



# SINDH EDUCATION FOUNDATION

Government of Sindh



## TENDER ATTENDANCE SLIP

Date: 17<sup>TH</sup> JULY, 2017

Agenda: Opening of Technical Proposals

Tender No. SEF/NP/16-17/49

Tender: HIRING OF FIRM FOR CAPACITY BUILDING/ TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP

Following firms submitted their Proposals in this IFB.

S.No.	NAME OF PARTICIPANT FIRM	TENDER FEES SUBMITTED (YES/NO)	ATTENDED BY (Name)	CONTACT (Cell #)	SIGNATURES
1	sustainable development policy Institute-SDPI	- Yes -		Present	
2	IBA - Sukkur	- Yes -	—————	Absent	—————
3	SDPI	Yes			
4					
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15					



# SINDH EDUCATION FOUNDATION

Government of Sindh




## ATTENDANCE OF CO-OPTED MEMBER & CONSULTANT SELECTION COMMITTEE

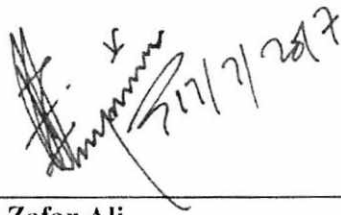
### HIRING OF FIRM FOR CAPACITY BUILDING/ TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP (SEF/NP/16-17/49)

AGENDA: OPENING OF TECHNICAL PROPOSALS

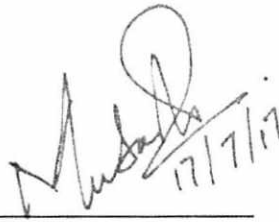
DATE: 17<sup>TH</sup> JULY, 2017

Sign: 

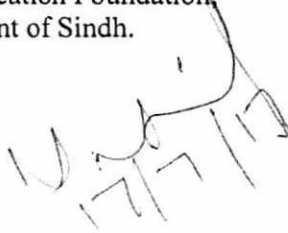
**Ms. Mussarat Palejo**  
Deputy Director, LSU, SEF  
Co-opted Member CSC  
Hiring of firm for AALTP  
Sindh Education Foundation,  
Govt. of Sindh.

  
17/7/2017

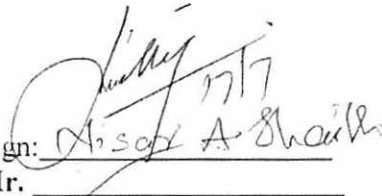
Sign: \_\_\_\_\_  
**Mr. Nawab Zafar Ali**  
Deputy Director (M&E),  
Secretary Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh.

  
17/7/17

Sign: \_\_\_\_\_  
**Mr. Mubashir Mirza**  
Assistant Director, (AASP),  
Member Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh.

  
17/7/17

Sign: \_\_\_\_\_  
**Mr. Taufique Ahmed Shaikh**  
Assistant Chief,  
Representative from Planning & Development  
Dept.,  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh.

  
17/7/17

Sign: \_\_\_\_\_  
**Mr. Asif A. Shaikh**  
Deputy Secretary (B & E IV),  
Representative Finance Dept., GoS,  
Member of Consultant Selection Committee,  
Sindh Education Foundation,  
Government of Sindh.

  
17/7/17

**Mr. Muhammad Abdullah Abbasi**  
Director (General Administration & Co-ordination)  
**Chairman of Consultant Selection Committee**  
Sindh Education Foundation  
Government of Sindh.



# SINDH EDUCATION FOUNDATION



Government of Sindh

SUBJECT: MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON 17<sup>TH</sup> JULY 2017 AT 03:30 P.M

Meeting of the Consultant Selection Committee was held at 03:30 pm on 17<sup>th</sup> July 2017 in the conference room, Sindh Education Foundation, Karachi. The Committee had Co-opted the following as member (Co-opted) of the Committee.

- Deputy Director, Complaints & Legal, SEF (Co-opted Member, Consultant Selection Committee), SEF for Hiring of Legal Firm for SEF Legal Matters.
- Deputy Director, LSU, SEF (Co-opted Member, Consultant Selection Committee), SEF for Hiring of firm for Capacity Building/ Training of Teachers in different districts cross the province for SEF'S Adolescent and Adult Learning and Training Program (AALTP).

The Chair of the Committee briefed the participants of the Committee about the agenda of the meeting. The Agenda of the meeting is given below:

## OPENING OF TECHNICAL PROPOSALS

1. Hiring of Legal Firm for Legal Matters (SEF/NP/16-17/51).
2. Hiring of firm for Capacity Building/ Training of Teachers in different districts across the province for SEF's Adolescent and Adult Learning and Training Program (AALTP) (SEF/NP/16-17/49).

### Agenda item No.1

The participants of the meeting were informed that RFP of **Hiring of Legal Firm for SEF Legal Matters** (SEF/NP/16-17/51) was published on 1<sup>st</sup> July, 2017 in three newspapers Daily Dawn English, Daily Jang Urdu and also advertised on SPPRA and SEF's official website on 3<sup>rd</sup> July, 2017. Last date for submitting the proposals was 17<sup>th</sup> July, 2017. The proposals were opened on the same date at 03:30 p.m. In response to the RFP, only one firm M/s. Zamir & Malik (Barristers & Legal Consultants) submitted the proposal.

The proposal of the said RFP was opened containing the Technical Proposal in presence of the Committee members and subsequently was signed by all the members of the Committee on the technical proposal. Whereas the sealed financial proposal was kept back in the box and the box was properly sealed until the date of opening of financial bid. The CSC proposed that the Technical Proposal of participated firm to be sent to Co-opted member for initial evaluation.

The Committee recommended to proceed further in the matter.



# SINDH EDUCATION FOUNDATION



Government of Sindh

**MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON  
17<sup>TH</sup> JULY 2017 AT 03:30 P.M**

**Agenda item No. 2**


The participants of the meeting were informed that RFP of **Hiring of firm for Capacity Building/Training of teachers in Different Districts across the Province for Adolescent and Adult Learning and Training Program (AALTP)** (SEF/NP/16-17/49) was published on 1st July, 2017 in three newspapers Daily Dawn English, Daily Jang Urdu and also advertised on SPPRA and SEF's official website on 3rd July, 2017. Last date for submitting the proposals was 17th July, 2017. The proposals were opened on the same date at 3:45 p.m. In response to the RFP, the following Two Firms submitted their Proposals:


- 1) M/s. Sustainable Development Policy Institute (SDPI)
- 2) M/s. Institute of Business Administration Sukkur (IBA)

The proposals of the said Request for Proposal were opened containing the Technical Proposals in presence of the Committee members and representatives of the Bidders and subsequently all the members of the Committee signed on the technical proposals. Whereas the sealed financial proposals were kept back in the box and the box was properly sealed until the date of opening of financial bid. The CSC proposed that the Technical Proposals of participated firms to be sent to Co-opted member for initial evaluation.

The Committee recommended to take necessary action in the matter.

**ATTENDANCE OF CO-OPTED MEMBER**

Sign:   
**Mr. Nadeem Qureshi**  
Deputy Director, C & L, SEF  
Co-opted Member CSC  
Hiring of Legal firm for SEF Legal Matters  
Sindh Education Foundation,  
Government of Sindh

Sign:   
**Ms. Mussarat Palejo**  
Deputy Director, LSU, SEF  
Co-opted Member CSC  
Hiring of firm for AALTP  
Sindh Education Foundation,  
Government of Sindh



# SINDH EDUCATION FOUNDATION



Government of Sindh

**MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON  
17<sup>TH</sup> JULY 2017 AT 03:30 P.M**

**CONSULTANT SELECTION COMMITTEE**

Sign: \_\_\_\_\_

**Mr. Nawab Zafar Ali**  
Deputy Director (M&E),  
Secretary Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh

Sign: \_\_\_\_\_

**Mr. Mubashir Mirza**  
Assistant Director, (AASP),  
Member Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh

Sign: \_\_\_\_\_

**Mr. Taufique Ahmed Shaikh**  
Assistant Chief,  
Representative from Planning & Development  
Dept.,  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh

Sign: \_\_\_\_\_

**Mr. Nisar Ahmed Shaikh**  
Deputy Secretary (B & E IV), /SO (BE-XVII)  
Representative Finance Dept., GoS,  
Member of Consultant Selection Committee,  
Sindh Education Foundation,  
Government of Sindh

**Mr. Muhammad Abdullah Abbasi**  
Director (General Administration & Co-ordination)  
**Chairman of Consultant Selection Committee**  
Sindh Education Foundation  
Government of Sindh

**SINDH EDUCATION FOUNDATION GOVERNMENT OF SINDH**

**HIRING OF FIRM FOR CAPACITY BUILDING/TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP.**

**SEF/NP/16-17/49**

**RFP Technical Proposals Opening Date 17/07/2017**

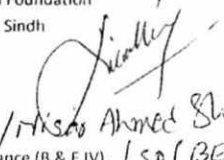
<b>Eligibility Criteria</b>		<b>M/s. Sustainable Development Policy Institute (SDPI)</b>	<b>M/s. Institute of Business Administration (IBA) Sukkur</b>
i.	Firms having at least 3 years' experience in providing the consulting services for training of teachers or similar nature of projects/assignment	<b>Yes</b>	<b>Yes</b>
(a)	Firm should have experience at the school or field level of training teachers (Primary to Secondary) according to the national curriculum.	<b>No</b>	<b>Yes</b>
ii.	Having a minimum per annum financial turnover of 25 Million PKR.	<b>Yes</b>	<b>Yes</b>
iii.	Having required registration documents including required tax documentation (NTN, FBR, SRB and etc.) and must not be blacklisted.	<b>Yes</b>	<b>Yes</b>
iv.	List of litigations with clients (if any) and nature of litigations along with an Affidavit on 50/- rupees stamp / bond paper or on company letter Head declaring/certifying that the firm has never been blacklisted.	<b>Yes</b>	<b>Yes</b>
<b>FINDING</b>		<b>Ineligible</b>	<b>Eligible</b>

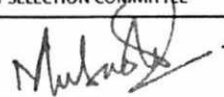
**NOTE:**

- The eligibility sheet has been prepared by the Co-opted Member and compiled by the Procurement Dept. SEF.
- The Consultant Selection Committee thoroughly discussed the findings of the eligibility process and endorsed that M/s. Sustainable Development Policy Institute (SDPI) is disqualified and ineligible due to short experience at the school or field level of training teachers (Primary to Secondary) according to the national curriculum and M/s. Institute of Business Administration (IBA) Sukkur has been shortlisted by Consultant Selection Committee through Eligibility Criteria process of RFP. The Consultant Selection Committee recommended for Technical Evaluation of M/s. Institute of Business Administration (IBA) Sukkur.

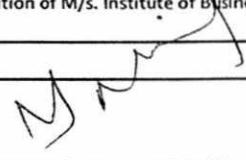
**MEMBERS OF CONSULTANT SELECTION COMMITTEE**

  
**Mr. Nawab Zafar Ali**  
 Deputy Director (M&E)  
 Secretary of Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh

  
**Mr. A.K Rind**  
 Deputy Sec. Finance (B & E IV), /SO (BE-XVII)  
 Member of Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh

  
**Mr. Mubashir Mirza**  
 Assistant Director (AASP)  
 Member of Consultant Selection Committee  
 Sindh Education Foundation,  
 Government of Sindh

  
**Mr. Muhammad Abdullah Abbasi**  
 Director, General Administration & Co-ordination  
 Chairman of Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh

  
**Mr. Taufique Ahmed Shaikh**  
 Assistant Chief (Edu)  
 Planning & Development Dept. Govt. of Sindh  
 Member of Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh

**SINDH EDUCATION FOUNDATION GOVT OF SINDH**

HIRING OF FIRM FOR CAPACITY BUILDING/TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP # SEF/NP/16-17/49

Consultant Selection Committee	M-1	Mr. Mubashir Mirza (Member)
	M-2	Mr. Taufique Ahmed Shaikh (Member)
	M-3	Mr. A. K Rind Deputy Secretary , Finance(Member)
	SEC	Mr.Nawab Zafar Ali (Secretary)
	CHR	Mr. Muhammad Abdullah Abbasi (Chairman)

Technical Proposal Opening Date: July 17, 2017

M/s. Institute of Business Administration (IBA) Sukkur

Criteria of Evaluation	Marks	%	Obtained Mark					AVERAGE
			M1	M2	M3	SEC	CHR	
(i) Appropriateness of the work experience, proposed methodology and work plan in responding to the Terms of Reference (TORs):								
a) Teachers' Training experience	25	25%	25	25	25	25	25	25.0
b) Non-Formal Training experience	5	5%	0	0	4	0	0	0.8
c) Work plan (entailing blueprint of the module and rubric)	5	5%	3	3	4	4	3	3.4
d) Organization and staffing	5	5%	4	4	4	4	4	4.0
e) Resource development	10	10%	7	7	8	8	7	7.4
f) Technical approach and methodology	10	10%	8	8	8	9	8	8.2
(ii) Key professional staff qualifications and competence for the assignment:								
a) One Project Manager	10	10%	10	10	10	10	10	10.0
b) Subject/Theme Specialists [English, Maths, Science with added focus on Urdu and Sindh Languages] possess good command over STBB syllabus	25	25%	15	15	20	16	15	16.2
c) Communication and Interpersonal Skills Trainer	5	5%	4	3	5	4	4	4.0
<b>Grand Total</b>	<b>100</b>	<b>100%</b>		75				<b>79.0</b>

Note:

This sheet is typed by Procurement department.

The minimum technical score required to pass is: 75 points

M/s. IBA Sukkur has been shortlisted by Consultant Selection Committee through Technical Evaluation as per Quality and Cost Based Selection (QCBS) Method and The Consultant Selection Committee advised that the PA may proceed further with the process.

**MEMBERS OF CONSULTANT SELECTION COMMITTEE**

7th: 11/8/17  
 Mr. Nawab Zafar Ali  
 Deputy Director (M&E)  
 Secretary of Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh

Mr. A.K Rind  
 Deputy Sec. Finance, (B & E -IV)  
 Member of Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh

Mr. Taufique Ahmed Shaikh  
 Assistant Chief (Edu)  
 Planning & Development Dept. Govt. of Sindh  
 Member of Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh

Mr. Mubashir Mirza  
 Assistant Director (AASP)  
 Member of Consultant Selection Committee  
 Sindh Education Foundation,  
 Government of Sindh

Mr. Muhammad Abdullah Abbasi  
 Director (General Administration & Co-ordination)  
 Chairman Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh





# SINDH EDUCATION FOUNDATION

Government of Sindh



## TENDER ATTENDANCE SLIP

Agenda: OPENING OF FINANCIAL PROPOSAL

Date: 10<sup>th</sup> August, 2017

Tender No. SEF/NP/16-17/49

Tender: HIRING OF FIRM FOR CAPACITY BUILDING/ TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP

Following firms submitted their Proposals in this IFB.

S.No.	NAME OF PARTICPANT FIRM	ATTENDED BY (Name)	CONTACT (Cell #)	SIGNATURES
1	ABSENT -	-	-	-

Loudly announced bid information of bidders:

S.NO.	NAME OF FIRMS	BID VALUE IN PKR.	BID SECURITY IN PKR	BIDDER'S SIGNATURES
1	IBA Sukkur.	31,134,890	934,047	Yes.

*Handwritten notes and signatures:*

For: 11/11/17  
10-8-17  
Seen & Agreed  
10/8/17

10/8/17  
10/8/2017

10/8/17

10/8/17





# SINDH EDUCATION FOUNDATION

Government of Sindh

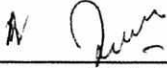


## ATTENDANCE OF CO-OPTED MEMBER & CONSULTANT SELECTION COMMITTEE

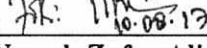
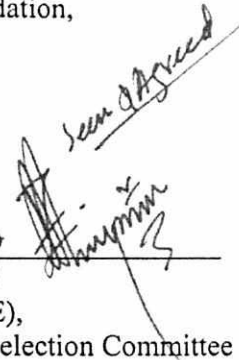
### HIRING OF FIRM FOR CAPACITY BUILDING/ TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP (SEF/NP/16-17/49)

AGENDA: OPENING OF FINANCIAL PROPOSALS


DATE: 10<sup>TH</sup> AUGUST, 2017

Sign: 

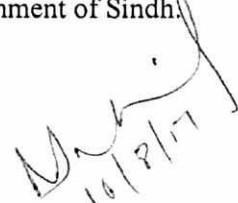
**Ms. Mussarat Palejo**  
Deputy Director, LSU, SEF  
Co-opted Member CSC  
Hiring of firm for AALTP  
Sindh Education Foundation,  
Govt. of Sindh.

Sign:  10.08.17  *seen & agreed*


**Mr. Nawab Zafar Ali**  
Deputy Director (M&E),  
Secretary Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh.

Sign:  10/8/17


**Mr. Mubashir Mirza**  
Assistant Director, (AASP),  
Member Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh.

Sign:  10/8/17

**Mr. Taufique Ahmed Shaikh**  
Assistant Chief,  
Representative from Planning & Development  
Dept.,  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh.

Sign: 

**Mr. A.K. Ruid**  
Deputy Secretary (B & E IV),  
Representative Finance Dept., GoS,  
Member of Consultant Selection Committee,  
Sindh Education Foundation,  
Government of Sindh.

  
**Mr. Muhammad Abdullah Abbasi**  
Director (General Administration & Co-ordination)  
Chairman of Consultant Selection Committee  
Sindh Education Foundation  
Government of Sindh.



# SINDH EDUCATION FOUNDATION



Government of Sindh

SUBJECT: MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON 10<sup>th</sup> AUGUST, 2017 AT 03:30 P.M

Meeting of the Consultant Selection Committee was held at 03:30 p.m. on 10th August, 2017 in the conference room, Sindh Education Foundation, Karachi. The Committee had Co-opted the following as member of the Committee.

- Acting Deputy Director Programs, SEF (Technical Co-opted Member, CSC), SEF for Hiring of Firm for Consultancy of 'School Observation and Academic Development Initiative' (SOADI).
- Deputy Director, LSU, SEF (Technical Co-opted Member CSC), SEF for Hiring of Firm for Consultancy of 'School Observation and Academic Development Initiative' (SOADI) & for Hiring of firm for capacity building/ training of teachers in different districts across the province for AALTP.
- Deputy Director, Complaints & Legal, SEF (Co-opted Member, Consultant Selection Committee), SEF for Hiring of Legal Firm for SEF Legal Matters.

The Chair of the Committee briefed the participants of the Committee about the agenda of the meeting. The Agenda of the meeting is given below:

## OPENING OF TECHNICAL PROPOSAL

- Hiring of firm for School Observation & Academic Development Initiative (SOADI) (SEF/NP/17-18/05).

## OPENING OF FINANCIAL PROPOSAL

- Hiring of firm for capacity building/ training of teachers in different districts across the province for Adolescent and Adult Learning and Training Program (AALTP) (SEF/NP/16-17/49).
- Hiring of Legal Firm for SEF Legal Matters (SEF/NP/16-17/51)

## Agenda item No.1

The participants of the meeting were informed that Technical Proposals of Request for Hiring of firm for School Observation & Academic Development Initiative (SOADI) (SEF/NP/17-18/05) was opened on 10<sup>th</sup> August, 2017 at 3:30 pm. In response to the RFP, the following Two Firms submitted their Proposals:

1. M/s. Shaheed Zulfiqar Ali Bhutto Institute of Science & Technology (SZABIST).
2. M/s. Sukkur Institute of Business Administration (IBA) University.

The proposal of the said Request for Proposal were opened containing the Technical Proposals in presence of the Committee members and representatives of the Bidders and subsequently was signed by all the members of the Committee on the technical proposals. Whereas the sealed financial proposals were kept back in a box and the box was properly sealed until the date of opening of financial bid. The CSC proposed that the Technical Proposals of participated firm to be sent to Co-opted member for initial evaluation.

The Committee recommended to proceed further in the matter.



# SINDH EDUCATION FOUNDATION



Government of Sindh

## MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON 10<sup>th</sup> AUGUST, 2017 AT 3.30 P.M

### Agenda item No.2

The participants of the meeting were informed that Technical Proposals of Request for Proposals (RFP) for Hiring of firm for capacity building/ training of teachers in different districts across the province for Adolescent and Adult Learning and Training Program (AALTP) were opened on 17<sup>th</sup> July, 2017 at 3:45pm. Only Two firms submitted their proposals 1) **M/s. Sustainable Development Policy Institute (SDPI)** & 2) **M/s. Sukkur Institute of Business Administration (IBA)**. Only one firm M/s. Sukkur Institute of Business Administration (IBA) was found eligible in the Eligibility Criteria, while M/s. Sustainable Development Policy Institute (SDPI) was found ineligible due to short experience at the school or field level of training teachers (Primary to Secondary) according to the National Curriculum. It is found in the Technical Criteria sheet that was evaluated by the Co-opted Member, SEF and the Committee, one successful bidder is M/s. Sukkur Institute of Business Administration (IBA) got 79% marks.

With the permission of the Committee members and Chairperson sealed Financial Proposal was opened on 10<sup>th</sup> August, 2017 at 3:45pm and the bid was announced in front of all participants of the committee and the representative of the firm. The total bid amount submitted by M/s. Sukkur Institute of Business Administration (IBA) is Rs. 31,134,890/= with bid security Rs. 934,047/= which corresponds to 3% of the total bid amount.

The Consultant Selection Committee recommended to invoke SPP Rule 48 to proceed further with the process.

### Agenda item No.3

The participants of the meeting were informed that Technical Proposals of Request for Hiring of Legal Firm for SEF Legal Matters was opened on 17<sup>th</sup> July, 2017 at 3:45pm. Only one firm **M/s. Zamir & Malik (Barristers & Legal Consultants)** submitted their proposals and was found eligible in the Eligibility Criteria. As per the technical evaluation that was evaluated by the Co-opted Member, SEF and the Committee, one successful bidder is M/s. Zamir & Malik (Barristers & Legal Consultants) got 76% marks.

With the permission of the Committee members and Chairperson sealed Financial Proposals was opened on 10<sup>th</sup> August, 2017 at 3:50pm and the bid was announced at the forum. The total bid amount submitted by M/s. Zamir & Malik (Barristers & Legal Consultants) is Rs. 54,600,000/= with bid security Rs. 1,638,000/= which corresponds to 3% of the total bid amount.

The Consultant Selection Committee recommended to invoke SPP Rule 48 to proceed further with the process.



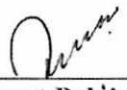
# SINDH EDUCATION FOUNDATION

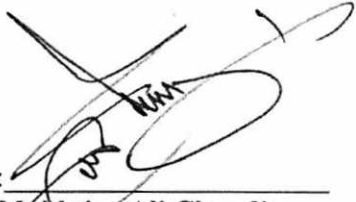



Government of Sindh

**MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON  
10<sup>th</sup> AUGUST, 2017 AT 3.30 P.M**

**ATTENDANCE OF CO-OPTED MEMBER**

Sign:   
**Ms. Mussarat Palejo**  
Deputy Director, LSU, SEF  
Technical Co-opted Member  
Hiring of firm for SOADI & AALTP  
Sindh Education Foundation,  
Government of Sindh.

Sign:   
**Mr. Mukhtar Ali Chandio**  
Acting Deputy Director, Programs, SEF  
Technical Co-opted Member  
Hiring of firm for SOADI  
Sindh Education Foundation,  
Government of Sindh.

*Agenda No. 3*  
Sign:   
**Mr. Nadeem Qureshi**  
Deputy Director, C & L, SEF  
Co-opted Member CSC  
Hiring of Legal firm for SEF Legal Matters  
Sindh Education Foundation,  
Government of Sindh



# SINDH EDUCATION FOUNDATION



Government of Sindh

**MINUTES OF THE MEETING OF CONSULTANT SELECTION COMMITTEE HELD ON  
10<sup>th</sup> AUGUST, 2017 AT 3.30 P.M**

**CONSULTANT SELECTION COMMITTEE**

*Seen & Agreed*  
*[Signature]*

Sign: \_\_\_\_\_  
**Mr. Nawab Zafar Ali**  
Deputy Director (M&E),  
Secretary Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh

*[Signature]*

Sign: \_\_\_\_\_  
**Mr. Mubashir Mirza**  
Assistant Director, (AASP),  
Member Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh

*[Signature]*

Sign: \_\_\_\_\_  
**Mr. Taufique Ahmed Shaikh**  
Assistant Chief,  
Representative from Planning & Development  
Dept.,  
Member of Consultant Selection Committee  
Sindh Education Foundation,  
Government of Sindh

*[Signature]*

Sign: \_\_\_\_\_  
**Mr. A.K. Bindi**  
Deputy Secretary (B & E IV),  
Representative Finance Dept., GoS,  
Member of Consultant Selection Committee,  
Sindh Education Foundation,  
Government of Sindh

*[Signature]*

**Mr. Muhammad Abdullah Abbasi**  
Director (General Administration & Co-ordination)  
**Chairman of Consultant Selection Committee**  
Sindh Education Foundation  
Government of Sindh.

**SINDH EDUCATION FOUNDATION GOVERNMENT OF SINDH**

HIRING OF FIRM FOR CAPACITY BUILDING/TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP # SEF/NP/16-17/49

Technical Opening Date: July 17, 2017

Financial Opening Date: August 10, 2017

Evaluation Sheet of Combine Technical & Financial as per QCBS Methods:

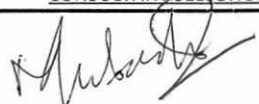
<b>TECHNICAL EVALUATION:</b>	<b>M/s. IBA Sukkur</b>
Technical Points out of 100	79
Ranking at Technical score	1st
<b>FINANCIAL EVALUATION:</b>	
Financial Prices	31,134,890
Bid security (3%)	934,047
Ranking at Technical score	1st
<b>Ranking at Consolidate Technical &amp; Financial Marks:</b>	<b>First Lowest Evaluated Bidder</b>

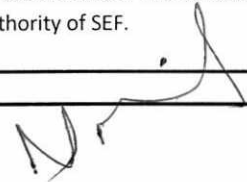
**Note:**


- 1) The total bid amount submitted by M/s. Sukkur Institute of Business Administration (IBA) is Rs. 31,134,890/= with bid security Rs. 934,047/= which corresponds to 3% of the total bid amount.
- 2) **M/s. IBA Sukkur**, is the only successful and qualified bidder on the basis of Technical & Financial Evaluation as per QCB selection method. The Consultant Selection Committee decided that Rule 48 of Sindh Public Procurement Rules 2010 shall be invoked in the matter. This is for kind approval of Competent Authority of SEF.

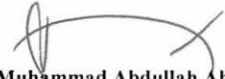
CONSULTANT SELECTION COMMITTEE

  
**Mr. Nawab Zafar Ali**  
 Deputy Director (M&E)  
 Secretary Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh,

  
**Mr. Mubashir Mirza**  
 Assistant Director (AASP)  
 Member of Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh

  
**Mr. Taufique Ahmed Shaikh**  
 Assistant Chief,  
 Planning & Development Dept. Govt. of Sindh  
 Member of Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh

  
**Mr. A.K.Rind**  
 Deputy Secretary, (B & E -IV)  
 Finance Department, Govt. of Sindh  
 Member of Consultant Selection Committee  
 Sindh Education Foundation  
 Govt. of Sindh

  
**Mr. Muhammad Abdullah Abbasi**  
 Director (General Administration & Co-ordination)  
 Chairman Consultant Selection Committee  
 Sindh Education Foundation  
 Government of Sindh

**SINDH EDUCATION FOUNDATION GOVERNMENT OF SINDH**

HIRING OF FIRM FOR CAPACITY BUILDING/TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP # SEF/NP/16-17/49

Technical Opening Date: July 17, 2017


Financial Opening Date: August 10, 2017


**SUMMARY/COMPARATIVE ANALYSIS SHEET FOR SPPRA RULE # 48).**

Description	AALTP		SAS (Last awarded Contract)		Difference (AALTP-SAS)	% Change	Scope Comparison	Interpretation	Conclusion
	Total Cost (in PKR) (Component wise)	Scope	Total Cost (in PKR) (Component wise)	Scope					
Training Need Analysis	150,000	A TNA will be conducted on a sample of 20-25% teachers.	200,000	A TNA will be conducted on 10% sample covering all Grades/ levels to gauge the existing knowledge level of teachers.			Difference in the scope of TNA.	<p>The corresponding costs of Training Need Analysis, Module Development, Report writing and Monitoring proposed for AALTP is lower at the rate Rs. 1,158,000/- as compared to the cost of same components proposed for SAS at the rate Rs. 1,178,000/-. The total cost components of TNA, Module Development, Report Writing &amp; Monitoring decreases by Rs. 20,000. The % decrease of AALTP by 1.698% as compare with SAS cost.</p>	<p>The cost components of TNA, Module Development, Report Writing and Monitoring proposed for AALTP is 1.698% less than the corresponding cost proposed for SAS.</p>
Module Development	250,000	Development of Modules for Non-Formal Educational components & Rubric development, which is not covered in the scope of SAS.	240,000	Subject wise modules with comprehensive trilingual manuals, which is not covered in the scope of AALTP.			There is a difference in the scope of SAS & AALTP.		
Report Writing	140,000	Quarterly progress report entailing set targets for each quarter, Final report encompassing entire process, achieved results, challenges, and lessons learned during the contractual timeframe.	120,000	Detailed report on training highlighting the results of pre and post assessment.		1.698% less than that of SAS.	Report is compulsory in both.		
Monitoring	618,000	1,000 teachers in 17 Clusters.	618,000	3,810 teachers in 17 Clusters.			No. of teachers are different as per the scope.		
Sub Total	1,158,000		1,178,000		-20,000				
Logistic Arrangements	2,465,000	Training Venues, Multimedia, Laptops, White Boards, and Training Stationary (for Trainers and Trainees). Food and refreshment (for Trainers and Trainees), TA/DA of Trainers, Printed training manuals & Any other teaching aid required.	9,690,000	Training Venues, Multimedia, Laptops, White Boards, and Training Stationary (for Trainers and Trainees), Food and refreshment (for Trainers and Trainees) & Any other teaching aid required.	-7,225,000	75% less than that of SAS.	TA/DA of Trainers & Printed training manuals are not covered in the scope of SAS.	<p>The total cost component of Logistic Arrangements decreases by Rs. 7,225,000. The % decrease in comparison of AALTP and SAS Logistic Arrangements cost is 75% due to economies of scale. Moreover, The unit price of Training Material for the arrangement of logistic in AALTP is Rs. 2300 and Rs. 2,500 in SAS. There is a decrease in AALTP unit cost by Rs. 200 from SAS. The % decrease in Staff per month rate is 8%.</p>	<p>The major cost components in the proposal for AALTP are training delivery and logistics which altogether correspond to almost 85% (2,465,000+23,930,000) whereas for SAS these costs correspond to 87% (9,690,000+69,429,000) of the total financial cost of the proposal. Both these costing parameters for AALTP and SAS are quite similar in scope as in both cases there are 17 clusters with an almost similar trainer-to-participants ratio to ensure quality and adequate facilities for training venues which implies that the cost difference for logistics and training delivery in both cases is only due to the difference in the total number of teachers being catered.</p>
Training Delivery	23,930,000	15 days training cycle for the entire condensed curriculum encompassing subjects (English, Mathematics, and Science with added focus on Urdu and Sindhi languages) from grade Katchi till 5.	69,429,000	15 days training cycle for each subject (English, Mathematics, Science and Social Studies) for grade 3-5, 6-8 and 20 days training cycle for each subject (English, Mathematics, Biology, Chemistry and Physics) for grade 9 and 10.	-45,499,000	66% less than that of SAS.	No. of days are different in both training cycle.	<p>The total cost component of Training Delivery decreases by Rs. 45,499,000. The % decrease in comparison of AALTP and SAS Training Delivery cost is 66% due to economies of scale. The unit price of Staff Month Rate in Training Delivery for Trainers fees per month is Rs. 70k in AALTP while Rs. 80k in SAS. There is a decrease in AALTP per unit cost by Rs. 10k. The % decrease in Staff per month rate is 12.5%.</p>	
Sub Total	26,395,000		79,119,000						
Cost of Financial Proposal	27,553,000		80,297,000		-52,744,000				
Add Tax	3,581,890		10,438,610		-6,856,720				
Total Cost of Financial Proposal	31,134,890		90,735,610		-59,600,720				

Note: This sheet is prepared by Procurement Department.

Remarks: Considering the above findings based on the guiding principles of SPP Rules specifically under the Rule 48 and in alignment with the aforementioned observations made through the rate analysis. It would be feasible to select the responsive bid and complete the procurement process in compliance of Rule 4 of SPPRA.

  
 Officer  
 Procurement Department  
 Sindh Education Foundation  
 Government of Sindh.

  
 Acting Deputy Director,  
 Procurement Department  
 Sindh Education Foundation  
 Government of Sindh.



## Bid Evaluation Report

1. Name of Procuring Agency: <b>Sindh Education Foundation (Govt. of Sindh)</b>
2. Tender Reference No: <b>SEF/NP/16-17/49.</b>
3. Tender Description/Name of work/item: <b>HIRING OF FIRM FOR CAPACITY BUILDING/TRAINING OF TEACHERS IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR AALTP</b>
4. Method of Procurement: <b>Quality Cost Based Selection Method (QCBS)</b>
5. Tender Published: <b>SPPRA S.N # 33852 (03-07-2017)</b>
<b>Jang Urdu 01/07/2017, Dawn English 01/07/2017, Ibrat 01/07/2017</b>
6. Total RFP documents Issued: <b>01 issued from Procurement Dept. and 01 issued from Website.</b>
7. Technical Bid Opening date: (if applicable) <b>17th July, 2017</b>
8. Total Bids Received: <b>02 Bids Received.</b>
9. No. of Bid technically qualified (if applicable): <b>01</b>
10. Financial Bid Opening Date: <b>10th August, 2017</b>

S No	Name of Firm or Bidder	Total Bid, Cost offered by the Bidder	Ranking in terms of consolidated (Technical & Financial) evaluation	Comparison with Estimated cost	Reasons for acceptance/rejection through Quality Cost Based Selection Method	Remarks
0	1	2	3	4	5	6
1	M/s. Sukkur IBA	31,134,890	1st	32 Million	SPP Rule 48 invoked. Accepted in the light of Summary/Comparative Analysis sheet.	Recommended to award the contract.
2	M/s. Sukkur IBA	90,735,610	Last awarded contract (SAS)	171 Million	For the comparison of SPP Rule 48.	-

### CONSULTANT SELECTION COMMITTEE

<p><i>[Signature]</i> 23/10/17</p> <p><b>Mr. Nawab Zafar Ali</b> Deputy Director (M&amp;E) Secretary Consultant Selection Committee Sindh Education Foundation Government of Sindh</p>	<p><i>[Signature]</i> 23/10/17</p> <p><b>Mr. Mubashir Mirza</b> Assistant Director (AASP) Member of Consultant Selection Committee Sindh Education Foundation Government of Sindh</p>	<p><i>[Signature]</i> 24/10/17</p> <p><b>Mr. Taufique Ahmed Shaikh</b> Assistant Chief, Planning &amp; Development Dept. Govt. of Sindh Member of Consultant Selection Committee Sindh Education Foundation Government of Sindh</p>
<p><i>[Signature]</i> 23/10/17</p> <p><b>Mr. Muhammad Moosa Soc</b> Deputy Secretary, (B &amp; E-IV) Finance Department, Govt. of Sind Member of Consultant Selection C Sindh Education Foundation Government of Sindh</p>	<p><i>[Signature]</i> 23/10/17</p> <p><b>Mr. Muhammad Abdullah Abbasi</b> Director (General Administration &amp; Co-ordination) Chairman Consultant Selection Committee Sindh Education Foundation Government of Sindh</p>	<p><i>As per comparative analysis sheet for rule # 48 SPP</i></p>



**Sindh  
Education  
Foundation**



Government of Sindh

No. SEF/121(C)/2017-18

(PROCUREMENT DEPARTMENT)

Dated: 09-08-2017

**SAY NO TO CORRUPTION**

To,

M/s. IBA Sukkur  
Dr. Altaf Hussain Samo,  
Director-Executive Development Center,  
EDC 2<sup>nd</sup> Floor Knowledge Center, Sukkur IBA  
Airport Road Sukkur, Pakistan.  
Phone #: +92-333-3613881

Subject: **HIRING OF FIRM FOR CAPACITY BUILDING/TRAINING OF TEACHERS  
IN DIFFERENT DISTRICTS ACROSS THE PROVINCE FOR ADOLESCENT  
AND ADULT LEARNING AND TRAINING PROGRAM (AALTP) REF #.  
SEF/NP/16-17/49.**

Dear Concern,

The evaluation process of submitted tender has been completed; therefore the Bid evaluation report is enclosed for your intimation.

Thank you for participating in the referred tender.

Best regards,

Acting Deputy Director Procurement,  
Sindh Education Foundation,  
Govt. of Sindh,  
Karachi.

Cc. Director, General Administration & Co-ordination-SEF  
The P.S to MD-SEF

PLOT NO.21, BLOCK-7/8, OVERSEASE HOUSING, AMEER KHUSRO ROAD KARACHI, PAKISTAN.

Phone: (92-21) 34169184, FAX #: (92-21) 99251652



**Sindh  
Education  
Foundation**



Government of Sindh

No. SEF/232/17  
(PROCUREMENT DEPARTMENT)

Dated: 15-08-17

**SAY NO TO CORRUPTION**

## **NOTIFICATION**

Notification No. SEF/Proc./2016-17/...: With reference to the Notification dated 27<sup>th</sup> July 2017 (Annex-A). in this regard the note sheet (Annex-B) initiated by the Director (H.R) dated 27.07.2017, the previous notification for the Chairman, CSC, is cancelled and the Director General Administration & Co-ordination /IT will continue as the Chairman, Consultant Selection Committee from the last notification issued dated April 11<sup>th</sup>, 2017( Annex-C).

Following are the composition of CSC, SEF, in accordance with rules 67 of SPP Rules 2010 (Amended 2013).

- Director, General Administration & Co-ordination, SEF (Chairman).
- Deputy Director Monitoring and Evaluation Unit, SEF (Secretary).
- Assistant Director Adopt a School Program, SEF (Member).
- Representative from Planning & Development Department Govt. Of Sindh, (Not Below the rank of BS-18, Member).
- Representative from Finance Department, Govt. of Sindh, (Not Below the rank of BS-18, Member).


The Committee's TORs are:

- Approval of Request for Proposal before issuance;
- Shortlisting of consultants, responding to the request of Expression of Interest, where applicable, in accordance with the criteria mentioned in request for Expression of Interest;
- Evaluation of technical and financial proposals, according to the selection method and evaluation criteria, mentioned in the Request for Expression of proposal;
- Finalization of recommendation based on evaluation as mentioned above;

**Ms. Naheed S. Durrani**  
Managing Director,  
Sindh Education Foundation

Copy to:

1. The Secretary, Education & Literacy Department, Govt. of Sindh.
2. The Secretary Finance Department, Govt. of Sindh.
3. The Secretary Planning & Development, Govt. of Sindh.
4. Director, Human Resource Department, SEF. (Ex-Chairman Consultant Selection Committee)
5. All Consultant Selection Committee Members.
6. P.S to M.D-SEF.

  
**Shahnawaz Ali Khan**  
Acting Deputy Director, Procurement  
Sindh Education Foundation

PLOT NO.21, BLOCK-7/8, OVERSEASE HOUSING, AMEER KHUSRO ROAD KARACHI, PAKISTAN.

Phone: (92-21) 34169141-5, FAX #: (92-21) 34169181

No: SUK-IBA/EDC/154/17

Date July 15, 2017

Sukkur, July 15, 2017

Mr. Shahnawaz Khan  
Deputy Director Procurement  
Sindh Education Foundation

Dear Sir:

We, the undersigned, offer to provide the consulting services for "Teachers Training of SEF's Adolescent & Adult Learning and Training Program (AALTP)" in accordance with your Request for Proposal dated July 01, 2017 and our Technical Proposal. Our attached Financial Proposal is for the sum of PKR 31,134,890/-

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph Reference 1.12 of the Data Sheet.

Commissions and gratuities paid or to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below:

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity
Sindh Education Foundation	PKR: 934,047	3% bid security along with Proposal

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Director  
Executive Development Center  
Sukkur IBA

Dr. Altaf Hussain Samo  
Director  
Executive Development Center  
Sukkur Institute of Business Administration  
Airport Road Sukkur  
E-mail: [altaf@iba-suk.edu.pk](mailto:altaf@iba-suk.edu.pk)  
Contact: 0333-3613881

*[Handwritten signatures and dates]*  
10/8/17  
10/8/17

