

107
June 15, 2011**Technical & Financial Proposals Evaluation Report****Supply & Installation of Generator Sets**

1	Name of Procuring Agency:	Sindh Bank Ltd.
2	Tender Reference No:	Ref. No. 2011/06/02
3	Tender Description:	Supply & Installation of Generator Sets
4	Method of Procurement:	Single Stage Two Envelops Bidding Procedure
5	Tender Published:	SPPRA ID No. 4159/2011, Daily Express (Urdu) 10/05/2011, Sobh (Sindhi) 10/05/2011, Business Recorder (English) 10/05/2011
6	Total Bid Documents Sold:	16
7	Total Bids Received:	11
8	Technical Bid Opening Date	27 th May, 2011
9	Financial Bid Opening Date	15 th June, 2011

Bid Evaluation Report-Supply & Installation of Generator Sets

No. of Bid technically qualified 01

Bid(S) Rejected --

Evaluation Report-Supply & Installation of Generator Sets

S. No.	Name of Company	Bid Offered	Qualified / Disqualified	Remarks
1	M/s. Greaves Pakistan Pvt. Ltd.	As per the list attached	Qualified	1 st Lowest Bidder
2	M/s. Shirazi Trading Co.	Financial Bid not Opened	Disqualified	Technically Disqualified
3	M/s. Forte Pakistan Pvt. Ltd.	Financial Bid not Opened	Disqualified	Technically Disqualified
4	M/s. Orient Energy System	Financial Bid not Opened	Disqualified	Technically Disqualified
5	M/s. Pana Communication & Inc.	Financial Bid not Opened	Disqualified	Technically Disqualified
6	M/s. Synergy Corporation	Financial Bid not Opened	Disqualified	Technically Disqualified
7	M/s. VPL	Financial Bid not Opened	Disqualified	Technically Disqualified
8	M/s. Jaffer Brothers Pvt. Ltd.	Financial Bid not Opened	Disqualified	Technically Disqualified
9	M/s. Adamjee Diesel	Financial Bid not Opened	Disqualified	Technically Disqualified
10	M/s. BTI	Financial Bid not Opened	Disqualified	Technically Disqualified
11	M/s. S M Jaffer & Co.	Financial Bid not Opened	Disqualified	Technically Disqualified

M/Am

S. No.	Description	Unit	Cost						
			13 KVA (13mm Cable)	20 KVA (18mm Cable)	30 KVA (18mm Cable)	40 KVA (25mm Cable)	60 KVA (35mm Cable)	100 KVA (70mm Cable)	
5	Providing laying and termination of 04 core PVC/PVC cable of suitable rating as per DG Set capacity for power connection (Pakistan cables or equivalent)	Per running feet	400.00	400.00	400.00	650.00	850.00	2,200.00	
6	Providing, laying and termination of multi core PVC/PVC control cable.	Per running feet	150.00	150.00	150.00	150.00	150.00	150.00	
7	Making of earth pits (Rod Type) with single core earth cable up to 10 meter distance.	Job	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	
8	Approval from Electrical Inspector / Fitness Certificate for Generator Set.	Job	15,000.00	15,000.00	20,000.00	22,000.00	30,000.00	40,000.00	
9	Supply and installation of KWH meter, if required.	Job	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	
10	Pf of distribution board open type of 18SWG.M.S. sheet with appropriate size angle iron frame. The panel should has a suitable sheet steel cover with built-in lock if arrangement. The panel shall be applied with red oxide base paint first and then finally finished in enamel spray paint. The panel shall be suitable for 300V - 3 phase 4 wire 50 cycle A/C system comprising the following and according to rating of Generator (if required): 01 X 200A TP Teraseki 04 X 50A SP 20 X 15A SP 20 X 20A SP	Job	75,000.00	75,000.00	75,000.00	75,000.00	75,000.00	75,000.00	
11	Permission of CDG/Municipal approval, if required.	Job	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	
12	Transportation charges upto site from main cities (for 50 km)	km	25,000.00	25,000.00	30,000.00	30,000.00	40,000.00	60,000.00	

Note

1. The cost must include taxes/ installation/crane and labour charges.
2. Bid security be deposited on the basis of providing of 40KVA generator sets each for 50 branches.
3. The company will be considered disqualified from the very outset, if not GST registered.
4. NTN is also mandatory.
5. Warranty period of 1 year for installation for the above mentioned generator sets.

Signature of Bidder



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Technical Evaluation – Generator Sets

June 8, 2011

S. No.	Name of Company	Total Marks	Marks Obtained	Remarks
	M/s. VPL Limited	70	24/70 ✓	Disqualified
2	✓ M/s. Forte Pakistan Pvt. Ltd.	70	46/70 ✓	Disqualified
	M/s. Adamjee Diesel Engineering Pvt. Ltd.	70 ✓	42/70 ✓	Disqualified
	M/s. Jaffer Brothers Pvt. Ltd.	70	50/70 ✓	Disqualified
	M/s. S.M. Jaffer & Co.	70 ✓	49/70 ✓	Disqualified
	✓ M/s. Orient Energy System Pvt. Ltd.	70 ✓	36/70 ✓	Disqualified
	M/s. BTI	70	37/70 ✓	Disqualified
	✓ M/s. Sharazi Trading Company Pvt. Ltd.	70	38/70 ✓	Disqualified
	✓ M/s. PANA Communication Inc.	70	35/70 ✓	Disqualified
	✓ M/s. Synergy Corporation	70	35/70 ✓	Disqualified
	✓ M/s. Greaves Pakistan Pvt. Ltd.	70	68/70 ✓	Qualified

Signatures – Procurement Committee Members

VP Finance
 Head of Administration Division
 Head of I.T. Division
 Chief Financial Officer
 Chief Operating Officer



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 11-6-11

 14/6/11

2.6.5 Scoring Criteria

SBL shall evaluate Technical Proposals using the following scoring criteria. The company will be considered disqualified if it is not registered with Pakistan Engineering Council. Other criteria for scoring / evaluation purpose is as under:

S. No.	Descriptions	Total Points	Points Obtained	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
1	Certification from PEC	5		Yes
		0	0 ✓	No
2	Years in business (Date of establishment of company)	10		25 years and above
		7		15 years and above
		3	3	5 years and above
		0		Less than 5 years
3	Offices in All Provinces including Capital Territory	5		If fulfills the full requirement
		3		If only in 3 Province s
		1	1	If only in 2 Provinces
		0		If only in 1 Province
	Banks on Cliental List	10		12 and above
		7		9 and above
		3		5 and above
		0	0	Less than 3
	Direct Importer	10	10	Yes
		0		No
	Number of manufacturers for which the company is authorised agent	10		5
		7		4
		3		3
		0	0	1
	Origin of Product available	10	10	Europe/USA
		5		Middle East / China
	Turn Over in last 3 years	10		Average 200 Million and above
		7		Average 150 Million and above
		3	0	Average 100 Million and above
	Total		24	

Note

1. Acquiring of 80% marks of the total score will make the Bidder qualify for participating into ultimate phase of Financial Bid opening.
2. Percentage weightage of technical and financial proposal is 60:40

Y. A. Khan

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FORTE (PVT) LTD

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2.6.5 Scoring Criteria

SBL shall evaluate Technical Proposals using the following scoring criteria. The company will be considered disqualified if it is not registered with Pakistan Engineering Council. Other criteria for scoring / evaluation purpose is as under:

S. No.	Descriptions	Total Points	Points Obtained	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
1	Certification from PEC	5	5	Yes
		0		No
2	Years in business (Date of establishment of company)	10	10	25 years and above
		7		15 years and above
		3		5 years and above
		0		Less than 5 years
3	Offices in All Provinces including Capital Territory	5		If fulfills the full requirement
		3		If only in 3 Province s
		1	1	If only in 2 Provinces
		0		If only in 1 Province
4	Banks on Cliental List <i>Black list on JS Bank</i>	10		12 and above
		7		9 and above
		3		5 and above
		0	0	Less than 3
5	Direct Importer	10	10	Yes
		0		No
6	Number of manufacturers for which the company is authorised agent	10	10	5
		7		4
		3	3	3
		0		1
7	Origin of Product available	10	10	Europe/USA
		5		Middle East / China
8	Turn Over in last 3 years	10		Average 200 Million and above
		7		Average 150 Million and above
		3	11A	Average 100 Million and above
Total			46	

Note

1. Acquiring of 80% marks of the total score will make the Bidder qualify for participating into ultimate phase of Financial Bid opening.
2. Percentage weightage of technical and financial proposal is 60:40

Year

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ADAMJEE DIESEL

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2.6.5 Scoring Criteria

SBL shall evaluate Technical Proposals using the following scoring criteria. The company will be considered disqualified if it is not registered with Pakistan Engineering Council. Other criteria for scoring / evaluation purpose is as under:

S. No.	Descriptions	Total Points	Points Obtained	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
1	Certification from PEC	5	5	Yes
		0		No
2	Years in business (Date of establishment of company)	10	10	25 years and above
		7		15 years and above
		3		5 years and above
		0		Less than 5 years
3	Offices in All Provinces including Capital Territory	5		If fulfills the full requirement
		3		If only in 3 Province s
		1	1	If only in 2 Provinces.
		0		If only in 1 Province
4	Banks on Cliental List	10	10	12 and above
		7		9 and above
		3		5 and above
		0		Less than 3
5	Direct Importer	10	10	Yes
		0		No
6	Number of manufacturers for which the company is authorised agent	10		5
		7		4
		3	3	3
		0		1
7	Origin of Product available	10	10	Europe/USA
		5		Middle East / China
8	Turn Over in last 3 years	10		Average 200 Million and above
		7		Average 150 Million and above
		3	N/A	Average 100 Million and above
Total			49	

Note

1. Acquiring of 80% marks of the total score will make the Bidder qualify for participating into ultimate phase of Financial Bid opening.
2. Percentage weightage of technical and financial proposal is 60:40

Yes

JAFFAR BROTHERS

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2.6.5 Scoring Criteria

SBL shall evaluate Technical Proposals using the following scoring criteria. The company will be considered disqualified if it is not registered with Pakistan Engineering Council. Other criteria for scoring / evaluation purpose is as under:

S. No.	Descriptions	Total Points	Points Obtained	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
1	Certification from PEC	5	5	Yes
		0		No
2	Years in business (Date of establishment of company)	10	10	25 years and above
		7		15 years and above
		3		5 years and above
		0		Less than 5 years
3	Offices in All Provinces including Capital Territory	5	5	If fulfills the full requirement
		3		If only in 3 Province s
		1		If only in 2 Provinces
		0		If only in 1 Province
4	Banks on Cliental List	10		12 and above
		7		9 and above
		3		5 and above
		0	0	Less than 3
5	Direct Importer	10	10	Yes
		0		No
6	Number of manufacturers for which the company is authorised agent <i>ONLY LIST APPROACH NO LETTER</i>	10		5
		7		4
		3		3
		0	0	1
7	Origin of Product available	10	10	Europe/USA
		5		Middle East / China
8	Turn Over in last 3 years	10	10	Average 200 Million and above
		7		Average 150 Million and above
		3		Average 100 Million and above
Total			50	

Note

1. Acquiring of 80% marks of the total score will make the Bidder qualify for participating into ultimate phase of Financial Bid opening.
2. Percentage weightage of technical and financial proposal is 60:40

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2.6.5 Scoring Criteria

SBL shall evaluate Technical Proposals using the following scoring criteria. The company will be considered disqualified if it is not registered with Pakistan Engineering Council. Other criteria for scoring / evaluation purpose is as under:

S. No.	Descriptions	Total Points	Points Obtained	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
1	Certification from PEC	5	5	Yes
		0		No
2	Years in business (Date of establishment of company)	10	10	25 years and above
		7		15 years and above
		3		5 years and above
		0		Less than 5 years
3	Offices in All Provinces including Capital Territory	5		If fulfills the full requirement
		3		If only in 3 Province s
		1	1	If only in 2 Provinces
		0		If only in 1 Province
4	Banks on Cliental List	10		12 and above
		7		9 and above
		3	3	5 and above
		0		Less than 3
5	Direct Importer	10	10	Yes
		0		No
6	Number of manufacturers for which the company is authorised agent <i>Only list attached/solely</i>	10		5
		7		4
		3		3
		0	0	1
7	Origin of Product available	10	10	Europe/USA
		5		Middle East / China
8	Turn Over in last 3 years	10		Average 200 Million and above
		7		Average 150 Million and above
		3	0	Average 100 Million and above
		Total	39	

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Note

1. Acquiring of 80% marks of the total score will make the Bidder qualify for participating into ultimate phase of Financial Bid opening.
2. Percentage weightage of technical and financial proposal is 60:40

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2.6.5 Scoring Criteria

SBL shall evaluate Technical Proposals using the following scoring criteria. The company will be considered disqualified if it is not registered with Pakistan Engineering Council. Other criteria for scoring / evaluation purpose is as under:

S. No.	Descriptions	Total Points	Points Obtained	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
1	Certification from PEC	5	5	Yes
		0		No
2	Years in business (Date of establishment of company)	10	7	25 years and above
		7		15 years and above
		3		5 years and above
		0		Less than 5 years
3	Offices in All Provinces including Capital Territory	5	1	If fulfills the full requirement
		3		If only in 3 Province s
		1		If only in 2 Provinces
		0		If only in 1 Province.
4	Banks on Cliental List	10	3	12 and above
		7		9 and above
		3		5 and above
		0		Less than 3
5	Direct Importer	10	10	Yes
		0		No
6	Number of manufacturers for which the company is authorised agent	10	3	5
		7		4
		3		3
		0		1
	Origin of Product available <i>Not confirmed</i>	10	5	Europe/USA
		5		Middle East / China
	Turn Over in last 3 years	10	10	Average 200 Million and above
		7		Average 150 Million and above
		3		Average 100 Million and above
Total			42 39	

Note

1. Acquiring of 80% marks of the total score will make the Bidder qualify for participating into ultimate phase of Financial Bid opening.
2. Percentage weightage of technical and financial proposal is 60:40

Year

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2.6.5 Scoring Criteria

SBL shall evaluate Technical Proposals using the following scoring criteria. The company will be considered disqualified if it is not registered with Pakistan Engineering Council. Other criteria for scoring / evaluation purpose is as under:

S. No.	Descriptions	Total Points	Points Obtained	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
1	Certification from PEC	5		Yes
		0	0	No
2	Years in business (Date of establishment of company)	10		25 years and above
		7		15 years and above
		3	3	5 years and above
		0		Less than 5 years
3	Offices in All Provinces including Capital Territory	5		If fulfills the full requirement
		3		If only in 3 Province s
		1	1	If only in 2 Provinces
		0		If only in 1 Province
4	Banks on Cliental List	10		12 and above
		7		9 and above
		3	3	5 and above
		0		Less than 3
5	Direct Importer	10	10	Yes
		0		No
6	Number of manufacturers for which the company is authorised agent	10		5
		7		4
		3	3	3
		0		1
7	Origin of Product available	10	10	Europe/USA
		5		Middle East / China
8	Turn Over in last 3 years	10	10	Average 200 Million and above
		7		Average 150 Million and above
		3		Average 100 Million and above
		Total	40	

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Note

1. Acquiring of 80% marks of the total score will make the Bidder qualify for participating into ultimate phase of Financial Bid opening.
2. Percentage weightage of technical and financial proposal is 60:40

Year

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Year

4 FINANCIAL PROPOSAL

PRICE SCHEDULE (Applicable for the year 2011)

Name of Bidder **GREAVES PAKISTAN (PVT.) LIMITED**

S. No.	Description	Unit	Cost					
			13 KVA	20 KVA	30 KVA	40 KVA	60 KVA	100 KVA
1	Supply of diesel generator of USA/EUROPE make only with engine and alternator coupled on common skid steel base through anti-vibration mounting pads, fully enclosed in a solid-steel sound attenuated canopy having following specifications: Engine Make: Perkins-UK, Yanmar-Japan, Cummins-UK, IVECO-Italy or equivalent Alternator Make: Newage Stamford, Leroy Somer or equivalent Prime Rating: 13 to 100KVA 1500 RPM, 3 phase 04 wires 400V, 50Hz, 0.8 PF Noise level should be 85 dbA @ 1 mete. Economical in fuel consumption The Generator should be: Equiped with all standard accessories, safety switches, sensors and related faulty indications as well as all standard meters on the control panel. The generator should accompany startup batteries, silencer, in built fuel tank and all accessories complete in all respect.	01	815,400.00	935,000.00	1,044,000.00	1,124,000.00	1,400,000.00	1,840,000.00
2	Foundation: construction of RCC foundation pad of height 6" and ½ dia MS bar @ 9c/c both ways.	Per sq. ft.	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
3	Manual changeover European or equivalent (according to rating of Genset)	01	8,000.00	8,000.00	8,000.00	8,000.00	12,000.00	16,000.00
4	Installation, commissioning & testing of above generating set with startup Run test at full load for one hour. The vendor is responsible to arrange fuel, oil, coolant etc required for respective operations.	Job	25,000.00	25,000.00	25,000.00	25,000.00	30,000.00	30,000.00

Signature of Bidder _____



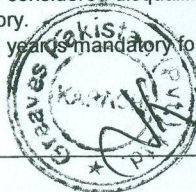
Name of Bidder GREAVES PAKISTAN (PVT.) LIMITED

S. No.	Description	Unit	Cost					
			13 KVA (16mm ² Cable)	20 KVA (16mm ² Cable)	30 KVA (16mm ² Cable)	40 KVA (25mm ² Cable)	60 KVA (35mm ² Cable)	100 KVA (70mm ² Cable)
5	Providing laying and termination of 04 core PVC/PVC cable of suitable rating as per DG Set capacity for power connection (Pakistan cables or equivalent)	Per running feet	400.00	400.00	400.00	650.00	950.00	2,200.00
6	Providing, laying and termination of multi core PVC/PVC control cable.	Per running feet	150.00	150.00	150.00	150.00	150.00	150.00
7	Making of earth pits (Rod Type) with single core earth cable up to 10 meter distance.	Job	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00
8	Approval from Electrical Inspector / Fitness Certificate for Generator Set.	Job	15,000.00	15,000.00	20,000.00	22,000.00	30,000.00	40,000.00
9	Supply and installation of KWH meter, if required.	Job	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00
10	P/F of distribution board open type of 16SWG.M.S. sheet with appropriate size angle iron frame. The panel should has a suitable sheet steel cover with built-in lock if arrangement. The panel shall be applied with red oxide base paint first and then finally finished in enamel spray paint. The panel shall be suitable for 300V - 3 phase 4 wire 50 cycle A/C system comprising the following and according to rating of Genset (if required): 01 X 200A TP Terasaki 04 X 50A SP 20 X 15A SP 20 X 20A SP	Job	75,000.00	75,000.00	75,000.00	75,000.00	75,000.00	75,000.00
11	Permission of CDGK/Municipal approval, if required.	Job	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00
12	Transportation charges upto site from main cities (per 50 km)	km	25,000.00	25,000.00	30,000.00	30,000.00	40,000.00	60,000.00

Note

1. The cost must include taxes/ installation/crane and labour charges.
2. Bid security be deposited on the basis of providing of 40KVA generator sets each for 50 branches.
3. The company will be considered disqualified from the very outset, if not GST registered.
4. NTN is also mandatory.
5. Warranty period of 1 year is mandatory for the above mentioned generator sets.

Signature of Bidder _____



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