



No. KMTC/TMTD/BRTS/BusOps/2016/31
GOVERNMENT OF SINDH
TRANSPORT & MASS TRANSIT
DEPARTMENT
Dated: 18-01-2016

Tele. 021-99230665
 Fax. 021-99231153

BID EVALUATION REPORT

1. Name of Procuring Agency: Karachi Mass Transit Cell, Transport & Mass Transit Department, Government of Sindh
2. Tender Reference No. INF-KRY No.2895 dated 13-08-2015
3. Tender Description / Name of work / Item: Transaction Advisory Services of Bus Operation Plan for BRTS Green & Orange Line under PPP mode of financing
4. Method of Procurement: Quality and Cost Base Selection (QCBS)
5. Tender Published: 13-08-2015, Dailies Jang, Kawish & Dawn Karachi and SPPRA Website (Sr. No.25020) dated 30-12-2015
6. Total Bid documents issues; 02 Nos.
7. Total Bids Received: 02 Nos.
8. Technical Bid Opening date: 30-12-2015
9. No. of Bid technically qualified 02
10. Bid (s) Rejected: NIL
11. Financial Bid Opening date: 13-01-2016

12. Bid Evaluation Criteria:

- Technical Score Weighted (Stw): Score without Weightage x 0.7
 Financial Score Weighted (Sfw): 100 x lowest total bid / Fee of consortium x 0.3
 Combined Score (Sc): Technical Score Weighted + Financial Score Weighted

The final scores of the consortium are listed in the table below:

Technical Score Weighted

S.No.	Name of Firm / Consortia			
1.	M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant)	96.50 x 0.7	67.55	qualified
2.	M/s. KPMG Taseer Hadi & Co. (Lead Consultant), M/s. EA Consulting (Pvt.) Ltd. (Tech. Consultant) & M/s. Ahmed & Qazi (Legal Consultant)	81.00 x 0.7	56.70	qualified


Financial Score Weighted

S.No.	Name of Firm / Consortia	Fee Quoted (Million PKR)	Weighted
1.	M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant)	39.50	29.11
2.	M/s. KPMG Taseer Hadi & Co. (Lead Consultant), M/s. EA Consulting (Pvt.) Ltd. (Tech. Consultant) & M/s. Ahmed & Qazi (Legal Consultant)	38.33	30.00


Combined Score


S.No.	Name of Firm / Consortia	Fee Quoted (Million PKR)	STW+SFW
1.	M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant)	39.50	96.66
2.	M/s. KPMG Taseer Hadi & Co. (Lead Consultant), M/s. EA Consulting (Pvt.) Ltd. (Tech. Consultant) & M/s. Ahmed & Qazi (Legal Consultant)	38.33	86.70

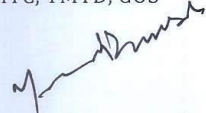
Since consortium of M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant) has attained the highest combined weighted Financial and Technical score (96.66%) according to the criteria mentioned in the RFP document, the CSC selected as preferred bidder for award of contract as per quoted bid price of Rs. 39.50 million.


Mahtab-ul-Haque
Sr. Chief (T&C)
P&D Dept., GOS


Ali Sher Mirani
Dy. Secretary
TMTD, GOS


Muhammad Athar
Director General
KMTTC, TMTD, GOS


Fazal Karim Khatri
Director (P&C)
KMTTC, TMTD, GOS


Muhammad Danish
Director, PPP Unit
Finance Dept., GOS



No. KMTC/TMTD/BRTS/BusOps/2016/21-A
GOVERNMENT OF SINDH
TRANSPORT & MASS TRANSIT
DEPARTMENT
Dated: 18-01-2016

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**MINUTES OF 3RD MEETING FOR TRANSACTION ADVISORY SERVICES OF BUS OPERATION
 PLAN FOR BRTS GREEN AND ORANGE LINE UNDER PPP MODE OF FINANCING**

The meeting of Selection Committee for Transaction Advisory Service of Bus Operation Plan of BRTS Green and Orange Line notified vide No. MTC/TMTD/BRTS/2015/964 dated 11-08-2015 was held on 13-01-2016 at 03:00 p.m. in Transport and Mass Transit Department, GoS. Meeting was attended by the following:

- | | |
|--|----------|
| 1) Muhammad Athar, Director General, KMTC, TMTD, GOS | Chairman |
| 2) Mehtab-ul-Haque, Sr. Chief (T&C), P&D Dept., GOS | Member |
| 3) Ali Sher Mirani, Dy. Secretary, TMTD, GOS | Member |
| 4) Fazal Karim Khatri, Director (P&C), KMTC, TMTD, GOS | Member |
| 5) Muhammad Danish, Director, PPP Unit, Finance Dept., GOS | Member |

(Copy of attendance sheet is attached at Annexure-A.)

2. At the outset, Director General, KMTC, TMTD, GOS welcomed the participants and briefed the participants on the Technical Evaluation Process as per the Criteria defined in the RFP document.

The technical proposals submitted by the firms / consortia were then evaluated by the Selection Committee as per the criteria reflected in the Request for Proposal (RFP). The detailed evaluation report as recommended by the CSC is attached at Annexure-B.

3. The Chair then announced Technical Score obtained by the Consortium / Consultants at 04:00 p.m. same day in the presence of the bidder's representatives as under:

S.No.	Name of Firm / Consortium	Marks Obtained	Remarks
1	M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant)	96.5 %	Qualified
2	M/s. KPMG Taseer Hadi & Co. (Lead Consultant), M/s EA Consulting (Pvt.) Ltd. (Tech. Consultant), M/s. Ahmed & Qazi (Legal Consultant)	81 %	Qualified

4. Financial bids of firms / consortium were then opened in front of the Selection Committee and the representatives of the bidder's Consortium / Firms.

The costs quoted by the bidders, as announced in the meeting are as under:

S.No.	Name of Firm / Consortium	Fee Quoted (million)
1	M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant)	39.50
2	M/s. KPMG Taseer Hadi & Co. (Lead Consultant), M/s EA Consulting (Pvt.) Ltd. (Tech. Consultant), M/s. Ahmed & Qazi (Legal Consultant)	38.33

5. Combined scores (Technical and Financial) were subsequently worked out on the basis of the following criteria: (70% Technical & 30% Financial)

- Technical Score Weighted (Stw): Score without Weightage x 0.7
- Financial Score Weighted (Sfw): $100 \times \text{lowest total bid/Fee of consortium} \times 0.3$
- Combined Score (Sc): Technical Score Weighted + Financial Score Weighted

6. The weighted technical and financial scores of the bidders along with combined score (Technical + Financial) are as under:

(i) Technical Score Weighted

S.No.	Name of Firm / Consortia			
1.	M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant)	96.50×0.7	67.55	qualified
2.	M/s. KPMG Taseer Hadi & Co. (Lead Consultant), M/s. EA Consulting (Pvt.) Ltd. (Tech. Consultant) & M/s. Ahmed & Qazi (Legal Consultant)	81.00×0.7	56.70	qualified


(ii) Financial Score Weighted


S.No.	Name of Firm / Consortia	Fee Quoted (Million PKR)	Weighted
1.	M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant)	39.50	29.11
2.	M/s. KPMG Taseer Hadi & Co. (Lead Consultant), M/s. EA Consulting (Pvt.) Ltd. (Tech. Consultant) & M/s. Ahmed & Qazi (Legal Consultant)	38.33	30.00


(iii) Combined Score

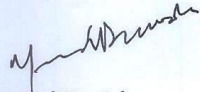
S.No.	Name of Firm / Consortia	Fee Quoted (Million PKR)	STW+SFW
1.	M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant)	39.50	96.66
2.	M/s. KPMG Taseer Hadi & Co. (Lead Consultant), M/s. EA Consulting (Pvt.) Ltd. (Tech. Consultant) & M/s. Ahmed & Qazi (Legal Consultant)	38.33	86.70

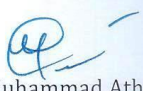
7. Since consortium of M/s. Ernst & Young Ford Rhodes Sidat Hyder (Lead Consultant), M/s. Exponent Engineers (Tech. Consultant) & M/s. Haidermota BNR & Co. (Legal Consultant) has attained the highest combined weighted Financial and Technical score (96.66%) according to the criteria mentioned in the RFP document, the CSC selected as preferred bidder for award of contract as per quoted bid price of Rs. 39.50 million.


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Dy. Secretary
TMTD, GOS


Muhammad Danish
Director, PPP Unit
Finance Dept., GOS


Muhammad Athar
Director General
KMTC, TMTD, GOS

Copy to:

1. Director General, KMTC, TMTD, GoS
2. PS Secretary TMTD, GoS
3. All members of the Consultant Selection Committee (CSC).

Attendance Sheet

CONSULTANT SELECTION COMMITTEE MEETING FOR FINALIZATION OF TECHNICAL PROPOSALS AND OPENING OF FINANCIAL PROPOSALS FOR TRANSACTION ADVISORY SERVICES OF BUS OPERATIONS PLAN FOR BRIS GREEN & ORANGE LINE.

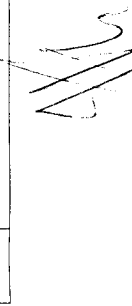
Dated: 13-01-2016

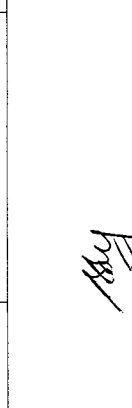
S.No.	Name of participants	Designation / Organization	Contact Number	Email	Signature
1	Fazal Karam Ikhta	Director PTC, PMTD	0333-3098097	f.kikhta@gmail.com	
2	Muhammad Athar	DS, KPTC			
3	Alisher Mirani	Dy. Secretary TMTD, GOS.			
4					
5	Mahabul-Haq	Chief (Sec) P&D Dept	99211919		
6	MUHAMMAD PRASIT	DIRECTOR PPT UNIT	0300 2497326		
7					
8		(Firms/Consultants)			
9	Niaz Ahmed	Senior Analyst/EY	05945808059	ahmed.niaz@pk-cy.com	
10	Ahmad Raza	Manager EY	0321 293 5565	ahmad.raza@pk-cy.com	
11	YASIR AHMED	ASSOCIATE KPMG	0545-2168060		
12	Raza Haider	Senior Associate KPMG	0333-3012362	raza.haider@kpmg.com	
13	M. Hassan Bakhiani	Assistant P.O.	0333 2720693	m.hassan.Bakhiani	
14					

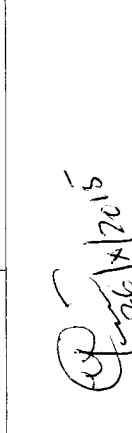
Request for Qualification of Bus ops & ITS for (BRT Orange line, Green line & Red line)

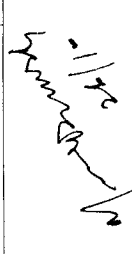
SUMMARY OF EVALUATION OF RFQ DOCUMENTS

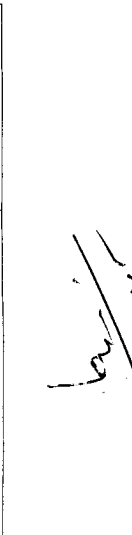
S. No.	Name of Organizations	Firm(s) / Consortia have undertaken 3 or more projects on BRT / MRT System during the past 10 years	Firm(s) / Consortia have undertaken 2 or more projects on BRT System during the past 10 years.	Firm(s) / Consortia have undertaken 1 or more projects on ITS System during the past 10 years.	Firm(s) / Consortia have undertaken at least 10 Transaction Advisory assignments of Projects worth Rs 500 million or above during the last 10 years.	Firm(s) / Consortia should have full time employee associated with the project having relevant experience of at least four years (i.e. relevant financial, technical and legal experience).	Remarks
		Yes/No	Yes/No	Yes/No	Yes/No	Yes/No	
1	1. KPMG (Lead) 1a. NESPAC 1b. ITP 1c. AHMED & QAZI	Yes	Yes	Yes	Yes	Yes	Qualified
2	2. Exponent Engineers (Pvt.) Ltd (Lead) 2a. GSD Plus 2b. Ernst & Young Ford Rhodes 2c. Haidermota BNR & Co.	Yes	Yes	Yes	Yes	Yes	Qualified
3	3. Mott Macdonald 3a. MM Pakistan (Pvt.) Ltd (Lead) 3b. Riaz Ahmed & Company	Yes	Yes	Yes	Yes	Yes	Qualified
4	4. Techno Consult International 4b. Determine engineering 4c. Sidat Hyder Morshed Associates	No	No	No	Yes	Yes	Disqualified
5	5. TYPSA 5b. Asian Consulting Engineers	Yes	Yes	Yes	No	No	Disqualified


Director, Planning & Coordination, MTC,
Transport and Mass Transit Department,
Government of Sindh




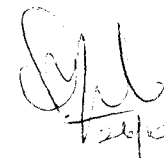



Sr. Chief T&C Representative
Planning & Development Department,
Government of Sindh


Director General, MTC,
Transport and Mass Transit Department,
Government of Sindh


Director, PPP Unit,
Finance Department,
Government of Sindh


Deputy Secretary,
Transport & Mass Transit Department,
Government of Sindh

MEETING ON THE BUS OPPTS. & ITS OF BRT ORANGE, GREEN AND RED LINE
DATED. 26-10-2015

S.No.	Name & Designation	Signature	Cell No. & Email Add.
1.	MUHAMMAD DANISH		0300 2197526
2.	F. K. Alhadi, Director BSC KATEC, TMTD		0333-3095097
3.	Muhammad Athar DG, KATEC, TMTD		
4.	QASSIM DADA AD, PPP UNIT		99222194
5.	Ali Sher Ali voin DS Transport		
6.	Sikandar Ali		
7.			
8.			