

## Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: ME/06/17-18
3. Tender Description/Name of work/item: Provide & Supply of Surveillance Equipment
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: September 28, 2017 on IBA, SPPRA web sites and leading newspapers Serial # 34552 Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 08 Companies have collected Tender Documents
7. Total Bids Received: 04
8. Technical Bid Opening date: (if applicable) NA (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: NA
11. Financial Bid Opening date: October 20, 2017


### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance / rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Nashuatec Centre	Rs.1,210,952.34	Lowest Bidder	Rs.1.266 Million	Accepted, being the overall lowest evaluated bidder. Comparative Statement is attached.	
2.	M/s Vital International	Rs.1,305,720.00	Highest Bidder			
3.	M/s Insight Solutions (Pvt) Ltd	Rs.558,658.62	Highest Bidder		Quoted only four items	
4.	M/s Vorson (Pvt) Ltd	Rs.1,528,073.82	Highest Bidder			

### Signatures of the Central Purchase Committee, Members

**Note:**

1. Procurement Committee in its meeting held on November 9, 2017 on packages basis to M/s Nashuatec Centre being the overall lowest evaluated bidder
2. The Bid submitted by M/s Nashuatec Centre was found as the overall lowest evaluated bidder
3. Recommended to award the Purchase Order to M/s Nashuatec Centre at Rs. 1,210,952.34 inclusive of GST

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Behauzeel  
Manager Finance  
IBA

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Dr. Rameez Khalid  
Assistant Professor  
IBA

  
MEMBER (INTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Hayat Rameez  
PPRA Advisor  
HES


**Provide & Supply of Surveillance Equipment  
Comparative Statement  
Tender # ME/06/17-18**

S. #	Description	Qty	Brand	M/s Nashuatec Centre				M/s Vital International				M/s Insight Solutions (Pvt) Ltd				M/s Vorson (Pvt) Ltd			
				Quoted Brand	Quoted Model	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Quoted Model	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Quoted Model	Rate (Rs.)	Amount (Rs.)	Quoted Brand	Quoted Model	Rate (Rs.)	Amount (Rs.)
1	4 MP WDR Mini Dome Network Camera with built-in sound - LENS	48 units	HIK Vision/Bosch, Uni View or Equivalent	HIK Vision	DS-2CD2142FWD-IS	Rs9,880.00	Rs474,240.00	DAHUA	IPC-HDBW-443IEAS	Rs11,500.00	Rs552,000.00	NA				HIK Vision	HV-DS2CD2542FWD	Rs15,197.00	Rs729,456.00
2	4 MP WDR Bullet Network Camera	16 units	HIK Vision/Bosch, Uni View or Equivalent	HIK Vision	DS-2CD2042FWD-I	Rs7,521.00	Rs120,336.00	DAHUA	HC-HEW44318-AS	Rs11,500.00	Rs184,000.00	IS Tech	AR0237+V30E	Rs10,743.00	Rs171,888.00	HIK Vision	HV-DS-2CD2042WD-I	Rs10,169.00	Rs162,704.00
3	NVR 32 Channel	2 units	HIK Vision/Bosch, Uni View or Equivalent	HIK Vision	DS-9632NI-IS	Rs83,547.00	Rs167,094.00	DAHUA	NVR 608-32-4K52	Rs85,000.00	Rs170,000.00	IS Tech	ISNVR32C14	Rs46,555.00	Rs93,110.00	HIK Vision	HV-DS9632NI-18	Rs105,498.00	Rs210,996.00
4	6 TB Surveillance Grade Hard Disk	4 units		WD / Seagate		Rs29,444.00	Rs117,776.00	Seagate	ST6000VX0023	Rs35,000.00	Rs140,000.00	Western Digital	WD60PURZ	Rs40,587.00	Rs162,348.00	Seagate		Rs33,815.00	Rs135,260.00
5	LED Screen Size: 32"	2 units	Samsung or equivalent		Samsung	Rs77,778.00	Rs155,556.00	Samsung	K-4000	Rs35,000.00	Rs70,000.00	Haier	LE32D8000	Rs25,070.00	Rs50,140.00	Samsung		Rs33,815.00	Rs67,630.00
<b>Total</b>				<b>Rs1,035,002.00</b>				<b>Rs1,116,000.00</b>				<b>Rs477,486.00</b>				<b>Rs1,306,046.00</b>			
<b>17% GST</b>				<b>Rs175,950.34</b>				<b>Rs189,720.00</b>				<b>Rs81,172.62</b>				<b>Rs222,027.82</b>			
<b>Total Amount</b>				<b>Rs1,210,952.34</b>				<b>Rs1,305,720.00</b>				<b>Rs558,658.62</b>				<b>Rs1,528,073.82</b>			

**Note:**

- 1 Procurement Committee in its meeting held on November 9, 2017 on packages basis to M/s Nashuatec Centre being the overall lowest evaluated bidder
- 2 The Bid submitted by M/s Nashuatec Centre was found as the overall lowest evaluated bidder
- 3 Recommended to award the Purchase Order to M/s Nashuatec Centre at Rs. 1,210,952.34 inclusive of GST

  
 MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Syed Tehangels  
 Manager Finance  
 IBA

  
 CHAIRPERSON  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Dr. Rameez Khawwal  
 Assistant Professor  
 IBA

  
 MEMBER (STAFF)  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI  
 Hays Qureshi  
 PPA Advisor  
 HES

## Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

**To:** Secretary Procurement Committee @ IBA  
**Subject:** SPPRA - PC Minutes of Bid Opening Meeting

**From:** Secretary Procurement Committee @ IBA

**Sent:** Thursday, November 09, 2017 4:29 PM

**To:** Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

**Cc:** Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Khalid Javed. Rishi \ Manager Security @ Main Campus; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Senior Manager Finance (Pre-audit and Budget) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA

**Subject:** Item 3. Approval for Provide & Supply of Surveillance Equipment

### Item # 3: Approval for Provide & Supply of Surveillance Equipment

Discussion: Sr. Executive Purchase briefed the committee about the tender proceedings for "Provide & Supply of Surveillance Equipment". Four bidders participated. TEC-Purchase evaluated all four bids in its meeting held on November 1, 2017. The committee reviewed the TEC-Purchase minutes and comparative statement. The committee suggested to go to overall lowest evaluated bidder. It was discussed to award on package basis since symmetry and compatibility are important factors in this particular case.

Decision: The committee approved to award tender for "Provide & Supply of Surveillance Equipment" on package basis to M/s Nashuatec Centre at Rs. 1,210,952.34 at the total cost of inclusive of GST being the overall lowest evaluated bidder, subject to the availability of budget.


Action: Sr. Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

Committee:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Asjad Asad (Member)
4. Haris Quershi (External Member)
5. Ahmed Ali Khan (External Member)
6. Mustaque Ahmed (Member)
7. Syed M. Rizwan Rizvi (Member)
8. Muhammad Hanif (Secretary)

Muhammad Hanif,  
Secretary Procurement Committee

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Syed Jehanzeb  
Manager Awaro  
IBA

  
CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Dr. Rameez Khalid  
Assistant Professional  
IBA

  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Hani Aamer  
PPRA Advisor  
HES



**BIDDERS QUALIFICATION REPORT**

NIT No: ME/06/17-18  
Description of Work: Provide & Supply of Surveillance Equipment  
Method & Procedure of procurement: Open Competitive Bidding  
Single Stage One Envelope


S. No	Eligibility Criteria	M/s Naushatec Centre	M/s Vital International	M/s Insight Solutions (Pvt) Ltd	M/s Vorson (Pvt) Ltd
1	Is envelop sealed	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes
5	Turnover in terms of Financial Statement of last three years	Yes	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified	Qualified	Qualified
9	Any overwriting tender dropped received	No	No	No	No
10	Client list provided	Yes	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No	No

**Recommendations:**

**Note:**

- 1 Procurement Committee in its meeting held on November 9, 2017 on packages basis to M/s Nashuatec Centre being the overall lowest evaluated bidder
- 2 The Bid submitted by M/s Nashuatec Centre was found as the overall lowest evaluated bidder
- 3 Recommended to award the Purchase Order to M/s Nashuatec Centre at Rs. 1,210,952.34 inclusive of GST

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Syed Jehangir  
Manager Finance  
IBA

  
MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Dr. Rameez Khalid  
Assistant Professor  
IBA

  
MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI  
Haidis Anwar  
PRA Advisor  
HES

**Institute of Business Administration, Karachi**  
**Tender Opening / Attendance sheet**  
**October 20, 2017**  
**at 3:30 pm**

Statement of Tender for: Provide & Supply of Surveillance Equipment Tender #: ME/06/17-18

S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/s Washmatic Centre	Rs 1,210,952/-		70802905 Askari Bank Rs 68000/- Oct 18, 2017		
2-	M/s Insight Solutions (Pvt) Ltd	Rs 558,659/-		01225351 Dubai Islamic Bank Rs 27,933/- Oct 18, 2017		
3-	M/s Vital Int'l	Rs 1,305,720/-		03309671 NIB Bank Rs 65,300/- Oct 19/17		
4-	M/s VORSON (Pvt) Ltd	Rs 1,526,068/-		12352511 UBL Rs 68,391/- Oct 20, 2017		Bid Security accounted on Total without GST

**M. SOHAIL KHAN**  
 Manager Purchase & Stores  
 Institute of Business Administration  
 Karachi-Pakistan

**RAUF AHMED**  
 Sr. Finance Executive.

Javed Mubani  
 Sr. Executive Purchase

MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI

MEMBER  
 CENTRAL PURCHASE COMMITTEE  
 INSTITUTE OF BUSINESS ADMINISTRATION  
 KARACHI