

Ref. # IBA-MC/PD/P&S/217/0186/2017-18

February 16, 2018

Manager (Enforcement-II)  
Sindh Public Procurement Regulatory Authority  
Govt. of Sindh  
Block-8, Sindh Secretariat No. 4-A  
Court Road  
Karachi.

**Subject: Submission of Bid Evaluation Reports & Other Related Documents**

Please find following Documents to be floated on SPPRA website.

**1. Tender # PS/09/17-18**

Caption: Tender for Supply & Printing of Mugs with Box for CEIF

- a. Original Bid Evaluation Report
- b. Original Comparative Statement
- c. Minutes of Bid Opening Meeting
- d. Bidder's Qualification Report
- e. Attendance Sheet

Submitted, please



**Muhammad Hanif**  
Sr. Purchase Executive

SPPRA INWARD DIARY  
NO : 5927  
DATED : 16-02-2018

## Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: PS/09/17-18
3. Tender Description/Name of work/item: Printing & Supply of Mugs with Box for CEIF
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: January 16, 2018 on IBA website & SPPRA web site Serial # 36195  
*Print & Electronic Media (SPPRA ID No. & News papers names with dates)*
6. Total Bid documents Sold; 09 companies have collected Tender Documents
7. Total Bids Received: 09 companies
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: February 06, 2018


### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s AD Solutions	Rs.325,260.00	Lowest Bidder	Rs.400,000.00	<b>Accepted</b> quoted lowest rate. Comparative Statement Attached.	
2.	M/s Creative Arts	Rs.355,000.00	Highest Bidder			
3.	M/s S. M. Saeed & Brothers	Rs.395,460.00	Highest Bidder			
4.	M/s Hyder Printer	Rs.398,385.00	Highest Bidder			
5.	M/s Syed Shipping Services	Rs.408,330.00	Highest Bidder			
6.	M/s Paramount Enterprises	Rs.432,900.00	Highest Bidder			
7.	M/s Farogh	Rs.458,640.00	Highest Bidder			
8.	M/s Pace Promotional Marketing	Rs.475,020.00	Highest Bidder			
9.	M/s Pearl Ceramic (Pvt) Ltd	Rs.514,800.00	Highest Bidder			

### Signatures of the Central Purchase Committee, Members

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Akbar Hussain Kazmi  
Finance  
IBA, Karachi

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

DR. S.M. Faisal Bradat  
Assistant Professor  
IBA, Karachi

  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Harris Qureshi  
SPPRA Advisor  
ICEJ

**Comparative Statement**  
**Supply & Printing of Mugs with Box for CEIF**  
**Tender # PS/09/17-18**

S. #	Description	Qty	M/s. AD Solouion		M/s. Creative Arts		M/s. S.M. Saeed & Brothers		M/s. Hyder Printers		M/s. Syed Shipping Services		M/s. Paramount Enterprises		M/s. Farogh		M/s. Pace Promotional Marketing		M/s. Pearl Ceramics Pvt Limited	
			Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)	Rate (Rs.)	Amount (Rs.)
1	Tender for Supply & Printing of Mugs with Box for CEIF 1000 each with different printing as per given specs 1000 each with different printing as per given specs Mug : White (Porcelain) High Quality Glazed Finished Height: 9.5 cm, Diameter: 8.2 cm Handle Length: 7.0 cm, Handle Depth: 3.5 cm Printing: 04 color (Transfer Printing) Box: Corrugated pasted white box board with 04 color Printing  The mug quality & dimensions should conform to the sample provided by the Purchase Office.	2000	139	278,000.00	177.50	355,000.00	169	338,000.00	170.25	340,500.00	174.50	349,000.00	185	370,000.00	196	392,000.00	203	406,000.00	220	440,000.00
<b>Total</b>			<b>Rs. 278,000.00</b>		<b>Rs. 355,000.00</b>		<b>Rs. 338,000.00</b>		<b>Rs. 340,500.00</b>		<b>Rs. 349,000.00</b>		<b>Rs. 370,000.00</b>		<b>Rs. 392,000.00</b>		<b>Rs. 406,000.00</b>		<b>Rs. 440,000.00</b>	
17% GST			<b>Rs. 47,260.00</b>		Inclusive		<b>Rs. 57,460.00</b>		<b>Rs. 57,885.00</b>		<b>Rs. 59,330.00</b>		<b>Rs. 62,900.00</b>		<b>Rs. 66,640.00</b>		<b>Rs. 69,020.00</b>		<b>Rs. 74,800.00</b>	
<b>Total Amount</b>			<b>Rs. 325,260.00</b>		<b>Rs. 355,000.00</b>		<b>Rs. 395,460.00</b>		<b>Rs. 398,385.00</b>		<b>Rs. 408,330.00</b>		<b>Rs. 432,900.00</b>		<b>Rs. 458,640.00</b>		<b>Rs. 475,020.00</b>		<b>Rs. 514,800.00</b>	

  
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 KARACHI

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 Finance  
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 CHAIRPERSON  
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Harris Qureshi  
 PPA Advisor  
 HES

## **Muhammad Hanif / Senior Executive (Purchase) @ Main Campus**

**To:** Secretary Procurement Committee @ IBA  
**Subject:** SPPRA - PC Minutes of Bid Opening Meeting

**From:** Secretary Procurement Committee @ IBA

**Sent:** Thursday, February 08, 2018 4:43 PM

**To:** Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

**Cc:** Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Sarwat Ahson \ Senior Program Manager CEIF @ IBA; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Senior Manager Finance (Pre-audit and Budget) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA

**Subject:** Item 7. Approval for 'Tender for Supply & Printing of Mugs with Box for CEIF'

**Item # 7:** Approval for 'Tender for Supply & Printing of Mugs with Box for CEIF'

**Discussion:** Sr. Executive Purchase briefed the committee on the "Tender for Supply & Printing of Mugs with Box for CEIF". Nine bidders collected the tender documents and participated in the bidding process. The Committee reviewed the comparative statement and the bid submitted by M/s Ad Solutions was found to be lowest-evaluated-bid.

**Decision:** Recommended to award 'Tender for Supply & Printing of Mugs with Box for CEIF' to M/s Ad Solutions at the total cost of Rs.325,260.00 (including GST)\*

\*subject to the availability of budget.

**Action:** Sr. Manager Procurement & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.


**Committee:**

1. Dr. S. M. Faisal Iradat (Chairman)
2. Mushtaque Ahmed (Member)
3. Syed Akbar Hussain Kazmi (Member)
4. Haris Qureshi (External Member)
5. M. Mabroor Khan (External Member)
6. Muhammad Hanif (Secretary)

Muhammad Hanif,  
Secretary Procurement Committee

  
MEMBER  
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INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Akbar Hussain Kazmi  
Finance  
IBA, Karachi

  
CHAIRPERSON  
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KARACHI  
Dr. S. M. Faisal Iradat  
Assistant Professor  
IBA, Karachi

  
MEMBER (EXTERNAL)  
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KARACHI  
Haris Qureshi  
PPRA Advisor  
IBES



**Institute of  
Business Administration  
Karachi**

Leadership and Ideas for Tomorrow

**BIDDERS QUALIFICATION REPORT**

NIT No: PS/09/17-18  
Description of Work: Printing & Supply of Mugs with Box for CEIF  
Method & Procedure of procurement: Open Competitive Bidding  
Single Stage One Envelope

S. No	Eligibility Criteria	M/s AD Solutions	M/s Creative Arts	M/s S. M. Saeed & Brothers	M/s Hyder Printers	M/s Syed Shipping Services	M/s Paramount Enterprises	M/s Farogh	M/s Pace Promotional Marketing	M/s Pearl Ceramic (Pvt) Ltd
1	Is envelop sealed	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
5	Turnover in terms of Finanacial Statement of last three years	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified
9	Any overwriting tender dropped received	No	No	No	No	No	No	No	No	No
10	Cliental list provided	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No	No	No	No	No	No	No

**Recommendations:**

- 1 Participated firm is declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligiblity criteria.
- 2 The lowest evaluated bidder is M/s AD Solutions with their bid amount at Rs. 325,260.00
- 3 Recommended to award the Purchase Order to the lowest bidder to M/s AD Solutions at Rs. 325,260.00

  
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Asstt. Prof. Assoc  
IBA, Karachi

  
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Harris Qureshi  
PPRA Advisor  
HQS

**Institute of Business Administration Karachi**  
**Tender Opening / Attendance Sheet**  
**February 6, 2018**  
**at 3:30 pm**

Statement of Tender for: Supply & Printing of Mugs with Box for CEIF	Tender #: PS/09/17-18
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S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1	M/s Creative Arts	Rs. 355000/-	-	PO # 04345360 dt: Feb 6, 2018 Rs. 18000/- Bank Al-Habib		
2	M/s PACE Marketing	Rs. 475020/-	-	PO # 13309460 dt: Feb 6, 2018 Rs. 23750/- Allweal Bank		
3	M/s Pearl Ceramic (Pvt) Ltd	Rs. 514800/-	-	PO # 05641753 dt: 31-1-18 Rs. 25740/- NBP		
4	M/s Farogh	Rs. 458640/-	-	PO # 280445 dt: 6/2/18 Rs. 20000/- SS Bank	ABSENT	
5	M/s Hydes Printers	Rs. 398385/-	-	PO # 555160 2/2/18 Rs. 20000/- MCB	ABSENT	

**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

**RAUF AHMED**  
 Sr. Finance Executive

Mr. Haniif  
 Sr. Executive Purchaser

**MEMBER**  
**CENTRAL PURCHASE COMMITTEE**  
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Syed Akbar Hussain Kazmi  
 Finance  
 IBA, Karachi

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**KARACHI**

Dr. S.M. Faizal Joradat  
 Assistant Professor  
 ERA, Karachi

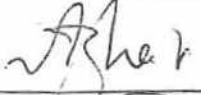


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Haniif Qureshi  
 PPA Advisor  
 HES


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**Institute of Business Administration, Karachi**  
**Tender Opening / Attendance Sheet**  
**February 6, 2018**  
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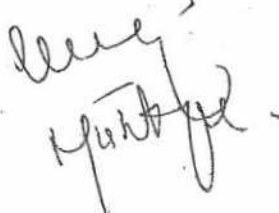
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S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
6/	M/s AD Solutions	Rs. 325260/=		PO # 7750510 dt. 6/2/18 Rs. 16270/= Faysal Bank		
7/	M/s Syed Shipping Services	Rs. 408330/=		PO # 04186969 dt. 6/2/18 Rs. 21000/= Meezan Bank		
8/	M/s S.M. Saeed & Brothers	Rs. 395460/=		PO # 0610232 dt. 6/2/18 Rs. 20000/= Bank AL-Hadi	ABSENT	
9/	M/s Paramount - Etc.	Rs. 432900/=		PO # 03734012 3/2/18 Rs. 21645/= Meezan Bank		


  
**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

  
 M. Hamid  
 Sr. Executive Purchase

  
**RAUF AHMED**  
 Sr. Finance Executive.

  
 Mustafa

  
**MEMBER**  
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