



IBA Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Ref. # IBA-MC/PD/FUR/217/0130/2016-17

March 03, 2017

Manager (Enforcement-II)
Govt. of Sindh
Sindh Public Procurement Regulatory Authority
Block-8, Sindh Secretariat No. 4-A
Court Road
Karachi.

Subject: Submission of Bid Evaluation Reports & Other Related Documents

Please find following Documents to be floated on SPPRA website.

1. Tender # FUR/04/16-17

Caption: Provide, Supply & Fabrication of Medical Furniture & Ancillary Items

- a. Original Bid Evaluation Report
- b. Original Comparative Statement
- c. Minutes of Bid Opening Meeting
- d. Bidder's Qualification Report
- e. Attendance Sheet

Submitted, please

Muhammad Hanif
Sr. Purchase Executive

SPPRA PURCHASE DIARY
NO: 1811
DATED: 03-03-17

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # FUR/04/16-17
3. Tender Description/Name of work/item: Provide, Supply & Fabrication of Medical Furniture & Ancillary Items
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: January 13, 2017 on IBA website & SPPRA web site Serial # 31191
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold: 03 Companies have collected Tender Documents
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: ONE, M/s Inspire Trading Co, due to non-responsiveness
11. Financial Bid Opening date: February 1, 2017

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s K&B Enterprises	Rs.929,167.20	Lowest Bidder	Rs.450,000.00	Accepted, due to lowest evaluated bidder. Comparative Sheet Attached.	
2.	M/s Al-Waqad Enterprises	Rs.930,267.00	Highest Bidder			
3.	M/s Inspire Trading Co.		Rejected, due to non-responsiveness			

Note:

1. Procurement Committee in its meeting held on February 23, 2017 found that the bid of M/s Inspire Trading Co, rejected due to not conforming with the required specification and thus declared the bid as non-responsive.
2. The Bid submitted by M/s K&B Enterprises was found as the lowest evaluated bid as per SBD Clause 6(xxii)
3. Recommended to award the Purchase Order to M/s K&B Enterprises at Rs. 929,167.20 inclusive of GST

Signatures of the Central Purchase Committee, Members

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Jehangir
Manager Finance
IBA

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Dr. Romeez Khalid
Assistant Professor
IBA



MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


Hafiz Qureshi
PPRA Adviser
MES


Comparative Statement


Provide, Supply & Fabrication of Medical Furniture & Ancillary Items







Tender # FUR/04/16-17

S. No.	Name of Item	Description	Image	Unit	Qty	M/s Inspire Trading Co.			M/s K&B Enterprises			M/s Al-Waqad Enterprises		
						Quoted Brand	Rate	Amount	Quoted Brand	Rate	Amount	Quoted Brand	Rate	Amount
1	Bed	Overall dimension(L.X.W.X.H) 195cmX85Xcmx55cm - Four section beds with all welded enameled main frame construction from rectangular section steel tube of 16SWG steel sheets. - Adjustable back rest and leg section by means of two independent cranks with rectangular handled - Removable chrome plated bed ends fitted with 10mm laminated plastic panels - Platform fitted with epoxy painted steel bars of 18 SWG Steel sheets - The bed is munted on double ball bearing, swivel castors of non-tin and weather proof rubber Two fixed at head end and two swiveling with independent breaks at foot end. - Bumpers at all four corners. - Four Mattress holders (2 at each side) - 4" thick mattress 10 years warranty. Wonmed or Equivalent		EACH	4				Wonmed	65,000.00	260,000.00	Wonmed	66,000.00	264,000.00
2	Over Bed Table	Height adjustable approx 750mm to 1100 mm by lifting release bar under the table top by hydraulic mechanism or spring Top made of melamine sheet Wonmed or Equivalent		EACH	4				Wonmed	11,700.00	46,800.00	Wonmed	11,900.00	47,600.00


 MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Syed Jehanzeb
 Manager Finance - IBA


 MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Dr. Ramiz Khalid
 Assistant Professor
 IBA


 MEMBER (EXTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Hanis Qureshi
 PPA Advisor - HES

3	Bed side Locker	Overall size of locker 40cm width, 40cm depth, 80 cm height. Made up of M. sheet 18 SWG. Top made of laminated melamine sheet. One drawer One Cabinet. Made made of 1" round/square pipe. FINISH: Polyester powder coated finishing Winmed or Equivalent		EACH	4
4	I.V. Pole Stand	Heavy Weight based on 500 mm dia castors, powder coated base and column with telescope adjustment of 4 ports I/V rod of wire diameter 0.5 mm Winmed or Equivalent		EACH	4
5	Examination Couch	Frame to be one piece welded mild steel powder coated Headrest to have step less angle adjustment from horizontal to 75° 2" Mattress of 2.5 lbs/cft density with water proof flame retardant sterilize-able cover Size Approx 2000mm X 500mm with standard height Winmed or Equivalent		EACH	3
6	Instrument trolley	Frame constructed of stainless steel hollow pipe, complete with two stainless steel trays. Both trays provided with reinforcement as side guards for safety. Mobile on 50mm dia. twin wheels. Size (60x90) cm Winmed or Equivalent		EACH	2
7	Emergency Stretcher	Single crank, rubber bumper guards on all sides, mobile on 23 cm dia. Rubber Castors, removable tarpaulin/Rexene stretched stretcher Winmed or Equivalent		EACH	2
8	Wheel Chair	Folding Wheel Chair, Detachable Desk Armrests, and Swinging Detachable Elevating Adjustable height leg rests Footsteps made of Aluminum With Safety belt. Seat width 38X43cm, made of high quality leather to withstand human load		EACH	2




Bid Rejected due to non-responsive

Winmed	14,000.00	56,000.00	Winmed	13,650.00	54,600.00
Winmed	10,000.00	40,000.00	Winmed	9,750.00	39,000.00
Winmed	33,800.00	101,400.00	Winmed	34,000.00	102,000.00
Winmed	7,000.00	14,000.00	Winmed	6,900.00	13,800.00
Winmed	91,000.00	182,000.00	Winmed	91,500.00	183,000.00
Local Made	7,300.00	14,600.00	Local Made	7,200.00	14,400.00

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
Jyoti Srinivas
Manager Finance - IBA

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
Dr. Rameez Khalid
Assistant Professor - IBA


MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
Haris Qureshi
PFRA Advisor - IBA

9	Dressing Trolley	Constructed from stainless hollow pipe with two shelves of stainless steel, two stainless steel drawers under the top shelf Stainless steel bucket and bowl with holders. Mobile on 100mm dia rubber castors. Push handle for easy movement Winmed or Equivalent		EACH	2	Local Made	6,900.00	13,800.00	Winmed	6,500.00	13,000.00
10	OPD chairs S.S	Chairs (Steel) fixed on steel structure of section 40mm X600mm. For Fixing 3 seater structure with seating area approximately 51 Cm X 50 cm With sliver enameled finished The structure may be able to be fixed on the floor/replacbeable Branded, Good Quality		EACH	4	China Made	11,290.00	45,160.00	China Made	11,050.00	44,200.00
11	Surgeon Revolving Steel Stool	Stool with 16 SWG stainless steel structure and seat with back of diameter 300mm Height adjustable by simple spun mechanism. Height adjustment not less than 53cm to 68 cm Winmed or Equivalent		EACH	3	Local Made	6,800.00	20,400.00	Winmed	6,500.00	19,500.00
Total							Rs. 0.00	Rs. 794,160.00		Rs. 795,100.00	
17% GST							Rs. 0.00	Rs. 135,007.20		Rs. 135,167.00	
Total Amount							Rs. 0.00	Rs. 929,167.20		Rs. 930,267.00	

Note:

- 1 Procurement Committee in its meeting held on February 23, 2017 found that the bid of M/s Inspire Trading Co. rejected due to not conforming with the required specification and thus declared the bid as non-responsive
- 2 The Bid submitted by M/s K&B Enterprises was found as the lowest evaluated bid as per SBD Clause 6(xxii)
- 3 Recommended to award the Purchase Order to M/s K&B Enterprises at Rs. 929,167.20 inclusive of GST


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Jehanzeb
Manager Finance
IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khair
Assistant Professor
IBA


MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Haqir Qureshi
PPRA Advisor
HES

Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - PC Minutes of Bid Opening Meeting

From: Secretary Procurement Committee @ IBA

Sent: Thursday, February 23, 2017 3:27 PM

To: Muhammad Sohail Khan / Manager Purchase and Stores @ IBA

Cc: Procurement-Committee; Jami Moiz / Assistant Professor Dept of Marketing & Center for Entrepreneurial Development-CED @ Main Campus; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Manager (Finance) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA

Subject: Item 2. Letter received from M/s Inspire Trading Co. for the supply of Medical Furniture & Ancillary Items

Item # 2: Letter received from M/s Inspire Trading Co. for the supply of Medical Furniture & Ancillary Items

Discussion: Sr. Executive Purchase briefed the committee about the tender proceedings of "Provide, Supply & Fabrication of Medical Furniture & Ancillary Items". Procurement Committee in its meeting held on February 16, 2017 has taken the decision to defer the case. The committee reviewed the letter submitted by M/s Inspire Trading Co. on February 21, 2017. Manager Purchase & Stores has submitted finding that he visited M/s Inspire Trading Co. who made him visit Lucky Star Market for samples. Photos of samples are attached.

Further the committee contacted Mr. Nouman, representative of M/s Inspire Trading on phone for clarification, and he confirmed that their quoted brand does not fulfill the prime specs mentioned in tender BoQ. The committee reviewed the situation and therefore, in view of quality parameters and nature of items related to clinical equipment, the committee found the bid of M/s Inspire Trading Co. not conforming with the required specification and thus declared the bid as non-responsive. The bid submitted by M/s K&B Enterprises was found as the lowest evaluated bid as per SBD Clause 6(xxii).

Decision: The committee approved to award the tender for "Provide, Supply & Fabrication of Furniture Items for IBA Clinic" to M/s K&B Enterprises being the lowest evaluated bidder at Rs. 929,167.20 inclusive of GST.

Action: Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

Attendance:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Asjad Asad (Member)
4. Haris Quershi (External Member)
5. Ahmed Ali Khan (External Member)
6. Mushtaque Ahmed (Member)
7. Syed M. Rizwan Rizvi (Member)
8. Muhammad Hanif (Secretary)

Muhammad Hanif,
Secretary Procurement Committee


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Jehanzeb
Manager Finance - IBA


CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
1
Dr. Rameez Khalid
Assistant Professor
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Haris Qureshi
PPRA Advisor
HES



BIDDERS QUALIFICATION REPORT

NIT No: FUR/04/16-17
Description of Work: Provide, Supply & Fabrication of Medical Furniture & Ancillary Items


Method & Procedure of procurement: Open Competitive Bidding
Single Stage One Envelope

S. No	Eligibility Criteria	M/s Inspire Trading Co.	M/s Al-Waqad Enterprises	M/s K&B Enterprises
1	Is envelop sealed	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	No	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes
7	5 plus years experience	No	Yes	Yes
8	Qualified / Disqualified	Disqualify	Qualified	Qualified
9	Any overwriting tender dropped received	No	No	No
10	Cliental list provided	No	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No

Recommendations:

- 1 Participated firms are declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 Procurement Committee in its meeting held on February 23, 2017 found that the bid of M/s Inspire Trading Co, rejected due to not conforming with the required specification and thus declared the bid as non-responsive.
- 3 The Bid submitted by M/s K&B Enterprises was found as the lowest evaluated bid as per SBD Clause 6(xxii)
- 4 Recommended to award the Purchase Order to M/s K&B Enterprises at Rs. 929,167.20 inclusive of GST


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Sehangeb
Manager Finance
IBA





CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khalid
Assistant Professor
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Hafeez Anveshi
PPRA Advisor
HES

Institute of Business Administration, Karachi

Tender Opening
February 1, 2017
at 3:30 pm

Statement of Tender for: Provide, Supply & Fabrication of Medical Furniture & Ancillary Items	Tender #: FUR/04/16-17
---	------------------------


S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/S Al-Waqad Enterprises	Rs 930,267/-		1181010105 Al Baraka Bank 1181010098 Rs 40,000/- Rs 27000/- Feb 01, 2017		
2-	M/S K&B Enterprises	Rs 929,167.20		10601925 Habib Metro Rs 55000/- Feb 01, 2017		
3-	M/S Inspire Trading Co.	Rs 557,810/-		14702866 Askari Bank Rs 27,900/- Feb 01, 2017		



M. SOHAIL KHAN
Manager Purchase & Stores
Institute of Business Administration
Karachi-Pakistan


Tauf Ahmed
Sr. Finance Executive


M. Hamid
Sr. Purchase Executive


Asjad Asad
Sr. Manager PBIS