### **Bid Evaluation Report**

- Name of Procuring Agency: School Education & Literacy Department, Government of Sindh with assistance of Public Private Partnership Unit, Finance Department, Government of Sindh.
- Tender Reference No: [2147483647]
- 3. Tender Description/ Name of work/ item: The Government aims to contract credible Education Management Organizations (EMOs) from the private sector to manage and improve the functioning of public schools by introducing innovations, modernizing the education system, addressing management gaps, maintaining and upgrading the school building and facilities, and cooperatively working along with teachers, schools staff, school management committees, surrounding communities and local tiers of the School Education and Literacy Department (the "Project"). In order to improve the standard of education in the province of Sindh, the Government, acting through the Authority, envisages a Public Private Partnership (PPP) model, for the introduction of EMOs in Sindh.

The Project is an important part of the Government's strategy towards developing Sindh's Education Sector and improving the literacy rate. In 2013, the Government of Sindh passed the Sindh Right of Children to Free and Compulsory Education Act in compliance with Article 25-A of the Constitution of Pakistan. The legislation has placed a renewed obligation on the Government of Sindh, including the Authority, to take steps to address the weak performance of the education sector. Accordingly, the public schools managed and run by the EMOs will function under the given constitutional provision and the aforesaid Act passed thereafter. The education in such public schools will remain free of charge for all the students. The admission process will be strictly nondiscriminatory and as per the spirit mentioned in the statute law.

- 4. Method of Procurement: National Competitive Bidding, Single Stage Two Envelopes.
- 5. Tender Published: 02nd April, 2017
- Prequalification Applications: N/A
- 7. Total Bid Documents Issued: Free to download from SPPRA and SELD websites
- 8. Total Bids Received: Fifty five (55) bids from thirteen (13) Bidders for fourteen (14) schools:

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S#	Organizations	School #1 GBHS Tando Nazar Ali	School #2 GBHSS Setharj a	School #3 GBHS Satabo	School #4 GBHS Sami	School #5 GBES Gagri	School #6 GBHSS Hussain Abad	School #7 GBHS Fakirab ad	School #8 GBHS Pir Essa	School #9 GBHS Drib Mehar Shah	School #10 GGPS Numais h Colony	School #11 GGLSS Bhellar	School #12 GBHSS Kamal Khan Indhar	School #13 GBHS Dodank o	School #14 GBHS G(N) Modern High School	Total Bids Submit ted
1	Indus Resource Centre	1		1		1		1		1						05
2	Beacon House Pvt Ltd	1	1	4	1	1	1	<b>~</b>	1	1	1	1	<b>~</b>	1	1	14
3	Akhuwat	1		1				1	~			1		1	1	07
4	Sindh Rural Support Organization	1			1						~					03
5	Sukkur IBA		~								1					02
6	HANDS				~	1			4			1	1	1		06
7	Charter for Compassion	1	1				1							1	4	05
8	KASBIT / Lecole			1					1							02
9	Shah Abdul Latif Bhitai Welfare Society														~	01
10	Human Development Foundation	1	1	1		1		<b>V</b>	4	~						07
11	Hidayat Jumani Welfare Trust						1									01
12	Tameer e Millat Foundation	1														01
13	Admiral Development Organization	1														01
	Total Bids received	8	4	5	3	4	3	4	5	3	3	3	2	4	4	55

 Technical Bid Opening date: 30th May, 2017 (Minutes of the Technical Bid Opening are attached herewith as Annex-A).

No. of Bid(s) Technically Qualified (if applicable): Forty two (42) bids from seven (07) bidders.

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- 11. Bid(s) Rejected: Thirteen (13) bid(s) from six (06) Bidders.
- 12. Financial Bid Opening date: 21st August, 2017 (Minutes of the Financial Bid Opening are attached herewith as Annex-B).
- 13. Bid Evaluation Report:

		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
School #1	Indus Resource Centre (IRC)		149,114,711	3rd	Open national competition.	Financial Evaluation	The bidder with the	
GBHS	2.	BPS Private Ltd. (BPS)	173,369,895	4 <sup>th</sup>	The technically qualified	Technical Evaluation	lowest Project cost may be issued	
Tando Nazar Ali	3.	Akhuwat	295,762,624	5 <sup>th</sup>	5th Bidder with			
	4.	Sindh Rural Support Organization (SRSO)	131,359,009	2 <sup>nd</sup>	lowest project cost will be preferred	Report are attached herewith as	Letter of Award	
	5.	Charter for Compassion (CFC) Pakistan	115,291,908	1st	bidder.	Annex-B & Annex-C respectively.	(L.o.A.)	
		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
School # 2 GBHSS Setharja	1.	BPS Private Ltd. (BPS)	477,313,278	3rd	Open national competition.	Financial Evaluation	The bidder with the	
	2.	Sukkur Institute of Business Administration (IBA)	369,289,476	2 <sup>nd</sup>	The technically qualified Bidder with	Report & Technical Evaluation	lowest Project cost may be	
	3.	Charter for Compassion (CFC) Pakistan	161,479,907	1st	lowest project cost will be preferred bidder.	Report are attached herewith as Annex-B & Annex-C respectively.	issued Letter of Award (L.o.A.)	
		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
	1.	IRC	147,174,457	1 <sup>st</sup>	Open national competition.	Financial Evaluation	The bidder with the	
School #3 GBHS Satabo	2.	BPS	167,100,559	2 <sup>nd</sup>	The technically	Report &	lowest	
	3.	Akhuwat	285,671,574	3rd	qualified Bidder with lowest project cost will be preferred bidder.	Technical Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	Project cost may be issued Letter of Award (L.o.A.)	

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		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
	1.	BPS	188,583,607	3rd	Open national competition.	Financial Evaluation	The bidder with the	
School #4	2.	SRSO	124,330,467	1 <sup>st</sup>	The technically qualified	Report & Technical	lowest Project cost	
GBHS Sami	3.	Health and Nutrition Development Society (HANDS)			Bidder with lowest project cost will be preferred bidder.	Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	may be issued Letter of Award (L.o.A.)	
		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
School # 5 GBES Gagri	1.	IRC	138,263,287	144	Open national competition.	Financial Evaluation	The bidder with the	
	2.	BPS	172,960,749	3rd	The technically	Report & Technical	lowest	
	3.	HANDS	172,784,604	2 <sup>nd</sup>	qualified Bidder with lowest project cost will be preferred bidder.	Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	Project cost may be issued Letter of Award (L.o.A.)	
		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
	1.	BPS	398,065,574	2nd	Open national competition.	Financial Evaluation	The bidder	
School # 6 GBHSS Hussainabad	2.	CFC	130,487,273	14	The technically qualified Bidder with lowest project cost will be preferred bidder.	Report & Technical Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	with the lowest Project cos may be issued Letter of Award (L.o.A.)	
School #7		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
GBHS Faqirabad	1.	IRC	147,054,472	1st	Open national competition.	Financial Evaluation	The bidder with the	
- nquavaci	2.	BPS	178,989,103	2 <sup>nd</sup>	The technically qualified	Report & Technical	lowest Project cost	
	3.	Akhuwat	358,409,682	3rd	Bidder with	Evaluation	may be	

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					lowest project cost will be preferred bidder.	Report are attached herewith as Annex-B & Annex-C respectively.	issued Letter of Award (L.o.A.)
		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks
	1.	BPS	189,653,411	2 <sup>nd</sup>	Open national competition.		The bidder with the lowest
School #8	2.	Akhuwat	257,236,045	3rd	The technically		
GBHS Pir Essa	3.	HANDS	175,927,238	Technical Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	Project cost may be issued Letter of Award (L.o.A.)		
School #9 GBHS Drib Mehr Shah		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	d by in terms with dder of Cost Estimated cost		Reasons for acceptance/ rejection	Remarks
	1.	IRC	152,542,067	1st	Open national competition.	Financial Evaluation	The bidder with the
	2. BPS		254,426,963	2 <sup>nd</sup>	The technically qualified Bidder with lowest project cost will be preferred bidder.	Report & Technical Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	lowest Project cos may be issued Letter of Award (L.o.A.)
		Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks
	F	BPS	278,907,564	2 <sup>nd</sup>	Open national competition.	Financial Evaluation	The bidder with the
School # 10 GGPS Numaish Colony		SRSO	105,990,126	1 <sup>84</sup>	The technically	Report &	lowest
		Sukkur IBA	339,731,893		qualified Bidder with lowest project cost will be preferred bidder.	Technical Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	Project cost may be issued Letter of Award (L.o.A.)
School # 11 GGLSS Bhellar		Name of Firm of Bidder	Cost offered by	Ranking in terms of Cost	Comparison with	Reasons for acceptance/ rejection	Remarks

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		the Bidder (PKR)		Estimated cost			
	BPS	191,920,987	2 <sup>nd</sup>	Open national competition.	Financial Evaluation	The bidder with the	
	Akhuwat	218,217,551	3rd 1st	The technically qualified	Report & Technical	lowest Project cost	
	HANDS			Bidder with lowest project cost will be preferred bidder.	Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	may be issued Letter of Award (L.o.A.)	
	Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
	BPS	196,486,703	2nd	Open national competition.	Financial Evaluation	The bidder with the	
School # 12 GBHS Kamal Khan Indhar	HANDS	169,920,294	1st	The technically qualified Bidder with lowest project cost will be preferred bidder.	Report & Technical Evaluation Report are attached herewith as Annex-B & Annex-C respectively.	lowest Project commay be issued Letter of Award (L.o.A.)	
	Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
	BPS	187,604,020	3rd	Open national competition.	Financial Evaluation	The bidder with the	
School # 13 GBHS	Akhuwat	301,438,903	4 <sup>th</sup>	The technically qualified	Report & Technical	lowest Project cost	
Dodanko	HANDS	178,116,644	2nd	Bidder with	Evaluation	may be	
	CFC	160,209,975	1st	lowest project cost will be preferred bidder.	Report are attached herewith as Annex-B & Annex-C respectively.	issued Letter of Award (L.o.A.)	
School # 14 GBHS	Name of Firm of Bidder	Cost offered by the Bidder (PKR)	Ranking in terms of Cost	Comparison with Estimated cost	Reasons for acceptance/ rejection	Remarks	
	BPS	204,458,525	2 <sup>nd</sup>	Open national competition.	Financial Evaluation	The bidder	
G.(N). Modern	Akhuwat	405,018,847	3rd	The technically	Report &	with the lowest	
School	CFC	132,577,554	1**	qualified Bidder with lowest project cost will be	Technical Evaluation Report are attached	Project cost may be issued Letter of	

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preferred bidder.	herewith as Annex-B & Annex-C	Award (L.o.A.)
	respectively.	

Technical proposals were submitted by the bidders based on the assumptions provided in the Invitation for Bids document (EMOs-RFP#3) and the same shall be updated on financial close based on actual values.

Signatures of the members of the Technical & Financial Evaluation Committee (TFEC)

Chairman

Secretary, School Education & Literacy Department

Mr. Abdul Aziz Uqaili

AKRINA / Member Secretary, Finance Department/

Deputy Secretary, Finance

Member

DG PPP Unit, Finance Department

Mr. Ali Sibtain

Additional Secretary,

School Education & Literacy Department Department

Director PPP Node

School Education & Literacy Department

Mr. Tauseef Latif



No. E&L/PPPN/SBEP/2016-17/RFP#3/2/ GOVERNMENT OF SINDH SCHOOLS EDUCATION DEPARTMEN Karachi, Dated 29-03-2017

To, Director, Information Department, Karachi.

SUBJECT: RFP # 3 SUBMISSION.

In furtherance of our letter bearing reference No EDU/E&A/DS(GA)EDU/E&A/PPP/SEMO/EOI/14/17 dated 28-10-2015, it is reiterated that the EOI for shortlisting of the EDUCATION MANAGEMENT ORGANIZATIONS (EMOs) was published in local newspaper dated 13<sup>th</sup> May 2015. The same was also hoisted on the websites of the procuring agency (i.e. School Education Department, Government of Sindh (SED-GoS)), PPP Unit of the Finance Department and on SPPRA's website.

In response to the EOI published, Twenty (20) applicants were pre-qualified by the TFEC in accordance with the criteria set down in the short listing document. Furthermore, Two (02) RFP were launched in accordance with SPPRA Rules of 2010 and the procurement process for both the RFP's have been concluded.

The Technical and Financial Evaluation Committee (TFEC) of the School Education Department in its meeting dated 15<sup>th</sup> Feb 2017 (Annexure 1) has accorded its approval for the launch of the Third (03) RFP to be advertised (Annexure 2) through National Competitive Bidding process for Fourteen (14) Public Sector Schools reconstructed with support of USAID under Sindh Basic Education Program (SBEP). The RFP along with the draft Concession Agreement has been approved (Annexure 3-4) & the Annual Procurement Plan attached as (Annexure 5). A soft copy of the same is being provided for hoisting, along with the NIT/Advert.

In view of the above, the Advert has been attached herewith for your record and for publishing on three widely circulated Newspapers (Daily Jung, DAWN & KAWISH).

Real in Spartment Gove. of Sindh, Karachi

DIRECTOR (PPP NODE)
Admin/ HR & Accounts
SCHOOL EDUCATION DEPARTMENT

Cc, to:

- 1. The P.S to Secretary School Education Department, (GoS), Karachi
- 2. Director SPPRA, (GoS), Karachi.
- 3. The Committee Members.
- 4. Office File.

# Financial Evaluation Report Education Management Organizations (EMO) Project

#### 1. Invitation for Bids

In response to the Invitation for Bids (EMOs-RFP-III) dated 02<sup>nd</sup> April, 2017; fifty-five (55) bids were submitted by thirteen (13) organizations/ bidders for the project. The list is as follows.

S#	Organizations	School #1 GBHS Tando Nazar Ali	School #2 GBHSS Setharj a	School #3 GBHS Satabo	School #4 GBHS Sami	School #5 GBES Gagri	School #6 GBHSS Hussain Abad	School #7 GBHS Fakirab ad	School #8 GBHS Pir Essa	School #9 GBHS Drib Mehar Shah	School #10 GGPS Numais h Colony	School #11 GGLSS Bhellar	School #12 GBHSS Kamal Khan Indhar	School #13 GBHS Dodank 0	School #14 GBHS G(N) Modern High School	Total Bids Submit ted
1	Indus Resource Centre	1		1		1		1		1						05
2	Beacon House Pvt Ltd	1	1	1	1	1	1	1	1	1	1	1	1	1	1	14
3	Akhuwat	1		1				1	1		H	1		1	1	07
4	Sindh Rural Support Organization	1			1						1					03
5	Sukkur IBA		1		-						1					02
6	HANDS				1	1		H.	1	- 3		1	1	1		06
7	Charter for Compassion	1	1				1							1	1	05
8	KASBIT / Lecole			1					1							02
9	Shah Abdul Latif Bhitai Welfare Society													55	1	01
10	Human Development Foundation	1	1	1		1		~	1	1		4				07
11	Hidayat Jumani Welfare Trust						1									01
12	Tameer e Millat Foundation	~					1									01
13	Admiral Development Organization	1												- 13		01
	Total Bids received	8	4	5	3	4	3	4	5	3	3	3	2	4	4	55

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#### 2. Technical Evaluation

The technical bids were evaluated by the Technical and Financial Committee (TFEC) constituted for the project. After the technical evaluation, seven (07) out of the thirteen (13) bidders were declared technically qualified. School-wise list of technically qualified and unqualified bidders is presented below:

	Qualified for Financial Bid Opening	Unqualified (sealed financial bids to be returned)
School # 1 GBHS Tando Nazar Ali	Indus Resource Centre (IRC)     BPS Private Ltd. (BPS)     Akhuwat     Sindh Rural Support     Organization (SRSO)     Charter for Compassion     (CFC) Pakistan	Human Development Foundation (HDF)     Tameer-e-Millat Foundation     Admiral Development Organization

	Qualified for Financial Bid Opening	Unqualified (sealed financial bids to be returned)
School # 2 GBHSS Setharja	BPS Private Ltd. (BPS)     Sukkur Institute of Business     Administration (IBA)     Charter for Compassion     (CFC) Pakistan	1. HDF

Sahaal # 2	Qualified for Financial Bid Opening	Unqualified (sealed financial bids to be return					
School # 3 GBHS Satabo	1. IRC	1. KASB Foundation					
	2. BPS 3. Akhuwat	(KASB)+LECOLE 2. HDF					

	Qualified for Financial Bid Opening	Unqualified (sealed financial bids to be returned)
School # 4 GBHS Sami	1. BPS 2. SRSO 3. Health and Nutrition Development Society (HANDS)	NIL

C-L1#5	Qualified for Financial Bid Opening	Unqualified (sealed financial bids to be returned)
School # 5 GBES Gagri	1. IRC 2. BPS	1. HDF
	3. HANDS	

School # 6 GBHSS	Qualified for Financial Bid Opening	Unqualified (sealed financial bids to be returned)
	1. BPS	1. Hidayat Jumani Welfare Trust
Hussainabad	2. CFC	

School #7	Qualified for Financial Bid Opening	Unqualified (sealed financial bids to be returned)
GBHS Fagirabad	S Opening 1. IRC	1. HDF
Рафиаван	2. BPS	

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Million State	3. Akhuwat	
School #8	Qualified for Financia Opening	d Bid Unqualified (sealed financial bids to be returned)
GBHS Pir Essa	1. BPS 2. Akhuwat 3. HANDS	1. KASB+LECOLE 2. HDF
School #9 GBHS Drib	Qualified for Financia Opening	d Bid Unqualified (sealed financial bids to be returned)
Mehr Shah	1. IRC 2. BPS	1. HDF
	0 16 16 11	1 D' 1 U V C 1
School # 10 GGPS	Qualified for Financia Opening	I Bid Unqualified (sealed financial bids to be returned)
Numaish Colony	1. BPS 2. SRSO	NIL
Colony	3. Sukkur IBA	
	Qualified for Financia	
School # 11 GGLSS	Opening 1. BPS	(sealed financial bids to be returned) NIL
Bhellar	2. Akhuwat 3. HANDS	NIL
	J. HAIADS	
School # 12 GBHS Kamal	Qualified for Financia Opening	l Bid Unqualified (sealed financial bids to be returned)
Khan Indhar	1. BPS 2. HANDS	NIL
	Qualified for Financia	I Bid Unqualified
	Opening Opening	(sealed financial bids to be returned)
School # 13	1. BPS	NIL
GBHS	2. Akhuwat	
Dodanko	3. HANDS	
	4. CFC	
	Qualified for Financia	1 Bid Unqualified
School # 14	Opening	(sealed financial bids to be returned)
GBHS G.(N).	1. BPS	1. Shah Abdul Latif Bhittai Welfare
Model School	2. Akhuwat 3. CFC	Society

#### 3. Financial Evaluation

The financial bids of the technically qualified bidders were then opened by the TFEC on 21st August, 2017. The bidder(s), who had quoted the <u>lowest price for the Project</u> shall be selected as the Successful Bidders by the TFEC, as set out under Section 8.4 and the Form F (Financial bid) of Annex 2 (Form) of the Invitation for Bids document. School-wise evaluation of the financial bids is tabled below:

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	Bidder Name	Bid Price (PKR)	Lowest Bidder	
	1. Indus Resource Centre (IRC)	149,114,711		
School #1 GBHS	2. BPS Private Ltd. (BPS)	173,369,895	CFC	
Tando Nazar Ali	3. Akhuwat	295,762,624	Letter of Award (LoA)	
	4. Sindh Rural Support Organization (SRSO)	131,359,009	may be issued	
	5. Charter for Compassion (CFC) Pakistan	115,291,908		
	Bidder Name	Bid Price (PKR)	Lowest Bidder	
School # 2	1. BPS Private Ltd. (BPS)	477,313,278	CFC	
GBHSS Setharja	2. Sukkur Institute of Business Administration (IBA)	369,289,476	Letter of Award (LoA)	
	3. Charter for Compassion (CFC) Pakistan	161,479,907	may be issued	
	Bidder Name	Bid Price (PKR)	Lowest Bidder	
School #3	1. IRC	147,174,457	IRC Letter of Award (LoA)	
GBHS Satabo	2. BPS	167,100,559		
	3. Akhuwat	285,671,574	may be issued	
	Bidder Name	Bid Price (PKR)	Lowest Bidder	
School # 4	1. BPS	188,583,607	anaa	
GBHS Sami	2. SRSO	124,330,467	SRSO Letter of Award (LoA)	
	3. Health and Nutrition Development Society (HANDS)	180,339,005	may be issued	
	Bidder Name	Bid Price (PKR)	Lowest Bidder	
School # 5	1. IRC	138,263,287		
GBES Gagri	2. BPS	172,960,749	IRC Letter of Award (LoA)	
	3. HANDS	172,784,604	may be issued	
0.1	Bidder Name	Bid Price (PKR)	Lowest Bidder	
School # 6 GBHSS	1. BPS	398,065,574	CFC Letter of	
Hussainabad	2. CFC	130,487,273	Award (LoA) may be issued	

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	Bidder Name	Bid Price (PKR)	Lowest Bidder	
School # 7 GBHS Faqirabad  School # 8 GBHS Pir Essa  School # 9 GBHS Drib Mehr Shah  School # 10 GGPS Numaish Colony  School # 11 GGLSS Bhellar  School # 12 GBHS Kamal Khan Indhar  School # 13 GBHS Dodanko	1. IRC	147,054,472	IRC	
	2. BPS	178,989,103	Letter of Award (LoA)	
School # 8 GBHS Pir Essa  School # 9 GBHS Drib Mehr Shah  School # 10 GGPS Numaish Colony  School # 11 GGLSS Bhellar  School # 12 GBHS Kamal Khan Indhar	3. Akhuwat	358,409,682	may be issued	
	Bidder Name	Bid Price (PKR)	Lowest Bidder	
THE STREET STREET, STR	1. BPS	189,653,411	HANDS	
	2. Akhuwat	257,236,045	Letter of Award (LoA)	
	3. HANDS	175,927,238	may be issued	
Cahaat # 0	Bidder Name	Bid Price (PKR)	Lowest Bidder	
GBHS Drib	1. IRC	152,542,067	IRC Letter of	
Meni Shan	2. BPS	254,426,963	Award (LoA) may be issued	
	Bidder Name	Bid Price (PKR)	Lowest Bidder	
	BPS	278,907,564	SRSO	
School # 8 GBHS Pir Essa  School # 9 GBHS Drib Mehr Shah  School # 10 GGPS Numaish Colony  School # 11 GGLSS Bhellar  School # 12 GBHS Kamal Khan Indhar	SRSO	105,990,126	Letter of Award (LoA)	
	Sukkur IBA	339,731,893	may be issued	
	Bidder Name	Bid Price (PKR)	Lowest Bidder	
CONTRACTOR OF THE PARTY OF THE	BPS	191,920,987	HANDS	
	Akhuwat	218,217,551	Letter of Award (LoA)	
	HANDS	187,003,226	may be issued	
School # 12	Bidder Name	Bid Price (PKR)	Lowest Bidder	
GBHS	GBHS BPS		HANDS Letter of	
Indhar	HANDS	169,920,294	Award (LoA) may be issued	
Cal - 1 # 12	Bidder Name	Bid Price (PKR)	Lowest Bidder	
GBHS	BPS	187,604,020		
Dodanko	Akhuwat	301,438,903	CFC	

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	HANDS	178,116,644	Letter of Award (LoA)
	CFC	160,209,975	may be issued
	Bidder Name	Bid Price (PKR)	Lowest Bidder
School # 14 GBHS	BPS	204,458,525	CFC
G.(N). Modern	Akhuwat	405,018,847	Letter of Award (LoA)
School	CFC	132,577,554	may be issued

The Financial proposals were submitted by the bidders based on the assumptions provided in the Invitations for bids document and the same shall be updated on financial close based on actual values.

Signatures of the members of the Technical & Financial Evaluation Committee (TFEC)

Chairman

Secretary, School Education & Literacy Department

Mr. Abdul Aziz Uqaili

Member

Secretary, Finance Department/ Deputy Secretary, Finance

Department

Member

DG PPP Unit, Finance Department

Mr. Ali Sibtain

Member

Globen Al. Birmel Additional Secretary,

School Education & Literacy Department

Member/ Secretary Director PPP Node

School Education & Literacy Department

Mr. Tauseef Latif



#### GOVERNMENT OF SINDH SCHOOL EDUCATION DEPARTMENT Karachi, Dated 7th September, 2017

## TECHNICAL & FINANCIAL EVALUATION COMMITTEE FOR SINDH EDUCATION MANAGEMENT ORGANIZATIONS

#### Minutes of Meeting of Technical and Financial Evaluation Committee for Education and Management Organizations (EMOs)

A meeting of the Technical and Financial Evaluation Committee (TFEC) for Education Management Organizations (EMOs) was held on 7th of September, 2017 at 11:30 AM at the School Education and Literacy Department, Tughlaq House, Sindh Secretariat, Karachi, under the chairmanship of Secretary, School Education Literacy Department (SELD), Government of Sindh (GoS). The purpose of meeting was to review and approve Financial Evaluation Report, Bid Evaluation Report, issuance of Letter of Awards (LoAs) to successful bidders of 14 SBEP reconstructed schools under EMOs-RFP#3, and to put the current project as an agenda item in the upcoming PPP Policy Board meeting. The TFEC is comprised of following members:

Department, (SELD)	
Mr. Ghulam Ali Brahmani, Additional Secretary, SELD	Member
Secretary: Representative, Finance Department	Member
Mr. Ali Sibtain, Director PPP Unit, Con behalf of DG PPP Unit) Finance Department	Member
Mr. Tauseef Lateef, Director, PPP Node, SELD	Member
	Secretary: Representative, Finance Department Mr. Ali Sibtain, Director PPP Unit, (on behalf of DC) PPP Unit) Finance Department

Copy of the attendance sheet is attached as Annexure-A.

Following agenda items were discussed and decisions were made as under;

#### 1. Agenda Item: Review and approval of Financial Evaluation Report (FER).

The TFEC was briefed by the Director PPP-Node that subsequent to opening and announcement of financial bids of the technically qualified bidders by the TFEC on 21st August, 2017, representatives of PPP Node of SELD and PPP Unit Finance Department have carried out financial evaluation of bids on the basis of criteria set out in the Invitation for Bids document, and in the light of Sindh Public Procurement Rules, 2010. The draft of Financial Evaluation Report (FLR) was submitted before TFEC for review and approval.

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#### GOVERNMENT OF SINDH SCHOOL EDUCATION DEPARTMENT Karachi, Dated 7<sup>th</sup> September, 2017

## TECHNICAL & FINANCIAL EVALUATION COMMITTEE FOR SINDH EDUCATION MANAGEMENT ORGANIZATIONS

#### Decision:

The TFEC approved the Financial Evaluation Report of bids submitted against EMOs-RFP#3, attached as Annex-B.

#### 2. Approval of Bid Evaluation Report (BER)

Director PPP Node briefed the TFEC that the TER of current round of procurement has already been approved by the TFEC in its meeting held on the 16th of August 2017, and upon approval of TFEC in respect of FER as per agenda point 1 as mentioned above), the 111.0 was requested to review and approve Bid Evaluation Report comprising of both, the 1ER and FER.

#### Decision:

The TFEC approved the Bid Evaluation Report of EMOs-Invitation for Bid dated 2nd April 2017 Annex-C.

 The Current Project approval from TFEC may be put in as an Agenda in the next Public Private Partnership Policy Board Meeting.

Director PPP Node further brief the TFEC, that as per SPP Rules, the contracting government department i.e. School Education And Literacy Department, has to take approval from the PPP Policy Board chaired by Chief Minister of Sindh before signing of the Concession Agreement. Request for convening a Policy Board meeting to be convened through Director General Public Private Partnership.

#### Decision:

The TFEC accorded its approval that the current project maybe put in as agenda in the next Public Private Partnership Policy Board Meeting.

#### 4. Issuance of Letter of Award (LOA).

Director PPP Node briefed the TFEC that after the approval of BLR, the Letter of Awards (LOAs) are to be issued to all successful bidders. The TFLC may review and approve the draft LoAs presented before the TFLC for the fourteen schools of LMOs RLP#3 and grant its approval to issue the LoAs, after necessary SPPRA compliance in this respect.

Decision:

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#### GOVERNMENT OF SINDH SCHOOL EDUCATION DEPARTMENT

Karachi, Dated 7th September, 2017

#### TECHNICAL & FINANCIAL EVALUATION COMMITTEE FOR SINDH EDUCATION MANAGEMENT ORGANIZATIONS

The TFEC accorded its approval relating to the issuance of Letter of Awards of fourteen schools of EMOs-RFP#3 (attached as Annex-D), after necessary compliance of SPPRA rules in this respect. A summary to Chairman of PPP policy board, i.e. Chief Minister Sindh should be signed and sent requesting approval of procurement process, and for issuance of LoAs to the successful bidders.

The next TFEC meeting is to be held on such dates as directed by the worthy Secretary Education.

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Signatures of the members of the Technical & Financial Evaluation Committee TI-LC.

Chairman

Secretary, School Education & Literacy Department

Mr. Abdul Aziz Uqaili

Member

Secretary, Finance Department/ Deputy Secretary, Finance

Department

nit, Finance Department

Mr. Ali Sibtain

Additional Secretary,

School Education & Literacy

Department

Member/ Secretary

Director PPP Node School Education & Literacy Department

Mr. Tauseef Latif



#### GOVERNMENT OF SINDH EDUCATION & LITERACY DEPARTMENT Karachi, Dated 7<sup>th</sup> of September, 2017

#### TECHNICAL & FINANCIAL EVALUATION COMMITTEE FOR SINDH EDUCATION MANAGEMENT ORGANIZATIONS

# PUBLIC PRIVATE PARTNERSHIP (NODE) Education & Literacy Department, Government of Sindh MEETING OF TFEC ON 07-Sep-2017 at 11:00 a.m.

#### Attendance Sheet of TFEC Committee Members

S. No	Name	Designation	Department	Signature
1	Mr. Abdul Aziz Uqaili	Secretary School Education and Literacy Department (SELD) Chairman	SELD	051
2	Adul Korun Cophilam Ahi Rosalimani	Secretary/ Representative Member	Finance Department	Cong
3	Brahman.	Additional Secretary, Member	SELD	- other
4	Mr. Ali Sibtain	DG PPP Unit Member	Finance Dept	#
5	Mr. Tauseef Lateef	Director PPP (NODE) Member/ Secretary	SELD	Tunsel



#### GOVERNMENT OF S'NDH SCHOOL EDUCATION DEPARTMENT

Karachi, dated the 29th May, 2017

#### NOTIFICATION

NO.SO(G-III)SED/PROC/REGULAR/PITE/1-1474/17: In pursuance of Rule-31 of the Sindh Public Procurement Rules, 2010 (amended 2013), the Government of Sindh is pleased to constitute a Complaint Redressal Committee (CRC) for audressing the complaints of bidders that may occur during the procurement proceedings of the Education Management Organizations (EMOs) Reform/Initiative under Public Private Firtnership (PPP) mode, with the following composition and Terms of Reference:

Sr. No	Designation	Status
1	Secretary, School Education Department	Chairman
2	Special Secretary, School Education Department	Member
3	Representative of Accountant General, Sindh (Not below the rank of BS-18)	Member

#### Terms of Reference:

The CRC upon receiving a complaint from an aggrieved bidder may, if satisfied:

- Prohibit the procurement committee/ technical and financial evaluation committee (TFEC) from acting or deciding in a manner, inconsistent with the Sindh Public Procurement rules and regulations:
- ii) Annual in whole or in part, any unauthorized act or decision of the procurement committee/technical and financial evaluation committee (TFEC):
- Recommend to the Head of Department (Secretary) that the case be declared a iii) mis-procurement, if material violation of Act, dules, Regulation, Orders, Instructions or any other law relating to public procurement has been established:
- Reverse any decision of the procurement committee/technical and financial iv) evaluation committee (TFEC) or substitute its own decision for such a decision: provided that the complaint redressal committee shall not make any decision to award the contract.
- The complaint redressal committee shall announce its decision within seven (07) v1 days and intimate the same to the bidder and the authority (SPPRA) within three (03) working days.

ABLUL AZIZ UQAILI SECRETARY TO GOVE OF SINDII

NO.SO(G-III)SED/PROC/REGULAR/PITE/1-1474/17 Karasui dated 29 May, 2017

A copy is forwarded for information & necessary action to:

- 1. All the Members of the CRC.
- PS to Minister Education Department Government adh, Karachi
- The P.S to Secretary, School Education Department
- 4. The Office Order File.

et, of Sindh, Karachi.

5. The Official Website

SINDH EDUCATION &



ION OFFICER (G-III)

# Meeting of Technical and Financial Evaluation Committee (TFEC) for EMOs Financial Bid Opening - EMOs-RFP#3 Date: 21 August, 2017 Venue: Office of Secretary, School Education and Literacy Department 1st Floor, Tughlaq House, Sindh Secretariat, Karachi

No.	Name	Designation	Organization	Contact Number	Email	Signature
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		Project Manager	cfc	0321-7984968	Compassion.og. PK	siffrancia .
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11.	M. Ali But	G-M PROJECT MANAGE		0333 3000 33	1/1	177

# Meeting of Technical and Financial Evaluation Committee (TFEC) for EMOs Financial Bid Opening - EMOs-RFP#3 Date: 21 August, 2017 Venue: Office of Secretary, School Education and Literacy Department 1# Floor, Tughlaq House, Sindh Secretariat, Karachi

**Participants** 

S.No.	Name	Designation	Organization	Contact Number	Email	Signature
13.	Sanjan Tanaga	Amere PIPS	SCDP		Instalus adilate	Just
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17.	Sajjad Gilai	Sv. Org. Mangar.	EMF-RD	0342-6599582	sgilowe indylobela	1 MC
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### No.Dir(A&F)/SPPRA/1-3(GEN)/12-13/4504-GOVERNMENT OF SINDH SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

Karachi, dated the Z - 4 - April, 2013

- 1. Additional Chief Secretary (Development), P&D Department, Govt. of Sindh, Karachi.
- Additional Chief Secretary, Home Department, Govt. of Sindh, Karachi.
- Additional Chief Secretary, Special Initiative Department, Govt. of Sindh, Karachi. 3.
- Senior Member, Board of Revenue Sindh, Government of Sindh, Karachi. 4.
- 5. Principal Secretary to Governor Sindh, Karachi.
- Secretary to Chief Minister Sindh, Karachi. 6.
- 7. Administrative Secretaries to Government of Sindh (All).
- 8. Secretary to Provincial Ombudsman, Sindh, Karachi.
- 9. Accountant General, Sindh, Karachi.
- Chairman, Chief Minister's Inspection Team, Karachi. 10.
- 11. Chairman, Enquiries, Anti-Corruption Establishment, SGA&CD, Karachi.
- Secretary, Sindh Public Service Commission, Hyderabad. 12.
- 13. Inspector General of Police, Sindh.
- 14. Commissioners/ Deputy Commissioners (All).
- 15. Heads of Autonomous / Semi-Autonomous Bodies, Sindh (All).
- 16. Project Director, Sindh (All).
- 17. Transition Officers/ Administrators, Sindh (All).

#### COMPLIANCE OF SINDH PUBLIC PROCUREMENT RULES, 2010 SUBJECT:

Constitution of Procurement Committees in light of Rule-7 of SPP Rules, 2010.

It has been observed that some of the departments/ procuring agencies have formulated the procurement committees comprising non-gazzetted officers as members, which may compromise the spirit of the Rule-7, as they might not be able to communicate their observation(s) effectively.

- It is, therefore, advised that following points should be kept in mind while constituting the procurement committees to ensure compliance of the rule in its true spirit:
  - (a) All the procurement committee(s) should be formed with the approval of the Head of Department, and such approval must be enclosed with the notification of procurement committee(s) sent to the Authority.
  - (b) The procurement committee(s) must be headed/ chaired by a gazzetted officer(s). In case a gazzetted offer is not available, a certificate to this effect signed by the Head of the Department must accompany the notification.
  - (c) All the members of the procurement committee(s) should be gazzetted officers and if not available then the senior most officers should be the members.

- Hoisting of Bid Evaluation Report as required by Rule-45 of SPP Rules, 2010.
- 3. In continuation of this Authority's letters No.Dir (A&F)/ SPPRA/ BoD/ 11-12/ 2534 dated 22<sup>nd</sup> December, 2011, No.Dir(CB)/ SPPRA/ 1-3(GEN)/ 08-09/ 6308 dated 11<sup>th</sup> April 2012, and No.Dir (Enf-I)/SPPRA/1-3(GEN)/12-13/, dated 14.02.2013, it is reiterated that Rule 45 of Sindh Public Procurement (SPP) Rules, 2010 calls for hoisting of (original) Bid Evaluation Reports and its intimation to all bidders at least 7 days prior to the award of contract. Most of the Procuring Agencies fail to comply the above Rule.
- It is, therefore, advised to ensure compliance of following instructions while sending the Bid Evaluation Reports.
  - (a) BERs are signed by all the members of procurement committee(s) constituted as per Rule-7 with the approval of the Head of Department. BERs not signed by any member of the procuring committee shall be returned to the procuring agencies.
  - (b) If member of procurement committee(s) sends his/ their nominee then the actual member should also sign the BER along with the nominee, otherwise BER will not be accepted.
  - (c) BERs must be on standard format available on SPPRA website www.pprasindh.gov.pk. However, in case of a large number of items the procuring agencies may send one BER on standard format (original) comparative statement (Original) duly signed by all the members of procurement committees.
  - (d) BERs must be original and should mention the names, designations and department of the members of Procurement Committees.
- C. Adoption of Standard Bidding Documents for Works (Small, Medium and Large) and Request for Proposal for Consulting Services as required by Rule-21(3) of SPP Rules, 2010.
- 5. In continuation of this Authority's letter of even number dated 21.12.2011, 20.04.2012 and 18.10.2012, it has been observed that despite repeated reminders most of the procuring agencies are still not using the notified Standard Bidding Documents (SBDs) for Procurement of Works (Small, Medium and Large) and Request for Proposals for Consultancy Services as explicitly stipulated in Rule-21(3) of Sindh Public Procurement (SPP) Rules, 2010.
- It is, therefore, advised to ensure use of the notified Standard Bidding Documents and provide a certificate whether the SBDs notified by SPPRA are being followed or otherwise.

7. It may also be noted that the non-compliance of mandatory provisions of SPP Rules, 2010 and policy instructions of this Authority may render the procurement process a "mis-procurement" in terms of Rule-56 of SPP Rules, 2010.

(NAZAR M. BOZDAR) Director (A&F)

Copy forwarded for information to:

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1. Director General, Audit, Sindh, Karachi.

- 2. Deputy Secretary (Staff) to the Chief Secretary, Government of Sindh.
- Private Members of SPPRA Board.
- PS to Minister for Law, Parliamentary Affairs & Criminal Prosecution Service, GoS, / Chairman, SPPRA Board, Karachi.