

## Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/102/2015-16
3. Tender Description/Name of work/item: Wireless Radio Link Services on Rental Bases.
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: SPPRA 10-03-2016 SPPRA-S.No: 26910/2016
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 02
8. Technical Bid Opening date: (if applicable) 31-March-2016
9. No. of Bid technically qualified (if applicable): 02
10. Bid(s) Rejected: 0
11. Financial Bid Opening date: 31-March-2016
- 12. Bid Evaluation Report:**

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder Unit Price</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1	M/s PTCL	(A) PKR 2,360,000/- (One Time Cost) (B) PKR : 236,000/- (Per Month Cost) All Taxes inclusive	2 <sup>nd</sup>	Open Market	High in Price	Rejected due to High in Price
2	M/s. Comstar (Information Systems Associates Ltd.)	(A) PKR 75,000/- (One Time Cost) (B) PKR : 28,000/- (Per Month Cost) All Taxes inclusive	1 <sup>st</sup>	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract

**Recommendations:** - The offered amount of Rs. 28,000/-Per Month Cost (Inclusive of SST) and Rs. 75,000/- (One Time Cost, Inclusive of all Taxes) by M/s. COMSTAR has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.

IBA (Internal Member)

Mr. Syed Jehanzeb

Assistant Manager

IBA (Internal Member)

Dr. Nasir Touheed

Professor

IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

NIT NO (Tender #): IT-102-15-16 (Radio Link-Rental)

SPPRA: 26910/2015-16

**Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)**

**MINUTES OF BID OPENING MEETING**

A meeting of the procurement committee of this department was held on 31-03-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	Information Systems Associates Ltd. Comstar	Farhan Ali	0336-3111565 farhan@comstar.com.pk	
2	PTCL	Wasif Ahmad	0333-2157648 wasif.ahmad@ptcl.net.pk	
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security 5%	Pay Order No./ Date
1	Comstar	PM = 28,000/- onetime = 75,000/- All taxes	5,200/-	02703061 NIB BANK
2	PTCL	PM = 236,000/- onetime = 236,000/- All taxes	250,000/-	A-04598033 NBS
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

Asjad 31-3-16  
Syed 31/3/16  
Arshad 31/3/16  
Rahat 31-3-16

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

**Technical Evaluation of Wireless Radio link Services on Rental Basis (70 Mbps)**  
IT/102/2015-16

S. No.	Attributes	ComStat	PTCL
<b>Part A) Mandatory</b>			
1	Firms with Income Tax Certificate / GST Certificate registered. (Documentary Proof required)	YES	YES
2	Affidavit (that the firm has not been blacklisted by private, Govt., Semi Govt. and Autonomous Body)	YES	YES
3	Bidding company being in operation for at least Five years in Pakistan in relevant business. Documentary Proof	YES	YES
4	Location of Offices (Islamabad, Lahore and Karachi) Documentary Proof required.	YES	YES
5	Bid must be accompanied by Manufacturer's authorization letter from principal. (Sample attached Annexure D)	YES	YES
6	Completely filled BOQ should to be submitted (as part of Financial Bid)	YES	YES
7	Minimum Rs. 5 million annual Financial Turnover for last Two Years	YES	YES
8	Backup Inventory maintained by company at least equivalent to those items mention in BOQ and backup equipment must provide against the faulty equipment.	YES	YES
9	Successful completion of at least three (03) similar projects completed within last two years. Testimonial from the customer or can be confirmed by IBA, Karachi, through the contact detail provided.	YES	YES
10	During the technical evaluation, bidder may be asked for the demo of at least 7 days free of cost.	YES	NO
	Installation Charges (One time)	75,000	2,360,000
	Price (Per month) including all Taxes	28,000	236,000

Note:

Two company M/s ComStar and PTCL has participated in the tender, qualified technically and ComStar offered lowest amount 28,000 PKR Per month.

SPPRA # 26910

"RADIO LINK Rent"  
IT/102

**BIDDER'S ELIGIBILITY QUALIFICATION REPORT**

Eligibility Qualification Criteria

S.No:	Eligibility Qualification Criteria	Bidder's Name M/s. PTCL	Bidder's Name M/s. Comstar (ISA)	Bidder's
1	Registration with PEC(if applicable)	—	—	
2	NTN	✓	✓	
3	Sales Tax Registration	✓	✓	
4	Professional Tax	✓	✓	
5	Registration with sindh Revenue Board(SRB)if applicable	✓	✓	
	<b>Qualification Criteria</b>			
6	Minimum three year experience of relevant filed	✓	✓	
7	Required Bid Security is attached	✓	✓	
8	Turnover of atleast last three years	✓	✓	
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	✓	✓	
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	—	—	
	Qualified/ Disqualified			

Asjad  
31-3-16

Asjad  
31/3/16

Asjad  
31/3/16

Asjad  
31-3-16

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Annexure - C

Pl see the attached file, kindly fills the price sheet and submits along with all supporting documents.

Monthly Recurrence Charges

S.No	Items/Description	Unit Price	Qty	Total Price all taxes
1	70 mbps Data Connectivity	28,000/=	1	28,000/=

Any Charges / If any One time cost

S.No	Items/Description	Unit Price	Qty	Total Price all taxes
1	Installation	75,000/=	1	75000/=

IMPORTANT NOTE (Mandatory):

Kindly quote the price as per attached Annexure-C



Signature and seal  
of responding organization

*Handwritten notes:*  
Rahat 31/3/16  
Asjad 31/3/16  
A. Khair 31/3/16



10/10