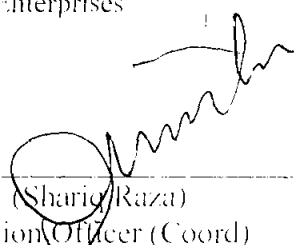


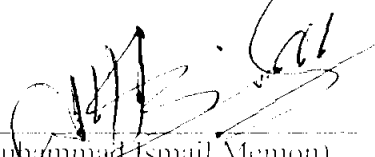
BID EVALUATION REPORT

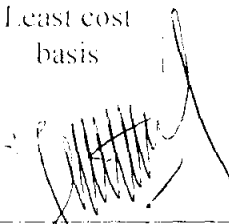
1.	Name of Procuring Agency:	Directorate of Alternative Energy, Energy Department, Government of Sindh
2.	Tender Reference No.:	DAE/Solar/28/2014
3.	Tender Description/Name of Work/item:	Supply & Installation of Solar PV Home Systems and Solar Street Lights at Five (5) Villages of Taluka Obauro, District Ghotki
4.	Method of Procurement:	NCB Single Stage Two Envelope
5.	Tender Published:	<i>Daily Dawn & Jang dated 29th January, 2016 & Kawish dated 30th January, 2016 SPPRA Tender ID.2147483647</i>
6.	Total Bid Document Sold:	Eight (8 No.)
7.	Total Bids Received:	Six (6 No.)
8.	Technical Bids Opening Date:	15 th February, 2016
9.	No. of Bids Technically Qualified:	Five (5 No.)
10.	Bid(s) Rejected:	One (1 No.)
11.	Financial Bid Opening Date:	4 th March, 2016

Bid Evaluation Report:

S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Solar Tech Private Limited	Rs.3,576,159 -	1 st	Lower than estimated costs	Least cost basis	Recommended for Award of Contract
2.	M/s Nizam Energy Pvt. Ltd.	Rs.5,308,250 -	2 nd	Lower than estimated costs	Least cost basis	
3.	M/s Tesla Industries Pvt. Ltd.	Rs.5,357,150 -	3 rd	Lower than estimated costs	Least cost basis	
4.	M/s Greaves Pakistan (Pvt.) Ltd.	Rs.5,913,227 -	4 th	Lower than estimated costs	Least cost basis	
	M/s Crystal Enterprises	Rs.9,458,701 -	5 th	Higher than estimated costs	Least cost basis	


(Shariq Raza)
Section Officer (Coord)
Energy Department
Member/Secretary


(Muhammad Ismail Memon)
Section Officer (Admin)
Rural Development Department
Member



(Iftekhar Ahmed)
Deputy Director (Solar-Off Grid)
Directorate of Alternative Energy
Chairman

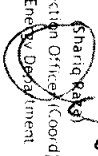
Bid Evaluation Report


Bid Evaluation Check List

Sr. No.	Item	Solar Tech (Pvt.) Ltd	Nizam Energy (Pvt.) Ltd.	Tesla Industries (Pvt.) Ltd.	Greaves Pakistan (Pvt.) Ltd.	Crystal Enterprises	PeakWork Systems (Pvt.) Ltd.
1	Specific Works Data	yes	yes	yes	yes	yes	yes
2	Separate Technical & Financial Bids	yes	yes	yes	yes	yes	NO
3	P.E.C. Registration in Relevant Category	yes	yes	yes	yes	yes	NO
4	Income Tax Registration	yes	yes	yes	yes	yes	NO
5	Sales Tax Registration	yes	yes	yes	yes	yes	NO
6	Registration with Sindh Revenue Board	yes	yes	yes	yes	yes	NO
7	List of similar projects undertaken	yes	yes	yes	yes	yes	NO
8	List of Experienced Staff with CVs	yes	yes	yes	yes	yes	NO
9	Certificate of Non Black Listing	yes	yes	yes	yes	yes	NO
10	Financial Statement of last 3 years	yes	yes	yes	yes	yes	NO
11	Letter of Support from Equipment Manufacturer/s	yes	yes	yes	yes	yes	NO
12	Schedule B to bid duly filled	yes	yes	yes	yes	yes	NO
13	Response on Schedule C to bid	yes	yes	yes	yes	yes	NO
14	Response on Schedule D to bid	yes	yes	yes	yes	yes	NO
Remarks		Responsive	Responsive	Responsive	Responsive	Responsive	Non Responsive

		Technical Evaluation Methods					
1	Understanding of the Assignment	5	4	4	4	4	3
2	Quality of staff	10	8	8	8	8	7
3	Financial stability (minimum turnover of Rs. 2.5 million)	10	8	10	9	9	7
4	Previous experience in similar projects- Letter on performance of installed systems from departments be attached	10	9	9	9	9	7
5	Quality of the project	10	8	7	7	8	7
6	Implementation/management plan	10	8	7	7	8	7
7	User information strategy	5	4	4	0	4	4
8	PV panel	10	8	8	8	8	8
9	Charge Controller	5	5	5	5	5	5
10	Battery	10	9	9	9	9	9
11	Power LED Lamps	5	5	5	5	5	5
12	Street light pole & foundation	5	4	4	4	4	4
13	Wiring and installation	5	4	4	4	4	4
Total		100	84	85	79	85	70
Qualified for Financial Opening		Yes	Yes	Yes	Yes	Yes	No

 (Jibekhar Ahmed)
 Deputy Director (Solar Off-Grid)
 Directorate of Alternative Energy
 Energy Department
 Chairman

 (Sharq Raza)
 Section Officer (Coord)
 Energy Department
 Member/Secretary

 (Mubhammad Jamshid Memon)
 Section Officer (Admin)
 Rural Development Department
 Member

Signatures:



GOVERNMENT OF SINDH
DIRECTORATE OF ALTERNATIVE ENERGY
ENERGY DEPARTMENT

MINUTES OF THE MEETING

SUB: MEETING OF THE PROCUREMENT COMMITTEE-OPENING OF FINANCIAL BIDS FOR SUPPLY & INSTALLATION OF SOLAR PV HOE SYSTEM AND SOLAR STREET LIGHTS.

The subject meeting was held on under the chairmanship of Deputy Director (Solar Off-Grid), on 4th March, 2016 at 11:00 am at in the committee room of Energy Department, Karachi. Following were the participants:

- | | | |
|------|---|------------------|
| i. | Mr. Iftexhar Ahmed, Deputy Director (Solar Off-Grid),
Directorate of Alternate Energy, Energy Department | In Chair |
| ii. | Mr. Muhammad Ismail Memon, Section Officer (Admin),
Rural Development Department | Member |
| iii. | Mr. Shariq Raza, Section Officer (Coord),
Energy Department | Member/Secretary |

2. Followed by the welcome note, the chair informed that M/s Peakworx has not been qualified technically and their sealed financial proposal was returned with request to dismiss from the proceedings. Then the chair invited Section Officer (Coord.) to proceed with the meeting.

4. The Section Officer (Coord.) invited all representatives of the technically qualified bidders to examine the sealed financial proposal envelopes before opening of them. Followed by the nod from bidders, financial proposals of the following bidders were opened (i) M/s Solar Tech Private Limited (ii) M/s Nizam Energy (Pvt) Limited (iii) M/s Tesla Industries Pvt. Ltd (iv) M/s Greaves Pakistan (Pvt.) Ltd (v) M/s Crystal Enterprises. Earnest money and total bid cost was duly announced and noted, as under:

S/No	FIRM	EARNEST MONEY	BID OFFERED
1	M/s Solar Tech Private Limited	Rs.89,405/- (Rupees eighty nine thousand four hundred and five only)	Rs.3,576,159/- (Rupees three million, five hundred & seventy six thousand, one hundred and fifty nine only)
2	M/s Nizam Energy Pvt. Ltd.	Rs.135,000/- (Rupees one hundred and thirty five thousand only)	Rs.5,308,250/- (Rupees five million, three hundred and eight thousand, two hundred and fifty only)
3	M/s Tesla Industries Pvt. Ltd.	Rs.133,930/- (Rupees one hundred and thirty three thousand nine hundred and thirty only)	Rs.5,357,150/- (Rupees five million, three hundred and fifty seven thousand, one hundred and fifty only)
4	M/s Greaves Pakistan (Pvt.) Ltd.	Rs.150,000/- (Rupees one hundred and fifty thousand only)	Rs.5,913,227/- (Rupees five million, nine hundred and thirteen thousand, two hundred and twenty seven only)
5	M/s Crystal Enterprises	Rs.243,000/- (Rupees two hundred and forty three thousand only)	Rs.9,458,701/- (Rupees nine million, four hundred and fifty eight thousand, seven hundred and one only)

6. On the basis of criterion following decision was taken:

Decision:

- i. The committee recommended M/s Solar Tech Private Limited as successful bidder for supply, installation and three (03) years operation and maintenance services for 57 Solar PV Home Systems and Ten (10) Solar Street Lights at Five (05) villages of Taluka Obauro, District Ghotki. The recommendation will be submitted to approving authority for final decision.

7. The Meeting ended with vote of thanks to and from chair.



COMPARATIVE STATEMENT

1.	Name of Procuring Agency:	Directorate of Alternative Energy, Energy Department, Government of Sindh
2.	Tender Reference No.:	DAE/Solar/28/2014
3.	Tender Description/Name of Work/Item:	Supply & Installation of Solar PV Home Systems and Solar Street Lights at Five (5) Villages of Taluka Obauro, District Ghotki
4.	Method of Procurement:	NCB Single Stage Two Envelope
5.	Tender Published:	<i>Daily Dawn & Jang dated 29th January, 2016 & Kawish dated 30th January, 2016 SPPRA Tender ID:214/483647</i>
6.	Total Bid Document Sold:	Eight (8 No.)
7.	Total Bids Received:	Six (6 No.)
8.	Technical Bids Opening Date:	15 th February, 2016
9.	No. of Bids Technically Qualified:	Five (5 No.)
10.	Bid(s) Rejected:	One (1 No.)
11.	Financial Bid Opening Date:	4 th March, 2016

Comparative Statement:

S/No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison in terms of estimated cost	Reasons of acceptance/rejection	Remarks
0	1	2	3	4	5	6
1.	M/s Solar Tech Private Limited	Rs.3,576,159 -	1 st Lowest	a 49% Lower than estimated costs	Least cost basis	Recommended for Award of Contract
2.	M/s Nizam Energy Pvt. Ltd.	Rs.5,308,250 -	2 nd Lowest	a 24.6% Lower than estimated costs	Least cost basis	
3.	M/s Tesla Industries Pvt. Ltd.	Rs.5,357,150 -	3 rd Lowest	23.9% Lower than estimated costs	Least cost basis	
4.	M/s Greaves Pakistan (Pvt.) Ltd.	Rs.5,913,227 -	4 th Lowest	a 16% Lower than estimated costs	Least cost basis	
5.	M/s Crystal Enterprises	Rs.9,458,701 -	5 th Lowest	a 34% Higher than estimated costs	Least cost basis	

(Shariq Raza)
Section Officer (Coord)
Energy Department
Member/Secretary

(Muhammad Ismail Memon)
Section Officer (Tech)
Rural Development Department
Member

(Iftikhar Ahmed)
Deputy Director (Solar-Off Grid)
Directorate of Alternative Energy
Chairman



GOVERNMENT OF SINDH
Directorate of Alternative Energy
ENERGY DEPARTMENT

Karachi, dated 4th March, 2016

ATTENDENCE SHEET FOR PROCUREMENT COMMITTEE

MEETING OF THE PROCUREMENT COMMITTEE WITH REGARD TO OPENING OF FINANCIAL BIDS PUBLISHED IN THE NEWSPAPERS I.E. DAILY DAWN, JANG DATED 29.1.2016 & KAWISH DATED 30.1.2016 HELD ON 15TH FEBRUARY, 2016 AT THE COMMITTEE ROOM OF ENERGY DEPARTMENT, GOVERNMENT OF SINDH, KARACHI

A) FOR PROCUREMENT COMMITTEE

SR. #	NAME & DESIGNATION	CELL NO	SIGNATURE
1	Mr. Iftekhar Ahmed. Deputy Director (Solar Off-Grid). Directorate of Alternative Energy, Energy Department, Government of Sindh (Chairman)		
2	Mr. Shariq Raza. Section Officer (Coord). Energy Department, Government of Sindh (Member)		
3	Muhammad Ismail Memon Section Officer (Admin) Rural Development Dept.	0301- 3347708	
4			
5			
6			