

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # ME/05/17-18
3. Tender Description/Name of work/item: Provide & Supply of Wall Mounted Split & Floor Standing AC Units
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: September 28, 2017 on IBA website & SPPRA web site and leading newspapers on Serial # 34553
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 10 Companies have collected Tender Documents
7. Total Bids Received: 06
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: (1) M/s Amisco & (2) M/s Insight Solutions (Pvt) Ltd
11. Financial Bid Opening date: October 19, 2017

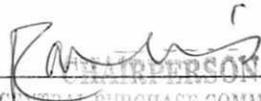
12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Vorson (Pvt) Ltd	Rs.3,310,840.00	Lowest Bidder	3.9 Million	Accepted , due to lowest bidder. Comparative sheet attached.	
2.	M/s Al-Waqad Enterprises	Rs.3,673,215.00	Highest Bidder			
3.	M/s Humuk Engineering (Pvt) Ltd	Rs.3,889,999.00	Highest Bidder			
4.	M/s Sanco Technologies	Rs.4,551,300.00	Highest Bidder			
5.	M/s Amisco	Rejected, due to not conforming with the required specification				
6.	M/s Insight Solutions (Pvt) Ltd					

Signatures of the Central Purchase Committee, Members

1. Procurement Committee in its meeting held on November 9, 2017 found that the bid of M/s Amisco and M/s Insight Solutions (Pvt) Ltd were rejected due to not conforming with the required specification and thus declared the bids are non-responsive
2. The Bid submitted by M/s Vorson (Pvt) Ltd was found as the overall lowest evaluated bidder
3. Recommended to award the Purchase Order to M/s Vorson (Pvt) Ltd at Rs. 3,310,840/- inclusive of GST


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
Karachi
Syed Sehazab
Manager Finance
IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
Karachi
Dr. Rameez Khawar
Assistant Professor
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
Karachi
Hani Khatun
PPRA Adviser - HES

Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

To: 
Subject:

Secretary Procurement Committee @ IBA
SPPRA - PC Minutes of Meeting Opening Meeting

From: Secretary Procurement Committee @ IBA

Sent: Thursday, November 09, 2017 4:10 PM

To: Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

Cc: Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Senior Manager Finance (Pre-audit and Budget) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA

Subject: Item 6. Approval for Provide & Supply of Wall Mounted Split & Floor Standing AC Units

Item # 6: Approval for Provide & Supply of Wall Mounted Split & Floor Standing AC Units

Discussion: Sr. Executive Purchase briefed the committee for the tender "Provide & Supply of Wall Mounted Split & Floor Standing AC Units". Six bidders participated. TEC-Purchase evaluated all bids in its meeting held on November 6, 2017. The committee reviewed the TEC-Purchase minutes and comparative statement. Bid received from M/s Amisco and M/s Insight Solutions (Pvt) Ltd were rejected because the items quoted were not complying with the required specification. It was furthered that the bidders that quoted Gree brand are technically compatible with the required specification. The committee after reviewing the comparative statement suggested to go to lowest evaluated bidder.

Decision: The committee approved to award the tender for "Provide & Supply of Wall Mounted Split & Floor Standing AC Units" to lowest evaluated bidder M/s Vorson (Pvt) Ltd at total cost of Rs. 3,310,840/- (inclusive of GST), subject to the availability of budget.

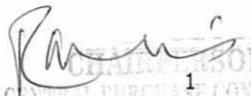
Action: Sr. Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

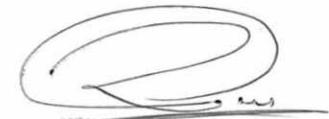
Committee:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Asjad Asad (Member)
4. Haris Quershi (External Member)
5. Ahmed Ali Khan (External Member)
6. Mustaque Ahmed (Member)
7. Syed M. Rizwan Rizvi (Member)
8. Muhammad Hanif (Secretary)

Muhammad Hanif,
Secretary Procurement Committee


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
Syed Jehanzeb
Manager Finance
IBA


CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khalid
Assistant Professor
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Haris Quershi
PPRA Adviser
HES



BIDDERS QUALIFICATION REPORT

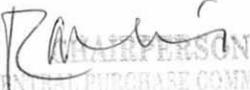
NIT No: ME/05/17-18
 Description of Work: Provide & Supply of Wall Mounted Split & Floor Standing AC Units
 Method & Procedure of procurement: Open Competitive Bidding
 Single Stage One Envelope

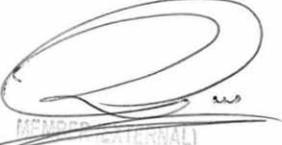
S. No	Eligibility Criteria	M/s Vorson (Pvt) Ltd	M/s Al-Waqad Enterprises	M/s Humuk Engineering (Pvt) Ltd	M/s Sanco Technologies	M/s Amisco	M/s Insight Solutions (Pvt) Ltd
1	Is envelop sealed	Yes	Yes	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes	Yes	Yes
5	Turnover in terms of Finanacial Statement of last three years	Yes	Yes	Yes	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes	Yes	Yes
8	Qualified / Disqualified	Qualified	Qualified	Qualified	Qualified	Disqualify	Disqualify
9	Any overwriting tender dropped received	No	No	No	No	No	No
10	Clential list provided	Yes	Yes	Yes	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No	No	No	No

Recommendations:

- 1 Procurement Committee in its meeting held on November 9, 2017 found that the bid of M/s Amisco and M/s Insight Solutions (Pvt) Ltd were rejected due to not conforming with the required specification and thus declared the bids are non-responsive.
- 2 The Bid submitted by M/s Vorson (Pvt) Ltd was found as the overall lowest evaluated bidder
- 3 Recommended to award the Purchase Order to M/s Vorson (Pvt) Ltd at Rs. 3,310,840/- inclusive of GST


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 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Syed Jehanzeb
 Manager Finance
 IBA

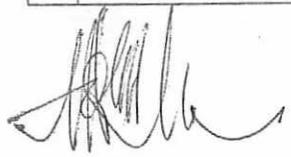

 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Dr. Rameez Khalid
 Assistant Professor
 IBA


 MEMBER (EXTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI
 Haris Aureshw
 PPRA Adviser
 HES

Institute of Business Administration, Karachi
Tender Opening / Attendance Sheet
October 19, 2017 @ 3:30 PM

Statement of Tender: Provide & Supply Of Wall Mounted Split & Floor Standing AC Units	Tender #: ME/05/17-18
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S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Earnest Money Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/S Al-Azhar Enterprises	Rs 3,673,215/-		03835394 Bank Al-Habib Rs 184,000/- Oct 19, 2017	ABSENT.	
2	M/S VORCON (Pvt) Ltd.	Rs 3,310,840/-		14005478 UBL Rs 165,541/- Oct 19/17	Hand	
3	M/S Insight Solution (Pvt) Ltd.	Rs 2,538,000/-		01225352 Dubai Islamic Bank Rs 126,900/- Oct 18, 2017	[Signature]	
4	M/S Hamak Engg. (Pvt) Ltd.	Rs 3,889,999/-		00002561 Bank Al-Lah Rs 194,501/- Oct 19, 2017	[Signature]	
5	M/S AMISCO	Rs 2,498,000/-		04237831 Bank Al-Habib Rs 135,000/- Oct 19, 2017	[Signature]	
6	M/S SANCO Technologies	Rs 4,551,300/-		00010501 UBL Rs 250,000/- Oct 19/17	[Signature]	
/						


M. SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan


 MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


RAUF AHMED
 Sr. Finance Executive

 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


 CENTRAL PURCHASE COMMITTEE
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