

Subject: Tender- Supply & Installation of Avaya IP Phone Sets & License or Equivalent. SPPRA S.No 16165
From: Farhan Amir <farhan.amir@sindhbankltd.com>
Date: 7/3/2013 4:28 PM
To: tenders@pprasindh.gov.pk, kamran.mehdi@sindhbankltd.com, nadeem.raana@sindhbankltd.com
CC: Imran Zubair <imran.zubair@sindhbankltd.com>, M Rashid Memon <rashid.memon@sindhbankltd.com>, 'shahzad baig' <shahzad.begg@sindhbankltd.com>, 'Anis Iqbal Head Of IT' <anis.iqbal@sindhbankltd.com>, saeed.khan@sindhbankltd.com

Dear Concerns

Please refer the attached mentioned documents of captioned subject tender needs to be hoist on SNDB and SPPRA websites as per SPPRA Rule # 50.

1. Bid Evaluation Report
2. Form of Contract
3. Letter of Award
4. Scope of work/Requirement

Kindly confirm once it is get hoisted on your respective websites.

Thanks.

Regards,
Farhan A Siddiqui

Attachments:

| | |
|----------------------------|--------|
| Award&ScopeofWork | 662 KB |
| BER0001.pdf | 600 KB |
| BuyersList | 566 KB |
| ContractEvaluationPerforma | 1.7 MB |
| Agreement | 2.7 MB |



7/3/2013 5:03 PM

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. SINDH BANK LTD
- 2) PROVINCIAL / LOCAL GOVT / OTHER Scheduled Bank
- 3) TITLE OF CONTRACT Supply & Installation of Avaya IP Phone Sets & License or Equip
- 4) TENDER NUMBER SNDB/COK/ADMIN/TD/332/2013
- 5) BRIEF DESCRIPTION OF CONTRACT Supply & Installation of Avaya IP Phone Sets & License or Equip
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee.
- 7) TENDER ESTIMATED VALUE Below 1 million
- 8) ENGINEER'S ESTIMATE
(For civil works only) -
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 6 to 8 weeks
- 10) TENDER OPENED ON (DATE & TIME) Technical(07-05-13 at 12:00pm) Financial(14-05-13 3:30pm)
- 11) NUMBER OF TENDER DOCUMENTS SOLD 4
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 3
24th May, 2013 (Sindh Bank Website)
- 14) BID EVALUATION REPORT
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER Apollo Telecom (Pvt) Ltd. Apollo House, Clifton, KHI
- 16) CONTRACT AWARD PRICE Rs. 990,325
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATION BID). Apollo Telecom (Pvt) Ltd.

18) METHOD OF PROCUREMENT USED :- (Tick one)

- a) SINGLE STAGE - ONE ENVELOPE PROCEDURE Domestic/ Local
- b) SINGLE STAGE - TWO ENVELOPE PROCEDURE Yes
- c) TWO STAGE BIDDING PROCEDURE
- d) TWO STAGE - TWO ENVELOPE BIDDING PROCEDURE

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT _____

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

| | |
|-----|-------------------------------------|
| Yes | SPPRA S.No.18165 at 23rd April 2013 |
| No | |

ii) News Papers
(If yes, give names of newspapers and dates)

| | |
|-----|----|
| Yes | |
| No | No |

22) NATURE OF CONTRACT

| | | | |
|----------------|-------------------------------------|------|--------------------------|
| Domestic/Local | <input checked="" type="checkbox"/> | Int. | <input type="checkbox"/> |
|----------------|-------------------------------------|------|--------------------------|

23) WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

24) WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

| | | | |
|-----|--------------------------|----|-------------------------------------|
| Yes | <input type="checkbox"/> | No | <input checked="" type="checkbox"/> |
|-----|--------------------------|----|-------------------------------------|

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID / BEST EVALUATED BID (in case of Consultancies)

| | | | |
|-----|--------------------------|----|-------------------------------------|
| Yes | <input type="checkbox"/> | No | <input checked="" type="checkbox"/> |
|-----|--------------------------|----|-------------------------------------|

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT?
(Attach copy of the bid evaluation report)

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

| | |
|-----|----|
| Yes | |
| No | NO |

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

| | |
|-----|----|
| Yes | |
| No | NO |

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

| | |
|-----|----|
| Yes | |
| No | NO |

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give details and reasons.)

| | |
|-----|----|
| Yes | |
| No | NO |

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING COMMITMENT, IF A ROAD:
(If yes, enclose a copy)

| | | | |
|-----|--------------------------|----|-------------------------------------|
| Yes | <input type="checkbox"/> | No | <input checked="" type="checkbox"/> |
|-----|--------------------------|----|-------------------------------------|

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?

| | | | |
|-----|-------------------------------------|----|--------------------------|
| Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
|-----|-------------------------------------|----|--------------------------|

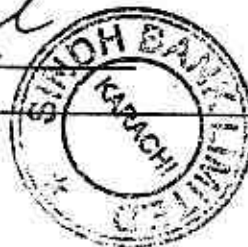
38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

| | |
|-----|----|
| Yes | |
| No | NO |

39) Date of Award of Contract: 01/07/2013

Signature & Official Stamp of
Authorized Officer

M. Rizvi



FOR OFFICE USE ONLY

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

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SIGNATURE MEMBERS PC-IT

Head - Fin Div. _____

Head - IT Div. _____

Member-IDBL _____

Date: 14/5/13**4 FINANCIAL PROPOSAL****PRICE SCHEDULE**

(Applicable for the year 2013-2014)

Name of Bidder APOLLO TELECOM (PVT.) LTD.

| S # | Product Description | Model | Unit Cost | Qty | Amount |
|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|---------------------------|-----------|-----|------------|
| 01 | Avaya Phone Sets or Equivalent (Supported for Avaya PABX IP Office 500) | IP PHONE 1608-I BLK | 11,170.00 | 60 | 670,200.00 |
| 02 | Avaya Phone License or Equivalent (Supported for Avaya PABX IP Office 500) | IPO LIC R6+AV IP ENDPOINT | 4,925.00 | 65 | 320,125.00 |
| PAK RUPEES NINE HUNDRED AND NINETY THOUSAND Total Amount AND THREE HUNDRED AND TWENTY-FIVE ONLY. | | | | | 990,325.00 |

*This Total Amount will be taken as the financial bid offered by the vendor.

Note

- The tender will stand cancelled after due qualification if any required document is not provided within 7 days of asking by the bank at any stage after winning of the tender.
- The cost must include all taxes, installation.
- Warranty, 1 year warranty is mandatory.
- No advance payment for supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned offices.
- Calculation of bid security, 5% of the *Total Amount will be submitted with the tender document as bid security.
- The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- Delivery period 6 to 8 weeks

Signature & Stamp of Bidder



Technical & Financial Evaluation Report

Supply and Installation of AVAYA IP Phone Sets & License or Equivalent

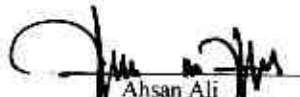
| | | |
|----|---------------------------------|------------------------------------------------------------------------|
| 1 | Name of Procuring Agency | Sindh Bank Ltd. |
| 2 | Tender Reference No. | SNDB/COK/ADMIN/TD/332/2013 |
| 3 | Tender Description | Supply and Installation of AVAYA IP Phone Sets & License or Equivalent |
| 4 | Method of Procurement | Single Stage Two Envelop Bidding Procedure |
| 5 | Tender Published | SPPRA S. No. 16165 |
| 6 | Total Bid Documents Sold | 4 |
| 7 | Total Bids Received | 3 |
| 8 | Technical Bid Opening Date | 07/05/2013 |
| 9 | Financial Bid Opening Date | 14/05/2013 |
| 10 | No of Bid Technically Qualified | 1 |
| 11 | Bid(s) Rejected | 2 |

| S. No. | Name of Company | Evaluation Criteria Qualified/Disqualified | Technical Criteria Qualified / Disqualified | Bid Offered | Remarks/Status |
|--------|-------------------------------|--------------------------------------------|---------------------------------------------|---------------------------------------|------------------|
| 1 | M/s Apollo Telecom (Pvt) Ltd. | Qualified | Qualified | Rs.990,325/- (Including All Taxes) | Qualified Bidder |

Note: M/s Apollo Telecom (Pvt) Ltd. is selected for Supply and Installation of AVAYA IP Phone Sets & License or Equivalent to Sindh Bank Ltd being the qualified bidder.

Members Signatures – Pre & Post Evaluation Committee


Pervez Ali Biskani
Officer I.T. Div.


Ahsan Ali
VP/Operation Div.


Dilshad Husain Khan
VP/Finance Division

Members – Procurement Committee

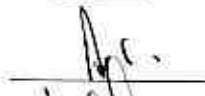
Head of I. T. Division

Chief Financial Officer

Chief Manager (IDBL) Karachi

Signature

Date







SPPRA ACCOUNTS DIARY

No: 1148 EF-20

Dated: 28.5.