CADET COLLEGE GHOTKI

Parameters of Technical & Financial Evaluation for Appointment of Consultants for Project "Remaining Works Of Cadet College Ghotki"

Tender Date: 8th July 2011

Date of Opening (Technical bid):

Date of Opening (Financial Bid):

Technical Bid: 80%

Financial Bid: 20 %

Name of firm:

Sections	Score	Score obtained
A. Profile	15	
B. Experience	40	
C. Technical staff	15	
D. Design and service	25	
E. Machinery and equipments	5	
Total	100	

1- Technical Bid Score: Marks obtained by Firm / 100 * 80 =

2- Financial Bid Score: M/B * W =

M → Minimum Bid

B → The bid

W → Weight (20)

Total Score = Technical Bid Score + Financial Bid Score

Technical Evaluation Performa

A- Profile					
Sr.No.	Attributes	Max Score	Score Distribution	score obtained	Requirements
1	Registration with I.T /sales tax department	4	4		Registration
2	Financial Strength	4	4		More than or equal to 50 Million turnover with consultancy service
			3		40 Million turnover with consultancy services
			2		Up to 20 Million
3	Company established (No. of years)	5	5		More Than 10 Years
			4		5-10 years
			3		3-4 years
			2		2-3 Years
			1		1-2 Years
4	Location of Offices	2	2		Office at Karachi and other places
			1		Office in only one city
	Total	**15**			

B-Experience					
5	Successfully completion or in hand projects of organizations	5	5		Government Sector & Private Organization
			3		Private Sector organization
6	Projects of similar nature, particularly in education sector in hand or completed	15	15		More than fifty projects
			10		More than twenty projects
			5		More than ten projects
			3		Less than 10 Projects
7	Number of reference able completion certificate	5	5		10 or more completions
			3		7-9 completions
			2		4-6 completions
8	Projects In hand or completed (Cadet colleges)	10	10		More than 2 Cadet Colleges
			5		One Cadet College
9	International projects	5	5		
	Total	**40**			

C- Technical staff					
10	Design engineers	5	5		More than 20, having specialization
			4		More than 10, having specialization
			3		More than 5, having specialization
			2		Less than 5, having specialization
11	Architects	5	5		More than 3, having specialization
			3		More than 2, having specialization
12	Site supervision	5	5		satisfactory (clients certificate)
			3		Average
	Total	**15**			

D-Design					
13	Survey investigation	5	5		More than 10 project completed
			3		More than 5 project completed
14	Planning	5	5		2 or more implementation
			3		1 implementation
15	Design of project Architecturally Structurally	5	5		
		5	5		
16	Site supervision	5			
	Total	**25**			

E-Machinery and equipments					
17	Computers, and design software	5	5		Facilities & Staff available in two or More Cities
			3		Facilities & Staff available in one city
	Total	**5**			
	Grand Total	**100**			

SUMMARY OF TECHNICALLY QUALIFIED CONSULTANTS FOR THE PROJECT "REMAINING WORKS OF CADET COLLEGE GHOTKI"

S.No	NAME OF FIRM	QUALIFIED / DISQUALIFIED	Technical score out of 100	REMARKS
1	M/s. NESPAK (Pvt) Ltd Karachi	QUALIFIED	98	
2	M/s. ESS-I-AAR Consultants Karachi	QUALIFIED	92	
3	M/s. YOUNG Associates Karachi	QUALIFIED	82	
4	M/s. PEPAC Consultants Ltd Islamabad	QUALIFIED	81	
5	M/s. QAMAR Associates Karachi	QUALIFIED	80	
6	M/S ELITE ENGINEERING CONSULTANTS KARACHI	DISQUALIFIED	54	TECHNICALLY DISQUALIFIED (UNOPENED FINANCIAL BID AND TECHNACAL EVALUATION OF THE FIRM RETURNED)
7	M/S M.K. ASSOCIATES KARACHI	DISQUALIFIED	59	TECHNICALLY DISQUALIFIED (UNOPENED FINANCIAL BID AND TECHNACAL EVALUATION OF THE FIRM RETURNED)
8	M/S KASHIF ASLAM & ASSOCIATES LAHORE	DISQUALIFIED	67	TECHNICALLY DISQUALIFIED (UNOPENED FINANCIAL BID AND TECHNACAL EVALUATION OF THE FIRM RETURNED)
9	M/S ACE ARTS (PVT) LTD.LAHORE	DISQUALIFIED		(FINANCIAL BID NOT RECEIVED) INFORMED THROUGH OFFICIAL LETTER ATTACHED

Ref. No. CCG/Estb/Eng/

Dated: March __, 2012

To M/s. ESS-I-AAR Consultants Karachi

M/s NESPAK (Pvt) Ltd Karachi

M/s PEPAC Consultants Ltd Islamabad

M/s QAMAR Associates Karachi

M/s YOUNG Associates Karachi

Subj: Prequalification of Consultants

1. It is to inform you that you have technically qualified for the project "Remaining works of Cadet College Ghotki". The financial bid will be opened on Thursday 15 March 2012 in the presence of Project Implementation Committee of Cadet College Ghotki.

2. You / your authorized representative are to attend the meeting on the following schedule.

Dated:15-03-2012
Time: 12:00 Noon
Venue: Cadet College Ghotki

(Prof.Nasim Ahmed Memon)
Principal

Copy to.

1. Deputy Commissioner Ghotki
2. GSO-I (Training) HQ 21 Artillery Division Pano Aqil Cantt.
3. Office File

Ref. No. CCG/Estb/Eng/1087 Dated: March 9, 2012

To M/s. Kashif Aslam & Associates Lahore

M/s. Elite Engg: Consultants Karachi

M/s. M.K Associates Karachi

Subj: Prequalification of Consultants

It is to inform you that you are technically disqualified for the project "Remaining works of Cadet College Ghotki" as per Terms of Reference. Therefore the financial bids are returned along with the Technical Evaluation Criteria for record and information.

(Prof.Nasim Ahmed Memon)
Principal

Copy to.

1. Office File

Ref. No. CCG/Estb/Eng/ 1653

Dated: March 9, 2012

To M/s. ACE ARTS (Pvt.) Ltd. Lahore

Subj: Prequalification of Consultants

It is to inform you that your financial bid for the project "Remaining works of Cadet College Ghotki" is not received along with your Technical Proposal, which is not fulfilling Pre- Qualification criteria. Therefore you are being disqualified for the above stated Project.

(Prof.Nasim Ahmed Memon)
Principal

Copy to.

1. Office File

CADET COLLEGE GHOTKI
EVALUATION REPORT
(QUALITY & COST BASED SELECTION)

Introduction

The requirement is for the procurement of **Consultancy Services for the Project "Remaining Works of Cadet College Ghotki"**

The procurement method used and approved by the RA was Single Stage Two Envelope Procedure

Details of Invitation

The announcement was advertised on the 8th July 2011 in Daily (Dawn, Jung and Kawish). A list of bidders who participated for the Pre-qualification for this Tender is attached.

Other Bidding Information

Bid Closing

Bids were closed on 25th July, 2011 up to 12.00 Noon.

Details of Bid Opening/Quotation Opening.

The Technical Bids[1] were opened in public at Committee room of Cadet College Ghotki by the Bid Opening Committee on 15th March 2012 at 12.00 Noon. The Attendance sheet is attached.

Evaluation Committee

The Evaluation Committee consisted of the following officials:

1. Zahid Ali Abbasi — (Chairman Project Implementation Committee)
   Deputy Commissioner Ghotki
   Member BOGs.
2. Prof. Nasim Ahmed Memon — Member BOGs / Secretary
   Principal
3. Lt. Colonel Muhammad Imran — Member BOGs
   GSO-I (Training) HQ 21st Artillery Div
   Pano Aqil Cantt.
4. Mr. Fayaz Ahmed Khan Lund — Member BOGs
5. Mr. Aadil Hameed Mangi — (In Attendance)
   Engineer

Evaluation Methodology

The evaluation method specified in the bidding documents was Quality and Cost Based Selection (QCBS) with technical factors assessed on the following criteria:

Sections	Score
A. Profile	15
B. Experience	40
C. Technical staff	15
D. Design and service	25
E. Machinery and equipments	5
Total	**100**

Preliminary Examination of Bids

Bids were examined to

- Confirm the submission of Demand Draft of Rs=5,000/= in favour of Principal Cadet College Ghotki.
- Ensure responsiveness to all the requirements of the bidding documents; and
- Confirm the eligibility of the bidder to bid.
- Confirm the Technical and Financial Proposal for the Project.

The results of this preliminary examination are given below:

S.NO:	NAME OF FIRM	PAY ORDERS/DRAFTS ATTACHED	
01	M/S ELITE ENGINEERING CONSULTANTS	Rs= 5,000/=	
02	M/S NESPAK (PVT) LTD.	Rs= 5,000/=	
03	M/S YOUNG ASSOCIATES	Rs= 5,000/=	
04	M/S QAMAR & ASSOCIATES	Rs= 5,000/=	
05	M/S M.K. ASSOCIATES	Rs= 5,000/=	
06	M/S PEPAC CONSULTANTS LTD.	Rs= 5,000/=	
07	M/S KASHIF ASLAM & ASSOCIATES (PVT) LTD.	Rs= 5,000/=	
08	M/S ACE ARTS (PVT) LTD.	Rs= 5,000/=	Financial Bid Not R/C (Non Responsive)
09	M/S ESS-I-AAR CONSULTANTS Karachi.	Rs= 5,000/=	

Technical Evaluation Results

S. No	NAME OF FIRM	QUALIFIED / DISQUALIFIED	Technical score out of 100	REMARKS
1	M/s. NESPAK (Pvt) Ltd Karachi	QUALIFIED	98	
2	M/s. ESS-I-AAR Consultants Karachi	QUALIFIED	92	
3	M/s. YOUNG Associates Karachi	QUALIFIED	82	
4	M/s. PEPAC Consultants Ltd Islamabad	QUALIFIED	81	
5	M/s. QAMAR Associates Karachi	QUALIFIED	80	
6	M/S ELITE ENGINEERING CONSULTANTS KARACHI	DISQUALIFIED	54	TECHNICALLY DISQUALIFIED (UNOPENED FINANCIAL BID AND TECHNACAL EVALUATION OF THE FIRM RETURNED)
7	M/S M.K. ASSOCIATES KARACHI	DISQUALIFIED	59	TECHNICALLY DISQUALIFIED (UNOPENED FINANCIAL BID AND TECHNACAL EVALUATION OF THE FIRM RETURNED)
8	M/S KASHIF ASLAM & ASSOCIATES LAHORE	DISQUALIFIED	67	TECHNICALLY DISQUALIFIED (UNOPENED FINANCIAL BID AND TECHNACAL EVALUATION OF THE FIRM RETURNED)
9	M/S ACE ARTS (PVT) LTD.LAHORE	DISQUALIFIED		(FINANCIAL BID NOT RECEIVED) INFORMED THROUGH OFFICIAL LETTER ATTACHED

PART 2: FINANCIAL EVALUATION

Details of Financial Bid Opening

A Public Bid Opening was held at Committee Room of Cadet College Ghotki on 15th March 2012 at 12.00 Noon. Financial envelopes were opened, and prices and technical scores were read out.

Financial evaluation

The bid with the lowest price was given a score of 100 and the other proposals were given scores that are inversely proportional to the lowest cost bid using the formula as described in the bidding documents.

SUMMARY OF FINANCIAL EVALUATION

No	Bidder Name	Financial Bid Quoted	Financial Score	Financial Weighting	Weighted Financial Score (WFS)
		Total Cost of the Project	Max. 100	20 %	
01	**M/s. NESPAK (Pvt.) Ltd Karachi**	3.0%	41.66	20%	8.33
02	**M/s. ESS-I-ARR Consultants Karachi**	1.68%	74.40	20%	14.88
03	**M/s. Young Associates Karachi**	1.50%	83.33	20%	16.66
04	**M/s. PEPAC Consultant Ltd Islamabad**	1.25%	100	20%	20
05	**M/s. Qamar Associates Karachi**	1.70%	73.52	20%	14.70

Combined Technical and Financial Score

A total score for each bid was obtained by adding the technical and financial scores after multiplying by the weightings stated in the bidding document. The technical weight was 80 % and the financial weight was 20 %. The bids were ranked according to total score, with the highest total score being ranked number 1.

Summarises the technical and financial scores, and the gist of total scores and rankings is Attached.

Recommendation

On the basis of the evaluation methodology and criteria stated in the bidding document, it was recommended that **M/s. ESS-IAAR Consultants Karachi** be awarded the contract on **1.68% age of Total Cost of Project**

Signed by the Evaluation Committee:

See Attachment

Cadet College Ghotki

Striving for Excellence

CCG/Eng./Consult/

Dated: 15-03-2012

Attendance Sheet

Sealed financial bids for the award of Consultancy services for the project Remaining Works of Cadet College Ghotki were opened by the Project Implementation Committee in the presence of all the bidders, the firms and their Representatives are detailed as under:

S. No:	Name of Firm	Name of firm's Representative	Financial Bid Filled	Signature
01.	M/s. NESPAK (Pvt) Ltd Karachi	DEEDAR HUSSAIN BANTRANI	3.0% of Total Cost of Project	
02.	M/s. ESS-I-AAR Consultants Karachi	M. IMRAN	1.68 % of Total Cost of Project	
03.	M/s. YOUNG Associates Karachi	Saleem Ahmed	1.50 % of Total cost of Project	
04.	M/s. PEPAC Consultants Ltd Islamabad	TARIQ SAEED QURESHI	1.25% of Total cost of Project	
05.	M/s. QAMAR Associates Karachi	Ashraf Ahmed	1.70% of Total cost of Project	

Signatures of the Committee Members:

Principal
Cadet College Ghotki

GSO - I (Training) HQ 21 Artillery Division
Pano Aqil Cantt.

Fayaz Ahmed Khan Lund
Member

Engineer
Cadet College Ghotki

Deputy Commissioner Ghotki

EVALUATION REPORT FOR APPOINTMENT OF CONSULTANTS

S #	NAME OF FIRM	FINANCIAL BID FILLED	TECHNICAL BID SCORE	FINANCIAL BID SCORE	TOTAL SCORE	RANKING
1	M/s. NESPAK (PVT) LTD. Karachi	3.0% of Total Cost of Project	78.4	8.33	86.733	2ND
2	M/s. ESS-I-AAR CONSULTANTS Karachi	1.68% of Total Cost of Project	73.6	14.88	88.48	1st
3	M/s. YOUNG ASSOCIATES KARACHI	1.50% of Total Cost of Project	65.6	16.66	82.26	4th
4	M/s. PEPAC CONSULTANTS LTD ISLAMABAD	1.25% of Total Cost of Project	64.8	20	84.80	3RD
5	M/s. QAMAR & ASSOCIATES KARACHI	1.70 % of Total Cost of Project	64	14.70	78.70	5th

Signatures of the Committee Members:

Principal
Cadet College Ghotki

GSO - I (Training) HQ 21 Artillery Division
Pano Aqil Cantt.

Fayaz Ahmed Khan Lund
Member

Engineer
Cadet College Ghotki

Deputy Commissioner Ghotki

SUMMARY OF COMBINED TECHNICAL AND FINANCIAL EVALUATION

No	Bidder Name	Technical Score	Technical Weighting	Weighted Technical Score (WTS)	Financial Score	Financial Weighting	Weighted Financial Score (WFS)	Total Score	Rank
		Max. 100	80 %		Max. 100	20 %		WTS + WFS Max. 100	
01	**M/s. NESPAK (Pvt.) Ltd Karachi**	98	80%	78.4	41.66	20%	8.33	*86.733*	2nd
02	**M/s. ESS-I-ARR Consultants Karachi**	92	80%	73.6	74.40	20%	14.88	88.48	1st
03	**M/s. Young Associates Karachi**	82	80%	65.6	83.33	20%	16.66	82.26	4th
04	**M/s. PEPAC Consultant Ltd Islamabad**	81	80%	64.8	100	20%	20	84.80	3rd
05	**M/s. Qamar Associates Karachi**	80	80%	64	73.52	20%	14.70	78.70	5th

SUMMARY OF TECHNICAL EVALUATION

Evaluation Criteria		Max Score	Scores							
Complete criteria and scores as listed in the bidding document			M/s. NESPAK	M/s. ESS-I-ARR	M/s. Young Associates	M/s. PEPAC	M/s. Qamar Associates	M/s. Elite Eng:	M/s.M.K Associates	M/s. Kashif Aslam
A	**Profile**	**15**	**15**	**15**	**13**	**14**	**15**	**8**	**11**	**13**
A1	Registration with I.T /sales tax		4	4	4	4	4	4	4	4
A2	Financial Strength		4	4	3	3	4	2	2	3
A3	Company established		5	5	5	5	5	1	4	5
A4	Location of Offices		2	2	1	2	2	1	1	1
B	**Experience**	**40**	**40**	**35**	**30**	**25**	**20**	**8**	**13**	**17**
B1	Successfully completion or in hand projects of organizations		5	5	5	5	5	5	5	5
B2	Projects of similar nature, particularly in education sector in hand or completed		15	10	10	10	5	3	3	2
B3	Number of reference able completion certificate		5	5	5	5	5		5	5
B4	Projects In hand or complete(Cadet Colleges)		10	10	10	5	5	0	0	0
B5	International projects		5	5	0	0	0	0	0	5
C	**Technical staff**	**15**	**13**	**12**	**11**	**13**	**15**	**10**	**7**	**9**
C1	Design engineers		4	4	2	3	5	2	2	2
C2	Architects		4	3	4	5	5	3	5	2
C3	Site supervision		5	5	5	5	5	5		5
D	**Design**	**25**	**25**	**25**	**25**	**25**	**25**	**25**	**25**	**25**
D1	Survey investigation		5	5	5	5	5	5	5	5
D2	Planning		5	5	5	5	5	5	5	5
D3	Design of project		10	10	10	10	10	10	10	10
D4	Site supervision		5	5	5	5	5	5	5	5
E	**Machinery and equipments**	**5**	**5**	**5**	**3**	**4**	**5**	**3**	**3**	**3**

E1	Computers, and design software and Staff		5	5	3	4	5	3	3	3
Total		100	98	92	82	81	80	54	59	67
Minimum Qualifying Marks		80	*Pass*	*Pass*	*Pass*	*Pass*	*Pass*	*Fail*	*Fail*	*Fail*

SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

1) NAME OF THE ORGANIZATION / DEPTT. CADET COLLEGE GHOTKI
2) PROVINCIAL / LOCAL GOVT./ OTHER PROVINCIAL GOVT.
3) TITLE OF CONTRACT PRE: QUALIFICATION OF CONSULTANTS
4) TENDER NUMBER INF-KRY NO: 2484/11
5) BRIEF DESCRIPTION OF CONTRACT CONSULTANCY SERVICES FOR THE PROJECT (Remaing Works of CCG).
6) FORUM THAT APPROVED THE SCHEME BOARD OF GOVERNORS.
7) TENDER ESTIMATED VALUE —
8) ENGINEER'S ESTIMATE (For civil works only) —
9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 04 YEARS PROJECT.
10) TENDER OPENED ON (DATE & TIME) 15TH MARCH 2012. AT 12:00 NOON.
11) NUMBER OF TENDER DOCUMENTS SOLD (Attach list of buyers) —
12) NUMBER OF BIDS RECEIVED 09 (04 of Them Disqualified)
13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 05
14) BID EVALUATION REPORT (Enclose a copy) ATTACHED.
15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER M/S. ESS-I-AAR CONSULTANTS. KARACHI
16) CONTRACT AWARD PRICE 1.68% age of Total Cost of Project.
17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT (i.e. 1st, 2nd, 3rd EVALUATION BID).
    1. M/S. ESS-I-AAR CONSULTANTS, KARACHI
    2. M/S. NESPAK (Pvt.) LTD. KARACHI.
    3. M/S. PEPAC CONSULTANTS LTD. ISLAMABAD
18) METHOD OF PROCUREMENT USED : - (Tick one)

a)	SINGLE STAGE – ONE ENVELOPE PROCEDURE	Domestic/ Local
b)	SINGLE STAGE – TWO ENVELOPE PROCEDURE	✓
c)	TWO STAGE BIDDING PROCEDURE	
d)	TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE	

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT GOC 21 Act. Div Pano Aqil / Chairman BOGs.

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	✓	No	

21) ADVERTISEMENT :

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	
~~No~~ ✓	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes ✓	DAWN : JULY 8th 2011. JUNG : JULY 8th 2011. KAWISH : JULY 2011.
No	

22) NATURE OF CONTRACT

Domestic/ Local	✓	Int.	

23) WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes		No	✓

24) WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes	✓	No	

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes		No	

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes		No	✓

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID / BEST EVALUATED BID (in case of Consultancies)

Yes	✓	No	

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?

Yes		No	✓

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?

Yes	✓	No	

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT?
(Attach copy of the bid evaluation report)

Yes	✓	No	

31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	SEE ATTACHMENTS. (COMPLAINT & REPLY).
No	

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	
No	

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons.)

Yes	
No	

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

Yes [✓] No [ ]

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

Yes [ ] No [✓]

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?

Yes [✓] No [ ]

38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	

39) Date of Award of Contract: 30TH MARCH 2012

Signature & Official Stamp of
Authorized Officer _____

PRINCIPAL
CADET COLLEGE GHOTKI

FOR OFFICE USE ONLY

NATIONAL ENGINEERING SERVICES PAKISTAN (PVT) LIMITED
(ARCHITECTURE & PLANNING DIVISION)
4th Floor, N.I.C.L. Building, Abbasi Shaheed Road, Off: Shahrah-e-Faisal, Karachi - 74400, Pakistan.

Established Since 1973

156/08/01/MAC/2069

March 16, 2012

Prof. Nasim Ahmed Memon
Principal
Cadet College
Ghotki – Sindh.

REMAINING WORKS OF CADET COLLEGE – GHOTKI
- Prequalification of Consultants

Dear Sir,

This is with reference to the Technical & Financial Bids opening in presence of the bidders / Project Implementation Committee of Cadet College, Ghotki held on Thursday, 15th March 2012.

We take this opportunity to register our reservations on the evaluation of Technical Proposals of all the bidders, as in order to award the work to M/s ESSI-AAR Consultant, Karachi, they have been graded unduly high in the process. We are astonished as to how could they be graded so close to NESPAK i.e. 92 to 98, when there is no comparison / match to NESPAK's credentials in terms of Technical staff, similar Projects inhand/completed and other requirements of RFP.

Similarly, how could 02 precious points were deducted from our technical Bid score on account of technical staff while NESPAK had furnished CVs of all the relevant staff required in the RFP. This is not only a deviation from RFP but also not in line with PPRA Rules and Pakistan Engineering Council's byelaws.

We would therefore, request for re-evaluation of the Technical Proposals to be carried through an independent Committee comprising of qualified Professionals so as to maintain the sanctity and transparency of the bidding process.

Looking forward to a favourable response

Thanking you,

for NATIONAL ENGINEERING SERVICES PAKISTAN (PVT.) LIMITED

M. ARIF CHANGEZI
General Manager/Head

C.C:
- Deputy Commissioner – Ghotki.
- GSO-I (Training) HQ 21 Artillery Division, Pano Akil Cantt.
- Registrar – Pakistan Engineering Council – Islamabad.
- Sindh PPRA – Karachi.

156.CC Ghotki/M. ARif Changezi/DEO/D:/HD/1

Phones : 0092-21-99225430-34
E-mail : apk@nespak.com.pk
P.O.Box : 5772 Karachi.
Fax : 0092-21-99225424
Website : www.nespak.com.pk

Ref. No. CCG / 1110

Dated: 19-3-2012

To: M/s. NESPAK(Pvt) Ltd. Karachi
Attn: Mr. Arif Changezi
General Manager/ Head.

Subj: Pre – Qualification of Consultants

1. With reference to your letter #156/08/01/MAC/2069 regarding Pre Qualification of Consultants for the Project " Remaining Works of Cadet College Ghotki" was received on 17-03-2012 and here are the replies for your reservations.

a. The scores of technical Bids were declared publically in front of the Project Implementation Committee of Cadet College Ghotki and the Authorized representatives of Consulting Firms. It was asked from every Consulting firm that any one has any reservations regarding our Evaluation Criteria and the Technical Evaluation, all of the Representatives agreed on our Evaluation and on our Evaluation Criteria including Mr. Deedar Hussain Sanjrani (Coordinator Business Development) from M/s. NESPAK. After that the financial Proposals were opened publically.

b. M/s. NESPAK stood 1st technically (98 out of 100) but quoted highest financial bid amongst all Consulting Firms (3.0 % of Total Cost of project).

c. M/s. ESS-I-AAR Consultants stood 2nd (92 out of 100) technically and quoted 3rd lowest financial Bid (1.68% of Total Cost of Project) amongst all Consulting firms.

d. The 2 precious points were deducted from the technical score of M/s NESPAK due to the Composition of Technical team for the Project "Remaining Works of Cadet College Ghotki". If the overall technical staff of M/s NESPAK is taken into consideration these 2 points may be awarded to M/s. NESPAK, if the weightage of these 2 points (1.6) is added into overall score of M/s. NESPAK then the Cumulative score of M/s NESPAK will be 88.336 which is again less than the cumulative score obtained by M/s. ESS-I-AAR Consultants, Karachi (88.48).

e. M/s. ESS-I-AAR Consultants has obtained technical score 92 out of 100 on the Composition of Technical team including Dr. Afaq Shoaib PHd. (Structures) and having ample experience in Educational sector specially Cadet Colleges. The 8 precious points are also deducted from Technical score of M/s. ESS-I-AAR Consultants Karachi having less Experience and Technical Staff than the M/s. NESPAK Pvt. Ltd.

2. The Procuring authority reserves the right to accept or reject any or all proposals without assigning any reason, SPPRA Rules 2010.

Prof. Nasim Ahmed Memon
Principal

Attachment:
Attendance Sheet of Consulting Firms
Evaluation Report of Consulting Firms
C.C to:

1. Deputy Commissioner Ghotki
2. GSO-I (Training) HQ 21 Artillery Division, Pano Akil Cantt.
3. Registrar- Pakistan Engineering Council – Islamabad.
4. The Director (Assessment) Sindh PPRA Karachi.