1 Year



ABM

Data Systems (Private) Ltd.

(Incorporated Since 1983)



1/

Interactive Projector Category B

	Qty	Unit price C & f	Amount
1. Epson Multimedia Projector Model EB 595W 3 LCD Technology 3300 Lumens, contrast 10000:1 Resolution 1280 x 800 Lamp life up to 6000 hrs, HDMI 2, PC Less, Wired LAN, MHL Interactive touch and pen both	5	US\$ 2,050/- <i>Rs @ 213200/-</i>	US\$ 10250/-

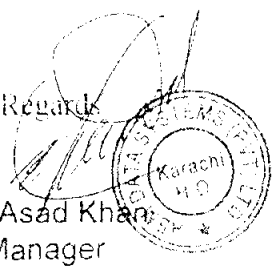
Signature 10/12/15

Terms & Conditions:

- Validity: 45 Days
- Delivery: 8-10 weeks.
- Payment: 100% against delivery.
- Warranty: 3 years with parts & services. 1 year Lamp warranty.

We hope that the above price and quality of our product helps you to give us your valued order. we are always available to come up to your full satisfaction.

Thanks & Regards



Zeeshan Asad Khan
Product Manager
0300-2344679

E-mail: zeeshan@data.com.pk
Web: www.data.com.pk



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Dated: February 22, 2016

NOTIFICATION

The competent authority is pleased to constitute following committee for upcoming all the tenders of ICT department for 2015-16.

1. Mr.Syed Jehanzeb (Project Accountant, IBA) ✓
2. Dr. Nasir Tauheed (Professor, IBA) ✓
3. Mr. Haris Qureshi **External Member** (PPRA Advisor ,HEJ Karachi University) ✓

TORs of committee are;

- Facilitating and recommending approval or rejection for Purchasing Authority,
- Ensure compliance with Procurement Policy and Procedures (PP&P), SPPRA rules, etc,
- Recommend procurement method in case of emergency and direct contracting, etc.
- Declaring award of contracts to the lowest evaluated responsive bidders,
- Approval / preparation of bidding documents.
- Approval / preparation of evaluation report
- Responsible for technical and financial evaluation of the bids,
- Provide views and suggestion on how procurement should be taken forward and may set general rules in advance for certain types of procurements, and,
- Acts as a source of advice on contract guidance and for specific cases raised by staff.

Regards-

Dr. Nasir Touheed
Chairman (Procurement Committee)
IBA, Karachi

NIT NO (Tender #): IT-96-15-16 (Multimedia)

SPPRA: 25893/2015

Method and procedure of procurement: National Competitive Bidding (Single Stage - One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 14-12-2015 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	ABM Data Systems	Zeshan Ali	03002349679	
2	Atscombe Business S.	SHAHAB US SAQIB	03332304212	11:12 AM
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any). Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price unit price	Amount of Bid Security	Pay Order No./ Date
1	A Atscombe Business Solution (PVT) LTD	A1-180,505/2 without taxes	A1-180,505/2	156232/Summit Bank
2	B " "	B1-180,505/2 without taxes	B1-45124/2	156233/Summit Bank
3	A ABM Data Systems	A1-83200/2 A1-11 98,800/2	211,750/2	11155943/14/12
4	B " "	B1-213200/2		
5	/	/	/	/

The committee shall examine all the bids as per the Qualification/eligibility criteria provided in the bidding documents. Arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

* As per advise by our Internal department we will extend the time to participate in this tender due to traffic stuck.

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

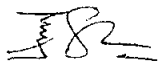
MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)

MINUTES OF BID OPENING MEETING (TECHNICAL)

A meeting of the procurement committee of this department was held on 14-12-2015 for opening the technical bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all following members of the procurement committee and the representative of bidders.


The following bidders submitted their bids till the deadline of submission:


S.#	Name of Company	Name Person	Contact #	Signature
1	DWP Technologies	WAS EEM SAER	0822 8289219	
2	/	/	/	/
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

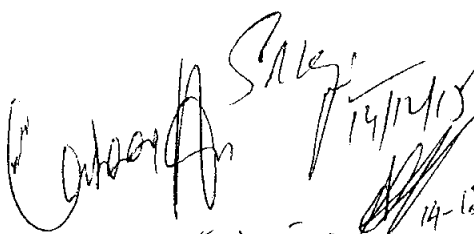
The technical bids were opened at 11:30AM in the presence of the above mentioned participants and the technical bids submitted/quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. Following is the details of bids announced:

S. No.	Name of Bidder	Technical Bid Envelope (Original+Copy)	Financial Bid Envelope (Original+Copy)	Pay Order Envelope
1	DWP Technologies	✓	✓	✓
2	/	/	/	/
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

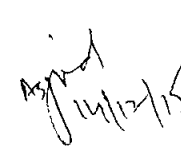
The technical committee shall examine all the technical bids as per the Qualification/ eligibility criteria provided in the bidding documents and will announce the results of technical qualified bidders later. The meeting ended with the note of thanks to and from the chair.


CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


MEMBER (EXTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

14/12/15
 14-12-15


 Financial Proposal
 handed over to Ahsan Kharshi
 14/12/15

NIT NO (Tender #): IT_97_15-16 (Cisco Core Network Up-gradation)

SPPRA: 25893

Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)

MINUTES OF BID OPENING MEETING (Financial)

A meeting of the procurement committee of this department was held on 15-01-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	DWP Technologies (Pvt.) Ltd	WASEEM SAEK	0302 8289219	
2	—	—	—	—

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed the page of financial proposal/ bids.

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security (5%)	Pay Order No./ Date
1	Dwp Technologies (Pvt) Ltd	1,824,324/2	750,000/2	SEP 119211/11/1415
2	//	//	//	//

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

CHAIRMAN
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

As per 15/1/16

 15/1/16

As per 15/1/16

 15/1/16

MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

MEMBER (EXTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
 2. Tender Reference No: IT/96/2015-16
 3. Tender Description/Name of work/item: Procurement of Multimedia's.
 4. Method of Procurement: Single Stage Single Envelope
 5. Tender Published: SPPRA 28-Nov-2015 SPPRA-S.No: 25893/2015
 6. Total Bid documents sold; (Available on website)
 7. Total Bids Received: 02
 8. Technical Bid Opening date: (if applicable) 14-12-2015
 9. No. of Bid technically qualified (if applicable): 02
 10. Bid(s) Rejected: 0
 11. Financial Bid Opening date: 14-12-2015


12. Bid Evaluation Report:

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder Unit Price</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1	M/s ABM DATA SYSTEMS	(A) PKR 2,080,000/- (C&F) Total Units : 25	1 st	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract
2	M/s. Hascombe Business Solutions	(A) PKR 4,512,625/- (C&F) Total Units : 25	2 nd	Open Market	High Price	Rejected

Recommendations: - The offered amount of Rs. 2,080,000/-(C&F) by M/s. ABM DATA SYSTEMS has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Quantity of multimedia's 25. EB-X36 Model


IBA (Internal Member)

Mr. Syed Jehanzeb
Assistant Manager


IBA (Internal Member)

Dr. Nasir Touheed
Professor


IBA (External Member)

Mr. Haris Quershi
HEJ Karachi University

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
 2. Tender Reference No: IT/96/2015-16
 3. Tender Description/Name of work/item: Procurement of Multimedia's.
 4. Method of Procurement: Single Stage Single Envelope
 5. Tender Published: SPPRA 28-Nov-2015 SPPRA-S.No: 25893/2015
 6. Total Bid documents sold; (Available on website)
 7. Total Bids Received: 02
 8. Technical Bid Opening date: (if applicable) 14-12-2015
 9. No. of Bid technically qualified (if applicable): 01
 10. Bid(s) Rejected: 01
 11. Financial Bid Opening date: 14-12-2015

12. Bid Evaluation Report:

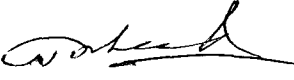
<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder Unit Price</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1	M/s ABM DATA SYSTEMS	(B) PKR 213,200/- (C&F) Total Units : 01	1 st	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract
2	M/s. Hascombe Business Solutions	(B) PKR 180,505/- (C&F) Total Units : 01	Nil	Nil	Technically Disqualified	Rejected Technically

Recommendations: - The offered amount of **Rs. 213,200/- (C&F)** by **M/s. ABM DATA SYSTEMS** has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Quantity of multimedia's 01. EB-595Wi Model


IBA (Internal Member)

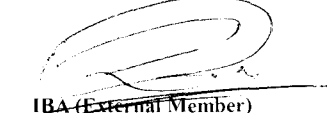
Mr. Syed Jehanzeb

Assistant Manager


IBA (Internal Member)

Dr. Nasir Touheed

Professor


IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

Tender # IT/96 / 2015-16 Procurement of Multimedias (SPPRA # 25893)			
Specs		Vendors	
Features	Details	ABM Data Systems	Hascombe
Make & model		Epson EB-965H	EB-X36 PJ X5371N
Lumens	3,500 lumen-(Normal) or higher	3500	3500
Display Technology	3LCD contrast 6000:1 or higher	3LCD contrast 15000:1	3LCD contrast 15000:1
Lamp Life	200 W, 5,000 h durability (Normal) or higher	275 W 5000 normal / 6000 eco	275 W 5000 normal / 6000 eco
Native Resolution	XGA, 1024 * 768, 4:3 or higher	XGA	XGA
Resolution (supported)	1600*1200 or higher	Yes	Yes
Monitor out option	Required	Yes	Yes
Input	1) HDMI (At least 01) 2) VGA (At least 02) 3) USB (At least 01) or higher	1) HDMI (01) 2) VGA (02) 3) USB (01)	1) HDMI (01) 2) VGA (02) 3) USB (01)
Output	VGA out require	Yes	Yes
Sound System	16Watt Stereo or higher	Yes	Yes
Full Function Remote	Require	Yes	Yes
Key Stone	Auto vertical: ±30° Manual horizontal ±30° or better	Yes	Not mentioned
Network Control	Require: Wireless LAN security, Network administration, Network projection, Wireless LAN capable.	Yes	Yes
Network Interface	RJ-45 Wireless LAN port: 802.11 b/g/n	Yes	Yes
Max. Video Input (Supported)	VGA in (2x), VGA in (2x),	Yes	Yes
Accessories	VGA Cable, Main Unit, Power Cable, Remote control incl. batteries.	Yes	Yes
Software Support	Monitor / control / projection	Yes	Yes
Warranty	36 months On site service, Lamp: 12months	36 months On site service, Lamp: 12months	36 months On site service, Lamp: 12months

Specs		Vendors		
Features	Details	ABM Data Systems	Hascombe	
Make & model		Epson EB-965H	EB-X36	PI X5371M
Installation	On site, free of cost	As per tender	As per tender	As per tender
Quantity	25	25	25	25
Unit price	Rs	98,800.00	Rs 83,200.00	Rs 180,505.00
Total price	Rs	2,470,000.00	Rs 2,080,000.00	Rs 4,512,625.00

Result	
<p>1) Product quoted by Hascombe is far behind in one of the vital specification as required by us.</p> <p>2) Product quoted by Hascombe is highest in cost among all the quoted models.</p> <p>3) The model quoted by ABM with higher price includes certain features, e.g., higher zoom range and provision of MHL. These features weren't specified by us, but can definitely be very useful in future.</p> <p>4) The higher price model of ABM has a zoom ratio of 1.6, whereas the lower cost model has a zoom ratio of 1.2 which will reduce the image size, and this could be a problem keeping in view the size of IBA's classrooms and the exact location of installation.</p> <p>5) MHL enables the projector to be controlled by Android based devices. This can be useful in remotely configuring / monitoring the device. Furthermore, presentations can be delivered through Android based devices using MHL feature.</p>	



Dr. Nasir Touheed
IBA, Karachi
Internal Member




Hafis Qureshi
IEL, KU Karachi
External Member




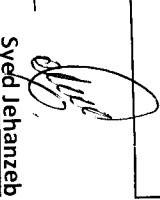
Syed Jehanzeb
IBA, Karachi
Internal Member

Tender # IT/96 / 2015-16 Procurement of Multimedias (SPPRA # 25893)		Vendors	
Specs	Details	ABMI Data Systems	Hascombe
Features			
Make & model		Epson EB-595W1	PJ X5371N
Lumens	3,300 lumen-(Normal) or higher	3300 lumens	5000
Display Technology	3LCD contrast 10000:1 or higher	3LCD contrast 10000:1	3LCD contrast 4000:1
Lamp Life	200 W, 4,000 hrs durability (Normal) or higher	245 W, 4,000 hrs (Normal) and 6,000 hrs (eco)	270 W, 3,500 hrs
Native Resolution	WXGA, 16:10 or higher	WXGA	
Resolution (supported)	1280 * 800 or higher	1280 * 800	
Monitor out option	Optional	Yes	
Input	1. HDMI (At least 02) 2. VGA (At least 02) 3. USB (At least 01) or higher	Yes	1) HDMI (01)
		Yes	2) VGA (02)
		Yes	3) USB (01)
Output	VGA out require	Yes	Yes
Sound System	16Watt Stereo or higher	Yes	Yes
Full Function Remote	Require	Yes	Yes
Key Stone	Vertical: -3 to +3 degrees Horizontal: -3 to +3 degrees	Vertical: -3 to +3 degrees	Not mentioned
		Horizontal: -3 to +3 degrees	
Network Control	Require: Wireless LAN security, Network administration, Network projection, Wireless LAN capable.	Yes	Yes
Network Interface	RJ-45 Wireless LAN port: 802.11 b/g/n	Yes	Yes
		optional	optional
Max. Video Input (Supported)	VGA in (2x)	Yes	Yes
Multi user function	Required	Yes	

Tender # IT/96 / 2015-16 Procurement of Multimediass (SPPRA # 25893)		Vendors	
Specs		ABM Data Systems	Hascombe
Features	Details	Epson EB-595SWI	PJ XS371N
Make & model	Pen & finger	Yes	
Interactive, touch function	Ultra short	Yes	
Throw	VGA Cable, Main Unit, Power Cable, Remote control Incl	Yes	Yes
Accessories	batteries.	Yes	Yes
Software Support	Monitor / Control / Projection / Interactivity	Yes	Yes
Integrated mounting kit	Required	Yes	
Warranty	36 months On site service, Lamp: 12months	36 months On site service, Lamp: 12months	Yes
Installation	Onsite installation free of cost	Yes	Yes
Quantity	1	1	1
Unit price	Rs	213,200.00	Rs 180,505.00
Total price	Rs	213,200.00	Rs 180,505.00
Result	<p>1) Product quoted by Hascombe lacks the vital specifications necessary for an interactive projector. In fact, the model is a normal projector and doesn't fit into the category of interactive projectors.</p> <p>2) Product quoted by ABM is a true interactive projector and has all the features necessary required by us.</p>		


Dr. Nasir Touheed
IBA, Karachi
Internal Member


Haris Qureshi
IBEJ, Karachi
External Member


Syed Jehanzeb
IBA, Karachi
Internal Member

**IT/96/2015-16 Procurement of Multimedia
 BIDDER'S ELIGIBILITY QUALIFICATION REPORT**

Eligibility Qualification Criteria

S.No:	Eligibility Qualification Criteria	Bidder's Name : ABM Data Systems	Bidder's Name : Hascombe Business Solutions
1	Registration with PEC (if applicable)	No	No
2	NTN	Yes	Yes
3	Sales Tax registration	Yes	Yes
4	Professional Tax	Yes	Yes
5	Registration with Sindh Revenue Board (SRB) if applicable	No	No
Qualification Criteria			
6	Minimum three year experience of relevant filed	Yes	Yes
7	Required Bid Security is attached	Yes	Yes
8	Turnover of at least last three years	Yes	Yes
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	-----	-----
	Qualified / Disqualified	Qualified	Qualified

Note: The procurement agency may modify the criteria as per their requirement.



**Chairman,
 Procurement Committee
 IBA, Karachi**

NIT NO (Tender #): IT-96-15-16 (Multimedia)

SPPRA: 25893/2015

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 14-12-2015 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	ABM Data Systems	Leashan Ad	03002349679	
2	Hascombe Business S.	SHAMBA B US SAQIB.	03332304212	
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

11:12 AM

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

(CSE)

S. No.	Name of Bidder	Offered Price unit price	Amount of Bid Security	Pay Order No./ Date
1	A Hascombe Business Solution (PVT) LTD	A-180,505/2 without tax	A-180,505/2	156232/Sumit Borker
2	B	B1-180,505/2 without tax	B1-45,124/2	156233/Sumit Borker
3	A ABM Data Systems	i) 83,200/2 ii) 58,500/2	} 211,750/2	1155943/Har
4	B	B1-213,200/2		
5	/	/	/	/

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

14/12/15

* As per advise by our Internal Department we will extend the Hascombe to participate in this tender due to traffic stuck.

Signature:

14/12/15

Signature:

14/12/15

Gestetner

Hascombe Business Solutions (Private) Limited

(Formerly Gestetner (Private) Limited)

P & O Plaza, I. I. Chundrigar Road, Karachi-74000, Pakistan

Tel: (+9221) 3241-7156 & 58, Fax: (+9221) 3241-7157

Email: info@gestetner.com.pk, Web: www.gestetner.com.pk

Date: 14th Dec, 2015

ICT Procurement Department
Institute Of
Business Administration
Main Campus University Road
Karachi.

GESTETNER DIGITAL PROJECTOR

Gestetner Digital Projector Model PJ X 5371N
Special Salient Key Features

✦ Projection System 3LCD Technology

Projector Part Number	431151 431154
Replacement Lamp Part Number	1 512624
Resolution	XGA – 1024 x 768 dpi XGA – 1024 x 768 dpi
Liquid Crystal Panel Size	0.63" 0.59"
Aspect Ratio	4:3 16:10
White Light Output (brightness)	5,000 Lumens 4,500 Lumens
Contrast Ratio	4000:1 with Iris
Screen Size	25" to 300"
Projection Distance	(from rear of unit to projection surface)
	26 inches to 45.25 feet 27 inches to 47.75 feet
Throw Ratio	1.3-2.2:1

✦ Lamp Type Mercury

Lamp Wattage Standard	Mode 270W
Eco Mode	1 214W
Eco Mode	2 163W
Lamp Life Standard Mode	3,500 hours
Eco Mode	1 4,000 hours
Eco Mode	2 6,000 hours

✦ Projection Lens

Lens Built-in	
Shift/Method Vertical/Manual	
Zoom Ratio	1: 1.7 or 1.7

✦ Zoom/Focus Manual/Manual

Interface Input Signals NTSC, PAL, SECAM, NTSC4.43, PAL-M, PAL-N, PAL-60



Supported Resolutions 480p/60; 576p/50; 720p/60; 720p/50; 1080p/60; 1080p/50; 480i/60; 576i/50; 1080i/60; 1080i/50

⬇ Analog RGB Compatible

Scanning Frequency

Horizontal: 24 – 100KHz, Vertical: 50 – 120Hz
Image Input D-SUB 15-pin x 1, RCA x 1, S-VIDEO x 1, HDMI type A x 2
Image Output D-SUB 15-pin x 1
Audio Input 3.5MM Stereo Mini-pin Jack x 1, RCA (L/R) x 1, Microphone Mini-pin Jack x 1
Audio Output 3.5MM Stereo L/R Mini-pin Jack x 1
Microphone Input Mini Jack

USB TYPE-A x 1 (USB 2.0 High-Speed) for Wireless LAN, keyboard, mouse, memory, TYPE-B x 1 for USB display
Wired LAN RJ45 (10BASE-T/100BASE-TX x 1)
Wireless LAN Optional IEEE802.11b/g/n compliant

Control D-SUB9 x 1
Supported OS Projection Utility Windows 7 (32-bit),
Windows Vista (32-bit), Windows XP SP3 or later (32-bit)

⬇ JPEG Conversion Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista SP2 (32-bit) Ultimate, Business, Home Basic, Home Premium, Enterprise, Windows 2000 (32-bit) Professional Edition, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit) Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium

⬇ Projector Management Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista (32-bit) Ultimate, Business, Windows Vista (64-bit) Ultimate SP2, Enterprise SP2, Business SP2, Home Premium SP2, Home Basic SP2, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit) Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium SP1, Windows 2000 (32-bit) Professional Edition

⬇ Advanced Network Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista (32-bit) Ultimate, Business, Windows Vista (64-bit) Ultimate SP2, Enterprise SP2, Business SP2, Home Premium SP2, Home Basic SP2, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit) Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium SP1, Windows 2000 (32-bit) Professional Edition

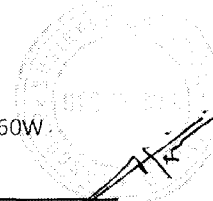
Built-in Speaker 16W Mono

Dimensions (WxDxH) 15.6" x 10.8" x 5" (398 x 276 x 127 mm)

Weight 9.46 lbs. (4.3 kg)

Power Consumption While Operating Standard/Eco Mode 1/Eco Mode 2 - 374W/304W/260W

Handwritten signatures and dates:
Sofy 19/12/15
Cohen 14-12-15
14-12-15



Standby Network On 2.4W

Standby Network Off 0.2W

Storage & Transportation Environment Temperature 10 ~ 50° C; Humidity: 20 ~ 80%

Fan Noise Standard/Eco Mode 1/Eco Mode 2: 37/30/29 dB

Included with Projector 270W high pressure mercury lamp, VGA and power cables, remote with batteries and CD-ROM with User Manual, Safety Instructions, Projection Utility,

Sr. No.	Description	Unit Price	Qty	Total Cost with Inclusive of all Taxes
1.	Gestetner Projector Model PJ X5371N	180,505/=	20	3,610,100/=
Price For IBA Karachi				3,610,100/=

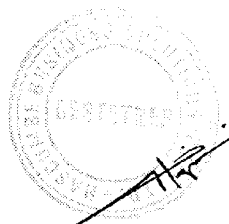
Qaleef
14/12/2015

TERMS AND CONDITIONS

- Validity : 90 days from hereof (As per tender Terms & Conditions)
- Delivery : 12 Weeks (As per tender Terms & Conditions)
- Payment : Against Delivery (As per tender Terms & Conditions)
- Warranty : Three Years (As per tender Terms & Conditions)
- Guarantee : Three Years free service (As per tender Terms & Conditions)

Qaleef
14/12/15
Qaleef
14/12/15
As per
15/12/15
14/12

David C. Paul
Regional General Manager
03002449794



1	2	3	4	5	6	7	8	9	10	11
Sr.No	Description	Qty	Brand Name	Country of Origin	Unit Price (including margins)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other Expenses / unit	Total Final Price (x(5+10))
1	Price of the hardware Multimedia	20	RICOH	Japan	2,996,100	216,600			397,100	3,610,000
2	Price of the hardware Multimedia interactive	5	RICOH	Japan	749,100	54,150			99,250	902,525
3	Prices of SLA after warranty time									

Vendor should mention the amount with rate of column 7 & 9

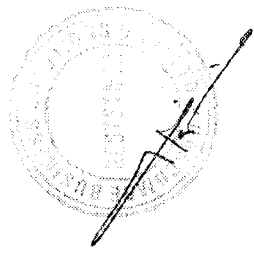
Note: IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.

For any local items/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.

without tax & GST
 Shared 189505/2
 14/12/2015 - Final Price

As per 14/11/15
 14/12/15
 14/12/15



Gestetner

Hascombe Business Solutions (Private) Limited

(Formerly Gestetner (Private) Limited)

P & O Plaza, 11, Chundrigar Road, Karachi-74000, Pakistan

Tel : (+9221) 3241-7156 & 58, Fax : (+9221) 3241-7157

Email : info@gestetner.com.pk, Web : www.gestetner.com.pk

Date: 14th Dec, 2015

ICT Procurement Department
Institute Of
Business Administration
Main Campus University Road
Karachi.

GESTETNER DIGITAL PROJECTOR

Gestetner Digital Projector Model PJ X 5371N
Special Salient Key Features

✦ Projection System 3LCD Technology

Projector Part Number	431151 431154
Replacement Lamp Part Number	1 512624
Resolution	XGA – 1024 x 768 dpi XGA – 1024 x 768 dpi
Liquid Crystal Panel Size	0.63" 0.59"
Aspect Ratio	4:3 16:10
White Light Output (brightness)	5,000 Lumens 4,500 Lumens
Contrast Ratio	4000:1 with Iris
Screen Size	25" to 300"
Projection Distance	(from rear of unit to projection surface)
	26 inches to 45.25 feet 27 inches to 47.75 feet
Throw Ratio	1.3-2.2:1

✦ Lamp Type Mercury

Lamp Wattage Standard	Mode 270W
Eco Mode	1 214W
Eco Mode	2 163W
Lamp Life Standard Mode	3,500 hours
Eco Mode	1 4,000 hours
Eco Mode	2 6,000 hours

✦ Projection Lens

Lens Built-in	
Shift/Method Vertical/Manual	
Zoom Ratio	1: 1.7 or 1.7

✦ Zoom/Focus Manual/Manual

Interface Input Signals NTSC, PAL, SECAM, NTSC4.43, PAL-M, PAL-N, PAL-60

Handwritten signatures and dates:
19/12/15
14/12/15



Gestetner

Hascombe Business Solutions (Private) Limited

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P & Q Plaza, I.I. Chundrigar Road, Karachi-74000, Pakistan
Tel: (+9221) 3241-7156 & 58 Fax: (+9221) 3241-7157
Email: info@gestetner.com.pk Web: www.gestetner.com.pk

Supported Resolutions 480p/60; 576p/50; 720p/60; 720p/50; 1080p/60; 1080p/50; 480i/60;
576i/50; 1080i/60; 1080i/50

↓ Analog RGB Compatible

Scanning Frequency

Horizontal:

24 – 100KHz, Vertical: 50 – 120Hz

Image Input

D-SUB 15-pin x 1, RCA x 1, S-VIDEO x 1, HDMI type A x 2

Image

Output D-SUB 15-pin x 1

Audio Input

3.5MM Stereo Mini-pin Jack x 1, RCA (L/R) x 1, Microphone
Mini-pin Jack x 1

Audio Output

3.5MM Stereo L/R Mini-pin Jack x 1
Microphone Input Mini Jack

USB TYPE-A x 1

(USB 2.0 High-Speed) for Wireless LAN, keyboard, mouse,
memory, TYPE-B x 1 for USB display

Wired LAN

RJ45 (10BASE-T/100BASE-TX x 1)

Wireless LAN Optional

IEEE802.11b/g/n compliant

Control

D-SUB9 x 1

Supported OS Projection Utility Windows 7 (32-bit),
Windows Vista (32-bit), Windows XP SP3 or later (32-bit)

↓ JPEG Conversion Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista SP2 (32-bit) Ultimate,
Business, Home Basic, Home Premium, Enterprise, Windows 2000 (32-bit)
Professional Edition, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit) Ultimate SP1,
Professional SP1, Enterprise SP1, Home Premium

↓ Projector Management Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista (32-bit) Ultimate, Business,
Windows Vista (64-bit) Ultimate SP2, Enterprise SP2, Business SP2,
Home Premium SP2, Home Basic SP2, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit)
Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium SP1,
Windows 2000 (32-bit) Professional Edition

↓ Advanced Network Utility

Windows XP SP3 or later (32-bit) Professional Edition, Windows Vista (32-bit) Ultimate, Business,
Windows Vista (64-bit) Ultimate SP2, Enterprise SP2, Business SP2,
Home Premium SP2, Home Basic SP2, Windows 7 (32-bit) Ultimate, Professional, Windows 7 (64-bit)
Ultimate SP1, Professional SP1, Enterprise SP1, Home Premium SP1,
Windows 2000 (32-bit) Professional Edition
Built-in Speaker 16W Mono
Dimensions (WxDxH) 15.6" x 10.8" x 5" (398 x 276 x 127 mm)
Weight 9.46 lbs. (4.3 kg)
Power Consumption While Operating Standard/Eco Mode 1/Eco Mode 2 - 374W/304W/260W

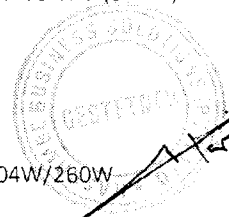
Branches:
Franchised Office:

Karachi (+9221) 3242-6721
Hyderabad (+9221) 261-5538

Lahore (+9241) 3732-4394
Multan (+9261) 458-6995

Islamabad (+9251) 486-4901
Faisalabad (+9241) 240-8556

Peshawar (+9291) 585-1137



3/

Gestetner

Hascombe Business Solutions (Private) Limited

(Formerly Gestetner (Private) Limited)

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Tel : (+9221) 3241-7156 & 58, Fax : (+9221) 3241-7157
Email : info@gestetner.com.pk, Web : www.gestetner.com.pk

Standby Network On 2.4W

Standby Network Off 0.2W

Storage & Transportation Environment Temperature 10 ~ 50° C; Humidity: 20 ~ 80%

Fan Noise Standard/Eco Mode 1/Eco Mode 2: 37/30/29 dB

Included with Projector 270W high pressure mercury lamp, VGA and power cables, remote with batteries and CD-ROM with User Manual, Safety Instructions, Projection Utility,

Sr. No.	Description	Unit Price	Qty	Total Cost with Inclusive of all Taxes
1.	Gestetner Projector Model PJ X5371N	180,505/=	05	902,524/=
Price For IBA Karachi				902,525/=

Revised
19/12/2015

TERMS AND CONDITIONS

- Validity : 90 days from hereof (As per tender Terms & Conditions)
- Delivery : 12 Weeks (As per tender Terms & Conditions)
- Payment : Against Delivery (As per tender Terms & Conditions)
- Warranty : Three Years (As per tender Terms & Conditions)
- Guarantee : Three Years free service (As per tender Terms & Conditions)

Accepted
19/12/15

14-12-15
As per
14/12/15

David C. Paul
Regional General Manager
03002449794



Annexure-C
Price Sheet

1	2	3	4	5	6	7	8	9	10	11
Sr.No/Description	Qty	Brand Name	Country of Origin	Unit Price (including margins)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax input at the time of import / unit	Freight and other Expenses / unit	Total Final Price 3x(6+10)	
1) Price of the hardware Multimedia	20	RICOH	JAPAN	2,996,400	216,600			397,100	3,610,100/=	
2) Price of the hardware Multimedia Interactive	5	RICOH	JAPAN	749,100	59,150			99,225	902,525/=	
3) Prices of SLA after warranty time										

Vendor should mention the amount with rate of column 7, 8 & 9

Note: IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.

For any local items/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.

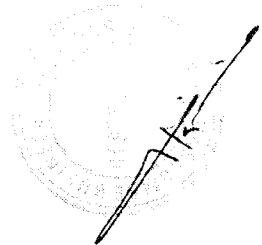
without taxes
The Final Price 180,505/=

4

Sahad
18/12/2015

Ajmal
14/12/15

Shaytan
14/12/15



14/12/15

1

Bill of Quantity / Specifications:

Option 1 A : Normal MMP

Features	Details	CB965H X36	
Lumens	3,500 lumen-(Normal) or higher	✓	✓
Display Technology	3LCD contrast 6000:1 or higher	15000:1	15000:1
Lamp Life	200 W ,5,000 h durability (Normal) or higher	✓	✓
Native Resolution	XGA, 1024 * 768, 4:3 or higher	✓	✓
Resolution (supported)	1600*1200 or higher	✓	✓
Monitor out option	Required		
Input	1) HDMI (At least 02) 2) VGA(At least 02) 3) USB (At least 01) 4) or higher	✓	HDMI 01 VGA 2 USB 1A USB 1B
Output	VGA out require	✓	✓
Sound System	16Watt Stereo or higher	✓	✓
Full Function Remote	Require	✓	✓
Key Stone	Auto vertical: ±30°, Manual horizontal ±30° or better	✓	✓
Network Control	Require: Wireless LAN security, Network administration, Network projection, Wireless LAN capable.	✓	✓
Network Interface	RJ-45 Wireless LAN port: 802.11 b/g/n	✓	✓
Max. Video Input (Supported)	VGA in (2x),	✓	✓
Accessories	VGA Cable, Main Unit, Power Cable, Remote control incl. batteries.	✓	✓
Software Support	Monitor / Control / Projection	✓	✓
Warranty	36 months On site service, Lamp: 12months	✓	✓
Installation	Onsite installation free of cost	✓	✓
Quantity	20		

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EB 595Wi

Option 2 B : Interactive MMP

Features	Details	EB 595Wi
Lumens	3,300 lumen-(Normal) or higher	✓
Display Technology	3LCD contrast 10000:1 or higher	✓
Lamp Life	200 W, 4,000 hrs durability (Normal) or higher	✓
Native Resolution	WXGA, 16:10 or higher	✓
Resolution (supported)	1280 * 800 or higher	✓
Monitor out option	Optional	Available
Input	1. HDMI (At least 02) 2. VGA(At least 02) 3. USB (At least 01) or higher	✓
Output	VGA out require	✓
Sound System	16Watt Stereo or higher	✓
Full Function Remote	Require	✓
Key Stone	Vertical: -3 to +3 degrees Horizontal: -3 to +3 degrees	✓
Network Control	Require: Wireless LAN security, Network administration, Network projection, Wireless LAN capable.	✓
Network Interface	RJ-45 Wireless LAN port: 802.11 b/g/n	✓
Max. Video Input (Supported)	VGA in (2x),	✓
Multi user function	Required	✓
Interactive, touch function	Pen & finger	✓
Throw	Ultra short	✓
Accessories	VGA Cable, Main Unit, Power Cable, Remote control incl. batteries.	✓
Software Support	Monitor / Control / Projection / Interactivity	✓
Integrated mounting kit	Required	✓
Warranty	36 months On site service, Lamp: 12months	✓
Installation	Onsite installation free of cost	✓
Quantity	5	

Signature:

Name:

Mobile Numbers:

Email Address:

[Signature]

Zeehan Asad

03002344679

zeehan.asad@abmols.net

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Annexure - C

Price sheet										
1	2	3	4	5	6	7	8	9	10	11
Sr. No	Description	QTY	Brand Name	Country of Origin	Unit Price Including Margin	Income Tax on Import	Custom Duty at time of import/unit	Sales Tax input at the time of import/unit	Freight and other Expenses/Unit	Total final price
1a	Price of the hardware Multimedia EB X36	22	Epson	China	\$ 750.00	\$ 61.06	\$ 45.00	\$ 171.30	\$ 50.00	\$ 17,600.00
1b	Price of the hardware Multimedia EB 965H	22	Epson	China	\$ 900.00	\$ 69.30	\$ 54.00	\$ 189.00	\$ 50.00	\$ 20,900.00
2	Price of the hardware Multimedia	5	Epson	China	2000	152.64	120	\$ 424.00	\$ 50.00	\$ 10,250.00
3	Price of SLA A after warranty with out o parts				Rs. 9000/-					Rs. 180,000/-
4	Price of SLA B after warranty with out parts				Rs. 13000/-					Rs. 65,000/-

3/

800 USD/unit
95 USD/unit
2050 USD/unit

Vendor should mention the amount with rate of cloumn 7,8 & 9
 Note: IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.
 For any local items/services provide the cost as per rule.
 IBA Karachi has a right to increase or decrease the quantity.

Category A
 Category 1 EB X36 \$800 X 104 = @83200/-
 Category 2 EB 965H \$950 X 104 = @98800/-
 Category B
 Epson EB 5950i \$2050 X 104 = @213200/-

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Vendor should mention the amount with rate of cloumn 7,8 & 9
 Note: IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.
 For any local items/services provide the cost as per rule.
 IBA Karachi has a right to increase or decrease the quantity.

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 Category 1 EB X36 \$800 X 104 = @83200/-
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EPSON

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Institute of Business Administration
Gulshan-e-Iqbal
Karachi.

December 14, 2015

Sub: Quotation for Epson Multimedia Projector. Ref No IT/36/2012-13

Sir,

We refer to the above mentioned tender No regarding Purchase of Multimedia Projectors and Being the authorized distributor of world's No 1 Brand Epson we are quoting our best possible Price for the same.

Category A

Option 1

	Qty	Unit Price C & F	Amount
1. Epson Multimedia Projector Model EB 965 H	22	@US\$. 950/-	US\$20900/-
Specification			
Brightness	3500 Lumens	Contrast Ratio 15000:1	
Image set	0.63" P-si TFT Panel x 3		
Resolution	Native True XGA (1024 x 768)		
	Maximum: UXGA (1600 x 1200)		
Aspect Ratio	4:3 native, 16:9		
Screen Size	30-300 inches diagonal		
Projection Lens	Manual Focus 1.6X F 1.38-2.24 f=18.2-29.2 mm		
Lamp	275W UHE E-TORL		
Lamp Life	5000 hours 6000 hours ECO		
Color System	NTSC, NTSC 4.43, PAL, PAL-M, PAL-N, SECAM		
Computer Compatibility	WUXGA/WSXGA+/UXGA/WXGA/S XGA+/SVGA/VGA		
HDMI 1	HDTV 720p, 1080i, 1080p		
Communication Terminal	Computer/Component video: D-sub 15 pin x 2 S-video: Mini DIN x 1, Composite video: RCA x 1 Audio in x 3 (RCA (L&R) x 1, mini stereo x 2) Variable audio out: Mini stereo x1, USB connector: Type B x 1 (USB display and mouse/keyboard control), Type A x 2 (for USB memory device/Epson doc camera) Serial: RS-232c x 1 LAN Networking: RJ-45 x 1, Monitor out: Mini D-sub 15 pin Easy MP Network projection and Easy Network Control.		
Keystone Correction	Vertical ±30 Horizontal ±30 (Auto + Manual)		
Audio Speaker	Built-in Audio 10Watts.		
Noise Level	37dB, 29dB Whisper		
Accessories	Power cord Universal Europe, VGA/RGB Cable Remote Control with Built in pointer, CD Multi-language user guide Easy MP Software for PC less, wired LAN and wireless LAN USB Cable, soft carrying case and Password protect sticker.		
HDMI 2	MHL for Android		
Warranty Projector	3 Years with parts & Services.		
Lamp Warranty	1 Year.		

Handwritten signature and date: 14/12/15
Ric @ 98800/-

Handwritten signature

HEAD OFFICE KARACHI: ABM Terrace, Safety Pride, CI-7/18/16, Opp. F.G. Public School, Dr. Daud Pota Road, Karachi. Tel: 92 (21) 35660256-60, Fax: 92 (21) 35681361
UAN: 111-147-147 Website: www.abmids.net **BRANCH OFFICE HYDERABAD:** F-23 Mezzanine Floor, Shelter Cont Shopping Mall, Sardar, Hyderabad.
Tel: 92 (22) 2720937, Fax: 92 (22) 2720938 UAN: 111-147-147 Website: www.abmids.net **BRANCH OFFICE LAHORE:** Office -01, 4th Floor Eden Towers, Main Boulevard
Suberg III Lahore. Tel: 92 (42) 35782234-5 Fax: 92 (42) 35782241, UAN: 111-147-147 Website: www.abmids.net **BRANCH OFFICE ISLAMABAD:** ABM House # 1-F,
Main Markaz Road, Sector I-10/4, Islamabad. Tel: 92 (51) 4436918-19 Fax: 92 (51) 4430104 UAN: 111-147-147 Website: www.abmids.net

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Option 2 category A

Epson Multimedia Projector

1.

Model EB X36

Specification

Brightness

Image set

Resolution

Aspect Ratio

Screen Size

Projection Lens

Lamp

Lamp Life

Color System

Computer Compatibility

HDMI 1

Communication Terminal

Keystone Correction

Audio Speaker

Noise Level

Accessories

Warranty Projector

Lamp Warranty

Qty

22

Signature 14/12/15
Rs @ 83,200/-

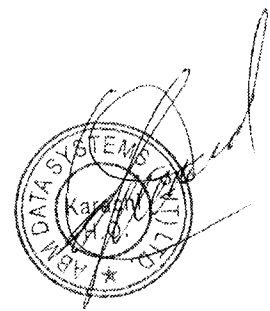
Unit Price C & F
US\$ 800/-

Amount

US\$ 17600/-

3500 Lumens. Contrast Ratio 15000:1
 0.63" P-si TFT Panel x 3
 Native True XGA (1024 x 768)
 Maximum: UXGA (1600 x 1200)
 4.3 native, 16:9
 30-300 inches diagonal
 Manual Focus 1.6X F 1.38-2.24 f=18 2-29.2 mm
 275W UHE E-TORL
 5000 hours 6000 hours ECO
 NTSC,NTSC 4.43,PAL,PAL-M,PAL-N,SECAM
 WUXGA/WSXGA+/UXGA/WXGA/S
 XGA+/SVGA/VGA
 HDTV 720p, 1080i, 1080p
 Computer/Component video: D-sub 15 pin x 2
 S-video: Mini DIN x 1,Composite video: RCA x 1
 Audio in x 3 (RCA (L&R) x 1, mini stereo x 2)
 Variable audio out: Mini stereo x1,USB connector: Type B x 1 (USB display and mouse/keyboard control), Type A x 2 (for USB memory device/Epson doc camera)
 Serial: RS-232c x 1LAN Networking: RJ-45 x 1,Monitor out: Mini D-sub 15 pin
 Easy MP Network projection and Easy Network Control.
 Vertical ±30 Horizontal ±30 (Auto + Manual)
 Built-in Audio 10Watts.
 37dB, 29dB Whisper
 Power cord Universal Europe, VGA/RGB Cable Remote Control with Built in pointer.
 CD Multi-language user guide
 Easy MP Software for PC less, wired LAN and wireless LAN
 USB Cable, soft carrying case and Password protect sticker.

3 Years with parts & Services.
1 Year.



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 92 (22) 2720937, Fax: 92 (22) 2720938 UAN: 111-147-147 Website: www.abmids.net **BRANCH OFFICE LAHORE:** Office 401, 4th Floor Eden Towers, Main Boulevard
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 n Markaz Road, Sector I 10/4, Islamabad. Tel: 92 (51) 4436918-19 Fax: 92 (51) 4430104 UAN: 111-147-147 Website: www.abmids.net

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Interactive Projector Category B

	Qty	Unit price C & f	Amount
1. Epson Multimedia Projector Model EB 595Wi 3 LCD Technology, 3300 Lumens, contrast 10000:1 Resolution 1280 x 800 Lamp life up to 6000 hrs. HDMI 2. PC Less, Wired LAN. MHL Interactive touch and pen both	5	US\$ 2,050/- <i>Rs @ 213200/-</i>	US\$ 10250/-

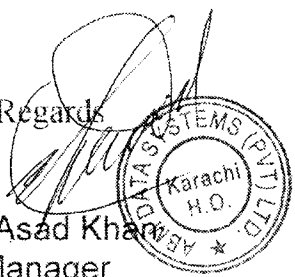
[Signature] 19/12/15

Terms & Conditions:

- Validity: 45 Days
- Delivery: 8-10 weeks.
- Payment: 100% against delivery.
- Warranty: 3 years with parts & services. 1 year Lamp warranty.

We hope that the above price and quality of our product helps you to give us your valued order, we are always available to come up to your full satisfaction.

Thanks & Regards



Zeeshan Asad Khan
Product Manager
0300-2344679

E-mail: zeeshan.asad@abmids.net
Web: www.abmids.net