



**Institute of  
Business Administration  
Karachi**

*Leadership and Ideas for Tomorrow*

No. IBA/DHA-CITY/2017  
December 04, 2017

Manager Monitoring & Implementation  
Sindh Public Procurement Regulatory Authority,  
Government of Sindh,  
Sindh Secretariat Building Barrack No.8,  
Court Road  
Karachi.

**SUB: Hoisting of Bid Evaluation Report – SPPRA Serial No. 33559**

Dear Sir,

Enclosed please find herewith the Bid Evaluation Report pertaining to our letter No IBA/DHA-CITY/2017 dated May 23, 2017 for Appointment of Town Planner/Architect for **“Development of Schematic Master Plan of IBA DHA-City Karachi (DCK)”** on prescribed format duly signed by all members of the Consultant Selection Committee (CSC).

**Documents Enclosed**

1. Copy of Tender Advertisement Clips.
2. Technical Bid Opening Documents.
3. Technical Bid Evaluation Documents
4. Financial Bid Opening Documents.
5. Financial Bid Evaluation Documents.
6. Bid Evaluation Report on prescribed format.
7. Bid validity extension documents
8. CD containing soft copy of Sr. # 1 to 6

You are requested to kindly arrange to hoist aforesaid Bid Evaluation Report on SPPRA website.

With regards

For and on behalf of Institute of Business Administration, Karachi

Sincerely yours

Engr. Naseemul Haque Malik  
Sr. Manager Contracts

PC to:  
GM Administration IBA  
Sr. Manager Projects IBA.

SPPRA INWARD DIARY  
NO: 3295  
DATED: 05-12-17

August 18, 2017

**NOTIFICATION**

This is to inform all concerned that a “**Consultant Selection Committee**” under Rule 67 of Sindh Public Procurement Rules 2010 (Amended 2013) has been re-constituted for Selection of the Consultant. Following will be the new composition of this committee as per rules:

**Composition:**

1. Dr. Rameez Khalid, Assistant Professor
2. Mr. Aamer Shabbir, General Manager Administration
3. Nominee form P & D Department, Government of Sindh
4. Nominee form Finance Department, Government of Sindh
5. Syed Mazhar Ali Kazmi, Assistant Manager Financial Reporting

Chairman  
Member  
Member  
Member  
Member

This Committee shall meet and perform the function as per rules.

Thank you,

  
**Jami Moiz**  
Acting Head of HR

Cc: All Concerned  
IBA Portal





INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

**NEWSPAPER  
CLIPS**



FOUNDED BY QUAID-I-AZAM MOHAMMAD ALI JINNAH



Sunday  
May 28, 2017  
Ramazan 1, 1438  
KARACHI

Rs 30.00  
80 Pages  
Vol. LXXX No. 148  
Regd. No. SS-022

www.dawn.com

IBA



Institute of Business Administration (IBA), Karachi intends to hire services of experienced and reputed Architecture/Town planning firms having valid registration with Pakistan Council of Architecture and Town Planning (PCATP), having valid registration with FBR & SRB, for the Work **"DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)"**.

The method for selecting the Consultancy firm shall be based on QCBS (Quality and Cost Based Selection) procedure as per SPPRA rules 2010 Amended 2013. Details of the Assignment (Request for Proposal RFP) may be collected by the interested bidder on submission of a written application to the undersigned and upon payment of Rs. 1,000/- (non-refundable) in shape of Pay Order in favor of Institute of Business Administration, Karachi.

The bid shall be submitted in a **"Sealed Package"** **"Technical Proposal & Financial Proposal"** separately in such a manner that the contents are fully enclosed and cannot be known until duly opened.

The Bid Security at 1% of the bid amount in the shape of Bank draft/Pay order in favor of Institute of Business Administration Karachi from any schedule Bank of Pakistan be submitted along with the financial bid. The Bid shall remain valid for a period of 90 days.

The Request for Proposal (RFP) is available from **May 29, 2017** to **June 12, 2017** during working hours.

Technical (One Original+Three Copies) and Financial (One Original+One Copy) must reach the undersigned on **June 14, 2017** up till **9:30 am**. The technical bids will be opened at **10:00 am** on the same day in the presence of bidders/their representatives who wish to attend.

Institute of Business Administration Karachi reserves the right to accept or reject any or all bids and as per provision of SPPRA rule 2010 (amended 2013).

#### ADDRESS

Institute of Business Administration  
Department of Finance Administration  
IBA Building, NBP Building  
Jab. C-11144, DHA-1, East Zone  
Web: www.iba.edu.pk  
Email: nmalik@iba.edu.pk



**DAILY EXPRESS**

روزنامہ  
**اکسپریس**  
کراچی

پاکستان کے 11 شہروں سے ایک وقت شائع ہونے والا واحد اخبار

2017 مئی 28 - 1433ھ

SC(MC)989/2017

SUNDAY, MAY 28, 2017

**IBA**

**REQUEST FOR PROPOSAL**

Institute of Business Administration (IBA), Karachi intends to hire services of experienced and reputed Architecture/Town planning firms having valid registration with Pakistan Council of Architecture and Town Planning (PCATP), having valid registration with FBR & SRE, for the Work "DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)".

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Institute of Business Administration, Karachi reserves the right to accept or reject any or all bids/bidders as per provision of SPPRA rule 2010 (amended in 2013).

**ADDRESS**  
Manager Contracts, Projects Department,  
Institute of Business Administration, Karachi,  
First Floor, NBP Building,  
Tel: 021-111-422-422, Ext: 2517  
Web: www.iba.edu.pk  
Email: nmalik@iba.edu.pk

PID-1111



ABC واگھا کھا وس - مارو ملک ملیر ٹم

روزانہ

طراحی و سکرمان همکھی وقت شایع ٹینڈر

Daily WAKA

چیف ایڈیٹر: منصور کورامی

(جلد 09) آچر 28 مئی 2017 ع بمطابق پھرن رمضان المبارک 1438ھ (قیمت 05 روپيا) شمارو-87

IBA

✱

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 Web: www.iba.edu.pk  
 Email: nmalik@iba.edu.pk

PIB: 2181





INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

**Technical  
Bid  
Opening  
Documents**



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

CONSULTANT SELECTION COMMITTEE

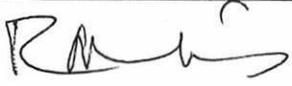
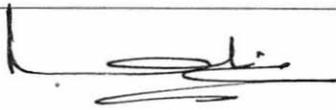
APPOINTMENT OF TOWN PLANNER/ARCHITECT FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS  
AT DHA CITY KARACHI (DCK CAMPUS)

TECHNICAL BID OPENING

ATTENDANCE SHEET

Date: 14<sup>th</sup> June 2017

Time: 10.00 AM

S. No.	NAME	Designation	Organization	Signature
01	Dr. Rameez Khalid	Assistant Professor Department of Management	IBA	
02	Mr. Abdul Karim Rind	Deputy Secretary Budget-IV Finance Department	Government of Sindh	
03	Mr. Taufique Ahmad Sheikh	Assistant Chief, (Edu), Planning & Devolvement Department	Government of Sindh	
04	Engr. Rehanul Ambia Riaz	Director Projects	IBA	
05	Syed Jehanzeb	Manager Finance	IBA	



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER/ARCHITECT FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK CAMPUS)

TECHNICAL BID OPENING MEETING

Date: 14<sup>TH</sup> JUNE 2017

BIDDER'S ATTENDANCE SHEET

Time: 10.00 AM

S. No.	Company Name	Representative Name	Designation	Signature
01	M/s. EA Consulting			
02	M/s. NESPAK <i>No pay order</i>	M. Sirajuddin <i>0345-2869509</i>	Proposal officer	<i>[Signature]</i>
03	M/s. Shanzad Associates <i>Pay order.</i>			
✓ 04	M/s. Landscape Architecture Studio. <i>Pay order</i>	FATIMA AUCAT	ASSOC. ARCHITECT	<i>[Signature]</i>
✓ 05	M/s. Naqvi & Siddiqui Associates <i>original only</i>			
✓ 06	M/s. ARCOP <i>One original and Bid security</i>	Solail Maqsood	Asst Manager Accounts	<i>[Signature]</i>
07	M/s. MM Pakistan			
08	M/s. MESA			
✓ 09	M/s. Techno Legal Consultant (Pvt) Ltd <i>By Post</i>			
10	M/s. Dar Engineering			

✓ 11. Atif Nazam

*as per PEC reg  
Recd Security  
Not Submitted  
and will consultation  
of Mngt. Submitted*

*Submitted  
but not  
attended*

*Submitted  
but not  
attended*

*Submitted  
but not  
attended*

*By post  
received  
but not  
attended*

*Submitted  
but not  
attended*





Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

No. IBA/ MC /CEC/06/2017  
July 04, 2017.

1. Dr. Rameez Khalid, Chairman, Consultant Selection Committee
2. Mr. A. K. Rind, Deputy Secretary, Budget-IV, Finance Department, Government of Sindh, Member
3. Mr. Tofique Ahmed Shaikh, Assistant Chief (EDU), Planning & Development Department, Govt. Sindh, Member
4. Engr. Rehanul Ambia Riaz, Director Projects IBA , Member
5. Syed Jehanzeb, Assistant Manager Finance – Member

**SUB: SIGNING OF MINUTES OF MEETING OF CONSULTANTS SELECTION  
COMMITTEE HELD ON 14<sup>th</sup> June , 2017**

Dear Sirs,

Soft copy of Minutes of Consultant Selection Committee Meeting held on 14<sup>th</sup> June 2017, at Institute of Business Administration Karachi, was sent to your good self for review and comments under the cover of letter No. IBA/MC/CEC/06/2017 dated 21<sup>st</sup> June 2017.

As no comments and suggestions were received from members of CSC, as such minutes are considered as approved.

The minutes of the meeting are attached herewith for your signature.

Thanking you

Sincerely yours  
For and behalf of Institute of Business Administration

Muhammad Nasimul Haque Malik  
Manager Contract.

Encl.: A. A.

D:\Works of S Naseemul Haq-1.docx

9/7/17



16<sup>TH</sup> JUNE, 2017

**MINUTES OF MEETING OF CONSULTANTS SELECTION COMMITTEE HELD ON 14 TH JUNE 2017 AT 10.00 A.M. IN THE MEETING ROOM AT GROUND FLOOR, AMAN CED BUILDING MAIN CAMPUS KARACHI**

The meeting of the Consultants Selection Committee was held on 14 TH JUNE 2017, at 10.00 AM in the Meeting Room at ground floor AMAN CED BUILDING IBA Main Campus. Following attended. (Attendance Sheet attached as Annexure-I):

1. Dr. Rameez Khalid : Assistant Professor, Department of Management, IBA. Chairman
2. Mr. Abdul Karim Rind : Deputy Secretary, Budget & Expenditure Govt. of Sindh, Finance Department. Member
3. Mr. Taufique Ahmad Shaikh Dev. : Chief (Edu), Government of Sindh, Planning & Department. Member
4. Engr. Rehanul Ambia Riaz : Director Projects IBA. Member
5. Syed Jehanzeb : Manager Finance IBA. Member

Engr. Mohammad Nasim ul Haque Malik Manager Contracts & Mr. Ferozuddin Sr. Supervisor Civil IBA , attended the meeting on special invitation.

Agenda of The meeting is as under:

**Agenda Item No. 01:** Technical Bid Opening for the Work: Appointment of Town Planner/ Architect for development of Schematic Master Plan of IBA Campus at DHA City Karachi (DCK Campus). Bid Opening Time: 10.00 AM

**Agenda Item No. 02:** Financial Bid Opening for the Work: Appointment of Consultant for Detailed Supervision and Project management of balance Works of Boys Hostel Block B & C at Main Campus Karachi. Bid Opening Time: 11.00 AM

Contd....2/-




FOR  
  
seen



**Agenda Item No. 03:** Financial Bid Opening for the Work: Appointment of Consultant for Planning, Designing and Detailed Supervision of External Development works at IBA City campus Karachi. Bid Opening Time: 12.00 Noon

Following are the proceedings of the meeting.

**Agenda Item No. 01 :** Technical Bid Opening for the Work: Appointment of Town Planner/ Architect for development of Schematic Master Plan of IBA Campus at DHA City Karachi (DCK Campus)\_Bid Opening Time: 10.00 AM.

Total Eleven RFPs were sold out of which only seven participated. Out of which only three attended the bid opening proceeding. One bid was received through courier while two were submitted in person.

M/S NESPAK submitted their bid without bid security

The bid documents were signed by all the members of the committee and copies of technical bid were given to all members with the evaluation sheets for technical evaluation of the submitted bids. The sealed financial bid envelope was handed over to the Audit Department of IBA for safe keeping. (Scanned copy of the Technical bid opening sheet is attached as Annexure-II).

**Agenda Item No. 02 :** Financial Bid Opening for the Work: Appointment of Consultant for Detailed Supervision and Project management of balance Works of Boys Hostel Block B & C at Main Campus Karachi. Bid Opening Time: 11.00 AM

Only One RFP was submitted by M/S ATIF NAZAR (PVT) LTD which upon technical evaluation found qualified (Annexure -III) and subsequently financial bid was opened before Consultant selection committee and representative of the bidder (Annexure -IV). The quoted bid for the work above mentioned is 9.8 % of the estimated cost of the Project i.e. 115 Million. The quoted price is inclusive of withholding and Sindh Services sales tax. A bid security of Rs 300,000/- in the form of Pay order No 8611825 dated 17 the May issued by M/S Askari Bank Ltd in favor of IBA is enclosed.

Contd...3/-

*[Handwritten signatures and initials]*



The Committee advised the Projects department to submit the results of technical and financial bids to the Executive Committee for further decision.

**Agenda Item No. 03 :** Financial Bid Opening for the Work: Appointment of Consultant for Planning, Designing and Detailed Supervision of External Development works at IBA City campus Karachi. Bid Opening Time : 12.00 Noon

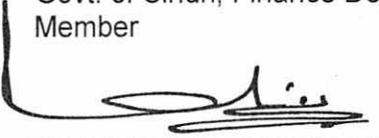
Only One RFP was submitted by M/S Velosi Integrity & Safety Pakistan LTD which upon technical evaluation found qualified (Annexure-V) and subsequently financial bid was opened before Consultant selection committee and representative of the bidder (Annexure -VI). The quoted bid for the work above mentioned is 16 % of the estimated cost of the Project i.e. 10 Million. The quoted price is inclusive of withholding and Sindh Services sales tax. A bid security of Rs 32,000/- in the form of DD No 40125353 dated 15 the May issued by M/S Standard Chartered Bank Ltd in favor of IBA is enclosed.

The Committee advised the Projects department to submit the results of technical and financial bids to the Executive Committee for further decision.

Since there was no agenda item, the meeting was adjourned with the note of thanks to all the participants.



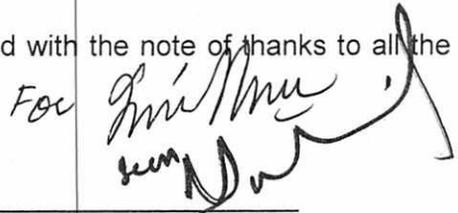
Mr. A.K. Rind  
Deputy Secretary,  
Sindh,  
Budget & Expenditure-IV  
Govt. of Sindh, Finance Department.  
Member



Engr. Rehanul Ambia Riaz  
Director Projects IBA.  
Member



Dr. Rameez Khalid  
Assistant Professor,  
Department of Management, IBA.  
Chairman



Taufique Ahmad Shaikh  
Asstt: Chief (Edu), Government of  
Planning & Dev. Department.  
Member



Syed Jehanzeb  
Manager Finance IBA.  
Member





INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

**Technical  
Bid  
Evaluation  
Documents**





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

SUMMARY OF MARKS OBTAINED OUT OF ASSIGNED MARKS OF 100 FOR TECHNICAL QUALIFICATION

Sr. #	Name of Member of Consultant Selection Committee	Marks Obtained							Remarks
		M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK	
01	Dr. Rameez Khalid	98	93	95	95	92	4	—	MINIMUM TECHNICAL SCORE REQUIRED TO PASS IS 75 MARKS OUT OF 100 MARKS
02	Abdul Karim Rind	87	88	89	95	88	—	—	
03	Mr. Taufique Sheikh	86	86	82	92	90	—	—	
04	Engr. Rehan A. Riaz	90	90	85	95	95	—	—	
05	Syed Mazhar Ali Kazmi	92	87	88	88	87	0	—	
Average		90.5	88.8	87.8	93	90.40	0.8	—	
PASS / FAIL		Pass	Pass	Pass	Pass	Pass	Fail		



*(RW)* *V* *M*

Contd....2/-



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

NOTES (RECOMMENDATIONS)

07 Bidders submitted bid; M/s NESPAK disclosed/declared at submission abt. their non-

submission of Bid Security - thus their bid was not evaluated & termed as "non-responsive";

After evaluation 05 bidders were found technically responsive while M/s Landscape failed-

MEMBERS OF CONSULTANT SELECTION COMMITTEE

6/2/17

Abdul Karim Rind  
Deputy Secretary Budget-IV  
Finance Department  
Government of Sindh

M. S. Sheikh  
10/8/2017

Tofique Ahmed Sheikh  
Assistant Chief, (EDU)  
Planning & Development  
Government of Sindh

Syed Mazhar Ali  
Manager Finance IBA

Amer Shabtoir Khan.  
S.M Administration PMS



Dr. Rameez Khalid  
Assistant Professor  
Department of Management IBA



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

01	RESPONSE TO RFP	Assigned Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. Level of Clarity and completeness	05	5	4	5	1	5	0	
	2. Understanding of objectives	05	4	5	5	5	5	1	
	3. Responsive to terms of reference	05	5	5	1	5	4	0	
	<b>Total</b>	15	14	14	11	11	14	1	
02	ADEQUACY OF PROPOSED PLAN & METHODOLOGY	Assigned Marks							
	1. Staffing Schedule	10	10	9	10	10	10	0	
	2. Technical Approach	07	6	7	7	7	6	1	
	3. Work Schedule	10	10	10	10	9	10	0	
	4. Adequacy of resource utilization	08	8	8	7	8	7	2	
	<b>Total</b>	35	34	34	34	34	33	3	





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

03	Qualification & Competency of Key Staff	Criteria	Mark Breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. <u>For master planning &amp; designing minimum staff requirement</u>	a. Meeting minimum staff requirement.	25								
	a) Principal Architect 01			25	25	25	25	25	25	0	
	b) Town Planner 01	b. Up to 03.	15								
	c) Civil Engineer 01										
	d) Designer MEP 01	C. Less than 03	0								
	Total			25	25	25	25	25	25	0	

04	Experience	Criteria	Marks breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	Educational Campus Designing	a. Three Similar projects.	15								
		b. Two Similar Projects.	10	15	15	10	15	15	10	0	
		c. Less than two	0								
	Total		15		15	10	15	15	10	0	





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

04	Capital	Assigned Marks Breakup	M/s Atif Nazar Associates	M/s M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	<ul style="list-style-type: none"><li>Firm having minimum turnover one Million gets full mark.</li><li>Firms having minimum turnover less than one million but more than 0.5 Million (Rs.500,000) 5 marks.</li><li>Firms having less than 0.5. Million (Rs.500,000), Zero Million</li></ul>	10	10	10	10	10	10	0	<i>Confirmed that Earnest Money is not submitted.</i>
<b>OVERALL</b>		100	10	10	10	10	10	0	

(98) (93) (95) (95) (92) (4)

*Revis*

CSC Member: Dr. RAMEEZ KHALID



Signature: Ramiz



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

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01	RESPONSE TO RFP	Assigned Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. Level of Clarity and completeness	05	4	4	5	1	4		
	2. Understanding of objectives	05	5	5	4	5	4		
	3. Responsive to terms of reference	05	4	5	1	5	4		
	<b>Total</b>	15	13	14	10	11	12		
02	ADEQUACY OF PROPOSED PLAN & METHODOLOGY	Assigned Marks							
	1. Staffing Schedule	10	9	9	9	9	9		
	2. Technical Approach	07	6	7	6	7	7		
	3. Work Schedule	10	10	9	9	10	9		
	4. Adequacy of resource utilization	08	7	7	8	8	7		
	<b>Total</b>	35	32	32	32	34	32		



*[Handwritten signature]*



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

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	1. For master planning & designing minimum staff requirement	a. Meeting minimum staff requirement.	25								
	a) Principal Architect 01			25	20	23	24	25	25		
	b) Town Planner 01	b. Up to 03.	15								
	c) Civil Engineer 01										
	d) Designer MEP 01	c. Less than 03	0								
	Total			25	20	23	24	25	25		

04	Experience	Criteria	Marks breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	Educational Campus Designing	a. Three Similar projects.	15								
		b. Two Similar Projects.	10	15	13	10	14	15	9		
		c. Less than two	0								
	Total		15		13	10	14	15	9		





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

04	Capital	Assigned Marks Breakup	M/s Atif Nazar Associates	M/s M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	<ul style="list-style-type: none"><li>Firm having minimum turnover one Million gets full mark.</li><li>Firms having minimum turnover less than one million but more than 0.5 Million (Rs.500,000) 5 marks.</li><li>Firms having less than 0.5. Million (Rs.500,000), Zero Million</li></ul>	10	9	9	9	10	10		
<b>OVERALL</b>	<i>Total</i>	<del>100</del> 10	9	9	9	10	10		
<i>overall</i>		100	87	88	89	95	88	<i>Non responsive bid</i>	<i>Non responsive bid</i>

CSC Member: A.K. Rind

Signature:   
28/07/17





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

01	RESPONSE TO RFP	Assigned Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. Level of Clarity and completeness	05	4	4	4	-	4	0	
	2. Understanding of objectives	05	4	4	4	4	4	0	
	3. Responsive to terms of reference	05	4	4	-	4	4	0	
	<b>Total</b>	15	12	12	8	8	12	0	
02	ADEQUACY OF PROPOSED PLAN & METHODOLOGY	Assigned Marks							
	1. Staffing Schedule	10	10	9	10	10	10	0	
	2. Technical Approach	07	6	7	7	7	6	1	
	3. Work Schedule	10	10	10	10	9	10	0	
	4. Adequacy of resource utilization	08	8	8	7	8	7	2	
	<b>Total</b>	35	34	34	34	34	33	3	





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

03	Qualification & Competency of Key Staff	Criteria	Mark Breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. For master planning & designing minimum staff requirement	a. Meeting minimum staff requirement.	25	25	15	20	25	25	25	—	—
	a) Principal Architect 01	b. Up to 03.	15								
	b) Town Planner 01	C. Less than 03	0								
	c) Civil Engineer 01										
	d) Designer MEP 01										
	<b>Total</b>			<b>25</b>	<b>15</b>	<b>20</b>	<b>25</b>	<b>25</b>	<b>25</b>	<b>—</b>	<b>—</b>

04	Experience	Criteria	Marks breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	Educational Campus Designing	a. Three Similar projects.	15	15	15	10	15	15	10	—	—
		b. Two Similar Projects.	10								
		c. Less than two	0								
	<b>Total</b>		<b>15</b>		<b>15</b>	<b>10</b>	<b>15</b>	<b>15</b>	<b>10</b>	<b>—</b>	<b>—</b>





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

04	Capital	Assigned Marks Breakup	M/s Atif Nazar Associates	M/s M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	<ul style="list-style-type: none"><li>Firm having minimum turnover one Million gets full mark.</li><li>Firms having minimum turnover less than one million but more than 0.5 Million (Rs.500,000) 5 marks.</li><li>Firms having less than 0.5. Million (Rs.500,000), Zero Million</li></ul>	10	10	10	0	10	10	/	/
OVERALL		100	86	86	82	92	90		

CSC Member: Toufique Ahmed Sheikh  
ACEDM) PLO Deptt

Signature: [Signature]





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

01	RESPONSE TO RFP	Assigned Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. Level of Clarity and completeness	05	5	5	5	0	5	MISSING	Did not submit Bid Bond
	2. Understanding of objectives	05	5	5	5	5	5	90% documents	
	3. Responsive to terms of reference	05	5	5	0	5	5		
	<b>Total</b>	15	15	15	10	10	15		
02	ADEQUACY OF PROPOSED PLAN & METHODOLOGY	Assigned Marks							
	1. Staffing Schedule	10	10	10	10	10	10		
	2. Technical Approach	07	7	7	7	7	7		
	3. Work Schedule	10	10	10	10	10	10		
	4. Adequacy of resource utilization	08	8	8	8	8	8		
	<b>Total</b>	35	35	35	35	35	35		





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

03	Qualification & Competency of Key Staff	Criteria	Mark Breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. For master planning & designing minimum staff requirement	a. Meeting minimum staff requirement.	25	25	15	20	25	25	25		
	a) Principal Architect 01										
	b) Town Planner 01	b. Up to 03.	15								
	c) Civil Engineer 01										
	d) Designer MEP 01	C. Less than 03	0								
	Total			25	15	20	25	25	25		

04	Experience	Criteria	Marks breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	Educational Campus Designing	a. Three Similar projects.	15	15	15	10	15	15	10		
		b. Two Similar Projects.	10								
		c. Less than two	0								
	Total		15	15	10	15	15	10			





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

04	Capital	Assigned Marks Breakup	M/s Atif Nazar Associates	M/s M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	<ul style="list-style-type: none"> <li>Firm having minimum turnover one Million gets full mark.</li> <li>Firms having minimum turnover less than one million but more than 0.5 Million (Rs.500,000) 5 marks.</li> <li>Firms having less than 0.5. Million (Rs.500,000), Zero Million</li> </ul>	10	10	10	0	10	10		
OVERALL		100	90	90	85	95	95	In sufficient Details	Technically Disqualified.

CSC Member: REHAN UL AMBIA RIAZ  
DIRECTOR PROJECTS

Non responsive bid and is rejected

Non responsive bid and is thus rejected

Signature: [Signature]  
25/5/2017





INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

01	RESPONSE TO RFP	Assigned Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. Level of Clarity and completeness	05	4	4	4	0	4	0	
	2. Understanding of objectives	05	4	4	4	4	4	0	
	3. Responsive to terms of reference	05	4	4	0	4	4	0	
	<b>Total</b>	<b>15</b>	<b>12</b>	<b>12</b>	<b>8</b>	<b>8</b>	<b>12</b>	<b>0</b>	
02	ADEQUACY OF PROPOSED PLAN & METHODOLOGY	Assigned Marks							
	1. Staffing Schedule	10	9	9	9	9	9	0	
	2. Technical Approach	07	6	6	6	6	6	0	
	3. Work Schedule	10	9	9	9	9	9	0	
	4. Adequacy of resource utilization	08	7	7	7	7	7	0	
	<b>Total</b>	<b>35</b>	<b>31</b>	<b>31</b>	<b>31</b>	<b>31</b>	<b>31</b>	<b>0</b>	

Not evaluated because of corner money

Not evaluated



Mugh



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

Not evaluated.

03	Qualification & Competency of Key Staff	Criteria	Mark Breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	1. For master planning & designing minimum staff requirement	a. Meeting minimum staff requirement.	25	25	25	25	25	25	25	0	
	a) Principal Architect 01	b. Up to 03.	15								
	b) Town Planner 01	C. Less than 03	0								
	c) Civil Engineer 01										
	d) Designer MEP 01										
	Total			25	25	25	25	25	25	0	

04	Experience	Criteria	Marks breakup	Marks	M/s Atif Nazar Associates	M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	Educational Campus Designing	a. Three Similar projects.	15	15	14	9	14	14	9	0	
		b. Two Similar Projects.	10								
		c. Less than two	0								
	Total		15		14	9	14	14	9	0	



M/S



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

TECHNICAL BID EVALUATION

04	Capital	Assigned Marks Breakup	M/s Atif Nazar Associates	M/s M/s Shahzad Associates	M/s Naqvi & Siddiqui Associates	M/s ARCOP	M/s Techno Legal Consultant	M/s Landscape Architecture Studio	M/s NESPAK
	<ul style="list-style-type: none"><li>Firm having minimum turnover one Million gets full mark.</li><li>Firms having minimum turnover less than one million but more than 0.5 Million (Rs.500,000) 5 marks.</li><li>Firms having less than 0.5. Million (Rs.500,000), Zero Million</li></ul>	10	10	10	10	10	10	0	
OVERALL		100	92	87	88	88	87	0	

92 87 88 88 87 100  
M/s M/s M/s M/s M/s M/s

CSC Member: Syed Mazhar Ali Kazmi



Signature: Mazhar



INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

**Financial  
Bid  
Opening  
Documents**





**INSTITUTE OF BUSINESS ADMINISTRATION KARACHI**  
**APPOINTMENT OF TOWN PLANNER / ARCHITECT**  
**FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)**

**FINANCIAL BID OPENING STATEMENT**

Date: 10-08-17

Time: 10:00 AM

S.no.	Name of Bidder	Bid Amount	Rebate	Bid Amount After Rebate	Bid Security	Bid Security Drawn
1.	Shahzad Associates	15M	-	-	P.O# Atk 14091474 1.5M	ABL
2.	Naqvi & Siddique Ass	1.5M	-	-	-	No Bid Security
3.	Techno Legal Consult	1.024M	-	-	P.O# 3712838 70500/-	Faysal Bank No Bid Security
4.	Arcoop	21.8M	-	-	P.O# 9708199 0.218M.	Faysal Bank
5.	Atif Nazam Pvt Ltd	5.5M	-	-	P.O# 08612079 0.055 55000/-	ABKari

**MEMBERS OF CONSULTANT SELECTION COMMITTEE**



*Abdul Karim Rind*

Abdul Karim Rind  
Deputy Secretary Budget-IV  
Finance Department  
Government of Sindh

*Tofique Ahmed Sheikh*  
10/8/17

Tofique Ahmed Sheikh  
Assistant Chief, (EDU)  
Planning & Development  
Government of Sindh

*Syed Mazhar Ali Kazmi*

Syed Mazhar Ali Kazmi  
Manager Finance IBA

*Amer Shabbir Khan*

Amer Shabbir Khan  
GM Administration IBA

*Dr. Rameez Khalid*  
10/8/17

Dr. Rameez Khalid  
Assistant Professor  
Department of Management IBA



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

FINANCIAL BID OPENING

BIDDER'S ATTENDANCE SHEET

Date: 10-08-17

Time: 10:00 AM

S. No.	Company Name	Representative Name	Designation	Signature
01	M/s. Atif Nazar Associates	Kashif Ahmed	Quantity Surveyor	
02	M/s. Shahzad Associates	Akmal Jangir	MANAGER	
03	M/s. Naqvi & Siddiqui Associates	S. I. MATHWOOD	MANAGER ADMIN & PROJ-ZOOND	
04	M/s. ARCOP	Schait Nazir	ASST. Manager ACCOUNTS	
05	M/s. Techno Legal Consultant Pvt Ltd	ABSENT		



\*MEMBERS OF CONSULTANT SELECTION COMMITTEE

Abdul Karim Rind  
Deputy Secretary Budget-IV  
Finance Department  
Government of Sindh

10/8/17  
Tofique Ahmed Sheikh  
Assistant Chief, (EDU)  
Planning & Development  
Government of Sindh

Syed Mazhar Ali Kazmi  
Asstt: Manager Finance IBA

Amer Shabbir Khan  
GM Administration IBA

10/Aug/17  
Dr. Rameez Khalid  
Assistant Professor  
Department of Management IBA

10/8



INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

APPOINTMENT OF TOWN PLANNER / ARCHITECT

FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY KARACHI (DCK)

CONSULTANT SELECTION COMMITTEE

ATTENDANCE SHEET

FINANCIAL BID OPENING

Date: 10-08-17

Time: 10:00 AM

S. No.	NAME	Designation	Organization	Signature
01	Dr. Rameez Khalid	Assistant Professor Department of Management	IBA	 10/Aug/2017
02	Mr. Abdul Karim Ringel	Deputy Secretary Budget-IV Finance Department	Government of Sindh	 10/8
03	Mr. Taufique Ahmad Sheikh	Assistant Chief, (Edu), Planning & Development Department	Government of Sindh	 10/8/2017
<del>04</del>			IBA	
05 04	Syed Mazhar Ali Kazmi	Assistance Manager Finance	IBA	

05 Aamer Shabbir Ichan G.M Administration IBA





**MINUTES OF THE MEETING**  
***(Opening of Financial Proposal)***

**TITLE: Appointment of Town Planner/Architect for Development of Schematic Master Plan of IBA Campus at DHA City Karachi (DCK)**

Meeting of the Consultant Selection Committee was held on August 10, 2017 at Institute of Business Administration Main Campus University Road Karachi to open the Financial Proposal of the bids submitted against the IBA Request For Proposal (RFP) for Appointment of Town Planner/Architect for Development of Schematic Master Plan of IBA Campus at DHA City Karachi (DCK) published in Daily Express/Urdu, Waka /sindhi and the Dawn/English newspaper on May 28, 2017 and hoisted the same on SPPRA website with Sr.No. 33559.

The following members of Consultant Selection committee were present at the time of opening of technical proposals /bids:

1. Dr. Ramiz Khalid                      Assistant Professor IBA.
2. Rehan A. Riaz                          Director Projects IBA.
3. Abdul Karim Rind    Deputy Secretary Finance Department Govt: of Sindh.
4. Taufique Ahmed Sheikh    Assistance Chief (P&D) Govt: of Sindh.
5. Syed Mazhar Ali Kazmi    Assistance Manager Finance IBA.

The following technically qualified bidders were present at the time of opening of financial proposals:

The Financial bids / envelopes opened at 10:00 am in the presence of above mentioned participants/ bidders and the rates quoted by the bidders were read aloud and encircled by Chairman/ Convener of the Consultant Selection Committee. All the members of the Consultant Selection Committee signed the financial proposal / bids. The bids do not contain any over writing or cutting.

Following are the details of bid announced:

<b><u>Name of Bidder</u></b>	<b><u>Quoted Price</u></b>
1. M/s Atif Nazar Associates.	Rs. 5.5 Million
2. M/s Shahzad Associates.	Rs. 15 Million
3. M/s Naqvi & Siddiqui Associates.	Rs. 1.5 Million
4. M/s ARCOP.	Rs. 21.8 Million
5. M/s Techno Legal Consultant.	Rs. 1.024 Million



The committee shall examine all the bids and evaluate the bids based on Quality and cost Based Selection Method (QCBS) provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidder.

The result of bid evaluation shall be announced in the form of report giving reasons for acceptance or rejection of bids. The report shall be hoisted on SPPRA website and intimated at least three (3) days prior to the award of work.

The meeting ended with the vote of thanks to and from the chair.



Abdul Karim Rind,  
Deputy Secretary Budget-IV,  
Finance Department,  
Government of Sindh  
Member



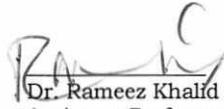
Taufique Ahmad Shaikh  
Asstt. Chief,  
Planning & Dev.Deptt.  
Government of Sindh  
Member



Syed Mazhar Kazmi  
Assist: Manager IBA  
Member



Aamer Shabbir  
General Manager (Admn.)  
Member



Dr. Rameez Khalid  
Assistant Professor,  
Department of Management, IBA.  
Chairman





INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

**Financial  
Bid  
Evaluation  
Documents**



**APPOINTMENT OF TWON PLANNER /ARCHITECTS  
FOR DEVELOPMENT OF SCHEMATIC MASTER PLAN OF IBA CAMPUS AT DHA CITY  
KARACHI (DCK)**

**EVALUATION BASED ON QCBS**

**TECHNICAL SCORE**

Sr. #	CONSULTANT	SCORE	REMARKS
01	Shahzad Associates	88.8	
02	Nawvi & Siddiqui	87.8	
03	Techno Legal Consultant	90.40	
04	Arcop	93	
05	Atif Nazar Pvt Ltd	90.5	
06			

**FINANCIAL SCORE**

Sr. #	CONSULTANT	BID PRICE	SCORE	REMARKS
01	Shahzad Associates	15M	6.83	
02	Nawvi & Siddiqui	1.5M	68.27	
03	Techno Legal Consultant	1.024 M	100	
04	Arcop	21.8	4.70	
05	Atif Nazar Pvt Ltd	5.5	18.62	
06				



Continued ...2/-

N  
10/8/17

(R)

M  
9/10/17

*[Handwritten signature]*

QCBS CALUCATIONS

TECHNICAL WEIGHTAGE = 80%

FINANCIAL WEIGHTAGE = 20%

Sr. #	CONSULTANT	TECHNICAL SCORE X 0.80	FINANCE SCORE X 0.20	RESULT	REMARKS
01	M/S Abf Nizam Pvt Ltd	72.4	3.724	76.124	
02	M/S. Shahzad Associates	71.04	1.366	72.406	
03	M/S. Nanvi & Siddiqui Associates	70.24	13.654	83.894	Non-Responsive due to no submission of Bid Security
04	M/S. ANCOF	74.4	0.94	75.34	
05	M/S. Techo Legal Consultant	72.32	<del>9.232</del> MKH 2018 20	92.32	
06					

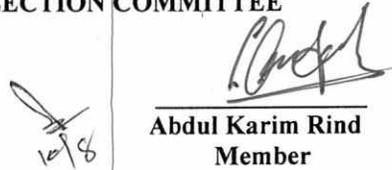
Recommendations

M/S Techo Legal Consultants are recommended for this procurement as per result of 92.32 score

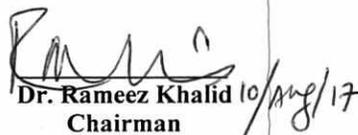
MEMBERS OF CONSULTANT SELECTION COMMITTEE

  
Amer Shabbir Khan  
10/08/17

Tofique Ahmed Shaikh  
Member

  
Abdul Karim Rind  
Member

  
Syed Mazhar Ali Kazmi  
Member

  
Dr. Rameez Khalid  
Chairman  
10/08/17



# Bid Evaluation Report

1. Name of Procuring Agency: INSTITUTE OF BUSINESS ADMINISTRATION, KARACHI
2. Tender Reference No: IBA/DHA-CITY/2017
3. Tender Description/Name of work/item: Appointment of Town Planner/ Architect for Development of Schematic Master Plan of IBA Campus at DHA City Karachi (DCK)
4. Method of Procurement: Single Stage Two Envelops
5. Tender Published: SPPRA ID NO: 33559, Daily Dawn, Express, Waka, dated May 28, 2017
6. Total Bid documents Sold; 12 Nos (Twelve)
7. Total Bids Received: 07 No (Seven)
8. Technical Bid Opening date: (if applicable) June 14, 2017 (Details attached)
9. No. of Bid technically qualified (if applicable): 05 No (one)
10. Bid(s) Rejected: 02 Nos (Three)
11. Financial Bid Opening date: August 10, 2017 ((Details attached)

## 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s. Atif Nazar Associates	5.50 Million	3rd	Higher than approved budget.	Responsive Bidder	
2	M/s Shahzad Associates	15.00 Million	4th	Higher than approved budget.	Responsive Bidder	
3	M/s Nqavi & Siddqui Associates	1.5 Million	2nd	Within approved budget.	Non -Responsive	Bid Security not submitted
4	M/s ARCOP	21.80 Million	5th	Higher than approved budget.	Responsive Bidder	
5	M/s Techno Legal Consultant	1.024 Million	1st	Within approved budget.	Responsive Bidder	

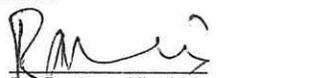
Signatures of the Members of the Committee.

  
Abdul Karim Rind,  
Deputy Secretary Budget-IV,  
Finance Department,  
Government of Sindh  
Member

  
Taufique Ahmad Shaikh  
Asstt. Chief,  
Planning & Dev.Deptt.  
Government of Sindh  
Member

  
Syed Mazhar Kazmi  
Assist. Manager IBA  
Member

  
Aamer Shabbir  
General Manager (Admn):  
Member

  
Dr. Rameez Khalid  
Assistant Professor,  
Department of Management, IBA.  
Chairman



## Bid Evaluation Report

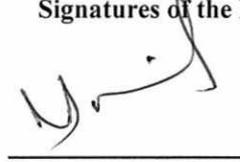
1. Name of Procuring Agency: **INSTITUTE OF BUSINESS ADMINISTRATION, KARACHI**
2. Tender Reference No: **IBA/DHA-CITY/2017**
3. Tender Description/Name of work/item: **Appointment of Town Planner/ Architect for Development of Schematic Master Plan of IBA Campus at DHA City Karachi (DCK)**
4. Method of Procurement: **Single Stage Two Envelops**
5. Tender Published: **SPPRA ID NO: 33559, Daily Dawn, Express, Waka, dated May 28, 2017**
6. Total Bid documents Sold; **12 Nos (Twelve)**
7. Total Bids Received: **07 No (Seven)**
8. Technical Bid Opening date: (if applicable) **June 14, 2017 (Details attached)**
9. No. of Bid technically qualified (if applicable): **05 No (one)**
10. Bid(s) Rejected: **02 Nos (Three)**
11. Financial Bid Opening date: **August 10, 2017 ((Details attached)**

### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s. Atif Nazar Associates	5.50 Million	3rd	Higher than approved budget.	Responsive Bidder	
2	M/s Shahzad Associates	15.00 Million	4th	Higher than approved budget.	Responsive Bidder	
3	M/s Nqavi & Siddqui Associates	1.5 Million	2nd	Within approved budget.	Non -Responsive	Bid Security not submitted
4	M/s ARCOP	21.80 Million	5th	Higher than approved budget.	Responsive Bidder	
5	M/s Techno Legal Consultant	1.024 Million	1st	Within approved budget.	Responsive Bidder	

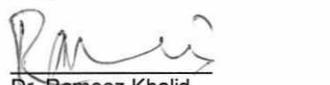
#### Signatures of the Members of the Committee.

  
 Abdul Karim Rind,  
 Deputy Secretary Budget-IV,  
 Finance Department,  
 Government of Sindh  
 Member

  
 Taufique Ahmad Shaikh  
 Asstt. Chief,  
 Planning & Dev. Deptt.  
 Government of Sindh  
 Member

  
 Syed Mazhar Kazmi  
 Assist. Manager IBA  
 Member

  
 Aamer Shabbir  
 General Manager (Admn.)  
 Member

  
 Dr. Rameez Khalid  
 Assistant Professor,  
 Department of Management, IBA.  
 Chairman



No. IBA/DHA-CITY/2017-1  
September 25, 2017

Manager Monitoring & Implementation  
Sindh Public Procurement Regulatory Authority,  
Government of Sindh,  
Sindh Secretariat Building Barrack No.8,  
Court Road  
Karachi.

SPPRA Serial No. 33559

**PROJECT:** Request for Proposal (RFP) for Appointment of Town Planner/Architect for "Development of Schematic Master Plan of IBA DHA-City Karachi (DCK).

**SUB:** EXTENSION OF BID VALIDITY PERIOD

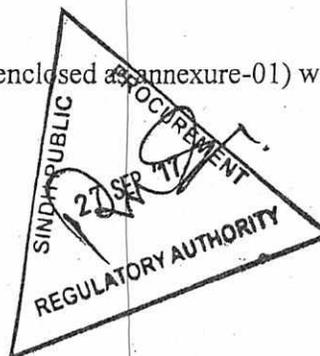
Dear Sir,

This is in reference to Request for Proposal (RFP) letter No IBA/DHA-CITY/2017 dated May 23, 2017 for Appointment of Town Planner/Architect for "Development of Schematic Master Plan of IBA DHA-City Karachi (DCK)".

The Technical Proposal was opened on June 14, 2017 before the Consultant Selection Committee and Financial Proposal of the same was opened on August 10, 2017. Recommendation of Consultant Selection Committee were presented in IBA Executive Committee meeting held on September 07, 2017. The Executive Committee directed to Project Department to hold the Award of Work till the further instructions and ask the bidders for extension of bid validity period.

Pursuant to SPPRA Rule-38, a written request (Copy enclosed as annexure-01) were sent to all responsive bidders:

1. M/s Atif Nazar Associates.
2. M/s Shahzad Assocites.
3. M/s Techno Legal Consultant.
4. M/s ARCOP.



Contd...2/-





Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

-2-

In response to the request all four (04) bidders are agreed to extend the bid validity period (Copy enclosed as annexure-01) and also agreed to extend validity of bid security for the agreed extended period.

This is submitted for your kind information and record please.

With regards

For and on behalf of Institute of Business Administration, Karachi  
Sincerely yours

M. Naseemul Haque Malik  
(Sr. Manager Contracts)

Copy to:

1. General Manager Admn: IBA.
2. Sr. Manager Projects IBA.



Mahmood Ali / Senior Manager (Projects) @ Main Campus

Annexure-01

**From:** Muhammad Nasimulhaque Malik / Manager Contracts (Projects) @ Main Campus  
**Sent:** Thursday, September 07, 2017 2:09 PM  
**To:** shahzadarch@yahoo.com; arcop@arcopassociates.com; tlc@tlcpc.com; mail@atifnazar.com  
**Cc:** Aamer Shabbir Khan / General Manager Administration @ IBA; Mahmood Ali / Senior Manager (Projects) @ Main Campus; Syed Nasim Mumtaz / Senior Quantity Surveyor - II @ Main campus  
**Subject:** NOTICE OF EXTENSION OF BID VALIDITY PERIOD

**Appointment of Town Planner/Architect for  
"Development of Schematic Master Plan of IBA DHA-City Karachi (DCK)"**

Dear All,

This is in reference to your bid (Request for Proposal) submitted on June 14, 2017 for the subject work. Technical Proposal opened on the same day and Financial Proposal was opened on August 10, 2017.

The possibility exists that the bidding process / Award of Work may not be disposed of before expiry of the current validity period which is expiring on September 13, 2017, and the Management of IBA shall be glad to learn whether your company/Firm is willing to hold your bid valid for the further period of 90 days. To simplify the matter, the reply must be communicated on or before September 12, 2017.

In case you will not be willing to hold your bid valid for further period as requested above, it will of course lapse on expiry of the current validity period and will therefore be ignored if the extension of bid validity is not adjudicated on or before September 12, 2017.

If you are willing to hold your bid valid for the further period of 90 days, you are requested to send your consent/reply before the expiration of validity period as indicated above. The reply to this notice must be emailed as a token of your acceptance,

Thanking you

For & on behalf of Institute of Business Administration.

Naseemul Haque Malik  
(Sr. Manager Contracts)

1/5



**Muhammad Nasimulhaque Malik / Manager Contracts (Projects) @ Main Campus**

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From: Shahzad Anwar <shahzadarch@yahoo.com>  
Sent: Friday, September 08, 2017 5:02 PM  
To: Muhammad Nasimulhaque Malik / Manager Contracts (Projects) @ Main Campus;  
m.nasim@iba.edu.pk; Aamer Shabbir Khan / General Manager Administration @ IBA  
Subject: Development of Schematic Master Plan of IBA DHA City, Karachi (DCK)

To,

Mr. Naseemul Haque Malik,

Development of Schematic Master Plan of IBA DHA City, Karachi (DCK)

We thank you for your Email dated 07-09-2017, and are pleased to express our consent to hold our Bid (Pertaining above noted work) valid for further period of 90 days.

Thanking You,

Yours faithfully,

for **SHAHZAD ASSOCIATES**

2/5





# TECHNO LEGAL CONSULTANTS (PVT) LTD.

Mailing Address: 417- Ghulshan Block, Allama Iqbal Town, Lahore - Pakistan.  
PABX: +92 42 37814522-24, Fax: +92 42 37814525, (D) +92 42 36100325,  
Email: tlc@tlcpk.com; Web: www.tlcpk.com

TLC/04/IBA-DCK/174

Dated: September 07, 2017

Manager Contracts,  
Project Department  
Institute of Business Administration  
IBA Main Campus  
University Road, Karachi.  
Tel: 021-111-422 422, Ext-2517

SUBJECT: EXTENSION OF BID VALIDITY PERIOD

PROJECT: APPOINTMENT OF TOWN PLANNER / ARCHITECT FOR  
THE DEVELOPMENT OF SCHEMATIC MASTER PLAN OF  
IBA CAMPUS AT DHA CITY KARACHI (DCK)

Dear Sir,

In response to your email on the above said project received on September 07, 2017 requesting for extension of Bid Validity Period; we, M/s Techno Legal Consultants (Pvt.) Ltd. hereby extend Bid Validity Period for further 90 days beyond September 13, 2017.

With best regards,  
For and on behalf of TLC - N Space JV

  
Engr. M. Mazhar Ul Islam  
Chief Executive, TLC  
(Lead Firm)



3/5

Abid/04/Sep 07, 2017



**Mahmood Ali / Senior Manager (Projects) @ Main Campus**

---

**From:** Hakimuddin Khambaty <hakimuddin@atifnazar.com>  
**Sent:** Tuesday, September 12, 2017 10:30 AM  
**To:** Muhammad Nasimulhaque Malik / Manager Contracts (Projects) @ Main Campus  
**Cc:** Mahmood Ali / Senior Manager (Projects) @ Main Campus; snmumtaz@hotmail.com  
**Subject:** NOTICE OF EXTENSION OF BID VALIDITY PERIOD

Dear sir,

In response to your email received on 07/SEP/2017 we are willing to extend our {M/s. Atif Nazar (Pvt.) Ltd.} bid validity period further 90 days beyond 13/SEP/2017.

With best regards

Hakimuddin Khambaty

With best regards



**M/S. ATIF NAZAR (PVT.) LTD.**  
**PROJECT MANAGERS, PLANNERS**  
**ARCHITECTS & CONSULTING ENGINEERS**  
D-11/6, BLOCK-17, GULSHAN-E-IOBAL,  
KARACHI-PAKISTAN.  
TEL: (+92-21-34982561)  
FAX: (+92-21-34221497)  
EMAIL: mail@atifnazar.com



This email has been checked for viruses by Avast antivirus software.  
[www.avast.com](http://www.avast.com)

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**From:** Nighat Huda [mailto:nk@arcopassociates.com]  
**Sent:** Monday, September 11, 2017 1:07 PM  
**To:** 'Muhammad Nasimulhaque Malik / Manager Contracts (Projects) @ Main Campus'  
**Cc:** 'mahmoodali@iba.edu.pk'; 'mnaseem@iba.edu.pk'; 'Arcop'; Zahid Rafiq  
**Subject:** FW: NOTICE OF EXTENSION OF BID VALIDITY PERIOD

Dear Naseemul Haque,

This is with reference to your emails dated September 07, 2017 for the above subject work. In this regard, we would like to inform you that our firm "ARCOP Pvt. Ltd." has agreed to extend our bid validity for further period of 90 days.

We hope that above meets your requirements.

Thanking you and looking forward to a favorable response.

Regards

**NIGHAT HUDA**  
Sr. Manager MEP

**ARCOP**

Phone # +92-21-35390120, Ext : 141  
Cell # +92-300-3373073  
URL: [www.arcop.com.pk](http://www.arcop.com.pk)

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**From:** Muhammad Nasimulhaque Malik / Manager Contracts (Projects) @ Main Campus [mailto:nmalik@iba.edu.pk]  
**Sent:** Thursday, September 07, 2017 2:09 PM  
**To:** shahzadarch@yahoo.com; arcop@arcopassociates.com; tlc@tlcpk.com; mail@atifnazar.com  
**Cc:** Aamer Shabbir Khan / General Manager Administration @ IBA; Mahmood Ali / Senior Manager (Projects) @ Main Campus; Syed Nasim Mumtaz / Senior Quantity Surveyor - II @ Main campus  
**Subject:** NOTICE OF EXTENSION OF BID VALIDITY PERIOD

**Appointment of Town Planner/Architect for**  
**"Development of Schematic Master Plan of IBA DHA-City Karachi (DCK)"**

Dear All,

This is in reference to your bid (Request for Proposal) submitted on June 14, 2017 for the subject work. Technical Proposal opened on the same day and Financial Proposal was opened on August 10, 2017.

