



GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT  
Karachi, date the 02-05-2013

## NOTIFICATION

NO.SO(G)EDU/E&A/PRO-ADP-IWB/12-13: In suppression of this departments notification of even date 20-03-2013 in pursuance of Rule – 7 of the Sindh Public Procurement Rules, 2010 a Departmental Procurement Committee comprising of following Officers for procurement of Interactive White Board System for Existing Boys & Girls Colleges & Schools of Sindh to be procured under ADP of Education Department is constituted as under:-

- |    |  |                    |
|----|--|--------------------|
| 1. | Additional Secretary Schools<br>Education & Literacy Department  | Chairman           |
| 2. | Professor Dr. Imdad Ali Ismaili<br>Pro-Vice Chancellor (Technical Expert)<br>Sindh University Campus, Mirpurkhas | Member             |
| 3. | Chairman<br>Sindh Text Book Board, Jamshoro  | Member             |
| 4. | Director<br>Planning & Development,<br>Education & Literacy Department   | Member             |
| 5. | Project Director<br>CIDA (Technical Expert)  | Member             |
| 6. | Representative of Information Technology Department<br>(Having Technical Expert in the relevant field)           | Member             |
| 7. | Assistant Director<br>Monitoring & Evaluation<br>Education & Literacy Department                                 | Member / Secretary |

### ToRs

- Preparing bidding document;
- Carrying out technical as well as financial evaluation of the bids;
- Preparing evaluation report as provided in Rule 45 of SPPRA 2010;
- Making recommendations for the award of contract to the competent authority; and
- Perform any other function ancillary and incidental to the above.

- DR. FAZLULLAH PECHUHO -  
ADDITIONAL CHIEF SECRETARY  
TO GOVT. OF SINDH  
Karachi, date the 2<sup>ND</sup> May, 2013

NO.SO(G)EDU/E&A/PRO-ADP-IWB/12-13

A copy is forwarded for information & necessary action to:-

1. The Secretary, Information Technology Department, Government of Sindh with a request to nominate Officer for above committee.
2. All Member of the Committee.
3. The P.S to Additional Chief Secretary, Education & Literacy Department.
4. The P.S to Special Secretary - I, Education & Literacy Department.
5. Office Order File

(SYED GHYOOR MEHDI)  
SECTION OFFICER (G-III)

8/2/5



## Bid Evaluation Report

1. Name of Procuring Agency: Education & Literacy Department, Government of Sindh
2. Tender Reference No: IFB NO: SO (G) Edu. E&A/Pro-IWB/2012-13
3. Tender Description/Name of work/item: Procurement of Interactive White Board with allied accessories.
4. Method of Procurement: Two Stage Bidding procedure
5. Tender Published: SPPRA ID No.10987/2013 Daily Express Jung 30-03-2013, Daily Ibrat 30-03-2013
6. Total Bid documents Sold; (10) Five
7. Total Bids Received: (05) five
8. Technical Bid Opening date: (if applicable) 15-04-2013 (detail evaluation sheet attached)
9. No. of Bid technically qualified (if applicable): (01) one
10. Bid(s) Rejected: (04) four
11. Financial Bid Opening date: 27-05-2013
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s SE Trading Company JV with M/s Socio Engineering Consultant	See annex - A	1 <sup>st</sup> Lowest	Within the approved cost	Qualified as per Evaluation Criteria	M/s SE Trading Company JV with M/s Socio Engineering Consultant Recommended for award of contract

**Signatures of the Members of the Committee.**



( ABDUL AZEEM )  
ASSISTANT DIRECTOR  
MONITORING & EVALUATION  
EDUCATION & LITERACY DEPARTMENT  
MEMBER / SECRETARY



(SYED AKMAL MUSTAFA)  
Network Engineer  
Information Technology Department.  
TECHNICAL EXPERT MEMBER



(QADIR BUX RIND)  
Chairman  
Sindh Text Book Board, Jamshoro  
TECHNICAL EXPERT MEMBER



(DILAWER ALI MANGI)  
Director, Planning & Development,  
Education, & Literacy Department  
MEMBER



(Dr. ZUBAIR SHAIKH)  
Project Director (CIDA)  
TECHNICAL EXPERT MEMBER



(PROF. DR. IMADAD ALI ISMAIL)  
Pro-Vice Chancellor, Sindh University Campus,  
Mirpurkhas.  
TECHNICAL EXPERT MEMBER



(QAMAR RAZA BALOCH)  
Additional Secretary Schools  
Education & Literacy Department  
CHAIRMAN COMMITTEE



GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT

**SECOND STAGE MINUTES OF THE MEETING OF  
PROCUREMENT COMMITTEE REGARDING TECHNICAL  
EVALUATION OF INTERACTIVE WHITE BOARD SYSTEM  
ACCORDING TO SPPRA RULE 46(3) SINGLE STAGE – TWO  
ENVELOPE PROCEDURE.**

Second Stage Meeting of Procurement Committee of Education & Literacy Department, Government of Sindh was held on 24-05-2013 to make technical appraisals and evaluation of submitted bids for purchase of Interactive White Board System for existing Boys & Girls Colleges & Schools.

The revised technical proposals were opened and evaluated with observation as under:

**1. M/s Com-Tech Solution JV with M/s Science & Computer Link**

M/s Com-Tech Solution JV with M/s Science & Computer Link could not comply with the revised technical proposal accordingly committee observed the following:

- i. Standard educational software is not mentioned. This is the major component for wide range of class interactive activities.
- ii. Claimed training staff for interactive education system is available, but no evidence was supplied and also at the time of the presentation no trained person was brought before the evaluation committee it seemed that they had temporally hired the presenters. Committee observed that the company has very little experience in supplying this board system, whereas the project requires trained staff for training the faculty, etc.

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- iii. The brochure provided by the firm does not explicitly indicate the possibility of integrated sound system in the board, which is very essential for interactive class activities.
- iv. Trained staff is not available with M/s Com-Tech Solution JV with M/s Science & Computer Link, as they have to develop syllabus for class IX, X, XI & XII.
- v. All essential accessories are not outlined.

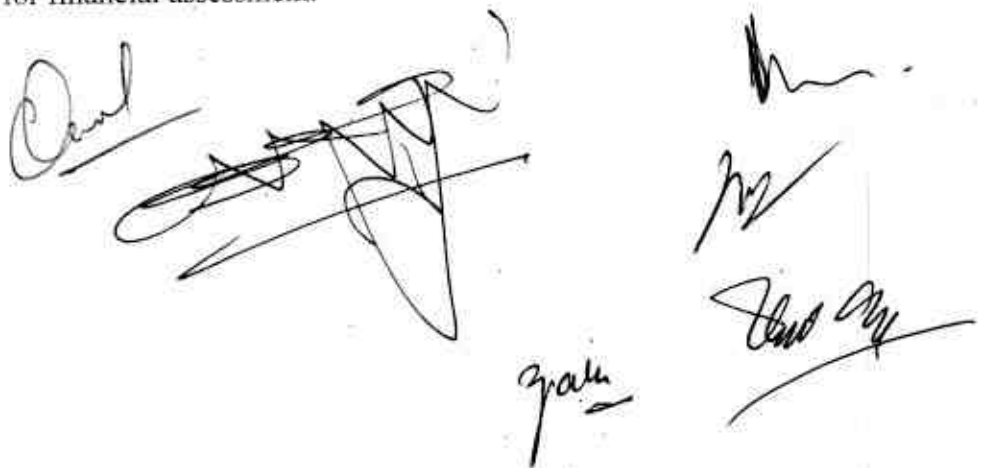
## **2. M/s KBS Enterprises JV with M/s Faiz Scientific Company**

M/s KBS Enterprises JV with M/s Faiz Scientific Company could not comply in the revised technical proposal, due to which committee has following reservations:

- i. Claimed training staff for interactive education system is available, but no evidence was supplied and also at the time of the presentation no trained person was brought before the evaluation committee it seemed that they had temporally hired the presenters. Committee observed that the company has very little experience in supplying this board system, whereas the project requires trained staff for training the faculty, etc.
- ii. The brochure provided by the firm has no clear indication of the possibility of integrated sound system in the board, which is very essential for interactive class activities.

## **3. M/s SE Trading Company JV with M/s Socio Engineering Consultant**

The vender has complied all the requirements accordingly and committee shows satisfaction for financial assessment.



The image shows several handwritten signatures in black ink. On the left, there is a signature that appears to be 'Paul'. In the center, there is a large, complex signature with many overlapping lines. To the right, there are three distinct signatures: one at the top, one in the middle, and one at the bottom. The bottom-most signature on the right side appears to be 'John My'.

The Committee also emphasized that all the essential accessories of the system required for imparting education with new trends and techniques for teaching may be provided by the company / bidder.

The Procurement Committee unanimously decided in view of evaluation **annexure – A** that financial bids of M/s Com-Tech Solution JV with M/s Science & Computer Link and M/s KBS Enterprises JV with M/s Faiz Scientific Company may be returned un-opened and financial bid of M/s SE Trading Company JV with M/s Socio Engineering Consultant may be opened on 27-05-2013 for further process.



( ABDUL AZEEM )  
ASSISTANT DIRECTOR  
MONITORING & EVALUATION  
EDUCATION & LITERACY DEPARTMENT  
MEMBER / SECRETARY



(QADIR BUX RIND)  
Chairman  
Sindh Text Book Board, Jamshoro  
TECHNICAL EXPERT MEMBER


  
(Dr. ZUBAIR SHAIKH)  
Project Director (CIDA)  
TECHNICAL EXPERT MEMBER



(SYED AKMAL MUSTAFA)  
Network Engineer  
Information Technology Department.  
TECHNICAL EXPERT MEMBER



(DILAWER ALI MANGI)  
Director, Planning & Development, Education,  
Education & Literacy Department  
MEMBER

  
(PROF. DR. IMADAD ALI ISMAIL)  
Pro-Vice Chancellor, Sindh University Campus,  
Mirpurkhas.  
TECHNICAL EXPERT MEMBER



(QAMAR RAZA BALOCH)  
Additional Secretary Schools  
Education & Literacy Department  
CHAIRMAN COMMITTEE



NO.SO(G)EDU/E&A/PRO-ADP-IWB/12-13  
GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT

Karachi, Dated 22-04-2013


To,

✓ The Manager Assessment – II  
Sindh Public Procurement Regularity Authority  
Government of Sindh.

**SUBJECT: NIT REF NO.SO(G)EDU/E&A/PRO-ADP-IWB/12-13 DATED 270313**  
**(INF/KRY.NO.916/2013)**

I am directed to refer to your letter dated 18-04-2013 on the subject noted above and to inform you that the response of complaint of M/s Ikon and M/s Science & Computer Link has been already given with clarifications (copy enclosed).

Hence there is no need to place the complaint before Complaint Redressal Committee.

  
(ABDUL AZEEM)  
ASSISTANT DIRECTOR  
MONITORING & EVALUATION

C.C. to:

1. The P.S. to Additional Chief Secretary, Education & Literacy Department, Govt. of Sindh, Karachi.
2. The P.S. to Special Secretary, Education & Literacy Department, Govt. of Sindh, Karachi.
3. Office File.

✓  
ASSISTANT DIRECTOR  
MONITORING & EVALUATION



NO.SO(G)EDU/E&A/PRO-ADP-IWB/12-13  
GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT

Karachi, Dated 11-04-2013

To,

M/s Science & Computer Link  
1<sup>st</sup> floor A-12, Block-13-A Gulshan-e-Iqbal  
Opp. National School, Karachi

**SUBJECT: CLARIFICATION REQUIRED IN ILS TENDER**

Please refer to your letter No.SCL-00688/2013 dated 10-04-2013 on the subject noted above and to inform you that tender for procurement has been invited under SPPRA rule 46(3), where bidders are invited to submit their technical bids in first stage, and invited bids will be evaluated in accordance with the specified evaluation criteria and will be discussed with all bidders together regarding any technical features that may be require technical as well as commercial clarifications & adjustments.

It is further informed that SPPRA rule 46(3) is adopted in large and complex contracts where technically unequal proposals are likely to be encountered in this regrd SPPRA rule 47(3) is very much clear.

Therefore you are advised to submit your technical bid / proposal in the light of SPPRA rule 46(3) / 47(3).

(ABDUL AZEEM)  
ASSISTANT DIRECTOR  
MONITORING & EVALUATION

C.C. to:

1. The P.S. to Additional Chief Secretary, Education & Literacy Department, Govt. of Sindh, Karachi.
2. The Manager Assessment – II, SPPRA, Government of Sindh.
3. Office File.

  
ASSISTANT DIRECTOR  
MONITORING & EVALUATION





NO.SO(G)EDU/E&A/PRO-ADP-IWB/12-13  
GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT

Karachi, Dated 30-04-2013

To,

The Section Officer (C-IV)  
Services, General Administration &  
Coordination Department,  
Government of Sindh.

**SUBJECT: TENDER OF EDUCATION & LITERACY DEPARTMENT SINDH TO PURCHASE ILS.**

I am directed to refer to your letter No. SO(C-IV)SGA&CD/5-15/10(P-1) dated 10<sup>th</sup> April, 2013 regarding subject noted above and to state that:

M/s Ikon Technologies has never participated in bidding process and have no right to allege the officers of department for corruption (Bribes). The evaluation criteria can not be prepared on his choice and it seems that M/s Ikon Technologies does not have that experience for supplying ILS. M/s Ikon Technologies is wasting the time of government by unnecessary correspondance which needs no explanation. The allegations are baseless without any justification.

It is therefore informed that by making such allegations in the compalint without any evidence cannot be entertained as they want to get the tender through these tactics.

(ABDUL AZEEM)  
ASSISTANT DIRECTOR  
MONITORING & EVALUATION

C.C. to:

1. The P.S. to Additional Chief Secretary, Education & Literacy Department, Govt. of Sindh, Karachi.
2. The Manager Assessment - II, SPPRA, Government of Sindh.
3. Office File.

  
ASSISTANT DIRECTOR  
MONITORING & EVALUATION



NO.SO(G)EDU/E&A/PRO-ADP-IWB/12-13  
**GOVERNMENT OF SINDH**  
EDUCATION & LITERACY DEPARTMENT

**Karachi, Dated 04-06-2013**

To,

The Manager Assessment – II  
Sindh Public Procurement Regularity Authority  
Government of Sindh.

**SUBJECT: NIT REF NO: SO G)EDU/E&A/PRO-ADP-IWB/12-13 DATED 270313**  
**INF/KRY.NO.916/2013**

I am directed to refer to your letter of even no. dated 14-06-2013 and to state that the PC-I prepared according to market rates (copy enclosed) and the offered bid is within the estimated cost (copy enclosed).

As regard the Complaint of M/s Ikon & M/s Science & Computer Link the department has already submitted the reply.

**(ABDUL AZEEM)**  
**ASSISTANT DIRECTOR**  
**MONITORING & EVALUATION**

C.C. to:

1. The P.S. to Additional Chief Secretary, Education & Literacy Department, Govt. of Sindh, Karachi.
2. The P.S. to Special Secretary, Education & Literacy Department, Govt. of Sindh, Karachi.
3. Office File.

**ASSISTANT DIRECTOR**  
**MONITORING & EVALUATION**

EF-2  
SPPRA INWARD DIARY  
No: 11462  
dated: 4/6/13

**ABSTRACT OF REGIONS**

S.NO	NAME OF REGION	COST PER UNIT / LOCATION	QUANTITY REQUIRED PER REGION	NO. OF INSTITUTES		TOTAL (3X4)
				NO. OF COLLEGES	NO. OF SCHOOLS	
1	2	3	4	5	6	8
1	KARACHI	0.869	6	3	3	5.214
2	HYDERABAD	0.869	34	16	18	29.546
3	MIRPURKHAS	0.869	16	8	8	13.904
4	SUKKUR	0.869	21	10	11	18.249
5	Larkana	0.869	22	10	12	19.118
6	PITE Nawabshah	0.869	1	1	0	0.869
7	Third Party Validation	0.000	0	0	0	0.869
<b>TOTAL</b>			<b>100</b>	<b>48</b>	<b>52</b>	<b>87.769</b>

### Price Schedule in Pak. Rupees

Name of Bidder: Socio Engineering Consultants JV SET . IFB Number \_\_\_\_\_

Part of \_\_\_\_\_

	2	3	4	5	6
Item	Description	Quantity	Unit price Delivered duty paid (DDP)	Unit Price in words	Total
1	Projector 3000 lm	98	Rs. 84,000	Eighty Four Thousand Only	Rs. 8,232,000
2	Power cable, Video cable, A/v cable for <b>20 meter</b> Distance and Mounting Kit	98	Rs. 30,000	Thirty Thousand Only	Rs. 2,940,000
3	Branded Computer Core i7	98	Rs.100,000	One hundred thousand only	Rs. 9,800,000
4	Promethean Interactive White Board with Installation Charges	98	Rs. 375,000	Three lac Seventy Five Thousand Only	Rs.36,750,000
5	Courseware development	98	Rs. 210,000	Two lac and ten thousands only	Rs. 20,580,000
6	Training for Teachers (Four Teachers per unit)	98	Rs. 63000	Sixty three Thousand Only	Rs. 6,174,000
<b>TOTAL</b>					<b>Rs 84,476,000</b>

Total Price in Words: **Eighty four million four lac seventy six thousands only**

*Optional*

1	32 Active Vote with active hub	98	Rs. 200,000	Two hundred thousand only	Rs. 19,600,000
2	32 Active Expression with active hub	98	Rs. 300,000	Three hundred thousand only	Rs. 29,400,000



**SECOND STAGE MEETING ACCORDING TO SPPRA RULE –  
46(3)B REGARDING PROCUEMENT OF INTERACTI VE  
WHITE BOARD SYSTEM FOR EXISTING BOYS & GIRLS  
COLLEGES & SCHOOLS OF SINDH IS HELD ON 07.05.2013 AT  
11.00 A.M.**

As per SPPRA rules 46(3), appended in the Sindh Public Procurement Rules 2010, the technical proposals submitted by the five (05) Vendors have been evaluated and three of them were called for the first stage evaluation for commercial clarification and adjustments. The proposals were evaluated according to the specified criteria and detailed discussion was made with all bidders during their presentations individually. It was found that some of the specifications were not given in detail and they were advised that technical specifications should not be less than the acceptable standard. It was also discussed and advised to all the bidders that the minimum requirement for Interactive White Board must be incorporated into the revised specification for the **Second Stage**. Following are the revised requirements after detailed discussions and presentations with all vendors.

1. Minimum 24 Active Votes and 24 Active Expressions.
2. Licensed software Windows 8, Microsoft Office 2010.
3. Qualified trainers for the training of faculty on the usage of Interactive White Board and curriculum.
4. Development of syllabus of class IX, X, XI & XII in English, Sindhi and Urdu for the usage of faculty and students with interactive assessment support.
5. Computer upgradation to latest Core i7 system with minimum 4GB RAM and 500GB Hard Disk alongwith 19 inch LED Monitor.
6. Speaker & Mic to be provided with the Board.
7. Multimedia Projector having minimum <sup>4000</sup>~~3000~~ lumen, contrast ratio. 2000:1
8. All essential accessories.

*Nina*  
7.5.2013

*[Handwritten signature]*

*[Handwritten signature]*  
7/5/13



NO.SO(G)EDU/E&A/PRO-ADP-IWB/12-13  
GOVERNMENT OF SINDH  
EDUCATION & LITERACY DEPARTMENT  
Karachi, Dated 07-05-2013

To,

- 07/05/13  
1. SE Trading Company with Socio Engineering Consultants (JV)  
2. KBS Enterprises with Faiz Scientific Company (JV)  
3. Com-Tech Solution with Science & Computer Link (JV)

SUBJECT: NOTICE OF MEETING REGARDING OPENING OF TECHNICAL PROPOSALS FOR PROCUREMENT OF INTERACTIVE WHITE BOARD SYSTEM FOR EXISTING BOYS & GIRLS COLLEGES & SCHOOLS OF SINDH.

07/05/13  
I am directed to state that a meeting according to SPPRA rule - 46(3) regarding Procurement of Interactive White Board System for existing Boys & Girls Colleges & Schools of Sindh was held on 07-05-2013 at 10.30 am under the Chairmanship of Special Secretary and in presence of your representatives to finalize the technical requirements inconsistent with above mentioned rules. After detailed presentations from each firm and clarification by technical experts, the technical specifications of items to be procured have been updated & modified in light of discussions with your representative according to rules (copy enclosed).

You are therefore advice to submit your revised / modified Technical proposal along with Financial proposals (separately) in light of discussions. Sealed Bids / proposals must be delivered to the office of Director, Planning & Development, Education & Literacy Department, 2<sup>nd</sup> Floor Old KDA Building Sindh Secretariat No. 3 Kamal Atta Turk Road, Karachi during office hours on or before 24-05-2013 at 3.00 pm and must be accompanied by a bid security of Three (3) % of bid value and Bids / proposals and same will be opened by the purchase committee of the Department in the presence of bidders' / representatives of bidders on 24-05-2013 at 3.30 pm in the committee room of Education & Literacy Department 1st Floor Tughlaq House, Sindh Secretariat No.02, Kamal Atta Turk Road, Karachi.

C.C. to:

1. The P.S. to Secretary, Education & Literacy Department, Govt. of Sindh, Karachi.
2. The P.S. to Special Secretary - I, Education & Literacy Department, Govt. of Sindh, Karachi.
3. Office File.

(DILAWER ALI MANGI)  
DIRECTOR (PD&R)

(DIRECTOR (PD&R))

## Evaluation Criteria For Interactive Learning Solutions (ILS)

**The Technical Bid Shall be Evaluated on the basis of following parameters:**

Sr No.	Evaluation Parameters	Marks	Brief
<b>Organization Information</b>			
	<b>Required Field</b>	<b>Marks</b>	
<b>1</b>	Business Experience in Year	100	Experience of at least 10 years NTN Certificate Annual turnover proof at least of Rs:100 million Distribution / dealership certificates from the Manufacturing. ISO Certified proof
	National Tax Number (Certificate)	10	
	Annual Turnover in Millions	20	
	Authorizations Certificates from Manufacturer (Active Board)	100	
	ISO Certifications	20	
<b>2</b>	Technical Feature of Quoted Item	300	Complete details / brochures of products solution. Proof of learning contents for Grade 9-12 in Physics, Chemistry, Biology and Mathematics, etc.
<b>3</b>	Sales Tax	20	Attach 24 months sales Tax Summaries.
<b>4</b>	Relevant Experience	250	Projects where they have installed Interactive White Boards (IWB) along with learning content.
<b>AFTER-SALE-SUPPORT CAPABILITIES</b>			
<b>1</b>	Certified technical Staff with at least 3 years technology experience	30	Attach certified technical evidences along with C.Vs.

- Note:
- 1- If any firm involved in any Court Case / FIR, which the bidder will be considered as disqualified.
  - 2- Firm must get 80% i.e. 800/1000 marks in Technical Proposal for qualifying as per above mentioned criteria.

2	International Partners and Technology Supports.	50	FINANCIAL Capabilities				
			Evidence of Partner of International I.T. related Companies such as Intel, Microsoft etc.				
3	Audited Financial Statements with Audit Report of 3 Years	20	100	If firm must be provide last 3 year 2009, 2010, 2011. Total turn over 100.00 Million			
	Bank Certificate of 2 Years from bidder	20		If firm provide Bank Credit Certificate of 2 years			
	Income Tax Annual Returns of 5 Years	20		If firm provide Income Tax Annual Return of 5 years.			
	Audited Report of Sales Tax Attached Copy	20		If firm provide Sales Tax Audited Certificate / Report of firm			
	Monthly Sales Tax Summaries of 12 Months	20		If firm provide Sales Tax return of last 15 Months of firm.			
1	Financial Proposal	300	A bid must be less than or equal to the estimated cost Formula for calculating marks: M = Minimum Bid $B = \frac{\text{The Bid Score}}{\text{Total}} \times \text{Financial Marks}$				