

SINDH COAL AUTHORITY

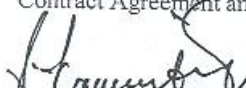
House # 16, "E" Street, Behind Zamzama Park
Phase-V, Defence Housing Authority
Karachi


SUMMARY OF EVALUATION FOR TECHNICAL & FINANCIAL PROPOSALS

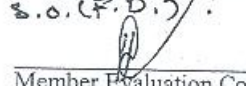
NAME OF ASSIGNMENT

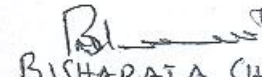
1. **CONTRACT - 1**
CONSULTANCY SERVICES FOR DETAILED ENGINEERING DESIGN AND CONSTRUCTION SUPERVISION FOR WIDENING AND IMPROVEMENT OF ROAD FROM KARACHI TO WANGO MOR VIA THATTA AND BADIN INCLUDING CONSTRUCTION OF BYPASSES (225 KM)
2. **CONTRACT - 2**
CONSULTANCY SERVICES FOR DETAILED ENGINEERING DESIGN AND CONSTRUCTION SUPERVISION FOR WIDENING AND IMPROVEMENT OF ROAD FROM WANGO MOR TO THAR COALFIELD VIA MITHI-ISLAMKOT (134 KM)

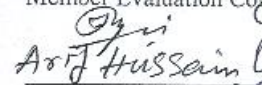
- 1.0 Evaluation of Technical and Financial has been completed for the contracts cited above. M/s. EA Consulting Pvt. Ltd. in association with Spatsol Technologies have been evaluated as rank 1 for both Contract 1 and 2 while M/s. A. A. Associates in association with Engineering Consultants International Pvt. Ltd. have been evaluated as rank 2 for both Contract 1 and 2. Detailed Evaluation Reports both for Contract 1 and 2 are attached as Annexure-A & B respectively.
- 2.0 In accordance with Clause 2(d) of Letter of Invitation and RFP Document if a single firm is ranked first for both contracts, the Procurement Agency (PA) has exclusive discretion to decide, based on comparative advantage to the PA, which contract will be awarded to that firm and award the other contract to the second ranked firm. Keeping in view the PA's discretionary powers, Contract 1 is proposed to be awarded to the top ranked firm EA Consulting Pvt. Ltd. in association with Spatsol Technologies while Contract 2 is proposed to be awarded to second ranked firm M/s. A. A. Associates in association with Engineering Consultants International Pvt. Ltd.
- 3.0 With the award of Contract 1 to M/s. EA Consulting Pvt. Ltd. in association with Spatsol Technologies and Contract 2 to M/s. A. A. Associates in association with Engineering Consultants International Pvt. Ltd., shall provide a saving of PKR 839,435/- to the SCA/PA as compared to vice versa.
- 4.0 It is, therefore, submitted that the recommendations of the Consultants Selection Committee regarding evaluation of Technical & financial Proposals and award of the Contracts may be approved so that the Letters of Acceptance (LOA) be issued to both the Consultant firms (ranked 1 & 2) as per para 3 above in order to proceed further as per RFP / SPPRA 2010 for framing the Contract Agreement and fulfilling the codal requirements and start the Assignments.

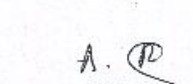

S. Kamran AS 112
Member Evaluation Committee
D/B/ASDD (WES) Deptt

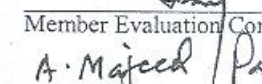

Mohammed Aslam
S.O. (F.D.)
Member Evaluation Committee


Hussain Bux & Family
S.E. SCA
Member Evaluation Committee


BISHARATA CHANNA
Member Evaluation Committee
Chief (Jud) P&D


Arif Hussain Leghari
Member Evaluation Committee SCA


A. Rauf Siddiq
A.S. (C.E.D.)
Chairman / Convener
Evaluation Committee


A. Majeed / Patkan
D. G. (SCA)
Member Evaluation Committee

SINDH COAL AUTHORITY

House # 16, "E" Street, Behind Zamzama Park
Phase-V, Defence Housing Authority
Karachi

REPORT ON EVALUATION OF TECHNICAL & FINANCIAL PROPOSALS**NAME OF ASSIGNMENT**

CONTRACT - 1 CONSULTANCY SERVICES FOR DETAILED ENGINEERING DESIGN AND CONSTRUCTION SUPERVISION FOR WIDENING AND IMPROVEMENT OF ROAD FROM KARACHI TO WANGO MOR VIA THATTA AND BADIN INCLUDING CONSTRUCTION OF BYPASSES (225 KM)

1.0 EVALUATION CRITERIA

The method of Selection of Consultants is based on Quality cum Cost Based Selection (QCBS) with 80% weightage for Technical Proposal and 20% weightage for Financial Proposal (80:20) in accordance with rules specified by the Public Procurement Regulatory Authority (PPRA) for engineering consultancy services.

2.0 SUBMISSION OF PROPOSALS

Following short listed consulting firms / groups submitted their Technical and Financial Proposals in response to SCA letter of Invitation.

Sr. No.	Name of Firm
1	National Engineering Services Pakistan (Pvt.) Ltd.
2	Techno Consult International in association with ABM Engineers
3	Associated Consultancy Centre (Pvt.) Ltd. in association with National Development Consultants (Pvt.) Ltd.
4	Osmani & Company (Pvt.) Ltd.
5	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.
6	M M Pakistan (Pvt.) Ltd.
7	EA Consulting Pvt. Ltd. In association with Spatsol Technologies
8	Indus Associated Consultants (Pvt.) Ltd. in association with Assign Engineering Consult International
9	Professional Engineering Associates & Euroconsult Pakistan (Pvt.) Ltd.

3.0 EVALUATION OF TECHNICAL PROPOSAL

The Committee, constituted by Government of Sindh, evaluated the Technical Proposals received from the consulting firms / groups on the basis of criteria given in the Request for Proposal (RFP). As a result of Technical evaluation, the scoring and status of the consulting firms/groups is as follows.

Sr. No.	Name of Firm	Marks Obtained	Technical Ranking	Status
1	National Engineering Services Pakistan (Pvt.) Ltd.	75.50	4	Qualified
2	Techno Consult International in association with ABM Engineers	76.79	3	Qualified
3	Associated Consultancy Centre (Pvt.) Ltd. in association with National Development Consultants (Pvt.) Ltd.	71.69	5	Not Qualified
4	Osmani & Company (Pvt.) Ltd.	66.41	9	Not Qualified
5	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.	83.49	2	Qualified

6	M M Pakistan (Pvt.) Ltd.	71.06	6	Not Qualified
7	EA Consulting Pvt. Ltd. In association with Spatsol Technologies	88.12	1	Qualified
8	Indus Associated Consultants (Pvt.) Ltd. in association with Assign Engineering Consult International	68.37	8	Not Qualified
9	Professional Engineering Associates & Euoroconsult Pakistan (Pvt.) Ltd.	68.69	7	Not Qualified

4.0 EVALUATION OF FINANCIAL PROPOSAL

Four technically qualified firms i.e. National Engineering Services Pakistan (Pvt.) Ltd., Techno Consult International in association with ABM Engineers, A. A. Associates in association with Engineering Consultants International Pvt. Ltd. and EA Consulting Pvt. Ltd. in association with Spatsol Technologies were invited for opening of their respective Financial Proposals on 28.02.2012 after obtaining the approval from the Competent Authority. Financial Proposals of these consulting firms were opened in the presence of committee members and the representatives of the consulting firms.

Prices quoted by the consulting firms are as under:

Sr. No.	Name of Firm	Quoted Price (PKR)
1	National Engineering Services Pakistan (Pvt.) Ltd.	66,685,210
2	Techno Consult International in association with ABM Engineers	87,666,813
3	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.	53,564,128
4	EA Consulting Pvt. Ltd. In association with Spatsol Technologies	53,123,200

All four Financial Proposals were evaluated for input proposed as per RFP and arithmetical checks. Evaluated / corrected figures of Financial Proposals are as under:

Sr. No.	Name of Firm	Corrected Quoted Price (PKR)
1	National Engineering Services Pakistan (Pvt.) Ltd.	66,085,199
2	Techno Consult International in association with ABM Engineers	85,068,189
3	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.	53,564,141
4	EA Consulting Pvt. Ltd. in association with Spatsol Technologies	53,123,224

In accordance with requirements of SPPRA combined (Technical & Financial) ranking of all four consulting firms is as under:


Sr. No.	Name of Firm	Technical Score	Evaluated Financial Bid	Financial Score Sf=100xPm/F	Weightage % age		Final (Combined) Ranking
		St.	F.	Sf	T=80% Tech	P=20% Fin	
1	National Engineering Services Pakistan (Pvt.) Ltd.	75.50	66,085,199	80.386	60.400	16.077	76.48
2	Techno Consult International in association with ABM Engineers	76.79	85,068,189	62.448	61.432	12.490	73.92
3	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.	83.49	53,564,141	99.177	66.792	19.835	86.63

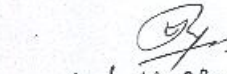
4	EA Consulting Pvt. Ltd. in association with Spatsol Technologies	88.12	53,123,224	100.000	70.496	20.000	90.50
F	Evaluated Financial Bid						
Fm	Lowest Evaluated Financial Bid						
St	Technical Score						
Sf	Financial Score						
T	Weightage given to Technical Proposal						
P	Weightage given to Financial Proposal						


Hence EA Consulting Pvt. Ltd. in association with Spatsol Technologies stands No. 1 while A. A. Associates in association with Engineering Consultants stands No. 2, National Engineering Services Pakistan (Pvt.) Ltd. stands No. 3 and Techno Consult International in association with ABM Engineers stands No. 4 as a result of combined evaluation.

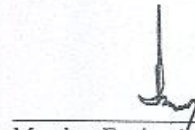

 S. Kamran Arif
 Member Evaluation Committee
 D/D. RCDD (CES) Deptt
 G.O. Sindh. Karachi

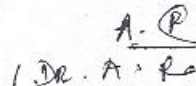

 BISHARAT A CHANNA
 Member Evaluation Committee (C/ED) R/D


 Mohammed Kalam
 Member Evaluation Committee
 S.O. (F.D.)


 Anj Hussain
 DD(H) SCA
 Member Evaluation Committee


 Hussain Raza Shah
 Member Evaluation Committee
 S.E. SCA


 A. Majeed Paktan
 Member Evaluation Committee
 D. Ge (S.C.A)


 Dr. A. Rana Siddiqi
 A.S. (C.E.D.)
 Chairman / Convener
 Evaluation Committee

PUBLIC OPENING OF FINANCIAL OPENING

Name of project:
Contract # 1

CONSULTANCY SERVICES FOR DETAILED ENGINEERING DESIGN AND CONSTRUCTION SUPERVISION FOR WIDENING AND IMPROVEMENT OF ROAD FROM KARACHI TO WANGO MOR VIA THATTA, BADIN INCLUDING CONSTRUCTION OF BYE PASSES (225KM)

Dated: 28.02.2012

S/NO	NAME OF TECHNICAL QUILTED FIRM	MARKS OBTAINED IN TECHNICAL PROPOSAL	PRICES QUOTED IN FINANCIAL PROPOSAL BY THE CONSULTING FIRM IN PAK RUPEES		BID SECURITY No.
			In figures	In words	
1	M/s. National Engineering Services Pakistan (Pvt) Ltd. (NESPAC)	75.50	Rs.66,685,210	Sixty Six Million Six Hundred Eighty Five Thousand Two Hundred Ten	Rs. 688,000/- Bank Guarantee No. 0018/BA # 08/2012 dt: 01.02.012 Al Habib PECCO Road Lahore
2	M/s. Techno Consult International in association with ABM Engineer	76.79	Rs. 87,666,813	Eighty Seven Million Six Hundred Sixty Six Thousand Eight Hundred Thirteen	Rs. 900,000/- P/O # 02422046 dt: 06.02.2012 Askari bank Bathisland Karachi
3	M/s. AA Associates in association with Engineering consultants International (Pvt) Ltd	83.49	Rs.53,564,128	Fifty Three Million Five Hundred Sixty Four Thousand one hundred Twenty Eight	Rs. 535,642/- P.O # 02711787 dt: 03.02.2012 SCB, Alama Iqbal Road, Karachi
4	M/s. EA Consulting (Pvt) Ltd in association with spatsol Technologies	88.12	Rs.53,123,200	Fifty Three Million one Hundred Twenty Three thousand two Hundred	Rs. 531,500/- P.O # Cashier Cheque # 3289180 dt: 03.02.2012

[Signature]
Member, CSC
(M. Aslam)
Section Officer
P. D.

[Signature]
Member, CSC
Member, CSC
P. D.

[Signature]
Member, CSC
(S. Khan) (H. H. H.)
P. D.

[Signature]
Member, CSC
Member, CSC
P. D.

[Signature]
Member, CSC
Member, CSC
P. D.

[Signature]
Member, CSC
P. D.

[Signature]
Chairman, CSC
A. Raza
Secretary
C.E.D.D.

[Signature]
Member, CSC
P. D.

SINDH COAL AUTHORITY
House # 16, "E" Street, Behind Zamzama Park
Phase-V, Defence Housing Authority
Karachi

REPORT ON EVALUATION OF TECHNICAL & FINANCIAL PROPOSALS

NAME OF ASSIGNMENT

CONTRACT - 2 CONSULTANCY SERVICES FOR DETAILED ENGINEERING DESIGN AND CONSTRUCTION SUPERVISION FOR WIDENING AND IMPROVEMENT OF ROAD FROM WANGO MOR TO THAR COALFIELD VIA MITHI-ISLAMKOT (134 KM)

1.0 EVALUATION CRITERIA

The method of Selection of Consultants is based on Quality cum Cost Based Selection (QCBS) with 80% weightage for Technical Proposal and 20% weightage for Financial Proposal (80:20) in accordance with rules specified by the Public Procurement Regulatory Authority (PPRA) for engineering consultancy services.

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2	Techno Consult International in association with ABM Engineers
3	Associated Consultancy Centre (Pvt.) Ltd. in association with National Development Consultants (Pvt.) Ltd.
4	Osmani & Company (Pvt.) Ltd.
5	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.
6	M M Pakistan (Pvt.) Ltd.
7	EA Consulting Pvt. Ltd. In association with Spatsol Technologies
8	Indus Associated Consultants (Pvt.) Ltd. in association with Assign Engineering Consult International
9	Professional Engineering Associates & Euroconsult Pakistan (Pvt.) Ltd.

3.0 EVALUATION OF TECHNICAL PROPOSAL

The Committee, constituted by Government of Sindh, evaluated the Technical Proposals received from the consulting firms / groups on the basis of criteria given in the Request for Proposal (RFP). As a result of Technical evaluation, the scoring and status of the consulting firms/groups is as follows.

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4	Osmani & Company (Pvt.) Ltd.	66.41	9	Not Qualified
5	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.	83.49	2	Qualified

6	M M Pakistan (Pvt.) Ltd.	71.06	6	Not Qualified
7	EA Consulting Pvt. Ltd. In association with Spatsol Technologies	88.12	1	Qualified
8	Indus Associated Consultants (Pvt.) Ltd. in association with Assign Engineering Consult International	68.37	8	Not Qualified
9	Professional Engineering Associates & Euroconsult Pakistan (Pvt.) Ltd.	68.69	7	Not Qualified

4.0 EVALUATION OF FINANCIAL PROPOSAL

Four technically qualified firms i.e. National Engineering Services Pakistan (Pvt.) Ltd., Techno Consult International in association with ABM Engineers, A. A. Associates in association with Engineering Consultants International Pvt. Ltd. and EA Consulting Pvt. Ltd. in association with Spatsol Technologies were invited for opening of their respective Financial Proposals on 28.02.2012 after obtaining the approval from the Competent Authority. Financial Proposals of these consulting firms were opened in the presence of committee members and the representatives of the consulting firms.

Prices quoted by the consulting firms are as under:

Sr. No.	Name of Firm	Quoted Price (PKR)
1	National Engineering Services Pakistan (Pvt.) Ltd.	73,827,761
2	Techno Consult International in association with ABM Engineers	87,818,063
3	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.	60,241,488
4	EA Consulting Pvt. Ltd. In association with Spatsol Technologies	60,640,000

All four Financial Proposals were evaluated for input proposed as per RFP and arithmetical checks. Evaluated / corrected figures of Financial Proposals are as under:

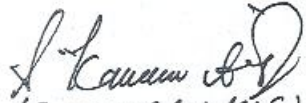
Sr. No.	Name of Firm	Corrected Price (PKR)
1	National Engineering Services Pakistan (Pvt.) Ltd.	73,227,749
2	Techno Consult International in association with ABM Engineers	87,818,216
3	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.	60,241,506
4	EA Consulting Pvt. Ltd. in association with Spatsol Technologies	60,640,024


In accordance with requirements of SPPRA combined (Technical & Financial) ranking of all four consulting firms is as under:


Sr. No.	Name of Firm	Technical Score	Evaluated Financial Bid	Financial Score Sf=100xPm/F	Weightage % age		Final (Combined) Ranking
		St.			F.	Sf	
1	National Engineering Services Pakistan (Pvt.) Ltd.	75.50	73,227,749	82.266	60.400	16.453	76.85
2	Techno Consult International in association with ABM Engineers	76.79	87,818,216	68.598	61.432	13.720	75.15
3	A. A. Associates in association with Engineering Consultants International Pvt. Ltd.	83.49	60,241,506	100.000	66.792	20.000	86.79


4	EA Consulting Pvt. Ltd. in association with Spatsol Technologies	88.12	60,640,024	99.343	70.496	19.869	90.36
F	Evaluated Financial Bid						
Fm	Lowest Evaluated Financial Bid						
St	Technical Score						
Sf	Financial Score						
T	Weightage given to Technical Proposal						
P	Weightage given to Financial Proposal						


Hence EA Consulting Pvt. Ltd. in association with Spatsol Technologies stands No. 1 while A. A. Associates in association with Engineering Consultants stands No. 2, National Engineering Services Pakistan (Pvt.) Ltd. stands No. 3 and Techno Consult International in association with ABM Engineers stands No. 4 as a result of combined evaluation.



 (N. KAMRAN) (M.F.)
 Member Evaluation Committee
 S/O RSDD (C&SS) Deptt
 G.O. Sindh Karachi

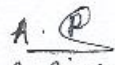

 BISHARAT A CHANNA
 Member Evaluation Committee Chief (S&D) RSD


 Member Evaluation Committee
 (Mohamud Aslam)
 S.O. (F.I.D.)


 Arif Hussain Leghari
 DD(H), SCA
 Member Evaluation Committee


 Member Evaluation Committee
 HUSAIN BUX SHAIKH
 S.O. SCA


 Member Evaluation Committee
 A. Majid Pathan
 D.G. (S.L.A)


 (Dr. A. Rauf Siddiq)
 AS, C&EDD
 Chairman / Convener
 Evaluation Committee

PUBLIC OPENING OF FINANCIAL OPENING

Name of project: CONSULTANCY SERVICES FOR DETAILED ENGINEERING DESIGN AND CONSTRUCTION SUPERVISION FOR WIDENING AND IMPROVEMENT OF ROAD FROM WANGO MOR TO THAR COAL FIELDS AREA VIA MITHI & ISLAMPOT (134KM).
 Contract 2

Dated: 28.02.2012

S.NO	NAME OF TECHNICAL QUILTED FIRM	MARKS OBTAINED IN TECHNICAL PROPOSAL	PRICES QUOTED IN FINANCIAL PROPOSAL BY THE CONSULTING FIRM IN PAK RUPEES		BID SECURITY No.
			In figures	In words	
1	M/s. National Engineering Services Pakistan (Pvt) Ltd. (NESPAK)	75.50	Rs.73,827,761	Seventy Three Million eight Hundred Twenty Seven Thousand seven Hundred Sixty One	Rs.766,000/- Bank Grantee LG No.0018/BAH /09/2012 dt 01.02.2012 Al Habib PECO Road Lahore
2	M/s. Techno Consult International in association with ABM Engineer	76.79	Rs.87,818,063	Eighty Seven Million Eight Hundred Eighteen Thousand Sixty Three	Rs.900,000/- P.O No.242244 dt 06.02.2012 Askari Bank
3	M/s. AA Associates in association with Engineering consultants International (Pvt) Ltd	83.49	Rs.60,241,488	Sixty Million two Hundred Forty One Thousand Four Hundred Eighty Eight	Rs.602,415/- Banker Cheque BCC-00287809 dt 03.02.2012 Soneri Bank Shahra-e-Faisal Karachi
4	M/s. EA Consulting (Pvt) Ltd in association with spatsol Technologies	88.12	Rs.60,640,000	Sixty Million Six Hundred Forty Thousand	Rs.606500/- Cashier Cheque No.329918/ dt 03.02.2012 UBL On Line

[Signature]
 Member, CSC
 (M. Aslam)
 Section Officer
 P.D.

[Signature]
 Member, CSC
 Annual Vans
 P.S.D Dept

[Signature]
 Member, CSC
 D/O & P.D
 605 Road

Chairman, CSC
[Signature]

[Signature]
 Member, CSC
 Dr. A. Rauf Siddiqui
 Addl. Secretary
 C.E.D

[Signature]
 Member, CSC
 Prof. Hussain Kalyan
 Dy. Dir (Hydrogeology)
 S.A.

[Signature]
 Member, CSC
 (Director Rawlsini)
 S.E. Sca

[Signature]
 Member, CSC
 A. Majeed Khan
 D.G (S&A)