



**IBA Institute of
Business Administration
Karachi**

Leadership and Ideas for Tomorrow

Ref. # IBA-MC/PD/P&S/218/0086/2012-13

June 20, 2013

Mr. Junaid Ahmed
Manager (Enforcement-II)
Govt. of Sindh
Sindh Public Procurement Regulatory Authority
Block-8, Sindh Secretariat No. 4-A
Court Road
Karachi.

Subject : NIT REF No: PS/08/12-13 Dated: 09.01.2013

Dear Mr. Junaid Ahmed;

Reference your letter No. Dir(E-II)E46(IBA)/SPPRA/59-1/12-13/5729 dated: June 3, 2013, please note the following:

1. Technical Evaluation Report is attached for your ready reference.
2. We did not give any extension in bid validity period. ✓
3. Reasons for such delay in making Bid Evaluation Report are as under:
 - i. Technical Committee meeting was held on January 22, 2013.
 - ii. The minimum qualifying percentage to technical evaluation is 80%.
 - iii. After assessing the parameter & weightage, following is the comparative statement:

Name	%age	Total Amount (Inclusive of all taxes)
M/s The Times Press	93.63	Rs.545,200.00
M/s Benison Printers	89.60	Rs.473,280.00
M/s Hyder Printers	66.00	Sealed Financial envelope returned due to technically non-qualified

- iv. M/s Benison Printers, the technically qualified printers have quoted lower rate for the required job i.e., Rs. 473,280.00 (Rupees Four Hundred Seventy Three Thousand Two Hundred Eighty Only) inclusive of all taxes.
- v. Central Purchase Committee approved M/s Benison Printers to award the work accordingly, but concerned department was cautious over the quality of the printer, since the job was sensitive and image builder for the IBA. Therefore delay occurred.
- vi. After discussion and deliberation in different Central Purchase Committee meetings, the concerned department agreed for technically qualified lowest evaluated printer.
- vii. Those were the reasons for such delay in dissemination of Bid Evaluation Report.

Submitted, please.

Sincerely,

M. Sohail Khan
Manager Purchase

CC : Registrar
Chairperson, CPC
Director Finance
IBA & SPPRA websites

No: 12177 EF1
Dated: 20/6/13

AGGREGATED WEIGHTAGE MEAN
TENDER # PS/08/12-13

DESIGNING, COMPOSING & PRINTING OF PROGRAM ANNOUNCEMENT 2013

Name of Participant	M/s The Times Press	M/s Benison Printers	M/s Hyder Printers
M. Sohail Khan	128 / 88.27%	122 / 84.13%	87 / 60%
Syed Razaan Razi	128 / 88.27%	128 / 88.27%	98 / 67%
Syed Akbar Razi	143 / 98%	145 / 100%	94 / 64%
Munoor Ali	145 / 100%	125 / 86%	107 / 73%
Weighted Mean	136	130	96.5
Aggregated Percentage	93.63%	89.6%	66.0%



