

**UNIVERSITY OF SINDH,  
FACILITATION CELL FOR GROUP HEALTH INSURANCE**

**BID EVALUATION REPORT**



1. Name of Procuring Agency: University of Sindh, Jamshoro
2. Tender Reference No: PID/PD/238 /2014
3. Tender Description/Name of work/item: Medical/Health care facilities for regular employees
4. Method of Procurement: Single Stage, one Envelope
5. Tender Published: Daily newspaper: The daily Dawn, Daily Jang, Daily Kawnish, Sindh University website and SPPIRA website 18.12.2014 & 19.12.2014 (22136 SPPIRA ID)
6. Date/ff: 08/01/2015
7. Total Bid documents Sold: 44
8. Total Bids Received: N/A
9. Technical Bid Opening date (if applicable): N/A
10. No. of Bid technically qualified (if applicable): 02
11. Bid(s) Rejected: 06.01.2015  
(Attached at Annexure-I)
12. Financial Bid Opening date:
13. Bid Evaluation Report:

University of Sindh, Jamshoro

PID/PD/238 /2014

Medical/Health care facilities for regular employees

Single Stage, one Envelope

Daily newspaper: The daily Dawn, Daily Jang, Daily Kawnish, Sindh University website and SPPIRA website

18.12.2014 & 19.12.2014 (22136 SPPIRA ID)

08/01/2015

N/A

N/A

02

06.01.2015

(Attached at Annexure-I)

*[Signature]*  
4. Dr Asrar Ali Ishaq  
Associate Professor, HEC, University of Sindh  
Member

*[Signature]*  
5. Mr. Abid Chaffar Kamlin  
Deputy Director Procurement,  
Sindh University of Engineering & Tech, Jamshoro Member

*[Signature]*  
7. Dr. Arshia Afza  
Senior Medical Officer, Sindh Hospital,  
S.U. Jamshoro Member

*[Signature]*  
8. Mr. Ahsanuddin Shaikh  
Purchase & Store Officer, Liaquat University of Medical & Health  
Sciences, Jamshoro Member

*[Signature]*  
6. Mr. Atif Ali Soomro  
Deputy Director Finance  
Quaid-e-Azam University of Engineering & Technology, Jamshoro Member

*[Signature]*  
9. Mr. Ahsan Lalif Soomro  
Director Finance  
University of Sindh, Jamshoro Member Secretary

*[Signature]*  
1. Prof. Dr. Muhammad Sadiqur Rabbani  
Campus Computer, Sindh University Lark Campus, Badin  
Convenor

*[Signature]*  
2. Dr. Noor Muhammad Jumali  
Faculty of Commerce & Business  
Administration, University of Sindh, Member

*[Signature]*  
3. Dr. Asif Ali Karmo  
Associate Professor, MELS, University of Sindh, Jamshoro  
Member



UNIVERSITY OF SINDH,  
JAMSHORO, SINDH, PAKISTAN



FACILITATION CELL FOR GROUP HEALTH INSURANCE

Attendance sheet of Procurement Committee Members for opening of the financial proposal of Medical/Health Care facilities for employees and their dependants of University of Sind held on 06.01.2015.

1. Prof.Dr.Muhammad Siddique Kalhoro  
Campus Coordinator S.U.Laar Campus Badin
2. Prof.Dr.Noor Muhammad Jamali  
Dean Faculty of Commerce & Business Administration  
University of Sindh, Jamshoro
3. Dr.Ayaz Ali Keerio  
Associate Professor, Institute of Mathematics &  
Computer Science, University of Sindh, Jamshoro
4. Dr.Azhar Ali Shah  
Associate Professor, Institute of Information &  
Communication Technology, University of Sindh
5. Mr.Abdul Ghafoor Kandhar  
Deputy Director Procurement  
Mehran University of Engineering Science &  
Technology, Jamshoro
6. Mr.Abdul Hafeez Siddiqui  
Deputy Director Finance, Quaid-e-Awam University  
of Engineering Science & Technology Nawabshah
7. Dr.Arbaia Agha  
Senior Medical Officer Sindh University Mini  
Hospital, Jamshoro
8. Mr.Azharuddin Shaikh  
Purchase & Store Officer  
Liaquat University of Medical & Health Science
9. Mr.Abdul Latif Soomro  
Director Finance, University of Sindh

Convenor

6.1.2015

Member

Member  
  
Member

Member

Member  
  
Member

Member

Member

Member

Member

Member

Member

Member

Member

Member/Secretary

Member



UNIVERSITY OF SINDH,  
JAMSHORO, SINDH, PAKISTAN

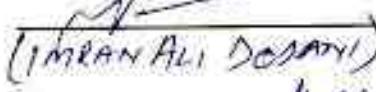


FACILITATION CELL FOR GROUP HEALTH INSURANCE

Attendance sheet of representative of Insurance Companies for opening of the financial proposal of Medical/Health Care facilities for employees and their dependants of University of Sind held on 06.01.2015.

1) M/S United Insurance Company of Pakistan Ltd.  ASIF BASHIR

2) M/S Crescent Star Insurance Company  KASHIF NAEEM  
*BBB rating therefore return back record in Note Inviting the required A rating*

3) M/S East West Insurance Company  IMRAN ALI DURRANI

4) M/S Asia Care Health & Life Insurance company  NASIR YASIN  
*Asia Care is not A rating Therefore, he is returning back his proposal*



## UNIVERSITY OF SINDH Jamshoro, Sindh, Pakistan



**Minutes of the meeting of Procurement Committee & bidders for opening of tender regarding Medical/Health care facilities for employees and their dependants of University of Sindh held on 06.01.2015 at 1.00 P.M. at Committee Room Syed Ghulam Mustafa Shah New Building, University of Sindh Jamshoro as per Notice inviting tender in the three national newspapers daily Dawn English, Daily Jang Urdu and Daily Kawish Sindhi and websites of the University of Sindh and SPPRA.**

The meeting started with recitation of few verses from Holy Quran by Prof. Dr. Muhammad Siddique Kalhoro. Following members of the Procurement Committee attended the meeting (attendance sheet attached at Annexure-A).

1. <b>Prof.Dr.Muhammad Siddique Kalhoro</b> Campus Coordinator S.U.Lam Campus Badin.	Convenor
2. <b>Prof.Dr.Noor Muhammad Jamali</b> Dean Faculty of Commerce & Business Administration University of Sindh, Jamshoro	Member
3. <b>Dr.Ayaz Ali Keerio</b> Associate Professor, Institute of Mathematics & Computer Science, University of Sindh, Jamshoro	Member
4. <b>Dr.Azhar Ali Shah</b> Associate Professor, Institute of Information & Communication Technology, University of Sindh	Member
5. <b>Mr.Abdul Ghafoor Kandhar</b> Mehran University of Engineering Science & Technology, Jamshoro.	Member
6. <b>Mr.Abdul Hafeez Siddiqui</b> Deputy Director Finance, Quaid-e-Awam University of Engineering Science & Technology Nawabshah	Member
7. <b>Dr.Arabela Agha</b> Senior Medical Officer Sindh University Mini Hospital Jamshoro	Member
8. <b>Mr.Azharuddin Shaikh</b> Purchase & Store Officer Liaquat University of Medical & Health Sciences	Member
9. <b>Mr.Abdul Latif Soomro</b> Director Finance, University of Sindh	Member/Secretary

The representative of the following bidders companies also attended the meeting (attendance sheet attached at Annexure B).

1. M/S United Insurance Company of Pakistan Ltd.
2. M/S East West Insurance Company Ltd.
3. M/S Crescent Star Insurance Company Limited
4. M/S Asia Care Health & Life Insurance Company

Before opening the financial proposal of the bidder companies Prof. Dr. Muhammad Siddique Kalhoro once again refreshed the Notice Inviting tender. During this, 02 bidding companies (1) M/S Crescent Star Insurance Company

  
6.1.2015

  
6.1.2015

(2) M/S Asia Care Health & Life Insurance company informed that they are not "A" rating companies but they have submitted the sealed financial bid proposal. They were again referred to notice inviting tender in which it was mentioned that "A" rated company may participated, therefore they are not eligible. Then both companies requested to return back their sealed financial proposal envelops, and they were returned back their envelops.

The remaining 92 insurance companies M/S East West Insurance Company Ltd. and M/S United Insurance Company of Pakistan Ltd, which were "A" rated remained in the competition. Their financial proposals were opened before the Procurement Committee and all Committee members signed all bidding documents (financial proposal document) in presence of representative of both companies. The gross premium for 12 months quoted by each company was announced loudly and bid security draft in favour of University of Sindh by each company was also announced. The representatives of bidder companies were informed that they will be communicated according to the SPPRA rules 2010 within due course of time. The Procurement Committee decided to evaluate the bid price offered for various contents of facilities/benefits required on 08.01.2015 at 12:00 noon at same place and the meeting ended with the vote of thanks to and from the Chair.

1. Prof. Dr. Muhammad Siddique Kalhoro  
Campus Coordinator  
Sindh University Laur Campus Badin,  
Convener

2. Prof. Dr. Noor Muhammad Jamali  
Dean, Faculty of Commerce &  
Business Administration, University of  
Sindh, Member

3. Dr. Ayaz Ali Keerio  
Associate Professor  
IMCS, University of Sindh,  
Member

4. Dr. Azhar Ali Shah  
Associate Professor  
IICT, University of Sindh,  
Member

5. Mr. Abdul Ghafour Kandhar  
Deputy Director Procurement  
Mehran University of Engineering  
Science & Tech. Jamshoro,  
Member

6. Mr. Abdul Hafeez Shahiqui  
Deputy Director Finance  
Quaid-e-Awam University of  
Engineering Science & Tech.  
Nawabshah, Member

7. Dr. Arbil Agha  
Senior Medical Officer  
Mini Hospital, University of  
Sindh Jamshoro, Member

8. Mr. Azhuruddin Shaikh  
Purchase & Store Officer  
Liaquat University of  
Medical & Health Sciences,  
Jamshoro, Member

9. Mr. Abdul Latif Soomro  
Director Finance  
University of Sindh  
Member/Secretary



**UNIVERSITY OF SINDH,  
JAMSHORO, SINDH, PAKISTAN**



**FACILITATION CELL FOR GROUP HEALTH INSURANCE**

**Attendance sheet of Procurement Committee Members regarding to finalize the bid evaluation report of Medical/Health Care facilities for employees and their dependants of University of Sind held on 08.01.2015.**

1. Prof.Dr.Muhammad Siddique Kalhoro  
Campus Coordinator S.U.Lar Campus Badin.
2. Prof.Dr.Noor Muhammad Jamali  
Dean Faculty of Commerce & Business Administration  
University of Sindh, Jamshoro
3. Dr.Ayaz Ali Keerio  
Associate Professor, Institute of Mathematics &  
Computer Science, University of Sindh, Jamshoro
4. Dr.Azhar Ali Shah  
Associate Professor, Institute of Information &  
Communication Technology, University of Sindh
5. Mr.Abdul Ghafoor Kandhar  
Mehran University of Engineering Science &  
Technology, Jamshoro
6. Mr.Abdul Hafeez Siddiqui  
Deputy Director Finance, Quaid-e-Awam University  
of Engineering Science & Technology Nawabshah
7. Dr.Arbaia Agha  
Senior Medical Officer Sindh University Mini  
Hospital, Jamshoro
8. Mr.Azharuddin Shaikh  
Purchase & Store Officer  
Liaquat University of Medical & Health Science
9. Mr.Abdul Latif Soomro  
Director Finance, University of Sindh

Convenor

*C*  
*8-1-2015*

Member

*M. Javeed*  
*08/01/2015*

Member

*A. I.*  
*08/01/2015*

Member

*B. S. M.*

Member

*H. B. S.*  
*08/01/2015*

Member

*A. S.*  
*08/01/2015*

Member

*D. S.*

Member/Secretary

*M. H. S.*

**UNIVERSITY OF SINDH,  
FACILITATION CELL FOR GROUP HEALTH INSURANCE**



**BID EVALUATION REPORT**

**ANNEXURE-I**

S.No.	Name of Firm or Bidder	Rating with PACRA	Rating with J.R.V.S	Cost offered by the Bidder	Reasons in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
1	M/S. The United Insurance Company of Pakistan	A+	A	Rs 37,65,952 (Rs 37,65,952 LAKHS)	2 <sup>nd</sup>	Rs 40,000/- (Rs 40,000/- LAKHS)	<b>Accepted:</b> Because annual hospitalization limit per insured person for medical facilities including surgical and medical treatment of pre-treatments/diseases offered by M/S. The United Insurance Company is higher. A no. of employees and their dependents, annual hospitalization limit is 18.5% and 44% within than M/S East West Insurance Company Limited. Annual limits for treatment of patients, daily room rent, specified treatments, medicines, expenses, form and dental treatment limit also offered by M/S. The United Insurance Company are higher than M/S. East West Insurance Company Limited (as shown in bid) limits for medical treatment. M/S. The United Insurance Company has offered 5.2% annual premium higher than M/S. East West Insurance Company Limited (as shown in bid) of higher medical treatment limit is about 17% less offered by M/S. The United Insurance Company for asking same premium Rs. 37,65,952 million (Rupee Thirty crore Sixty Five Lakh Rupees)	✓
2	M/S. East West Insurance (Agents Limited)	A	A	Rs 38,79,1250 (Rs 38,79,1250 LAKHS)	1 <sup>st</sup>	Rs 40,000/- (Rs 40,000/- LAKHS)	<b>Rejected:</b> Because M/S. East West Insurance Company Limited has offered same annual limit of medical treatment in all aspects of the facilities for about 10000 days in a year to be served in contracted M/S. The United Insurance Company and demanded Rs. 38,79,1250 million. On the basis of such annual limit for medical treatment was demanded Rs. 38,79,1250 million which is only 5.2% less than M/S. The United Insurance Company. Hence bid offered by M/S. East West Insurance Company limited is not cost effective and a very small medical treatment facilities	<b>Rejected:</b> Comparative statement details at Annexure-II

1. Prof Dr. Muhammad Siddique Khilji  
Campus Coordinator, Sindh University Latif Campus, Badin  
Convener

4. Dr. Asif Ali Shah  
Associate Professor  
ICT, University of Sindh  
Member

7. Dr. Arora Atta Ullah  
Senior Medical Officer, MHI Hospital  
S.A. Jamshoro Member

Rejected

2. Prof Dr. Saeed Muhammad Janjua  
Dept. Faculty of Commerce & Business  
Administration, University of Sindh, Member

5. Mr. Abdul Gaffar Kundi  
Deputy Director Procurement  
Mehran University of Engineering & Technology, Jamshoro Member

Accepted

6. Mr. Ahmad Shah  
Purchase & Store Officer, Liaquat University of Medical & Health  
Sciences, Jamshoro Member

Accepted

3. Dr. Asif Ali Keero  
Associate Professor, M.C.S. University of Sindh, Jamshoro  
Member

6. Mr. Abdul Hafeez Sabir  
Deputy Director Finance  
Quaid-e-Azam University of Engineering, Science &  
Technology, Nowshera Member

Accepted

**UNIVERSITY OF SINDH,  
FACILITATION CELL FOR GROUP HEALTH INSURANCE**



**COMPARATIVE STATEMENT**

**ANNEXURE-II**

Details of hospitalization & day care treatment facilities' benefits offered for employees 745 (BPS 17-22 placed as Category A, 1246 BPS 2-16 placed as Category B and their dependent Children and Parents which makes total number of lives about 15000 to be insured) against the submitted price (Annual Premium), as per TOR of University of Sindh, as under:

Name of Bidder	Annual Premium	Remarks
(1) M/S East West Insurance Company Ltd.	Rs. 35,791,250 Million	M/S East West Insurance Company has demanded 5.2% less annual premium with very low annual limits constraints of number or types of ailments and confinement.
(2) M/S The United Insurance Company of Pakistan Ltd	Rs. 37,651,592 Million	M/S East West Insurance Company has demanded 5.2% less annual premium with very low annual limits for medical treatment facilities' benefits than M/S The United Insurance Company. Details in the comparative statement as below:

PARTICULARS	M/S The United Insurance Co.				M/S East West Insurance Co.				Remarks
	Cat: "A"	Cat: "B"	Cat: "A"	Cat: "B"	Cat: "A"	Cat: "B"	Cat: "A"	Cat: "B"	
Annual limit per insured person except parents (without any constraints of number or types of ailments and confinement)	Rs. 475,000	Rs. 360,000	Rs. 400,000	Rs. 250,000	M/S The United Insurance Company offered 18.5% higher annual hospitalization limit than East West Insurance Company by making only 5.2% higher annual premium.	M/S The United Insurance Company offered 44% higher annual hospitalization limit than East West Insurance Company by asking only 5.2% higher annual premium.	M/S The United Insurance Company offered 44% higher annual hospitalization limit than East West Insurance Company by asking only 5.2% higher annual premium.	M/S The United Insurance Company offered 44% higher annual hospitalization limit than East West Insurance Company by asking only 5.2% higher annual premium.	

Medical care for Fractured/sprains etc.  
Required full medical treatment for following disease with the hospital:-  
(a) Cancer (b) Aids (c) Renal Failure (Kidney failure/Dialysis and Transplant) (d) Heart Disease/Hypertension (e) Arterio-Vascular Disease)  
By pass Ambulance and pace maker insulation (e) Diabetes  
(f) Alcoholism (g) GVD/Stroke/Paralysis (h) Chronic Hepatitis B & C and Liver disease (i) Burns injury (over 25%) (j) Rheumatoid/Arthritis, Osteo-Arthritis (k) Total knee / Hip replacement (l) Chronic Bowel Disease (like: peptic Ulcer (ulcerative Colitis, Crohn's disease) (m) Eye, ENT and Dental Care) Any other disease declared by the Specialist/ Consultant as serious/ prolonged ailment to the satisfaction of the University of Sindh (n) Dermatological diseases (except cosmetics) (o) Day Care OPD

1 Prof. Dr. Muhammad Siddique Kalhoos, Convener

2 Prof. Dr. Noor Muhammad Jauili, Member

3 Dr. Ayaz Ali Keerio, Member

4 Dr. Azhar Ali Shah, Member

5 Mr. Abdul Ghafour Kandhar, Member

6 Mr. Abdul Hafeez Siddiqui, Member

7 Dr. Arbia Agha, Member

8 Mr. Aslamuddin Shaikh, Member

9 Mr. Abdul Latif Soomro, Member

# UNIVERSITY OF SINDH,

## FACILITATION CELL FOR GROUP HEALTH INSURANCE



PARTICULARS	MS The United Insurance Co.				MS East West Insurance Co.				Remarks
	Cat: "A"	Cat: "B"	Cat: "A"	Cat: "B"	Cat: "A"	Cat: "B"	Cat: "A"	Cat: "B"	
Annual Limit for each of patients (without any constraints of number or types of ailments and confinement)	Rs.100,000	Rs. 75,000	Rs.100,000	Rs.50,000	MS The United Insurance & East West Insurance both offered same		MS The United Insurance offered 50% more		
50% increase in basic hospitalization limit, if the hospitalization is due to an accident.					Both offered same		Both offered same		
Daily Room Rent to be covered from annual limit	Rs.14,000	Rs. 4,200	Rs.6,500	Rs.25,000	MS The United Insurance Co. offered 115% more than EWI		MS The United Insurance Co. offered 68% more than EWI		
Specialized investigation to be covered out of annual hospitalization limit					Full cover within annual hospitalization limit as compared to 30,000 only		Full cover within annual hospitalization limit as compared to 15,000 only		
Maternity expenses limit:					MS The United Insurance Co. offered 16.7% more		MS The United Insurance Co. offered 50% more		
*Normal at Hospital	Rs. 35,000	Rs. 30,000	Rs. 30,000	Rs. 20,000	Rs. 50,000		13% more		
**C. cesarean at Hospital	Rs. 60,000	Rs. 50,000	Rs. 40,000	Rs. 30,000	Rs. 60,000		50% more		
***Dai (Home Nurse) charges Delivery conducted at home	Rs. 10,000	Rs. 10,000	Rs. 4,000	Rs. 4,000	150% more than EWI		150% more than EWI		
Dental treatment facility:					MS The United Insurance Co. offered 13% more		MS The United Insurance Co. offered 100% more		
*Root Canal filling	Rs. 8,000	Rs. 3,000	Rs. 6,000	Rs. 4,000	Rs. 15,000		66.6% more		
** Bridging one tooth between two ( total 15 cases)	Rs. 25,000	Rs. 25,000	Rs. 8,000	Rs. 8,000	Rs. 475,000		112.5% more		
*** Accidental cases to be covered from annual hospitalization limit	Rs.475,000	Available Limit	Rs.400000	Limit	Rs.250000		44% more than EWI		
Concession of baby boy covered from annual hospitalization limit	Covered	Covered	Rs.2,000	Rs. 2,000	MS The United Insurance Co. offered to cover from annual limit as compared to Rs.2000/- offered by EWI		MS The United Insurance Co. offered to cover from annual limit as compared to Rs.2000/- offered by EWI		
Liver Treatment	Covered	Covered	Covered	Covered	Both offered same limit		Both offered same limit		
Diabetes	Covered	Covered	Covered	Covered	Both offered same limit		Both offered same limit		
Ortho fracture or any emergency visit to EMI + investigation + medicine	Covered	Covered	Covered	Covered	Both offered same limit		Both offered same limit		
Fund (Post Limit)		One Million	One Million	Both offered same limit			Both offered same limit		
Personal Accident Cover to employee (death only)	Rs.150,000	Rs.150,000	Rs.400,000	Rs.250,000	Offer of EWI is 166% higher but annually accidental death of employee only happens very rarely and occasional		Offer of EWI is 66% higher but annually accidental death of employee only happens very rarely and occasional		
Executive Check up "D" package at Aga Khan Hospital Karachi	100 cases of insured persons recommended by University of Sindh.	100 cases of insured persons recommended by University of Sindh.	100 cases of insured persons recommended by University of Sindh.	Both offered same			Both offered same		
1. Prof. Dr. Muhammad Salique Kalhoro Campus Coordinator Sindh University Las Campus, Badin & Convener Prof. Dr. Noor Muhammad Jami Dean, Faculty of Commerce & Business Administration, University of Sindh - Member					Dr. Arshia Agha Senior Medical Officer, Miani Hospital, S.I. Jamshoro				
2. Mr. Asif Ali Shah Associate Professor IECT, University of Sindh - Member					Mr. Asimuddin Sharifi Purchase & Store Officer Lahore University of Medical & Health Sciences, Jamshoro - Member				
3. Dr. Ayaz Ali Keero Associate Professor UCS, University of Sindh - Member					Mr. Abdul Latif Soomro Director Finance, University of Sindh Member/Secretary				
4. Dr. Abid Ali Shah Associate Professor Deputy Director Procurement Mehran University of Engineering & Tech, Jamshoro - Member					Mr. Abdul Latif Soomro Director Finance, University of Sindh Member/Secretary				
5. Mr. Athar Ghulor Kanthar Deputy Director Finance Mehran University of Engineering & Tech, Jamshoro - Member					Mr. Athar Ghulor Kanthar Deputy Director Finance Mehran University of Engineering & Tech, Jamshoro - Member				
6. Mr. Khalid Hussain Siddiqui Deputy Director Finance Jamshoro University of					Mr. Khalid Hussain Siddiqui Deputy Director Finance Jamshoro University of				

## Annexure "B"



### UNIVERSITY OF SINDH, JAMSHORO, SINDH, PAKISTAN



### FACILITATION CELL FOR GROUP HEALTH INSURANCE

#### Proposal/Bids for Medical/Health Care Facilities for employees of University of Sindh

##### Terms of Reference (TOR) for Tender

###### 1. Introduction:

The University of Sindh was established in 1947 and regulated by University of Sindh Act, 1972, intends to acquire services of reputed Insurance Companies registered with Income Tax and Sales Tax Departments for Group Medical Insurance/Healthcare facilities for its employees (including their dependents Spouse, children and parents) working in various Basic Pay Scales at Jamshoro, Hyderabad, Mirpurkhas, Badin, Dadu, Thatta, Larkana, Bhitt Shah & Naushahro Feroz as under:

Category-A	Category-B	Total Employees	Total Lives to be insured not more than
BPS- 17 to 22 745	BPS-07 to 16 2246	2991	15000

The above number of employees may slightly increase or decrease with the passage of time and their age limit crossing 60 years except few cases beyond 60 years but there is no limit of age of dependent parents. Dependents un-employed and unmarried sons & daughters, no age limit of spouse.

###### 2. Scope of Health Facilities required:

###### Hospital Care (Including Surgeries):

Required medical facilities include:

Daily room and board charges, operation theatre charges, surgeon fee, Anesthetist fee, consultant's fee, Medicines and drugs, Diagnostic tests including at Advance Radiology Centre, Karachi, Blood and Oxygen supplies, MRI, CT SCAN, Angiography, Echo, Miscellaneous charges (Patients meal, local road ambulance charges, etc) lipid profile, ETT

###### Medical care for Prolonged/serious ailment:

Required full medical treatment for following disease with the hospital:

- (a) Cancer (b) Aids (c) Renal failure (Kidney failure)/Dialysis and Transplant
- (d) Heart Disease/ Hypertension (Cardio Vascular Disease) By pass Angioplasty and pacemaker installation (e) Diabetes
- (f) Asthma/ TB (g) GvP/Stroke/Paralysis (h) Chronic Hepatitis B & C and Liver diseases
- (i) Burns injury (over 25%) (j) Rheumatoid/Arthritis, Osteo Arthritis / Total knee / Hip replacement, (k) Chronic Bowel Disease like peptic Ulcer (l) Ulcerative Colitis, Crohn's disease (m) Eye, ENT and Dental Care. Any other disease declared by the Specialist Consultant as serious/ prolonged ailment to the satisfaction of the University of Sindh
- (n) Dermatological diseases (except cosmetics) (o) Day Care OPD

###### Special Pool:

1 million

###### Maternity Care (No age limit)

Required medical expenses incurred during childbirth include:

Gynecologist's fee, Labour room/ operation theatre charges, Anesthetist fee, Miscarriage, Medicines, Diagnostic test, Baby's Nursing Care, Daily Room Rent Charges, pre and postnatal hospitalization, D&C and D&E, Miscellaneous charges, Cesarean Section and complicated deliveries recommended by Specialist

\*Two time birth during one year by single wife allowed

\*\*One delivery from one wife & 25 cases of another delivery from wife annually on the basis of 1st Occur first serve

\*\*\* Delivery conducted Dai (home nurse) at home to be certified by local councilor

###### 3. Other benefits:

1. Circumcision of Baby Boy under local/general anesthesia by qualified Doctor, with treatment of complication, if occurred.
2. Vaccinations and Inoculations of the children's as suggested by qualified child specialist, with treatment of complications, if occurred.
3. Accidental injuries including road accident, driving acid burn injuries, poisoning, snake scorpion or other insect bites.
4. Other diseases for which the qualified medical officer refers the cases for hospitalization under consultant's medical case.
5. The named hospitals should be well reputed hospitals in Sindh especially in Hyderabad, Karachi and interior of Sindh or other areas of the country.

6. Pre & post admission treatments, tests and doctors' visits for one month.
7. Dermatological diseases etc.
8. Executive Medical/Surgical/Dental Checkup at Agha Khan University Hospital, Karachi, including the follow up checkup investigations in managements of ailments detected. 'B' package, allowed to 100 employees (including their all dependents).
9. Diabetic and Dental treatment.
10. Annual limits for category 'A' and 'B' indicated by the bidder.
11. Room rent for category 'A' and 'B'.
12. Personal Accident /Death (For employees Only).
13. Liver Treatment.
14. Ortho Fracture & any emergency.
15. Diagnostic Laboratory tests at Advance Radiology Centre, Karachi.
16. Special pool of Rs. 1.00 million in addition to the prescribed limits for insured person with the approval of competent authority viz Vice Chancellor, University of Sindh which will be conveyed by the Registrar, University of Sindh to the successful bidder, as and when required.
17. Reimbursed claims: (a) The reimbursement of claims of employees and their dependents for non-panel hospitalizations Sindh and other areas of the country should be entertained (within 15 fifteen days).

**4. Documents to be submitted by the Bidder:**

1. Proof of minimum 'A' rating with PACRA/JCR-VIS and other documents in support for evaluation criteria.
2. Proposal/bid must be submitted on official letter head on the exactly same format as provided by University of Sindh.
3. Full name, address of registered office and office receiving the correspondence.
4. Detail of branches/sub offices across the country.
5. Name and signature of authorize person for dealing with University of Sindh and making correspondence on behalf of insurance company.
6. Details of clients to whom the similar facilities/services are being provided and their recommendation letter, if any.
7. List of Hospitals/Laboratories/Diagnostic Centers/Consultants on panel across the country including Jamchowra, Kalri, Hyderabad, Mirpurkhas, Badin, Dadu Larkana, Thatta, Naushahro Feroz and other areas of Sindh.
8. Sales Tax and Income Tax Certificates for the last three years with Sales Tax and NTN numbers.
9. Attest that the firm/company has never been blacklisted from any Government, Semi Government & Autonomous Body and there is no litigation against insurance Company.
10. Any additional information that may be helpful for establishment of qualification.

**5. Security Deposit:**

Successful bidder will have to deposit 8% of supply order amount in the form of Pay Order in favour of University of Sindh as Security deposit which will be forfeited in case of breach of TOR /Conditions of the tender bidding agreement. It will however be refunded on successful termination of the medical insurance/health care facilities as per mutual understanding.

**6. Mode of payment:**

Agreed amount of premium with grace period for payment by University of Sindh on quarterly basis through crossed cheque

**7. Period of coverage:**

Period of 12 months from the date of procurement of Policy and extendable for one year through mutual agreement.

8. Successful bidder will have to sign integrity pact with University of Sindh as per SPPRA.

**Annexure "C"**



UNIVERSITY OF SINDH,  
JAMSHORO, SINDH, PAKISTAN



FACILITATION CELL FOR GROUP HEALTH INSURANCE

**Tender: Medical/Health Care Facilities for employees & their dependents of University of Sindh for the year 2014-2015.**

Name of Insurance Company (Bidder) \_\_\_\_\_

Gross premium for 12 months: \_\_\_\_\_

Hospitalization & day-care benefits covered as per TOR of University of Sindh (enclosed here with) as under

PARTICULARS	CATEGORY OF EMPLOYEES "A"	CATEGORY OF EMPLOYEES "B"
<p><b>Annual limit per insured person except parents (without any constraints of number or types of ailments and confinements)</b></p> <p><b>Scope of Health Facilities Required:</b></p> <p><b>Hospital Care (Including Surgeries)</b></p> <p>Required medical facilities include: Daily room and board charges, operation theatre charges, surgeon fee, Anesthetist fee, consultant's fee, Medicines and drugs, Diagnostic tests including at Advance Radiology Centre, Karachi, Blood and Oxygen supplies, MRI, CT SCAN, Angiography, Echo, Miscellaneous charges ( Patients meal, local road ambulance charges, etc) lipid profile, ETT</p> <p><b>Medical care for Prolonged/serious ailment</b></p> <p>Required full medical treatment for following disease with the hospital</p> <p>(a) Cancer (b) Aids (c) Renal failure (Kidney failure)/Dialysis and Transplant</p> <p>(d) Heart Disease/ Hypertension (Cardio Vascular Disease) By pass</p> <p>Angioplasty and pace maker installation (e) Diabetes</p> <p>(f) Asthma/ T.B (g) GVP/Stroke/Paralysis</p> <p>(h) Chronic Hepatitis B &amp; C and Liver diseases</p> <p>(i) Burns injury ( over 25%) (j) Rheumatoid/ Arthritis, Oste Arthritis / Total knee / Hip replacement</p> <p>(k) Chronic Bowel Disease like peptic Ulcer (l) Ulcerative Colitis, Crohn's disease</p> <p>(m) Eye, ENT and Dental Care) Any other disease declared by the Specialist/ Consultant as serious/ prolonged ailment to the satisfaction of the University of Sindh</p> <p>(n) Dermatological diseases (except cosmetics)</p> <p>(o) Day Care OPD</p>	Rs.	Rs.

Annual Limit for each of parents (without any constraints of number or types of ailments and confinements)	Rs.	Rs.
50% increase in basic hospitalization limit, if the hospitalization is due to an accident.	Yes / No	Yes / No
Daily Room Rent to be covered from annual limit	Rs.	Rs.
Specialized investigation to be covered out of annual hospitalization limit	Rs. OR Full cover	Rs. OR Full cover
<b>Maternity expenses limit:</b> *Normal at Hospital **Cesarean at Hospital ***Dai (Home Nurse) charges Delivery conducted at home	*Rs. **Rs. ***Rs.	*Rs. **Rs. ***Rs.
<b>Dental treatment facility:</b> * Root Canal filling ** Bridging one tooth between two ( total 25 cases) *** Accidental cases to be covered from annual hospitalization limit	*Rs. **Rs. ***Rs.	*Rs. **Rs. ***Rs.
Circumcision of baby boy covered from annual hospitalization limit	Rs.	Rs.
Liver Treatment		
Diabetics		
Ortho fracture or any emergency visit to OPD + investigation + medicine		
Fund (Pcl. Limit)	One million	One million
Executive Check-up 'B' package at Agha Khan Hospital Karachi	100 cases of insured persons recommended by University of Sindh	
Personal /accident Cover to employee (death only)		

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Signature of Authorized representative  
& Stamp.