

Hina Awan

From: "Hina Awan" <hina.awan@sindhbankltd.com>
Date: Tuesday, March 13, 2018 12:51 PM
To: "SPPRA" <tenders@pprasindh.gov.pk>; "Sheraz Riaz" <sheraz.riaz@sindhbankltd.com>
Cc: "Ather Iqbal" <ather.iqbal@sindhbankltd.com>; "Farhan Amir" <farhan.amir@sindhbankltd.com>
Attach: 03132018100439.pdf
Subject: Fw: Rule 50 Complaine - Supply of Paypak (Classic) Debit Cards

Dear Concern,

Please refer the attached mention documents of caption subject tender needs to be hoisted on SNDB and SPPRA websites as per SPPRA Rule # 50

1. Contract Evaluation Report
2. Form of Contract Award / Agreement
3. Letter of Award
4. Scope of work / Requirement

Kindly confirm once it is get hoisted on your respective websites.

Regards,

Hina Awan
Procurement Officer

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. SINDH BANK LTD
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Scheduled Bank
- 3) TITLE OF CONTRACT Supply of Paypak (classic) Debit crads
- 4) TENDER NUMBER SNDB/COK/ADMIN/TD/879/2017
- 5) BRIEF DESCRIPTION OF CONTRACT Supply of Paypak (classic) Debit crads
- 6) FORUM THAT APPROVED THE SCHEME Procurement Committee/ Competent Authority
- 7) TENDER ESTIMATED VALUE 200,000/-
- 8) ENGINEER'S ESTIMATE
(For civil works only) _____
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) One year
- 10) TENDER OPENED ON (DATE & TIME) Technical(29/12/2017 at 1200)Financial(29/12/2017 1200pm)
- 11) NUMBER OF TENDER DOCUMENTS SOLD 02
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 02
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 02
- 14) BID EVALUATION REPORT
(Enclose a copy) _____
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/s Deltacom
- 16) CONTRACT AWARD PRICE Rs.140,000/-
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
(i.e. 1st, 2nd, 3rd EVALUATION BID). M/s Deltacom
M/s Obethur Technologies
- 18) METHOD OF PROCUREMENT USED : - (Tick one)
- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE _____
- c) TWO STAGE BIDDING PROCEDURE _____
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE _____

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

Competent Authority

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT _____

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA S.NO.35711
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	13 dec 2017 on sindh bank website
No	

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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24) WHETHER BID EVALUATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF
CONTRACT?
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	No

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons.)

Yes	
No	No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
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37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?


Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	No

39) Date of Award of Contract: 12-03-2018

Signature & Official Stamp of
Authorized Officer

 **M. RASHID MEMON**
Vice President
I.T. Division
SINDH BANK LTD.
Head Office, Karachi.

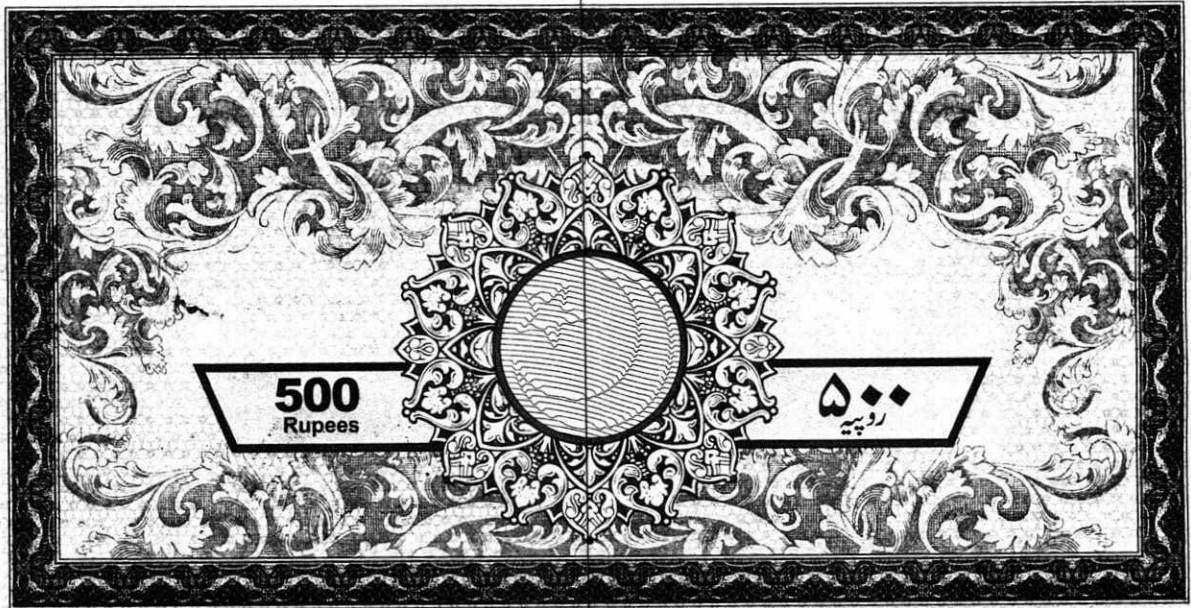
FOR OFFICE USE ONLY

SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi
Tele: 021-9205356; 021-9205369 & Fax: 021-9206291

Print

Save

Reset



06 MAR 2018

MUHAMMAD JUNAID Stamp Vendor
Licence No. 77, Shop No. 147, Mashriq Centre,
Block 14, Gulshan-e-Iqbal, Karachi.

S. No. 024022 Date
Issued to With Address
Through With Address
Purpose
Value Rs. Attested
Stamp Vendor's Signature
Not Used for Will / Divorce. Vendor & Advocate will not
be responsible for any Fake Documentation.



(RUPEES FIVE HUNDRED ONLY)

**AGREEMENT**

This Agreement is made on this 06 day of March, 2018 Between Sindh Bank Limited a banking company incorporated under the laws of Pakistan having its head office at 3rd Floor, Federation House, Clifton, Karachi (hereinafter called the Purchaser)

And

M/S. DELTA COM TECHNOLOGIES & SERVICES having its registered office at B-95 Block 13 D/2 Gulshan-e-Iqbal, Karachi. (Here in after called the Vendor). WHEREAS the Vendor is the dealer/supplier/manufacturer of PAYPAK DEBIT CARDS (Debit Cards).

AND WHEREAS the Bank is inclined to purchase the Debit Cards as detailed below on the terms and conditions laid down hereinafter for the supply of Equipments for the BANK of total sum Amounting **Rs.140,000** (including All Taxes).

Detail of Equipment is as follows.

S. No	Product	Quantity	Unit Price PKR	Total Price (PKR) Including All Taxes
1	PAYPAK (Classic) Debit Card	5,000	28.00	140,000.00

Terms & Conditions:

1. The vendor will provide the performance security in the form acceptable to the Bank. for the 10% of the order value for the period of 90 days from the date of Submission of performance security . In case Vendor does not fulfil its commitments the bank reserves the right to enforce the performance security. All terms & condition of the tender documents are part of this agreement

2. The vendor shall supply Debit Cards as per specifications and upon the recommendations of the Technical Standardized Committee appointed by the Bank within 4 - 6 weeks from the date of Receipt of Purchase Order.





3. The bank will have the option to enforce the performance bond on happening of any one or all the following events.

- a. If the vendor fails to deliver the Debit Cards as per agreed Schedule.
- b. If the vendor fails to get the Debit Cards inspected by the Technical Committee.
- c. If the Debit Cards supplied by the vendor fails to perform as per Bank's requirement.

In addition the Bank will have the option to cancel the order and order the same next lowest bidder.

Rupees 50

4. The vendor also undertake to pay all taxes i.e. Stamp duty Charges/Professional Tax / Sales Tax / Income Tax, Zila / Octroi Tax / all other incidental charges etc, up to the place of destination.



as per specification in the tender document. For any discrepancies, the Bank reserve the right to forfeit the security deposit/ cancel the order for the supply and bring the vendor on black list of the Bank forever. The decision of the Bank shall be binding upon the vendor.

074040

(RUPEES 50) Stamp Office, City Coord.

S. NO. 05 MAR 2018

DATE 05 MAR 2018

ISSUED TO WITH ADDRESS: M/S DELTACOM TECHNOLOGIES & SERVICES, Gulshan-e-Maymar Karachi

THROUGH WITH CONDITION OF THE CONTRACT

PURPOSE: ADVOCATE

NOT FOR USED BANK GUARANTY WILL DISORGE

VENDOR NOT RESPONSIBLE ANY FINE OR PENALTY

6. In the event of the default on the part of the vendor, in the performance of the contract and if such default is not remedied within 3 days it shall be lawful for the Bank to enforce full or part of the Earnest money / Performance Security and to cancel the whole part of the supply order with vendor and the decision of the Bank will be the final and legally binding on the vendor.

7. Proportionate payments against supply of equipment will be made within Thirty days from the equipment delivery date.

8. In case of any dispute at any point the matter will be settled amicably. If the parties do not reach a settlement the dispute will be referred to the Complaint Redressal Committee for Dispute Resolution of the bank.

9. Delivery will be made by the vendor at a single location prescribed by the Bank.

10. In case of failure to supply the requisite within 7 working days after the delivery time, as described under clause no 2 of this agreement, Rs.1,000/- per day may be charged.

11. The term of this agreement shall be for the period of one year, commencing from the date of signing of this agreement. Extendable up to three years.

12. Confidentiality

i. Confidential Information. For the purposes of this Agreement, the term "Confidential Information" shall mean any information comes in possession of M/S DELTACOM TECHNOLOGIES & SERVICES on and its personnel during normal course of business / Services shall be the property of the SNDB

at all times and / or any of the SNDB's communications, whether in oral, written, graphic, magnetic, electronic, or other form, that is either conspicuously marked "confidential" or "proprietary," or is known to be confidential or proprietary, or is of a confidential or proprietary nature, and that is made in the course of discussions, studies, or other work undertaken shall be kept confidential by M/S DELTACOM TECHNOLOGIES & SERVICES

ii. M/S DELTACOM TECHNOLOGIES & SERVICES. Acknowledges that the SNDB is under strict confidentiality obligations with regard to all the information and affairs of its Customers. Therefore, M/S DELTACOM TECHNOLOGIES & SERVICES shall not disclose any data information or other affairs of SNDB's customers which may come to the knowledge



05 MAR 2018

of M/s DELTACOM TECHNOLOGIES & SERVICES in providing the above services. DELTACOM TECHNOLOGIES & SERVICES undertakes to obtain from its employees involved in the Services to provide written undertakings to maintain the confidentiality obligations of M/S DELTACOM TECHNOLOGIES & SERVICES under this Agreement.

- iii. In the event of breach of this clause, M/S DELTACOM TECHNOLOGIES & SERVICES shall be liable to pay damages to the SNDB and indemnifies the SNDB against any injury arising out of any breach of this clause by the SNDB.
- iv. This clause shall survive termination of the Agreement.

13. INDEMNIFICATION.

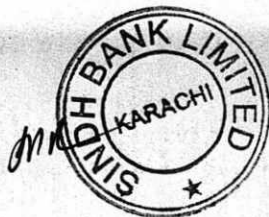
- i. M/S DELTACOM TECHNOLOGIES & SERVICES (the "Indemnifier") agrees that it shall indemnify, defend, and hold harmless the SNDB and its parent, subsidiaries, affiliates, successors, and assigns and their respective directors, officers, employees and agents (collectively, the "Indemnitees") from and against any and all liabilities, claims, suits, actions, demands, settlements, losses, judgments, costs, damages and expenses (including, without limitation, reasonable attorneys', accountants' and experts' fees) arising out of or resulting from, in whole or in part: (i) any act, error or omission, whether intentional or unintentional, by the Indemnifier or its officers, directors, employees, or sub-administrators, related to or arising out of the business covered by this Agreement, or (ii) an actual or alleged breach by the Indemnifier of any of its representations, warranties or covenants contained in this Agreement (including, without limitation, any failure of Indemnifier to comply with applicable local, state, provincial or federal regulations concerning Indemnifier's performance under this Agreement).
- ii. This Article shall survive termination of this Agreement.

14. Ensuring Access to SBP

M/s DELTACOM TECHNOLOGIES & SERVICES and SNDB will ensure that the State Bank of Pakistan is provided necessary access to the documentation and records in relation to the outsourced activities and right to conduct on-site to DELTACOM TECHNOLOGIES & SERVICES, if required.

Termination of Agreement by the Bank:

- If the Supplier, in the judgment of the Bank has engaged in corrupt or fraudulent practices in competing for or in executing the Agreement.
- If, as the result of Force Majeure, the Supplier is unable to perform a material portion of the Services for a period of not less than thirty (30) days; and
- If the Bank, in its sole discretion and for any reason whatsoever, decided to terminate this Agreement.
- If issued two (2) warning letter/emails by Sindh Bank Ltd for its unsatisfactory current performance by the Sindh Bank Ltd to the bidder.



Support Escalation Matrix:

For timely addressing of complaints given support escalation matrix will be utilized/followed:-

LEVEL-1 First complain if the call is not resolved "within specified response time" (24 hours)	Name/Designation (support staff)	Arsalan Siddiqui Accounts & Finance Manager
	Landline Phone	021-34832038
	Email	<u>arsalan@deltacom-ts.com</u>
LEVEL-2 Second complain, if the call is attended within "Specified Response Time" and not attended / or the problem still unresolved even after complaining at Level-1 (48 hours)	Cell	<u>0313-3278522</u>
	Name/Designation (Regional Head/Manager/GM)	Akbar Mahmood Business Development Manager
	Landline Phone	021-34832038
LEVEL-3 Third complain, if the call is attended within "Specified Response Time" and not attended / or the problem still unresolved even after complaining at Level-2	Email	akbar@deltacom-ts.com
	Cell	<u>0312-2219716</u>
	Name/Designation (CEO of the firm)	Syed Ahmed Reza Managing Director, MEP and Scandinavia
LEVEL-3 Third complain, if the call is attended within "Specified Response Time" and not attended / or the problem still unresolved even after complaining at Level-2	Landline Phone	021-34832038
	Email	reza@deltacom-ts.com
	Cell	<u>0321-3816022</u>
Note: Ensure that no column above is left blank		

In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

Sindh Bank Limited

M/s DELTACOM TECHNOLOGIES & SERVICES

Registered Address:

3rd Floor, Federation House,
Clifton, Karachi

Registered Address:

B-95, Block 13 D/2 Gulshan-e- Iqbal, Karachi.

Name: M. SAIED KHAN

Name: SYED AHMED REZA

Signature: [Signature]

Signature: [Signature]

Title: SVP (IT)

Title: MANAGING DIRECTOR

Date: _____

Date: 12th - MARCH 2018

Witness: _____

Witness: _____

Name: M. Rasheed Khan

Name: Anida Akbar

Signature: [Signature]

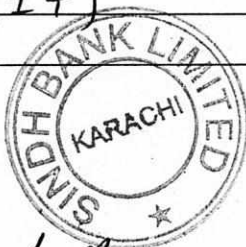
Signature: [Signature]

Title: Vice President

Title: Accounts Manager

Date: _____

Date: 12th - March 2018



PURCHASE ORDER

PO No: 153

Date: 12-03-2018

M/s Deltacom Technologies & Services,
B-95, Block 13 D/2,
Gulshan-e-Iqbal,
Karachi.

Subject: Supply of PAY PAK Debit Cards

Dear Sir,

With reference to the Tender Bid SNDB/COK/ADMIN/TD/879/2017 dated 13-12-2017 for Supply of **PAY PAK Debit Cards** at Sindh Bank Ltd, submitted by you. After detail review the Sindh Bank Ltd management is pleased to inform that your Tender Bid is accepted.

Further detail is as follows.

S. No	Item	Quantity	Unit Price PKR	Total Price (PKR)
1	Pay Pak Debit Cards (Classic)	5,000	28.00	140,000.00
Total (Including All Taxes)				140,000.00

Terms & Conditions

Payment Terms 100% upon delivery.
Delivery Within 4 weeks
Taxes/Deduction Above prices are inclusive of all taxes.

Thanks,



M. Rashid Memon
VP/I.T. Division



M Saeed Khan
SVP/I.T Division

Technical & Financial Proposals Evaluation Report		
(Supply of Paypak (Classic) Debit Cards)		
1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/879/2017
3	Tender Description	Supply of PAYPAK (CLASSIC) DEBIT CARDS
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published	SPPRA S. No. 35711
6	Total Bid Documents Sold	02
7	Total Bids Received	02
8	Technical Bid Opening Date	29/12/2017
9	Financial Bid Opening Date	29/12/2017
10	No of Bid Technically Qualified	02
11	Bid(s) Rejected	0

S. No.	Name of Company	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated Cost (Rs. 200,000/-)	Reason for Acceptance/ Rejection	Remarks
1	2	3	4	5	6	
1	M/s DELTACOM	Rs.140,000/- (For 5,000 cards)	1 st Lowest Bidder	Rs.60,000/- below with the estimated cost	Accepted Being the 1 st Lowest Qualified Bidder	
2	M/s Oberthur Technologies	Rs.204,750/- (For 5,000 cards)	2 nd Lowest Bidder	Rs.4,750/- Above with the estimated cost	2 nd Lowest Qualified Bidder	

Note: M/s. DELTACOM is selected for the Supply of PAYPAK (CLASSIC) DEBIT CARDS to Sindh Bank Limited being the 1st Lowest Qualified Bidder.


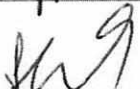
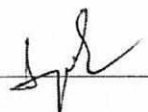
Members – Procurement Committee

(Anis Iqbal)
Head of I. T. Division

(Saeed Jamal Tariq)
Chief Financial Officer

(Syed Muhammad Aqeel)
Chief Manager (IDBL) Karachi

Signature

M/S DELTA COM

Evaluation Performa For

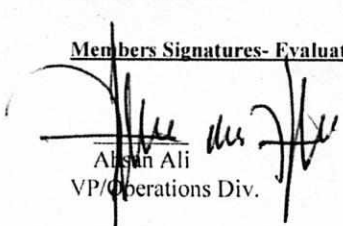
Tender Reference No: _____

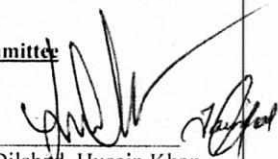
Name of Bidder: M/S Delta Com

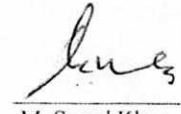
S.No.	Requisite	Evidence Attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	Yes ✓	No
2	Turn Over in last 3 Years should be at least 20 Million	Audit Report / Tax Return (attach as Annexure "B")	Yes ✓	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	Yes ✓	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "D")	Yes ✓	No
5	Company should provide Valid Manufacturing Authorization Certificate for Manufacturing of DEBIT CARDS	Certificates from Manufacturer & Provide at least 5 Sample DEBIT CARDS (attach as Annexure "E")	Yes ✓	No
6	The DEBIT CARD manufacturing facility must be in compliance with PayPak / I Link and EMV Standards	Attach Certificates (attach as Annexure "F")	Yes ✓	No
7	Manufacturer of DEBIT CARDS should be ISO Certified	Attach Certificate (attach as Annexure "G")	Yes ✓	No
8	Company must provide list of clients for Supply of DEBIT CARDS in Pakistan	Attach Purchase Order (attach as Annexure "H")	Yes ✓	No
9	Debit Card must be produced by PayPak approved debit card manufacturer	PayPak Certificates from Manufacturer (attach as Annexure "I")	Yes ✓	No
10	Company must be Authorized from I Link for Manufacture PayPak Debit Cards	Attach Authorized Letter (attach as Annexure "J")	Yes ✓	No
			(Qualified / Disqualified)	

RESULT

Members Signatures- Evaluation Committee


Ahsan Ali
VP/Operations Div.

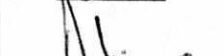
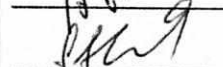
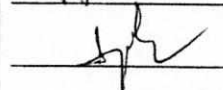

Dilshad Husain Khan
SVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

Members - Procurement Committee

- 1 HEAD OF I.T
- 2 CHIEF FINANCIAL OFFICER
- 3 CHIEF MANAGER, IDBL

Signature

Evaluation Performa For

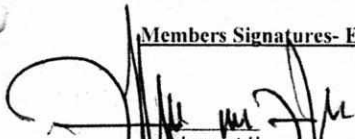
Tender Reference No: _____

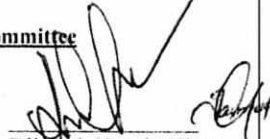
Name of Bidder: M/S Oberthus Technologies


S.No.	Requisite	Evidence Attached	Compliance / Proof	
			Yes	No
1	Minimum 03 Years in business in the relevant field	Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business / NTN. (attach as Annexure "A")	✓ Yes	No
2	Turn Over in last 3 Years should be at least 20 Million	Audit Report / Tax Return (attach as Annexure "B")	✓ Yes	No
3	Registration with Income Tax and Sales Tax	NTN & GST Certificates (attach as Annexure "C")	✓ Yes	No
4	Office in Karachi is mandatory	Complete address along with PTCL landline numbers (attach as Annexure "D")	✓ Yes	No
5	Company should provide Valid Manufacturing Authorization Certificate for Manufacturing of DEBIT CARDS	Certificates from Manufacturer & Provide at least 5 Sample DEBIT Cards (attach as Annexure "E")	✓ Yes	No
6	The DEBIT CARD manufacturing facility must be in compliance with PayPak / I Link and EMV Standards	Attach Certificates (attach as Annexure "F")	✓ Yes	No
7	Manufacturer of DEBIT CARDS should be ISO Certified	Attach Certificate (attach as Annexure-"G")	✓ Yes	No
8	Company must provide list of clients for Supply of DEBIT CARDS in Pakistan	Attach Purchase Order (attach as Annexure "H")	✓ Yes	No
9	Debit Card must be produced by PayPak approved debit card manufacturer	PayPak Certificates from Manufacturer (attach as Annexure "I")	✓ Yes	No
10	Company must be Authorized from I Link for Manufacture PayPak Debit Cards	Attach Authorized Letter (attach as Annexure "J")	✓ Yes	No
			✓ Qualified / Disqualified	

RESULT

Members Signatures- Evaluation Committee


Ahsan Ali
SVP/Operations Div.


Dilshad Husain Khan
SVP/Finance Division


M. Saeed Khan
SVP/I.T. Division

Members - Procurement Committee

- 1 HEAD OF I.T
- 2 CHIEF FINANCIAL OFFICER
- 3 CHIEF MANAGER, IDBL

Signature







4 FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2017)

Name of Bidder DELTA


S.No	Item	Unit Cost	Quantity	*Total Amount In Pak Rs.
01	PAY PAK (Classic) Debit Cards	28	5000	140,000
*Total Amount in Pak Rs.				140,000

* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 6. below)

Note

1. If the item is not provided/installed after 10 days of issuance of Purchase Order, a fine of Rs.300/-per day will be deducted from the bill.
2. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
3. The cost must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
4. No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
5. **Calculation of bid security. 5% of the *(Total Amount)** will be submitted with the tender document as bid security in shape of Pay Order/Demand Draft /Bank Guarantee in favour of Sindh Bank Ltd.
6. Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period. SPPRA Rule 49 may please be referred.
7. The tender will be considered cancelled if the contract agreement/performance security after due signature are not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (3 days) on SPPRA website.
8. In case the lowest bid offered is the same in single stage one envelope procedure between two or more bidders, the successful bidder will be the one who has highest turnover for the last three years.
9. Pre Bid Meeting will be conducted at Sindh Bank Ltd, Head Office, Basement - 2, Federation House, Abdullah Shah Ghazi Road, Clifton, Karachi within a week time before opening of tender to further clarify the assignment/scope of work given in tender documents and at the same time, queries will be addressed if any by the interested bidder.


We, hereby accept all the terms and conditions as given above.

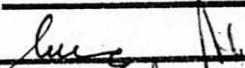

Syed Ahmed Reza
Managing Director
Deltacom Technologies & Services


Dated: 27-12-17



SIGNATURE MEMBERS PC-IT

Head - Fin Div. 

Head - IT Div. 

Member-IOBL. 

Date: _____

**FINANCIAL PROPOSAL
PRICE SCHEDULE**

Dated: 23 December, 2017

Applicable for the year 2017

Name of the Bidder				
Oberthur Technologies Pakistan (Pvt) Ltd				
S. No.	Item	Unit Price (PKR) Inclusive GST	Quantity	Total Amount (PKR)
1	PayPak Classic Debit Card	40.95	5,000	204,750.00

Terms & Conditions:

1. Art work to be provided by the customer in editable format
 2. Delivery time is 4 to 6 weeks after receiving of Purchase Order + Scheme Approval of Artwork.
 3. 10% +/- tolerance on quality is allowed.
 4. Any special finished, Color Core, Colour Magnetic Stripe (other than Black) requirement will be charged separately.
 5. Partial deliveries will be charged additionally to the customer on actual.
 6. The prices are subject to change with any PKR variation to US Dollars.
- This quotation is based on today's interbank exchange rate of \$1 = PKR 110.00
7. 850 USD will be charged for physical sample and lead time for sampling would be 3 to 4 weeks.
 8. Above quoted price is inclusive of 17% GST and quotation is valid for 90 days.
 9. 100% payment on delivery would be required.
 10. Above price is valid for single artwork / design and Incoterms: DDP Karachi

NOTE:

1. If the item is not provided after 6 weeks post scheme approval, a fine of Rs. 300 per day will be deducted from the bill
2. In case of over writing /cutting /use of Balnco is found in the Financial Bid document, the bid will taken as null & void. However, if the figures are readable and are also duly signed only then, bid will be accepted.
3. The cost must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
4. No advance payment for the supply of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery / satisfaction from the concerned officer.
5. Calculation of bid security. 5% of the total amount will be submitted with the tender document as bid security in shape of pay order / demand draft /bank guarantee in favor of Sindh Bank Ltd.
6. Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period.
7. The tender will be considered Cancelled if the contract agreement /performance security after due signature are not submitted with Admin office after 5 days of completing of bid evaluation report hoisting period (3 Days) on SPPRA Website.
8. In case the lowest bid offered is the same in single stage one envelope procedure between two or more bidders, the successful bidder will be the one who has highest turnover for the last three years.
9. Pre Bid meeting will be conducted at Sindh Bank Ltd, Head Office, Basement -2, Federation House, Abdullah Shah Ghazi Road, Clifton Karachi within a week time before opening of tender to further clarify the assignment /scope of work given in tender documents and at the same time, queries will be addressed if any by the intersted bidder.


We hereby accept all the terms and conditions as given above.

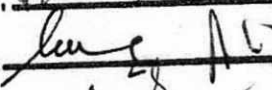



Mohammad Munawar Baig,
CEO
23-December-2017



SIGNATURE MEMBERS PC-IT

Head - Fin Div. 

Head - IT Div. 

Member-IDBL. 

Date: _____

Oberthur Technologies Pakistan (Pvt). Ltd.

Plot # 189, Sector 23, Korangi Industrial Area, Karachi-74900

Tel: +9221 3506 4016 & 17 Fax: +9221 3506 4078, URL: www.oberthur.com

ATTENDANCE SHEET
BID OPENING -

FOR SELECTION OF

Supply & Installation of Pay Pak Debit cards

Date: 29/12/17

S. No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1.	Oberthur Technology	M. Farooq	0301-8227848	Plot No. 189, Sector 23, K.I.A.	<i>M. Farooq</i>
2.	Deltacam - TS M. Arshad Chah	M. Arshad	0531 2136777	B-95, 130/E, G-1, Mad. KHS	<i>M. Arshad</i>

Signature - Procurement Committee Members for IT Infrastructure

Head of IT

[Signature]

Chief Financial Officer

[Signature]

Chief Manager (IDBL)

[Signature]

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL/FINANCIAL PHASE)

TYPE OF PROCUREMENT ✓ ADMIN / IT / CONSULTANT / MEDIA
 TENDER NAME Supply & Installation of Pay Pak Debit Cards
 TYPE OF TENDER ✓ SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE / TWO STAGE-TWO ENVELOPE
 OPENING DATE 12:00 PM 29/12/17
 OPENING TIME 12:00 PM

ATTENDANCE (MEMBER PC) HEAD OF I.T. Division
CFO
Chief Manager, IDBL

	<u>NAME</u>	<u>FIRM</u>
ATTENDANCE (REPS. OF BIDDERS)	<u>FARAZ</u>	<u>Oberturn Technology</u>
	<u>ARSHAD</u>	<u>DELTA GM</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>
	<u>/</u>	<u>/</u>

TOTAL BIDS ACCEPTED FOR EVALUATION 2
 TOTAL BIDS REJECTED NIL

REMARKS

SIGNATURE M. Rizal
 DATE 29/12/2017

Members - Procurement Committee Signature	
Head of I.T	<u>[Signature]</u>
Chief Financial Office	<u>[Signature]</u>
Chief Manager, IDBL	<u>[Signature]</u>

3 SCOPE OF WORK / TECHNICAL SPECIFICATION

The vendor should provide imported DEBIT cards (not locally manufactured) magnetic stripe based and quote their cards as per following specifications.

PAY PAK (CLASSIC) DEBIT CARDS SPECIFICATIONS:

CARD TYPE	PVC Debit card (ISO Standard)
CARD SIZE	54mm X 86mm X 0.76mm
CARD THICKNESS	ISO Standard 0.76mm
CARD FRONT/ BACK	4 Colours or higher
MAGNETIC STRIPE	Hi Co (high)
SIGNATURE PANEL	Temper Proof (as per PayPak standard)
ART WORK	As required by Bank.
Miscellaneous	Provide sample cards before Final Approval.
Delivery	Within 4 weeks
Quantity	5000

Note

This is a Single Stage one envelop procedure, therefore 1st lowest bid will be evaluated first. If the 1st lowest bidder is disqualified in evaluation criteria or technical criteria, then next lowest bid will be evaluated.

Similarly if 2nd bidder is disqualified, then 3rd lowest bidder will be evaluated and so on.

On qualification of a bidder during this process no further evaluation will be done. Selected bidder must provide a demo/sample unit immediately (within two working days) for necessary inspection/verification of the specifications.

Supply of Pay Pak Debit Cards

S.NO	COMPANY NAME	AMOUNT	PO NO	BANK NAME
1	Oberthur Technologies	300	2426675	Soneri Bank
2	Deta Comm	300	01380216	Dubai Islamic Bank
Total			600/-	