


## Bid Evaluation Report


1. Name of Procuring Agency: Information, Science & Technology Department, Govt. of Sindh
2. Tender Reference No: INF-KRY: NO.2765/13
3. Tender Description/Name of work/item: Support, Maintenance & Connectivity of Video Conferencing System in Sindh
4. Method of Procurement: Single Stage Two Envelope
5. Tender Published: Daily Dawn, Daily Jang & Daily Jigil dated : 29.10.2013 SPPRA Tender ID (1575213691)
6. Total Bid documents Sold; 06
7. Total Bids Received: 3
8. Technical Bid Opening date: (if applicable) 08.01.2014
9. No. of Bid technically qualified (if applicable): 01
10. Bid(s) Rejected: 02
11. Financial Bid Opening date: 10.2.2014


### 12. Bid Evaluation Report:

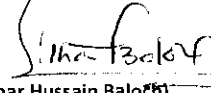
S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Commtel	Rs. 12,850,000/-	1 <sup>st</sup> Ranking	Lowest, within the estimated Cost (Rs. 13,724,000/-)	Technically and financially qualified and meet out the criteria mentioned in the RFP	Committee recommended to award the contract to the successful bidder i.e M/s Commtel.
2.	M/s Satcom	--	--	--	Technically disqualified and not meet out the criteria as mentioned in the RFP	Dis-Qualified
3.	M/s Global Technologies				Technically disqualified and not meet out the criteria as mentioned in the RFP	Dis-qualified

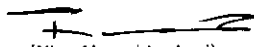
#### Signatures of the Members of the Committee.

  
(Ghulam Muhammad Abro)  
Section Officer (B&A)  
IS&T Department, Govt. of Sindh

  
(Khalil Ahmed Saraz)  
Section Officer (B&E-XII)  
Finance Department, Govt. of Sindh

  
(Sharafat Ali)  
Planning Officer  
Planning & Development Department,  
Govt. of Sindh

  
(Athar Hussain Baloch)  
Deputy Director  
IS&T Department, Govt. of Sindh

  
(Niaz Ahmed Leghari)  
Additional Secretary  
IS&T Department, Govt. of Sindh

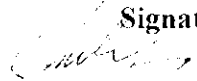
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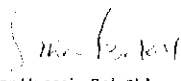
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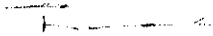
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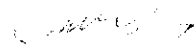
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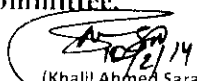
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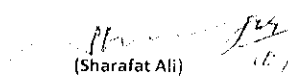
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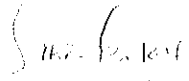
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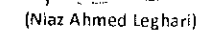
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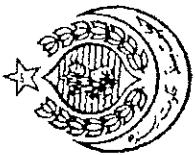
  
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 Planning Officer  
 Planning & Development Department,  
 Govt. of Sindh

  
 (Athar Hussain Baloch)  
 Deputy Director  
 IS&T Department, Govt. of Sindh

  
 (Niaz Ahmed Leghari)  
 Additional Secretary  
 IS&T Department, Govt. of Sindh




No.SO(T)/3-76/2004  
**Government of Sindh**  
**Information, Science & Technology**  
**Department**

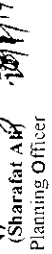
Karachi dated 28<sup>th</sup> January, 2014

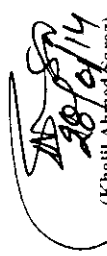
**Consolidated Technical Evaluation Result**  
**OF THE "SUPPORT, MAINTENANCE & CONNECTIVITY OF VIDEO CONFERENCING SYSTEM IN SINDH"**  
**HELD ON 28th January, 2014**

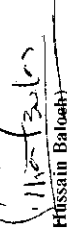
S.No.	Company	Additional Secretary (Technical) IS&T Deptt. GOS	Deputy Director, IS&T Deptt., GOS	Section Officer (B&A), IS&T Deptt., GOS	Section Officer, Finance Deptt., GOS	Planning Officer, Planning & Development Deptt. GOS	Average Total of Technical Marks out of 700 (total marks of all members / no. of members) Qualify marks 560 (80% of total marks)	Remarks
1	M/s Commtel	609	607	577	596	577	593.2	Qualified
2	M/s Global Technologies	317	320	170	316	285	281.6	Disqualified due to not meet out the evaluation criteria
3	M/s Satcom (Pvt) Lt	357	335	159	326	330	301.4	Disqualified due to not meet out the evaluation criteria

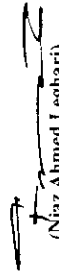
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 Planning & Development Department,  
 Govt. of Sindh

  
 (Khaili Ahyud Saraz)  
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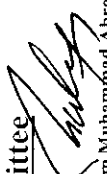
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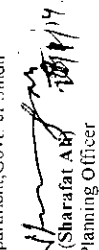
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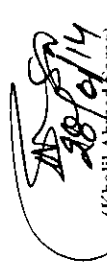
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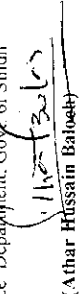
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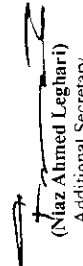
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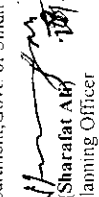
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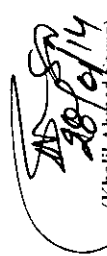
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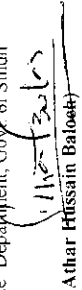
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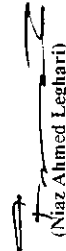
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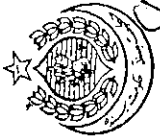
  
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 Additional Secretary  
 IS&T Department, Govt. of Sindh



Technical Evaluation of the "Support, Maintenance & Connectivity for the Video Conferencing Services"

Karachi, dated the 28<sup>th</sup> January, 2014

Name Shauqat Ali Designation Planning Officer

Department / Organization POO Deptt.

S.#	Evaluation Parameter	Marks	M/s Commetel	M/s Global Technologies	M/s Satcom
	<b>Evaluation Parameter</b>	<b>Marks</b>			
	Company Profile				
1	Technical Proposal (700/560)	700	577	285	330
1.A	Team Qualification	150	(137)	(120)	(60)
	Role	30	27	25	20
	Resume	30	26	25	—
	Skill Matrix	30	27	25	20
	Education	30	28	20	—
	Experience in turnkey projects	30	29	25	20
1.B	Specifications	100	(85)	(50)	(55)
	Business Partners, Registrations and Affiliations	100	85	50	55
1.C	Support Capabilities	200	(155)	(45)	(60)
	Onsite Visit of Karachi Facility for verification of staff and equipment	100	75	45	60
	Hot Spare or Back-up Units	100	80	0	0
1.D	Financial Capabilities	100	(100)	(70)	(75)
1.E	Domain / Relevant Experience	150	(100)	(0)	(80)

Signature Shauqat Ali



Technical Evaluation of the "Support, Maintenance & Connectivity for the Video Conferencing Services"

Karachi, dated the 28<sup>th</sup> January, 2014

Name Khail Ahmed Saaz Designation Section Officer (BS-17)

Department / Organization Finance Department

S.#	Evaluation Parameter	Marks	M/s Commtel	M/s Global Technologies	M/s Satcom
S.#	Evaluation Parameter	Marks			
	Company Profile				
1	Technical Proposal (700/560)	700	596	316	326
1.A	Team Qualification	150	131	76	36
	Role	30	27	6	16
	Resume	30	25	20	NIL
	Skill Matrix	30	26	10	10
	Education	30	26	15	NIL
	Experience in turnkey projects	30	27	25	10
1.B	Specifications	100	80	75	55
	Business Partners, Registrations and Affiliations	100	80	75	55
1.C	Support Capabilities	200	160	40	80
	Onsite Visit of Karachi Facility for verification of staff and equipment	100	80	40	NIL
	Hot Spare or Back-up Units	100	80	NIL	80
1.D	Financial Capabilities	100	90	70	80
1.E	Domain / Relevant Experience	150	135	55	75

Signature

  
28/1/14





Technical Evaluation of the "Support, Maintenance & Connectivity for the Video Conferencing Services"

GOVERNMENT OF SINDH  
INFORMATION, SCIENCE & TECHNOLOGY  
DEPARTMENT

Karachi, dated the 28<sup>th</sup> January, 2014

Name SHULAM MUHAMMAD Designation SECTION OFFICER (BCA)  
Department / Organization INFORMATION, SCIENCE & TECHNOLOGY DEPARTMENT.

S.#	Evaluation Parameter	Marks	M/s Commtel	M/s Global Technologies	M/s Satcom
	<b>Evaluation Parameter</b>	<b>Marks</b>			
	Company Profile				
1	Technical Proposal (700/560)	700	577	170	159
1.A	Team Qualification	150	(123)	(60)	(60)
	Role	30	26	10	13
	Resume	30	25	12	12
	Skill Matrix	30	25	10	10
	Education	30	26	8	15
	Experience in turnkey projects	30	27	20	16
1.B	Specifications	100	85	40	30
	Business Partners, Registrations and Affiliations	100	85	40	30
1.C	Support Capabilities	200	152	22	10
	Onsite Visit of Karachi Facility for verification of staff and equipment	100	77	12	08
	Hot Spare or Back-up Units	100	75	10	02
1.D	Financial Capabilities	100	85	18	20
1.E	Domain / Relevant Experience	150	132	30	33

Signature

*Shulam Muhammad*  
28/1/2014

Technical Evaluation of the "Support,  
Maintenance & Connectivity for the Video  
Conferencing Services"

Karachi, dated the 28<sup>th</sup> January, 2014

Name: ATHAR HUSSAIN Designation: DEPUTY DIRECTOR

Department / Organization: Information, Science & Technology Department, QoS.

S.#	Evaluation Parameter	Marks	M/s Commtel	M/s Global Technologies	M/s Satcom
S.#	Evaluation Parameter	Marks			
	Company Profile				
1	Technical Proposal (700/560)	700	607	320	335
1.A	Team Qualification	150	(140)	(60)	(60)
	Role	30	28	0	20
	Resume	30	28	20	0
	Skill Matrix	30	28	0	20
	Education	30	28	20	0
	Experience in turnkey projects	30	28	20	20
1.B	Specifications	100	(80)	(70)	(65)
	Business Partners, Registrations and Affiliations	100	80	70	65
1.C	Support Capabilities	200	(162)	(50)	(65)
	Onsite Visit of Karachi Facility for verification of staff and equipment	100	80	50	65
	Hot Spare or Back-up Units	100	82	0	0
1.D	Financial Capabilities	100	(85)	(40)	(75)
1.E	Domain / Relevant Experience	150	(140)	(70)	(70)

Signature

*(Signature)*

28/1/2014



Technical Evaluation of the "Support, Maintenance & Connectivity for the Video Conferencing Services"

GOVERNMENT OF SINDH  
INFORMATION, SCIENCE & TECHNOLOGY  
DEPARTMENT

Karachi, dated the 28<sup>th</sup> January, 2014

Name Niaz Ahmed Laghari Designation Additional Secretary (Tech)

Department / Organization \_\_\_\_\_

S.#	Evaluation Parameter	Marks	M/s Commtel	M/s Global Technologies	M/s Satcom
	<b>Evaluation Parameter</b>	<b>Marks</b>			
	Company Profile				
1	Technical Proposal (700/560)	700	609	317	357
1.A	Team Qualification	150	140	62	69
	Role	30	28	0	20
	Resume	30	27	20	0
	Skill Matrix	30	28	0	25
	Education	30	28	20	0
	Experience in turnkey projects	30	29	22	24
1.B	Specifications	100	85	70	70
	Business Partners, Registrations and Affiliations	100	85	70	70
1.C	Support Capabilities	200	158	50	65
	Onsite Visit of Karachi Facility for verification of staff and equipment	100	80	50	65
	Hot Spare or Back-up Units	100	78	0	0
1.D	Financial Capabilities	100	86	70	78
1.E	Domain / Relevant Experience	150	140	65	75

Signature

Niaz Ahmed Laghari  
28/01/14



GOVERNMENT OF SINDH  
INFORMATION, SCIENCE &  
TECHNOLOGY DEPARTMENT

99213811

ORDER

NO:SO(T)ITD/3-76/2004 – The Government of Sindh, Information, Science & Technology Department has been pleased to constitute a Committee to evaluate the Technical and Financial proposal for Support, Maintenance & Connectivity for the Video Conferencing Services for Information, Science & Technology Department, Government of Sindh with the following composition:-

- |    |   |                  |
|----|---|------------------|
| 1. | Additional Secretary<br>I.S&T. Department,<br>Government of Sindh             | Chairman         |
| 2. | Deputy Director<br>I.S&T. Department,<br>Government of Sindh                  | Member           |
| 3. | Representative of Finance Department<br>Government of Sindh                   | Member           |
| 4. | Representative of<br>Planning & Development Department<br>Government of Sindh | Member           |
| 5. | Section Officer (B&A)<br>I.S&T. Department,<br>Government of Sindh            | Member/Secretary |

**Terms of Reference (TORs) of Procurement Committee:**

- To Evaluate the Technical and Financial proposal as per SPPRA Rule 2010.
- To ensure that the Contractor must fulfill the specific work as per Tender Document.
- To inspect the Sites of Video Conference.

SECRETARY TO GOVERNMENT OF SINDH

NO: SO(T)ITD/3-76/2004

Karachi, dated the 22<sup>nd</sup> November, 2013

A copy is forwarded for information and necessary action to:

1. PS to Secretary, I.S&T. Department.
2. PS to Director General, I.S&T. Department.
3. PA to Additional Secretary, I.S&T. Department
4. Chairman/ Members.
5. Office order file.

  
(SYED NADEEM AHMED JAFRI)  
SECTION OFFICER (GEN)