

Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # ME/04/17-18
3. Tender Description/Name of work/item: Provide & Supply of Electrical Fans
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: September 22, 2017 on IBA website & SPPRA web site Serial # 34501
Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold; 09 Companies have collected Tender Documents
7. Total Bids Received: 08
8. Technical Bid Opening date: (if applicable) NA *(Provide details in separate form)*
9. No. of Bid technically qualified (if applicable): NA
10. Bid(s) Rejected: (ONE) M/s Qureshi Enterprises
11. Financial Bid Opening date: October 13, 2017

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s S. M. Saeed & Brothers	Rs.151,000.00	Lowest Bidder	200,000.00	Accepted , due to lowest bidder. Comparative sheet attached.	
2.	M/s S. I. Enterprises	Rs.162,000.00	Highest Bidder			
3.	M/s OTHO	Rs.163,700.00	Highest Bidder			
4.	M/s Amisco	Rs.166,666.50	Highest Bidder			
5.	M/s M. F. Brothers	Rs.168,360.00	Highest Bidder			
6.	M/s Al-Rehman Enterprises	Rs.181,200.00	Highest Bidder			
7.	M/s National Traders	Rs.181,850.00	Highest Bidder			
8.	M/s Qureshi Enterprises					Rejected, due to non-responsiveness

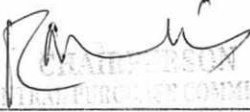
Note:

Procurement Committee in its meeting held on November 2, 2017 found that the bid of M/s Qureshi Enterprises rejected because the item quoted were not complying with the required specification hence M/s Qureshi Enterprises declared the bid as non-responsive.

The Bid submitted by M/s S. M. Saeed & Brothers was found as the lowest evaluated bid Recommended to award the Purchase Order to M/s S. M. Saeed & Brothers at Rs. 151,000/- (GST Exempted).

Signatures of the Central Purchase Committee, Members


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Jehanzeb
Manager Finance
IBA


CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khawid
Assistant Professor
IBA


CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Hays Qureshi
PPRA Advisor
HES

Comparative Statement
Provide & Supply of Electrical Fans

Tender # ME/04/16-17

S#	Items	Qty	1 M/s Qureshi Enterprises				2 M/s O T H O				3 M/s S. I. Enterprises				4 M/s S. M. Saeed & Brothers				
			Quoted Brand	Quoted Model & Specification	Rate	Amount	Quoted Brand	Quoted Model & Specification	Rate	Amount	Quoted Brand	Quoted Model & Specification	Rate	Amount	Quoted Brand	Quoted Model & Specification	Rate	Amount	
1	High Speed Ceiling Fan (For False Ceiling) Size: 2' x 2' 100% Pure Copper Winding Motor Operated by Remote Control Rated Voltage (v): 220-240 V Blade Size: 18" Model: SCF-450 Brand: Voldam or equivalent	10 units	KEVIN				Voldam	SCF-450 2' x 2'	8,270.00	82,700.00	Voldam	SCF-450	8,775.00	87,750.00	Voldam	SCF-450	7,900.00	79,000.00	
2	Heavy Duty Bracket Fan Size: 18" Rated Voltage: 230 V Watts: 65, RPM: 1475 Model: Myga Brand: GFC or equivalent	10 units	PAK/GFC/ROYAL	Rejected, due to item quoted were not complying with the required specification				GFC	Heavy Duty Bracket Fan 18" Myga	4,450.00	44,500.00	GFC	Myga	4,387.00	43,870.00	GFC	Myga	4,200.00	42,000.00
3	Ceiling Fan Size: 56" Rated Voltage: 230 V Watts: 80, RPM: 330 Model: Karachi Brand: GFC or equivalent	10 units	PAK/GFC/ROYAL					GFC	Ceiling Fan 56" Delux Model	3,650.00	36,500.00	GFC	Karachi	3,038.00	30,380.00	GFC	Delux Karachi	3,000.00	30,000.00
Total								Rs. 0.00		Rs. 163,700.00		Rs. 162,000.00		Rs. 151,000.00					
17% GST			Exemption				Exemption				Exemption								
Total Amount				Rs. 0.00		Rs. 163,700.00		Rs. 162,000.00		Rs. 151,000.00									

S#	Items	Qty	5 M/s National Traders				6 M/s Amisco				7 M/s M. F. Brothers				8 M/s AL-Rehman Enterprises			
			Quoted Brand	Quoted Model &	Rate	Amount	Quoted Brand	Quoted Model &	Rate	Amount	Quoted Brand	Quoted Model &	Rate	Amount	Quoted Brand	Quoted Model &	Rate	Amount
1	High Speed Ceiling Fan (For False Ceiling) Size: 2' x 2' 100% Pure Copper Winding Motor Operated by Remote Control Rated Voltage (v): 220-240 V Blade Size: 18" Model: SCF-450 Brand: Voldam or equivalent	10 units	Volam	SCF-450	9,295.00	92,950.00	Voldam	SCF-450	8,717.94	87,179.40	Volam	SCF-450	9,009.00	90,090.00	Volam	SCF-450	8,880.00	88,800.00
2	Heavy Duty Bracket Fan Size: 18" Rated Voltage: 230 V Watts: 65, RPM: 1475 Model: Myga Brand: GFC or equivalent	10 units	GFC	Myga	4,995.00	49,950.00	GFC	Myga	4,444.44	44,444.40	GFC	Myga	4,329.00	43,290.00	GFC	Myga	5,520.00	55,200.00
3	Ceiling Fan Size: 56" Rated Voltage: 230 V Watts: 80, RPM: 330 Model: Karachi Brand: GFC or equivalent	10 units	GFC	Delux Plus Karachi	3,895.00	38,950.00	GFC	Karachi	3,504.27	35,042.70	GFC	Karachi Make	3,498.00	34,980.00	GFC	Big Motor	3,720.00	37,200.00
Total				Rs. 181,850.00		Rs. 166,666.50		Rs. 168,360.00		Rs. 181,200.00								
17% GST			Exemption				Exemption				Exemption							
Total Amount				Rs. 181,850.00		Rs. 166,666.50		Rs. 168,360.00		Rs. 181,200.00								

Recommendations:

- Participated firms are declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- Procurement Committee in its meeting held on November 2, 2017 found that the bid of M/s Qureshi Enterprises rejected because the item quoted were not complying with the required specification hence M/s Qureshi Enterprises declared the bid as non-responsive.
- The Bid submitted by M/s S. M. Saeed & Brothers was found as the lowest evaluated bid
- Recommended to award the Purchase Order to M/s S. M. Saeed & Brothers at Rs. 151,000/- (GST Exempted).

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Syed Sehazeb
Manager Finance

Dr. Rameez
Assistant Professor

Khawal
Professor

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Haris Qureshi
PPRA Adviser
HET

Muhammad Hanif / Senior Executive (Purchase) @ Main Campus

To: Secretary Procurement Committee @ IBA
Subject: SPPRA - PC Minutes of Bid Opening Meeting

From: Secretary Procurement Committee @ IBA

Sent: Thursday, November 02, 2017 3:57 PM

To: Muhammad Sohail Khan / Senior Manager (Purchase and Stores) @ IBA

Cc: Procurement-Committee; Aamer Shabbir Khan / General Manager Administration @ IBA; Moeid Sultan / Director Finance @ Main Campus; Syed Fahad Jawed / Senior Manager Finance (Pre-audit and Budget) @ Main Campus; Dr. Farrukh Iqbal / Dean and Director @ IBA

Subject: Item 6. Approval for provide & supply of Electrical Fans

Item # 6: Approval for provide & supply of Electrical Fans

Discussion: Sr. Executive Purchase briefed the committee for the tender "provide & supply of Electrical Fans". Eight bidders participated. The committee reviewed the attached comparative statement. Bid received from M/s Qureshi Enterprises was rejected because the item quoted were not complying with the required specification. The committee was informed that case was forwarded to Finance on October 19, 2017 to seek the applicability for exemption of sales taxes against quoted items. The email received from Finance department is as follows:

"The GST amount has been included on the retail price, no need to add GST from supplier vide SRO 895(1)/2013"

Decision: The committee approved to award the tender for "Provide & Supply of Electrical Fans" to lowest evaluated bidder M/s S.M. Saeed & Brothers at total cost of Rs. 151,000/- (GST Exempted), subject to the availability of budget.

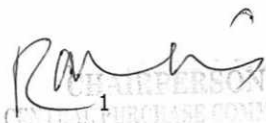
Action: Sr. Manager Purchase & Stores will implement the decision in accordance with the prescribed rules & regulations framed by IBA PP&P and SPPRA.

Committee:

1. Dr. Rameez Khalid (Chairman)
2. Syed Jehanzeb (Member)
3. Asjad Asad (Member)
4. Haris Quershi (External Member)
5. Ahmed Ali Khan (External Member)
6. Mustaque Ahmed (Member)
7. Syed M. Rizwan Rizvi (Member)
8. Muhammad Hanif (Secretary)

Muhammad Hanif,
Secretary Procurement Committee


MEMBER
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INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Syed Jehanzeb
Manager Finance
IBA


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khalid
Assistant-Professor
IBA


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Haris Quershi
PPRA Adviser
NES



BIDDERS QUALIFICATION REPORT

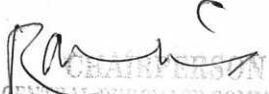
NIT No: ME/04/17-18
Description of Work: Provide & Supply of Electrical Fans
Method & Procedure of procurement: Open Competitive Bidding
Single Stage One Envelope

S. No	Eligibility Criteria	M/s Qureshi Enterprises	M/s O T H O	M/s S. I. Enterprises	M/s S. M. Saeed & Brothers	M/s National Traders	M/s Amisco	M/s M. F. Brothers	M/s Al-Rehman Enterprises
1	Is envelop sealed	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
2	Required Bid Security in enclosed	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
3	Form of Tender Signed or not	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4	Registration in GST / SBR & I. Tax	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
5	Turnover in terms of Finanacial Statement of last three years	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
6	Tender Fee Received	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
7	5 plus years experience	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
8	Qualified / Disqualified	Disqualify	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified	Qualified
9	Any overwriting tender dropped received	No	No	No	No	No	No	No	No
10	Cliental list provided	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
11	Affidavit regarding any litigation or blacklisting	No	No	No	No	No	No	No	No

Recommendations:

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- 3 The Bid submitted by M/s S. M. Saeed & Brothers was found as the lowest evaluated bid
- 4 Recommended to award the Purchase Order to M/s S. M. Saeed & Brothers at Rs. 151,000/- (GST Exempted).



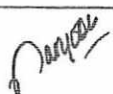


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Syed Jehanzeb
Manager Finance

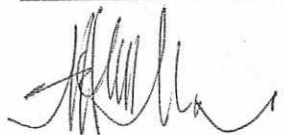

CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Dr. Rameez Khan
Chairman


MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI
Havis Qureshi
PPRA Advisor
MEJ


Institute of Business Administration, Karachi
Tender Opening / Attendance Sheet
October 13, 2017
at 3:30 pm

Statement of Tender for: Provide & Supply of Electric Fans	Tender #: ME/04/17-18
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S. #	Company Name	Tender Amount in Figures / in Words	Conditions, if any	Bid Security Pay Order No. / Amount & Date	Contractors / Representative Signature	Remarks
1-	M/S M.F Bros & Co.	Rs 196,981/-		1121005914 AlBaraka Rs 10,000/- Oct 13, 2017	ABSENT	
2-	M/S National Traders	Rs 181,850/-		11980753 LIBL Rs 9,200/- Oct 09, 2017	ABSENT	
3-	M/S Al-Rehman Enterprises	Rs 248,508/-		104265780 MCB Rs 10,620/- Oct 05, 2017	ABSENT	
4-	M/S S.M Cared & Bros.	Rs 176,670/-		04024886 Bank AlHabib Rs 9000/- Oct 13, 2017	ABSENT	
5-	M/S AMISCO	Rs 195,000/-		04237548 Bank AlHabib Rs 10,000/- Oct 12, 2017		
6-	M/S S.I. Enterprises	Rs 189,540/-		03763351 Bank AlHabib Rs 9,520/- Oct 13, 2017		
7-	M/S OTHO	Rs 163,700/-		01534961 Ashari Bank Rs 8,185/- Oct 13, 2017		GET Exemption claimed vide GPO 896(I)/2013
8-	M/S Qureshi Enterprises	Rs 153,562/-		04019645 Bank AlHabib Rs 7,678/- Oct 13, 2017		



M. SOHAIL KHAN
 Manager Purchase & Stores
 Institute of Business Administration
 Karachi-Pakistan


RAUF AHMED
 Sr. Finance Executive -

MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


M. Hanif
 Sr. Executive Purchase.


 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
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