

Date: 22-01-2015

<b>Technical &amp; Financial Proposals Evaluation Report</b>		
<b>(Supply and Installation of ATM Card Printer)</b>		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/545/2014
3	Tender Description	Supply and Installation of ATM Card Printer
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No.22253
6	Total Bid Documents Sold	03
7	Total Bids Received	02
8	Technical Bid Opening Date	16/01/2015
9	Financial Bid Opening Date	16/01/2015
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	0

**Evaluation Report – Supply and Installation of ATM Card Printer**

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs.2,000,000 +/-)	Reason for Acceptance/ Rejection	Remarks
0	1	2	3	4	5	6
1	M/s Rayyanco Business System	Rs.1,390,000 @ 695,000 For 2 ATM Card Printers	Qualified Bidder	610,000/- Below with the estimated cost	<b>Accepted</b>	Being the 1 <sup>st</sup> Lowest Bidder
2	M/s Crest Corporation	Rs.1,791,036 @ 895,518 /- For 2 ATM Card Printers	Qualified Bidder	208,964/- Below with the estimated cost		2 <sup>nd</sup> Lowest Bidder

**Note:** M/s Rayyanco Business System is selected for the Supply and Installation of ATM Card Printer to Sindh Bank Limited being the Qualified Bidder.

**Members – Procurement Committee**

(Amis Iqbal)  
Head of I. T. Division

(Saeed Jamal Tariq)  
Chief Financial Officer

(Syed Muhammad Aqeel)  
Chief Manager (IDBL) Karachi

**Signature**

  
S. J. Tariq  
  



# M/S Rayyanco Business Systems

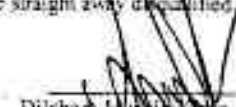
## Eligibility Criteria

S. No.	Requisite	*Evidence required to be attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter of Declaration of Commencement of Business / NTN. (attached as Annexure "A")	Yes ✓	No
2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes ✓	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attached as Annexure "D")	Yes ✓	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes ✓	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes ✓	No
7	Company must provide list of clients including banks in Pakistan	Attached Purchase Order (Attached as Annexure "G")	Yes ✓	No
8	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan	Attached Satisfactory Certificate from the Bank (Attached as Annexure "H")	Yes ✓	No
<b>Qualified / Disqualified</b>				

### NOTE

- The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
- This is a Single Stage one envelope procedure, therefore 1st lowest bid will be evaluated first and the selected bidder must provide a demo/sample immediately (within two working days) for necessary inspection/verification of the specifications.
- The company will be considered disqualified from the very outset, if not GST registered.
- Attachment of relevant \*evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.

  
Irfan Ali  
ASVP/Operations Div.

  
Dilshad Hussain  
ASVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division


# M/S Crest Corporation

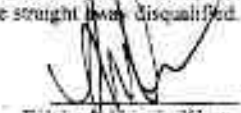
## Eligibility Criteria

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			Yes	No
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2	Turn Over in last 3 Years	Audit Report / Tax Return (attached as Annexure "B")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attached as Annexure "C")	Yes ✓	No
4	Offices in minimum 3 major cities. Office in Karachi is mandatory	Complete address along with FTCL landline numbers (attached as Annexure "D")	Yes ✓	No
5	The offered product must have been supplied / installed by the manufacturer in 03 countries including Pakistan	Certificates from Manufacturer (attached as Annexure "E")	Yes ✓	No
6	Company must provide a valid Manufacturer Authorization Certificate for Sale/Deal in Pakistan	Manufacturer Authorization Certificate (Attached as Annexure "F")	Yes ✓	No
7	Company must provide list of clients including banks in Pakistan.	Attached Purchase Order (Attached as Annexure "G")	Yes ✓	No
8	The Product Quoted in the bid must be currently used by at least one Bank in Pakistan.	Attached Satisfactory Certificate from the Bank (Attached as Annexure "H")	Yes ✓	No
<b>Qualified / Disqualified</b>				

### NOTE

- i. The tender will be dealt as per single stage one envelope method i.e. the financial and technical bids will be opened at one time and after announcing of financial bids, the contract will be awarded to a bidder who qualifies the eligibility criteria & Offered lowest evaluated financial bid.
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- iv. Attachment of relevant \*evidence in each above requisite is mandatory. In case of non-provision of evidence in any of the requisite, the company will be straight away disqualified.

  
Ahsan Ali  
ASVP/Operations Div.

  
Dilshad Husain Khan  
ASVP/Finance Division

  
M. Saeed Khan  
SVP/I.T. Division

TYPE OF PROCUREMENT

✓  
ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME

Supply and Installation of ATM card Printers

TYPE OF TENDER

SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE

OPENING DATE

16/1/2015

OPENING TIME

11:30 Hours

ATTENDANCE (MEMBER PC)

HEAD OF CT. Division

CFD

Chief Manager, IDB

ATTENDANCE (REPS. OF BIDDERS)

NAME

FIRM

Mr. M. Zafar

M/S Rayyanco

Mr. Zafar Iqbal

M/S Crest

TOTAL BIDS ACCEPTED FOR EVALUATION

2

TOTAL BIDS REJECTED

Nil

REMARKS

SECRETARY PROCUREMENT COMMITTEE

SIGNATURE

M. R. Iqbal

DATE

16/1/2015

**RAYYANCO**

RAYYANCO BUSINESS SYSTEMS  
 84-A, S.M.C.H. Society, Karachi-Pakistan  
 Tel: (92-21) 34532101-05 lines  
 Fax: (92-21) 34532401-34552421  
 Email: info@rayyanco.com  
 Internet: www.rayyanco.com

Tender Ref No: SNOB/C/DK/ADMIN/TD/ (2015)  
 RBS/12-SindhBank-ATM Card-Q7015

Head of Administration Division  
 SINDH BANK LIMITED  
 HEAD OFFICE  
 Basement-2 Floor, Federation House,  
 Abdullah Shah Ghazi Road,  
 Clifton,  
 Karachi 75600

**Option 1: - MAKcard FP651 Financial Card Printer**

Description	Unit Price	Qty	Total Amount
<p><b>MAKCard FP651 Financial Card Printer</b></p> <ul style="list-style-type: none"> <li>Dye-Sublimation / Resin Thermal Transfer</li> <li>Built-in Magnetic Card Encoding &amp; Chip Module</li> <li>Secure indent printing</li> </ul> <p>Technology: Direct-to-card with rear indent printing            Printing: Colour or Monochrome for Photos, Alphanumeric text, barcodes, signatures etc.            Indent: Helvetica Inset II (0-9)            Magstripe: ISO, 3 Tracking Encoding            Security: Physically Secure Hardware Locking Mechanism, Triple-DES or AES for Data            Speed: Minimum 150 cards per hour in a standard financial card format i.e. Magnetic Stripe            Encoding: Front Monochrome Printing, Rear Indent            Other Features: Built-in Cleaning Mechanism, Built-in Card Counters, Smart Card upgradeable            Printer Driver: Windows 8, Windows 7, Windows XP etc</p>	Rs.695,000/-	02	Rs.1,390,000/-

**Term & Condition:**

Warranty: 12 months including parts and labor.  
 Prices: Above Prices are Inclusive of GST  
 Delivery: 2-8 weeks after the receipt of your written confirm order and payment.  
 Validity: 90 Days

**SIGNATURE MEMBERS PC-IT**

Head - Fin Div. S. I. Khan

Head - IT Div. M. J. Khan

Member-IDBL. S. I. Khan

Date: \_\_\_\_\_

*PC-IT* 4

## Price Schedule

(Applicable for the year 2014-2015)

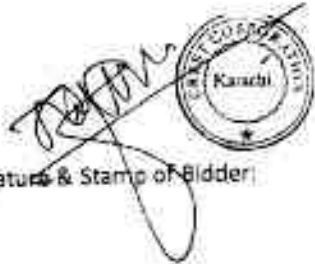
Name of Bidder: Crest Corporation

S. No.	Item	Unit Cost	Quantity	Total Amount
1	ATM Card Printer Datacard FP65i with Software	895,518.00	02	1,791,036.00

The above quoted prices are in Pak Rupees and inclusive of all taxes as per prevailing laws  
Warranty: 2 Years from the date of delivery  
Delivery: Within 6 weeks

Earnest Money attached herein vide Pay Order/Bank Draft no 6638748, Amount Rs 90,000/-  
issued by Bank Al Habib Limited, Karachi Main Branch

Signature & Stamp of Bidder:



### SIGNATURE MEMBERS PC-IT

Head - Fin Div. S. I. Khan

Head - IT Div. [Signature]

Member-IDBL. [Signature]

Date: [Signature]