

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: MISC/18/13-14
3. Tender Description/Name of work/item: Executive Education Survey
4. Method of Procurement: Single Stage Two Envelope
5. Tender Published: IBA & SPPRA websites on February 4, 2014
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 07 companies have collected Tender Documents
7. Total Bids Received: 03 companies
8. Technical Bid Opening date: (if applicable) February 4, 2014 *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): 03
10. Bid(s) Rejected: 01
11. Financial Bid Opening date: March 4, 2014


12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Iris Communication	Rs. 538,200.00	Lowest bidder	Rs.500,000.00	Accepted quoted lowest cost	Technically evaluated 84.20%
2.	M/s Oasis Insights (Pvt) Ltd	Rs.1,068,935.00	2 nd Lowest bidder			Technically evaluated 86.80%
3.	M/s Grant Thornton	Sealed envelope returned due to technically not qualify				Technically evaluated 43%

Note: Minimum eligible percentage for technical qualification was 75%

Signatures of the Purchase Committee, Members


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Senazeb
Project Accountant
IBA


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Naima Farheed
Professor
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Haniq Anis
Audit Advisor
HES

**Comparative Statement for Executive Education Survey
Tender # MISC/18/13-14**

Description	M/s Iris Communication	M/s Oasis Insights (Pvt) Ltd
Survey Objective:		
IBA CEE wants to understand the reasons:		
1. How CEE can become first choice of Executive Education provider in Pakistan for Top and senior executives.		
a. To understand Target market in terms of developmental needs and difference within different pockets of the market		
b. What do executives at different management positions expect from training to deliver at individual and organizational levels?		
c. What is the existing Customer perception on Cost, Value and Reputation?		
2. How best to position the offerings of CEE.		
a. Open Enrollment Programs		
b. Customized Programs		
3. What are the challenges of aligning business imperatives with strategic priorities; and how can they be helped through executive education?		
4. How does and organizational HR assess "Return on Expectations" of the value of learning?		
Feedback to be obtained from internal /external customers		
Using Qualitative &/or Quantitative Survey Tools (interviews/ focus groups etc.) with the following audience:		
1. Management/ Staff of CEE		
2. Faculty of CEE		
3. Past Participants of Training		
4. HR/ Functional Heads of		
(the consultant may propose survey tools and target audience)		
Sample Size	Minimum 100 (the consultant may propose a different sample size, if required)	
Participation Method	Anonymous & Voluntary	
Total Project Duration (including submission of final report)	3 months (maximum) from the date of Tender allotment	
Proposal Format	The proposal should be in 3 parts:	
Part 1:	Covering the design of the survey instrument and	
Part 2:	Covering the execution and methodology thereof.	
Part 3:	Financial Proposal	
Amount	460,000.00	913,620.00
17% GST	78,200.00	155,315.40
Total Amount	538,200.00	1,068,935.40

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