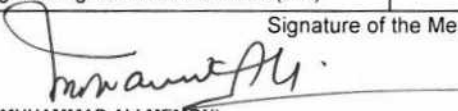


## BID EVALUATION REPORT

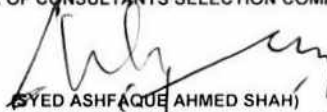
1	Name of Procuring Agency:	Project Director Sindh Provincial Road Improvement Project Works & Services Hyderabad
2	Tender Reference No:	PD/SPRIP/58, dated 30-11-2015
3	Tender Description / Name of work / Items:	Project Management Consultants for Sindh Provincial Road Improvement Project.
4	Method of Procurement:	QCBS
5	Tender Published:	(SPPRA Sr. No. 25915) Tenders issued to the shortlisted firms.
6	Total Bids document Sold:	06 Nos.
7	Total Bids Received:	06 Nos.
8	Technical Bid Opening date. (if applicable):	27-Jun-2016
9	No. of Bid technically qualified (if applicable):	04 Nos.
10	Bid(s) Rejected:	02 Nos.
11	Financial Bid Opening date:	26-Aug-2016
12	Bid Evaluation Report:	As under


S. No.	Name of Firm or Bidder	Cost offered by the Bidders	Technical Points (90%)	Financial Points (10%)	Overall Points	Comparison with Estimated Cost	Ranking in terms of cost
0	1	2	3	4	5	6	7
1	Yooshin Engineering Corporation (KOR) Lead Umar Munshi Associates (PAK) PEAS Consulting Pvt. Ltd (PAK)	US\$3,388,625	751.73	100.00	851.73	21.19% Below	1st
2	Renardet S.A. - (RSA) - Lead AAA Engineering Consultants (Pvt.) Ltd. (PAK) Osmani & Company (Pvt.) Ltd (PAK)	US\$4,057,048	762.17	83.52	845.69	5.65% Below	2nd
3	Kunhwa Engineering & Consulting Co. Lead Indus Associated Consultants (Pvt.)Ltd (PAK) Jers Engineering Consultants (PAK)	US\$3,911,939	732.31	86.62	818.93	9.02% Below	3rd
4	DOLSAR Engineering Ltd. (Lead Firm) National Engineering Services Pakistan (Pvt)	US\$4,827,805	747.14	70.19	817.32	12.27% Above	4th

Signature of the Members of the Committee

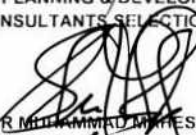
  
(MUHAMMAD ALI MEMON)  
DEPUTY DIRECTOR

REPRESENTATIVE OF FINANCE DEPARTMENT  
MEMBER OF CONSULTANTS SELECTION COMMITTEE

  
(SYED ASHFAQU AHMED SHAH)  
DEPUTY DIRECTOR (PROCUREMENTS & CONTRACTS)  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(SECRETARY) CONSULTANTS SELECTION COMMITTEE

  
(ANWAR ALI MUGHAL)  
ASSISTANT CHIEF (T&C)

REPRESENTATIVE OF PLANNING & DEVELOPMENT DEPARTMENT  
MEMBER OF CONSULTANTS SELECTION COMMITTEE

  
(SHER MUHAMMAD MIRHASAR)  
DEPUTY DIRECTOR (QUALITY CONTROL)  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(CO-OPTED MEMBER) CONSULTANTS SELECTION COMMITTEE

  
(PREM CHAND TALREJA)  
PROJECT DIRECTOR

SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(CHAIRMAN) CONSULTANTS SELECTION COMMITTEE

**ASIAN DEVELOPMENT BANK**  
**SUMMARY EVALUATION SHEET OF FINANCIAL PROPOSALS**

Loan No.: 3305-PAK [Sindh Provincial Roads Improvement Project (SPRIP), Pakistan]

Name of Firm	Price at Opening of Financial Proposals					Currency per DS 26.1		
	Currency <sup>1</sup>	Amount	Exchange Rate <sup>2</sup>	Currency Equivalent US\$	Adjustments <sup>3</sup>	Adjusted Total Price	Provisional Sums and Contingencies <sup>4</sup>	Evaluated Total Price <sup>5</sup>
	1	2	3	4 = 2 x 3	5	6 = 4 + 5	7	8 = 6 - 7
M/s Renardet S.A. - (RSA) - (Lead Firm) (i) M/s AAA Engineering Consultants (Pvt) Ltd (ii) M/s Osmari & Company (Pvt) Ltd	US\$ PKR	US\$ 1849417 PKR 269,620,663	1.0 105.0	US\$ 4,417,233	-US\$ 8	US\$ 4,417,225	US\$ 360,177	US\$ 4,057,048
M/s Kunhwa Engineering & Consulting Co. Ltd - (Lead Firm) (i) M/s Indus Associated Consultants Pvt Ltd (ii) M/s Jee's Engineering Consultants	US\$ PKR	US\$ 1,795,827 PKR 260,034,375	1.0 105.0	US\$ 4,272,345	-US\$ 229	US\$ 4,272,116	US\$ 360,177	US\$ 3,911,939
M/s Yooshin Engineering Corporation - (Lead Firm) (i) M/s Umar Munshi Associates (ii) M/s PEAS Consulting Pvt. Ltd	PKR PKR	PKR 126,131,460 PKR 260,142,750	105.0 105.0	US\$ 3,678,802	US\$ 70,000	US\$ 3,748,802	US\$ 360,177	US\$ 3,388,625
M/s DOLSAR Engineering Ltd - (Lead Firm) (i) M/s National Engineering Services Pakistan (Pvt) Ltd	US\$ PKR	US\$ 1,529,877 PKR 384,101,011	1.0 105.0	US\$ 5,187,982	US\$ 0	US\$ 5,187,982	US\$ 360,177	US\$ 4,827,805

Prepared by **Mr. Prem Chand Talreja**  
  
 Signature

Position: **Project Director, PMU SPRIP, WSD Sindh**  
 Date: **07-09-2016**

Currency values, unless otherwise indicated, are in US Dollars.  
 The exchange rate used for the purpose of this summary evaluation sheet is 105.0 US Dollars per 100 Pakistani Rupees.  
 The evaluation committee reserves the right to accept or reject any or all proposals without giving any reason therefor.  
 The Asian Development Bank is not responsible for the accuracy of the information provided in this summary evaluation sheet.

**MINUTES OF FINANCIAL PROPOSAL OPENING**  
*For*  
**PROJECT MANAGEMENT CONSULTANT**  
*Under*  
**LOAN 3305-PAK: SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT**

**PROJECT MANAGEMENT UNIT (PMU)  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT (SPRIP)  
WORKS AND SERVICES DEPARTMENT (WSD) SINDH**

**(26 August 2016)  
Full Technical Proposal (FTP)**

**SUBJECT:** Financial Proposal Opening for Project Management Consultants under Loan No. 3305-PAK: Sindh Provincial Road Improvement Project

**PRESENT:** Consultant Selection Committee Members

S/No	Name	Designation / Department
1	Mr. Muhammad Ali Memon	Deputy Director Public Private Partnership Unit Finance Department, Government of Sindh <b>(Member)</b>
2	Mr. Sher Muhammad Mahesar	Deputy Director, Quality Control Project Management Unit, Sindh Provincial Road Improvement Project Works and Services Department, Government of Sindh <b>(Co-opted Member)</b>
3	Mr. Anwar Mughal	Assistant Chief Foreign Aid Planning and Development Department, Government of Sindh <b>(Member)</b>
4	Mr. Prem Chand Talreja	Project Director Project Management Unit, Sindh Provincial Road Improvement Project Works and Services Department, Government of Sindh <b>(Chairman)</b>

**For the Consultant**

S/No	Name and Designation	Name of Consultancy Firms
1	Mr. Muhammad Haris Mazhar Manager Business Development	<b><u>M/s Renardet S.A. - (RSA) – (Lead Firm)</u></b> (i) M/s AAA Engineering Consultants (Pvt) Ltd (ii) M/s Osmani & Company (Pvt) Ltd
2	Mr. Saleem Khan Principle Engineer	<b><u>M/s Kunhwa Engineering &amp; Consulting Co. Ltd – (Lead Firm)</u></b> (i) M/s Indus Associated Consultants Pvt Ltd (ii) M/s Jers Engineering Consultants

S/No	Name and Designation	Name of Consultancy Firms
3	Mr. Numan R Engineer	<b>M/s Yooshin Engineering Corporation – (Lead Firm)</b> (i) M/s Umar Munshi Associates (ii) M/s PEAS Consulting Pvt. Ltd
4	Mir Sadaat Engineer	<b>M/s DOLSAR Engineering Ltd – (Lead Firm)</b> (i) M/s National Engineering Services Pakistan (Pvt) Ltd

**Observers**

S/No	Name	Designation / Department
1	Mr. Shafiq Wazir	Procurement Consultant, ADB, Pakistan Resident Mission Islamabad

**1. Opening remarks**

On behalf of Consultant Selection Committee (CSC), Mr. Prem Chand Talreja, Project Director / Chairman CSC, Project Management Unit (PMU), Sindh Provincial Road Improvement Project (SPRIP), Works and Services Department Sindh welcomed the Consultants and the ADB's representative to the Financial Proposal Opening. He then proposed an agenda, which was accepted.

**2. Submission of written authorization**

Authorized Representatives of all four (4) Consultant Consortiums expressed their thanks for being invited to the financial proposals opening. The representatives of all four (4) Consultant Consortiums submitted their authorization letters.

**3. Proceedings**

The Chairman briefed the participants the very purpose of meeting and specifically mention them that opening of financial proposal does not mean the selection or lowest rates confirmed until and unless the rates are properly scrutinized for their arithmetic correction and calculation and after its approval from Asian Development Bank, final decision would be announced. Before opening of the financial proposals, technical scores of each firm were read aloud. Subsequent to the announcement of technical score, financial proposals were opened after due concurrence and verification from the representatives of the firm that the envelopes are sealed and intact. Gross values and net values of the financial proposal were read aloud for each firm.

The step by step proceedings of meeting are as under:

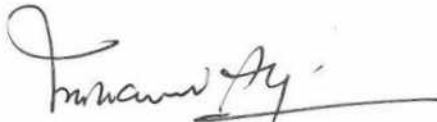
**M/s Renardet S.A. - (RSA) – [Switzerland] – (Lead Firm) in association with (i) M/s AAA Engineering Consultants Pvt.) Ltd; and (ii) M/s Osmani & Company (Pvt.) Ltd:** Financial proposal of M/s Renardet S.A. – (RSA) – [Switzerland] – (Lead Firm) in association with (i) M/s AAA Engineering Consultants Pvt.) Ltd; and (ii) M/s Osmani & Company (Pvt.) Ltd was opened and the total financial value of the proposal was read aloud as US Dollars (US\$) 1,849,417 and Pak Rupees (PKR) 269,620,663 excluding of all indirect local taxes in accordance with Clause 25.2 in the Data Sheet. The firm has offered no discount in their financial proposal.

**M/s Kunhwa Engineering & Consulting Co. Ltd – [Korea] – (Lead Firm); in association with (i) M/s Indus Associated Consultants Pvt. Ltd; and (ii) M/s Jers Engineering Consultants:** After that, Financial proposal of M/s Kunhwa Engineering & Consulting Co. Ltd – [Korea] – (Lead Firm); in association with (i) M/s Indus Associated Consultants Pvt. Ltd; and (ii) M/s Jers Engineering Consultants was also opened and the total financial value of the proposal was read aloud as US Dollars (US\$) 1,795,827 and Pak Rupees (PKR) 260,034,375 excluding of all indirect local taxes in accordance with Clause 25.2 in the Data Sheet. No discount was offered by the firm in their financial proposal.

**M/s Kunhwa the Sealed Financial proposal of M/s Yooshin Engineering Corporation – [Korea] – (Lead Firm), in association with (i) M/s Umar Munshi Associates; and (ii) M/s PEAS Consulting Pvt. Ltd:** After opening of financial proposals of M/s Kunhwa the Sealed Financial proposal of M/s Yooshin Engineering Corporation – [Korea] – (Lead Firm), in association with (i) M/s Umar Munshi Associates; and (ii) M/s PEAS Consulting Pvt. Ltd was opened and the total financial value of the proposal was read aloud as Pak Rupees (PKR) 126,131,460 and Pak Rupees (PKR) 260,142,750 excluding of all indirect local taxes in accordance with Clause 25.2 in the Data Sheet. No discount was offered by the firm in their financial proposal.

**M/s DOLSAR Engineering Ltd – (Turkey) – (Lead Firm), in association with M/s National Engineering Services Pakistan (Pvt.) Ltd:** At the last, financial proposal of M/s DOLSAR Engineering Ltd – (Turkey) – (Lead Firm), in association with M/s National Engineering Services Pakistan (Pvt.) Ltd was opened and the total financial value of the proposal was read aloud as US Dollars (US\$) 1,529,877 and Pak Rupees (PKR) 384,101,011, excluding of all indirect local taxes in accordance with Clause 25.2 in the Data Sheet. No discount was offered by the firm in their financial proposal.

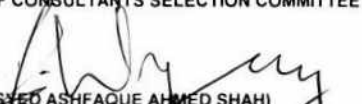
The chairman concluded the meeting with vote of thanks to and from the participants.



(MUHAMMAD ALI MEMON)  
DEPUTY DIRECTOR  
REPRESENTATIVE OF FINANCE DEPARTMENT  
MEMBER OF CONSULTANTS SELECTION COMMITTEE



(SANWAR ALI MUGHAL)  
ASSISTANT CHIEF (T&C)  
REPRESENTATIVE OF PLANNING & DEVELOPMENT DEPT  
MEMBER OF CONSULTANTS SELECTION COMMITTEE



(SYED ASHFAQ AHMED SHAH)  
DEPUTY DIRECTOR (PROCUREMENTS & CONTRACTS)  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(SECRETARY) CONSULTANTS SELECTION COMMITTEE



(SHER MUHAMMAD QURESHI)  
DEPUTY DIRECTOR (QUALITY CONTROL)  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(CO-OPTED MEMBER) CONSULTANTS SELECTION COMMITTEE



(PREM CHAND TALREJA)  
PROJECT DIRECTOR  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(CHAIRMAN) CONSULTANTS SELECTION COMMITTEE

**BIDDER'S ELIGIBILITY / QUALIFICATION REPORT**

PD/SPRIP/58, Dated 30-11-2015

NIT NO.

Method and procedure of Procurement:

Q.C.B.S. Method International Firms

Sindh Provincial Road Improvement Project, Works & Services Deptt.

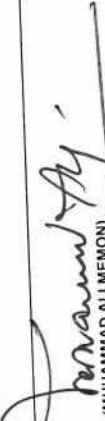
Name of Department:

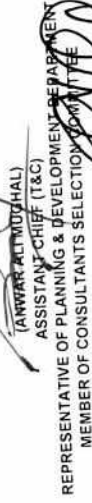
Project Management Consultants for Sind Provincial Road Improvement Project.

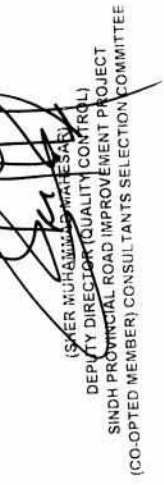
Description of Work:

S. No.	Eligibility / Qualification Criteria	Yoo shin Engineering Corporation (KOR) Korea Lead Firm Umar Munshi Associates (PAK) PEAS Consultinging Pvt. Ltd (PAK)	Renardet S.A. - (RSA) Switzerland - Lead Firm AAA Engineering Consultants (Pvt.) Ltd (PAK) Osmani & Company (Pvt.) Ltd (PAK)	Kunhwa Engineering & Consulting Co. Korea Lead Firm Indus Associated Consultants (Pvt.) Ltd (PAK) Jers Engineering Consultants (PAK)	DOLSAR Engineering Turkey Ltd. (Lead Firm) National Engineering Services Pakistan (Pvt) (PAK)
1	Registration with PEC (if applicable)				
2	NTN				
3	Sales Tax Registration				
4	Professional Tax				
5	Registration with Sindh Revenue Board				
	<b>Qualification Criteria:</b>				
6	Minimum three years' experience of relevant field				
7	Turnover of at least last three years				
8	Required Bid Security is attached.	yes	yes	yes	yes
9	Bid is signed, named and stamped by the authorized person of the firm along with Authorization letter.				
10	Any other factor deemed to be relevant by the procuring agency subject to provision of Rule-44	Qualified	Qualified	Qualified	Qualified
11	Qualified / Disqualified.	Qualified	Qualified	Qualified	Qualified

Signature of the Members of the Committee

  
(MUHAMMAD ALI MEMON)  
DEPUTY DIRECTOR  
REPRESENTATIVE OF FINANCE DEPARTMENT  
MEMBER OF CONSULTANTS SELECTION COMMITTEE

  
(ANWAR-UL-MUDHAL)  
ASSISTANT CHIEF (T&C)  
REPRESENTATIVE OF PLANNING & DEVELOPMENT DEPARTMENT  
MEMBER OF CONSULTANTS SELECTION COMMITTEE

  
(SAFER MUHAMMAD WAJID)  
DEPUTY DIRECTOR (QUALITY CONTROL)  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(CO-OPTED MEMBER) CONSULTANTS SELECTION COMMITTEE

  
(SYED ASHFAQ AHMED SHAH)  
DEPUTY DIRECTOR (PROCUREMENTS & CONTRACTS)  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(SECRETARY) CONSULTANTS SELECTION COMMITTEE

  
(PREM-CHAND TALREJA)  
PROJECT DIRECTOR  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT  
(CHAIRMAN) CONSULTANTS SELECTION COMMITTEE




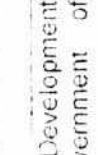
ISLAMIC DEVELOPMENT BANK  
 RECORD OF ATTENDANCE AT OPENING OF FINANCIAL PROPOSALS (QCBS)

Loan 3305-PAK: Sindh Provincial Road Improvement Project (SPRIP), Pakistan

CONSULTING FIRM				
Name of Firm	Nationality	Representative's Name	Designation	Signature
M/s Renardet S.A. - (RSA) - (Lead Firm)	Switzerland	M. Renardet	Principal Engineer	[Signature]
(i) M/s AAA Engineering Consultants (Pvt) Ltd				
(ii) M/s Osman & Company (Pvt) Ltd				
M/s Kunhwa Engineering & Consulting Co. Ltd - (Lead Firm)	Korea	SALIM KHAN	PRINCIPAL ENGR	[Signature]
(i) M/s Indus Associated Consultants Pvt Ltd				
(ii) M/s Jers Engineering Consultants Corporation - (Lead Firm)				
M/s Yooshin Engineering	Korea	P. Yoon	Engr	[Signature]
(i) M/s Umar Munshi Associates				
(ii) M/s PEAS Consulting Pvt. Ltd				
M/s DOLSAR Engineering Ltd - (Lead Firm)	Turkey	M. Sarant	Engr	[Signature]
(i) M/s National Engineering Services Pakistan (Pvt) Ltd				

GOVERNMENT STAFF			
Name of Staff	Ministry/Department	Designation	Signature
Syed Ashfaqe Ahmed Shah	Project Management Unit Road & Contracts	Deputy Director (Procurement & Contracts)	[Signature]
	Ministry of Road & Transport Services	(Secretary)	

**GOVERNMENT STAFF**

Name of Staff	Ministry/Department	Designation	Signature
Mr. Muhammad Ali Memon	Public Private Partnership Unit Finance Department Government of Sindh	Deputy Director (Member)	
Mr. Sher Muhammad Mahesar	Project Management Unit Sindh Provincial Road Improvement Project Works and Services Department Government of Sindh	Deputy Director, Control (Co-opted Member)	
Mr. Anwar Mughal	Planning and Development Department Government of Sindh	Assistant Chief Foreign Aid (Member)	
Mr. Prem Chand Talroja	Project Management Unit, Sindh Provincial Road Improvement Project Works and Services Department Government of Sindh	Project Director (Chairman)	
Venue: Office of the Project Director Project Management Unit (PMU) Sindh Provincial Road Improvement Project Works and Services Department Government of Sindh, Pakistan Address: Bungalow No. 108 Defence Officers Housing Society Phase-II Hyderabad, Sindh, Pakistan		Date: 26 August 2016	Time: 1400 hours



Sr. No. SPPRA 25915

**PROJECT MANAGEMENT CONSULTANTS SELECTION COMMITTEE FOR**  
**SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT LOAN NO. 3305-PAK**  
**HELD ON 25<sup>TH</sup> APRIL 2016**

The meeting of above was held on 25<sup>th</sup> April 2016 under the chairmanship of Project Director, Sindh Provincial Road Improvement Project, Works and Services Department.

In the last meeting it was decided that committee will evaluate the Expression of Interest documents as per ADB criteria for short-listing the Project Management Consulting firms and will submitted their Evaluation Report before the forum of Consultant Selection Committee in the next meeting.

In all seventeen firms submitted their Expression of Interest for Project Management Consultants in response to the advertisement published in leading newspapers on 3<sup>rd</sup> December 2015.

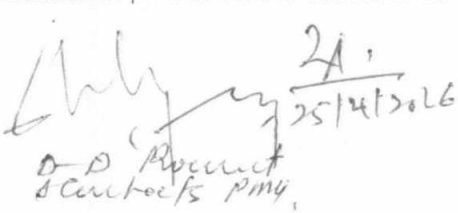
The entire exercise was carried out and evaluated in the light of approved criteria of ADB.

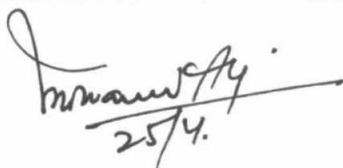
According to the evaluation result six shortlisted firms are as under:-

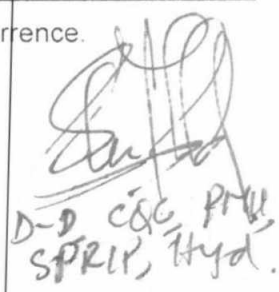
Sr. No.	Name of Consultant (Full Name not Acronym)	Country of Incorporation	Type of Association (Lead / JV member or Sub-consultant)	Type of the legal entity (Private Firm, State-Owned (SOE) or NGO)
1	(i) M/s Renardet S.A.-(RSA)	Switzerland	Lead	Private
	(ii) M/s AAA Engineering Consultants (Pvt.) Ltd.	Pakistan	Sub-consultant	Private
	(iii) M/s Osmani & Company (Pvt.) Ltd. - (OCL)	Pakistan	Sub-consultant	Private
2	(i) M/s Katahira & Engineers International	Japan	Lead	Private
	(ii) M/s Tecno-Consult International	Pakistan	Sub-consultant	Private
3	(i) M/s Kunhwa Engineering & Consulting Co. Ltd.	Kore	Lead	Private
	(ii) M/s Indus Associated Consultants (Pvt.)Ltd.	Pakistan	Sub-consultant	Private
	(iii) M/s Jers Engineering Consultants	Pakistan	Sub-consultant	Private
4	(i) M/s Yooshin Engineering Corporation	Korea	Lead	Private
	(ii) M/s Umar Munshi Associates	Pakistan	Sub-consultant	Private
	(iii) M/s PEAS Consulting Pvt. Ltd.	Pakistan	Sub-consultant	Private
5	(i) M/s PROYAPI Engineering and Consultancy Incorporation	Turkey	Lead	Private
	(ii) M/s Engineering Consultants International (Pvt.)Ltd.	Pakistan	JV member	Private
	(iii) M/s AA Associates (AAA)	Pakistan	Sub-consultant	Private
	(iv) M/s Environment Management Consultants	Pakistan	Sub-consultant	Private
6	(i) M/s DOLSAR Engineering Ltd.	Turkey	Lead	Private
	(ii) M/s National Engineering Services Pakistan (Pvt.)Ltd. (NESPAK)	Pakistan	JV member	Private

The evaluation is placed before Consultants Selection Committee for concurrence.

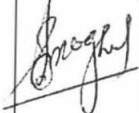
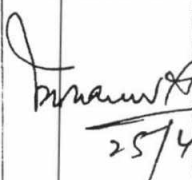




  
25/4/2016  
D-D, Accounts & Contracts PMU

  
25/4.

  
D-D, C&C, PMU  
SPPRA, Hyd.

ATTENDANCE SHEET OF MEETING OF  
PROJECT MANAGEMENT CONSULTANTS SELECTION COMMITTEE (PMSCS) FOR  
SINDH PROVINCIAL ROAD IMPROVEMENT PROJECT LOAN NO. 3305-PAK  
HELD ON 25<sup>TH</sup> APRIL 2016


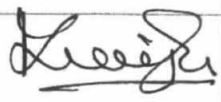
Sr. No.	Name of Member	Phone No.	e-mail address	Signature
1	Mr. Shafqat Hussain Mughal Project Director (SPRIP) / Chairman (PMSCS)			
2	Mr. Anwar Ali Mughal (T&C Section) Planning & Development Department / Member (PMSCS)	4924919		AA, 25/4/16
3	Mr. Mohammad Ali Memon Deputy Director, Public Private Partnership Unit, Finance Department / Member (PMSCS)	03213782765		 25/4
4	Mr. Sher Mohammad Mahesar, Deputy Director (SPRIP) / Co-opted Member (PMSCS)	03332774277		 25/4
5	Syed Ashfaq Ahmed Shah, Deputy Director (SPRIP) / Member & Secretary (PMSCS)	3339201230		



**ASIAN DEVELOPMENT BANK**  
 6 ADB Avenue, Mandaluyong City  
 1550 Metro Manila, Philippines  
 Tel +63 2 632 4444  
 www.adb.org

**FAX**

Page: 1 of 3

<b>To:</b>	Mr. Shafquat Hussain Mughal Project Director, Project Management Unit Works and Services Department, Hyderabad, Sindh E-mail: pd@sripwsd.gos.pk	<b>Date:</b>	29 April 2016
		<b>Fax:</b>	+92-22 9201230
<b>Originator:</b>	 Jiangbo Ning Principal Transport Specialist, CWTC Email: <a href="mailto:jning@adb.org">jning@adb.org</a> +63 2 632-2444	<b>Endorsed by:</b>	 Narendra Singru Unit Head, Project Administration, CWTC
<b>Fax:</b>			

**Loan 3305-PAK: Sindh Provincial Road Improvement Project**  
**—Submission 1: Shortlisting of Consulting Firms and Request for Proposals**

Dear Mr. Mughal:

Thank you for incorporating our comments in the Submission 1. We now find the revised documents in order and have no objection to issuing RFP to the shortlisted firms below, subject to incorporating these comments:

- Section 2: Data Sheet (DS) 16.2 – Only the formula should be deleted as it duplicates SCC 42.3 but **please put back/retain the provision that price adjustment applies** as follows:

16.2	A price adjustment provision applies to remuneration rates:  Yes <input checked="" type="checkbox"/> or No <input type="checkbox"/>
------	---

- Section 7: Terms of Reference – The list of **technical** national staff should be called **non-key experts** instead of support staff.

**Shortlisted Firms**

	Firm Name	Country of Incorporation	Nature of Association
1.	<b>Renardet S.A.</b>	<b>SWI</b>	<b>Lead</b>
	AAA Engineering Consultants (Pvt) Ltd	PAK	Sub-consultant
	Osmani & Company (Pvt) Limited	PAK	Sub-consultant
2.	<b>Katahira &amp; Engineers International</b>	<b>JPN</b>	<b>Lead</b>
	Tecno-Consult International	PAK	Sub-consultant
3.	<b>Kunhwa Engineering &amp; Consulting Co. Ltd.</b>	<b>KOR</b>	<b>Lead</b>
	Indus Associated Consultants (Pvt) Ltd	PAK	Sub-consultant
	Jers Engineering Consultants	PAK	Sub-consultant
4.	<b>Yooshin Engineering Corporation</b>	<b>KOR</b>	<b>Lead</b>
	Umar Munshi Associates	PAK	Sub-consultant
	PEAS Consulting Pvt. Ltd	PAK	Sub-consultant

	Firm Name	Country of Incorporation	Nature of Association
5.	<b>PROYAPI Engineering and Consultancy Incorporation</b>	<b>TUR</b>	<b>Lead</b>
	Engineering Consultants International (Pvt) Ltd	PAK	JV member
	AA Associates (AAA)	PAK	Sub-consultant
	Environment Management Consultants	PAK	Sub-consultant
6.	<b>DOLSAR Engineering Ltd.</b>	<b>TUR</b>	<b>Lead</b>
	National Engineering Services Pakistan (Pvt) Ltd (NESPAC)	PAK	JV member

Please note that we will post the following in ADB's website:

- the names of the shortlisted firms;
- the name of the EA and its contact details; and
- the RFP date

Please send us a copy of the final RFP immediately after it is issued to the shortlisted firms. The following are advance reminders for Submission 2. Please refer to **the Guide for Submission 2** in ADB website for detailed instructions.

- In reference to SRFP Section 1, LOI, para. 7(a), the Project Unit should request the EA to secure a confirmation of withdrawal in writing from a shortlisted firm if the EA did not receive its proposal on the submission.
- Copy of confirmation of withdrawal from the Consultant should be attached in Submission 2. Unless the status of shortlisted Consultants which were not evaluated is clarified with evidence, ADB will not be able to process Submission 2.
- For a Proposal which EA received after the deadline, EA must attach a signed document from the courier, which certifies time and place of delivery. EA's internal record is not acceptable.
- EA should confirm approval if there is a change (dropping/removal or addition) in the original association with reference to Section 1, LOI, paras. 4 and 7(b).
- EA must ensure that the firm that submits the proposal is the same legal entity that submitted the EOI. If the proposal received has a different legal entity from the shortlisted one, the proposal should be **rejected**. This also applies when a parent company, a group of firm, a subsidiary, or a local affiliate of the shortlisted firm submits the proposal (see para. 4 - LOI, Section 1 of the SRFP).
- The EA should ensure that evaluation is conducted taking into account the issues on disqualification (see "*Disqualification of an Expert*" in the SRFP).
- If there is an expert proposed by multiple firms for the same position, the CSC should evaluate the expert in accordance with the CV included in each technical proposal. This may result in uniform rating for the said expert if the same CV is used or otherwise different ratings if the CVs submitted by the firms for the expert were different.
- If a technical proposal nominates more than one expert for a position, the CSC evaluates all candidates and applies the lowest rating among them in the PES/SES.

Please note that ADB's no objection to the Submission 1 does not commit ADB to subsequently finance the cost of the subject consultant recruitment until the loan and project agreements are signed and the loan becomes effective,. Also, any other covenants as applicable under the loan agreements (e.g., conditions for award of contracts, or safeguard compliances) would apply.

Sincerely,

  
Xiaohong Yang  
Director  
Transport and Communications Division  
Central and West Asia Department

cc: Mr. Werner E. Liepach, Country Director, Pakistan Resident Mission, ADB