



ENHANCED HIV/AIDS CONTROL PROGRAM
HEALTH DEPARTMENT
GOVERNMENT OF SINDH



No. PMEACPS/1049/53

Dated: 26/02/2013

To,

The Director (CB),
Sindh Public Procurement Regulatory Authority,
Karachi.

Subject: **Evaluation of Bids & EOIs**

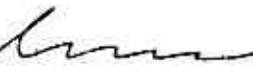
Kindly find enclosed herewith evaluation, comparison of following Bids and EOIs evaluated by Bid Evaluation Committee is enclosed herewith for publicity on official web site of SPPRA.

Bids/Tenders

- 1) Procurement of Medicines for STIs and OST (Oral Substitution Therapy)
- 2) Procurement of Testing Kits for HIV, HBV, HCV, RPR & TPHA for Syphilis, Pneumococcal Vaccine, Consumables & Condoms
- 3) Procurement of CD4 and Viral Load Machine
- 4) Advocacy, Communication & Social Mobilization

Expression of Interests (EOIs)

- 1) Small Grants for Innovation / Scaling Up Package - I
- 2) Small Grants for Innovation / Scaling Up Package - II
- 3) Strengthening Network of People Living with HIV/AIDS
- 4) Street Children MARA (Most at Risk Adolescent) - H51
- 5) Mapping & Research of High Risk Population
- 6) Second Generation Surveillance

Dated: 
Arshad Mehmood
Provincial Program Manager

Copy for information to:

- The P.S to the Minister, Health Department, Govt. of Sindh, Karachi
- The P.S to the Secretary, Health Department, Govt. of Sindh, Karachi.
- The P.S to the Special Secretary, Public Health, Govt. of Sindh, Karachi
- The P.A to the Additional Secretary (Dev), Health Department, Govt. of Sindh, Karachi.

Import and Inspection Medical Store Depot (M.S Depot)

Rafiqi Shaheed Road, Near J.P.M.C Cantt, Karachi

Phone: 92-21-99203413 Fax: 99201374 www.saep.org.pk

Email: info.saep@gmail.com

6911/11/13

SPPRA INWARD DIARY
No: 2047 EHF (2)
H52
H50
H49

Dated: 28/2/13

ENHANCED HIV/AIDS CONTROL PROGRAM - SINDH

Procurement of Screening and Diagnostic Kits for HIV, HBV, HCV, Syphilis, Vaccine, Consumables & Condoms for the year 2012-2013

Kits 100 Test / Kit)

| Sl. No. | Name of Item | Specification | Quantity | M/s Sindh Medical Stores | | | M/s F.Y Diagnostic Agency | | | M/s Muslim Trading Agency | | | M/s Hospicare Systems | | | M/s Zedco Marketers & Distributors | | | M/s Khan Traders | | | 1st Lowest Bidder | Remarks | |
|---------|------------------------------|--|----------|--|---------------|---------------|---|---------------|---------------|---------------------------|---------------|---------------|-----------------------|---------------|---------------|------------------------------------|---------------|---------------|----------------------|---------------|---------------|-------------------|--------------------------|--|
| | | | | Specification Quoted | Per Unit Cost | Per Test Cost | Specification Quoted | Per Unit Cost | Per Test Cost | Specification Quoted | Per Unit Cost | Per Test Cost | Specification Quoted | Per Unit Cost | Per Test Cost | Specification Quoted | Per Unit Cost | Per Test Cost | Specification Quoted | Per Unit Cost | Per Test Cost | | | |
| 1 | HIV Rapid Test | According to WHO list of HIV diagnostic eligible for procurement in 2012 | 250 | Advance Quality Rapid HIV Test (Whole Blood, Serum Or Plasma) Multiple Independent Clinical Studies Including WHO, Geneva Manufactured by: Intec Product Inc., PRC, WHO Evaluation & CE-Marked with Latexets & Alcohol Swabs (40 test/kit) | 1683.00 | 42.07 | Determine HIV 1/2 (100 test/kit) | 15200.00 | 152.00 | | | | | | | | | | | | | | M/s Sindh Medical Stores | We need different types of test kit based on different test antigen or different test principal, so we need to purchase 2nd rapid test kit based on different test antigen. (In this tender only one Elisa kit was quoted, so we must need 2nd rapid kit also) which will be purchased from M/s Zedco (as 2nd Lowest Bidder) |
| 2 | HIV Elisa | | 100 | | | | ANI Lab System Elisa (96) | 18200.00 | 189.58 | | | | | | | | | | | | | | M/s Zedco Marketer | |
| 3 | Western blot Kit | | 5 | | (14400.00) | 6555.36 | ERV Bot 2.2 CE-Marked WHO Evaluated & Eligible for Procurement Manufactured by MP Biomedicals (25 test/kit) | | | | | | | | | | | | | | | | M/s Sindh Medical Stores | Only one company quoted the kit, hence approval is required to issue supply order |
| 4 | RUB Kit - Syphilis Screening | | 8 | | | | | | | | | | | | | | | | | | | | M/s Muslim Trading | Only one company quoted the kits, hence |








| Sl. No. | TPHA Kit / Syphilis Confirmation | IHA Method - 96 Test/Kit | Lot | Description | Unit Price | Total Price | Brand | Quantity | Unit Price | Total Price | Remarks | Approval is required to issue supply order |
|---------|----------------------------------|---|-----|--|------------|-------------|-----------------------------------|----------|------------|------------------------------------|---------|---|
| 5 | ● | | 5 | Advanced Quality Rapid Treponemal Pallidum Anti bodies (Whole Blood, Serum or Plasma) Correlation with Elisa & TPHA Manufactured by: Intec Product Inc., PRC, WHO Evaluation & CE Marked with Lancets & Alcohol Swabs (40 test/kit) | 1161.00 | 29.02 | Determine Syphilis (100 test/kit) | 9857.50 | 98.57 | M/s Muslim Trading | | |
| 6 | Syphilis Kit | Alere Determine 100 Test/Kit | 5 | Advanced Quality Rapid HBsAg Test (Whole Blood, Serum Or Plasma) Multiple Independent Clinical Studies Including WHO, Geneva Manufactured by: Intec Product Inc., PRC, WHO Evaluation & CE Marked with Lancets & Alcohol Swabs (40 test/kit) | 774.00 | 19.35 | Determine HBsAg (100 test/kit) | 10241.25 | 102.41 | M/s Zedco Marketers & Distributors | | M/s SMS quoted price is lowest, but quoted product is not in WHO list |
| 7 | Hepatitis B Screening Kit | According to WHO list of HBsAg diagnostic eligible for procurement in 2012. | 20 | Advanced Quality Rapid HBsAg Test (Whole Blood, Serum Or Plasma) Multiple Independent Clinical Studies Including WHO, Geneva Manufactured by: Intec Product Inc., PRC, WHO Evaluation & CE Marked with Lancets & Alcohol Swabs (40 test/kit) | 12000.00 | 120.00 | Determine HBsAg (100 test/kit) | 12331.00 | 246.62 | M/s Zedco Marketers & Distributors | | M/s SMS quoted price is lowest, but quoted product is not in WHO list |
| 8 | Hepatitis C Screening Kit | According to WHO list of HCV diagnostic eligible for procurement in 2012. | 75 | Advanced Quality Rapid Anti HCV (Whole Blood, Serum or Plasma) Multiple Independent Clinical Studies Including WHO Geneva Manufactured by: Intec Product Inc., PRC, WHO Evaluation & CE Marked with Lancets & Alcohol Swabs (40 test/kit) | 1197.00 | 29.92 | Rapid HCV (50 test/kit) | | | | | |

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Approved by: *[Signature]*
 Date: *[Date]*
 M/s Muslim Trading
 M/s Zedco Marketers & Distributors
 M/s SMS quoted price is lowest, but quoted product is not in WHO list

/accine

Bid Evaluation Report

1. Name of Procuring Agency: Enhanced HIV/AIDS Control Program
2. Tender Reference No: INF- KRY.No 30/2013
3. Tender Description/Name of work/item: Procurement of Medicines for STI's & Oral Substitution Therapy OST
4. Method of Procurement: Single stage One envelope
5. Tender Published: 10553/2012 & Daily Dawn 4th Jan, Jung 5th Jan & Kawish 5th January 2013. Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold: Five (05)
7. Total Bids Received: Four (04)
8. Technical Bid Opening date: (if applicable) 22nd January 2013 (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): Three (03)
10. Bid(s) Rejected: One (01)
11. Financial Bid Opening date: 22nd January 2013
12. Bid Evaluation Report: Attached

| S No | Name of Firm or Bidder | Cost offered by the Bidder | Ranking in terms of cost | Comparison with Estimated cost | Reasons for acceptance/rejection | Remarks |
|------|------------------------|----------------------------|--------------------------|--------------------------------|----------------------------------|---------|
| 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| 1. | A | | | | | |
| 2. | B | | | | | |
| 3. | C | | | | | |
| 4. | D | | | | | |

Signatures of the Members of the Committee.

ENHANCED HIV/AIDS CONTROL PROGRAM - SINDH
PROCUREMENT OF MEDICINES OF STI & ORAL SUBSTITUTION THERAPY FOR THE YEAR 2012-2013

| Sl. No. | Name of Item | Specification | Quantity | M/s Al-Hussaini & Co. Pvt. Ltd | | M/s AJ Mirza Pharma | | M/s Zedco Marketers & Distributors | | M/s Sindh Traders | | | 1st Lowest Bidder | 2nd Lowest Bidder |
|---------|-----------------------------|----------------|----------|--------------------------------|---------------|---------------------|----------------------|------------------------------------|-------------|----------------------|---------------|-------------|----------------------|----------------------|
| | | | | Specification Quoted | Per Unit Cost | Per Tab/Cap | Specification Quoted | Per Unit Cost | Per Tab/Cap | Specification Quoted | Per Unit Cost | Per Tab/Cap | | |
| 1 | Tab. Fluconazole | 100 mg | 2000 | 100mg | 78.20 | | | Arsozole - Arson | 270.00 | 270.00 | | | M/s Al-Hussaini & Co | M/s Zedco Marketers |
| 2 | Cap. Azithromycin | 250 mg | 2000 | 250mg | 155.10 | | | Hyzith - Axis | 240.00 | 40.00 | | | M/s Al-Hussaini & Co | M/s Zedco Marketers |
| 3 | Tab. Acyclovir | 200 mg | 3000 | 200mg | 228.20 | | | Acylex - Ferozsos | 520.00 | 20.80 | | | M/s Al-Hussaini & Co | M/s Zedco Marketers |
| 4 | Tab. Cotrimoxazole D5 | | 10000 | | 225.10 | | | Biprim D5 - Arkaz | 400.00 | 4.00 | | | M/s Al-Hussaini & Co | M/s Zedco Marketers |
| 5 | Tab. Metronidazole | 400mg | 1000 | 400mg | 264.50 | | | Elfaran - Karka | 300.00 | 3.00 | | | M/s Al-Hussaini & Co | M/s Zedco Marketers |
| 6 | Cap. Ciprofloxacin | 500 mg | 5000 | 500mg | 248.50 | | Companion | Gen-Cipro - Brookes | 360.00 | 36.00 | | | M/s A J Mirza Pharma | M/s Al-Hussaini & Co |
| 7 | Cap. Doxycycline | 100 mg | 5000 | 100mg | 578.20 | | | Doxycycline - NTM | 300.00 | 3.00 | | | M/s Zedco Marketers | M/s Al-Hussaini & Co |
| 8 | (Inj. Benzathine Penicillin | 1.2 million IU | 1000 | 1.2 million IU | 25.00 | | | | | | | | M/s Al-Hussaini & Co | |

Oral Substitution Therapy

| | | | | | | | | | | | | | | |
|---|--------------------|-----|--------|-----|-------|--|--|-------------------|--------|-------|--|--|----------------------|---------------------|
| 1 | Tab. Buprenorphine | 2mg | 500000 | 2mg | 14.20 | | | M-Gesac - Mediate | 751.99 | 15.04 | | | M/s Al-Hussaini & Co | M/s Zedco Marketers |
|---|--------------------|-----|--------|-----|-------|--|--|-------------------|--------|-------|--|--|----------------------|---------------------|

Note: M/s Sindh Traders Pay Order not attached, hence not qualifying



Arshad Aebmool

Provincial Program Manager SCAP / Secretary



Kamran Nourman

Provincial Finance Department / Member



Dr. Zahid Hassan Arson

Provincial Program Manager SBTA / Member



Dr. Muhammad Saadman Qadir

Representative of AIM Member

Kamran Nourman

Additional Secretary (Dev.) Member



Director General Health Services Sindh / Chairman

Minutes of Bid Evaluation Committee:

A meeting of Bid Evaluation Committee was held in the Conference Room of Enhanced HIV/AIDS Control Program on 20th February 2013 at 10:30am regarding Procurement of Medicines, Kits, CD-4, Viral Load machines, Advocacy Communication & Social Mobilization, Small Grants (Package-I,II), Strengthening network & support to PLHIV, Service delivery package for street children (MARA), Mapping & research of high risk population and Second generation surveillance in geographical boundaries of Sindh Province.

Following members attended the meeting:

| | | |
|------------------------------|---------------------------------------|-----------|
| 1. Dr. Ashfaq Hussain Memon | Director General Health | Chairman |
| 2. Md. Kiran Nauman | Representative Minister Health | Member |
| 3. Mr. Mumtaz Ali Gopang | ✓ Representative Finance Department ✓ | Member |
| 4. Dr. Zahid Hassan Ansari | Provincial Program Manager SBTA | Member |
| 5. Dr. Muhammad Suleman Otho | ✓ Representative GFATM ✓ | Member |
| 6. Dr. Muhammad Razee | ✓ Additional Secretary (PM&I) ✓ | Member |
| 7. Dr. Arshad Mehmood | Provincial Program Manager ✓ | Secretary |

Facilitator:

Dr. A.K Jamali Admin & Finance Manager
Muhammad Ashar Shamim Procurement Officer

Agenda:

Finalizing the evaluation of bids/tender and EOIs.

1. Dr. Ashfaq Hussain Memon chaired the meeting and Dr. Arshad Mehmood sought his approval to officially start the proceedings which began with recitation of the Holy Quran.
2. Dr. Arshad Mehmood briefed the committee about the score sheet. He highlighted the process of grading & presented the scoring sheet in detail.
3. At first evaluation of Procurement of goods started and Low cost method was adopted and followed SPPRA rules to issue supply order.
4. All members evaluated the bids and EOIs, upon mutual agreement signed the sheet and approved for supply order against each package.
5. The committee members were decided that minimum scoring marks for qualification of RFP would be 60%.
6. Members were given scoring sheets to mark their score keeping in view the requirements asked in data sheet.
7. Keeping in view the previous experience and capacity of the organizations in delivery service, scope of program and enhancement of the packages, forum took the following decision:
 - a) Firms/organization/NGOs which have applied in more than one SDP in different High risk groups will be issued RFP in the SDP with higher score.

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8. Firms/organization/NGOs with regional and local experience infrastructure will be given preference.
9. Any organization blacklisted or defaulter with the program will not be issued RFP.
10. Details of each bid/tender are appended below.

• **Procurement of HIV (Rapid & Eliza), HBV, HCV, RPR & TPHA for syphilis screening Kits, Pneumococcal vaccine, Consumable items & Condoms:**

In this tender / bid total six companies took part in bidding process.

HIV Rapid Kit three companies participated M/s Sindh Medical Stores is 1st lowest bidder, but Program needs different types of test kit based on different test principles/antigen, so program requires two types of rapid test kit, the 2nd lowest bidder is M/s Zedco Marketers & Distributors.

HIV Eliza Kit two companies participated M/s Zedco Marketers & Distributors is lowest bidder.

HIV Eliza Westernblot Kit only one company participated M/s Sindh Medical Stores.

RPR Syphilis Screening Kit only one company participated M/s Muslim Trading Agency

TPHA Syphilis Confirmatory kit only one company participated M/s Muslim Trading Agency

Syphilis Kit three companies participated M/s Sindh Medical Stores is lowest bidder

Hepatitis B Screening Kit three companies participated M/s Sindh Medical Stores is lowest bidder, but quoted product is not enlisted in WHO recommended list, however M/s Zedco Marketers & Distributors is lowest bidder

Hepatitis C Screening Kit three companies participated M/s Sindh Medical Stores is lowest bidder, but quoted product is not enlisted in WHO recommended list, however M/s Zedco Marketers & Distributors is lowest bidder

Pneumococcal Vaccine no company has quoted rates.

Consumables Items only M/s Hospicare & M/s Khan Traders participated three, three different items quoted

Condoms only one company participated M/s Khan Traders

• **STI Medicines & Oral Substitution Therapy**

In this tender / bid total four companies took part in bidding process.

STI Medicines

In this tender M/s Sindh Traders was not submitted 2% bid security as required. At serial numbers 01 to 05 and 08 M/s Al-Hussaini Co. Pvt. Ltd quoted lowest rates, serial number 06 M/s AJ Pharma quoted lowest price and serial number 07 M/s Zedco Marketers & Distributors quoted lowest rate

Oral substitution therapy for IDUs

Two companies participated M/s Al-Hussaini Co. Pvt. Ltd is lowest bidder

• **CD4 & Viral Load Machine**

CD4 Machine only three companies participated M/s Zedco Marketers & Distributors is lowest bidder. Viral Load Machine two companies participated but both companies quoted rates on higher side then the budgeted amount.

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- **Social Mobilization, Advocacy, Communication & IEC material (Promotional)**

In this tender/bid only three companies participated.

Social Mobilization (Mass media messages, talk shows, short tele/ doc. Film) only two companies quoted rates and M/s Connect is lowest bidder.

Advocacy & Communication

Bill board only two companies quoted rates and M/s Mc Cann Erickson is lowest bidder.

Vinyl publicity poster on public transport only two companies quoted rates and M/s Connect is lowest bidder

Hoarding (Rental/ Permanent) only two companies quoted rates and M/s Connect is lowest bidder

IEC material (Promotional) only three companies participated. M/s Khan Traders is lowest bidder for items at serial numbers 01 to 03 & 09 (i & iv). M/s Connect is lowest bidder for items at serial numbers 04 to 08 & 9 (ii, iv, v & vii). M/s Mc Cann Erickson is lowest bidder for item at serial number 09 (iii)

11. The details of each EOI evaluated is appended below

| Name of Package | NGOs/Firms Submitted EOI | Short Listed NGOs/Firms |
|--|---|---|
| Small Grants Package-I | M/s Al- Mehran Research & Development Foundation M/s Mithani Women Development Organization M/s Sindh Health & Education Development Society M/s Community Support Foundation M/s Pakistan AIDS Prevention Society M/s Peace Foundation | M/s Sindh Health & Education Development Society M/s Pakistan AIDS Prevention Society |
| Small Grants Package-II | M/s Roshani Development Foundation M/s Mithani Women Development Organization M/s War Against Drug Abuse M/s Sindh Health & Education Development Society M/s Community Support Foundation M/s Pakistan AIDS Prevention Society M/s Roshan Samaj Development Organization | M/s War Against Drug Abuse M/s Sindh Health & Education Development Society M/s Pakistan AIDS Prevention Society M/s Roshan Samaj Development Organization |
| Strengthening Network & Support to PLHIV | M/s Sindh NGOs Consortium on HIV/AIDS M/s Mithani Women Development Organization M/s Roshan Samaj Foundation M/s War Against Drug Abuse | M/s Sindh NGOs Consortium on HIV/AIDS M/s War Against Drug Abuse M/s Sindh Health & Education Development Society |

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 Luchini
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| | | |
|--|---|---|
| | M/s Sindh Health & Education Development Society M/s Indus Development Foundation | |
| Service Delivery Package for Street Children (MARA) at Karachi | M/s Sindh NGOs Consortium on HIV/AIDS M/s War Against Drug Abuse | M/s Sindh NGOs Consortium on HIV/AIDS M/s War Against Drug Abuse |
| Second Generation Surveillance | M/s Mithani Women Development Organization M/s Pakistan AIDS Prevention Society | M/s Mithani Women Development Organization M/s Pakistan AIDS Prevention Society |
| Mapping & Research of High Risk Population | M/s Sindh NGOs Consortium on HIV/AIDS M/s Mithani Women Development Organization M/s Mehran Social Welfare Organization M/s War Against Drug Abuse M/s Community Support Foundation M/s Pakistan AIDS Prevention Society | M/s Sindh NGOs Consortium on HIV/AIDS M/s Mehran Social Welfare Organization M/s War Against Drug Abuse M/s Pakistan AIDS Prevention Society |

12. The Chair and committee approved the minutes for above procurement and issuance of supply order for goods and RFP to the concerned organizations for services.



Dr. Arshad Mehmood
Provincial Program Manager/Secretary



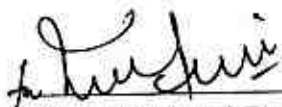
Dr. Zahid Hassan Ansari
Provincial Program Manager/Member



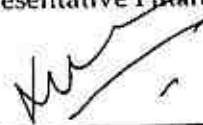
Dr. Sulaiman Otho
Representative GFATM/Member



Mumtaz Ali Gopang
Representative Finance Dept/ Member



Dr. Muhammad Razeq
Additional Secretary (PM & I)/Member



Kiran Nauman
Additional Secretary (Dev)/Member




Dr. Ashfaq Hussain Memon
Director General Health Services Sindh / Chairman BEC

Bid Evaluation Report

1. Name of Procuring Agency: Enhanced HIV/AIDS Control Program
2. Tender Reference No: INF- KRY.No 30/2013
3. Tender Description/Name of work/item: Procurement of testing kits for HIV, HBV, HCV, RPR & TPHA for syphilis, pneumococcal vaccine, consumables and condoms
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5. Tender Published: 10553/2012 & Daily Dawn 4th January, Jung 5th January & Kawish 5th January 2013. Print & Electronic Media (SPPRA ID No. & News papers names with dates)
6. Total Bid documents Sold: Eight (08)
7. Total Bids Received: Six (06)
8. Technical Bid Opening date: (if applicable) 22nd January 2013 (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): Six (06)
10. Bid(s) Rejected: ---
11. Financial Bid Opening date: 22nd January 2013
12. Bid Evaluation Report: **Attached**


| S No | Name of Firm or Bidder | Cost offered by the Bidder | Ranking in terms of cost | Comparison with Estimated cost | Reasons for acceptance/rejection | Remarks |
|------|------------------------|----------------------------|--------------------------|--------------------------------|----------------------------------|---------|
| 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| 1. | A | | | | | |
| 2. | B | | | | | |
| 3. | C | | | | | |
| 4. | D | | | | | |


Signatures of the Members of the Committee.
Provincial Program Manager
Enhanced HIV/AIDS Control Program
Health Department Govt. of Sindh

Bid Evaluation Report

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| 2. | B | | | | | |
| 3. | C | | | | | |
| 4. | D | | | | | |


Signatures of the Members of the Committee.

Provincial Director
Enhanced HIV/AIDS Control Program
Health Department Govt. of Sindh