



**GOVERNMENT OF SINDH
SINDH COAL AUTHORITY**


No.SCA-23(1)/2012
Karachi, 8th June, 2012

To,

The Managing Director
Sindh Public Procurement Regulatory Authority
Government of Sindh
Karachi

**SUBJECT: HOISTING OF PRE-QUALIFICATION EVALUATION REPORT FOR
PRE-QUALIFICATION THE FIRMS / CONTRACTORS FOR WIDENING /
IMPROVEMENT OF ROAD FROM WANGO MOR TO THAR
COALFIELD AREA VIA MITHI, ISLAMKOT (134 KMS.)**

The pre-qualification evaluation report for pre-qualifying firms/contractors for the subject work is enclosed herewith for favour of information and hoisting on the Authority's Website.


(Abdul Majeed Pathan)
Director General
Sindh Coal Authority

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1. The Additional Secretary, C&EDD, Karachi.
 2. The P.S. to Secretary, C&EDD, Karachi alongwith copy of above documents for kind perusal of Honourable Secretary and also hoisting on the department's website.
 3. The Chief Engineer, SCA for favour of information.

WIDENING / IMPROVEMENT OF ROAD FROM WANGO MOR TO THAR COAL FIELD AREA VIA
MITHI, ISLAMKOT (PHASE - II) 134 KM

PRE-QUALIFICATION EVALUATION OF CONSTRUCTORS

1.0 Preamble

The Government of Sindh, Coal & Energy Development Department is taking steps to provide infrastructure to generate power / energy from Coal, which is a natural gift available in mass quantity in the desert area of Tharparkar District in the Province of Sindh. For exploring the coal by open cast mining and power generation, heavy machinery and equipment is to be transported from Sea port Karachi to Thar Coal Field Area. As per requirement of the potential investors for providing save access to transport their heavy equipment and machinery to the Coal Field Area, the existing road network needs to be improved to cater for heavy loading requirements. The Government of Sindh, Coal Energy Development Department / Sindh Coal Authority has therefore decided to rehabilitate, Reconstruct, Widen and Improve / strengthen the existing road from Karachi (Ghagar railway Crossing) to Thar Coal Field Area via Thatta, Sujawal, Badin, Wango Mor, Mithi and Islam Kot.

To design and Construct the project road on fast track, the project road is divided into two (2) phases, Phase I and Phase II. Each phase will further be divided into 4 to 5 contract packages for construction.

Pre-qualification is a process to select firms or combination of firms that are suitably experienced in the type of proposed works and construction technology involved, that are financially and managerially sound, and that can mobilize resources in a timely manner to ensure successful execution of the contract. Pre-qualification is then followed by the closed competitive bidding in which only those Applicants meeting the specified criteria are invited to bid.

Pre-qualification Notice for both the Phases was published in the national newspapers on 10th & 11th April, 2012. Pre-qualification Documents were issued as per notified schedule.

This Prequalification Evaluation Report pertains to only Phase - II : Widening / Improvement Of Road From Wango Mor To Thar Coal Field Area Via Mithi, Islamkot (Phase - II) 134 Km.

A total of 30 firms purchased the pre-qualification Documents for Phase II, whereas 25 firms submitted pre-qualification applications to the Procuring Agency, Sindh Coal Authority (SCA) by the latest submission date of 27 April, 2012.

The following 25 firms submitted the applications along with their qualification documents:

S.NO	NAME OF COMPANIES
1	M/s Sultan Mahmood & Company
2	M/s Shaheen Construction Company + K.A Brothers (JV)
3	M/s Electric Services
4	M/s Friends Construction Syndicate
5	M/s Ramzan & Sons - China Guangxi Corporation (JV)
6	M/s Indusmens Corporation
7	M/s Mumtaz & Company
8	M/s Reliance Consultancy & Engineering Works (Pvt) Ltd.
9	M/s Frontier Works Organization
10	M/s Muhammad Ayub & Brothers
11	M/s Niaz Muhammad Khan & Brothers
12	M/s K.M. Sharif & Company
13	M/s Baluchistan Construction Company
14	M/s Umar Jan & Co
15	M/s Muhammad Ramzan & Co
16	M/s Evershine Constructors
17	M/s Iftikhar & taha
18	M/s Exceed Pvt Ltd.
19	M/s Maqbool Associates (Pvt) Limited
20	M/s Haji Sirajuddin Soomro
21	M/s Fazal & Brothers
22	M/s Mian Abdul Jabbar - Friends Enterprise MAJ - FE (JV)
23	M/s HRL - Sinohydro Joint Venture
24	M/s Echo West International (Pvt) Ltd.
25	M/s Naseeb Khan & Kainatt Enterprises (JV)

The received applications were opened by the Procurement Committee on 28 April, 2012 and then forwarded by SCA, vide Letter No. SCA-23(1)2012, dated 30 April, 2012 to the Project Consultant (Phase –II), M/s A.A. Associates in association with Engineering Consultants International (Pvt.) Ltd, for assessment of qualifications of firms and submission of evaluation report.

2.0 Pre-qualification Evaluation Criteria

Pre-qualification evaluation was carried out in accordance with Pass-Fail criteria provided in the Pre-qualification Documents.

2.1 Preliminary Examination

Prior to detailed evaluation, following points were observed to determine the responsiveness of applications and the result are presented in Table-1;

- a. Completeness and verification of Documents.
- b. Eligibility as defined in Documents.
- c. Joint Venture (if applicable) requirements.

In Preliminary Examination, nationality of the applicants was checked in accordance with SPPRA Rule 2 (1) (y) and 15 (2) (b) (i).

SPPRA Rule 15 (2) (b) (i) states "National Competitive Bidding shall be the procedure wherein bidding is open only to interesting national firms, companies or parties and international firms, companies or parties are not invited for the bidding."

2.2 Detailed Evaluation

The detailed evaluation was based primarily on following parameters, which were provided in the Prequalification Documents, Section II, Evaluation / Qualification Criteria. Following relevant important parameters, which are provided in the SPPRA Rules, were also made part of the detailed evaluation.

- a. Mandatory Provisions / Eligibility
- b. Financial Situation
- c. Experience.

2.2.1 Mandatory Provisions / Eligibility

In this section following sub sections was checked and evaluation, as established / documented in PQ document.

- (i) Registration with PEC:
Firms / Contractors must possess valid registration certificate of PEC in the category C1 (Financial limit of PKR 1,000 million) or above and in discipline (CE01, & CE02) for at least 05 years pursuant to Evaluation / Qualification Criteria 1.
- (ii) Registration with Income Tax Department:
Firms / Contractors must possess valid registration certificate from income tax authority (NTN) pursuant to Evaluation / Qualification Criteria 1
- (iii) Conflict of Interest:
As per SPPRA Rule 32 (1) (1), Applicants shall not have the Conflict of Interest. The "Conflict of Interest means:

- (a) Where a contractor, supplier or consultant provides, or could provide, or could be perceived as providing biased professional advice to a procuring agency to obtain an undue benefit for himself or those affiliated with him;
- (b) Receiving or giving any remuneration directly or indirectly in connection with the assignment except as provided in the contract;
- (c) Any engagement in consulting or other procurement activities of a contractor, consultant or services provider that conflict with his role or relationship with the procuring agency under the contract;
- (d) Where an official of the procuring agency engaged in the procurement process has a financial or economic interest in the outcome of the process of procurement, in a direct or an indirect manner;"

(iv) Government Owned Enterprises:

In accordance with SPPRA Rule 29(2) "Government owned enterprises or institutions may participate only if they can establish that they are:

- (a) legally and financially autonomous; and
- (b) operate under commercial law;

provided that where government owned universities or research centers in the country are of a unique and exceptional nature, and their participation is critical to project implementation, they may be allowed to participate."

(v) Blacklisting:

Applicant is not black listed pursuant to Evaluation / Qualification criteria 1 and SPPRA Rule 2 (1) (i). In accordance with SPPRA Rule 2 (1) (i), Blacklisting means:

"Barring a bidder, contractor, consultant or supplier from participating in any future procurement proceedings by the procuring agency"

2.2.2 Financial Situation

Under this section following sub sections were checked and evaluated

(i) Financial Performance:

The Applicants shall submit audited balance sheets for the last three (3) years to demonstrate the current soundness of the applicant's financial position and its prospective long term profitability. The criteria for financial soundness provided in the Evaluation / Qualification Criteria 1 (F) is:

- Average Net Working Capital for last 3 years = PKR 70 million
- Average Net Worth for last 3 years = PKR 140 million
- Cash Flow requirements = PKR 200 million

(ii) Average Annual Construction Turnover:

The average annual turnover of the applicant should be equal to or greater than that specified in Evaluation / Qualification Criteria 1 (E) for the last three (3) years as stated herein below as well:

Average Annual Construction Turnover for last 3 years = PKR 800 million

2.2.3 Experience

Under this section following sub sections were checked and evaluated

(i) General Construction Experience:
The Applicant shall submit that they have the experience under construction contracts in the role of contractor, subcontractor, or management contractor for at least the last ten (10) years prior to the applications submission deadline in accordance with Evaluation / Qualification Criteria 1 (A).

(ii) Experience and past Performance :
The Applicants have to establish that they have successfully / substantially complete 2 similar assignments having cost of each at least 50% of the project in the last 5 years in accordance with Evaluation / Qualification Criteria 1 (B) (i).
Similar Assignments = PKR 350 million each

Furthermore, in accordance with the Evaluation / Qualification Criteria 1 (B) (ii), the applicant have to establish that they have executed at least 1 project (out of two contracts mentioned above) in similar geographical condition in last 5 years.

(iii) Current Commitments:
The Applicant have to submit details of project in hand / progress along with (i) name of Contractor (ii) value of Contract (iii) Name of employer (iv) Value of outstanding work in PKR (v) Estimated completion date, to substantiate the adequacy of the financial resources to meet the cash flow requirements.

2.2.4 Key Personnel Qualification & Experience

The Applicant have to establish that they Key personnel of required qualification and experience are on their payroll in accordance with Evaluation / Qualification Criteria 1 (C).

- | | | |
|--------|----------------------|---|
| (i) | Project manger: | Qualification Msc (Civil) with 7 years experience (3 years relevant experience) or BE (Civil) with 15 years experience (8 years relevant experience). |
| (ii) | Planning Engineer: | BE (Civil) with 10 years experience. |
| (iii) | Contracts Engineer: | BE (Civil) with 15 years experience. |
| (iv) | Structures Engineer: | BE (Civil) with 15 years experience with 10 years relevant experience of bridges. |
| (v) | Highway Engineer; | BE (Civil) with 15 years experience with 10 years relevant experience of road. |
| (vi) | Material Engineer: | MSc (Geology) with 15 years experience |
| (vii) | Site Engineer: | Qualification: BE (Civil), Number, (2).
Experience: 3 similar assignments, 8 years experience. |
| (viii) | Sr. Surveyors: | Qualification: Diploma in Civil, Number: 01.
Experience: 3 similar assignment, 5 years experience. |
| (ix) | Surveyors: | Qualification: Diploma in Civil, Number: (4).
Experience: Dne (1) similar assignment, 5 years experience. |
| (x) | Quantity Surveyor: | Qualification: Diploma in Civil, Number: 01. |

Experience: 3 similar assignment, 10 years experience.

2.2.5 Equipment

The Applicants have to establish following requirement of plant & equipment pursuant to Evaluation / Qualification Criteria 1 (D).

Sr. No.	Description of Equipment	Capacity & Horse Power	Minimum Requirement for C1 Category Firms (Qty. in No.)
1	Bulldozer	200HP	3
2	Motor Grader	140HP	4
3	Vibratory Roller	10-12 Ton	4
4	Pneumatic Roller	18-21 Ton	3
5	Tandem Roller	8-12 Ton	2
6	Wheel Loader	2.5 Cum	4
7	Plate Compactor	11 HP (230 KG)	2
8	Dump Truck	18 Ton	10
9	Dump Truck	10 Ton	8
10	Excavator	105 HP	4
11	Water Tanker	10,000 Ltr	4
12	Aggregate Crushing & Screening Plant	45 Ton / hr	1
13	Asphalt Plant	120 Ton / Hr	1
14	Asphalt Distributor	3,000 Ltr	1
15	Asphalt Paver	145 HP (3-6m wide)	2
16	Concrete batching Plant	30 Cum	1
17	Wheel Tractor	80 Hp	4
18	Concrete transit Mixer	6 Cum	2
19	Concrete Vibrator	5 Hp	2
20	Road Marking Machine	Heavy Duty	1
21	Concrete Mixer	1 Cum	3
22	Air Compressor	300 CFM	2
23	Pneumatic Jack Hammer	-	2
24	Crane	25 Ton	2
25	Water Pump	4' Delivery	3
26	Concrete Pump		2

2.2.6 Misleading / false Representation / Poor Performance

Besides above, the applications were also checked to the extent possible within the available time and resources as to any misleading / false representation provided by the applicant beside performance exhibited on previous Works.

2.2.7 Conditional Pre-qualification

As provided in Evaluation / Qualification Criteria (C) "Failure to meet experience standards for candidates offered may not result in rejection at this pre-qualification stage. It could result in a Conditional Pre-qualification subject to corrections being made to the satisfaction of the Employer's requirements before bid submission".

Similarly, pursuant to Evaluation / Qualification Criteria (D) "Minor deviation in equipment requirement may not result in rejection at this pre-qualification stage, it could result in a Conditional Pre-qualification subject to corrections being made to the satisfaction of the Employer's requirements before bid submission."

However, no relaxation is considered in experience, financial soundness and other provisions provided in Pre-qualification Document and / or SPPRA Rules.

3.0 Qualification Evaluation

Prior to qualification evaluation, some of the general observations on applications are discussed below:

3.1 Observation on Applications

On the basis Pre-qualification criteria specified herein above, detailed evaluation was carried out. It was generally observed during the process of evaluation that the applicants general, except few, failed to understand the requirements as laid down in the Pre-qualification Documents. They had not provided PEC registration certificates for 5 years, they had not filled in the forms as required and many deficiencies were observed. For recording specific construction Experience, information provided was again deficient. Most of the Applicants did not fill the forms as desired. In case of financial information, the omissions and mistakes were manifold. The data about blacklisting was also not provided as requirement and the applicants tend to avoid the same.

3.2 Detailed Evaluation

The factors stated hereinabove led to affect detailed evaluation of applicants with some flexibility.

Any Applicant failing in meeting specified criteria for eligibility, minimum length of period in construction business, average annual turnover, financial soundness, and number and size of similar works executed has been rejected for pre-qualification.

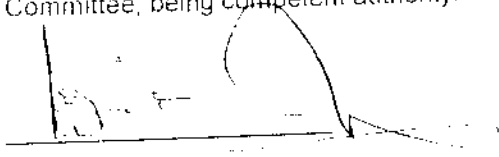
3.3 Pre-qualification Evaluation Decision

On above lines, Pre-qualification evaluation was carried out. The Pre-qualification Evaluation Summaries and details of evaluation are placed as Annexure- A to this report.
The final outcome of the evaluation of 25 submitted pre-qualification applications is as under:

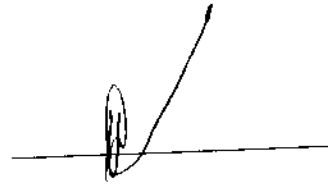
S.NO	NAME OF COMPANIES	RESULT	REMARKS
1	M/s Muntaz & Company	Qualified	
2	M/s Niaz Muhammad Khan & Brothers	Qualified	
3	M/s Umar Jan & Co	Qualified	
4	M/s Muhammad Ramzan & Co	Qualified	
5	M/s Maqbool Associates (Pvt) Limited	Qualified	
6	M/s Mian Abdul Jabbar - Friends Enterprise MAJ - FE (JV)	Qualified	
7	M/s Frontier Works Organization	Conditionally Qualified	Need to fulfill short comings in eligibility & Personnel Categories before inviting for bid
8	M/s Haji Sirajuddin Soomro	Conditionally Qualified	Need to fulfill short comings in eligibility, personnel & equipment Categories before inviting for bid
9	M/s Fazal & Brothers	Conditionally Qualified	Need to fulfill short comings in experience, personnel & equipment Categories before inviting for bid

4.0 Recommendations and Approval

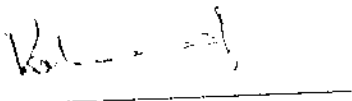
Pre-qualification Evaluation Committee unanimously recommends approval of Proposed Pre-qualification Decision placed under previous section 3.3 by Chairman Procurement Committee, being competent authority.



Chief Engineer,
Sindh Coal Authority



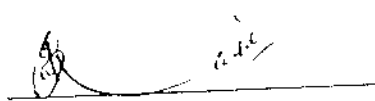
Superintending Engineer,
Sindh Coal Authority



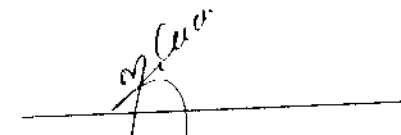
Nominee of the Planning &
Development Dept., GOS



Nominee of the Finance
Department, GOS



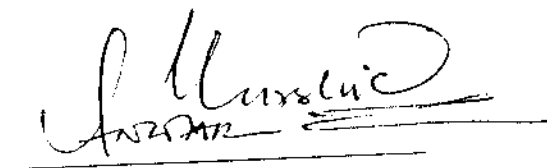
Executive Engineer
Sindh Coal Authority



Divisional Account
Officer, Sindh Coal Authority



The Engineer (Team Leader),
M/s AA Associates in association with M/s ECIL



Contract / Procurement Engr.,
M/s AA Associates in association with M/s ECIL



Chairman

Additional Secretary, Coal & Energy Development Department.

Improvement and Widening of Road from Wango More to Thar Coal Field Area via Mithi, Islam Kot (Phase II) 134 Km

PRE-QUALIFICATION EVALUATION SUMMARY

Sr. NO	Name of Applicant	Eligibility	Financial Situation	Experience	Personnel	Equipment	Remarks
1	Sultan Mahmood & Company	Fail (to provide PEC reg for 2012, 2010, 2009 & 2008, Black listing Affidavit not provided)	Pass	Fail (False Performance Certificate provided, only one project is evidenced)	Fail	Pass	Not Qualified
2	Shaheen Construction Company + K.A Brothers (JV)	Fail (PEC reg for 2011, 2010, 2005 & 2008 and Black listing Affidavit not provided)		Not Evaluated	Not Evaluated		Not Qualified
3	MS Electric Services	Fail (PEC reg for 2011, 2010, 2009 & 2008 and Black listing Affidavit not provided)		Not Evaluated			Not Qualified
4	Friends Construction Syndicate	Fail (PEC reg for the year 2008 and Black listing Affidavit not provided)	Fail (Network, Turn over & cash flow do not meet)	Fail (Less years in business, only one project)	Fail (CV not provided)	Conditionally Pass	Not Qualified
5	Ramzan & Sons - China Guangxi Corporation (JV)	Fail (JV with foreign Company)		Not Evaluated			Not Qualified
6	Indusmens Corporation	Fail (Not registered in CE-02)		Not Evaluated			Not Qualified
7	Mumtaz & Company	Pass	Pass	Pass	Pass	Pass	Qualified
8	Reliance Consultancy & Engineering Works (Pvt) Ltd.	Fail (Not registered in CE-02)		Not Evaluated			Not Qualified
9	Frontier Works Organization	Conditionally Pass (PEC registration for 2011, 2010, 2009 & 2008 and NTN Certificate not provided)	Pass	Pass	Conditionally Pass	Pass	Conditionally Qualified (Subject to Fulfillment of short commings in Eligibility & Personnel categories)

PRE-QUALIFICATION EVALUATION SUMMARY


Sr. NO	Name of Applicant	Eligibility	Financial Situation	Experience	Personnel	Equipment	Remarks
10	Muhammad Ayub & Brothers	Conditionally Pass (to provide PEC reg for 2012, 2010, 2009 & 2008a)	Fail (Out dated Bank credit line provided)	Fail (Only one Project of more than 300 M)	Fail	Fail	Not Qualified
11	Niaz Muhammad Khan & Brothers	Pass	Pass	Pass	Pass	Pass	Qualified
12	K.M. Sharif & Company	Fail (Not registered in CE-02)		Not Evaluated			Not Qualified
13	Bauchistan Construction Company	Fail (Not registered in CE-02)		Not Evaluated			Not Qualified
14	Umar Jan & Co	Pass	Pass	Pass	Pass	Pass	Qualified
15	Muhammad Ramzan & Co	Pass	Pass	Pass	Pass	Pass	Qualified
16	Evershine Constructors	Fail (Not reg in CE-02)		Not Evaluated			Not Qualified
17	Iftikhar & taha	Fail (Not reg in CE-02)		Not Evaluated			Not Qualified
18	Exceed Pvt Ltd.	Fail (PEC reg for 2012, 2010, 2009 & 2008 & Black listing Affidavit not provided)		Not Evaluated			Not Qualified
19	Maqbool Associates (Pvt) Limited	Pass	Pass	Pass	Pass	Pass	Qualified

Several handwritten signatures and initials are present at the bottom of the page, including names like 'M. Ayub', 'Umar Jan', 'Muhammad Ramzan', 'Iftikhar & Taha', and 'Maqbool Associates'.

Improvement and Widening of Road from Wango More to Thar Coal Field Area via Mithi, Islam Kot (Phase II) 134 Km

PRE-QUALIFICATION EVALUATION SUMMARY

Sr. NO	Name of Applicant	Eligibility	Financial Situation	Experience	Personnel	Equipment	Remarks
20	Haji Sirajuddin Soomro	Conditionally Pass (Applied for PEC CE-02 in 2012)	Pass	Pass	Conditionally Pass	Conditionally Pass	Conditionally Qualified
21	Fazal & Brothers	Pass	Pass	Conditionally Pass (Completion Certificates not provided)	Conditionally Pass	Conditionally Pass	Conditionally Qualified
22	Mian Abdul Jabbar Friends Enterprise MAJ - FE (JV)	Pass	Pass	Pass	Pass	Pass	Qualified
23	HLR - Sinohydro Joint Venture	Fail (JV with foreign Company)					Not Qualified
24	Echo West International (Pvt) Ltd.	Conditionally Pass (PEC reg for 2012, 2010, 2009 & 2008 not provided & Affidavit does not cover black listing)	Fail (Financial Statements for year 2011 not provided)	Fail (one project without completion certificate)	Conditionally Pass	Fail	Fail
25	Naseeb Khan & Kameel Enterprises (JV)	Conditionally Pass (PEC reg for 2012, 2010, 2009 & 2008 not provided & Affidavit does not cover black listing)	Fail (Turn over not provided)	Pass	Fail		Fail



 M. A. S. Khan

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