



**SINDH EDUCATION FOUNDATION  
GOVT. OF SINDH  
(HEAD OFFICE)**

SEF (Plot. No. 21/A, Block No.7 & 8 Overseas Cooperative Housing Society,  
Ameer Khusro Road) Karachi. 021-34169182 & 184



**ATTENDANCE SLIP**

Date: 21st April, 2016.

Tender No. SEF/NP/2015-16/02

RFP FOR: **FINANCIAL PROPOSALS OPENING FOR HIRING OF FIRM FOR THE  
DEVELOPMENT OF E-LEARNING APPLICATION.**

Following firms submitted their RFP in this IFB.

S.No.	NAME OF PARTICPANT FIRM	ATTENDED BY (Name)	CONTACT (Cell #)	SIGNATURES
1	MULTINET (PVT.) LTD.	HASSAN BIN RIZWAN	0300-7043094	
2	Virtual University	Jawad Raja	0345-2364414	
3	Premier DLC	Atiq Hussain	03337094810	
4				

Loudly announced bid information of bidders:

S.No.	Name of Firms	Bid Value in PKR	Bid Security in PKR	Bidder's Signatures
1.	MULTINET (PVT) LTD	49220000	1480000	
2.	VIRTUAL UNIVERSITY	46389541	1391686	
3.	PREMIER DLC (BPS)	87624675	2628740	

Sign:   
Acting Deputy Director Procurement,  
Sindh Education Foundation.

21/4

21/4/2016

21/4/16

21/4/16



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SEF (Plot. No. 21/A, Block No.7& 8 Overseas Cooperative Housing Society,  
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**MEMBER OF CONSULTANT SELECTION COMMITTEE**

Sign: \_\_\_\_\_

**Mr. Mubashir Mirza**

Assistant Director,  
(AASP)

**Member of Consultant Selection Committee**  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Mr. Taufiq Ahmed Sheikh**

Planning officer,  
Planning & Development Dept.

**Member of Consultant Selection Committee**  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Mr. Syed Wajid Ali Shah,**

Deputy Sec. (LF) Finance

**Member of Consultant Selection Committee**  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Mr. Nawab Zafar Ali**

Deputy Director (M & E), SEF

**Secretary of Selection Committee**  
Sindh Education Foundation  
Govt. of Sindh,

**COUNTERSIGN**

\_\_\_\_\_

**Mr. Aziz Kabani**

Director POR/DMD

Chairman Selection Committee

Sindh Education Foundation

Govt. of Sindh



# SINDH EDUCATION FOUNDATION

Government of Sindh



## MINUTES

### (HIRING OF FIRM FOR THE DEVELOPMENT OF E-LEARNING APPLICATION)

The Consultant Selection Committee Meeting, SEF, Karachi was held at 02:00 P.M on 21<sup>ST</sup> April, 2016 in the conference room, Sindh Education Foundation, Govt. of Sindh, Karachi.

#### AGENDA:

Opening of Financial Proposals of Hiring of Firm for the development of E-Learning Application. (SEF/NP/15-16/02)

(21<sup>ST</sup> April, 2016)

#### PARTICIPANTS:

The following consultant selection committee members & SEF Officers were participated in meeting:

S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY	ATTENDANCE
I	Mr. Aziz Kabani	Director POR / DMD, SEF	Chairman Consultant Selection Committee	Present
II	Mr. Nawab Zafar Ali	Deputy Director (M & E) SEF	Secretary Consultant Selection Committee	Present
III	Mr. Mubashir Mirza	Assistant Director (AASP) SEF	Member of Consultant Selection Committee	Present
IV	Mr. Taufiq Ahmed Sheikh	Planning officer, Planning & Development Dept.	Member of Consultant Selection Committee	Present
V	Mr. Syed Wajid Ali Shah	Deputy Sec. (LF) Finance	Member of Consultant Selection Committee	Present
V	Shahnawaz Ali Khan	Acting Deputy Director Procurement	....	Present


Following firms submitted their Profile:

S.No.	NAME OF PARTICIPANT FIRMS
a)	M/s. Multinet (Pvt) Ltd.
b)	M/s. Virtual University
c)	M/s. Premier DLC (BPS)

**DICUSSION / DECISION:**

- The meeting was commenced by the permission given by Chairman Consultant Selection Committee SEF.
- Only Three Financial Proposals of the firms were found by the all meeting members those were submitted by above firms.
- After the opening of financial Proposals , Deputy Managing Director handed over all related documents & papers to the members of consultant selection committee for further necessary process.

**Minutes recorded by:**

  
**Shahnawaz Ali Khan**  
**Acting Deputy Director**  
**Procurement Department**

**MEMBERS OF CONSULTANT SELECTION COMMITTEE**

Sign: \_\_\_\_\_

**Mr. Mubashir Mirza**  
Assistant Director,  
(AASP)  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Mr. Taufiq Ahmed Sheikh**  
Planning officer,  
Planning & Development Dept.  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Mr. Syed Wajid Ali Shah,**  
Deputy Sec. (LF) Finance  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Govt. of Sindh,

Sign: \_\_\_\_\_

**Mr. Nawab Zafar Ali**  
Deputy Director (M & E)  
Secretary of Consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh,

**COUNTERSIGNED**



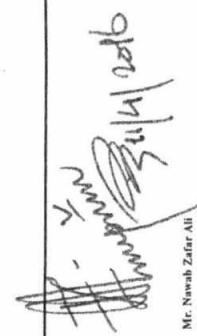

**Mr. Aziz Kabani**  
Director POR/DMD  
Chairman of consultant Selection Committee  
Sindh Education Foundation  
Govt. of Sindh,

**SINDH EDUCATION FOUNDATION GOVT. OF SINDH**

**EVALUATION OF TECHNICAL PROPOSALS**  
E-Learning Application SEF/NP/2015-2016/02

Criteria	Points	M/s. Virtual University of Pakistan					M/s. Multinet Pakistan Pvt Ltd					M/s. BPS Pvt Ltd								
		M-1	M-2	M-3	SEC	CHR	Average	M-1	M-2	M-3	SEC	CHR	Average	M-1	M-2	M-3	SEC	CHR	Average	
Consultant Selection Committee	M-1	Mr. Mohashir Mirza (Member)																		
	M-2	Mr. Taufiq Ahmed Sheikh (Member)																		
	M-3	Mr. Syed Wajid Ali Shah (Member)																		
	SEC	Mr. Nawab Zafar Ali (Secretary)																		
	CHR	Mr. Aziz Kabani (Chairman)																		
Technical approach Methodology	25	Proposed Solution architecture (Hardware and Software)	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5	1.5
		Proposed solution covering all required technical and functional specifications	2.5	1.5	1.5	2	1.5	1.5	2.5	2.5	2	2	2.5	2.3	1.5	1	1.4	1	1.5	1.28
Work Plan	15	Project Plan as per given time line covering all relevant phases ( Requirement Gathering , Development , testing , Training and Deployment )	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
		Proposed Project staff covering major project disciplines (i.e Team lead, Software developers , Content developers , Trainers )	4.5	4.5	2.5	4	4.5	4	4.5	3	2.3	4	4.5	3.66	4.5	4.5	3.4	4	4.5	4.18
Organization and staff	10	Availability of Studio for Content development	7.5	7.5	7.5	6.5	7.5	7.3	7.5	4.5	7.3	6.5	7.5	6.66	7.5	7.2	7	7.5	7.34	
		Key professional staff qualifications and competence for the assignment:	3	3	2	3	3	2.8	3	3	3	3	3	3	3	3	3	3	3	3
	5	One Project Manager with PMP certification (PM)	3	2	0.6	3	3	2.32	0.6	1	3	0.7	0.6	1.18	1.8	2	3	3	1.8	2.32
		At least Five Academic Content Developers (ACD)	5	5	5	4	5	4.8	4	2	4	3.5	4	3.5	5	4	4	3.5	5	4.3
	15	At least Five Software developers/designers (SD)	2	2	2	2	2	2	2	2	2	2	2	1.9	2	2	2	1.5	2	1.9
	10	At least Five Resource Persons /Content Trainers (RP)	3	1.8	2	1.6	1.8	1.74	2.4	2.5	2.5	2.4	2.46	1.8	2	1.3	2.5	1.8	1.88	
		Suitability of the transfer of knowledge (training) program:	5	3	2	3	2.5	3	2.7	4	4	4	4.5	4	4.1	5	4	5	4.5	4.7
	5	Training approach and methodology	2	2	1	2	1	2	1.6	2	2	1.5	2	1.9	2	2	1.5	2	1.9	2
	5	Qualification of Experts and Trainers																		
	100	Total	75.26					81.76					84.70							

The minimum technical score is required to pass is: 70 Points  
 Note: Above findings have been made by the Consultant Selection Committee that M/s. Innokat Private Limited has been out from technical evaluation & Disqualified due to not eligible as per our technical criteria  
 The Consultant Selection Committee recommended above technical evaluation for further process of financial proposals to be opened.

 Mr. Mohashir Mirza Assistant Director (AASP) Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh,	 Mr. Taufiq Ahmed Sheikh Planning officer, Planning & Development Dept. Govt of Sindh Sindh Education Foundation Govt. of Sindh,	 Mr. Nawab Zafar Ali Deputy Director (M&E) Secretary Consultant Selection Committee Sindh Education Foundation Govt. of Sindh,
 Mr. Aziz Kabani Director-POB/DMD Chairman Consultant Selection Committee Sindh Education Foundation Govt. of Sindh,		

14-A-16

## SINDH EDUCATION FOUNDATION GOVERNMENT OF SINDH

EOI FOR HIRING OF E-LEARNING APPLICATION (Ref. SEF/NP/15-16/02)

Evaluation Technical & Financial Proposals:	M/s. Virtual University of Pakistan	M/s. Multinet Pakistan Pvt Ltd.	M/s. BPS Pvt Ltd.
<b>TECHNICAL EVALUATION:</b>			
Technical Points out of 100	75.26	81.76	84.70
Ranking at Technical score	3rd	2nd	1st
<b>FINANCIAL EVALUATION:</b>			
Financials Prices	46,389,541	49,220,000	87,624,675
Financials Points out of 100	100.00	94.25	52.94
Ranking at Financial score	1st	2nd	3rd
<b>Ranking at Consolidate Marks:</b>	2nd	1st	3rd
<b>Note:</b> 1) The Consultant Selection Committee recommended M/s. Multinet Pakistan pvt Ltd. at top (1st) ranking on the basis of technical & Financial Evaluation as per QCB selection method, this is for kind approval of Competent Authority of SEF.			

### MEMBER OF CONSULTANT SELECTION COMMITTEE

<p><b>Mr. Mubashir Mirza</b>                      Assistant Director (AASP)                      Member of Consultant Selection Committee                      Sindh Education Foundation                      Govt. of Sindh,</p>	<p><b>Mr. Taufiq Ahmed Sheikh</b>                      Planning officer,                      Planning &amp; Development Dept. Govt. of Sindh                      Member of Consultant Selection Committee                      Sindh Education Foundation                      Govt. of Sindh,</p>	<p><b>Mr. Nawab Zafar Ali</b>                      Deputy Director (M&amp;E)                      Secretary Consultant Selection Committee                      Sindh Education Foundation                      Govt. of Sindh,</p>
<p>Approved By</p> <p><b>Mr. Naheed S. Durrani</b>                      Managing Director                      Sindh Education Foundation                      Govt. of Sindh,</p>	<p>9/10/2016</p>	


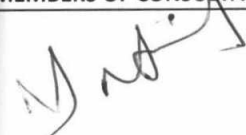


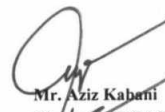


### Bid Evaluation Report

1. Name of Procuring Agency: **Sindh Education Foundation (Govt. of Sindh)**
2. Tender Reference No: **SEF/NP/15-16/02.**
3. Tender Description/Name of work/item: **Hiring Of Firm For E-Learning Application**
4. Method of Procurement: **QCBS Method**
5. Tender Published: **SPPRA ID # 2147483647 (28-01-2016)**  
*Print & Electronic Media (SPPRA ID No. with dates)*  
*J ang Urdu 26/01/2016, Dawn English 26/01/2016 ,Ibrat Sindhi 26/01/2016.*
6. Total RFP documents Issued: **7**
7. Total Bids Received: **Four Bids Received.**
8. Technical Bid Opening date: (if applicable) **3rd March,2016.**
09. No. of Bid technically qualified (if applicable): **3**

S No	Name of Firm or Bidder	Total Bid,Cost offered by the Bidder	Ranking in terms of consolidate (Tech & Finan) evaluation	Comparison with Estimated cost	Reasons for acceptance/ rejection Through QCBS selection method and rating calculated of formula (s=sxt%+sfxP%)	Remarks
0	1		3	4	5	6
1	M/s. Multinet Pakistan Pvt Ltd.	49,220,000	1st	50 Million	Because of top in ranking	Recommended to award the contract.
2	M/s. Virtual University of Pakistan	46,389,541	2nd	50 Million	2nd	Not Recommended to award the contract.
3	M/s. BPS Pvt Ltd.	87,624,675	3rd	50 Million	3rd	Not Recommended to award the contract.

#### MEMBERS OF CONSULTANT SELECTION COMMITTEE

 <b>Mr. Mubashir Mirza</b> Assistant Director (AASP) Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 <b>Mr. Taufiq Ahmed Sheikh</b> Planning officer, Planning & Development Dept. Govt. of Sindh Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh	 <b>Mr. Syed Wajid Ali Shah,</b> Deputy Sec. (L.F) Finance, Govt. of Sindh Member of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh
 <b>Mr. Nawab Zafar Ali</b> Deputy Director (M&E) Secretary of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh		 <b>Mr. Aziz Kabani</b> Director FOR/DMD Chairman of Consultant Selection Committee Sindh Education Foundation Govt. of Sindh,





# Sindh Education Foundation



Government of Sindh

Date: 10/03/2016

Ref: SEF/Pro/15-16/03

## ORDER

**ORDER #. SEF/Procurement/2015-16/03:** In pursuance of SEF # Pro/12/15-16 dated March 9, 2016; Mr. Mubashir Mirza, Assistant Director, AASP Unit, SEF, is hereby nominated as the *Member of the Consultant Selection Committee* after Transfer of Mr. Ashafque Hussain Mirani, Assistant Director RBCS, SEF, with immediate effect.

SEF/Procurement/2015-16/03

**Ms. Naheed S. Durrani**  
**Managing Director**  
Karachi, dated March 10, 2016

### Copy to:

4. The Secretary, Education & Literacy Department, Govt. of Sindh.
5. The Secretary, Finance Department, Govt. of Sindh.
6. The Secretary, Planning & Development, Govt. of Sindh.

### Committee Members:

- Mr. Aziz Kabani, Director-POR/Deputy Managing Director, SEF (Chairman of Committee).
- Mr. Ashfaq Hussain Meerani, (Assistant Director, RBCS).
- Representative from Planning & Development Department, Govt. of Sindh.
- Deputy Secretary (LF), Finance Department, Govt. of Sindh.
- Mr. Nawab Zafar Ali, Deputy Director, Monitoring and Evaluation Unit, SEF.

**Shahnawaz Ali Khan**  
**Acting Deputy Director, Procurement**  
Karachi, dated March 10, 2016

#### Regional Offices:



# Sindh Education Foundation



Government of Sindh

Date: 15/2/16

Ref: SEF/HR/4939

## ORDER

**ORDER No. SEF/ORDER-200/.....**: In pursuance of SEF Notification # SEF/57/2015 dated August 11, 2015; Mr. Nawab Zafar Ali, Deputy Director, Monitoring and Evaluation Unit, SEF, is hereby nominated as the *Secretary of the Consultant Selection Committee* after resignation of Mr. Hadi Khan, Deputy Director PSDU, SEF, with immediate effect.

**Ms. Naheed S. Durrani**  
Managing Director

SEF/ORDER-200/.....<sup>02</sup>

Karachi, dated February 15, 2016

### Copy to:

1. The Secretary, Education & Literacy Department, Govt. of Sindh.
2. The Secretary, Finance Department, Govt. of Sindh.
3. The Secretary, Planning & Development, Govt. of Sindh.

### Committee Members:

- Mr. Aziz Kabani, Director-POR/Deputy Managing Director, SEF (Chairman of Committee).
- Mr. Ashfaq Hussain Meerani, (Assistant Director, RBCS).
- Representative from Planning & Development Department, Govt. of Sindh.
- Deputy Secretary (LF), Finance Department, Govt. of Sindh.
- Mr. Nawab Zafar Ali, Deputy Director, Monitoring and Evaluation Unit, SEF.

**Shahnawaz Ali Khan**  
Acting Deputy Director, Procurement  
Karachi, dated February 15, 2016

### Regional Offices:



Date: 11-08-2015

Ref: SEP/57/2015

## NOTIFICATION


**Subject: Formation of Consultant Selection Committee in Accordance with SPPRA Rule # 67.**

With reference to above, a Consultant Selection Committee is hereby constituted with following composition:

1. Mr. Aziz Kabani, Director POR/Deputy Managing Director SEF (Chairman of the Committee)
2. Mr. Ashfaq Hussain Meerani, (Assistant Director RBCS)
3. Representative From Planning & Development Department Govt. of Sindh, (not below the rank of BS-18)
4. Deputy Secretary (LF), Finance Department, Govt. of Sindh
5. Mr. Hadi Khan, Deputy Director PSDU, SEF (Secretary of the Committee)

**The committee's TORs are:**

- Approval of Request for Proposal before issuance;
- Shortlisting of consultants, responding to the Request for Expression of Interest, where applicable, in accordance with the criteria mentioned in Request for Expression of Interest;
- Evaluation of technical and financial proposals, according to the selection method and evaluation criteria, mentioned in the Request for Expression of proposal;
- Finalization of recommendation based on evaluation as mentioned above;
- Perform any other function assign by competent authority;

  
**Ms. NAHEED S. DURRANI**  
Managing Director,

**Copy to:**

The Secretary Education & Literacy Department, Govt. of Sindh

The Secretary Finance Department, Govt. of Sindh

The Secretary Planning & Development, Govt. of Sindh

Committee members:

- Mr. Aziz Kabani, Director POR/Deputy Managing Director SEF (Chairman of Committee)
- Mr. Ashfaq Hussain Meerani, (Assistant Director RBCS)
- Representative From Planning & Development Department Govt. of Sindh, (not below the rank of BS-18)
- Deputy Secretary (LF), Finance Department, Govt. of Sindh
- Mr. Hadi Khan, Deputy Director PSDU, SEF (Secretary of the Committee)

**Regional Offices:**



# Sindh Education Foundation



Government of Sindh

Date: 26/4/2016

Ref: SEF/756/2016

To,

Mr. Hassan Bin Rizwan  
Project Director, SAB AQ of Firm,  
M/s. Multinet Pakistan Pvt. Ltd.,  
1D-203, Sector-30, Korangi Industrial,  
Area Karachi, Pakistan

**Subject: Intimation Letter for Tender of E-Learning Application (SEF/NP/15-16/02)**

Dear Sir,

The evaluation process of submitted tender has been completed; therefore the Bid Evaluation Report is enclosed for your intimation.

This is for your kind information.

Thanks for understanding.

Best regards,

Acting Deputy Director Procurement,  
Sindh Education Foundation,  
Govt. of Sindh,  
Karachi.

Cc. P.S. to M.D. SEF,  
D.M.D. SEF  
Director Admin & IT

**Regional Offices:**