

Minutes of Meeting of the Procurement Committee

SUBJECT:- TENDER for FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC (SOUTH), KARACHI – PAKISTAN’ – INTERNATIONAL COMPETITIVE BIDDING (Single Stage – Two Envelope Procedure)

A meeting of the Procurement Committee-I was held in the Committee Room of Sindh Solid Waste Management Board (SSWMB) on 9th February 2016 at 3.30 PM to open the Financial Bid of the Tender "FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC (SOUTH), KARACHI". The meeting was attended by all / following members of the procurement committee and the representative of bidders. **(Attendance sheet is enclosed).**

Following is the brief of the Procurement proceedings for the tender under reference:

With the approval of Competent Authority, the Sindh Solid Waste Management Board (SSWMB) issued INTERNATIONAL COMPETITIVE BIDDING NIT (SSWMB NIT-12) for the service contract "FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC (SOUTH), KARACHI". Sealed Bids under (*Single Stage – Two Envelope Procedure*) were invited from interested National and International contractors / firms for carrying out the subject work as a part (Front-end) of Integrated Solid Waste Management Plan to manage Municipal Solid Waste in an integrated and holistic manner in Karachi.

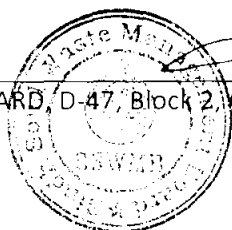
The International NIT was published in the leading National and International Newspapers through Information Department, Government of Sindh, Karachi and uploaded on the websites of SSWMB, SPPRA, Government of Sindh, Karachi:

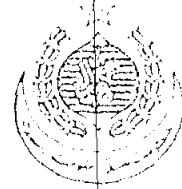
- | | | | |
|----|----------------------------|-------|------------|
| 1. | Daily Jang, Karachi | Dated | 02.08.2015 |
| 2. | Daily Kawish, Hyderabad | Dated | 02.08.2015 |
| 3. | Daily Dawn, Karachi | Dated | 02.08.2015 |
| 4. | Daily Khaleej Times, Dubai | Dated | 04.08.2015 |

The date was further extended through Corrigendum (SSWMB-NIT-12) published in the leading National and International Newspapers through Information Department, Government of Sindh, Karachi and websites of SSWMB, SPPRA, Government of Sindh, Karachi as under:

- | | | | |
|----|----------------------------|-------|------------|
| 1. | Daily Jang, Karachi | Dated | 22.09.2015 |
| 2. | Daily Dawn, Karachi | Dated | 22.09.2015 |
| 3. | Daily Kawish, Hyderabad | Dated | 22.09.2015 |
| 4. | Daily The Nation, Karachi | Dated | 22.09.2015 |
| 5. | Daily Kahleej Times, Dubai | Dated | 30.09.2015 |

The Bids were opened before the Procurement Committee-I, SSWMB in presence of the bidders / their representative and representative of Transparency International Pakistan on 16.10.2015 at 3.30 PM.





Only 01 (ONE) Bid of following Bidder was received till closing time for submission of the Bids i.e. 16th October 2015 latest by 2.30:

1. M/S Changyi Kangjie Sanitation Engineering Company Ltd.

Since the Tender was invited under *Single Stage - Two Envelope Procedure*, hence only Technical Bids was opened and the financial bid was kept sealed for second stage. After preliminary scrutiny of the Bid, the Procurement Committee decided to constitute a Technical Sub-Committee comprising of the following members to carry out TECHNICAL EVALUATION of the bid:

1. Engr. Shafiq ur Rehman, Director (Front End Collection), SSWMB
2. Engr. Najeeb Ahmed, Director, Solid Waste Management Department, KMC
3. Engr. Muhammad Nasir Khan, Director (Sanitation), DMC (South)

The Technical Sub-Committee carried out Technical evaluation of the Bid and recommended as under (F/A):

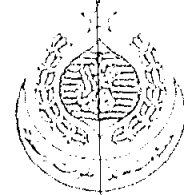
1. M/S Changyi Kangjie Sanitation Engineering Company Ltd. --- Secured 78 Score and stands Technically QUALIFIED

Accordingly the only Bidder i.e. M/S Changyi Kangjie Sanitation Engineering Company Ltd. was declared technically qualified by the Technical Sub-Committee.

It is worth mentioning here that the **Transparency International Pakistan**, as per MoU signed with SSWMB, has remained involved throughout the entire procurement process. All aspects of the procurement process were discussed with them and they also scrutinized the technical proposal, particularly financial capability of the company and their experience in solid waste management in detail.

The **Transparency International Pakistan** proposed that since only one bid was submitted for Front End of DMC South and two bids were received for DMC East hence the Financial Bids of DMC East should be opened in the first instance. After scrutiny and evaluation of the rates offered by the company for DMS East, the bid for DMC South may be opened. If the rates offered by the company in DMC South were found within +-5%, only then the bid of South zone shall be considered. In case the rates are >5% higher than the bid of East zone, the same shall not be accepted. This arrangement was accepted by SSWMB in the larger public interest to get the best possible rates for the contract and for the sake of sustainability of the project with less financial burden.

Accordingly Financial Bids for Front End DMC East were opened on 4th January 2016 and after endorsement by Transparency International Pakistan, date for opening of Financial was fixed for DMC South was fixed as 9th February 2016 at 3.30 PM.



The Financial Bid of the only qualified firm i.e M/S Changyi Kangjie Sanitation Engineering Company Ltd., were opened by the Procurement Committee-I on 9th February 2016 at 3.30 PM in presence of the representative of the bidder and Transparency International. The rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed each and every page of financial proposal / bids. The bids do not contain any over-writing or cutting. Following are the details of bids announced / Rates offered by the bidder, as per Financial Bid:

NIT-12

FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC (SOUTH) KARACHI

(Single Stage - Two Envelope Procedure)

Work S.#	Name of Company	Annual Solid Waste estimate	Quoted rates (US\$)	Per Ton Cost	Received 1% Bid Security
NIT-12	M/S Changyi Kangjie Sanitation Engineering Company Ltd.	491,590 (Tons)	14,254,405 US\$	28.997 say 29.00 US\$	200,000 US\$

The Procurement Committee examined the bid in terms of Rule 48 of the Sindh Public Procurement Rules 2010 (Amended 2013) and observed that although the Bid was advertised in 3 (three) National and One International Newspapers, and also hoisted on the website of SSWMB as well as SPPRA, as required under the rules, even then only one bid was received. So as per the Rule 48 the offered rates were compared with prevailing rates for similar contracts in Lahore, Karachi East Zone and with the estimated international rates proposed by the World bank in its Aide-Memoire July 2015.

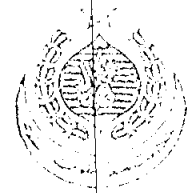
US\$

S. NO.	Company	Rate Per Ton US\$	Income Tax (8%)	Sales / Service Tax	Total per Ton with Tax
1.	Lahore Waste Management Company	37.48	3.00	(16%) 6.00	*46.47
2.	Changyi Kangjie Sanitation Engineering Co. Ltd. (Bid for Karachi East)	24.54	1.96	14% 3.4356	**29.94
3.	Changyi Kangjie Sanitation Engineering Co. Ltd. (Bid for Karachi South)	23.77	1.90 (8%)	3.33 (14%)	**28.997
4.	World Bank Estimate				***100-150

* - The price does NOT include services like Mechanical Sweeping, Washing of the Roads, Sweeping of squares, parks etc. which shall be charged extra

** - The price is inclusive of services like Mechanical Sweeping, Washing of the Roads, Sweeping of squares, parks etc. – No extra charges

*** - Aide-Memoire of the World Bank Mission in Karachi June 29 – July 2, 2015



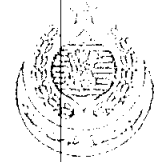
From comparison of the rates it was clear that the rates offered by Changyi Kangjie Sanitation Engineering Co. Ltd. for FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC (SOUTH) are lowest as compared to other rates.

The Procurement Committee also examined the FINACIAL BID as per qualification / eligibility criteria provided in the bidding / RFP document, carried out arithmetical checks, verified the documents, bid security submitted by the bidder and recommendation of the Technical Sub-committee, compliance to Rule 48 of the Sindh Public Procurement Rules 2010 (Amended 2013) and recommends to accept the Bid.

<p>(Ghulam Abbas Mangrio) Dy. Dir. Procurement / Secretary Procurement Committee SSWMB Karachi</p>	<p>(Muhammad Ayub) Section Officer SGA&CD</p>
<p>(Shamsuddin Katpar) Deputy Director (Finance) SSWMB Karachi</p>	<p>(Abdul Rauf) D.D (Tech) SEPA, Karachi</p>
<p>(DR. A. D. Sajnani) Executive Director-I</p>	



Dr. A. D. Sajnani
Executive Director (Operations-I)
Sindh Solid Waste Management Board
Government of Sindh



ATTENDANCE SHEET

Financial Bid Opening/ Evaluation of Financial Bids

Subject: FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR SOUTH and EAST ZONES (DMC SOUTH and EAST AREAS) KARACHI.

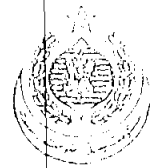
Reference: No.SSWMB/ED-I/NIT-12&15/Proc./129/2016 Dated 04.02.2016

VENUE: Conference Room SSWMB. D-47, Block-2, Clifton, Karachi.

DATE: 09.02.2016

TIME: 03:30 PM

S.No.	NAME OF OFFICER	DESIGNATION / CONTACT NO. / E-mail	INITIAL
1.	M. A. M. Khan	0333-2125703	
2.	Supriya Anwar Khan	0333-2125703	
3.	Shamsuddin Kalpar	D.D. (Finance)	
4.	Abdul Nauf	D.D. 8880	
5.	Muhammad Ali Taj	Senior Analyst	
6.	Muhammad Ayub 0333-2125703	SO(9) SSWMB	
7.			



ATTENDANCE SHEET

Financial Bid Opening/ Evaluation of Bids

Subject: FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR SOUTH and EAST ZONES (DMC SOUTH and EAST AREAS) KARACHI.

Reference: No.SSWMB/ED-1/NIT-12&15/Proc./129/2016 Dated 04.02.2016

VENUE: Conference Room SSWMB. D-47, Block-2, Clifton, Karachi.

DATE: 09.02.2016

TIME: 03:30 PM

S.No.	NAME OF REPRESENTATIVE	DESIGNATION/ CONTACT NO.	NAME OF FIRM/ORGANIZATION	INITIAL
1.	K. Jamil Khan (Signature)	0307170768	K. Jamil Khan SANITATION DEPARTMENT KARACHI (M.C)	(Signature)
2.				
3.				
4.				
5.				
6.				
7.				

Report for Evaluation of Technical Proposal.

No.DIR/SWM/317/2015
 Dated 21/12/2015

Evaluation of Technical Proposal of M/s Changyi Kangjie Sanitation Engineering Co. Ltd October 22, 2015 for SSWMB-NIT-12/2015-16, For Front End Collection and Disposal of Municipal Solid Waste for Zone South (DMC South Area) Karachi, Sindh, Pakistan.

**Reference: 1. SSWMB/AD-I/NIT-12&15/TE/806/2015 Dated 20th November 2015.
 2. Preliminary Evaluation report No.DIR/SWM/317/2015 dated 25th November 2015. (Attached)**

The Sub Committee (for Technical Evaluation) in its preliminary evaluation of Technical Proposal (Provided vide above referred letters) and further on submissions by the bidder to SSWMB for Clause wise clarification/commentary on RFP and addendum to RFP, The subcommittee hereby finalize the Technical Evaluation with the provisional marks for responsiveness of RFP (sub criteria 2.2). These provisional marks are based on clause wise clarification to RFP a copy of which is provided to subcommittee by Executive Director-I SSWMB Karachi Division.

The Evaluation is based on the criteria set out under clause 2.30 of RFP. The Technical Evaluation by the Subcommittee is as under:

Technical Evaluation is as under:


1.	Company Profile	Marks	Marks Obtained	Remarks
1.1	Number of Similar assignment /work completed by contractor during last five years	5	4	---
1.2	Value of Similar Assignment/works	10	7	---
1.3	Value and Numbers of appropriate Solid Waste Machinery owned by the company	10	8	---
1.4	Organization Structure/Relevant Experience of the firm	5	4	---
1.5	Networth (Financial) of the contractor including bank financing not less than one billion rupees.	10	10	---
	Sub Total	40	33	
2	Technical/Operational approach & Methodology.	Marks		---
2.1	Approach & Methodology for the works & services	10	7	---
2.2	Responsiveness to RFP	10	10	Provisional
2.3	Goal Oriented Work Plan	15	12	---
	Sub Total	35	29	
3	Technical/Operational & Operational Team	Marks		
3.1	Education & Qualification	10	7	---
3.2	Relevant background	10	6	---
3.3	Time expend with the contractor	5	3	---
	Sub Total	25	16	
	Grand Total	100	78	
The Minimum Technical Score to qualify is 75 Marks				

Mr. Shafiq Ur Rehman
 Director, Front End Collection SSWM

Mr. Najeeb Ahmed
 Director, SWM/KMC

Mr. Muhammad Nisar
 Director, Sanitation DMC South

The Marks obtained by the company is 78 (Seventy Eight) including provisional marks for sub clause 2.2 (Responsiveness of RFP). These marks are provisional subject to confirmation by the procurement committee for the signed copy of RFP/Tender document if available with the tender document submitted (each page of RFP/Tender document must be duly signed by the bidder and submitted along with the tender). Further the procurement committee must determine for the requirements of responsiveness other than technical as are required vide clause No.2.26, 2.32 of RFP before taking further steps toward finalization of the tender.



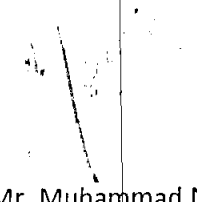
Mr. Shafiq Ur Rehman

Director, Front End Collection SSWM



Mr. Najeeb Ahmed

Director, SWM KMC



Mr. Muhammad Nisar

Director, Sanitation DMC South

Bid Evaluation Report for Front End Collection and Disposal of Municipal Solid Waste for DMC (South) in the ADP-2015-16.

1. Name of Procuring Agency: Sindh Solid Waste Management Board
 2. Tender Reference No: SSWMB/NIT-12
 3. Tender Description/Name of work/item: Front End Collection and Disposal of Municipal Solid Waste for DMC (South) in the ADP-2015-16.
 4. Method of Procurement: Open Competitive Bidding (International), Single Stage – Two Envelop Procedure.
 5. Tender Published: SPPRA & SSWMB Website (SPPRA Serial No. 24925). Published in daily Dawn, Jang, Kawish and Khaleej Times Dubai.
 6. Total Bid documents Sold: 02
 7. Total Bids Received: 01
 8. Technical Bid Opening date: 16.10.2015
 9. No. of Bid technically qualified: 01
 10. Bid(s) Rejected: NIL
 11. Financial Bid Opening date: 09.02.2016

12. Bid Evaluation Report:

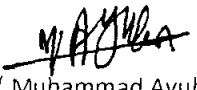
Work.

Front End Collection and Disposal of Municipal Solid Waste for DMC (South) in the ADP-2015-16.

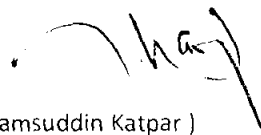
S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	M/S Changyi Kangjie Sanitation Engineering Company Ltd.	14,254,405\$ for 491,590 Tons (28.997\$ say 29.00\$ per ton)	First Lowest	Open Rate	Bid fulfills criteria as laid down under Rule 48 of SPP Rules 2010 (Amended 2013) Accepted as First lowest bidder.	Recommended to award the contract to M/S Changyi Kangjie Sanitation Engineering Company Ltd.


(Ghulam Abbas Mangrio)
Dy. Dir. Procurement/

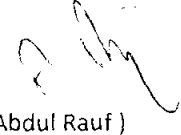
Secretary/Member Procurement Committee-I SSWMB, Karachi


(Muhammad Ayub)
Section Officer SGA&CD


Member Procurement Committee-I, SSWMB Karachi


(Shamsuddin Katpar)
Deputy Director (Finance) SSWMB, Karachi

Member Procurement Committee-I SSWMB


(Abdul Rauf)
D.D (Tech) SEPA, Karachi

Member Procurement Committee-I, SSWMB


(Dr. A. D. Sajani)
Executive Director (Operations - I)
Chairman Procurement Committee-I, SSWMB Karachi

COMPARATIVE STATEMENT

SUBJECT:- FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR SOUTH ZONE (DMC SOUTH AREA) KARACHI, SINDH-PAKISTAN

Sealed bids from interested contractors/ firms for carrying out the subject work i.e. Front End Collection and Disposal of Municipal Solid Waste for South Zone (DMC South Area) Karachi Sindh-Pakistan.

The Bid was opened publically before Procurement Committee in presence of bidders on 16th October, 2015. The representative of Transparency International attended the meeting as observer.

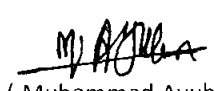
WORK:

FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR SOUTH ZONE (DMC SOUTH AREA) KARACHI.SINDH-PAKISTAN

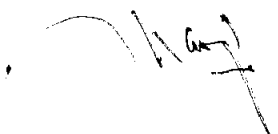
S.#	Name of work	Name of firm	Quoted rates	Received 1% Bid Security	Remarks
1	Front End Collection and Disposal of Municipal Solid Waste for South Zone (DMC South Area) Karachi	M/S Changyi Kangjie Sanitation Engineering Company Ltd	14,254,405\$ for 491,590 Tons (28.997\$ say 29.00\$ per ton)	200,000\$	- Only one bid received, Bid fulfills criteria as laid down under Rule 48 of SPP Rules 2010 (Amended 2013) - Accepted as First lowest bidder.


(Ghulam Abbas Mangrio)
Dy. Dir. Procurement

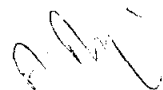
Secretary / Member Procurement Committee-I, SSWMB,
Karachi


(Muhammad Ayub)
Section Officer SGA&CD

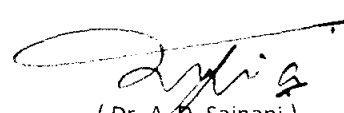
Member Procurement Committee-I, SSWMB Karachi

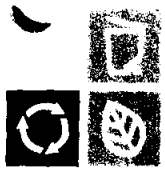

(Shamsuddin Katpar)
Deputy Director (Finance) SSWMB, Karachi
Member Procurement Committee-I SSWMB

Member Procurement Committee-I SSWMB


(Abdul Rauf)
D.D (Tech) SEPA, Karachi

Member Procurement Committee-I, SSWMB


(Dr. A. D. Sajjani)
Executive Director (Operations - I)
Chairman Procurement Committee-I, SSWMB Karachi



Solid Waste Management
Board



No.SSWMB/AD (Ops-I)/NIT-12/2016/159

GOVERNMENT OF SINDH

Dated: 16th February, 2016

To,

The Managing Director,
Sindh Public Procurement Regulatory Authority,
Government of Sindh,
Karachi.

Subject: **"FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR SOUTH ZONE (DMC SOUTH AREA) KARACHI"**.

I am directed to please find enclose the following documents with a request to upload the final evaluation documents on SPPRA website.

Sr. No.	Particular	Remarks
1.	Minutes of the Meeting with attendance sheet and Technical Evaluation report.	Attached Original Copy
2.	Bid Evaluation Report (Financial).	Attached Original Copy
3.	Comparative Statement.	Attached Original Copy

(Muhhammad Irshad)

Assistant Director (Operations-I)

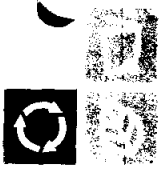
Copy for information to:

1. The Executive Director (Operations-I), SSWMB
2. The Deputy Director (A & F), SPPRA, Karachi
3. P.S to Managing Director, SSWMB
4. Master File

8124(A)
17-02-16

Hand together for Clean & Healthy Sindh

Bungalow No. D-47, Block-2, Clifton, Karachi, Sindh, Pakistan.
Tel No. 021-35372981-84 Fax No. 021-35372985 URL : www.sswmb.gos.pk



Solid Waste Management
Board



No.SSWMB/AD(Ops-I)/NIT-12/ 316 /2016

GOVERNMENT OF SINDH

Dated: 31st March, 2016

To,

- ✓ The Managing Director,
Sindh Public Procurement Regulatory Authority,
Government of Sindh,
Karachi.

Subject: **UPLOADING OF FINAL EVALUATION DOCUMENTS FOR FRONT END COLLECTION
AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR SOUTH ZONE KARACHI.** S.S. No. 26/925.

I am directed to refer to this office letter No.SSWMB/AD(Ops-I)/NIT-12/2016/159 dated 16.02.2016 (along with Comparative Statement, Minutes Of The Meeting, Bid Evaluation Report & Eligibility / Qualification Criteria Report).

2. In continuation of this letter enclose please find herewith acceptance of "Extension of Bid Validity" by the bidder, as required.

Muhammad Irshad
31/03/16
(Muhammad Irshad)

Assistant Director (Operations-I)

Copy for information to:

1. The Executive Director (Operations-I), SSWMB.
2. The Deputy Director (A & F), SPPRA, Karachi.
3. P.S. to Managing Director, SSWMB.
4. Master File.

9733
31-03-16

Muhammad

DDC/ASU

[Signature]

17/03/16

Dated:05.02.2016

The Executive Director (Operations-I) Karachi
Sindh Solid Waste Management pBoard
Government of Sindh
Karachi.

Subject: EXTENSION OF BID VALIDITY FOR FRONT END
COLLECTION AND DISPOSAL (F.E.C&D) OF MUNICIPAL
SOLID WASTE (MSW) IN SOUTH ZONE (DMC SOUTH
AREA)

Dear Sir,

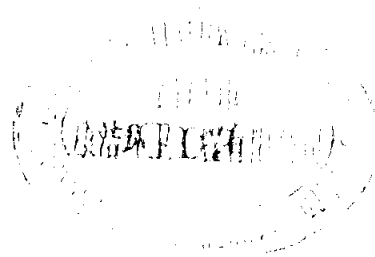
Please refer to your letter No. SSWMB/DD (Proc.)/NIT-12/Proc./132/2016
dated 04.02.2016 on the subjected cited above.

We hereby accept extension of 120 (One hundred twenty) days in the bid
validity i.e. upto 11.06.2016 for execution of the contract mentioned
above.

We understand that this extension in bid validity is being accepted as per
Rule 38(3) of SPPRA Rules 2010 (Amended 2013)

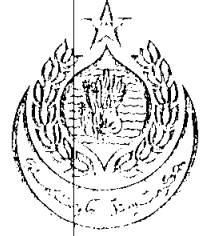
Yours grateful,

M/s Changyi Kangjie Sanitation
Engineering Co., Ltd.



Handwritten signature and initials.

Solid Waste Management
Board



No.SSWMB/AD (Ops-I)/NIT-12/2016/ *12/1*

GOVERNMENT OF SINDH

Dated: 16th February, 2016

To,

The Managing Director,
Sindh Public Procurement Regulatory Authority,
Government of Sindh,
Karachi.

Subject: **"FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR
SOUTH ZONE (DMC SOUTH AREA) KARACHI".**

I am directed to please find enclose the following documents with a request to upload
the final evaluation documents on SPPRA website.

Sr. No.	Particular	Remarks
1.	Minutes of the Meeting with attendance sheet and Technical Evaluation report.	Attached Original Copy
2.	Bid Evaluation Report (Financial).	Attached Original Copy
3.	Comparative Statement.	Attached Original Copy

(**Muhammad Irshad**)

Assistant Director (Operations-I)

Copy for information to:

1. The Executive Director (Operations-I), SSWMB
2. The Deputy Director (A & F), SPPRA, Karachi
3. P.S to Managing Director, SSWMB
4. Master File





No. SSWMB/D.D (F)/NIT-12 /2017/198
 Government of Sindh
 Dated: 3rd March, 2017



The Director (A&F),
 Sindh Public Procurement Regulatory Authority,
 Government of Sindh,
Karachi

Subject: Uploading the Letter of Award/ Work Order "Front End Collection and Disposal of Municipal Solid Waste for South Zone (DMC- South Area) Karachi.

Please find herewith the following documents of SSWMB-NIT-12 with a request to upload the "Letter of Award/ Work Order" on the website of **Sindh Public Procurement Regulatory Authority**.

S. NO	PARTICULARS	REMARKS
01	Copy of 'Letter of Acceptance'	Attached
03	Copy of Letter "Letter of Award/ Work Order"	Attached
04	Copy of Letter No. SSWMB/AD(Ops-1)/NIT-12/2016/159 dated 16.02.2016 SPPR, Authority regarding uploading the Comparative Statement, Minutes of Meeting, Bid Evaluation Report, (SPPRA S.NO. 24925)	Attached
06	Bill of Quantities	Attached
07	Contract Evaluation	Attached



Deputy Director Finance
 Sindh Solid Waste Management Board
 Karachi

Copy for Information to:

1. The Managing Director, Sindh Solid Waste Management Board, Government of Sindh, Karachi
2. Managing Director (SPPRA), Government of Sindh, Karachi

NO: 1838
 DATED: 03-03-17



No. SSWMB/ED(Ops-I)/NIT-12/LoA/964/2016

GOVERNMENT OF SINDH

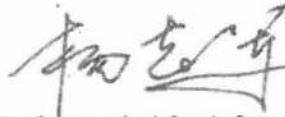
Dated: 26th October 2016

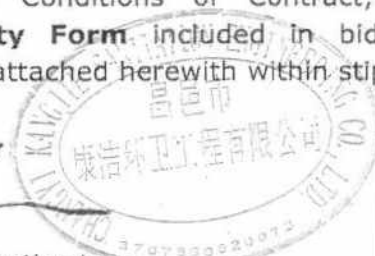
✓ **The President (Authorised Legal Representative),**
M/s Changyi Kangjie Sanitation Engineering Company Ltd.
No. 15, Tianshui Road, Changyi City, Shandong Province,
CHINA - 261300


SUBJECT: LETTER OF ACCEPTANCE - FRONT END COLLECTION AND DISPOSAL
OF MUNICIPAL SOLID WASTE FOR SOUTH ZONE DMC (SOUTH),
KARACHI - PAKISTAN (SSWMB / NIT-12 / 2015-16)

✓ This is to notify you that your Bid ~~dated~~ dated 16.10.2015 for execution of the "Front End Collection and Disposal of Municipal Solid Waste for South Zone DMC (SOUTH), KARACHI - PAKISTAN" with agreed quoted rates US \$14,254,405 (US Dollars Fourteen Million Two Hundred Fifty Four Thousand and Four Hundred Five only) per year for 491,590 Tons of MSW along with scope of the all works mentioned in the BIDDING DOCUMENT and agreed / offered / accepted by your company in the BID along with terms and conditions (copy attached) for a period of 07 years (07 years) from the date of commencement of work, as corrected and modified in accordance with the Instructions to Bidders in hereby accepted by our Agency.

You are requested to furnish the Performance Security within 28 days in accordance with the Conditions of Contract, using for that purpose the **Performance Security Form** included in bidding document and **sign the contract agreement** attached herewith within stipulated time mentioned above.






(Dr. A. D. Sajjadi)
Managing Director

Copy forwarded for information to:-

- 1) The Principal Secretary to Chief Minister, Sindh
- 2) The Secretary to Government of Sindh, Local Government, Housing, Town Planning Department, Karachi
- 3) The Secretary to Government of Sindh, Finance Department, Karachi
- 4) The Managing Director, Sindh Public Procurement Regulatory Authority
- 5) The Chairman, District Municipal Corporation (South), Karachi

The President (Authorised Legal Representative),
M/s Changyi Kangjie Sanitation Engineering Company Ltd.
No. 15, Tianshui Road, Changyi City, Shandong Province,
CHINA – 261300


SUBJECT: WORK ORDER / LETTER OF AWARD - FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC (SOUTH) ZONE, KARACHI - PAKISTAN

This is with reference to your Bid dated 16.10.2015 submitted in response to International NIT of Sindh Solid Waste Management Board (SSWMB / NIT-12 / 2015-16) for the contract referred above. On the basis of:

- i. Relaxation of Bid Validity period by the competent authority viz. Honourable Chief Minister, Sindh;
- ii. Sanction of the 'Funds Outside Budget', for execution of the contract, by the competent authority viz. Honourable Chief Minister, Sindh;
- iii. Execution of agreement with SSWMB by your firm;
- iv. Submission of Performance Security by your firm;
- v. Import of Garbage lifting vehicles and Sanitation material from China by your firm and their arrival in Karachi.

2. Sindh Solid Waste Management Board hereby awards the contract for execution of the "Front End Collection and Disposal of Municipal Solid Waste for South Zone DMC (SOUTH), KARACHI – PAKISTAN" with agreed quoted rates of US \$14,254,405 (US Dollars Fourteen Million Two Hundred Fifty Four Thousand and Four Hundred Five only) per year for 491,590 Tons of MSW along with scope of the all works mentioned in the BIDDING DOCUMENT and agreed / offered / accepted by your company in the BID along with terms and conditions (copy attached) for a period of 07 years (Seven years) from the date of commencement of work. Please note that this is an item rate contract and payment shall be made against itemized bill submitted by your firm after item-wise verification of the claim.

3. You are directed to submit work plan in consultation with SSWMB and start the work without any delay.

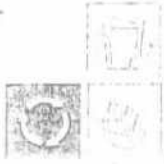

(Dr. A. D. Sajani)
Managing Director

Copy forwarded for information to:-

- 1) The Principal Secretary to Chief Minister, Sindh
- 2) The Secretary to Government of Sindh, Local Government, Housing, Town Planning Department, Karachi
- 3) The Managing Director, Sindh Public Procurement Regulatory Authority (Contd.)

-2-

- 4) The Chairman, District Municipal Corporation (South), Karachi
- 5) The Executive Director (F&A), SSWMB
- 6) Deputy Secretary (Staff) to Chief Secretary Sindh / Chairman SSWMB
- 7) Private Secretary to Minister Local Government, Sindh
- 8) Master File



Solid Waste Management
Board



No.SSWMB/AD (Ops-I)/NIT-12/2016/159

GOVERNMENT OF SINDH

Dated: 16th February, 2016

To,

The Managing Director,
Sindh Public Procurement Regulatory Authority,
Government of Sindh,
Karachi.

Subject: **"FRONT END COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR SOUTH ZONE (DMC SOUTH AREA) KARACHI".**

I am directed to please find enclose the following documents with a request to upload the final evaluation documents on SPPRA website.

Sr. No.	Particular	Remarks
1.	Minutes of the Meeting with attendance sheet and Technical Evaluation report.	Attached Original Copy
2.	Bid Evaluation Report (Financial).	Attached Original Copy
3.	Comparative Statement.	Attached Original Copy

(Signature)
(Muhammad Irshad)
16/02/2016

Assistant Director (Operations-I)

Copy for information to:

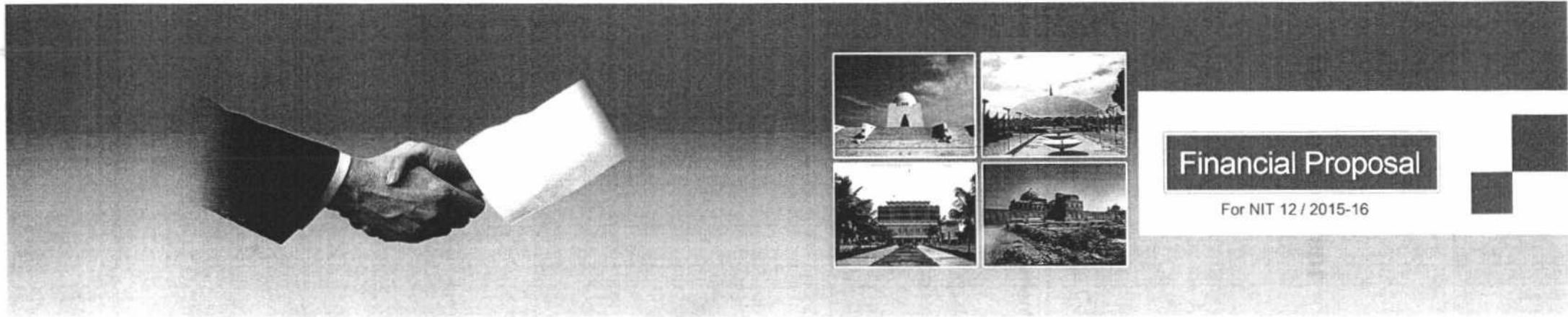
1. The Executive Director (Operations-I), SSWMB
2. The Deputy Director (A & F), SPPRA, Karachi
3. P.S to Managing Director, SSWMB
4. Master File



Pakistan-China Cooperation

Achieves Together

Front End Collection and Disposal of Municipal Solid Waste for Zone South (DMC South Area) Karachi, Sindh, Pakistan



Financial Proposal

For NIT 12 / 2015-16

中巴合作 携手共进

[Handwritten signatures and initials]

[Handwritten signature]

[Handwritten signature]

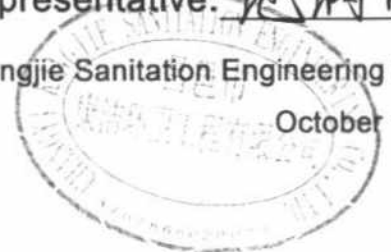
Fan Manguo
范满国

Add: No.15, Tianshui Road, Changyi City, Shandong Province, China
Tel: +86 536 2176089
E-mail: kjhwintl@hotmail.com
Http: //www.cncxhw.com

Legal Representative: 范满国

Changyi Kangjie Sanitation Engineering Co., Ltd.

October 15, 2015



2015-10-15 Pakistan 9/2/16



I . Form of Bid

Form of Bid

Bid Reference No. NIT12 / 2015-16

Proposal for Front End Collection and Disposal of Municipal Solid Waste for Zone South (DMC South Area) Karachi, Pakistan

To:

Sindh Solid Waste Management Board (SSWMB)

1)Having examined the bidding documents including Instructions to Bidders, Bidding Data, and Conditions of Contract, Specifications and Bill of Quantities and Addenda Nos. A, B, C, D, E, F, G for the execution of the above-named work, we/I, the undersigned, offer to execute and complete the work and remedy any defects therein in conformity with the Conditions of Contract, Specifications, Bill of Quantities and Addenda for the sum of US Dollar 14,254,405 (Fourteen Million, Two Hundred and Fifty-four Thousand, Four Hundred and Five Only US Dollar) or such other sum as may be ascertained in accordance with the said conditions.

Handwritten notes:
 2/2/16
 bid 16
 A.M.
 [Signature]

2)We/I understand that all the Annexure attached hereto form part of this

Handwritten signature:
 [Signature]

3) As security for due performance of the undertakings and obligations of this bid, we/I submit herewith a bid security in the amount of US Dollar 200,000 (Two Hundred Thousand Only US Dollar) drawn in your favour or made payable to procuring agency and valid for a period of 180 days beginning from the date, bid is opened.

Handwritten notes:
 [Signature]

4)We/I undertake, if our bid is accepted, to commence the works and to complete the whole of the works comprised in the contract within the time stated in the contract document.

Handwritten signature:
 [Signature]

Changyi Kangjie Sanitation Engineering Co., Ltd.

康洁·环卫
 Kangjie Sanitation

Handwritten notes:
 [Signature]
 9/2/16

Handwritten note:
 IMC-South

5) We/I agree to abide by this bid for the period of 120 days from the date fixed for opening the same and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

6) Unless and until a formal Agreement is prepared and executed, this bid, together with your written acceptance thereof, shall constitute a binding contract between us.

7) We do hereby declare that the bid is made without any collusion, comparison of figures or arrangement with any other bidder for the works.

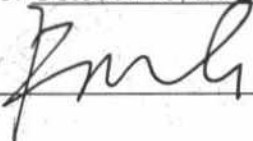
8) We understand that you are not bound to accept the lowest or any bid you may receive.

9) We undertake, if our/my bid is accepted, to execute the Performance Security referred to in Conditions of Contract for the due performance of the Contract.



Fan Manguo, in the capacity of President duly authorized to sign Bids for and on behalf of Changyi Kangjie Sanitation Engineering Co., Ltd.

Dated this day of October 15, 2015

Signature: 

(Name of Bidder in Block Capitals) (Seal)

Address: No.15, Tianshui Road, Changyi City, Shandong Province, China
261300

Witness:

Signature: _____

Name: _____

Address: _____

Occupation:



II. Price List and B.O.Q.

Price List and B.O.Q.					
Item No	Description of Item	Unit	Quantity	Offer Unit Price (US \$) In Figure & in Words	Total Price (in US \$) In Figure & in Words
1.	Providing for and collection of MSW waste, sweeping waste including cost of door to door collection, management, operational, monitoring cost and cost of machineries, labours, sweepers, coolies, drivers, transportation, etc. cost of all taxes and other incidental cost as per the contract document.	Tons	491,590 Per Year	17.9656 (About Seventeen and Ninety Seven Cents Only)	8,831,725 (Eight Million Eight Hundred Thirty One Thousand Seven Hundred and Twenty Five Only)
2.	Providing for and manual sweepings of roads and streets including management operational, monitoring cost, labour, drivers, coolies cost and cost of tools and other incidental cost and cost of all taxes as per contract document.	Kilo Meter	110,286 Kilo Meter Per Year	13.8826 (About Thirteen and Eighty Eight Cents Only)	1,531,061 (One Million Five Hundred and Thirty One Thousand Sixty One Only)
3.	Providing for and manual sweeping of footpath, Greenbelts, medians, Roundabouts, open spaces including management operational, monitoring cost, labour, drivers, coolies cost and cost of tools and other incidental cost and cost of all taxes as per contract document.	Sq Kilo Meter	23 Square Kilo Meter Per Year	6,018.4664 (About Six Thousand Eighteen and Forty Seven Cents Only)	138,425 (Thirteen Hundred and Eight Thousand Four Hundred and Twenty Five Only)
4.	Providing for and mechanical sweeping of roads including management operational, monitoring cost, labour, drivers, coolies cost and cost of tools and other incidental cost and cost of all taxes as per contract document.	Per Kilo Meter	12,004 KM Per Year	30.7769 (About Thirty and Seventy Eight Cents Only)	369,446 (Three Hundred Sixty Nine Thousand Four Hundred and Forty Six Only)
5.	Providing for and mechanical washing of main roads including management operational, monitoring cost, labour, drivers, coolies cost and cost of tools and other incidental cost and cost of all taxes as per contract document.	Per Kilo Meter	450 KM Per Year	205.0538 (About Two Hundred Five and Five Cents Only)	92,274 (Ninety Two Thousand Two Hundred and Seventy Four Only)
6.	Providing and supplying at site of works litterbins, metal buckets, metal container (tipping type) compatible with Solid Waste Machinery including painting of bucket, bin and container in desired color including cost lettering as directed, cost of transportation, manufacturing etc. complete				
	a) Plastic Litterbin as per required standard having bin cubage of 0.24 to 0.3 Meter Cube	Each	3,500 Nos	65.0082 (About Sixty Five and One Cent Only)	227,529 (Two Hundred Twenty Seven Thousand Five Hundred and Twenty Nine Only)
	b) Standard Metal Bucket of bin cubage 1. 0.8 to 1.4 Meter Cube 2. 1.4 to 2 Meter Cube 3. 3.4 to 4 Meter Cube	Each Each Each	1000 Nos 500 Nos 1000 Nos	656.8702 (About Six Hundred Fifty Six and Eighty Seven Cents Only)	1,642,175 (One Million Six Hundred Forty Two Thousand One Hundred and Seventy Five Only)
	c) Metal Container of container cubage 1. 6.6 Meter Cube 2. 10 Meter Cube 3. 12 Meter Cube 4. 16 Meter Cube	Each Each Each Each	20 Nos 40 Nos 40 Nos 80 Nos	6,155.3329 (About Six Thousand One Hundred Fifty Five and Thirty Three Cents Only)	1,107,960 (One Million One Hundred Seven Thousand Nine Hundred and Sixty Only)
7.	Providing for and collection and transportation of offal and other sacrificial animal waste (on eve of EidulAzha) from door steps, roads, streets, lanes open ground i.e. from the whole area under contract including cost of collection, transportation and disposal to landfill site (Gondpass Landfill site) including cost of management, monitoring, labours, machinery, incidental cost and cost of all taxes etc. complete	Ton	8,500 Tons Per Year	36.9189 (About Thirty Six and Ninety Two Cents Only)	313,810 (Three Hundred Thirteen Thousand Eight Hundred and Ten Only)

i. Per Year of cost of work and services for item listed in price list / B.O.Q. in Figures : USD 14,254,405 Only

ii. Per Year of cost of work and services for item listed in price list / B.O.Q. in words: US Dollar Fourteen Million Two Hundred Fifty Four Thousand Four Hundred and Five Only

iii. Discount on account of labour obtained from DMC Total amount per year About USD 2,881,291 Only

iv. Net Cost: USD 14,254,405 Only

[Handwritten signatures and dates: 9/2/16, 9/2/16]



Seal & Signature

Name of Contractor/Bidder: Changyi Kangjie Sanitation Engineering Co., Ltd.

Address: No. 15, Tianshui Road, Changyi City, Shandong Province, China 261300

Landline & Cell #: + 86 536 2176089

Fax #: +86 536 2176010

e-mail address: kjhwintl@hotmail.com



SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS WORTH 50 MILLION (PKR) OR ABOVE

- 1) NAME OF THE ORGANIZATION / DEPTT. SINDH SOLID WASTE MANAGEMENT BOARD KARACHI
- 2) PROVINCIAL / LOCAL GOVT./ OTHER: LOCAL GOVERNMENT
- 3) TITLE OF CONTRACT: FRONT & COLLECTION AND DISPOSAL OF MUNICIPAL SOLID WASTE FOR DMC (SOUTH), KARACHI
- 4) TENDER NUMBER: NIT-12
- 5) BRIEF DESCRIPTION OF CONTRACT: ATTACHED
- 6) FORUM THAT APPROVED THE SCHEME: NON- ADP.
- 7) TENDER ESTIMATED VALUE: ABOVE 10 MILLIONS
- 8) ENGINEER'S ESTIMATE: NIL
(For civil works only)
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 07 (SEVEN) YEARS
- 10) TENDER OPENING ON (DATE & TIME) 16.10.2015 AT 3.30 pm
- 11) NUMBER OF TENDER DOCUMENTS SOLD: 02
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 01
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 01
- 14) BID EVALUATION REPORT: ATTACHED
(Enclose a copy)
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDERS LIST ATTACHED
- 16) CONTRACT AWARD PRICE : (ABOVE 10 MILLIONS) LIST ATTACHED
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT: 1ST LOWEST EVALUATION BID
(i.e. 1st, 2nd, 3rd EVALUATION BID). (BID EVALUATION REPORT ATTACHED)

18) METHOD OF PROCUREMENT USED : - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE N/A
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE
- c) TWO STAGE BIDDING PROCEDURE N/A
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE :N/A

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING / NEGOTIATION ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT MANAGING DIRECTOR,SSWMB

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

		Yes	
--	--	-----	--

21) ADVERTISEMENT:

i) SPPRA Website
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA SR. NO. 24925
No	

ii) News Papers
(If yes, give names of newspapers and dates)

Yes	Daily Jang, Dawn, The Nation Karachi, Kawish Hyderabad, Khaleej Times Dated: 22.09.16 and 30.09.2016
No	

22) NATURE OF CONTRACT

International

23) WHETHER QUALIFICATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes			
-----	--	--	--

24) WHETHER BID EVALUATION CRITERIA
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
(If yes, enclose a copy)

Yes			
-----	--	--	--

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes			
-----	--	--	--

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes			
-----	--	--	--

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED
BID / BEST EVALUATED BID (in case of Consultancies)

Yes			
-----	--	--	--

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY
COMPLIANT?

Yes			
-----	--	--	--

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT
THE TIME OF OPENING OF BIDS?

Yes			
-----	--	--	--

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF
CONTRACT?
(Attach copy of the bid evaluation report)

Yes			
-----	--	--	--

31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes	
No	✓

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes	
No	✓

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes	to ensure maximum participation
No	✓

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give details and reasons)

Yes	
No	✓

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT
BLACK LISTED?

Yes			
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO
BE ASCERTAINED REGARDING FINANCING OF THE PROJECT, IF A ROAD:
(If yes, enclose a copy)

		No	
--	--	----	--

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN
THE CONTRACT (BANK GUARANTEE ETC.)?

		No	
--	--	----	--

38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes	
No	✓

Signature & Official Stamp of
Authorized Officer

[Signature]
MANAGING DIRECTOR
 SINDH SOLID WASTE MANAGEMENT BOARD
 GOVERNMENT OF SINDH

FOR OFFICE USE ONLY