

SINDH BANK

سندھ بینک  
POWER TO THE PEOPLE  
بااختیار عوام

SNDB/COK/ADMIN/TD/865/2017

Dated: 27.12.2017

From	Administration Division
To	Deputy Director, SPPRA

**Subject: Submission of Tender Documents for Rule - 45 Compliance  
BER Hoisting – Procurement of Solar Hybrid PV System to Sindh  
Bank Ltd. Branches**

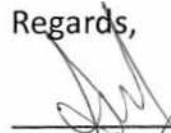
Dear Sir,

Enclosed please find following documents for submission to SPPRA for hoisting of Bid Evaluation Report.

S.No	Documents Attached	SPPRA Sr.#
01	1. BER (Original) 2. Technical Proposal 3. Financial Proposal 4. Minutes of Bid 5. Attendance Sheet 6. CD / Email Copy	35382

Kindly confirm once it is get hoisted on your respective websites.

Regards,

  
Hina Awan

Procurement Officer

SPPRA INWARD DIARY

No: 397

DATED 28-12-17

**Hina Awan**

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**From:** "Hina Awan" <hina.awan@sindhbankltd.com>  
**Date:** Wednesday, December 27, 2017 1:16 PM  
**To:** "SPPRA" <tenders@pprasindh.gov.pk>; "Sheraz Riaz" <sheraz.riaz@sindhbankltd.com>  
**Cc:** "Ather Iqbal" <ather.iqbal@sindhbankltd.com>; "Farhan Amir" <farhan.amir@sindhbankltd.com>  
**Attach:** 12272017130919.pdf  
**Subject:** Hoisting of BER - Procurement of Solar Hybrid PV System to Sindh Bankk Ltd. Branches

Dear Sir,

Attached is the BER for hoisting at Sindh Bank Ltd & SPPRA websites.

Regards,  
Hina Awan

27/12/2017

Procurement of Solar Hybrid PV System to Sindh Bank Ltd Branches  
**Bid Evaluation Report**

1	Name of Procuring Agency	Sindh Bank Ltd.
2	Tender Reference No.	SNDB/COK/ADMIN/TD/865/2017
3	Tender Description	Procurement of Solar Hybrid PV System to Sindh Bank Ltd Branches
4	Method of Procurement	Single Stage One Envelop Bidding Procedure
5	Tender Published & SPPRA S.No.	S.No: 35382 Express Tribune, Daily Express, Sindh Express (23/11/2017). Corrigendum (12/12/2017)
6	Total Bid Documents Sold	03
7	Total Bids Received	02
8	Technical/Financial Bid Opening Date & Time	15/12/2017 at 1100 Hrs ✓
9	No. of bids qualified	01
10	Bid(s) Rejected	-

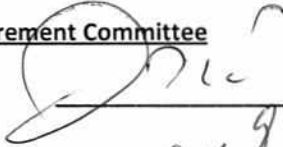
Details on the above as given below:

S No	Name of Firm or Bidder	Qualified / Disqualified in Technical / Eligibility Inspection	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost (Rs.65,000,000/-)	Reasons for acceptance/rejection	Remarks
1	2	3	4	5	6	7	
1.	M/s. Renewable Power Pvt. Ltd	Qualified	Rs. 50,550,000/-	1 <sup>st</sup> Lowest Bidder	Rs. 14,450,000/- below the estimated cost	Qualified- Obtained 70% in Evaluation Criteria	Accepted- Award of Contract
2.	M/s. Solar Tech PV Silicon- Usman Engineer (Joint Venture)	Qualified	Rs.66,640,000/-	2 <sup>nd</sup> Lowest Bidder	Rs.1,640,000 /- above the estimated cost	High in Bid	

Accordingly going by the Technical/Financial Evaluation offered in the tender document, **M/s. Renewable Power Pvt. Ltd** is the 1<sup>st</sup> Lowest evaluated qualified bidder for Procurement of Solar Hybrid PV System to Sindh Bank Limited Branches and is also below the estimated cost.

**Members Signature- Procurement Committee**

Lt. Col. (R) Shahzad Begg  
 Head of Administration



Mr. Saeed Jamal  
 Chief Financial Officer



Mr. Syed Muhammad Aqeel  
 Chief Manager, IDBL Karachi



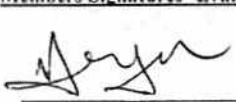
## Solar Hybrid PV System-Evaluation Performa

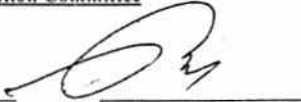
Serial No: 01

Bidder Renewable Power (PV) LTD

S. No	Descriptions	Total Marks	Marks Obtained	Remarks	(Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)	Attach evidence as Annexure
1	Firm's Status	15	15	Public / Private Ltd.	NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business is required to be enclosed	A
		10		Partnership Firm		
		5		Proprietorship		
2	Years in business in the requisite field	15	15	5 years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business is required to be enclosed	B
		10		3 years and above		
		5		1 years and above		
3	Average Yearly Turn Over in Last 3 Years	15	10	On an average of 170 M and above per year	Audit Report or Tax Return of Last 3 Years	C
		10		On an average of 60 M and above per year		
4	Banks presently on Cliental List (For counting of each bank installation of solar system to at least 4 branches are mandatory)	10	-	2 and above	Letters to be attached duly issued from each concerned Bank stating the standard of performance/services rendered	D
		5		1		
5	Service Level Agreement (SLA) with Banks (For counting of each bank services to at least 4 branches are mandatory)	10	-	2 and above	Attach Copies of Service Level Agreement	E
		5		1		
6	Number of warehouses in major cities including Capital Territory & Federal Administration Territories	15	10	5 and above	Attach Company Profile with mention of complete addresses and PTCL landline numbers of the country wise offices. No mobile numbers will be accepted.	F
		10		3 and above		
		5		1 and above		
7	Projects undertaken other than banks in last two years (Minimum per project cost Rs.200 million) in Government Sector	20	20	3 and above	Work orders to be attached.	G
		10		1 and above		
Total Marks		100	70	Qualified/Disqualified		

**Members Signatures- Evaluation Committee**

  
Athar Iqbal  
Administration Division

  
Tahawar Raza  
Operations Division

  
Dilshad Hussain Khan  
Finance Division

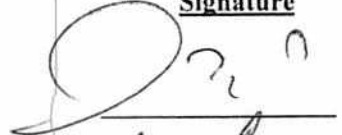
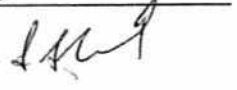
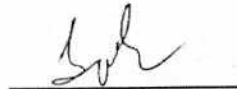
**Members - Procurement Committee**

1 HEAD OF ADMIN

2 CHIEF FINANCIAL OFFICER

3 CHIEF MANAGER, IDBL

**Signature**

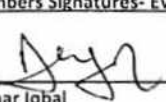
S.No: 01

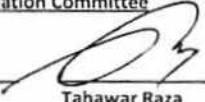
Tender Name: SOLAR HYBRID PV SYSTEM

Bidder: RENEWABLE POWER (PVT) LTD

S.No	Mandatory/Disqualification Conditions	Yes/No
01	GST/Income Tax Registration/Registration with Sindh Revenue Board	Yes
02	Bidder must have valid registration with following Government Departments (i).Pakistan Engineering Council in category C-5 (minimum), EE-04, EE-03, ME04 and EE-11	Yes
03	Registration with ISO 18001:2007	Yes
04	Attachment of Affidavit (specimen attached as Annexure "1") on stamp paper from the owner of the company	Yes
05	Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).	Yes
06	Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee at the time of opening of bids	Yes
07	The bidders are required to submit bids only in prescribed financial proforma given in Tender Document	Yes
08	The representative present at the time of opening of tender shall be in possession of authority letter on the company's letter head, duly signed by the CEO of the company	Yes
09	Submission of all staff CVs who will be involved in implementation of solar projects	Yes
10	Copy of Authorization/Dealership certification of the Good offered from. (Original Equipment Manufacturer)	Yes
11	Direct Importer/Manufacturing capacity minimum 4 MW (PV).	Yes
<b>Result : QUALIFIED / DISQUALIFIED</b>		

Members Signatures- Evaluation Committee

  
 Athar Iqbal  
 Administration Division

  
 Tahawar Raza  
 Operations Division

  
 Dilshad Hussain Khan  
 Finance Division




Members - Procurement Committee

1 HEAD OF ADMIN

2 CHIEF FINANCIAL OFFICER

3 CHIEF MANAGER, IDBL

Signature

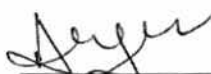
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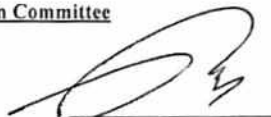
Serial No: 02

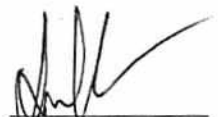
Bidder Solar Tech (Pvt) Ltd

S. No	Descriptions	Total Marks	Marks Obtained	Remarks	(Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)	Attach evidence as Annexure
1	Firm's Status	15	15	Public / Private Ltd.	NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business is required to be enclosed	A
		10		Partnership Firm		
		5		Proprietorship		
2	Years in business in the requisite field	15	15	5 years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter / Letter or Declaration of Commencement of Business is required to be enclosed	B
		10		3 years and above		
		5		1 years and above		
3	Average Yearly Turn Over in Last 3 Years	15		On an average of 170 M and above per year	Audit Report or Tax Return of Last 3 Years	C
		10	10	On an average of 60 M and above per year		
4	Banks presently on Cliental List (For counting of each bank installation of solar system to at least 4 branches are mandatory)	10		2 and above	Letters to be attached duly issued from each concerned Bank stating the standard of performance/services rendered	D
		5	5	1		
5	Service Level Agreement (SLA) with Banks (For counting of each bank services to at least 4 branches are mandatory)	10		2 and above	Attach Copies of Service Level Agreement	E
		5	5	1		
6	Number of warehouses in major cities including Capital Territory & Federal Administration Territories	15		5 and above	Attach Company Profile with mention of complete addresses and PTCL landline numbers of the country wise offices. No mobile numbers will be accepted.	F
		10	10	3 and above		
		5		1 and above		
7	Projects undertaken other than banks in last two years (Minimum per project cost Rs.200 million) in Government Sector	20		3 and above	Work orders to be attached.	G
		10	10	1 and above		
Total Marks		100	70	Qualified/Disqualified		

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Administration Division

  
Tahawar Raza  
Operations Division

  
Dilshad Hussain Khan  
Finance Division

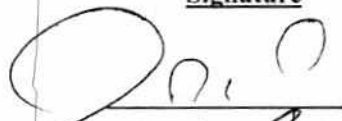
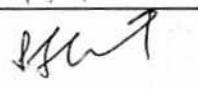

Members - Procurement Committee

1 HEAD OF ADMIN

2 CHIEF FINANCIAL OFFICER

3 CHIEF MANAGER, IDBL

Signature

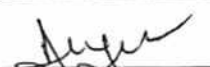
S.No: 02


Tender Name: PROCUREMENT FOR SOLAR HYBRID R SYSTEM

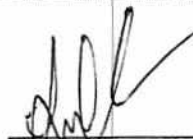
Bidder: SMARTECH

S.No	Mandatory/Disqualification Conditions	Yes/No
01	GST/Income Tax Registration/Registration with Sindh Revenue Board	Yes
02	Bidder must have valid registration with following Government Departments (i).Pakistan Engineering Council in category C-5 (minimum), EE-04, EE-03, ME04 and EE-11	Yes
03	Registration with ISO 18001:2007	Yes
04	Attachment of Affidavit (specimen attached as Annexure "1") on stamp paper from the owner of the company	Yes
05	Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).	Yes
06	Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or the bank will not be responsible if the documents are not received by the Procurement Committee at the time of opening of bids	Yes
07	The bidders are required to submit bids only in prescribed financial proforma given in Tender Document	Yes
08	The representative present at the time of opening of tender shall be in possession of authority letter on the company's letter head, duly signed by the CEO of the company	Yes
09	Submission of all staff CVs who will be involved in implementation of solar projects	Yes
10	Copy of Authorization/Dealership certification of the Good offered from. (Original Equipment Manufacturer)	Yes
11	Direct Importer/Manufacturing capacity minimum 4 MW (PV).	Yes
<b>Result : QUALIFIED / DISQUALIFIED</b>		

Members Signatures- Evaluation Committee

  
 Athar Iqbal  
 Administration Division

  
 Tahawar Raza  
 Operations Division

  
 Dilshad Hussain Khan  
 Finance Division

Members - Procurement Committee

1 HEAD OF ADMIN

2 CHIEF FINANCIAL OFFICER

3 CHIEF MANAGER, IDBL

Signature




SIGNATURE MEMBER PC-ADMIN

**4 FINANCIAL PROPOSAL**

Head - Fin Div. \_\_\_\_\_

Head - Admin Div. \_\_\_\_\_

Member-IDBL. \_\_\_\_\_

**PRICE SCHEDULE**

(Applicable for the year 2017)

Name of Bidder RenewablePower PVT LTD Date: \_\_\_\_\_

**Per Branch Final Offer for 10 KW Solar Hybrid System**

S.No	Item	Quantity	Amount
1	Solar PV Array (Total 6000 Watts or higher)	1 set	300,000.00
2	Battery total Minimum capacity of 15KWH Minimum 400 AH 48 Volt	1 set	250,000.00
3	MTTP Charge Controller: (PV Side Rating)	2 X 4 KW or 01 X 8 KW or higher	100,000.00
4	Inverter: Hybrid	2 X 5 KW or 1 X 10 KW	200,000.00
5	System Cabinet & Mounting Structure	Per Branch	50,000.00
6	Wiring	Per Branch.	50,000.00
7	All Accessories related to installation	Per Branch	35,000.00
8	Installation, Commissioning, testing and one year Maintenance	Per Branch	20,000.00
9	Transportation charges from the nearest warehouse. At billing stage, charges will be paid on actual.	Per 50 Km	6,000.00
Total Price for One Branch			1,011,000.00
<b>*Grand Total = 50 Branches X Total Price</b>			<b>50,550,000.00</b>

\* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 6. below)

Renewable Power (Pvt.) Ltd.  
Plot No. 3-A, Industrial Estate Peshawar,  
Contact: +92 3339158861, +92 3419430040  
Email: renewablepower@live.com



SIGNATURE MEMBERS PG-ADMIN

Head - Fin Div.

Head - Admin Div.

Member-IDBL.

Date:

Procurement of Solar Hybrid PV System for Sindh Bank Ltd Branches



Tender Document

## 4 FINANCIAL PROPOSAL

### PRICE SCHEDULE

(Applicable for the year 2017)

Name of Bidder: Solar Tech- PV Silicon - Usman Engineers JV

### Per Branch Final Offer for 10 KW Solar Hybrid System

S.No	Item	Quantity	Amount
1	Solar PV Array (Total 6000 Watts or higher)	1 set	325,000.0
2	Battery total Minimum capacity of 15KWH Minimum 400 AH 48 Volt	1 set	660,000.0
3	MTTP Charge Controller: (PV Side Rating)	2 X 4 KW or 01 X 8 KW or higher	66,250.0
4	Inverter: Hybrid	2 X 5 KW or 1 X 10 KW	66,250.0
5	System Cabinet & Mounting Structure	Per Branch	123,750.0
6	Wiring	Per Branch.	35,300.0
7	All Accessories related to installation	Per Branch	18,750.0
8	Installation, Commissioning, testing and one year Maintenance	Per Branch	18,750.0
9	Transportation charges from the nearest warehouse. At billing stage, charges will be paid on actual.	Per 50 Km	18,750.0
Total Price for One Branch			1,332,800.0
*Grand Total = 50 Branches X Total Price			66,640,000.0

\* This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 6. below)

Engr. Khawaja Muneeb Ali Akbar  
B.E. (Elect Power), MBA (Engg. Mgmt)  
General Manager (Technical & Marketing)  
PEC Registration # Elect / 40026

MINUTES OF THE OPENING OF THE TENDER (TECHNICAL /FINANCIAL PHASE)

TYPE OF PROCUREMENT  ADMIN / IT / CONSULTANT / MEDIA  
TENDER NAME Procurement of solar Hybrid Pv system  
TYPE OF TENDER  SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE /TWO STAGE-TWO ENVELOPE  
OPENING DATE 15/12/2017 ✓  
OPENING TIME 11:00 AM ✓

ATTENDANCE (MEMBER PC)

ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
		1) Solar Tech (Pvt) Ltd
		2) Renewable Power (Pvt) Ltd

TOTAL BIDS ACCEPTED FOR EVALUATION (2)  
TOTAL BIDS REJECTED \_\_\_\_\_  
REMARKS \_\_\_\_\_

PROCUREMENT COMMITTEE  
[Signature]

SIGNATURE MEMBERS & PC-ADMIN  
Head - Fin Div. [Signature]  
Head - Admin Div. [Signature]  
Member-IDBL. [Signature]  
Date: \_\_\_\_\_

ATTENDANCE SHEET  
 BID OPENING -

FOR SELECTION OF Procurement of Solar Hybrid PV System

Date: 15/12/2017

S.No	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1)	Solar Tech (Pvt) Ltd	Haider	033335 25270	Solartech Lahore Sawal Road/14	
2)	Renewable Power (Pvt) Ltd	WADAS ALI	0322 8299486	1310 ALNAJEEB SADPAR	

Signature - Procurement Committee Members

Head of Administration

Chief Financial Officer

Chief Manager (IDBL)