

Bid Evaluation Report

1. Name of Procuring Agency: Information, Science & Technology Department, Govt. of Sindh
2. Tender Reference No: INF-KRY: No .3508/17
3. Tender Description/Name of work/item: Feasibility Study Transaction Advisory Services for the Project "Domicile & PRC Automation (PPP Mode) "
4. Method of Procurement: Quality and Cost Based System Method (QCBS)
5. Tender Published: Daily Dawn, Daily Kawish, and Daily Jang and Ummat dated: 26.07.2017 & 27.07.2017 SPPRA Tender ID (32166)
6. Total Bid documents Sold: 06
7. Total Bids Received: 05
8. Technical Bid Opening date: (if applicable) 12.09.2017
9. No. of Bid technically qualified (if applicable): 02
10. Bid(s) Rejected: 03
11. Financial Bid Opening date: 27.09.2017

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks
0	1	2	3	4	5	6
1.	EY Ford Rhodes (Consortium)	Rs. 50,500,000/-	1 st	Highest	The bidder ranked higher in cumulative technical & financial score through QCBS method by obtaining 82.92%	Bid has been accepted as the Best Evaluated Bid after consolidation of both scores (Technical & Financial) through QCBS method by the Consultant Selection Committee and recommended for award of contract in its meeting held on 27.9.2017.
2	M/S Data Communication & Control (Consortium)	Rs. 20,000,000/-	2 nd	Lowest	The cumulative total score of the bidder through QCBS method was evaluated as 78.55%, which was lower than the successful bidder's score coming to 82.84%	The bidder remained unsuccessful in scores evaluated through QCBS method by the Consultant Selection Committee in its meeting held on 27.9.2017.

Signatures of the Members of the Committee.


 (Mutiullah Shaikh)
 Focal Person /Member (CSC)
 IST Department
 Govt. of Sindh

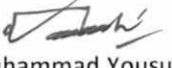

 (Shahab Uddin Shah)
 Planning Officer (S&T)/Member (CSC)
 P&D Department,
 Govt. of Sindh


 (Khalid Hussain)
 Senior Manager (N/W)/Member (CSC)
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 (Faraz Ahmed)
 Dy. Director (IT) /Member (CSC)
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 (Athar Hussain)
 Deputy Director (T) /Member (CSC)
 IST Department,
 Govt. of Sindh


 (Fahad Ansari)
 Director (PPP)/Member (CSC)
 Finance Department,
 Govt. of Sindh


 (Muhammad Yousuf)
 Director / Chairman (CSC)
 IST Department,
 Govt. of Sindh

**Government of Sindh****Information, Science & Technology Department**Karachi, Dated September 12th, 2017

Subject:- Minutes of Meeting of Consultant Selection Committee for Opening of Technical bid of the participating firms for Hiring the Consultant for Feasibility Study & Transaction Advisory Services for the project "Domicile & PRC Automation held on Tuesday 12th September, 2017".

A meeting of Consultant Selection Committee (the "CSC") for "Domicile & PRC Automation project of Hiring Consultant for Feasibility Study & Transaction Advisory" (the "Project") was held on Tuesday, 12th September 2017 at 11:30 in the Committee Room, Information, Science & Technology Department, Government of Sindh under the Chairmanship of Director, Information, Science & Technology Department, Government of Sindh. The meeting was convened to open the Technical proposals submitted by the participating firms for hiring of the Consultant for the Project under Public Private Partnership ("PPP") mode. The attendance sheets are attached at (Annexure-A).

2. The Director PPP Unit informed the forum that the technical bids will be opened first and financial proposal shall be kept un-opened and sealed. The financial bids shall be opened later on only of those bidders who qualifies technically and the remaining financial proposals will be returned duly sealed to technically disqualified bidders. The following Five firms / bidders have participated and submitted their bids:

- i. M/S Verge Systems (Consortium)
- ii. M/S Delliotte (Consortium)
- iii. M/S KPMG (Consortium)
- iv. M/S IQ Capital Plus (Consortium)
- v. M/S EY Fords Rhodes (Consortium)

3. The Technical bids were opened and signed by the Committee members before the authorized representative of bidders. The financial bids were kept up-opened.

4. Meeting ended with a vote of thanks.



(Mutiullah Shaikh)

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IST Department
Govt. of Sindh

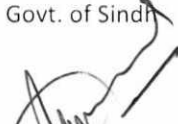


(Shahab Uddin Shah)
Planning Officer (S&T)/Member (CSC)
P&D Department,
Govt. of Sindh

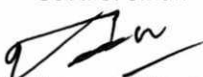


(Khalid Hussain)

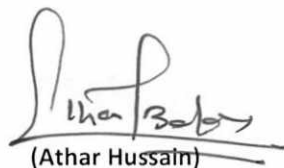
Senior Manager (N/W)/ Member (CSC)
IST Department
Govt. of Sindh



(Faraz Ahmed)
Dy. Director (IT)/Member (CSC)
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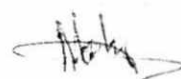
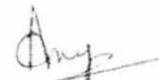


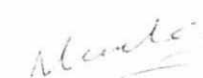


(Fahad Ansari)
Director (PPP)/Member (CSC)
Finance Department,
Govt. of Sindh

No.SOCT/IS&TD/3-134/2016
GOVERNMENT OF SINDH
INFORMATION SCIENCE & TECHNOLOGY
DEPARTMENT

Karachi, dated the 12th September, 2017

ATTENDANCE SHEET OF PARTICIPANTS

MEETING OF CONSULTANT SELECTION COMMITTEE FOR OPENING OF TECHNICAL PROPOSALS OF THE PARTICIPATING FIRMS FOR HIRING THE CONSULTANT FOR FEASIBILITY STUDY & TRANSACTION ADVISORY SERVICES FOR THE PROJECT "DOMICILE & PRC AUTOMATION" HELD ON 12th SEPTEMBER, 2017.

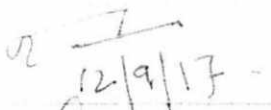
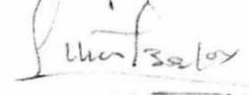


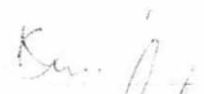


S.No.	Name of Representative with Designation	Name of Firm/Company	Email Address	Phone / Mobile	Signature
1.	Muhammad Yasir, Consultant	KPM G TH	myasir1@kpmg.com	0333 3501080	
2.	GURATULAIN ABBASI	EY FORD RHODES	guratulain.abbasi@pk.ey.com	031220101	
3.	Muhammad Asore	EY FORD RHODES	shahmian.ahmed@pk.ey.com	0321-2505983	
4.	Sohail Sethar	Verge Systems	ssethkar2@verge-systems.com	03337166184	
5.	MUSAB AGIZI	Deloitte	muagizi@deloitte	03417-239862	
6.	WAGAR AZIZ	Deloitte Young & Rubicam	wagiz@deloitte	0345-331383	
7.	Amjad Munir	SR CAPITAL PWS	amjad@sr-capital.com	03343610333	

No. SO(1)/IS&TD/3-134/2016
GOVERNMENT OF SINDH
INFORMATION SCIENCE & TECHNOLOGY
DEPARTMENT

Karachi, dated the 12th September, 2017

ATTENDANCE SHEET

MEETING OF CONSULTANT SELECTION COMMITTEE FOR OPENING OF TECHNICAL PROPOSALS OF THE PARTICIPATING FIRMS FOR HIRING THE CONSULTANT FOR FEASIBILITY STUDY & TRANSACTION ADVISORY SERVICES FOR THE PROJECT "DOMICILE & PRC AUTOMATION" HELD ON 12th SEPTEMBER, 2017.

S.No.	Name	Designation	Department	Phone / Mobile	Signature
1.	M. Yousof	Do	IST		
2.	Ahmed Hossain	Sy. Director	ISTD	99213406	
3.	MUTIMULLAH SHAIKH	VC (Domestic)	ISTD	99213407	
4.	M. Faraz Ahmed	DD (IT)	BoR Sindh	99251407	
5.	KHALED Hussain	Sr. M (Hw/Net)	ISTD	99213664	
6.	Fahad Ansari	Director IT/ITC	I.T	99221191	
7.	Shahab Uddin Shah	Planning Officer	PRD	9921916	



Minutes of Consultants Selection Committee Meeting on Domicile & PRC Automation Project

A meeting of Consultant Selection Committee (the “CSC”) for the Domicile & PRC Automation Project (the “Project”) was held on Thursday, 21st September 2017 at 11:30 a.m. at the Committee Room, Information, Science & Technology (the “IST”) Department, Government of Sindh under the chairmanship of Director, Information, Science & Technology Department, Government of Sindh. The meeting was convened to evaluate the Technical proposals received from the bidders. The attendance sheets are attached (**Annexure-A**).

2. The chair welcomed the CSC members and invited the focal person from the IST Department to appraise the forum regarding the background of the project and findings of the evaluation of the technical bids received under the Request for Proposal. The technical proposals evaluation was discussed in detail pursuant to evaluation criteria of bidding documents. The detailed technical proposals evaluation is attached as [**Annexure-B**]. The forum was informed that one bid was non-complaint, two bids were technically disqualified, whereas two bids technically qualified (by securing more than or equal to 75 marks) as given below:

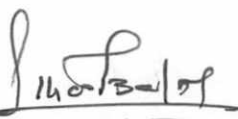
#	Bidder	Technical score	
1.	EY Ford Rhodes Consortium	93.75	Qualified
2.	M/S Data Communication & Control Consortium	78.55	Qualified
3.	KPMG Taseer Hadi Consortium	67.75	Disqualified
4.	M/S Verge Systems Consortium	64.85	Disqualified
5.	Deloitte	N/A	Non-compliant

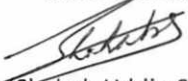
Decision: The Consultant Selection Committee endorsed the evaluation of technical proposals and approved technical qualification of two (2) bids (i.e. EY Ford Rhodes Consortium and M/S Data Communication & Control Consortium), disqualification of two (2) bids (i.e. KPMG Taseer Hadi Consortium and M/S Verge System Consortium) and non-compliant bid of Deloitte.

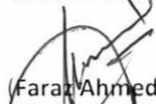
3. Meeting ended with a vote of thanks.



(Mutiullah Shaikh)
Focal Person /Member (CSC)
IST Department
Govt. of Sindh



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Senior Manager (N/W)/ Member (CSC)
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Govt. of Sindh


(Muhammad Yousuf)
Director / Chairman (CSC)
IST Department,
Govt. of Sindh

SUMMARY OF TECHNICAL PROPOSAL EVALUATION

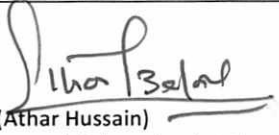
		Maximum Marks	Marks Obtained EY Ford Rhodes Consortium	Marks Obtained M/S Data Communication & Control Consortium	Marks Obtained KPMG Consortium	Marks Obtained M/S Verge System Consortium
1.	Firm's Relevant Experience	40.00	38.00	24.00	20.50	15.00
2.	Key Professional Staff	50.00	48.75	47.55	44.25	45.85
3.	Financial Capability	04.00	04.00	04.00	00.00	01.00
4.	Appreciation of TOR	02.00	01.00	01.00	01.00	01.00
5.	Approach & Methodology	02.00	01.00	01.00	01.00	01.00
6.	Work Plan and Man-month schedule	02.00	01.00	01.00	01.00	01.00
	Total	100	93.75	78.55	67.75	64.85
	Status		Pass	Pass	Fail	Fail
	Qualifying Marks = 75%					


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EVALUATION OF TECHNICAL PROPOSALS FOR TRANSACTION ADVISORY, DOMICILE & PRC AUTOMATION PROJECT

Details	EY	Verge	DCC	KPMG	
	Total	Score	Score	Score	Score
Firm's Relevant Experience					
- Transaction Advisory Experience for PPP projects or public sector projects (1 Project = 2.5 points, 2 Projects = 5 points, 3 Projects = 7.5 points, Greater than or equal to 4 Projects = 10 points)	10.00	10.00	-	2.50	2.50
- Feasibility study experience of construction of buildings project in the last 15 years (2 Projects = 1 point, 3 Projects = 1.5 points, 4 Projects = 2 points, 5 Projects = 2.5 points, 6 Projects = 3 points, 7 Projects = 3.5 points, 8 Projects = 4 points, 9 Projects = 4.5 points, Greater than or equal to 10 Projects = 5 points)	5.00	5	4	5	-
- Feasibility study / consultancy for process automation experience of public or private sector projects worth at least PKR 500,000/- or above of each project in the last 10 years (1 Project = 3 points, 2 Projects = 6 points, 3 Projects = 9 points, 4 Projects = 12 points, Greater than or equal to 5 Projects = 15 points)	15.00	15	3	9	12
- Consultancy for IT Design experience of public sector or private sector projects worth at least PKR 500,000/- or above of each project in the last 10 years (1 Project = 2 points, 2 Projects = 4 points, 3 Projects = 6 points, 4 Projects = 8 points, Greater than or equal to 5 Projects = 10 points)	10.00	8.00	8.00	8.00	6.00
Sub-Total Firms Relevant Experience	40.00	38.00	15.00	24.00	20.50
Key Professional Staff					
Financial Team	10.00				
Financial Team Leader	5.00	5.00	5.00	5.00	5.00
Project Finance	3.00	3.00	3.00	3.00	3.00
Financial Analyst	2.00	2.00	2.00	1.30	2.00
Technical Team	30.00				
IT Expert - Team Leader	5.00	3.75	4.25	5.00	3.75
Software Specialist / Developer	5.00	5.00	5.00	5.00	5.00
Network Administrator	5.00	5.00	3.25	5.00	3.25
Infrastructure & Building Expert	5.00	5.00	5.00	5.00	5.00
Structural Engineer	5.00	5.00	5.00	5.00	5.00
Architect	3.00	3.00	2.55	2.25	2.25
Environmentalist	2.00	2.00	0.80	2.00	2.00
Legal Team	10.00				
Legal Team Leader	5.00	5.00	5.00	5.00	3.25
Legal Expert	5.00	5.00	5.00	4.00	4.75
Sub-Total Key Professional Staff	50.00	48.75	45.85	47.55	44.25
Financial Capability					
- Annual Turnover (PKR 10 million = 1 point, PKR 20 million = 2 points, PKR 30 million = 3 points, PKR 40 million = 4 points)	4.00	4	1.00	4	-
Appreciation of TOR and understanding of the assignment	2.00	1.00	1.00	1.00	1.00
Approach and Methodology	2.00	1.00	1.00	1.00	1.00
Work Plan and Manning Schedule	2.00	1.00	1.00	1.00	1.00
Sub-Total	10.00	7.00	4.00	7.00	3.00
Total	100.00	93.75	64.85	78.55	67.75

(Mutiaul Shaikh)

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M/S EY CONSORTIUM

1. EY Ford Rhodes - Lead Consultant (Financial and Technical Consultant)
2. Osmani & Co. - Technical Consultant
3. HaidermotaBNR & Co. - Legal Consultant

Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
- Transaction Advisory experience of PPP or public sector projects	10	7	10.00
- Feasibility study experience of construction of buildings project in the last 10 years	5	13	5.00
- Feasibility study / consultancy for process automation experience of public or private sector projects worth at least PKR 500,000/- or above of each project in the last 10 years	15	5	15.00
- Consultancy for IT Design Experience of public or private sector projects worth atleast PKR 500,000 in the last 10 years	10	4	8.00
Sub-Total	40		38

BREAK-UP

Consortium Members (7 projects EY, 0 HMCO, 0 Osmi)
Consortium Members (10 projects EY, 0 HMCO, 13 Osmi)
Consortium Members (15 projects EY, 0 HMCO, 0 Osmi)
Consortium Members (4 projects EY, 0 HMCO, 0 Osmi)

Key Professional Staff

		Qualification, Employment with the firm & Relevant Experience	
- Financial Team			
Financial Team Leader	5	EY	5.00
Project Finance	3	EY	3.00
Financial Analyst	2	EY	2.00
- Technical Team			
IT Expert - Team Leader	5	EY	3.75
Software Specialist / Developer	5	EY	5.00
Network Administrator	5	EY	5.00
Infrastructure & Building Expert	5	Osmani	5.00
Structure Engineer	5	Osmani	5.00
Architect	3	Osmani	3.00
Environmentalist	2	Osmani	2.00
- Legal Team			
Legal Team Leader	5	HMCO	5.00
Legal Expert	5	HMCO	5.00
Sub-Total	50		48.75

Financial				
	Name	Qualification	Years experience	Points
1	Azim Siddiqui	CA (25 points)	17 (75 points)	100
2	Zaeshan Hussain	CA (25 points)	16 (75 points)	100
3	Muzafa Mazhar Ali	MBA (25 points)	12 (75 points)	100

Technical				
	Name	Qualification	Years experience	Points
1	Waqar Ahmed Khan	IT Certified (10 points)	22 (75 points)	75
2	Muhammad Misban	MS (25 points)	12 (75 points)	100
3	Bilal Saleem	MBA/IT (25 points)	22 (75 points)	100
4	Dr. Shuaib Haroon	PhD (25 points)	16 (75 points)	100
5	Syed Aqil Ahmed	BE (25 points)	27 (75 points)	100
6	Syed Mustafa Quli	BE (25 points)	11 (75 points)	100
7	M. Anwar Siddiqui	MS (25 points)	19 (75 points)	100

Legal				
	Name	Qualification	Years experience	Points
1	Khodem Haidermota	LLM (25 points)	26 (75 points)	100
2	Ali Asghar Khan	Bar (25 points)	12 (75 points)	100

Financial Capability			
1. Average Annual Turnover of last 3 years	4	4.00	1,881,970,503
Appreciation of TOR and Understanding of assignment	2	1.00	
Proposed Methodology	2	1.00	
Work Plan and Manning Schedule	2	1.00	
TOTAL SCORE	190	TOTAL POINTS OBTAINED	93.75

(Mutia Zahid)

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M/S KPMG CONSORTIUM

1. KPMG Taseer Hadi - Lead Member (Financial Consulting Firm)
2. Hussain & Haider, Barrister-at-Law - Legal Consulting Firm
3. Arch Vision - Technical Consulting Member
4. S2 Consulting - Technical Consulting Member

Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
- Transaction Advisory experience of PPP or public sector projects	10	1	2.50
- Feasibility study experience of construction of buildings project in the last 10 years	5	0	0.00
- Feasibility study / consultancy for process automation experience of public or private sector projects worth at least PKR 500,000/- or above of each project in the last 10 years	15	4	12.00
- Consultancy for IT Design experience of public sector or private sector projects worth at least PKR 500,000/- or above of each project in the last 10 years	10	3	6.00
Sub-Total	40		20.5

BREAK-UP

Consortium Members (1 projects KPMG, 0 HH, 0 AV, 0 S2)

Consortium Members (0 projects KPMG, 0 HH, 3 AV, 0 S2)

Consortium Members (4 projects KPMG, 0 HH, 3 AV, 0 S2)

Consortium Members (3 projects KPMG, 0 HH, 3 AV, 0 S2)

Key Professional Staff

		Qualification, Employment with the firm & Relevant Experience	
- Financial Team			
Financial Team Leader	5	KPMG	5.00
Project Finance	3	KPMG	3.00
Financial Analyst	2	KPMG	2.00
- Technical Team			
IT Expert - Team Leader	5	S2	3.75
Software Specialist / Developer	5	KPMG	5.00
Network Administrator	5	S2	3.25
Infrastructure & Building Expert	5	AV	5.00
Structure Engineer	5	AV	5.00
Architect	3	AV	2.25
Environmentalist	2	AV	2.00
- Legal Team			
Legal Team Leader	5	HH	3.25
Legal Expert	5	HH	4.75
Sub-Total	50		44.25

Financial				
	Name	Qualification	Years experience	Points
1	Adnan Rizvi	CA (25 points)	22 (75 points)	100
2	Ali Asghar	CA (25 points)	17 (75 points)	100
3	Saeed Ahmed Nader	MBA (25 points)	12 (75 points)	100

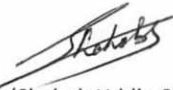
Technical				
	Name	Qualification	Years experience	Points
1	M Salman	MBA (0 points)	13 (75 points)	75
2	Tahir Masood	MS (25 points)	15 (75 points)	100
3	Ali Imran	MS (25 points)	6 (40 points)	65
4	M Essa	BE (25 points)	36 (75 points)	100
5	Farida Essa	ME (25 points)	14 (75 points)	100
6	Shah M Mubash	MA (0 points)	10 (75 points)	75
7	Syed Farrukh Shah	ME (25 points)	17 (75 points)	100

Legal				
	Name	Qualification	Years experience	Points
1	Ravi Finjari	LLM (25 points)	5 (40 points)	65
2	Umar Vadiya	LLB (20 points)	11 (75 points)	95

Financial Capability			
- Annual Turnover	4		0.00
Appreciation of TOR and Understanding of assignment	2		1.00
Proposed Methodology	2		1.00
Work Plan and Manning Schedule	2		1.00
TOTAL SCORE	190	TOTAL POINTS OBTAINED	67.75


(Mutiullah Baikh)

Focal Person /Member (CSC)
IST Department
Govt. of Sindh



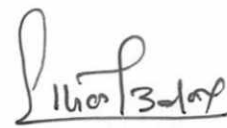
(Shahab Uddin Shah)
Planning Officer (S&T)/Member (CSC)
P&D Department,
Govt. of Sindh


(Khalid Hussain)

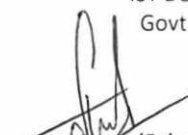
Senior Manager (N/W)/ Member (CSC)
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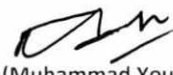
(Faraz Ahmed)
Dy. Director (IT) /Member (CSC)
Board of Revenue (BOR)
Govt. of Sindh



(Athar Hussain)
Deputy Director (T) /Member (CSC)
IST Department,
Govt. of Sindh



(Fahad Ansari)
Director (PPP)/Member (CSC)
Finance Department,
Govt. of Sindh


(Muhammad Yousuf)

Director / Chairman (CSC)
IST Department,
Govt. of Sindh

M/S DCC Consortium

1. DCC - Lead Consultant (Technical Consultant)
2. ECIL - Technical Consultant
3. IQ Capital - Financial Consultant
4. Ahmed & Qazi - Legal Consultant

Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
- Transaction Advisory experience of PPP or public sector projects	10	1	2.50
- Feasibility study experience of construction of buildings project in the last 10 years	5	9	4.50
- Feasibility study / consultancy for process automation experience of public or private sector projects worth at least PKR 500,000/- or above of each project in the last 10 years	15	3	9.00
- Consultancy for IT Design Experience of public or private sector projects worth at least PKR 500,000 in the last 10 years	10	4	8.00
Sub-Total	40		24.00

BREAK-UP

Consortium Members: 10 projects DCC, 0 A&Q, 0 ECIL, 1 IQ

Consortium Members: 10 projects DCC, 0 A&Q, 9 ECIL, 0 IQ

Key Professional Staff

Financial Team		Qualification, Employment with the firm & Relevant Experience	
Financial Team Leader	5	IQ Capital	5.00
Project Finance	3	IQ Capital	3.00
Financial Analyst	2	IQ Capital	1.30
Sub-Total			
			48
Technical Team			
IT Expert - Team Leader	5	DCC	5.00
Software Specialist / Developer	5	DCC	5.00
Network Administrator	5	DCC	5.00
Infrastructure & Building Expert	5	ECIL	5.00
Structure Engineer	5	ECIL	5.00
Architect	3	ECIL	2.25
Environmentalist	2	ECIL	2.00
Sub-Total			
			48
Legal Team			
Legal Team Leader	5	A&Q	5.00
Legal Expert	5	A&Q	4.00
Sub-Total			
			48

Financial				
	Name	Qualification	Years experience	Points
1	Shah Nawaz Ptohi	CA (25 points)	11 (75 points)	100
2	Asif Waider Mirza	CA (25 points)	13 (75 points)	100
3	Amjad Murtaza	MBA (25 points)	6 (40 points)	65
Technical				
	Name	Qualification	Years experience	Points
1	Samir A. Hoodohov	MS (25 points)	32 (75 points)	100
2	Shakil Akhter	MS (25 points)	16 (75 points)	100
3	M Ghulam Khizar	MS (25 points)	14 (75 points)	100
4	M Ashraf Sulemany	BE (25 points)	33 (75 points)	100
5	A Haq Mahesar	MS (25 points)	13 (75 points)	100
6	M Fahim Qureshi	Dipl (10 points)	32 (75 points)	75
7	Araz Khan	BS Civil (25 points)	10 (75 points)	100
Legal				
	Name	Qualification	Years experience	Points
1	Nadeem Ahmed	LLM (25 points)	17 (75 points)	100
2	Naveed Qafar	LLB (20 points)	8 (60 points)	80

Financial Capability

- Average Annual Turnover of last 3 years	4	DCC	4	114,770,751
Appreciation of TOR and Understanding of assignment	2			1.00
Proposed Methodology	2			1.00
Work Plan and Manning Schedule	2			1.00
TOTAL SCORE	100	TOTAL POINTS OBTAINED	78.55	

(Muthullah Shaikh)

Focal Person /Member (CSC)
IST Department
Govt. of Sindh

(Shahab Uddin Shah)

Planning Officer (S&T)/Member (CSC)
P&D Department,
Govt. of Sindh

(Khalid Hussain)

Senior Manager (N/W)/ Member (CSC)
IST Department
Govt. of Sindh

(Faraz Ahmed)

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(Muhammad Yousuf)

Director / Chairman (CSC)
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Govt. of Sindh

(Athar Hussain)

Deputy Director (T) /Member (CSC)
IST Department,
Govt. of Sindh

(Fahad Ansari)

Director (PPP)/Member (CSC)
Finance Department,
Govt. of Sindh

M/S Verge CONSORTIUM

1. Verge Systems - Lead Consultant (Technical Consultant)
2. Logix - Technical Consultant
3. Nisar & Nisar - Legal Consultant
4. UHY Chartered Accountants - Financial Consultants

Firm's Relevant Experience	Maximum Points	No. of Projects	Points obtained
- Transaction Advisory experience of PPP or public sector projects	10	0	0.00
- Feasibility study experience of construction of buildings project in the last 10 years	5	8	4.00
- Feasibility study / consultancy for process automation experience of public or private sector projects worth at least PKR 500,000/- or above of each project in the last 10 years	15	1	3.00
- Consultancy for IT Design Experience of public or private sector projects worth at least PKR 500,000 in the last 10 years	10	4	8.00
Sub-Total	40		15

BREAK-UP

Consortium Members (0 projects Verge, 0 Nisar, 0 Logix, 0 UHY)

Consortium Members (0 projects Verge, 0 Nisar, 8 Logix, 0 UHY)

Key Professional Staff

		Qualification, Employment with the firm & Relevant Experience	
- Financial Team			
Financial Team Leader	5	UHY	5.00
Project Finance	3	UHY	3.00
Financial Analyst	2	UHY	2.00
- Technical Team			
IT Expert - Team Leader	5	Verge	4.25
Software Specialist / Developer	5	Verge	5.00
Network Administrator	5	Verge	3.25
Infrastructure & Building Expert	5	Logix	3.00
Structure Engineer	5	Logix	5.00
Architect	3	Logix	2.55
Environmentalist	2	Logix	0.80
- Legal Team			
Legal Team Leader	5	Nisar & Nisar	5.00
Legal Expert	5	Nisar & Nisar	5.00
Sub-Total	50		45.85

Financial				
	Name	Qualification	Years experience	Points
1	Imran Iqbal	CA (25 points)	20 (75 points)	100
2	Basit Habib	CA (25 points)	13 (75 points)	100
3	Imran Ali Memon	MBA (25 points)	16 (75 points)	100

Technical				
	Name	Qualification	Years experience	Points
1	M Furqan Hameedi	BS (15 points)	9 (50 points)	65
2	A Rameem Bhatti	MBA/IT (25 points)	11 (75 points)	100
3	Ghulam Mustafa Shaikh	MS (25 points)	5 (40 points)	65
4	Mirza	BE (25 points)	28 (75 points)	100
5	Majida Durr	BE (25 points)	23 (75 points)	100
6	Rameer Hani Simran	BE (25 points)	8 (50 points)	65
7	Mazhar Tari	BE (25 points)	4 (25 points)	40

Legal				
	Name	Qualification	Years experience	Points
1	Omar Nisar	LLM (25 points)	13 (75 points)	100
2	Kamir Aziz Khan	LLM (25 points)	20 (75 points)	100

Financial Capability			
- Average Annual Turnover of last 3 years	4	1.00	11,716,667
Appreciation of TOR and Understanding of assignment	2	1.00	
Proposed Methodology	2	1.00	
Work Plan and Manning Schedule	2	1.00	
TOTAL SCORE	100	TOTAL POINTS OBTAINED	64.85


(Mutiullah Shaikh)

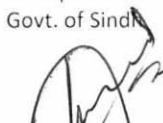
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(Khalid Hussain)

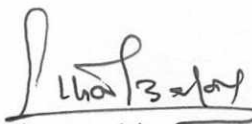
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(Fahad Ansari)
Director (PPP)/Member (CSC)
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Govt. of Sindh

TRANSACTION ADVISORY SERVICES DOMICILE & PRC AUTOMATION PROJECT

COMBINED SCORE CALCULATION

	EY	DCC
Raw Technical Score (RTS)	93.75	78.55
(A) Weighted Technical Score (TSw)	75.00	62.84
Raw Financial Score (RFS)	50,500,000	20,000,000
Financial Score (FS)	39.60	100.00
(B) Weighted Financial Score (FSw)	7.92	20.00
(A) + (B) Combined Score (CS)	82.92	82.84

Note:

Calculation of Technical Score

$$TSw = RTS \times 80\%$$

Calculation of Financial Score

$$FS = 100 \times (RFS_{min}/RFS)$$

$$FSw = FS \times 20\%$$

Calculation of Combined Score

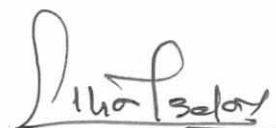
$$CS = TSw + FSw$$



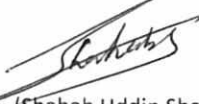
(Mutiullah Shaikh)
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Govt. of Sindh



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Govt. of Sindh



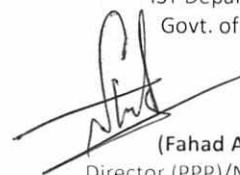
(Athar Hussain)
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Finance Department,
Govt. of Sindh



(Muhammad Yousuf)
Director / Chairman (CSC)
IST Department,
Govt. of Sindh

GOVERNMENT OF SINDH
INFORMATION SCIENCE & TECHNOLOGY
DEPARTMENT

Karachi, dated the 21st September, 2017

ATTENDANCE SHEET

MEETING OF CONSULTANT SELECTION COMMITTEE FOR EVALUATION OF TECHNICAL PROPOSALS OF THE PARTICIPATING FIRMS FOR HIRING THE CONSULTANT FOR FEASIBILITY STUDY & TRANSACTION ADVISORY SERVICES FOR THE PROJECT "DOMICILE & PRC AUTOMATION" HELD ON 21st SEPTEMBER, 2017.

S.No.	Name	Designation	Department	Phone / Mobile	Signature
1.	M. Jomary	Air			
2.	Amir Hussain	Asst. Director	ISTD		
3.	MUTILLAH SHAIKH	FC (Domicile)	ISTD	99213437	
4.	Fahad Anas	Director PPP Unit	Finance Dept	99222191	
5.	Sharayat Ali	Asst. Chief	PSD Dept.	99211916	
6.	Shahab Uddin	Planning Officer	P & D	9921916	
7.	KHA BID Hussain	Sr. Manager (Hwy) Net	ISTD	9921664	

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99251407

**Government of Sindh****Information, Science & Technology Department**Karachi, Dated September 27th, 2017

Subject:- Minutes of Meeting of Consultant Selection Committee for Announcement of Technical Evaluation Results and Opening of Financial proposals of Technically Qualified Firms for the project "Domicile & PRC Automation Project" held on Wednesday, 27th September, 2017

A meeting of Consultant Selection Committee (the "CSC") for "Domicile & PRC Automation" project of Hiring Consultant for Feasibility Study & Transaction Advisory" (the "Project") was held on Wednesday, 27th September 2017 at 12:30 pm in the Committee Room, Information, Science & Technology Department, Government of Sindh under the chairmanship of Director, Information, Science & Technology Department, Government of Sindh. The meeting was convened to announce evaluation results of technical proposals and opening of financial proposal. The attendance sheets are attached (**Annexure-A**).

2. The chair welcomed the CSC members. The CSC announced the technical score attained by the bidder and the process has been completed as per the SPPRA Rules 2010 amended 2017 as given below:

#	Bidder	Technical score	
1.	EY Ford Rhodes Consortium	93.75	Qualified
2.	M/S Data Communication & Control Consortium	78.55	Qualified
3.	KPMG Taseer Hadi Consortium	67.75	Disqualified
4.	M/S Verge Systems Consortium	64.85	Disqualified
5.	Deloitte	N/A	Non-compliant

3. The financial proposal of technically qualified bidders were opened and the quoted financial bid price of qualified bidder was read aloud by the Director PPP Unit. Thereafter, the CSC members signed the financial proposal before the authorized representative of bidder. The financial bid price of technically qualified bidders is given below:

#	Bidder	Bid Price
1	EY Ford Rhodes Consortium	Rs. 50,500,000/-
2	M/S Data Communication & Control Consortium	Rs. 20,000,000/-

4. Based on financial bid price, the financial score was computed pursuant to request for proposal (bidding documents) by the CSC. The combined score calculation is attached as [**Annexure-B**]. The Director, PPP Unit announced the combined score (technical and financial) of the bidders. The break-up of score is given below:

#	Bidder	Combined Score
1	EY Ford Rhodes Consortium	82.92
2	M/S Data Communication & Control Consortium	82.84

Decision: The Consultant Selection Committee unanimously recommended the EY Ford Rhodes Consortium being the successful bidder.

5. Meeting ended with a vote of thanks.

(Mutia Khan Shaikh)
Focal Person /Member (CSC)
IST Department
Govt. of Sindh

(Shahab Uddin Shah)
Planning Officer (S&T)/Member (CSC)
P&D Department,
Govt. of Sindh

(Khalid Hussain)
Senior Manager (N/W)/ Member (CSC)
IST Department
Govt. of Sindh
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Director / Chairman (CSC)
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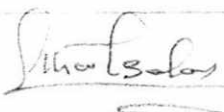





(Athar Hussain)
Deputy Director (T) /Member (CSC)
IST Department,
Govt. of Sindh
(Fahad Ansari)
Director (PPP)/Member (CSC)
Finance Department,
Govt. of Sindh

No. SO(1) IS&TD 3-134/2016
GOVERNMENT OF SINDH
INFORMATION SCIENCE & TECHNOLOGY
DEPARTMENT

Karachi, dated the 27th September, 2017

ATTENDANCE SHEET

MEETING OF CONSULTANT SELECTION COMMITTEE FOR ANOUNCEMENT OF TECHNICAL EVALUATION
RESULTS AND OPENING OF FINANCIAL PROPOSALS TECHNICALLY QUALIFIED FIRMS FOR HIRING
THE CONSULTANT FOR FEASIBILITY STUDY & TRANSACTION ADVISORY SERVICES FOR THE
PROJECT "DOMICILE & PRC AUTOMATION (PPP Mode)" HELD ON 27th SEPTEMBER, 2017.


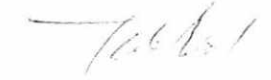


S.No.	Name	Designation	Department	Phone / Mobile	Signature
1.	M. Juma	Director	IST		
2.	Amin Hussain	Dy. Director	ISTD	99213406	
3.	MUTIULLAH SHAIKH	FC (Domicile) M-100	ISTD	99213407	
4.	Fahad Ahsan	Director PPP	FD	99222191	
5.	Shahab Uddin Shah	Planning Officer	P & D.	9921916	
6.	M. Faraz Ahmed	DD(IT)	BOR Sindh	99251407	
7.	Khalid Hussain	Sr. Manager ISTD (IT/Net)	ISTD		

No. SO(1) IS&IT/3-134/2016
GOVERNMENT OF SINDH
INFORMATION SCIENCE & TECHNOLOGY
DEPARTMENT

Karachi, dated the 27th September, 2017

ATTENDANCE SHEET OF PARTICIPANTS

MEETING OF CONSULTANT SELECTION COMMITTEE FOR ANOUNCEMENT OF TECHNICAL EVALUATION
RESULTS AND OPENING OF FINANCIAL PROPOSALS TECHNICALLY QUALIFIED FIRMS FOR HIRING
THE CONSULTANT FOR FEASIBILITY STUDY & TRANSACTION ADVISORY SERVICES FOR THE
PROJECT "DOMICILE & PRC AUTOMATION (PPP Mode)" HELD ON 27th SEPTEMBER, 2017.

S.No.	Name of Representative with Designation	Name of Firm/Company	Email Address	Phone / Mobile	Signature
1.	Shahmeer Akbar	FX	Shahmeer.Akbar@fx-eg.com	0321-2203455	
2.	Tahir Masood	KPMG	tahir.masood@kpmg.com	0334-155665	
3.	AMJAD MURTAZA	IQ CAPITAL PARS (DATA COMMUNICATIONS)	amjad@iq-cap.com	0331-2610333	
4.	Waqar Aziz	Deloitte Touche Bd.	waqar.aziz@deloitte.com	0345-221355	
5.					
6.					
7.					



**GOVERNMENT OF SINDH
INFORMATION, SCIENCE & TECHNOLOGY DEPARTMENT**

**REQUEST FOR PROPOSAL
DOMICILE & PRC AUTOMATION PROJECT**

The Assignment

The Information, Science & Technology Department, Government of Sindh, invites proposals from reputable and experienced firm(s) / consortia to prepare a Feasibility Report covering technical, financial, economic, legal and environmental aspects along with Transaction Advisory Services for the Domicile & Permanent Residence Certificate (PRC) Automation Project.

The existing process of domicile and PRC is paper based, time consuming and cumbersome. The Domicile & PRC Automation Project will help share Government of Sindh's IT vision with the IT industry and general public. The project will bring many benefits and convenience to general public in issuance of computerized Domicile and PRC. Further details are provided in the Request for Proposals (RFP).

The interested firm(s) / consortia need to furnish relevant documents pursuant to the RFP to demonstrate experience and expertise to undertake the Transaction Advisory for Domicile & PRC Automation Project.

Brief Scope of Work

The detailed scope of work for the Transaction Advisor to develop the project is provided in the RFP. However, briefly, the Transaction Advisor / Consulting Firm(s) shall be expected to perform the following tasks:

- Conduct Technical Feasibility of the proposed project.
- Conduct Financial, Legal, Socio-economic viability study, and provide Transaction Advisory Services in respect of the project.
- Assist Information, Science & Technology Department in marketing the project and administering the bidding process for implementation of the project.

Eligibility:

Registration with Sindh Revenue Board (SRB), relevant tax authorities and relevant professional body (PEC) and other relevant as given in the RFP.

Bid Security: 1% of the bid price.

Bid Validity Period: 90 days.

Response Time:

From issuance of bidding documents to September 11, 2017.

Pre-Bid Meeting:

August 17, 2017 at 11:00 a.m. in the Committee Room of Information, Science & Technology Department, Building No. 6, Sindh Secretariat, Karachi.

Bid Submission Deadline:

September 12, 2017 at 11:00 a.m.

Bid Opening:

September 12, 2017 at 11:30 a.m.

Bid Submission and Opening Address:

Incharge Focal Person (Domicile & PRC Automation Project, Information, Science & Technology Department, Building No. 6, Kamal Attaturk Road, Sindh Secretariat, Karachi.

Bidding Documents:

The RFP document shall be available to download (free of cost) on the below mentioned websites:

www.pprasindh.gov.pk and www.sindh.gov.pk

Late proposal shall be rejected.

For Further Information

Mr. Mutiullah Shaikh

Focal Person, Domicile & PRC

Automation Project, Information

Government of Sindh

Phone: 021-99213406

Director, PPP Unit
Finance Department
Government of Sindh
Phone: 021-99222191

INF-KRY No. 3508/17

ہم دہشگردی کے خلاف متحد ہیں۔

Say No to Corruption



حکومت سندھ انفارمیشن سائنس اینڈ ٹیکنالوجی ڈیپارٹمنٹ الٹماس برائے پروپوزل ڈومیسائل اور پی آر سی آٹومیشن پروجیکٹ



اسائنمنٹ:

بڈسیکورٹی: پیشکش کی کل لاگت کی 1%۔
پیشکش منوثر ہونے کی مدت: 90 دن۔
جواب دینے کی مدت: بڈنگ دستاویزات کے اجراء سے 11 ستمبر 2017 تک۔
پری بڈ میٹنگ: مورخہ 17 اگست 2017 بوقت 11:00 بجے دن بمقام کمیٹی روم، انفارمیشن سائنس اینڈ ٹیکنالوجی ڈیپارٹمنٹ، بلڈنگ نمبر 6، سندھ ٹیکریٹ، کراچی۔
پیشکش جمع کرانے کی آخری تاریخ: مورخہ 12 ستمبر 2017 بوقت 11:00 بجے دن تک۔
پیشکش کھولنے کی تاریخ: مورخہ 12 ستمبر 2017 بوقت 11:30 بجے دن۔
پیشکش جمع کرانے اور کھولنے کا مقام: انفارمیشن سائنس اینڈ ٹیکنالوجی ڈیپارٹمنٹ، انفارمیشن سائنس اینڈ ٹیکنالوجی ڈیپارٹمنٹ، بلڈنگ نمبر 6، کمال اتارک روڈ، سندھ ٹیکریٹ، کراچی۔
بڈنگ دستاویزات: RFP دستاویزات درج ذیل ویب سائٹوں پر بغرض ڈاؤن لوڈ (بلا قیمت) دستیاب ہوں گی: www.sindh.gov.pk اور www.ppr.sindh.gov.pk۔
تاخیر سے موصول پروپوزل مسترد کر دی جائیں گی۔

مزید معلومات کیلئے:

مسٹر مطیع اللہ شیخ

فونل پرسن،

ڈومیسائل اینڈ پی آر سی آٹومیشن پروجیکٹ،
انفارمیشن سائنس اینڈ ٹیکنالوجی ڈیپارٹمنٹ،
حکومت سندھ
فون: 021-99222191

فون: 021-99213406

ڈومیسائل اور پی آر سی کا موجودہ نظام کاغذ پر مبنی ہے جو وقت طلب بھی ہے اور بے ہنگم بھی۔ دی ڈومیسائل اینڈ پی آر سی آٹومیشن پروجیکٹ حکومت سندھ کے I.T. سے متعلق ویزان کو انفارمیشن ٹیکنالوجی کی صنعت اور عوام الناس تک پہنچانے کا۔ یہ پروجیکٹ کمپیوٹرائزڈ ڈومیسائل اور پی آر سی کے اجراء میں عوام الناس کیلئے سہولت ثابت ہوگا۔ اس ضمن میں مزید تفصیلات انفارمیشن سائنس برائے پروپوزل (RFP) میں فراہم کر دی گئی ہیں۔
دلچسپی رکھنے والی فرم (ز) / کنسورشیا کو چاہئے کہ RFP کی قیمل میں ایسی متعلقہ دستاویزات جمع کرا میں جو ظاہر کرتی ہوں کہ وہ ڈومیسائل اینڈ پی آر سی آٹومیشن پروجیکٹ کی ٹرانزیکشن اینڈ وائزر کیلئے مطلوبہ تجربے اور مہارت کی حامل ہیں۔

کام کا مختصر اسکوپ:

پروجیکٹ بلڈ ای تیاری کی غرض سے ٹرانزیکشن اینڈ وائزر کیلئے کام کا تفصیلی اسکوپ RFP میں مہیا کر دیا گیا ہے تاہم ٹرانزیکشن اینڈ وائزر (کنسلٹنگ فرم (ز) سے درج ذیل امور کی انجام دہی کی توقع کی جائیگی:

- موجودہ پروجیکٹ کی پیش رفت کی ترقیاتی انجام دینا۔
- پروجیکٹ کے پیش میں مالیاتی، قانونی، معیشتی، اکاؤنٹنگ، نمونہ پیری ظاہر کرنا ای اسٹڈی انجام دینا اور ٹرانزیکشن اینڈ وائزر کے لئے فراہم کرنا۔
- پروجیکٹ بلڈ ای مارکیٹنگ اور پروجیکٹ کے نفاذ کیلئے بڈنگ پروسیس کے انتظام میں انفارمیشن سائنس اینڈ ٹیکنالوجی ڈیپارٹمنٹ کی اعانت کرنا۔

اہلیت:

سندھ راجیو بورڈ (SRB)، متعلقہ ٹیکس دہکار اور متعلقہ پروفیشنل ادارے (PEC) اور دیگر متعلقہ اداروں، جیسا کہ RFP میں مذکور ہے، میں رجسٹریشن۔



No.SO(T)/IS&TD/3-97/2011
GOVERNMENT OF SINDH
INFORMATION SCIENCE & TECHNOLOGY
DEPARTMENT

Karachi, dated the 3rd October, 2017

To,

The Director (Enforcement-II),
Sindh Public Procurement Regularity Authority,
Government of Sindh,
Karachi.

Subject:

REQUEST FOR DISPLAYING THE BID EVALUATION REPORT OF THE PROJECT TITLED FEASIBILITY STUDY TRANSACTION ADVISORY SERVICES FOR THE PROJECT "DOMICILE & PRC AUTOMATION (PPP MODE)" OF INFORMATION SCIENCE & TECHNOLOGY DEPARTMENT, GOVERNMENT OF SINDH. VIDE NIT REF NO. INF-KRY: 1322/17 & SPPRA TENDER ID (32166) DATED: 26.07.2017 TO 27.07.2017 ON THE WEBSITE OF SPPRA.

I am directed to refer to subject noted above and to enclose herewith the following documents duly signed for the project titled **DOMICILE & PRC AUTOMATION (PPP MODE)** of Information Science & Technology Department, Government of Sindh. **VIDE NIT REF NO. INF-KRY: 1322/17 & SPPRA Tender ID (32166) DATED: 26.07.2017 to 27.07.2017** on the website of SPPRA in compliance to Rule-45 of SPPRA Rules 2010 (Amended 2017). The Following documents are hereby submitted for information & Bid evaluation report for uploading on the website of SPPRA.

1. Original copy Bid evaluation Report duly signed by all Consultant Selection Committee (the "CSC") members for displaying on the website of SPPRA.
2. Original copy of minutes of meeting of technical opening duly signed by (the "CSC") for the submitted proposal/Bids.
3. Original copy of minutes of meeting with consolidated technical evaluation Report showing the evaluation criteria as set in the RFP and score awarded to the participating firms by the Consultant Selection Committee (the "CSC").
4. Original copy of minutes of meeting of financial opening of the technically qualified firm duly signed by all Consultant Selection Committee (the "CSC") members.

It is, therefore requested that the Bid evaluation Report may be displayed on the official website of SPPRA at the earliest so that the further process may be initiated.

Encl: (17 pages) as above

(SAJID ANWAR SEEHAR)
DEPUTY DIRECTOR (I&C)

C.C to:-

1. The Staff Officer to MD, SPPRA, Karachi.
2. PS to Secretary, Information, Science & Technology Department, Govt. of Sindh.
3. PS to Director General, IS&T Department, Govt. of Sindh, Karachi.



DEPUTY DIRECTOR (I&C)

2/10/17