



H. E. J. RESEARCH INSTITUTE OF CHEMISTRY
INTERNATIONAL CENTER FOR CHEMICAL & BIOLOGICAL SCIENCES
University of Karachi, Karachi-75270, Pakistan



Director (A&F),
Mr. Shakeel Ahmed Mangnejo,
Sindh Public Procurement Regulatory Authority,
Government of Sindh,
Karachi.

UAN: 111-222-292
Telefax: (92-21) 34819018, 34819019
(92-21) 99261713, 99261714
Tel. Off: (92-21) 34824924, 34824925
E-mail: hej@cyber.net.pk
Web: www.iccs.edu

Ref. RIC/
Date: 15th Sep, 2011

Subject: NIT REF NO: PCMD-BIOEQUIV-18/7/2011 DATED 28.06.2011
REASONS/JUSTIFICATION FOR THE SUPPLY OF AIR-CONDITIONERS FOR
CENTER OF BI-EQUIVALENCE STUDIES AND BIOASSAY RESEARCH.

Dear Sir,

Please refer to your letter: No. Dir (A&F) T0554/SPPRA/36-1/10-11/1365.

Tender was called for the Supply of Air-Conditioners in which three bidders participated as under:

1. M/s Alpine International
2. M/s Technoman
3. M/s Shayan Associates

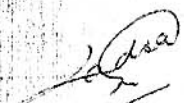
After opening the tender, the tender were scrutinized by the technical Committee. It was found that M/s Alpine International quoted Fuji brand (Singapore) with different compressors (like Mitsubishi China, Hitachi China and Toshiba China). M/s Technoman quoted PEL (Pakistan) with German compressor, LG (Korea) with Korean compressor and Mitsubishi (Thailand) with Thailand compressor. M/s Shayan Associates also quoted PEL (Pakistan) with German compressor, LG (Korea) with Korean compressor.


The Committee discussed the brands in detail and enquired from the bidders about the compressors installed in the AC's. The Committee also reviewed about the past experience of different brands AC's installed in the institute. After reviewing, the committee recommends the following:

1. PEL brand has already installed and they have been working efficiently beside its an old brand and has been providing very good after sales services. M/s Alpine International (Fuji Brand) does not have ready stock for delivery and will take 80-90 days to deliver the Air-Conditioners. As this will be their first deal in Pakistan, if they are awarded this order, it would be a great risk for ICCBS to try a new Chinese brand, especially in the absence of any previous experience.
2. M/s Technoman is the second lowest with the PEL brand (Pakistan) with German compressor. Committee recommended that this is the successful brand and its past performance was satisfactory.

The Committee also discussed that there is a difference only Rs.4,152.80 between lowest and second lowest bidder and purchase of a proven quality brand will ensure the good performance and also will reduce the frequency of maintenance and repair costs.

Therefore, Committee has recommended that M/s Technoman may be called to supply the PEL brand with German Compressor.


Sadia Jabeen Asim
Civil Engineer, ICCBS


Prof. Dr. M. Iqbal Choudhary
Director, ICCBS

Bid Evaluation Report

1. Name of Procuring Agency: International Center for Chemical and Biological Sciences, University of Karachi.

2. Tender Reference No: PCMD-BIOEQUIV-18/7/2011

3. Tender Description/Name of work/item: Purchase of Air-Conditioners for Center of Bio-Equivalence Studies and Bioassay Research

4. Method of Procurement: Single Stage-One Envelope Procedure

5. Tender Published: 4822/2011 on 28th June, 2011, Daily Subh on 28th June, 2011
Print & Electronic Media (SPPRA ID No. & News papers names with dates)

6. Total Bid documents Sold: 04

7. Total Bids Received: 03

8. Technical Bid Opening date: (if applicable) N/A *(Provide details in separate form)*

9. No. of Bid technically qualified (if applicable): N/A

10. Bid(s) Rejected: 0


11. Financial Bid Opening date: 18th July, 2011

12. Bid Evaluation Report:

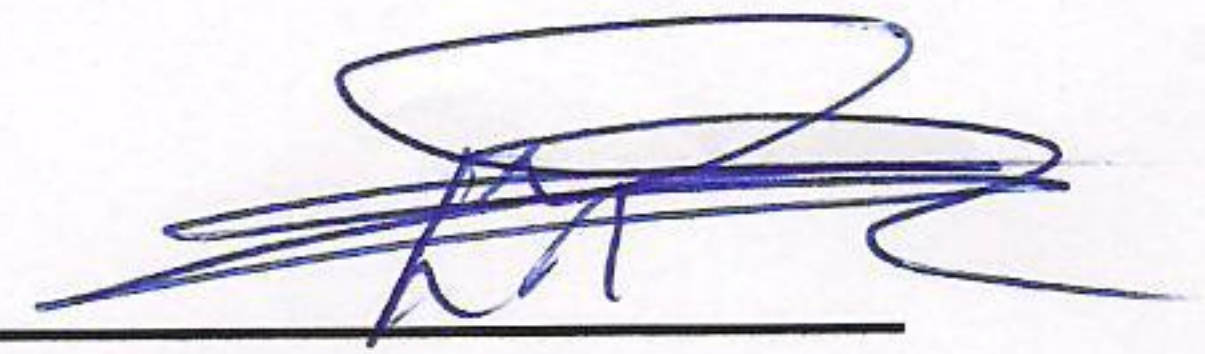
<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/ rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1.	M/s Alpine International	3,421,420.00 for Fuji brand	1 st Lowest	7.17% below	Fulfilled the requirement of tender obligations	Accepted
2.	M/s Technoman	3,425,572.80 for PEL 3,712,092.80 for LG 4,841,886.40 for Mitsubishi	2 nd Lowest for PEL 3 rd Lowest for LG 6 th Lowest for Mitsubishi	7.06% below for PEL 0.707% above for LG 31.35% above for Mitsubishi	Fulfilled the requirement of tender obligations	Accepted

3.	M/s Shayan Associates	4,174,608.00 for PEL 4,496,856.00 for LG	4th Lowest for PEL 5 th Lowest for LG	13.25% above 21.99% above	Fulfilled the requirement of tender obligations	Accepted
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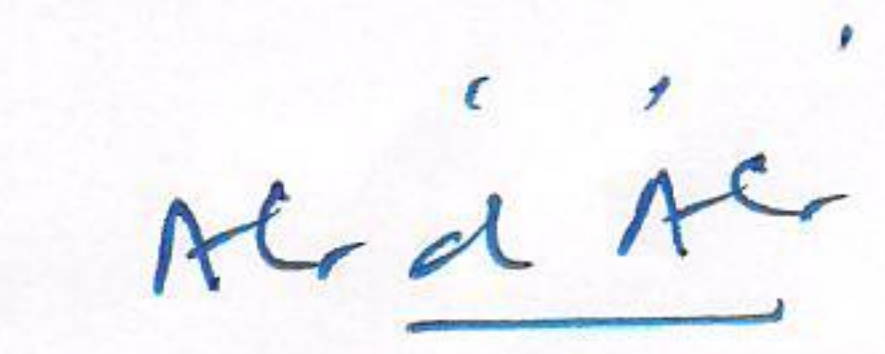
Signatures of the Members of the Committee.



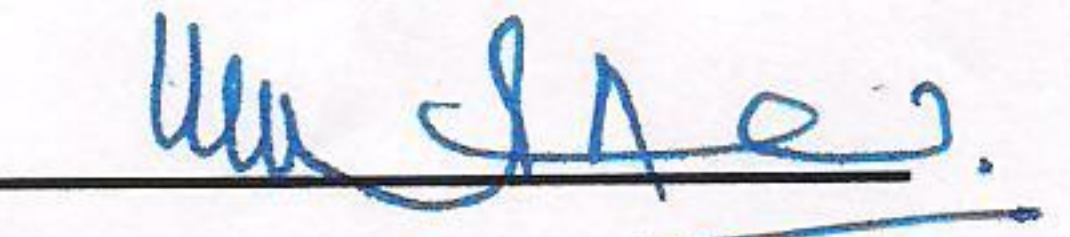
Prof. Dr. Abdul Malik



Dr. Raza Shah



Dr. Abid



Mr. Waheed Ahmed