



No. PD/MHUs/ / (2)/2017-18

Government of Sindh
Special Initiatives Department
Mobile Healthcare Units (MHUs) Project
House #.F-55/3, Block-8, Clifton, Karachi.

Karachi dated the 22/12/2017

M/s E.A Consulting Pvt. Ltd.
AI-9 6th Lane Phase-VII, Khayaban-e-Hilal,
D.H.A, Karachi.

Subject: - **Declaration of Result of Bids for Hiring of Consultant for MHUs Project.**

Your bid proposal No. E.A/BDD/2794B/11-17 dated 15-11-2017 for hiring of Consultancy Services for office of Mobile Healthcare Units (MHUs) Project, Special Initiative Department Government of Sindh.

I am directed to state that the Consultant Selection Committee of MHUs Project, Special Initiative Department Government of Sindh have examined your Technical and as well as Financial bid proposal in detail and found responsive, hence recommended your firm i.e. **M/s E.A Consulting Pvt. Ltd.** for "Consultancy Services" to MHUs Project during the financial year 2017-18 and 2018-19 as per need subject to availability of funds.

The Consultancy Services is subject to the issuance of work order / Letter of intent and signing of Agreement.

Deputy Director,

✓ A copy is forwarded to the Director (Admn & Finance) SPPRA, Government of Sindh, Karachi with request to kindly upload and publish the result on their website.

CC to:

The Secretary to Government of Sindh Special Initiative Department, Karachi.

Deputy Director,




BID EVALUATION REPORT


1. Name of Procuring Agency: **Mobile Healthcare Units (MHUs) Project, Special Initiative Department.**
2. Tender Reference No: **PD/MHUs/1(02)/2017-17**
3. Tender Description/Name of work/item: **Hiring of Consultancy Services.**
4. Method of Procurement: **Quality & Cost Based Selection (QCBS) Method**
5. Tender Published: **SPPRA Sr. No.34981 , daily The News dt. 29.10.2017, daily Awami Awaz dt; 29.10.2017 & daily Ummat dt. 29.10.2017.**
6. Total Bid documents sold: **Two (02)**
7. Total Bid Received: **Two (02)**
8. Technical Bid Opening date: **16.11.2017**
9. No. of Bid technically qualified **One (1)**
10. Bid (s) Rejected: **One (1)**
11. Financial Bid Opening date: **12.12.2017**

12. Bid Evaluation Report:

Sr. No.	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance / rejection	Remarks
	M/s E.A Consulting Pvt. Ltd, Karachi.	Rs. 1.55% of total cost of procurement (Rs. 20.667 million)	1 st	Rs. 21.000 million	Single Bid and within budget provision	

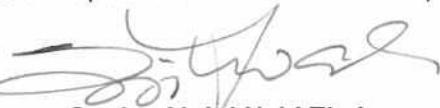
Approved by Consultant Selection Committee


Farid Ahmed Junejo
Member (CSC) /
Additional Secretary
Special Initiative Deptt:


M. Ibrahim Memon
Member (CSC) /
Deputy Secretary
Health Department


Bushra Aini Dars
Member (CSC)
Assistant Chief
P & D Department


Altaf Sario
Member (CSC)
Deputy Secretary
Finance Department


Sardar Abdul Nabi Thaheem
Chairman (CSC) / Project Director
Mobile Healthcare Units (MHUs) Project
Special Initiative Department

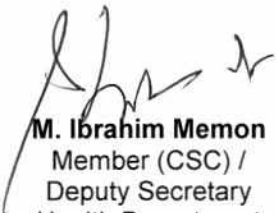


Government of Sindh
Special Initiatives Department
Mobile Healthcare Units (MHUs) Project
House #.F-55/3, Block-8, Clifton, Karachi.

COMPARATIVE STATEMENT OF QUALIFICATION CRITERIA OF BIDDERS FOR HIRING OF CONSULTANT FOR MOBILE HEALTHCARE UNITS (MHUs) PROJECT, SPECIAL INITIATIVE DEPARTMENT, GOVERNMENT OF SINDH.

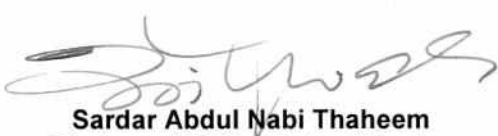
S.No.	Eligibility Condition as per RFP	M/s Jers Engineering Consultants Karachi.	M/s E.A Consulting Pvt. Ltd, Karachi.
a	Name, Address, Telephone, Fax number & Email Address.	Yes	Yes
b	Valid Pakistan Engineering Council (PEC) Registration in concerned field.	Yes	Yes
c	Ownership and organizational structure of the Consulting firm.	Yes	Yes
d	Valid NTN Certification from Income Tax Authorities.	Yes	Yes
e	Valid Sales Tax Registration from Sindh Revenue Board.	No	Yes
f	The firm / company should not be blacklisted by any Government entity.	No	Yes


Farid Ahmed Junejo
Member (CSC) /
Additional Secretary
Special Initiative Deptt.


M. Ibrahim Memon
Member (CSC) /
Deputy Secretary
Health Department


Bushra Aini Dars
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Assistant Chief
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Altaf Sario
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Deputy Secretary
Finance Department


Sardar Abdul Nabi Thaheem
Chairman (CSC) / Project Director
Mobile Healthcare Units (MHUs) Project
Special Initiative Department




COMPARATIVE TECHNICAL CRITERIA / MARKING POSITIONS OF BIDDERS FOR HIRING OF CONSULTANT FOR MOBILE HEALTHCARE UNITS (MHUs) PROJECT, SPECIAL INITIATIVE DEPARTMENT, GOVERNMENT OF SINDH.

	Criteria		M/s. EA Consulting Pvt. Ltd.	M/s. Jers Engineering Consultants
i.	Specific relevant experience of the Consultants, in Health Sector projects (on-going and completed). a) 2 marks will be awarded for each project maximum up to 10 marks	[20]	17.8	0
ii.	Adequacy of the proposed methodology and work plan in responding to the Terms of Reference (ToR) a) Technical approach and methodology b) Work plan c) Organization and staffing	[15] [10] [15]	12.2 6.4 10	2.2 2.2 3.4
III.	Key professional staff qualifications and competence for the assignment: Project Management Team a) Project Manager b) Healthcare Advisor / MBBS c) Procurement Specialist d) Bio Medical Engineer e) Financial Expert	[10] [05] [05] [05] [05]	8.4 3.2 4.2 4 4.4	5.6 0.8 2 2.4 1.8
IV.	Training program / Plan	[08]	4	0.8
V.	Participation of Key staff in National workshops / seminars.	[02]	1.4	0.5
	Total points	[100]	76	21.76

✓ Note: The minimum technical score required to pass is 75 points.


✓ In the light of above evaluation M/s. E.A Consulting Pvt. Ltd., Karachi has qualified technically, therefore its financial bid will be opened.


Farid Ahmed Junejo
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Additional Secretary
Special Initiative Deptt:


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Health Department


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Member (CSC)
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Chairman (CSC) / Project Director
Mobile Healthcare Units (MHUs) Project
Special Initiative Department



SELECTION OF CONSULTANT FOR MUHs PROJECT

(Technical and Financial Marks Calculation)

A. <u>Technical Weightage (80%).</u>		B. <u>Financial Weightage (20%).</u>	
Technical = $\frac{\text{Marks obtained}}{\text{Max. Marks}} * \% \text{ share}$		Financial = $\frac{\text{Minimum Bid}}{\text{Bid of Firm}} * \% \text{ Share}$	
<u>M/s E.A Consulting Pvt. Ltd. Karachi</u>			
Technical = $76 / 100 * 80 = \underline{60.80}$			
Financial = $1.55\% (\text{Rs.}20.667 \text{ m}) / 1.55\% (\text{Rs.}20.667 \text{ m}) * 20 = \underline{20.00}$			
<u>Total Marks = 80.80</u>			
S. No	Description	Total Weightage	M/s E.A Consulting Pvt. Ltd. Karachi
1.	Technical (80%)	80%	
	Technical Weightage Scaled Down.		60.80
2.	Financial (20%)	20%	
	Financial Weightage of quoted amount		20
Grand Total		100%	80.8

Recommendations:-

The maximum marks have been acquired by M/s. E.A Consulting Pvt. Ltd, Karachi, therefore recommended for hiring.

Farid Ahmed Junejo
Member (CSC) /
Additional Secretary
Special Initiative Deptt.

M. Ibrahim Memon
Member (CSC) /
Deputy Secretary
Health Department





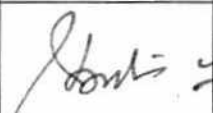
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Altaf Sario
Member (CSC)
Deputy Secretary
Finance Department

Sardar Abdul Nabi Thaheem
Chairman (CSC) / Project Director
Mobile Healthcare Units (MHUs) Project
Special Initiative Department

**Meeting of Consultant Selection Committee of MHUs Project for hiring
of Consultant for MHUs Project hold on 16-11-2017 at 03:00 PM in the
Office of MHUs Project**

**ATTENDANCE SHEET OF CONSULTANT SELECTION COMMITTEE OF
(MHUs PROJECT)**

Sr. No	Name & Designation of Selection Committee members	Name of Department	Contact No.	Signature
1.	Saidur Abdul Nabi Thabeem P.D	SID.		
2.	Fahid Ahmed Jumez Addl. Secy - SID	SID		
3.	Ahmed Sania DS (Finance)	Finance		
4.	Bushra Bini Dats Assistant chief	P&D	021-99211711	
5.	M. Ibrahim Memon Deputy Secy Adm Health Depmt	Health Depmt.	—	

Meeting of Consultant Selection Committee of MHUs Project for hiring
of Consultant for MHUs Project hold on 16-11-2017 at 03:00 PM in the
Office of MHUs Project

ATTENDENCE SHEET OF BIDDERS OF (MHUs PROJECT)

Sr. No	Name & Designation	Name of Company	Contact No.	Signature
1.	Mohd. Saleem	FA	0333 2082280	Saleem
2.	Imran Ahmed	Jerb.	0300236669	Imran
3.				
4.				



Minutes of the Meeting of Consultant Selection Committee of MHUs Project for opening of Technical Bids / Proposals for Hiring of Consultant held on 16-11-2017 at 03:00 p.m held at P.D Office MHUs Project, Karachi.

A meeting of Consultant Selection Committee of Mobile Healthcare Units (MHUs) Project was held on 16.11.2017 under the Chairmanship of Project Director, MHUs Project / Chairman, Consultant Selection Committee in the office of Project Director, MHUs Project, F-55/3, Block 8, Kehkashan, Clifton, Karachi regarding opening of Technical bids / proposals for hiring of Consultancy Services.

The list of the participants of the Consultant Selection Committee and the Bidders are attached.

The Chair after welcoming the members of the Consultant Selection Committee briefed them about the MHUs Project and its objectives and informed them about the work of the Consultants/Consultant Firm to be hired as already explained in the RFP.

After that the representatives of the Companies competing for selection of the Consultant were called in the meeting room and their sealed bids of technical proposals were opened before them. The following companies participated in the process.

<u>Sr.No</u>	<u>Name of Firm / Company</u>
1.	M/s Jers Engineering Consultants (JEC) Karachi.
2.	M/s EA Consulting Pvt. Ltd, Karachi.

Since this process of selection / procurement of consultant was to be done as per single stage two envelope method and Quality and Cost based Selection method (QCBS) as described in the advertisement as per SPPRA Rules 2010 amended in 2013, hence the technical bids of the above two competing bidders / companies were opened before them with signatures of all the Consultant Selection Committee Members. The members of the Consultant Selection Committee examined the Technical Proposals of both the competing firms as per given criteria individually to see whether the competing companies have qualified as per conditions given in bidding document as well as in advertisement. Keeping in view the documents submitted by both the companies with their bidding documents, the members of consultant Selection committee evaluated as under:

S.No.	Eligibility Condition as per RFP	M/s Jers Engineering Consultants Karachi.	M/s E.A Consulting Pvt. Ltd, Karachi.
a	Name, Address, Telephone, Fax number & Email Address.	Yes	Yes
b	Valid Pakistan Engineering Council (PEC) Registration in concerned field.	Yes	Yes
c	Ownership and organization structure of the Consulting firm.	Yes	Yes
d	Valid NTN Certification from Income Tax Authorities.	Yes	Yes
e	Valid Sales Tax Registration from Sindh Revenue Board.	No	Yes
f	The firm / company should not be blacklisted by any Government entity. (Relevant ebbridar it)	No	Yes

Continued.....P/2

Handwritten signatures and dates:
16/11/2017
Rajis
Handwritten signature

The members of the Consultant Selection Committee awarded marks individually to both the competing firms after evaluating the bidding documents. The Chairman and members of the committee awarded the marks individually as while evaluating the bid documents of both the competing firms per given proforma. (Copies of marks obtained by the both competing companies from each member duly signed are enclosed herewith) The marks obtained by each company from each member have been worked out to deduct the mean of the marks obtained which is given as under.


	Criteria		M/s. EA Consulting Pvt. Ltd.	M/s. Jers Engineering Consultants
(i)	Specific relevant experience of the Consultants, in Health Sector projects (on-going and completed). a) 2 mark will be awarded for each project maximum up to 10 marks	[20]	17.8	0
(ii)	Adequacy of the proposed methodology and work plan in responding to the Terms of Reference (ToR)			
	a) Technical approach and methodology	[15]	12.2	2.2
	b) Work plan	[10]	6.4	2.2
	c) Organization and staffing	[15]	10	3.4
(iii)	Key professional staff qualifications and competence for the assignment: Project Management Team			
	a) Project Manager	[10]	8.4	5.6
	b) Healthcare Advisor / MBBS	[05]	3.2	0.8
	c) Procurement Specialist	[05]	4.2	2
	d) Bio Medical Engineer	[05]	4	2.4
	e) Financial Expert	[05]	4.4	1.8
(iv)	Training program / Plan	[08]	4	0.8
(v)	Participation of Key staff in National workshops / seminars.	[02]	1.4	0.5
	Total points	[100]	76	21.76

The Procurement Committee after evaluation and examination of the technical proposals and after perusal of the documents provided by the competing firms concluded that **M/s Jers Engineering Consultants Karachi is disqualified** due to non submission / non provision of certificate of registration with Sindh Revenue Board and failing to obtain passing marks i.e 75 out of 100 whereas **M/s EA Pvt Ltd** have obtained 76 marks out of 100 and have submitted all the required documents for selection of Consultant as prescribed in RFP hence is technically qualified.

[Handwritten signatures and dates]
 16/11/2017

The Competing firms were informed for further opening of their financial bids / proposals on **12.12.2017 at 01.00 pm.**

Meeting ended with vote of thanks and from chair.



Farid Ahmed Junejo
Member (CSC) /
Additional Secretary
Special Initiative Deptt:




M. Ibrahim Memon
Member (CSC) /
Deputy Secretary
Health Department



Bushra Aini Daras
Member (CSC)
Assistant Chief
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Altaf Sario
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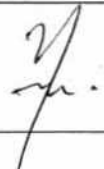

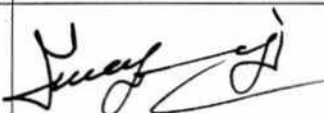
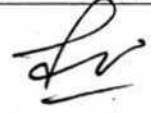



Sardar Abdul Nabi Thaheem
Chairman (CSC) / Project Director
Mobile Healthcare Units (MHUs) Project
Special Initiative Department

**Meeting of Consultant Selection Committee of MHUs Project for hiring
of Consultant for MHUs Project hold on 12-12-2017 at 01:00 PM in the
Office of MHUs Project**

**ATTENDANCE SHEET OF CONSULTANT SELECTION COMMITTEE OF
(MHUs PROJECT)**

FINANCIAL BID OPENING

Sr. No	Name & Designation of Selection Committee members	Name of Department	Contact No.	Signature
1.	Cardas Abdul Khab ^o Thabeem.	P.D - SID		
2.	Bushra Aini DARS Assistant chief.	P.D DEPTA		
3.		Addl. Secy SID		
4.	Ashraf Lami	PD		
5.				

**Meeting of Consultant Selection Committee of MHUs Project for hiring
of Consultant for MHUs Project hold on 12-12-2017 at 01:00 PM in the
Office of MHUs Project**

ATTENDENCE SHEET OF BIDDERS OF (MHUs PROJECT)

FINANCIAL BID OPENING

Sr. No	Name & Designation	Name of Company	Contact No.	Signature
1.	MOHAMMAD ZUBAIR Assistant directors and Manager	EA Consulting	0333-3366860	Zubair
2.	Imran Soomro Assistant Manager	EA Consulting Jeds Engineering	03002366169	Imran.
3.				
4.				



MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE OF MHUS PROJECT FOR OPENING OF FINANCIAL BIDS / PROPOSALS FOR HIRING OF CONSULTANT HELD ON 12-12-2017 AT 01:00 P.M HELD IN P.D OFFICE MHUs PROJECT, KARACHI.

A meeting of Consultant Selection Committee of Mobile Healthcare Units (MHUs) Project was held on 12.12.2017 under the Chairmanship of Project Director, MHUs Project / Chairman, Consultant Selection Committee in the office of Project Director, MHUs Project, F-55/3, Block 8, Kehkashan, Clifton, Karachi regarding opening of Financial bids / proposals for hiring of Consultancy Services.

The list of the participants of the Consultant Selection Committee and the Bidders are attached.


The Chair after welcoming the members of the Consultant Selection Committee briefed them about the result of Technical Committee meeting held on 16.11.2017 that M/s. Jers Pvt. Ltd. could not qualify for participation in Financial Bid opening because he could not get the required 75 points qualifying marks.


After that the representatives of the Companies competing for selection of the Consultant were called in the meeting room and the representative of M/s. Jers was informed about the reasons of disqualification of his firm / company. He was offered a chance to put any question about the disqualification but he accepted the decisions of CSC and got back sealed financial proposal un-opened.

Since M/s. EA Consulting Pvt. Ltd. was the sole qualified company hence the financial proposal submitted by the company was opened before the members of Consultant Selection Committee and competing firms. It has been observed that M/s. EA Consulting Pvt. Ltd. has submitted Financial bid @ Rs. 1.55% of the project Cost and have submitted bid security vide P.O No. 13663975 dated 16.11.2017 amounting to Rs. 620,000/- issued by United Bank Ltd. Khayaban-e-Shamshir Branch, Karachi.

The CSC members have calculated that the total bid amount as per 3% bid security becomes Rs. 20.667 million whereas the total amount of the procurement as per PC-1 is Rs. 1400.000 million, and the quoted bid money / rate comes within the estimated budget of the project, hence the committee has unanimously recommended that an agreement amounting to Rs. 20.667 million may be signed with M/s. EA Consulting Pvt. Ltd. for Consultancy of the Project.

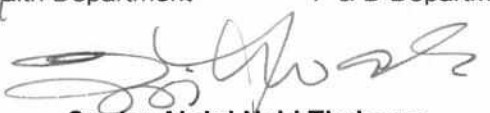
Meeting ended with vote of thanks to and from chair.


Farid Ahmed Junejo
Member (CSC) /
Additional Secretary
Special Initiative Deptt.


M. Ibrahim Memon
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Deputy Secretary
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Special Initiative Department



No. PD/MHUs/ ()/20

Government of Sindh
Special Initiatives Department
Mobile Healthcare Units (MHUs) Project
House #.F-55/3, Block-8, Clifton, Karachi.

Karachi dated the .201

Certificate in light of SPPRA Rule-48

It is to certify that during process of hiring of Consultancy Services for Mobile Healthcare Units (MHUs) Project two (02) No. of bidders participated, out of which one (01) bidder could not qualify technically.

Therefore Financial bid of the remaining one (01) bidder was opened, which was found responsive by the Consultant Selection Committee in light of Rule-48 of SPP Rules 2010 (Amended 2013) and hence was selected.

Sardar Abdul Nabi Thaheem
Project Director



No. PD/MHUs/01 (02)/2017-18

Government of Sindh
Special Initiatives Department
Mobile Healthcare Units (MHUs) Project
House #.F-55/3, Block-8, Clifton, Karachi.

Karachi dated the 31-01-2018

The Managing Director,
Sindh Public Procurement Regulatory Authority (SPPRA)
Government of Sindh,
Karachi.

Subject:- Declaration of Result of Bids for Hiring of Consultant for MHUs Project.

Ref: SPPRA Sr. No. 34981.

I am directed to refer this office letter of even number dated 26.12.2017 and 18.01.2018 on the subject noted above.

An original certificate under Rule-48 of SPPRA duly signed by the Consultant Selection Committee of MHUs Project is enclosed for taking further necessary action. One member of the Committee is out of country whose signature will be obtained when he is back in country.

As the matter is of urgent nature, therefore, it is once again requested to kindly host the BER at the earliest due to which further processing is at halt.


Deputy Director, MDSBC

A copy is submitted for information to The Secretary to Government of Sindh, Special Initiative Department, Karachi.

SPPRA INWARD DIARY

NO : 2233

DATED : 31-01-18



(Mustajab)



No. PD/MHUs/ ()/20


Government of Sindh
Special Initiatives Department
Mobile Healthcare Units (MHUs) Project
House #.F-55/3, Block-8, Clifton, Karachi.


Karachi dated the .201


Certificate in light of SPPRA Rule-48

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Therefore financial bid of the remaining single bidder was opened, which was found responsive by the Consultant Selection Committee in light of Rule-48 of SPP Rules 2010 (Amended 2013) and hence was recommended.


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