

TECHNICAL EVALUATION CRITERIA "IT/55/2014-15"

Qualification Criteria			PTCL	Multinet	CyberNet	CubeXS
Points						
Option Offered			Colocation /Cloud	Colocation /Cloud	Cloud	Colocation /Cloud
Section 1 - Facility Requirements						
1	Required facility should be Tier-3 compliant.	30	30	25	25	25
2	Provision of Self-Healing Network (Redundant Fiber)	5	5	5	5	5
3	Number of support resources currently deployed catering to SLA and Managed Support on similar projects	5	5	5	5	5
4	Value addition offer other than RFP requirements (PCI Data Security etc.)	10	10	0	0	0
Section 1 Total		50	50	35	35	35
Section 2 - Services						
1	Support Orchestration (Call Center, Major Sites, Minor Sites)	Not compliant (0), Partial compliant (5), Fully Compliant (10)	10	10	10	10
2	Existing Experience of Deployment of Solutions	Not compliant (0), Partial compliant (5), Fully Compliant (5)	5	5	5	5
3	Project Timeline	Not compliant (0), Partial compliant (5), Fully Compliant (5)	5	0	0	0
Section 2 Total		20	15	15	15	15
Section 3 - Corporate Profile						
1	Registration Certificate for Income Tax & Sales Tax, Audited Balance Copy / Income Tax & Sales Tax Returns for the last three years	5	5	5	2	5
2	Terms & Quality of SLA proposed	25	25	25	25	25
Section 3 Total		30	30	30	27	30
TOTAL Marks		100	95	80	77	80

Asjad *[Signature]* 17/5/14 Asjad *[Signature]*

[Signature] *[Signature]* *[Signature]*

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration Karachi.(IBA, Karachi)
2. Tender Reference No: IT/55/2013-14
3. Tender Description/Name of work/item: DR (Colocation / Cloud)
4. Method of Procurement: Single Stage Two Envelope
5. Tender Published: SPPRA website on 25-March-2014, SPPRA-Sr.No 19522
6. Total Bid documents Sold; Free available on IBA web site
7. Total Bids Received: Four (04)
8. Technical Bid Opening date: (if applicable) April 14, 2014
9. No. of Bid technically qualified (if applicable): 04
10. Bid(s) Rejected: 0
11. Financial Bid Opening date: 08-05-2014
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder (Colocation)	Cost offered by the Bidder (Cloud)	Ranking in terms of cost	Reasons for acceptance/rejection	Remarks
0	1	2a	2b	3	4	5
1.	CubeXs	3,125,815	3,079,815	1 st	Qualified as per Eligibility Criteria	Recommended for award the contract
2.	Multinet	9,285,060	14,201,940	3 rd	Qualified as per Eligibility Criteria	High in Price
3.	CyberNet	N/Q	12,734,892	4 th	Qualified as per Eligibility Criteria	High in Price
4.	PTCL	8,972,000	5,688,000	2 nd	Qualified as per Eligibility Criteria	High in Price

Recommendations: - The offered amount of Rs. 3,079,815/- (Inclusive of all applicable taxes) by M/s. CubeXs Weatherly Pvt Ltd has been recommended by the Procurement Committee to award the work (CLOUD SOLUTION) on the basis of their technical qualifying and lowest offered price bid.

IBA (Internal Member)

Mr. Syed Jehanzeb

Assistant Manager

IBA (Internal Member)

Dr. Nasir Touheed

Professor

IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

Bid Evaluation Report


7

1. Name of Procuring Agency: **Institute of Business Administration Karachi.(IBA,Karachi)**
2. Tender Reference No: **IT/54/2013-14**
3. Tender Description/Name of work/item: **Support & Services Require for ERP System**
4. Method of Procurement: **Single Stage Two Envelope**
5. Tender Published: SPPRA website on 25-March-2014, SPPRA-Sr.No 19522
6. Total Bid documents Sold; Free available on IBA web site
7. Total Bids Received: Two (02)
8. Technical Bid Opening date: (if applicable) _____ (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): 01
10. Bid(s) Rejected: 01
11. Financial Bid Opening date: 17-April-2014

12. Bid Evaluation Report:

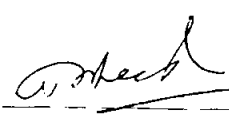
<i>S.No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1.	M/s. Techlogix	---	---	---	Late Submission	Dis-qualified due to late submission
2.	M/s. ADDVANTUM Innovative Technologies	1,480,850/-			Qualified as per Eligibility Criteria	Recommended for award the contract

Recommendations:- The offered amount of **Rs.1,480,850/- (with all applicable taxes)** by M/s. **Addvantum Innovative Technologies** has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.


IBA (Internal Member)


Mr. Syed Jehanzeb

Assistant Manager


IBA (Internal Member)

Dr. Nasir Touheed

Professor


IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. Institute of Business Administration Karachi
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Provincial
- 3) TITLE OF CONTRACT Support & Services Require for ERP System
- 4) TENDER NUMBER IT/54/2013-14
- 5) BRIEF DESCRIPTION OF CONTRACT Support & Services Require for ERP System
- 6) FORUM THAT APPROVED THE SCHEME Central Purchase Committee (CPC)
- 7) TENDER ESTIMATED VALUE PKR 2,500,000/-
- 8) ENGINEER'S ESTIMATE
(For civil works only)
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) One Year
- 10) TENDER OPENED ON (DATE & TIME) 14-April- 2014 / 11:30AM
- 11) NUMBER OF TENDER DOCUMENTS SOLD Available on IBA website
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 02 (Two)
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 02
- 14) BID EVALUATION REPORT
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s Addvantum Innovative Technologies
- 16) CONTRACT AWARD PRICE Rs. 1,480,850/-
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATION BID). 1st M/s Addvantum Innovative Technologies

18) METHOD OF PROCUREMENT USED : - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE Domestic Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT _____

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA S No 19522 / 25 March 2014
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	Dawn (English), Jang (Urdu) & Aas (Sindhi) 25-March-2014
No	

22) NATURE OF CONTRACT

Domestic/Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT?
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons.)

Yes	
No	

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

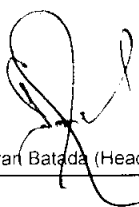
Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	

Signature & Official Stamp of
Authorized Officer  Mr Imran Batada (Head of ICT)

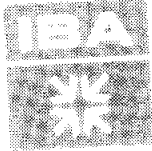
FOR OFFICE USE ONLY

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print

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Institute of
Business Administration
Karachi

Dated: 06-05-2014

Ref: IT/S4/2013-14
M/s. Advanture Innovative Technologies
Software Technology Park
Phase 1, Plot # 10,
Jahangirabad Road
Karachi-75200

Attn: Mr. Ali

INSTITUTE OF BUSINESS ADMINISTRATION – KARACHI
(Support & Services Require for ERP System, IBA KARACHI)
"LETTER OF AWARD"

Dear Mr. Ali,

With reference to your bid submitted on 14 April, 2014 for the subject work, the Management is pleased to inform you that your bid has been approved for award of subject work to your firm at price of Rs. 1,480,850/- (inclusive of taxes) for Support & Services Require for ERP System, IBA KARACHI.


The award of award is based on the following documents and following terms and conditions which form an part thereof and are the governing documents of the contract:


- a. Tender Documents
- b. Revised Bill of Quantity
- c. Tender Drawings (If apply)
- d. Your bid letter submitted on April 14, 2014

All other technical and contractual matters are as per Tender Documents and Drawings. You are advised to please return the duplicate copy of this letter of Award duly signed with a receipt of its receipt as well as your unqualified acceptance of the same.

Yours truly

Yours sincerely
for Institute of Business Administration Karachi


AON RANA
MANAGING DIRECTOR
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


AON RANA
MANAGING DIRECTOR
ADVANTURE

Asjad Asad Siddiqi / Manager Procurement & Customer Support @ IBA

From: rizwan.rashid@advantum.com
Sent: Wednesday, May 07, 2014 2:22 PM
To: Imran Batada - Head of ICT @ IBA; Asjad Asad Siddiqi / Manager Procurement & Customer Support @ IBA
Cc: Pervaiz Jassani; Aon Rana
Subject: RE: ERP Support
Attachments: contract award letter.jpg

Importance: High

Gentlemen:

PFA the LOA duly signed and stamped.

We look forward to signing the contract soonest so that we can raise the invoice for the first quarter. We will start engagement with IBA once the payment for the first quarter has been processed.

We will also appreciate if we are provided credentials to access your network through VPN for support purposes once the engagement begins.

Take care and best wishes

Rizwan..

----- Original Message -----

Subject: ERP Support
From: "Imran Batada - Head of ICT @ IBA" <iarahman@iba.edu.pk>
Date: Mon, May 05, 2014 9:41 am
To: "rizwan.rashid@advantum.com" <rizwan.rashid@advantum.com>
Cc: "Aon Rana (aon.rana@advantum.com)" <aon.rana@advantum.com>, "Asjad Asad Siddiqi / Manager Procurement & Customer Support @ IBA" <aasad@iba.edu.pk>

Dear Mr. Rizwan,

Hope you got the soft copy of LOA, the original can be collected from our Procurement Office.

As discussed, I would like to move forward and suggest that you get the environment ready for the support. We can provide you VM.

We have a couple of urgent tasks and would appreciate if you could align the resources.

Regards
Imran

From: Asjad Asad Siddiqi / Manager Procurement & Customer Support @ IBA
Sent: Monday, May 05, 2014 9:28 PM
To: Pervaiz Jassani; rizwan.rashid@advantum.com Aon Rana; Pervaiz Jassani
Cc: Imran Batada - Head of ICT @ IBA
Subject: Fwd: RE: LOA_NewTech_IT47.doc

Dear Mr. Rizwan

Please find the Letter of Award. You are requested to sign & stamp it and send me

ANNUAL MAINTENANCE AND SUPPORT COST-EXCLUSIVE OF TAXES

Description	Price (PKR) (Excluding Taxes)
Fixed cost of off-site annual incident based Maintenance and Support Services.	1,200,000

ANNUAL MAINTENANCE AND SUPPORT COST-INCLUSIVE OF TAXES

Description	Price (PKR) (Including WHT & S.Tax)
Fixed cost of off-site annual incident based Maintenance and Support Services.	1,480,850

Agreed 17/4/14

VALIDITY

The proposal and pricing is valid for 90 Days

WHT
 S.Tax
 included in

Agreed 17/4/14

GENERAL TERMS

In order to support IBA in its endeavor for additional software development within the PeopleSoft environment, up-gradation, SAKAI, Unitime Scheduling System, functional enhancement, implementation support of PeopleSoft Financial System and integration work for IBA Karachi, Advantum is pleased to offer 50 Man-days of development effort free of charge. These days will be monitored and once these are exhausted, IBA will be charged at the rate of Rs. 12,500.00 (Rupees Twelve Thousand Five Hundred) per Man-day.

Agreed 17/4/14

PAYMENT TERMS

- Advance Quarterly Payments


Bid Evaluation Report

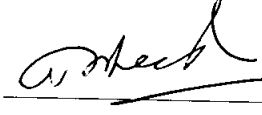
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8. Technical Bid Opening date: (if applicable) _____ (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): 01
10. Bid(s) Rejected: 01
11. Financial Bid Opening date: 17-April-2014


12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s. Techlogix	----	----	----	Late Submission	Dis-qualified due to late submission
2.	M/s. ADDVANTUM Innovative Technologies	1,480,850/-			Qualified as per Eligibility Criteria	Recommended for award the contract

Recommendations: - The offered amount of **Rs.1,480,850/- (with all applicable taxes)** by M/s. **Addvantum Innovative Technologies** has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.


 IBA (Internal Member)
 Mr. Syed Jehanzeb
 Assistant Manager


 IBA (Internal Member)
 Dr. Nasir Touheed
 Professor


 IBA (External Member)
 Mr. Haris Quershi
 HEJ Karachi University

IBA

Institute of
Business Administration
Karachi

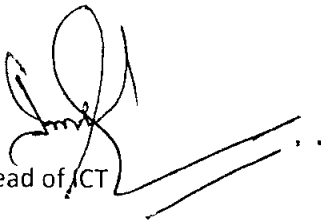
Leadership and Ideas for Tomorrow

Dated: April 19, 2014

TO WHOM IT MAY CONCERN

It is to certify that as per the requirement of our tender query number IT/54/2013-14 for the Support & Services of ERP. Two bidders were participated in the said tender. M/s. Techlogix was rejected due to late submission of bid.

M/s. Advantum Innovative Technologies also participated in the Open Bidding tender & the prices are comparable with the market price.


Head of ICT