



### GOVERNMENT OF SINDH POLICE DEPARTMENT

/2013/Karachi No. G-I/ Dated 15-03-2013.

To,

The Director Admn: & Finance, SPPRA, Government of Sindh, Block No.8, Sindh Secretariat No. 4A, Court Road, Karachi.

#### PURCHASE OF APCs(B7+) Subject :-

Kindly enclosed find herewith a contract worth of 9,548,808 Euro for the procurement of 16 Units of following APCs were made between Sindh Police and M/s YOGOIMPORT SDPR J.P. under Rules-16 (ii) (Viii) of SPPRA 2010 (Direct Contracting) after the approval of Govt of Sindh Home Department vide letter No.SO (Bud)HD-5-(3)/2012 dated 13-03-2013. (Copy attached at annexure "A")

Description	Quantity
	03 Units
BTR-SR-8808 8x8	13 Units
OV M11 (Multi-Role Armored Vehicle	16 Units
	Description BTR-SR-8808 8x8 DV M11 (Multi-Role Armored Vehicle Total

The background of the matter is that as per the directions of Federal Government Sindh Police was required to explore possibility for import of APCs 2/with higher level of armor i.e above than B6. A team of Sindh Police officers was asked to visit Serbia and Uzbekistan to examine the products Accordingly a delegation visited the facilities of M/s YOGOIMPORT at Belgrade, Serbia on 03.09.2012 and furnished the report, which was forwarded to the Home Department (copy at flag "B").

- The Home Department Government of Sindh held meeting with the 3/-Finance Department, Government of Sindh, and consequently the issue of custom duties was raised. The home department took up the case with the Federal Bureau of Revenue (FBR) for exemption of custom duties on the subject APCs on the request of the Provincial Government, the FBR granted exemption from custom duties on the import of subject APCs (copy of Home Department letter and FBR letter are at flag "C" & "D").
- Subsequently the commercial quotation was obtained, and based on 4/from received quotation was final specifications required the M/s YOGOIMPORT on 11.03.2013 (copy at flag "E").

- As stated above the Finance Department has released funds amounting to Rs.1242.25 million for procurement of subject APCs M/s YOGOIMPORT requires availability of 100% funds to accept the purchase order. The Sindh Bank has been chosen for the matching bank guarantee as directed by Finance Department so as to secure the amount till such time delivers are received as per the contract. The permission of Finance Department referred to above has been received vide FD No.(B&E-II) 3-265/2012-13 dated 13.03.2013 duly endorsed by CPO vide No. B-II/508 dated 13.03.2013 (copy at flag "F").
- 6/- This contract will be enforced after the necessary approval from Ministry of Interior Islamabad and State Bank of Pakistan regarding import of aforesaid APCs from M/s YOGOIMPORT at Belgrade, Serbia.

(TANVEER AHMED TAHIR) PSP

AIGP/Logistics, For Inspector General of Police, Sindh Karachi.

NO. SO(Bud)HD-5-(3)/2012 GOVERNMENT OF SINDH HOME DEPARTMENT Karachi, dated 15/1 March, 2013

To,

The Inspector General of Police Sindh, Karachi.

Subject:

PURC HASE OF APCs.

I am directed to refer to CPO letter No. B-II/476 dated 27.02.2013 regarding procurement of APCs, and to convey the approval of the competent authority i.e. the Chief Minister Sindh, (Photo copy of Summary enclosed), for purchase of 20 units of APCs from M/s YOGOLMPORT, Serbia by direct contracting in terms of rule 16(b)(ii)(viii) of the Sindh Public Procurement Rules, 2010.

You are requested to take further requisite action at your end.

(MUHAMMAD ASIM KAREEN SECTION OFFICER (BUDGET) HOME DEPARTMENT PH.99211357

CC. to:

P.S to Additional Chief Secretary Home Department Government of Sindh, Karachi.

SECTION OFFICER (BUDGET)
HOME DEPARTMENT



#### SUMMERY FOR CHIEF MINISTER SINDH

Subject:

Provision of Funds for Purchase of APCs.

The Inspector General of Police Sindh vide letter No.B-II/476, dated 27th February, 2013 (copy at Annex-I) has informed that against the demand of twenty (20) units of APCs (B-7 Level), the Finance Department, Government of Sindh has provided financial cover for ten (10) units at cost of Rs 621 million. The IGP Sindh has further requested for grant of permission to procure the ten (10) units of APCs (B-7 Level) from M/s YUGOIMPORT, Serbia by direct contracting as per rule 16(b)(ii)(viii) of the Sindh Public Procurement Rules, 2010 (copy at Annex-II).

2. The background of the matter is that during field operation, the Police personnel using existing APCs (B-6 Level) suffered heavy causalities, and as such the Sindh Police approached for enhance level of armor protection. The Provincial Government was informed that APCs of B-7 Level is not manufactured in Pakistan; therefore the Police department was requested to explore the possibility of acquisition of B-7 Level APCs from abroad keeping in view the urgency/immediate delivery. A team of Police officers headed by IGP Sindh had gone to Serbia to evaluate the performance of APCs, who reported that the Serbian APCs fulfill the requirement of B-7 Level armor protection. Accordingly, proposal was moved for purchase of twenty (20) units. However, the Finance Department, Government of Sindh proposed to acquire twenty (20) units in two phases, and has provided funding for phase-I i.e. procurement of ten (10) units.

In view of the above, it is proposed that the requisite permission to purchase the subject item by way of direct contracting in terms of rule 16(b) of the Sindh Public Procurement Rules, 2010, as requested by IG Police Sindh may be granted. The recent amount would be subject to as a contract.

The Hon'able Chief Minister Sindh is requested to approve para 3

above, please.

5. Chief Secretary

(WASEEM AHMAD) A Addl. Chief Secretary

Addi. Cilier Secretary

6. Chief Minister Sindh

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Date

## REPORT ON VISIT OF SINDH POLICE DELIGATION TO R&D FACILITIES OF YOGOIMPORT (SDPR), BELGRADE, SERBIA

- In order to meet the challenges of law and order, and terrorism in the province of Sindh, the Sindh Police has been working hard to improve its operational capability. In this regard, arms / arumunition, transport, technical & security equipment and armored personnel carriers (APCs) have been acquired out of the grants provided by provincial and federal governments. Following lengthy process of procurement, the supplies have started.
- 2. Out of the package referred to above, purchase orders were placed for 39 units of APCs of different configuration, to Heavy Industrie's Texila against advance payment. 15 units of (APCs) were supplied during last financial year which were deployed in the field in an emergency situation in Lyari (Karachi) and other places. Unfortunately, the bullets penetrated through the APCs and as a consequence police personnel lost their lives. The APCs were withdrawn from the field units and sent back to HIT for ap-gradation to the requisite level of protection. The HIT is demanding additional cost to upgrade the armor (level of protection), and also a longer time frame for delivery of all the units. In this background, the police units in field have become handicapped to move into the affected areas. Further, the incidents of police casualties inside the APCs have been widely reported and contested by the media and press, thereby affecting the morale of the force.
- 3. The Sindh Police have been looking for alternate source for acquisition of APCs. In this regard, M/s YUGOIMPORT (SDPR) approached the Sindh Police and gave a detailed presentation of their products to the concerned officers / technical team of Sindh Police. In continuation to this initiative, a team of police officers headed by IG Police visited the R&D and testing facilities of M/s YUGOIMPORT (SDPR) at Belgrade, Serbia on 3rd and 4th September, 2012. The observations and recommendations of the team during the visit under reference are as under:
  - M/s YUGOIMPORT (SDPR), founded in 1949, is a 100% state owned company. Apart from defence production, the company is also producing / equipping arms / ammunition, protection & anti-riot gear and APCs for law enforcement / police, and also helicopters for law enforcement and anti-insurgency purposes.
  - ii. The team inspected and evaluated following items of interest / police use:
    - a) APCs (Large and Small)
    - b) APC Armament
    - c) Sensor system

- d) Arms & ammunition
- e) Helicopter
- 4. After detailed briefing and question answer session, the above items were personally inspected and examined by Sindh Police team. Later, the operational capability of the above items was witnessed by actual demonstrations. The observations, based on demonstration and testing, are as under:
  - i. APC HEAVY. The heavy APC (LAZAR) can carry 13 personnel. In comparative terms, the added advantages of this vehicle are (1) its engine power (2) air conditioning system (3) protection level 3+[testing by real fire on armor plate] (4) protection against IED (5) personnel survive ability against IED impact (6) provision of installation additional or replacement of existing armor (7) armored hull on chassis / self supporting hull with independent suspension.
  - ii. New features of heavy APC (LAZAR) include weapon system which does not require personnel to get out of the vehicle. They can operate while being inside APC through electronic computerized fire control system with laser range finder. Additional modifications of variety turret and armaments are available.
  - APC SMALL. The small APC also has similar functions as heavy APC but it can carry only 6 to 8 personnel.
  - iv. <u>SENSOR SYSTEM.</u> This product was vehicle mounted radar based target location and command based system. It was unique from law enforcement point of view as it can locate targets at a distance of up-to 30 to 50 kilometers and as such provide a tactical surveillance to the field unit involved in operation. Prior information of presence and location of target is a big advantage at tactical level and can prove vital in saving lives / success of the operation.
  - v. <u>ARMS / AMMUNITION</u>. The performance of following weapons was witnessed. These can add significantly to the capability of police in anti-terror and anti-dacoit operations.
    - a) Anti-material rifle (12.7mm M93)
    - b) Under Barrel Grenade Launcher (40mm)
    - c) Sniper Rifle (7.62 x 54mm M91)
    - d) Multi shot riot gun (PPT 38mm)
    - e) Revolver type tear gas / grenade launcher (40mm SG-07)

- vi. <u>HELICOPTER</u>. The team took practical demonstration of the flying and performance capability of the helicopter. It was Mi 8/17 helicopter upgraded with optoelectronic system for surveillance with compatible interface capability integrated with weapon system and retrofitting of ballistic protection system. The product can play a vital role in anti-dacoit operations in the katcha areas of Sindh province.
- 5. Complete technical specifications and detailed performance evaluation were recorded separately and can be made available as a part of this report. Generally the team found that the items indicated above were in accordance with the specification given out at the time of presentation and can perform the functions which these were stated to be capable.
- 6. On 4th September, 2012 the team met the Director General of M/S YOGOIMPORT (SDPR) at Belgrade, Serbia to review the outcome of visit and also other related aspects i.e. training, post supply maintenance issues and availability of spare parts. The Director General and the Director R&D assured for provision of all these aspects and offered to dispatch team of technical personnel to Pakistan for evaluation of the local conditions, technical facilities of Sindh Police and also study refurbishing of existing fleet of APCs of Sindh Police.

Prepared by My Gr. Dr. M.L.I. BALOCH Dv. inspector concerns on Police

(Finance), CPO Sindh, Karachi.

Approved by

Karachi dated 7th September, 2012





NO. SO(Bud)HD-3-1(17)/10(APC)P-1
GOVERNMENT OF SINDH
HOME DEPARTMENT

Karachi dated 09th January, 2013.

The Inspector General of Police Sindh, Karachi.

ATTEN:- DIGP (FINANCE)

Subject:

EXEMPTION FROM PAYMENT OF CUSTOMS DUTY AND OTHER TAXES ON IMPORT OF 20 UNITS OF ARMORED PERSONNEL CARRIER (APCs) FOR SINDH POLICE.

I am directed to enclose herewith a copy of letter C.No. 17(4)/2011.G&SE-2086-R, dated 4th January, 2013, received from Federal Board of Revenue, Government of Pakistan, Revenue Division, Islamabad, regarding captioned subject for information and further necessary.

(MUHAMMAÓ ASIM KARÉEM SECTION OFFICER (BUDGET) HOME DEPARTMENT PH 99211357

CC. to:

Private Secretary to ACS (Home), Sindh, Karachi.

> P.A. to D.S. (Admin), Home Department.

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SECTION OFFICER (BUDGET) HOME DEPARTMENT PH.99211357

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C.No.17(4)/2011.G&SE.

Islamabad, the 4th January, 2013.

### SPECIAL EXEMPTION ORDER NO. 04/2013

Subject:

EXEMPTION FROM PAYMENT OF CUSTOMS DUTY AND OTHER TAXES ON IMPORT OF 20 UNITS OF ARMORED PERSONNEL CARRIER (APCs) FOR SINDH POLICE.

In exercise of powers conferred under section 20 of the Customs Act, 1969 (IV of 1969), section 13(2)(b) of the Sales Tax Act, 1990 and sub section (2) of section 53 of the Income Tax Ordinance, 2001 (XLIX of 2001), the Federal Board of Revenue is pleased to exempt, as a special case, 20 units of Armored Personnel Carrier (APCs) imported/to be imported by Sindh Police from payment of whole of duties and taxes chargeable thereon subject to fulfillment of following condition:

- The said APCs would exclusively be used for the purpose for ix) which the same are being imported and the same would not be sold or otherwise disposed off without Board's prior approval and without payment of Customs duty and taxes chargeable thereon.
- All conditions of the Import Policy Order 2009 have to be X) fulfilled regarding the import of the above mentioned APCs.
- In case of non compliance of any of the above conditions, full xi) duty/taxes shall be charged in addition to any other action so warranted under the respective laws.

(Abdul Hamid) Second Secretary (G&SE)

Copy to:

₩1. Mr. Waseem Ahmed, Additional Chief Secretary, Home Department, Government of Sindh, Karachi.

The Director General, Intelligence and Investigation-FBR Islamabad.

3. The Collector of Customs, Model Customs Collectorate of Appraisement, Custom House, Karachi.





Britavar umethosti 2, 11150 Beograd, Phone (+38, 1-11) 222-44-44, 222-44-00. (+381-11) 222-45-77, 222-45-99, P.O. Box 23, E-mail:fdsp@eunet.rs

Our reference: 2320/VD/

Date: March 11, 2013

Sindh Police, I. I. Chundrigar Road, Karachi, Pakistan

## PROFORMA - INVOICE No. 2320/VD/PAK

lam W	Quantity	DESCRIPTION	Unit Price EUR	Total Price EUR
I.	4	LAZAR BTR-SR-8808 8X8 – (Multi-purpose mine resistant ambush protected vehicle with rigid axles)  Additional Equipment	936,000.00	3,744,000.00
	4	a) System for suction of powder particles and cartridge case catch     b) Run Flat Tyre	3,168.00 19,008.00	12,672.00 76,032.00
	4	Subtotal (1)	958,176.00	3,832,704.00
Name of	16	4x4 BOV M11 (Multi-Role Armored Vehicle)	276,000.00	4,416,000.00
10 To	16 16 16	Additional Equipment a)Run Flat Tyre b) Mine resistant equipment c) Addition ballistic protection	9,360.00 23,400.00 28,080.00	149,760.00 374,400.00 449,280.00
11.11	16,	Subtotal (2)	336,840:00	5,389,440.00
William Action		Transportation Charges from port Bar, Montenegro to Karachi, Pakistan		561,255.00

METOD OF PAYMENT:  100% ADVANCE PAYMENT payable by Letter of Credit against Advance Payment Guarantee of equivalent amount	39	
Delivery term: CIF Karachi, Pakistan (ICC Incoterms 2010)		
TOTAL EUR: Say: EUR Nine Million Seven Hundred Eighty Three Thousand Three Hundred Ninty Nine and 00/100		9,783,399.00

FOR "YUGOIMPORT-SDPR"

Vesta D. Stupar, M.Sc.B. Oec

ANNEXURE "F"

#### GOVERNMENT OF SINDH POLICE DEPARTMENT

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Subject - Audit copies

I am directed to forward herewith original audit copies for the purchase of APC (B-7) Protection Level, for necessary action.

S#	Name of item	Order No.	Date	Amount
1	2 APC (Large) 8 APC (Small)	FD(B&E-II)3-265/2012-13 SO(BUD)HD-3-1(17)/10	13.03.2013	621,127,000
2	2 APC (Large) 8 APC (Small)	FD(B&E-II)3-265/2012-13 SO(BUD)HD-3-1(17)/10	13.03.2013	621,128,000
			Total	1,242,255,000

 Necessary approval of competent authority i.e. Chief Minister Sindh for procurement of said 20 APC from M/s YUGOIMPORT. Serbia by direct contracting in term of Rule 16(b)(ii)(viii) of the Sindh Public Procurement Rules 2010, received from Home department vide No. SO(Bud)HD-5-(3)/2012 dated 12.3.2013 is also enclosed.

(DOST ALI BALOCH)

Deputy Inspector General of Police (Finance) Sindh Karachi

AIGP Logistics, CPO Sindh Karachi F.W. u.o. No. B-II/508 dated 13.03.2013

Copy to:

- 1. PS to IGP Sindh.
- Master file.



#### SO(BUD)HD-3-1(17)/10 COVERNMENT OF SINDH HOME DEPARTMENT

Karachi dated March, 2013

No. SO(BUD)HD-3-1(17)/10: In pursuance of Finance Department, Government of Sindh, advice No. FD (B&E-II)3-265/2010, dated 25th February 2013, Sanction of the Government of Sindh is hereby accorded for expenditure of Rs 621,127,000/- (Rupees Six Hundred Twenty One million One Hundred Twenty Seven Thousand only) for purchase of B-7 Protection Level APCs for Sindh police and place the same at the disposal of IGP Sindh.

S#	Name of item	Unit price (in Euro)	Unit price (in PR)	Quantity	Amount
15	APC (large)	958,176	118,813,800	2	237,627,500
2	APC (Small)	336,840	41,768,200	8	334,145,500
	Transportation charges	39,800	4,935,450	10	49,354,000
_	Total	1,334,816	165,517,450	10	621,127,000

2. The above expenditure involved has been sanctioned in anticipation of provision of funds during current financial year 2011-12 and will be debitable under the Head of Account "SC21014-Police- KA4059 IG Police Sindh -A09501- Transport" and it will be met with either by way of re-appropriation of funds or by obtaining supplementary grant in due course, during the current financial year 2012-13.

3. The payment will be drawn from the Accountant General Sindh/District Account Office by the Drawing & Disbursing Officer concerned on presentation of bills and the expenditure will be debited to the above head of Account/Fund Code, during current financial year 2012-2012.

(WASEEM AHMED) Addl. Chief Secretary (Home)
Government of Sindh
Karachi

FD(B&E-H)3-265/2012-13

Karachi

Dated ! /3 .3.2013

Copy forwarded to the Accountant General Sindh Karachi for information and negessary action please. Funds will be provided by way of re-appropriation or obtaining our lementary grant in due course, as the case may be, during current financial

SECTION OF ICER (BEE-II)

FOR SECRETARY TO GOVERNMENT OF SINDH

FINANCE DEPARTMENT GOVERNMENT OF SINDS Copy forwarded to the following for information and necessary action.

- The Inspector General of Police, Sindh Karachi. 1.
- 2. The Senior Programmer (PIFRA) Finance Department, GoS, Karachi.
- The Section Officer (B&E-I & II), Finance Department, GoS, Karachi. 3.
- 4. Master file.

(Muhammad Asim Kargem) Section Officer (Budget) Home Department 021-99211357

CONTRACT

CONFIDENTIAL

#### CONTRACT No.: 2320/VD-01/13

dated March 15, 2013, Concluded between the Sindh Police, I. I. Chundrigar Road, Karachi, Pakistan, represented by the Inspector General, hereinafter the Buyer, of one side,

and

between YUGOIMPORT SDPR J.P., Bulevar umetnosti 2, 11150 Beograd, Republic of Serbia represented by Nenad Miloradovic, Assistant General Manager, hereinafter the Seller, of the other side

The contracting Parties (hereinafter jointly referred to as the "Parties") have agreed as follows:

#### Article 1

#### SUBJECT, QUANTITY AND PRICE

The Seller undertakes to deliver the Goods in accordance with the prices and quantities specified in Appendix No. 1 representing an integral part hereof, and pursuant to the technical specifications set forth in Appendix No. 2 representing an integral part hereof, while the Buyer undertakes to take over and pay for the Goods.

#### Article 2

#### PRICE AND PAYMENT METHOD

- 2.1 Total price of the Goods to be delivered as per Appendix No. 1 hereto amounts to EUR 9,548,808.00 EUR (Euro nine million five hundred forty eight thousand eight hundred and eight only)
  The price defined herein is CFR Karachi, Pakistan (ICC Incoterms 2010). The above price is fixed and not subject to change until full implementation hereof.
- 2.2 The Buyer shall effect the payment of the contracted value of the Goods under Article 1 hereof by irrevocable documentary credit issued by Buyer's bank (Sindh bank Ltd, Pakistan, Swift code: SINDPKKA) in accordance with UCP 600 with right to an irrevocable reimbursement undertaking (in accordance with URR 725) issued by the Bank acceptable for the Seller's bank and opened within 30 days after signing of this Contract.
  - a) 100% of the total L/C value will be payable in advance against presentation of:
    - Proforma invoice on 100% (one hundred percent) of the total L/C value 1 original and 3 copies
    - Copy of two swift messages certifying that two Advance payment guarantees have been issued in favor of the Buyer I photocopy
  - b) L/C will be valid for 3 months after the date of its opening
  - c) L/C will be issued in accordance with the Appendix No 6 hereof

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- d) All bank charges related to the opening of L/C in the Buyer's country will be paid by the Buyer and all the charges out side the Buyer's country will be born by the Seller. Upon opening of the L/C which is acceptable for Seller, all costs of any amendments shall be borne by the Party causing the said amendments.
- e) Documents for payment collection will be presented within L/C validity
- f) L/C will be advised to the Seller through Privredna banka Beograd a.d. (Swift code: PBBBRSBG).
- 2.3. Seller will submit to the Buyer two Advance payment bank guarantees issued by two Seller's banks each on the 50% of the Contract value in favor of the Buyer who shall be advised about their issuance through his commercial bank in Karachi, Pakistan (Sindh bank Ltd, Pakistan, Swift code: SINDPKKA).

Both Advance Payment Guarantees shall be issued as per the wording given to in Appendix No. 3 and Appendix No. 4 hereto, with the validity period of 17 months from the date of their issuance and both guarantees shall be reduced equally for the 50% of the value of each delivery as follows:

- a) Advance payment guarantees issued in accordance with the wording given in Appendix No. 3 will be reduced for the 50% of the invoiced value against the presentation of the following documents to the Bank guarantor:
  - Commercial invoice, 1 original and 3 copies
  - Packing list, I original and 3 copies
  - Bill of Lading, full set 3/3 originals and 3 copies
  - Document on Technical Acceptance at the Seller's facilities, signed by the Buyer and the Seller or Manufacturer's Quality Certificate, one original.

The Bank guarantor will send the documents to be presented for the reduction of the advance payment guarantee to the Buyer through the Sindh bank Ltd, Pakistan.

- b) Advance payment guarantee issued in accordance with the wording given in Appendix No. 4 will be reduced for the 50% of the invoiced value against the presentation of the following documents to the Bank guarantor:
  - Commercial invoice, 1 original and 3 copies
  - Packing list, 1 original and 3 copies
  - Bill of Lading- one photocopy

(and

 Document on Technical Acceptance at the Seller's facilities, signed by the Buyer and the Seller or Manufacturer's Quality Certificate, one photocopy.

The above documents shall be presented after each delivery and prior to the expiry of the Advance Payment Guarantee.

The Advance Payment Guarantees shall be subject to URDG 758 rules.

B2

All bank charges relating to the issuance and amendments of the Advance Payment Guarantee outside the Seller's country shall be borne by the Buyer, while any expenses relating to the issuance and amendments of the Advance Payment Guarantee inside the Seller's country shall be borne by the Seller.

#### Article 3

#### DELIVERY PERIOD

The Seller shall deliver the Goods referred to in Appendix 1 hereof, within maximum 15 months from the Contract coming into force hereof, CFR Karachi, as follows: 3.1.

nomins from the Co	35	
Coming into force of	LAZAR BTR-SR-8808 8X8 pcs.	4x4 BOV MII pcs.
the Contract - T0 TOTAL T0 + 15	3	13
months		

- After successful completion of the inspection at the Seller's facilities pursuant to Article 4 hereof, the Seller shall inform the Buyer of the date of each delivery at least 15 (fifteen) days 3.2. in advance.
- The date of the Bill of Lading evidencing the irrevocable dispatch of the Goods by the Seller to the Buyer shall be considered as the date of the delivery. 3.3.
- Seven (7) days prior to each delivery of the Goods which are the subject hereof, the Seller shall submit by fax/e-mail to the Buyer and/or the appointed forwarding agent the following 3.4. information:
  - the scheduled delivery date
  - the description of the Goods to be delivered
- Within the 120 days from the date of Contract coming into force the Buyer is entitled to purchase additional 1x Lazar 2 and 3x BOV11 vehicles under same terms and conditions as 3.5. stipulated in this Contract subject to annex of this Contract is being signed between the Parties.

#### Article 4

## JOINT PRE-SHIPMENT INSPECTION AND ACCCEPTANCE

- 4.1. Joint pre-shipment inspection of the Goods shall be carried out at the Seller's facilities in the presence of the representatives of the Buyer and the Seller. The Goods to be delivered must be entirely in accordance with the terms and conditions hereof, the technical characteristics of the Goods listed in Appendix No. 2. The said Joint pre-shipment inspection will be carried out as per Seller's standard test procedures and as per the inspection plan (including driving test and live firing). The Seller shall submit to the Buyer the said Inspection Plan prior to each delivery, 35 (thirty five) days prior to the scheduled date of shipment at the latest.
- The Buyer shall send a pre-shipment inspection team for each consignment of the goods to be delivered. The Seller shall invite the Buyer 30 (thirty) days prior to the commencement of the 4.2. inspection. The Buyer shall send the data of the specialists 15 (fifteen) days prior to the

inspection. The pre-shipment inspection team comprising maximum 3 (three) Officers of the Sindh Police (for each consignment) shall carry out the inspection at the Seller's facility or on site, in the duration of maximum 7 (seven) calendar days excluding the duration of travel.

The Seller shall provide all the necessary permits for the entry of the Buyer's representatives into the Seller's facilities.

- The Buyer shall bear the costs of return airline tickets for its representatives, while the Seller shall provide local transport, primary medical care as well as board and lodging 4.3.
- If, during the pre-shipment inspection, any discrepancies are established between the Goods and the specifications under the Contract, the Seller shall repair or replace all the Goods which 4.4 are not in compliance with the specifications within the period of 90 days. After the repair or the replacement of such Goods, the same should be inspected again by both parties on the site of the repair/replacement, so as to ship them together with the same consignment.
- Upon a successful pre-shipment inspection, the representatives of the Buyer and the Seller shall jointly sign the Document on Technical Acceptance at the Seller's facilities. If the 4.5 Buyer's representatives do not attend the pre-shipment inspection (within 15 days from the notified date of inspection) of which they were notified in due time, the Manufacturer shall issue and sign the Quality Certificate and the Goods shall be delivered to the Buyer thereafter.
- The Seller shall deliver to the Buyer the following documents for the delivered Goods: 4.6.
  - Invoice with specification, one copy;
  - Packing list for the lot of the goods, one copy;
  - Quality certificates for all Goods, issued by the manufacturer.

The above documents shall be delivered along with the Goods.

#### Article 5

## JOINT POST-SHIPMENT INSPECTION AND FINAL ACCEPTANCE

Joint post-shipment inspection and final acceptance of the consignment shall be carried out at the Buyer's facility in Pakistan. The Seller shall deliver the Goods in accordance with the 5.1delivery periods and contracted delivery terms. The Seller shall send its representatives to Pakistan for joint post-shipment inspection. The Joint Post Shipment Inspection shall be carried out, in accordance with the Seller's Inspection Plan comprising standard post shipment delivery procedure (checking of the completeness of the equipment and static functional tests) The Seller shall submit to the Buyer the said Inspection Plan prior to delivery, 35 (thirty five) days prior to the scheduled date of shipment at the latest. The Joint Post Shipment Inspection shall be carried out at the Port of Karachi within maximum 5 (five) days as of the date of arrival of each consignment. The Buyer shall provide, at its own cost, the necessary prerequisites for the said inspection as per requirements listed in the Seller's Inspection Plan.

The Seller shall bear the costs of return airline tickets for its representatives, as well as the costs of board and lodging, while the Buyer shall provide and bear the costs of local transport, medical care, and security during Sellers experts stay in Pakistan.

Upon successful completion of the joint post-shipment inspection and acceptance of each consignment, the representatives of the Parties shall issue and sign the Certificate of Final 5.2.



Acceptance in 4 copies (2 copies for each Party), no later than 03 (three) days after the successful completion of the joint post-shipment inspection as stipulated in item 5.1 above. If the Buyer does not sign the Certificate of Final Acceptance at the Joint post-shipment inspection, without notifying in writing the Seller of the reasons for such rejection, the Seller shall have the right to sign itself such Certificate which will be equally valid document as if it was signed by both sides.

#### Article 6

#### PACKING

- 6.1 The Goods listed in Appendix No. 1 hereto shall be ready for sea transport and shipped from the port of Bar, Montenegro.
- 6.2. The goods shall be shipped in the package conforming to the Seller's technical requirements. The package shall provide the safety of the Goods during transport, as well as during loading, unloading and transloading, subject to proper handling.
- 6.3. The Buyer shall submit a request for package marking 5 (five) months after the coming into force of the Contract.

#### Article 7

#### WARRANTY

Duration of the Technical Warranty/Warranty Certificate for the goods delivered hereunder, signed by both the Buyer and the Seller or only by the Seller, shall be 12 (twelve) months from the date of the Certificate of Final Acceptance of each consignment of Goods, in accordance with para 5.2 hereto. During the warranty period, the Seller shall repair or replace the Goods with faults/defects caused by poor workmanship or defective/poor materials free of charge within 90 (ninety) days from the acceptance of the claim. If this period needs to be extended the Parties shall agree on the shortest possible period for the replacement. The Goods replaced accordingly shall have the same warranty period as the originally delivered Goods, counting from the date of delivery of the replaced Goods, while the warranty period for the repaired Goods shall be prolonged by the period of time during which the Goods were unusable.

This warranty/guarantee is subject to proper transportation, unpacking, operation, handling, storing or maintenance of the Goods (i.e. in accordance with the technical documentation provided by the Seller as per the terms and conditions hereof).

The warranty does not cover normal wear and tear, rapidly wearing parts and consumable items such as electric lamps, gaskets, cuffs, filters, damages caused during riots, violence, war/ warlike activities etc.

- 7.2 For any defect/fault not covered under the warranty clause or occurring after the warranty period, the Seller shall, if requested by the Buyer, provide all necessary technical services related to correcting the defects on the Goods, if any, occurred after the warranty period, subject to a separate contract.
- 7.3 The Goods stated in the Appendix 1 to this Contract shall be from the current production, manufactured in Serbia.



7.4 The Seller will provide additional spares, tooling, training and technical assistance at the terms and conditions that will be additionally agreed upon and separate contract signed between the Parties.

#### Article 8

#### LIQUIDATED DAMAGES

- 8.1. If case of failure to deliver the Goods within the delivery period stated in Article 3 hereof, the Seller shall pay the liquidated damages to the Buyer in the amount of 0.5% of the value of the Goods in delay for each month of delay. However, the total value of the liquidated damages cannot exceed the amount of 3% of the value of the delayed Goods.
- 8.2 The Seller shall not be held accountable for the liquidated damages if the delay is caused by a force majeure circumstance, as defined in Article 9 hereof, or for any reason attributable to the Buyer.

#### Article 9

#### FORCE MAJEURE

The Parties shall be partially or fully released from their obligations arising from this Contract if the fulfillment of the same has been prevented due to circumstances beyond the control of the Parties or which could not be foreseen at the time of signing hereof and the consequences of which could not be avoided – force majeure.

Force Majeure circumstance shall include: war, general mobilization, general strike, union strike, fire, earthquake, tsunami, flood, hurricane, acts prescribed by the authorities of the Parties' respective countries, acts prescribed by international authorities and organizations and any other similar events that could not be foreseen or prevented by reasonable care and attention of either Party.

The Party affected by Force Majeure is obliged to inform the other Party, by fax/email, about the commencement and cessation of Force Majeure within 14 days thereof at the latest, submitting the official confirmation issued by the competent authority of its country.

The Party failing to inform the other Party about the commencement and cessation of Force Majeure within the above mentioned time shall bear all the consequences arising there from and shall be liable to compensate the other Party for all damages incurred due to the late notice.

The Force Majeure circumstance shall prolong the contracted delivery period by the number of days equivalent to the duration of the Force Majeure circumstance.

Should the effect of Force Majeure exceed 45 days, the Party not affected by Force Majeure shall be entitled, at its own discretion, to grant to the other Party an additional time for fulfilling the contractual obligations or to terminate this Contract without any further liability or consequence..

#### Article 10

#### ARBITRATION

The Parties shall settle all disputes and differences arising from the interpretation and/or implementation hereof by mutual understanding and in an amicable manner.

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If a dispute cannot be settled in the above manner, the Parties agree to have it settled in accordance with the Rules of Arbitration of the International Chamber of Commerce in Paris, by one or three arbitrators appointed in accordance with the said Rules.

Arbitration shall convene in Paris and the Swiss Law of Obligation shall apply.

The arbitration award shall be final and enforceable and shall be binding upon both Parties.

#### Article 11

### PERFORMANCE GUARANTEE

- 11.1. Upon signing the Contract, the Seller shall furnish a direct Performance Guarantee equal to 10% of the contract value as outlined in Article 2, sub section 2.1 issued by a Seller's commercial bank in favor of the Buyer, and the Buyer shall be advised of the issuance by its own commercial bank in Karachi, Pakistan (Sindh bank Ltd, Pakistan).
- 11.2. The Performance Guarantee shall be issued as per the form given in Appendix No. 5 hereto, with the validity period covering the contracted delivery period plus 90 days, and shall be proportionally reduced after the issuance of each of the Certificates of Final Acceptance, in accordance with Article no. 5.2 hereto.
- 11.3. The Performance Guarantee shall come into force on the date of this Contract coming into force.

#### Article 12

## CONFIDENTIALITY AND INDUSTRIAL PROPERTY RIGHTS

- 12.1 The Parties agree to consider this Contract confidential and neither Party shall have the right to disclose, communicate or otherwise make available the contents hereof, fully or partially, to any third party without the written consent of the other Party (other than regulatory governmental bodies in its respective countries).
- 12.2 Buyer shall not re-export, or disclose or allow access to any third party (private or governmental body or organization foreign or domestic) the Goods subject hereof or any pertaining parts or hardware/stores/documentation received against this Contract without a written approval of the Seller.
- All hardware/stores /goods or parts and documentation subject of this Contract are the intellectual property of Seller and accordingly Buyer shall not copy, alter, modify the subject the Goods or parts or documentation thereof, Hardware/stores and documentation or allow any third party (private or governmental body or organization, foreign or domestic) to copy, alter, or modify them without a written approval of the Seller.



#### Article 13

#### TERMINATION

Should either Party fail to fulfill any of its obligations hereunder, and especially if such failure affects the exercise of the other Party's rights, other than the Force Majure circumstances as per Article 9. herein the other Party shall be entitled to grant to the first Party an additional period of 3 months for the fulfillment of those obligations. If the first Party fails to fulfill its obligations during this additional period, the other Party may terminate this Contract.

In case of termination hereof, the Buyer and the Seller shall make their best effort to settle all disputes with respect to the termination hereof in an amicable manner and agree on the type and scope of damage, amount of indemnification and the Contract termination procedure, unless otherwise stipulated herein.

If the Parties fail to reach an agreement on the termination hereof and the consequences arising therefrom, the dispute shall finally be settled by arbitration pursuant to Article 10 hereof.

#### Article 14

### COMING INTO FORCE

This Contract shall come into force upon cumulative fulfillment of the following conditions:

- a) signing by the authorized representatives of both Parties;
- b) submission of the original End User Certificate (EUC) by the Buyer to the Seller;
- c) receipt of the Advance payment as per para 2.2 herein by the Seller
- d) obtaining all necessary approvals from the authorities in the Parties' respective countries.

Upon cumulative fulfillment of the above listed preconditions The Byer and the Seller will exchange the notice confirming that the Contract has come into force

Buyer and Seller will exchange confirmations that all necessary conditions have been met and that the contract is now in force.

#### Article 15

#### MISCELLANEOUS

This Contract does not cover the TRAINING of the Buyer's experts in operation and maintenance, which shall be the subject of a separate contract.

In case that one of the sides wants to transfer its rights as well as obligations under this contract to a third party, it will be possible only with the written consent of the other side.

Amendments and addenda to this Contract shall only be valid if agreed upon and signed by both Parties.

Appendices No. 1, 2, 3, 4, 5, and 6 represent integral parts hereof.

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#### Article 16

## FINAL PROVISIONS

This Contract has been made in two identical copies in the English language, one for the Seller and one for the Buyer.

Signed on 41/3, 2013

SELLER) YUGOIMPORT SDPR J.P

Nenad Miloradovic Assistant General Manager BUYER SINDH POLICE, KARACHI, PAKISTAN.

Tanveer Ahmed Tahir, PSP

AIGP/Logistics

For Inspector General of Police, Sindh, Karachi.

Inspector General of Police Sindh Karachi.

### SPECIFICATION OF THE ITEMS FOR DELIVERY

Item	Name of item	Quantity	Unit price EUR (FOB port Bar)	Total price EUR (FOB port Bar)
No.	LAZAR variant 2 BTR-SR-8808 8X8 – (Multi-purpose mine resistant ambush protected vehicle with independent suspension) as per Appendix 2 Hereto  Documentation User's Manual (Instructions for operation and regular servicing)	3	1,331,864.00	3,995,592.00
2	4x4 BOV M11 (Multi-Role Armored Vehicle) as per Appendix 2 Hereto  Documentation User's Manual (Instructions for operation and regular servicing)		383,997.00	4,991,961.00
2	Total			8,987,553.00

4	Transportation Charges from port Bar Montenegro to Karachi, Pakistan
	CFA

561,255.00 EUR

	CFF / \	
5	GRAND TOTAL CIF KARACHI, PAKISTAN	9,548,808.00 EUR
	(1)+(2)+ transportation charges	

SELLER YUGOIMPORT SDPR J.P.

Nenad Miloradovic

Assistant General Manager

BUYER

SINDH POLICE, KARACHI, PAKISTAN.

Tanveer Ahmed Tahir,PSP

AIGP/Logistics For Inspector General of Police,

Sindh, Karachi.

Inspector General of Police Sindh Karachi.

# TECHNICAL DATA FOR BASIC ARMORED COMBAT VEHICLE BOV M-11right hand drive

Vehicle type	4x4, wheeled, armored vehicle, with 2 access doors (one on the each side), 3 hatches, 6 periscopes, 6 ballistic protected	
	windows and 6 gun ports	
Vehicle crews	2 + 6 (or 4 depending of variants of the vehicle)	
Maximum speed on road	~100 km/h	
Maximum gradient/slope	>60/40(%)	
Vertical obstacle	0,5 m	
Trench width	~ 0,60 m	
Fording capabilities	~1,1 m	
Tuning radius	~ 8 m	
Length - over the hull body	~ 5720 mm	
Width	~ 2530 mm	
Height - up to hull roof	~ 2120 mm	
Clearance	- 360 mm	
Approach angle: front /rear	~ 48°/35°	
Autonomy	up to 600km	
Ballistic protection	Standard - level II in front side and I on the other side	
All	(according STANAG 4569)	
	4-stroke, turbocharged diesel engine,	
Engine	water cooled, with power > 185 HP, max torque	
	550 Nm	
Gear box	Mechanical, synchronized, 6 gears	
Suspension	Leaf springs; hydraulically shock absorbers, telescopic with double effect	
Wheels	Cross-country tires and central regulation pressure in tires	
Smoke pot discharger	Caliber 82 mm, four pots with control panel	
Fuel tanks placed outside of vehicle	Armored protected	
Ballistic glass	Windshield glass for driver and commander	
Electric Installation	Rated voltage 24 V/DC, 2 batteries 143Ah	
Combat weight	~ 9.5 t with basic protection	
Driver's optoelectronic system	CCD TV camera with wide field of view, CCD TV camera for driving backwards, LCD monitor	
Talatan Manakarasa ng mangga ng mangga	Capacity more than 300 m3/n	
Ventilation and A/C device		
Armament	Remote control weapon station with 12.7mm HMG -RCWS (technical data about gun mount with 12,7 mm MG are given in Appendix 2	
Additional features	Safety seat belts for embarking crew, Tarpaulin for vehicle and armament, Spare wheel on carrier	

All given measures have the tolerance ±5%

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# TECHNICAL DATA FOR RCWS 12.7 mm for BOVM11

RCWS performances	Remotely controlled weapon station, with fire control system
Type	Electrical
RCWS drive in traverse and elevation	nx360°
Azimuth field of action	~ -7° to +60°
Elevation field of action	II avaled
12,7 HMG (Heavy machine gun)	self-contained, externally mounted
Туре	12.7 x 108mm
	1,500 m
Maximum range of firing: -Against aerial targets	2,000 m
A reinet eround targets	Belt feed
TILAC machine gun recome	150
Number of rounds per belt	680 - 800 rounds/min
	~ 25 kg / -225kg
	t wanter with fire control system
RCWS FIRE CONTROL SUBSYSTEM Weapon control, sighting and shooting	with joystick and computer with fire control system software Sighting device (CCD camera, thermal imager camera,
Fire control system	laser range (inder) Compute/LCD monitor, control panel)
Laser rangefinder, measuring range	range from 100 to 2,500 m

All given measures have the tolerance ±5%

# TECHNICAL DATA FOR ADDITIONAL EQUIPMENT for BOVM11

Additional ballistic protection	With add-on armour plates the basic vehicle ballistic protection has been upgrated on the Level III+ as per STANAG 4569 all around Integration of Run-flat inserts in vehicle wheels is enabling linegration of Run-flat inserts in vehicle wheels is enabling.
Run flat inserts	capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from danger area in case of heavy damaging of capability of escape from the capability of
Anti-mine protection	BOV M11will be equiped with add on Alth time procession of AT acheiving level Ha and Hb (protection against explosion of AT mines under wheels and under vehicle hull)



# TECHNICAL DATA FOR RCWS 12.7 mm for BOVM11

RCWS performances	Remotely controlled weapon station, with fire control system
Cype	Electrical
RCWS drive in traverse and elevation	nx360°
Azimuth field of action	7° to +60°
resention field of action	
12,7 HMG (Heavy machine gun)	self-contained, externally mounted
Туре	12.7 x 108mm
	1,500 m
Caliber  Maximum range of firing: -Against aerial targets	2,000 m
A mainst ground targets	Belt feed
ALLAC machine gun feeding	150
Number of rounds per bert	680 - 800 rounds/min
	~ 25 kg / ~225kg
Machine gun weight / RCWS weight  Machine gun weight / RCWS weight	with joystick and computer with fire control system
RCWS FIRE CONTROL SUBSYSTEM Weapon control, sighting and shooting	with joystick and competer
Weapon control, seemed	Sighting device (CCD camera, thermal imager camera,
Fire control system	laser range finder) Conductor, control panel)
Laser rangefinder, measuring range	range from 100 to 2,500 m

All given measures have the tolerance ±5%

# TECHNICAL DATA FOR ADDITIONAL EQUIPMENT for BOVM11

Additional ballistic protection	With add-on armour plates the basic vehicle ballistic protection has been upgrated on the Level III+ as per STANAG 4569 all around been upgrated on the Level III we have a sense of the been upgrated on the Level III we have a sense of the been upgrated on the Level III we have a sense of the been upgrated on the Level III we have a sense of the beautiful and the beautif
Run flat inserts	Integration of Run-tiat inserts in case of heavy damaging o capability of escape from danger area in case of heavy damaging o main tires by small arms fire and other battlefield threats
Anti-mine protection	main tires by small arms fire and other battletter.  BOV M11will be equiped with add on Anti mine protection, acheiving level IIa and IIb (protection against explosion of AT mines under wheels and under vehicle hull)

# BASIC TACTICAL AND TECHNICAL DATA FOR THE ARMORED PERSONNEL CARRIER "LAZAR variant 2"

m	TACTICAL AND TECHNICAL CHARACTERISTICS FOR "LAZAR variant 2, right hand drive		
	al exploitation characteristics	9+3 (driver in the front, commander behind, 1+9	
1. Crew		troops in the crews compartment)	
0076 H	isions and weight	7,82	
imen	Vehicle length (M)	2,85	
2.	Width (M)	2,5	
	Height (excluding RCWS) (M)	0,42	
	Citation	45	
	Front angle of approach (°)	60	
	Rear angle of approach (°)	11	
	Turning radius (M)	24,3	
	Total combat weight (t) basic protection u	95	
erfo	ormance	93	
	Speed (km/h)	40	
ogo.	Average speed on rough ground (km/h)		
3.		700	
	Radius on asphalt surface (km)		
Neg		60	
	Gradient (hard dry surface) (174)		
	Slope (hard dry surface) (%)	30	
		1,4	
4.	Fording (M) Negotiation of vertical obstacles (M)	0,5	
	Negotiation of vertical dosaces ( )	2	
	Step-climbing capability, ( M) Trenching (width), ( M)	*	
	- Lantzonic Chilems		
Ob	Observation system - commander's OE	system	
	Observation system – commander 3 Oc. Periscopes and surveillance and monitor	ring CCD TV camera	
	Enables the embarkation crew to view	and a display system in the crew compartment	
5.	Driver's observation system	be the main purpose of the vehicle, in good visibility conditions -	
1	Enables safe driving, in accordance wit	h the main purpose of the vehicle, in good visibility conditions — tions - min 50 m.	
V.	min 100 m, and in poor visibility condi-	Enables safe driving, in accordance with the min 50 m. min 100 m, and in poor visibility conditions - min 50 m.	
	min 100 m, and in poor visibility conditions - min 50 m.  Has an optical (day channel) and optoelectronic system with uncooled thermal imager (day-night channel) and display.		
	temotely controlled weapon station (RCWS	) 12.7mm	
R	temotely controlled weapon states	Remotely control weapon station, with fire control system	
	Туре	Remotely control weapon station, with	
1	RCWS drive in traverse and elevation	Electrical	
6	Azimuth field of action	nx360°	
	Elevation field of action	~ -7° to +60°	
13	Elevation field of data	self-contained, externally mounted	
3	12.7 HMC: (Heavy machine guil)	The state of actornative intention	
3	12,7 HMG (Heavy machine gun)	self-contained, externally more	
	- Type - Caliber	12.7 x 108mm 1,500 m	

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Spec 11.	Self-recovery	Pull force on the winch min diameter, from 10.000 kg rope length 60m.
10.	Air conditioning (heating and cooling)	Cooling and heating capacity which allows normal operation of the crew at ambient temperatures from -30°C to + 50 °C
	Lighting	Devices for casting light on roads, light and sound signals, war lights as per NATO standards
	Measuring and control devices	Speedometer with tachograph, tachometer, manometer (for engine oil pressure), thermometer (for engine cooling liquid), thermometer (for engine oil), voltage indicator, consumption indicator in the electric installation
	Electric equipment	Ah
	Electric installation	Nominal voltage – 24V Power alternator 4 κW, electric starter 5 κW, 2 batteries 12 V, 170
Electi	ric installation, electric devices, measu	
	Steering system	double hydro-boost system of the steering mechanism.  Adjustable wheel column.
	Tires	14.00 R20  Executed with a hydro-boost fitted in the steering gear, with a
9.	Braking system	Working braking system – pneumatic, with a braking drum mechanism, with two brake shoes on each wheel, with automatic regulation of brake force on wheels. Separate drive of working brakes, executed as double contour
	The vehicle is equipped with the cent changes while driving	
Runni	ing gear and braking system	ral tire inflation system (CTIS) with the possibility of pressure
	Transmission	Answired drive framewine and part strict
	Suspension	One shock absorber per each wheel All-wheel drive (full-time and part-time)
8.	Axles	wheel steering, with a mechanism for inter-wheel differential lock arrangement.  Front and rear suspension – independent suspension.
	Transfer case	Mechanical, two-stage  Axles: with pressed supports-beams; two front axles with front
	Gearshift	Automatic Machanical two stage
ransı	mission	
7.	Temperature range	Normal operation from -30°C to + 50 °C
ngine	Engine Engine	EURO-3, serial, six-cylinder, 480 HP at 1.900 min <sup>-1</sup> , liquid cooled,
	Laser rangefinder, measuring range	range from 100 to 2,500 m
	Fire control system	Sighting device (CCD camera, thermal imager camera, laser range finder) and Control command device (joystick, fire control compute/LCD monitor, control panel)
1	Weapon control, sighting and shooting	with joystick and computer with fire control system software
1	RCWS FIRE CONTROL SUBSYST	rem
	<ul> <li>Machine gun weight / RCWS</li> </ul>	- 25 kg / - 225kg
1	- Rate of fire	680 - 800 rounds/min
Ī	<ul> <li>Number of rounds per belt</li> </ul>	150
Ī	<ul> <li>HMG machine gun feeding</li> </ul>	Belt feed
Ţ	<ul> <li>Against ground targets</li> </ul>	2,000 m





	Anti-mine protection	Level II a and II b, as per STANAG 4569
Fire !	ighting equipment	Protects the crew against fire.
13,	Fire-fighting system	Automatic activation in case of fire, Manual activation, optional.

All given measures have the tolerance ±5%

## TECHNICAL DATA FOR ADDITIONAL EQUIPMENT for LAZAR variant 2

System for suction of powder particles and cartridge case catch	Installed in the combat part of the vehicle.
Run flat inserts	Integration of Run-flat inserts in vehicle wheels is enabling capability of escape from danger area in case of heavy damaging of main tires by small arms fire and other battlefield threats
Additional ballistic protection	With add-on armour plates the basic vehicle ballistic protection has been upgrated on the Level IV as per STANAG 4569 all around
Additional Anti mine protection	With add-on armour plates the basic vehicle anti mine protection has been upgrated on the Level IIIa and IIIb as per STANAG 4569



4)

- Type of guarantee: ADVANCE PAYMENT GUARANTEE
- Guarantee No.:
- The Guarantor: Privredna Banka Beograd A.D. Bulevar kralja Aleksandra 70 Beograd
- The Applicant: YUGOIMPORT-SDPR J.P., Bulevar umetnosti No. 2, Beograd, Republic of Serbia
- The Beneficiary: Sindh Police, I. I. Chundrigar Road, Karachi, Pakistan
- The underlying relationship: The applicant's obligation in respect of the Contract No. .... dated......
- Guarantee Amount and Currency: Eur 4,774,404.00 (Say: four million seven hundred seventy four thousand four hundred and four only)
- Any document required in support of the demand for payment, apart from the supporting statement that is explicitly required in the text below: NONE
- Language of any required documents: English
- Form of presentation: Electronic form (Swift system), message type MT799 (format), Swift delivery address:\_\_\_\_\_)
- Place of presentation: (Guarantor's swift address)
- Expiry: 17 (seventeen) months from the date of its issuance.
- The party liable for the payment of any charges: The Applicant shall bear all the charges inside the Applicant's country and the Beneficiary shall bear all the charges outside the Applicant's country .
- Variation of amount clause: The Guarantee amount will be successively automaticaly reduced by the 50pct (fifty) of the invoiced value of each shipment upon presentation of the following documents to the Bank guarantor:
  - Commercial invoice- 1 original and 3 copies
  - Packing list- I original and 3 copies
  - Bill of Lading- ful! set 3/3 originals and 3 copies
  - Document on Technical Acceptance at the Applicant's facilities, signed by the Beneficiary and the Applicant-one original or Manufacturer's Quality Certificateone original

The remaining 50% will be reduced in the manner agreed between the Beneficiary and the Applicant in the above mentioned contract



The Guarantor will send the documents to be presented for the reduction of the advance payment guarantee to the Beneficiary through Sindh bank Ltd, Pakistan.

- **Remark**: A demand under this guarantee may not be presented before expiry of the 15 (fifteen) months from the date of receipt by the Guarantor of the EUR 9,548,808.00 EUR for further credit to the Applicant's account No. ..... maintained with the Guarantor.

A demand under this guarantee also may not be presented if Beneficiary has submitted to the Applicant a claim for payment under Corporative guarantee. Bank guaranter is obliged to check with the Applicant if such claim has been filed.

The Guarantor shall receive the above mentioned amount by way of Documentary Credit opened in favour of the Applicant by the Sindh Bank Ltd, Pakistan with the Guarantor to the amount of EUR 9,548,808.00 (Say: Euro nine million five hundred forty eight thousand eight hundred and eight only).

As Guarantor we hereby irrevocably undertake, to pay the Beneficiary any amount up to the Guarantee amount upon presentation of the Beneficiary's complying demand, in the form of presentation indicated above, supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying of the demand, indicating in what respect the Applicant is in breach of its obligations under the Contract

Any demand under this guarantee must be received by us on or before Expiry at the Place for presentation indicated above.

This guarantee is subject to the Uniform Rules for Demand Guarantees, (URDG) 2010 Revision, ICC Publication No. 758.

Signature (s)

(Odu)

- Type of guarantee: ADVANCE PAYMENT GUARANTEE
- Guarantee No.:
- The Guarantor: Srpska Banka A.D. Savska 25 Beograd
- The Applicant: YUGOIMPORT-SDPR J.P., Bulevar umetnosti No. 2, Beograd, Republic of Serbia
- The Beneficiary: Sindh Police, I. I. Chundrigar Road, Karachi, Pakistan
- The underlying relationship: The applicant's obligation in respect of the Contract No. . . . dated . . . .
- Guarantee Amount and Currency: Eur 4,774,404.00 (Say: four million seven hundred seventy four thousand four hundred and four only)
  - Any document required in support of the demand for payment, apart from the supporting statement that is explicitly required in the text below: NONE
  - Language of any required documents: English
  - Form of presentation: Electronic form (Swift system), message type
     MT799 (format), Swift delivery address:\_\_\_\_\_\_\_)
  - Place of presentation: (Guarantor's swift address)
  - Expiry: 17 (seventeen) months from the date of its issuance.
  - The party liable for the payment of any charges: The Applicant shall bear all the charges inside the Applicant's country and the Beneficiary shall bear all the charges outside the Applicant's country.
  - Variation of amount clause: The Guarantee amount will be successively automatically reduced by the 50pct (fifty) of the invoiced value of each shipment upon presentation of the following documents to the Bank guarantor:
    - Commercial invoice- 1 original and 3 copies
    - Packing list- I original and 3 copies
    - Bill of Lading- I photocopy
    - Document on Technical Acceptance at the Applicant's facilities, signed by the Beneficiary and the Applicant – 1 photocopy or Manufacturer's Quality Certificate-1 photocopy

The remaining 50% will be reduced in the manner agreed between the Beneficiary and the Applicant in the above mentioned contract



Remark: A demand under this guarantee may not be presented before expiry of the 15 (fifteen) months from the date of receipt by the Applicant amount of the EUR 9,548,808.00 EUR by way of Documentary Credit opened in favour of the Applicant by the Beneficiary's bank with the bank defined by the Applicant (The Documentary Credit will not be advised through the Bank guarantor). The Applicant shall inform the Bank guarantor about that date.

A demand under this guarantee also may not be presented if Beneficiary has submitted to the Applicant a claim for payment under Corporative guarantee. Bank guarantor is obliged to check with the Applicant if such claim has been filed.

As Guarantor we hereby irrevocably undertake, to pay the Beneficiary any amount up to the Guarantee amount upon presentation of the Beneficiary's complying demand, in the form of presentation indicated above, supported by the Beneficiary's statement, whether in the presentation indicated above, supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying of the demand, indicating in what respect the Applicant is in breach of its obligations under the Underlying Relationship.

Any demand under this guarantee must be received by us on or before Expiry at the Place for presentation indicated above.

This guarantee is subject to the Uniform Rules for Demand Guarantees, (URDG) 2010 Revision, ICC Publication No. 758.

Signature (s)

(Oxlus)

- Type of guarantee: PERFORMANCE GUARANTEE Guarantee No.: The Guarantor: (Name and address of place of issue) The Applicant: YUGOIMPORT-SDPR J.P., Bulevar umetnosti No. 2, Beograd, Republic of Serbia - The Beneficiary: Sindh Police, I. I. Chundrigar Road, Karachi, Pakistan The underlying relationship: The applicant's obligation in respect of the Contract No. .... dated..... - Guarantee Amount and Currency: Eur 954,880.80 EUR (Say: nine hundred fifty four thousand eifht hundred eighty and 80/100) - Any document required in support of the demand for payment, apart from the supporting statement that is explicitly required in the text below: NONE Language of any required documents: English Form of presentation: Electronic form (Swift system), message type
  - Place of presentation: (Guarantor's swift address) Expiry: 18 (eighteen) months from the date of its issuance

MT799 (format), Swift delivery address:\_\_\_\_\_)

- The party liable for the payment of any charges: The Applicant shall bear all the charges inside the Applicant's country and the Beneficiary shall bear all the charges outside the Applicant's country
- Variation of amount clause; The Guarantee amount will be successively automaticaly reduced for the 10 (percent) of the invoiced value upon the presentation of the following documents to the Guarantor:
  - Commercial Invoice one photocopy
  - Certificate of Final Acceptance signed by the Applicant and the Beneficiary or signed only by the Applicant -one photocopy
  - Remark: A demand under this guarantee may not be presented before expiry of the 18 (eighteen) months as from the date of Contract coming into force.

The Applicant shall inform the Guarantor about the date of the Contract coming into force.

20/23





As Guarantor we hereby irrevocably undertake, to pay the Beneficiary any amount up to the Guarantee amount upon presentation of the Beneficiary's complying demand, in the form of presentation indicated above, supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying of the demand, indicating in what respect the Applicant is in breach of its obligations under the Contract.

Any demand under this guarantee must be received by us on or before Expiry at the Place for presentation indicated above.

This guarantee is subject to the Uniform Rules for Demand Guarantees, (URDG) 2010 Revision, ICC Publication No. 758.

Signature (s)

21/23

#### DRAFT OF THE LETTER OF CREDIT

- Form of Documentary Credit: IRREVOCABLE

- Applicable Rules: UCP/URR Latest Version

- Date and Place of expiry: 3 (three) months from the opening date of L/C, Beograd

- Issuing Bank: SINDH BANK LTD., Pakistan SINDPKKA

Applicant: Sindh Police, I. I. Chundrigar Road, Karachi, Pakistan

 Beneficiary -Name&Address: YUGOIMPORT-SDPR J.P. Bulevar umetnosti 2 11150 Beograd, Republic of Serbia

Currency Code, Amount

Currency: EUR (EURO) Amount: 9,548,808.00 EUR

- Available With... PRIVREDNA BANKA BEOGRAD AD, Republic of Serbia SWIFT CODE: PBBBRSBG By payment

- Description of Goods/Services:

Goods in accordance with Contract No ..... dated ...... INCOTERMS (2010): CFR Karachi, Pakistan

- Documents required:

100% of the total L/c value will be payable in advance against presentation of:

- Proforma invoice on 100% of the total L/C value 1 original and 3 copies
- Copy of two swift messages certifying that two Advance payment guarantees have been issued in favor of the Applicant - 1 photocopy
- Charges:

All bank charges related to the opening of L/C in the Applicant's country will be borne by the Applicant and all the charges out side the Applicant's country will be borne by the Beneficiary.

Upon opening of the L/C which is acceptable for the Beneficiary, all costs of any amendments shall be born by the Party causing the said amendments.

- Period for presentation: Within the validity of L/C
- Confirmation instructions: Without
- Partial shipments/transshipment: allowed
- Reimbursing Bank-BIC: Acceptable for the Beneficiary



- Instruction to Payg/Acceptg/Negotg Bank:

Upon presentation of documents strictly in conformity with Credit terms, Privredna banka Beograd ad is authorized to reimburse themselves with reimbursing bank.

Issuing Bank should instruct Reimbursement Bank to issue their irrevocable Reimbursement undertaking in accordance with the URR 725 in a favor of PRIVREDNA BANKA BEOGRAD AD, Republic of Serbia, SWIFT CODE: PBBBRSBG, with validity date ten days after the expiry date of L/C.

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## GOVERNMENT OF SINDH POLICE DEPARTMENT

No. G-I/ 269 /2013/Karachi Dated /5~03 -2013.

To,

The Director
Admn: & Finance, SPPRA,
Government of Sindh,
Block No.8, Sindh Secretariat No. 4A,
Court Road, Karachi.

Subject :-

### PURCHASE OF APCs(B7+)

Kindly enclosed find herewith a contract worth of 9,548,808 Euro for the procurement of 16 Units of following APCs were made between Sindh Police and M/s YOGOIMPORT SDPR J.P. under Rules-16 (ii) (Viii) of SPPRA 2010 (Direct Contracting) after the approval of Govt of Sindh Home Department vide letter No.SO (Bud)HD-5-(3)/2012 dated 13-03-2013. (Copy attached at annexure "A")

S.No.	Description	Quantity
1.	Lazar BTR-SR-8808 8x8	03 Units
2.	4x4 BOV M11 (Multi-Role Armored Vehicle	13 Units
	Total	16 Units

2/- The background of the matter is that as per the directions of Federal Government Sindh Police was required to explore possibility for import of APCs



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