

Ref. # IBA-MC/PD/EM/217/0131/2016-17

March 03, 2017

Manager (Enforcement-II)
Govt. of Sindh
Sindh Public Procurement Regulatory Authority
Block-8, Sindh Secretariat No. 4-A
Court Road
Karachi.

Subject: Submission of Bid Evaluation Reports & Other Related Documents

Please find following Documents to be floated on SPPRA website.

1. **Tender # ME/07/16-17**
Caption: Provide & Supply of General & Electrical Items
 - a. Original Bid Evaluation Report
 - b. Original Comparative Statement
 - c. Minutes of Bid Opening Meeting
 - d. Bidder's Qualification Report
 - e. Attendance Sheet

Submitted, please



Muhammad Hanif
Sr. Purchase Executive

SPPRA PURCHASE CARD DIARY
NO: 1812
DATED: 03-03-17

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # ME/07/16-17
3. Tender Description/Name of work/item: Provide & Supply of General & Electrical Items
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: February 03, 2017 on IBA website & SPPRA web site Serial # 31479
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 07 Companies have collected Tender Documents
7. Total Bids Received: 06
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: ONE, M/s Day Cool Enterprises
11. Financial Bid Opening date: February 20, 2017
12. **Bid Evaluation Report:**


S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks	
0	1	2	3	4	5	6	
1.	M/s K&B Enterprises	Rs.167,915.18	Lowest only in eight items	Rs.550,000.00	Accepted, due to lowest in eight items. Comparative Sheet Attached.		
2.	M/s Al-Waqad Enterprises	Rs.77,188.29	Lowest only in sixteen items		Accepted, due to lowest in sixteen items.		
3.	M/s S.I. Enterprises	Rs.106,241.85	Lowest only in five items		Accepted, due to lowest in five items.		
4.	M/s Al-Rehman Enterprises	Rs.122,323.50	Lowest only in nine items		Accepted, due to lowest in nine items.		
5.	M/s S.M. Saeed & Brothers	Rs.54,843.75	Lowest only in seven items		Accepted, due to lowest in seven items.		
6.	M/s Day Cool Enterprises	Rejected, due to cross the BoQ and submitted rates on letterhead					

Note:

1. Procurement Committee in its meeting held on February 23, 2017 decided that about item # 25, there was an ambiguity in the quality parameters of the offer submitted by M/s S. I. Enterprises, hence the user requested to drop the item. For item # 38 to 45, bid quoted by M/s Al-Rehman Enterprises, M/s S.I. Enterprises and M/s S.M. Saeed & Brothers are considered non-responsive.
2. The Procurement Committee decided to award the tender on itemized lowest evaluated basis.

Signatures of the Central Purchase Committee, Members


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Jehanzeb
Manager Finance
IBA



CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khalid
Assistant Professor
IBA


MEMBER (EXTERNAL)
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INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Hania Qureshi
PPRA Advisor
HES

Comparative Statement
Provide & Supply of General & Electrical Items
Tender # ME/07/16-17

Sr. #	Description	Quantity	M/sK&B Enterprises			M/s Al-Waqad Enterprises			M/s S. I. Enterprises			M/s Al-Rehman Enterprises			M/s S. M. Saeed & Brothers		
			Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)
1	Universal Socket 5 in 1 Aqua G.L.I or Equivalent	75	Aqua G.L.I	228.62	17,146.50	Aqua G.L.I	230.00	17,250.00	Aqua G.L.I	263.00	19,725.00	Aqua G.L.I	250.00	18,750.00	Aqua G.L.I	270.00	20,250.00
2	Universal Socket 5 in 1-G.L.I Series (Duplex Type) Aqua G.L.I or Equivalent	75	Aqua G.L.I	418.60	31,395.00	Aqua G.L.I	420.00	31,500.00	Aqua G.L.I	480.00	36,000.00	Aqua G.L.I	458.00	34,350.00	Aqua G.L.I	478.00	35,850.00
3	01 Gang (Door Bell Switch) Aqua G.L.I or Equivalent	15	Aqua G.L.I	138.46	2,076.90	Aqua G.L.I	140.00	2,100.00	Aqua G.L.I	87.00	1,305.00	Aqua G.L.I	150.00	2,250.00	Aqua G.L.I	159.00	2,385.00
4	04 Gang Switch (3) and Socket (1) Aqua G.L.I or Equivalent	75	Aqua G.L.I	207.69	15,576.75	Aqua G.L.I	209.00	15,675.00	Aqua G.L.I	237.00	17,775.00	Aqua G.L.I	226.00	16,950.00	Aqua G.L.I	238.00	17,850.00
5	06 Gang Switch (5) and Socket (1) Aqua G.L.I or Equivalent	75	Aqua G.L.I	307.51	23,063.25	Aqua G.L.I	304.00	22,800.00	Aqua G.L.I	352.00	26,400.00	Aqua G.L.I	335.00	25,125.00	Aqua G.L.I	352.00	26,400.00
6	08 Gang Switch (7) and Socket (1) Aqua G.L.I or Equivalent	75	Aqua G.L.I	359.03	26,927.25	Aqua G.L.I	365.00	27,375.00	Aqua G.L.I	410.00	30,750.00	Aqua G.L.I	391.00	29,325.00	Aqua G.L.I	410.00	30,750.00
7	10 Gang Switch (9) and Socket (1) Aqua G.L.I or Equivalent	75	Aqua G.L.I	426.65	31,998.75	Aqua G.L.I	429.00	32,175.00	Aqua G.L.I	489.00	36,675.00	Aqua G.L.I	446.00	33,450.00	Aqua G.L.I	489.00	36,675.00
8	Fan Dimmer (Without Sheet) Aqua G.L.I or Equivalent	150	Aqua G.L.I	112.70	16,905.00	Aqua G.L.I	110.00	5,500.00	Aqua G.L.I	104.00	15,600.00	Aqua G.L.I	77.00	11,550.00	Aqua G.L.I	161.00	24,150.00
9	PVC Back Box 8 cm x 14 cm Aqua G.L.I or Equivalent	350	Aqua G.L.I	48.00	16,800.00	Aqua G.L.I	45.00	15,750.00	Aqua G.L.I	50.00	17,500.00	Aqua G.L.I	44.00	15,400.00	Aqua G.L.I	52.00	18,200.00
10	PVC Back Box 8 cm x 8 cm Aqua G.L.I or Equivalent	150	Aqua G.L.I	35.00	5,250.00	Aqua G.L.I	34.00	5,100.00	Aqua G.L.I	38.00	5,700.00	Aqua G.L.I	33.00	4,950.00	Aqua G.L.I	75.00	11,250.00
11	Multi Plate Adopter 13 amp (3 Pin) Aqua G.L.I or Equivalent	150	Aqua G.L.I	64.00	9,600.00	Aqua G.L.I	61.00	9,150.00	Arik	52.00	7,800.00	Aqua G.L.I	165.00	24,750.00	Aqua G.L.I	316.00	47,400.00
12	LED 3 Smd Panels Watt. Threaded Type. Cool White One year Warranty LUMAX or Equivalent	200	Lumax	126.50	25,300.00	Lumax	125.00	25,000.00	Lumax	157.00	31,400.00	Lumax	121.00	24,200.00	Lumax	276.00	55,200.00
13	LED 3 Smd Panels Threaded Type. Warm White One year Warranty LUMAX or Equivalent	200	Lumax	126.50	25,300.00	Lumax	125.00	25,000.00	Lumax	157.00	31,400.00	Lumax	121.00	24,200.00	Lumax	276.00	55,200.00
14	LED 6 Smd Panels Watt. Threaded Type. Cool White One year Warranty LUMAX or Equivalent	200	Lumax	208.00	41,600.00	Lumax	204.00	40,800.00	Lumax	179.00	35,800.00	Lumax	198.00	39,600.00	Lumax	374.00	74,800.00



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Sr. #	Description	Quantity	M/sK&B Enterprises			M/s Al-Waqad Enterprises			M/s S. I. Enterprises			M/s Al-Rehman Enterprises			M/s S. M. Saeed & Brothers		
			Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)
15	LED 6 Smd Panels Threaded Type, Warm White One year Warranty LUMAX or Equivalent	200	Lumax	208.00	41,600.00	Lumax	204.00	40,800.00	Lumax	157.00	31,400.00	Lumax	198.00	39,600.00	Lumax	374.00	74,800.00
16	Adopter for UV Rod As per Sample	25	APS	408.00	10,200.00	APS	410.00	10,250.00	NQ			So-Safe	4,400.00	110,000.00	Local	897.00	22,425.00
17	UV Rod As per Sample	25	APS	990.00	24,750.00	APS	1,050.00	26,250.00	NQ			So-Safe	2,200.00	55,000.00	Local	897.00	22,425.00
18	Ceramic Holder Threaded (Large Hid)	40	APS	83.00	4,150.00	APS	81.00	4,050.00	Local	98.00	4,900.00	China	77.00	3,850.00	Local	75.00	3,750.00
19	Ceramic Holder Threaded (Small)	200		20.00	4,000.00		17.50	3,500.00	Local	15.00	3,000.00	China	25.00	5,000.00	Local	14.00	2,800.00
20	Holder Threaded (Wall)	200		74.00	14,800.00		35.00	7,000.00	Local	28.00	5,600.00	Local	22.00	4,400.00	Local	29.00	5,800.00
21	Electric Tape Red Yellow Blue Black OSAKA or Equivalent	800	Osaka	20.89	16,712.00	Osaka	22.00	17,600.00	Osaka	23.00	18,400.00	Osaka	20.00	16,000.00	Osaka	21.00	16,800.00
22	MS Rowal Bolt 8 mm - Local Make	200		14.00	2,800.00		13.50	2,700.00	Local	14.00	2,800.00	China	20.00	4,000.00	Local	15.00	3,000.00
23	MS Rowal Bolt 10 mm - Local Make	200		21.00	4,200.00		20.50	4,100.00	Local	21.00	4,200.00	China	25.00	5,000.00	Local	21.00	4,200.00
24	Fan Capacitor Oil Type capacitor 3.5 Amber or Equivalent	250	Sogo	60.00	15,000.00	Amber	65.00	16,250.00	Amber	58.00	14,500.00	Leaf & Icon	72.00	18,000.00	Amber	86.00	21,500.00
25	Extension Board As per Sample	100	User Drop the Item														
26	Wire Clip (4 mm)	50 Pkt	China	53.00	2,650.00	China	52.25	2,612.50	Local	58.00	2,900.00	Kss	61.00	3,050.00	Local	52.00	2,600.00
27	Wire Clip (6 mm)	50 Pkt	China	64.00	3,200.00	China	63.80	3,190.00	Local	69.00	3,450.00	Kss	72.00	3,600.00	Local	58.00	2,900.00
28	Wire Clip (8 mm)	50 Pkt	China	90.00	4,500.00	China	89.35	4,467.50	Local	98.00	4,900.00	Kss	105.00	5,250.00	Local	81.00	4,050.00
29	Wire Clip (10 mm)	50 Pkt	China	113.00	5,650.00	China	112.55	5,627.50	Local	134.00	6,700.00	Kss	121.00	6,050.00	Local	98.00	4,900.00
30	Wire Clip (14 mm)	50 Pkt	China	200.00	10,000.00	China	191.40	9,570.00	Local	219.00	10,950.00	Kss	198.00	9,900.00	Local	144.00	7,200.00
31	Cut Screw (3/8") No 6	50	Local	48.00	2,400.00	Local	46.40	2,320.00	Local	92.00	4,600.00	Adamjee	88.00	4,400.00	Adamjee	81.00	4,050.00
32	Cut Screw (1") No 6	50	Local	57.00	2,850.00	Local	55.70	2,785.00	Local	110.00	5,500.00	Adamjee	110.00	5,500.00	Adamjee	104.00	5,200.00
33	Cut Screw (1 1/8") No 6	50	Local	72.00	3,600.00	Local	69.66	3,483.00	Local	144.00	7,200.00	Adamjee	132.00	6,600.00	Adamjee	127.00	6,350.00
34	Cut Screw (1 1/2") No 6	50	Local	78.00	3,900.00	Local	76.56	3,828.00	Local	161.00	8,050.00	Adamjee	154.00	7,700.00	Adamjee	138.00	6,900.00
35	Wooden screw 1/2" x 8	50	Local	58.00	2,900.00	Local	56.37	2,818.50	Local	92.00	4,600.00	Adamjee	121.00	6,050.00	Adamjee	80.00	4,000.00
36	Wooden screw 1 1/4" x 8	50	Local	77.00	3,850.00	Local	75.98	3,799.00	Local	121.00	6,050.00	Adamjee	154.00	7,700.00	Adamjee	104.00	5,200.00
37	Wooden screw 1 1/2" x 8	50	Local	89.00	4,450.00	Local	91.00	4,550.00	Local	138.00	6,900.00	Adamjee	165.00	8,250.00	Adamjee	115.00	5,750.00
38	Full gauge Cable Lugs 240mm Silver	36	Silver	226.00	8,136.00	Silver	224.50	8,082.00									
39	Full gauge Cable Lugs 95 mm Silver	36	Silver	61.00	2,196.00	Silver	60.50	2,178.00									
40	Full gauge Cable Lugs 70 mm Silver	36	Silver	43.00	1,548.00	Silver	41.75	1,503.00									


 MEMBER
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 Syed Tanzeem
 Manager Finance
 IBA


 CHAIRPERSON
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 Assistant Professor
 IBA


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 Haris Qureshi
 PPRA Advisor
 HES

Sr. #	Description	Quantity	M/sK&B Enterprises			M/s Al-Waqad Enterprises			M/s S. I. Enterprises			M/s Al-Rehman Enterprises			M/s S. M. Saeed & Brothers		
			Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Rate (Rs.)	Amount (Rs.)
41	Full gauge Cable Lugs 50 mm Silver	36	Silver	34.00	1,224.00	Silver	32.50	1,170.00	Non-Responsive	Non-Responsive	Non-Responsive	Non-Responsive	Non-Responsive	Non-Responsive	Non-Responsive	Non-Responsive	Non-Responsive
42	Full gauge Cable Lugs 25 mm Silver	36	Silver	17.00	612.00	Silver	16.50	594.00									
43	Full gauge Cable Lugs 120mm Silver	36	Silver	87.00	3,132.00	Silver	85.90	3,092.40									
44	Full gauge Cable Lugs 185mm Silver	36	Silver	161.75	5,823.00	Silver	162.00	5,832.00									
45	Full gauge Cable Lugs 35mm Silver	36	Silver	20.00	720.00	Silver	20.00	720.00									
Total			Rs. 500,492.40			Rs. 479,897.40			Rs. 561,504.00			Rs. 717,124.00			Rs. 692,960.00		
17% GST			Rs. 85,083.71			Rs. 81,582.56			Rs. 95,500.00			Rs. 121,911.08			Rs. 117,803.20		
Total Amount			Rs. 585,576.11			Rs. 561,479.96			Rs. 657,004.00			Rs. 839,035.08			Rs. 810,763.20		

M/sK&B Enterprises	M/s Al-Waqad Enterprises	M/s S. I. Enterprises	M/s Al-Rehman Enterprises	M/s S. M. Saeed & Brothers
143,517.25	65,972.90	90,805.00	104,550.00	46,875.00
24,397.93	11,215.39	15,436.85	17,773.50	7,968.75
167,915.18	77,188.29	106,241.85	122,323.50	54,843.75


Itemized Total	451,720.15
GST	76,792.43
Itemized Grand Total Amount (Inclusive of GST)	528,512.58

Note:

1 Procurement Committee in its meeting held on February 23, 2017 decided that about item # 25, there was an ambiguity in the quality parameters of the offer submitted by M/s S. I. Enterprises, hence the user requested to drop the item. For item # 38 to 45, bid quoted by M/s Al-Rehman Enterprises, M/s S. I. Enterprises and M/s S. M. Saeed & Brothers are considered non-responsive.

2 The Procurement Committee decided to award the tender on itemized lowest evaluated basis.


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HEJ

Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - PC Minutes of Bid Opening Meeting

From: Secretary Procurement Committee @ IBA
Sent: Thursday, February 23, 2017 3:24 PM
To: Muhammad Sohail Khan / Manager Purchase and Stores @ IBA
Cc: Procurement-Committee; Jami Moiz / Assistant Professor Dept of Marketing & Center for Entrepreneurial Development-CED @ Main Campus; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Manager (Finance) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA
Subject: Item 1. Approval for Provide & Supply of General & Electrical Items

Item # 1: Approval for "Provide & Supply of General & Electrical Items"

Discussion: Sr. Executive Purchase briefed the committee about the tender proceeding for "Provide & Supply of General & Electrical Items". In this tender SIX bidders participated, while ONE bid M/s Day Cool Enterprises rejected due to "Cross the BoQ and submitted rates on letterhead". The committee reviewed the attached comparative statement. About item # 25, there was an ambiguity in the quality parameters of the offer submitted by M/s S. I. Enterprises, hence the user requested to drop the item. For item # 38 to 45, bid quoted by M/s Al-Rehman Enterprises, M/s S.I. Enterprises and M/s S.M. Saeed & Brothers are considered non-responsive.

Decision: The committee approved the award of the tender for "Provide & Supply of General & Electrical Items" on itemized lowest evaluated basis following the details discussed above.

Action: Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

Attendance:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Asjad Asad (Member)
4. Haris Quershi (External Member)
5. Ahmed Ali Khan (External Member)
6. Mushtaque Ahmed (Member)
7. Syed M. Rizwan Rizvi (Member)
8. Muhammad Hanif (Secretary)

Muhammad Hanif,
Secretary Procurement Committee


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BIDDERS QUALIFICATION REPORT


NIT No ME/07/16-17
Description of Work: Provide & Supply of General & Electrical Items
Method & Procedure of procurement Open Competitive Bidding
Single Stage One Envelope

S. No	Eligibility Criteria	M/s K&B Enterprises	M/s Al-Waqad Enterprises	M/s S. I. Enterprises	M/s Al-Rehman Enterprises	M/s S. M. Saeed & Brothers	M/s Day Cool Enterprises
1	Is envelop sealed	Yes	Yes	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes	Yes	No
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes	Yes	No
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	Yes	Yes	Yes	Yes	Yes	No
6	Tender Fee Received	Yes	Yes	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes	Yes	No
8	Qualified / Disqualified	Qualified	Qualified	Qualified	Qualified	Qualified	Disqualified
9	Any overwriting tender dropped received	No	No	No	No	No	No
10	Client list provided	Yes	Yes	Yes	Yes	Yes	No
11	Affidavit regarding any litigation or blacklisting	No	No	No	No	No	No

Recommendations:

- Participated firms are declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria
- M/s Day Cool Enterprises, Rejected due to cross the BoQ and submitted rates on letterhead
- Procurement Committee in its meeting held on February 23, 2017 decided that about item # 25, there was an ambiguity in the quality parameters of the offer submitted by M/s S. I. Enterprises, hence the user requested to drop the item. For item # 38 to 45, bid quoted by M/s Al-Rehman Enterprises, M/s S.I. Enterprises and M/s S.M Saeed & Brothers are considered non-responsive
- Recommended to award the Purchase Order to the itemized lowest qualified bidders i.e
 - (1) M/s K&B Enterprises at Rs. 167,915.18 inclusive of GST
 - (2) M/s Al-Waqad Enterprises at Rs. 77,188.29 inclusive of GST
 - (3) M/s S. I. Enterprises at Rs. 106,241.85 inclusive of GST
 - (4) M/s Al-Rehman Enterprises at Rs. 122,323.50 inclusive of GST
 - (5) M/s S. M. Saeed & Brothers at Rs. 54,843.75 inclusive of GST


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Institute of Business Administration, Karachi
Tender Opening
February 20, 2017
at 3:30 pm

Statement of Tender for: Provide & Supply of General & Electrical Items Tender #: ME/07/16-17

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/s Al-Loaged Enterprises	Rs 647,475/-		PO# 1181010196 Al Bank Rs 370,000/- Feb 20, 2017	ABSENT	
2-	M/s Al Rehman Enterprises	Rs 839,035/-		264120 A/C B Rs 358,561/- Feb 13, 2017	ABSENT	
3-	M/s S.I. Enterprises	Rs 657,004/-		03125522 Bank Al Habib Rs 330,000/- Feb 20, 2017	ABSENT	
4-	M/s Day Cool Enterprises	—	—	—	<i>Sohail Khan</i>	Cross the BOQ & submitted rates on attached
5-	M/s K & B Enterprises	Rs 687,834/-		10602253 Habib Metro Rs 35,000/- Feb 20, 2017	<i>[Signature]</i>	
6-	M/s M Saadk. Bros.	Rs. 946,722/-		03148302 Bank Al Habib Rs 45,000/- Feb 15, 2017	ABSENT	

[Signature]
M SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan

[Signature]
Rauf Ameel
 Sr. Finance Executive

[Signature]
M. Hanif
 Sr. Executive Purchase

[Signature]
Azjad ASSAD ASAD
 Sr. Manager P&CS